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The Publishers' Weekly.

JANUARY 2, 1875.

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POSTAGE.

On and after January 1st, 1875, the postage on the WEEKLY, *heretofore paid by subscribers at their own post-office, must be prepaid at the publication office. Subscribers will therefore please to remit 20 cents extra for each annual subscription for which postage has not yet been paid.*

LITERARY AND TRADE NEWS.

MESSRS. ROBERTS BROS., it will be noted, start off with a fine list of books for January. These include Sir Arthur Helps's "Social Pressure," a new series of the delightful "Friends in Council" style, in which, with his "beautiful English," he discusses in his peculiarly happy fashion many important problems of the life of the time. Earl Russell's Recollections will be the most important political memoir that has seen the light in England for a long while. St. John Tyrwhitt's "Our Sketching Club" is by all means the best and most practical as well as readable book for amateur artists that we have, as readers of the papers in *Old and New* will agree with Mr. Ruskin, who indorses the book through and through. Mary Cowden Clarke's "Rambling Story" is most highly spoken of by the English press, and we expect great things of Hamerton's land and sea story for boys, "Harry Blount." An American issue of that remarkable work on "Supernatural Religion" is also welcome.

THE Harpers will issue as their first important book of the year, "The Last Journals of David Livingstone," which scarcely needs words of ours to help the wide sale it is sure to have. It will be a handsome octavo, and will probably be the best selling book of the month.

THE Scribners have a list of excellent books for the month, among which we mention at present only George Smith's great work on Nineveh, remarkable in every way, and the Greville memoirs as edited for the Bric-a-Brac. We shall give full particulars in our next.

AN important volume is to be printed at once by G. P. Putnam's Sons, "Religion as affected by Modern Materialism," by James Martineau with introduction by Dr. Bellows. This is a little book of about a hundred pages, but is said to be the clearest, ablest, and most effective analysis of the Tyndall doctrines yet made. Fleber's "Treatment of Nervous Diseases by Electricity" will be ready at the same time.

GREVILLE'S papers, now so popular in England, will be reprinted at once by Harper & Bros.

MESSRS. E. P. DUTTON & Co., of New-York, will soon issue an edition of Farrar's Life of Christ, complete, for $3. "Pussy Tiptoe's Family," issued by this firm for the holidays, has proved one of the most successful books of the season.

THE Lippincotts' altered edition of Chambers' Cyclopædia, over which there has been so much discussion, is hereafter to be known as the American revised edition.

GLADSTONE'S pamphlet is selling up to the 125th thousand.

MR. ALBERT COGSWELL, the well-known and agreeable manager of the book department of the Orange Judd Co. for the past eight years, has severed his relations with that company, and has associated himself with the enterprising firm of A. J. Bicknell & Co., 27 Warren street, New-York, the well-known publishers of architectural books. Mr. Cogswell's large acquaintance with the trade, as well as extensive business knowledge, will render him a valuable acquisition to the new firm. We wish him and them every success.

[OFFICIAL.]

Publishers' Board of Trade.

OFFICE OF THE SECRETARY.

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December 28, 1874.

AGENCY REPORTS.

ENGAGEMENTS.

By SHELDON & Co.: L. N. Allen, G. M. Reynolds, Canandaigua, N. Y.

By J. W. C. GILMAN & Co.: Ambrose Herrman, Boston; T. R. Wright, Boston.

By D. APPLETON & Co.: S. A. Reed, Minnesota.

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By WILSON, HINKLE & Co.: W. R. Ulster, J. M. Mason, S. M. Dickey.

By HARPER & BROTHERS: J. W. Fargo.

WITHDRAWALS.

By BREWER & TILESTON: Weston Lewis, Gardiner, Maine.

By SHELDON & Co.: C. S. Groesbeck.

GEORGE R. LOCKWOOD,
Secretary.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Allen.—The Encyclopædia of pure Materia Medica. A Record of the positive Effects of Drugs upon the healthy human Organism. By Timothy F. Allen, A.M., M.D. With contributions from Dr. Richard Hughes of England, Dr. C. Hering of Phila., Dr. Carroll Dunham of New-York, Dr. A. Lippe of Phila., and others. Vol. 1. 8°, pp. 622. $6; shp., $7; hlf. mor., $7.50.....*Boericke & T.*

Benjamin.—A Treatise on the Law of Sale of Personal Property. With references to the American Decisions and to the French Code and Civil Law. By J. P. Benjamin, Esq., Q.C., of Lincoln's Inn, Barrister-at-Law. Edited by Hon. J. C. Perkins. *First Am.* from the *2d London ed.* 8°. Shp., $7.50..... .....*Hurd & H.*

Burr.—Thy Voyage; or, A Song of the Seas, and other Poems. By Rev. E. F. Burr, D.D., author of "Ecce Cœlum," "Pater Mundi," etc. With 17 illustr. Sq. 8°, pp. 60. $3.50.....*Nelson & P.*

Butler.—Home: Femme Heroic and Miscellaneous Poems. By Jessee H. Butler. 12°, pp. 236. $1.50 & $2. *Colby & R.*

Eggleston.—The Schoolmaster's Stories, for Boys and Girls. By Rev. Edward Eggleston, author of "The Hoosier Schoolmaster." (American Homes Series.) With 16 illustr. 12°. $1.50.....*Shepard.*

Graham.—Reasonable Elocution. A Text-Book for Schools, Colleges, Clergymen, Lawyers, Actors, etc. By F. Taverner Graham. 12°, pp. 211. $1.25.....*Barnes.*

Hall.—His Mother's Fancy. A Story for Juveniles and young old Folks. By Theresa Oakey Hall. (American Homes Series.) 12°, pp. 201. $1.50.....*Shepard.*

Hymns for the Sanctuary and Social Worship. With Tunes. Sq. 12°, pp. 502. $1.35; imitation mor., $2.75; mor., $4..... .....*U. B. Pub. House.*

International Expositor (The). The Sunday-school Lessons of the International Series, for 1875. Presented in the form of Questions and Answers. For the use of Parents and Teachers. First Quarter. The Book of Joshua. By E. J. Newlin, D.D. 18°, pp. 75. Pap., 25 c...*Ward.*

Milton.—The Poetical Works of John Milton. With introductions and notes by David Masson, M.A., LL.D., etc. 2 vols. (Golden Treasury Series.) 16°. $3. *Macmillan.*

Mishaps (The) of Mr. Ezekiel Pelter. Illustr. 12°, pp. 302. $1.75.... .....*Griggs.*

Murray.—Deacons. By W. H. H. Murray, author of "Adventures in the Wilderness," etc. Illustr. 12°, pp. 82. $1.50..... .....*Shepard.*

Newlin, E. J.—*See* International Expositor.

Stephens.—The Young Moose-Hunters. A Backwoods-Boy's Story. By C. A. Stephens, author of "The Camping Out Series." Illustr. by Merrill. (American Homes Series.) 12°, pp. 288. $1.50.....*Shepard.*

Three Sermons:—1. Human Brotherhood. 2. The Curse of Meroz. 3. Christian Contentment. By a Home Missionary. *Revised ed.* 8°, pp. 24. Pap., 25 c. *L. Little & Co.*

ORDER LIST.

A. S. Barnes & Co., New-York.

Graham, Reasonable Elocution..... $1.25

Boericke & Tafel, New-York.

Allen, Encyclopedia of Pure Materia Medica. $6, $7, & 7.50

Colby & Rich, Boston.

Butler, Home.... .....$1.50 & 2.00

S. C. Griggs & Co., Chicago.

Mishaps of Mr. Ezekiel Pelter..... 1.75

Hurd & Houghton, New-York.

Benjamin, On Sales of Personal Property. 1*st Am. ed*.....Shp. 7.50

L. Little & Co., Ridgway, Pa.

Three Sermons.....Pap. 25

Macmillan & Co., New-York.

Milton, Poetical Works, with introductions, etc., by D. Masson, 2 vols.. ... .$3.00

Nelson & Phillips, New-York.

Burr, Thy Voyage..... 3.50

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United Brethren Pub. House, Dayton, O.

Hymns for the Sanctuary, etc. $1.35, $2.75, & 4.00

U. D. Ward, New-York.

International Expositor:—First Quarter, Joshua.....Pap. 25

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognise the Publishers' Weekly *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—American Book Trade Association.

Publishers' First Announcements.

From the New-York Commercial Advertiser, for the week ending Dec. 28.

December 22.

James R. Osgood & Co.:—Lilith.—Longevity.—The Carbridges.—The Annals of England.—Rosamunda.—English Country Houses.—Black's Michael Angelo.—Over the Hills and Far Away.

December 24.

D. Appleton & Co.:—True and False Infallibility, by Monsignor Capel.—Under the Septennate.—Life of the Prince Consort, by Theodore Martin.

Harper & Bros.:—His Natural Life, by Marcus Clark.—Minto's Manual of English Prose Literature.—Life of the Prince Consort.—Diary of the Shah of Persia.—Monk's Norton.—Some of Our Girls.

Henry Holt & Co.:—The Gosau Smithy, by the author of "Dorothy Fox."—The Land of the Czar.—Baiting the Trap.

December 26.

G. P. Putnam's Sons:—By arrangement with the New-York *Tribune*, "Parisian Society of To-Day" (Causeries Parisiennes), by Arsine Houssage.

Harper & Bros.:—Battle and Burden of Life.—From Jerusalem to Antioch.—Catholic Reform, by Father Hyacinthe.—Katerfelto.—Harry Blount.

A Happy New Year!

We take space in this number, which follows so close upon the heels of the year as to be virtually the work of 1874, only to congratulate the trade upon the progress which has been made in 1874, and upon the happy auspices under which 1875 opens. In that year we hope and expect to see the work of reform completed, so that when Christmas comes again the American book trade will hold the proud position in American business to which it is certainly entitled. It is surely worth while to make faith for the future by contrasting even the position of the trade to-day with its utterly unorganized condition one year ago. But upon this we propose to enlarge in our next number, in making a summary of the progress of the year, and in looking forward so far as we can into the future. To that number is postponed also our monthly list, and to it we shall especially call the attention of the trade.

We beg leave to remind the publishers that our next and following issues in January will contain the annual summaries of their respective issues of the past year, which proved so useful and acceptable to the trade last year. These advertisements should be forwarded at as early a date as possible.

BOOKS RECEIVED.

Christmas Gifts: A New Method. (*The Nation.*) "This 'New Method' of indexing advertisements will, it is hoped, prove of special service in the economy of time." So says the compiler, in a prefatory notice, and, we add, in a manner that must startle Allibone. To "prove of special service in the economy of time," this index should be read consecutively from beginning to end, or, still better, committed to memory. A few quotations will illustrate the novelty of the "method." "Gifts Appropriate for Gentlemen" opens with the following charming *bric-a-brac* series:

1, Traveling-Bag; 2, Silver-Handled Razors, Shaving-Cup, Brush, and Powder-Box; 3, Russia Leather Card-Case; 4, Webster's Unabridged [also in Russia]; 5, Pocket Photo-Case; 6, Colgate's Floating Toilet Soap; 7, Hendschel's "Sketches"; 8, Cigar-Case; 9, Skates; 10, Dressing-Case; 11, Colgate's Shaving-Soap; 12, Cuff and Collar Box; 13, Colgate's Superfine Pomade Cosmetique for the moustache and beard; 14, Blacking-Cabinets; 15, Stone Cameos; 16, [more] Traveling-Bags; and, 17, a Handkerchief-Box. We have copied *seriatim* (minus addresses) the first page of the "index," which gives some idea of the "new method," besides plenty of soap. The latter feature is refreshingly predominant throughout the "index" in other choice combinations. On the second and third pages, still under the caption, "For Gentlemen," we find in happy unison, "Colgate's Lavender-Flower Water, for use after shaving," together with "Sir Walter Scott's Lives of the Novelists," and "Ruskin's Works;" "Strength and Beauty," by Pres. Hopkins, and, rather suggestively, "Colgate's Soaps;" "Colgate's Pomade Vaseline," a most excellent hair-dressing, with "Cheering Words from the Master-Worker;" "Colgate's Multiflora Toilet-Water, for use after shaving," and "Selected Poems," together with "The Life of Christ," by Rev. F. W. Farrar, D.D.; concluding with a cigar-stand, "Knight's Pictorial Shakespeare," and a Chickering piano. The same cheerful harmony is preserved in "Gifts Appropriate to Ladies," insinuatingly recommending, in the first instance, a dressing-case; *then*, a prayer-book; further on, a Chickering piano and diamonds; musical work-box, and "Colgate's Fine Toilet Soaps;" "Colgate's Superfine Violet, West End, Frang-Panni, Lettuce, and Rose Soaps," with "Heart-Strains for Christmas-Tide;" wedding and reception cards, with "Ruskin's Beauties" and a work-box; Bryant's "Library of Poetry and Song," with a glove-box; jewel-box with [another] Chickering piano, and Bryant's "Story of the Fountain;" visiting cards, with [still another] Chickering piano; "My Golden Hours," with a "shopping-bag" and "Crooked Places;" and, finally, specially "for a lady," "Colgate's Superior Eau-de-Cologne," "Colgate's Handkerchief Extracts," "Ylang-Ylang," etc., and Colgate's fine toilet-waters, "Violet," "Rosadora," and others. Under "Gifts Appropriate to Ladies (*Housekeeping*)," we find, among other choice utensils, card-receiver for New-Year's Day, together with a musical box "for a mother with a restless child," and Bryant's "Song of the Sower;" a musical work-box, and "The Life of Christ," by the Rev. F. W. Farrar, D.D., together with silver table-knives, dessert-knives, game-carvers, and forks; "for housekeepers and others," Colgate's "Sandaline Soap," Colgate's "Cashmere Bouquet Soap," and Colgate's "Superior Flavoring Extracts;" also Webster's "Unabridged," with musical box; and finally, Colgate's soap, "Leave a box out for Santa Claus to wash off the chimney-soot," together with a music-box, "with expressives, mandolins, and celestial voices, as a present to the *household*." Strangely, soap is getting scarce among "Gifts Appropriate to Boys." "Gifts Appropriate for Old People" contains in all eleven varieties, beginning with, 1, Satchels; 2, Bible, Prayer-Book, or Hymnal; and, 3, Backgammon Boards; closing with "a very soft pen for Grandpa who learned to write," and "The Hanging of the Crane" and of nothing else. No soap. "Gifts Appropriate to Persons of Various Tastes"—(*a*) *Literary*, begins with the following three items: 1, "Goethe and Mendelssohn, 1821-1831;" 2, a Satchel "for a literary or professional man's papers," and "Military and Religious Life in the Middle Ages, etc.," by Paul Lacroix. (*b*) *Artistic*, includes, together with an array of works of and on art, an inkstand, "Picture Posies," and singing birds (of course artistic). "Gifts Appropriate to Readers—*Science*" is too preciously select not to be given in full. 1, Dawkins' "Cave Hunting;" 2, Hartwig's "Sea and its Living Wonders;" 3, Colgate's Soaps for Travelers; 4, Musical Box, "a present for a sleepless professor;" 5, Guillemin's "Forces of Nature"—five gifts only, but representative of art and literature as well as science, the latter indeed both very "popular" and "pure." "Gifts Appropriate for Invalids" include, among other soothing articles, a musical

box, with celestial voices, singing-birds, clock, the "Chamber of Peace," a Chickering piano, upright, "for the bed-room of an incurable," and the Christmas-log taken from the hearth of "The Hanging of the Crane." As some articles might be overlooked under the sections named, inclusive of the "Persons of Various Tastes," a special section is devoted to "Miscellaneous," including Hendschel's "Sketches," Webster's "Unabridged," etc., and more, though the last, "Colgate's Toilet Soap, Box of." "Box of" is cleverly indicative of the *technique* of the "new method." Any one that should be in want of Colgate's soap would naturally turn to "Colgate," not to "box;" and though in the "new method" the alphabetical or any old-fashioned system is discarded, nobody could possibly miss "Colgate." We envy the *Nation* for the ingenious inventor of the "new method." What blessing he might bestow upon the book trade, by suggesting as admirable a method for a Finding List of books as that which makes his index so unfailing a Finding List of Colgate's soaps, Chickering's pianos, and Paillard's music-boxes!

We congratulate the *Nation* on its success in this new field of enterprise; on its graciously descending from its lofty pedestal to our common standard of trade journalism. And may we record, as another act of self-abnegation, its gratifying withdrawal from the retail book trade, implied in the well-considered omission of those conspicuous lines so frequently met with in its advertising columns, namely, "Orders for books will be filled by the *Nation*, etc."? How much more becoming to the paragon of literary taste, is the substitution of a line which now as motto so fitly graces the cover of "Christmas Gifts" (who does not fully comprehend its meaning after a perusal of the "method?"), "I am weary; yea, my memory is tired."—SHAKESPEARE. 16mo, pp. 36, paper. *gratis* to subscribers to the *Nation*, at $5 for fifty weeks, postpaid, or $5.20 for fifty-two weeks. Clergymen, $4. Terms of "indexing," unknown.

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ARCTIC literature is fast increasing. Messrs. Griffin, the naval booksellers at Portsea, England, are about to publish an Arctic and Antarctic navy list, containing the names of every naval officer who has served in Arctic expeditions from 1773 to 1874, the expeditions each served in, with brief biographical notices, and details respecting the sledge-traveling done, books written by, and the after-careers of a large majority. The last has been prepared by Mr. Clements Markham, who served in the Arctic expedition of 1850-51. Lieut. Payer, a participant in three Austrian Arctic explorations, is writing a full account of those expeditions.

ANOTHER posthumous essay of Mr. Mill's is to be given to the public. It seems that he left, partly finished, an essay on "Socialism," which will be brought out early in the year.

WE are now informed that "Congregational Worship," by Rev. A. J. Gordon, author of "In Christ," will be published by Young & Bartlett, 26 School street, Boston, about January 10th. 1 vol. 12mo; price, $1.

E. P. DUTTON & CO. will publish in January: "Now-a-Days; or, King's Daughters," a Tale, by Emma Marshall, author of "Mrs. Mainwaring's Journal," 12mo, $1.50; and "Sunday Echoes in Week-day Hours, by Mrs. Carey Brock, new volume, on the Epistles and Gospels, 12mo, $1.50.

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THE "Family Record," nearly ready at Henry Holt & Co.'s, will be a book that should go into every family. It is a quarto volume, containing six series of blanks, printed in dark green ink on fine calendered paper. The volume is intended to include all the particulars of the physical, social, and economical life of the family, and those who make use of it will find it of exceeding interest as well as usefulness. A Family page indexes each member of the family by reference to the pages where his record is given more fully; Genealogical pages for notes of ancestry come next; the Tabular pages are for such particulars as date and place of birth, weight and height at successive periods, time of cutting teeth, entry of accidents or diseases, residences, schools, etc.; the Biographical pages are for full particulars of the life, including the child's bright sayings and doings, details of diseases, etc—of these there are enough for twenty-four to each in a family of six; the Heirloom (and other possessions) pages are for entering facts as to inherited or purchased possessions, including notable pieces of household furniture, pictures, etc.; the Domestic Economy pages are ruled for a summary of each year's financial results; and finally, Miscellaneous pages extend and supplement them. The value of such a record will be readily seen; its editor's name is not given, but we may guess it, Mr. Henry Holt himself.

"THEIR Wedding Garments," to be published by the Scribners on the 15th, is a second homely, helpful book, of the same scope but a little larger than the same author, Mary W. Maclain's "Lifting the Veil," which took well a few years since. It tells the inner life of a young woman, beginning with her school days, in diary form, and is full of pathetic touches. George Smith's great work on "Assyrian Exploration and Discovery," to be ready at same date, will be splendid with four permanent photographs, and numerous wood-cuts.

ONE of the earliest of the Appletons' books will be "Ten Years among the Spiritualists," by Francis Gerry Fairfield, in which the writer gives many interesting experiences with mediums, and explains the manifestations on the theory of a personal magnetic atmosphere, or, as he calls it, nerve aura. A brief of the book is being given to the public through *Scribner's Monthly.* Hon. Mr. Biddle's novel of Washington life, "Alice Brand," said to be a strong portraiture of life at the Capital about the war period, is also in advanced preparation.

DODD & MEAD propose to follow "The Starling" with other works of the late Norman McLeod, who was a strong, vigorous, homely writer of great power. His "Character Sketches" will be ready in January, and during the month we may also expect Hesba Stretton's life of Christ, called "The Wonderful Life," which will make probably a $1.50 12mo. Judging from her previous books, this work will have a solid strength and effective vigor that will commend it widely.

THAT promising book of Colonel Higginson, the "Young Folk's History of the United States," is promised by Lee & Shepard for this month. It is said to be one of the best books of its kind yet written. Rev. P. C. Headley's "The Island of Fire; or, a Thousand Years of the Old Northmen's Home," is also well forward. It will contain much historical information, and many extracts from old local sagas.

MR. HOWARD CHALLEN'S latest enterprise in popular literature is a reissue of the Pilgrim's Progress in his Dime Standard Series, in two parts. Next to the Bible, this work has the largest sale of any book in the language, and at this surprisingly low price everybody can buy it.

MESSRS. LITTLE, BROWN & CO. expect the first volume of the new (ninth) edition of the "Encyclopædia Britannica" this month. This edition will be especially strong in science, with the help of such men as Huxley and his kind, but will be up to the times in all respects. It will be comprised in twenty-one volumes, to be issued at the rate of three per year, and subscriptions may be forwarded at $9 each vol.

"ONE Thousand Mistakes Corrected," a subscription book, published by N. Tibbals & Sons, is now offered to the trade. Another mistake corrected. The price is $1.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

***Allen.**—An Elementary Latin Grammar. By John Barrow Allen, M.A. (Clarendon Press Series.) 12°, pp. viii, 191. $1.25.....*Macmillan.*

Benson.—Philosophical Reviews:—Darwin Answered; or, Evolution a Myth; Geometrical Dissertation; Notes on Definitions. By Lawrence S. Benson. 12°, pp. 86. $1.25.....*Burnton.*

Bible Text-Book (The); or, The Principal Texts relating to the Persons, Places, and Subjects occurring in the Holy Scriptures. Arranged with a variety of useful tables. 16°, pp. 227. 75 c.....*Am. Tract Society.*

Channing.—The Works of William E. Channing, D.D. With an Introduction. *New and complete ed., rearranged.* 8°, pp. v, 931. $1.....*Am. Unit. Assoc.*

Chard.—Across the Sea, and other Poems. By Thomas S. Chard. Sq. 12°, pp. 55. $1.....*Jansen, McC. & Co.*

Coffin.—Caleb Krinkle. A Story of American Life. By Charles Carleton Coffin ("Carleton"), Author of "Winning his Way," etc. 12°, pp. vii, 500. $1.75 (*corrected price*).....*Lee & S.*

Cole's Self-Reporting Class-Book, for the use of Public and Private Schools. Designed for recording the Daily, Weekly, and Monthly Scholarship and Deportment of each Pupil in the School. By J. R. Cole, author of "Primary Writing Grammar," etc. Obl. 8°. Pap., 50 c. *Barnes.*

***Dante.**—Selections from the "Inferno." With Introduction and Notes, by H. B. Cotterill, B.A., Asst. Master in Harleybury Coll. (Clarendon Press Series.) 12°, pp. lxxviii, 200. $1.75.....*Macmillan.*

Dowling.—The Prayer-Meeting Hymn-Book. *A new ed.* Rev. and imp. by the addition of the best of the Revival and Conference Hymns. By John Dowling, D.D. 32°, pp. 304. Bds., 25 c.....*Ward.*

***Foster and Balfour.**—Elements of Embryology. By M. Foster, M.A., M.D., F.R.S., and Francis M. Balfour, B.A. 12°, pp. xix, 272. $2.25.....*Macmillan.*

***Hamilton and Ball.**—Bookkeeping. By Robert G. C. Hamilton and John Ball. *New and enl. ed.* (Clarendon Press Series.) 16°, pp. vi, 126. $1.....*Macmillan.*

***Hardwick.**—Christ and other Masters. An Historical Inquiry into some of the Chief Parallelisms and Contrasts between Christianity and the Religious Systems of the Ancient World With Special Reference to Prevailing Difficulties and Objections. By Charles Hardwick, M.A. *Third ed.*, edited by F. Procter. 12°, pp. xii, 592. $3. *Macmillan.*

****Jones.**—Personal Reminiscences, Anecdotes, and Letters of Gen. Robert E. Lee. By Rev. J. William Jones, D.D., formerly Chaplain Army Northern Virginia, and of Washington College, Virginia. [Published by authority of the Lee family, and of the Faculty of Washington and Lee Univ.] 8°, pp. xvi, 509. $3.50; shp., $4.50; half turkey, $5.50; full turkey, $7.50.....*Appleton.*

Kramer.—Myndeful of Hym; or, our Heavenly Father and His Children. By John W. Kramer, pastor of Grace Chapel, New-York. 4°. $5.....*Whittaker.*

***Lossing.**—Vassar College and its Founder. By Benson J. Lossing. Imp. 8°, pp. 175. $4.75.....*Alvord, Pr.*

***Macdonell.**—For the King's Dues. By Agnes Macdonell, author of "Martin's Vineyard." (Macmillan's Popular Novels.) 12°, pp. viii, 364. Pap., $1...*Macmillan*

***Mahaffy.**—Social Life in Greece, from Homer to Menander. By the Rev. J. P. Mahaffy, M.A., Fellow of Trinity College, Dublin. 12°, pp. viii, 390. $2. *Macmillan.*

Milton.—Areopagitica. Edited, with Introduction and Notes, by J. W. Hales, M.A., editor of "Longer English Poems," etc. (Clarendon Press Series.) 12°, pp. xliv, 159. $1.25.....*Macmillan.*

***Nunns.**—A. First Latin Reader. By the Rev. T. J. Nunns, M.A. (Clarendon Press Series.) 12°, pp. 106. $1.....*Macmillan.*

Round by Round; or, Daily Steps Upward. Sq. 18°, pp. 366. $1.25.....*Am. Tract Soc.*

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Bible Text-Book..... 75
Round by Round..... 1.25

AMERICAN UNITARIAN ASSOC., Boston.

Channing, Works, *new ed.*, in 1 vol..... 1.00

D. APPLETON & CO., New-York.

Jones, Personal Reminiscences, etc., of Gen'l R. E. Lee....$3.50, $4.50, $5.50 & 7.50

A. S. BARNES & CO., New-York.

Cole's Self-Reporting Class-Book....Pap. 50

JAMES S. BURNTON, New-York.

Benson, Philosophical Reviews..... 1.25

JANSEN, MCCLURG & CO., Chicago.

Chard, Across the Sea..... 1.00

LEE & SHEPARD, Boston.

Coffin, Caleb Krinkle (corr. price).....$1.75

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Milton, Areopagitica, ed., etc., by J. W. Hales..... 1.25
Nunns, First Latin Reader..... 1.00

U. D. WARD, New-York.

Dowling, Prayer-Meeting Hymn-Book. Bds. 25

T. WHITTAKER, New-York.

Kramer, Myndeful of Hym..... 5.00

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

Publishers' First Announcements.

From the New-York Commercial Advertiser, for the week ending Jan. 4.

DECEMBER 30.

Henry Holt & Co.:—Dictionary of Biblical Antiquities, by Dr. Edward C. Aug. Riehm and assistants.

A. D. F. Randolph & Co.:—Fireside Homilies, by the late Dean Alford.

DECEMBER 31.

Scribner, Armstrong & Co.:—Life and Epistles of St. Paul, by Thomas Lewin.

JANUARY 2.

Harper & Bros. :—Heredity, by Professor Ribot.—Page's Economic Geology.—Aunt Charlotte's Stories of Bible History.—Aunt Charlotte's Stories of French History.—Aunt Charlotte's Stories of English History.—Mary Howitt's Natural History Stories.—Monk's Norton.

JANUARY 4.

Scribner, Armstrong & Co. :—Autobiography of J. B. Buckstone, by Walter Thornbury.—Sorrow and Song, by Henry Curwen.—Biography of Michael Angelo, by Signor Catti, translated by Charles Heath.—Machiavelli, by Professor Villani.—Short History of the English People, by J. R. Green.—Shunkur.—A Romance of Acadia Two Centuries Ago.

D. Appleton & Co. :—Enigmas of Life.—Martin's Life of the Prince Consort.—Bastian's Evolution and the Origin of Life.—Jon Duan.—Wit and Wisdom of the Earl of Chesterfield.—My Story, by Katherine V. Macquoid.

Harper & Bros. :—The Story of Valentine and his Brother.—Shunker.—Warnton Kings.

Cath. Pub. Soc. :—Rev. John Henry Newman's Reply to Mr. Gladstone's Late Pamphlet on Papal Infallibility.

ALPHABETICAL REFERENCE LIST OF BOOKS RECORDED IN DECEMBER.

The figures in ( ) refer to the (whole) number of the "PUBLISHERS' WEEKLY" *in which the full title has been recorded under the word preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.*

A., L. L. *See* Ride on Horseback.
Adams, W. T. (153), The Dorcas Club, $1.50.... *Lee & S.*
Agnes and Mattie. *See* McKean, M. F.
Aileen Ferrers. *See* Morley, S.
Aitken, C. K. (154), Legends, etc., of Scotland, $2. *Williams.*
Alcofribas (154), Fantastic Hist. of the celebrated Pierrot, $3..... *Scribner, W. & A.*
Allen, F. B. (153), Leaves from a Summer Sketch-Book, $6. *Estes & L.*
Allen, T. F. (155), Encyclopædia of pure Materia Medica, $6, $7, and $7.50..... *Boericke & T.*
Almanacs for 1875 :—
—(154) Haverty's Irish Am. Illustr., pap., 25 c... *Haverty.*
—(151) Illustr. Cath. Family, pap., 25 c.... *Cath. Pub. Soc.*
—(152) Lady's, 50 c..... *Coolidge.*
—(153) Leavitt's Improved Farmer's, pap.. ..... *Eastman.*
—(152) J. P. Morton & Co.'s Western Farmers', pap. *Morton.*
American Reports. *See* United States.
American Speaker, No. 1. *See* Huntoon, B. B.
Ames, M. C. (153), His Two Wives, $1.75. ..*Hurd & H.*
Ancient (154) York Masons of Va., Proceedings of M. W. Grand Lodge, v. 1, *net*, $4..... *Randolph & E.*
Andre, G. G. (151), Draughtsman's Handbook of Plan and Map Drawing, $6.. ..... *Spon.*
Annus Domini. *See* Rossetti, C. G.
Antediluvian (153), The, $1..... *Putnam.*
Armor, W. C. (152), Lives of the Governors of Pa., $3.50, $4, and $5.50..... ...*T. H. Davis & Co.*
Aunt (154) Louisa Series:—World-Wide Fables;—Cinderella, ea., pap., per doz., $2..... ...*McLoughlin.*
Babbitt, E. D. (152), Vital Magnetism, bds., 25 c. *Babbitt.*
Baker, G. W. (153), Ballads of Beauty, $3.50.... *Lee & S.*
—(153), Exhibition Drama, $1.50..... *Lee & S.*
Baker, S. W. (152), Ismailia, $5..... *Harper.*
Ballads of Beauty. *See* Baker, G. M.
Bancroft, H. H. (153), Native Races of the Pacific Coast, v. 1, $6; shp., $7..... *Appleton.*
Barrett, J. O. (154) and J. M. Peebles, The Gadarene, $1.25..... ..... *Colby & R.*
Beauty in Common Things. *See* Whymper, Mrs. W. J.
Beecher, W. J. (153), Farmer Tompkins and his Bibles, $1.25..... ..... *Presb. Bd.*
Bell, C. D. (152), Which is my Likeness? $1. *Nelson & Sons.*
Benjamin, J. P. (155), On Sales of Personal Property, *1st Am. ed.*, shp., $7.50 ..... *Hurd & H.*
Better (151) Path Stories, 4 v., $4..... ... ...*Locke & B.*
Bewildered Querists. *See* Crofton, F. B.
Bhagavad-Gita (154), $3 ...*Religio-Philos. Pub. House.*
Bible. *See* Johnson, F.
Birth (151) and Triumph of Love, $2..... *Carleton.*
Black, C. C. (153), Michael Angelo Buonarotti, $12. *Macmillan.*
Blake, W. (154), Illustrations of the Book of Job, $10. *Osgood.*
Bloomer, J. G. (153), Commercial Cryptograph, $5. *Appleton.*
Bookkeeping Simplified. *See* Waggener, D. B.
Book (154) of 190 Stories and Pieces, $1...*Am. S. S. Un.*
Braddon, M. E. (154), Lost for Love, pap., 75 c..*Harper.*
Brenda. *See* Nothing to Nobody.
Broken Chains. *See* Werner, E.
Brooke, S. (153), Theology in the English Poets, $2. *Appleton.*
Buhler, J. (152), Plain Talks on Common Things, 75 c. *Cong. Pub. Soc.*
Buonarotti, Michael Angelo. *See* Black, C. C.
Burgess, L. M. (154), Child's Guide to Spiritualism, 25 c. *Colby & R.*
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Challen's (153) Dime Arabian Nights:—3. Sinbad the Sailor, pap., 10 c.;—(153) Holiday Arabian Nights, bds., 75 c.; pap., 50 c.... ..... *Challen.*
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Cognition, Psychology of. *See* Jardine, R.
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Communistic Societies of the U. S. *See* Nordhoff, C.
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Cotton, C. P. (151); Manual of Railway Engineering, $3. *Spon.*
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Estelle. *See* Edwards, A.
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Gairdner, J. *See* Epochs of Hist.
General (154) Rules for Punctuation, pap., 25 c....*Sever.*
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His Two Wives. *See* Ames, M. C.
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Job, Illustr. to the Book of. *See* Blake, W.
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Johnson, R. *See* Little Classics.
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Lyret. *See* Tyler, J.
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Young Moose Hunters. *See* Stephens, C. A.

"THE Hanging of the Crane," says the Boston *Transcript*, is probably the most popular holiday book yet produced in this country. The publishers were embarrassed by orders from all directions, which they could but partly fill. The largest jobbing-house in New-England on the day before Christmas bought up every copy it could lay hands on, paying the full retail price. A new edition will be prepared without delay.

THE new story of French life, "Out of the World," by Mary Healey (now Mme. Charles Bigot), the author of "A Summer's Romance," etc., to be published during the spring by Roberts Brothers, is said to be very charming. The heroine is the daughter of an American mother and a French father, is educated in this country, and taken to Paris at the age of twenty, where she becomes the subject of matrimonial negotiations in the French fashion.

Mr. J. E. BABSON ("Tom Folio") is, we are sorry to learn from the *Literary World*, seriously ill at his home near Boston by reason of a recent severe hemorrhage. The publication of his collection of Steele's papers is delayed accordingly.

THAT bright story of Washington life in the last volume of *Old and New*, "Tom Haliburton's Quandary," proves to have been written by Miss Wise, of that city, and Mr. Severance, assistant librarian at the Capitol.

A LITTLE fairy romance, called "Prince Perindo's Wish," just published in England, is from the pen of Mr. Thomas Constable, the printer, and the son of Sir Walter Scott's "Prince of Booksellers," and is illustrated by his son and partner, Mr. Archibald Constable.

MR. W. B. WEEDEN, of Providence, has written a book on prohibitory liquor laws, which Roberts Brothers will publish.

WE are glad to learn that Mr. William S. Robinson, the "Warrington" of the Springfield *Republican*, and thoroughly acquainted from his long experience as Clerk of the Massachusetts Senate with parliamentary matters, has written a little "Manual of Parliamentary Practice," etc., which Lee & Shepard will publish.

"NATURE and Culture," a volume of essays written by Harvey Rice, of Cleveland, discussing education, woman's rights, etc., will be published by-and-by by Lee & Shepard.

The New Year's Outlook.

WITH 1875 opens, we believe, the brightest prospect that the American book trade has known for many years. We trust that those who, at the beginning of this year, so lacked faith as to the possibilities of reform, will not forget to provide themselves with faith for the future, by drawing the contrast between then and now. One year ago, the American book trade, in a business which is of almost the dignity of a profession, was, we may say, the most unorganized and demoralized in the country. A large proportion of its members believed that there was no hope of betterment in the future. Men had lost faith in their calling, and some of the best were being driven into other fields of work, because they could not earn really a living salary. The book trade had generally forsaken reasonable business principles, and were energetically engaged in cutting each other's throats. The outlook, to judge by the past, was dark enough. There were those who believed that things would at last be righted, but for ourselves we must confess that, while we hoped, we feared that the reform, in whose ultimate success we thoroughly believed, was to be a matter of at least three years' hard work, simply because the trade was apathetic.

Well, every thing is not settled yet, but we are so near to assured success that we ourselves confess agreeable surprise. Instead of being the worst, the book trade is already one of the best organized in the country. The Convention at Cincinnati in February, chiefly of the Western trade, under Mr. Aston's presidency, took the first actual step, and defined admirably the theoretical principles of the reform. It aroused enthusiasm, provoked discussion, and gave an impetus to the movement without which the Put-in-Bay affair could never have been held. Thence Mr. Aston came East, and his action laid the foundation of the great gathering in July. The Put-in Bay Convention, at which the American Book Trade Association was organized, made the reform sure. The trade there gathered took a new sense of the dignity of its mission; its members came together in earnest and finally enthusiastic discussion, got to know and like each other, and went home with a harmonized basis of action, right in principle and effective in practice, on which the trade at large could work out its own salvation. From that proceeded the Western and the Central Booksellers' Associations, and the many local auxiliary organizations that now occupy most of the trade centres. With the double motive of an enlightened self-interest and the interests of the public to back the movement, the trade is now well organized, and the reform very nearly assured.

We have been at some pains to ascertain during the week, as far as could be learned from New-York experiences, what has been the result of the movement in the trade of 1874. Of last year's business in general we may say that it was much better than that of 1873, and perhaps better than for some years back. The book trade sympathized of course with the depression caused in successive falls by the Chicago fire, the Boston fire, and the panic, but in that of the present season it has shown most favorable comparative results. The number of books published in this country seems to have been less, publishers being more cautious in their enterprises as well as in their credits; but what we want is not more books, but more good books. Those of the past year which are fairly entitled to this rank have sold remarkably well, and in many cases which we could name have run far ahead of the most sanguine expectations. In other words, the American public is exercising a critical faculty which assists in "the survival of the fittest," and has little favor for poor books. We trust our publishers will not fail to take the hint of concentrating their attention and resources on really strong books, and declining to publish what is "dead stock" the moment it comes from the press. This tendency is, we think, the business feature of the year. There seems to have been also a growing disfavor for mere picture-books, which many experienced retailers state are difficult to move, standards being generally preferred for presents. In fact, most homes have room for only a limited number of table-books, and the country has already been pretty well stocked with these huge volumes which do not belong in the book-case. This is a thoroughly healthful feeling, we think.

To return to financial matters, the New-York trade reports a Christmas business ranging from 10 to 25 per cent more in quantity than last year, with much better prices obtained, while the fall business adds up in almost the same proportion. The public seems to have caught the spirit of the reform movement, and there has been a marked diminution in the cry for discounts. There has been considerable misunderstanding, in various quarters, as to how far the twenty per cent rule and other reform principles were in operation at current dates, but notwithstanding isolated cases of this kind, there has been much adherence to the rule, and if a customer or two or a casual trade has been lost by any particular house for the time, these houses themselves are the first to acknowledge that their business has been so much better proportionately under the new auspices as to compensate many-fold for any such temporary losses—while there is but one opinion

in New-York as to the future. In brief, the result of putting this rule into operation in New-York, so far as it has been done, has been such as to prove the strongest practical argument yet advanced for the Put-in Bay movement. Our correspondents in the trade have been so engrossed during the past month with holiday business that we are unable to speak authoritatively of the country at large, but we believe that wherever the rule has already gone into operation those who before had least faith have now the most.

But we must look forward as well as backward. We do not hesitate to say that the year 1875 is to be the crucial period of the reform. The righteousness of its principles and the advisability of its present methods are now accepted, we may say, by all the trade of the country, except the one house in Philadelphia, in which our friends disagree as to the latter point. We have faith that the business wisdom and ability which has built up so large a house will not fail the trade now, and that during the year the trade will have opportunity to see that this as well as other houses is for and not against it. But this is not the vital difficulty. The movement is already too strong to fail for any such reason, unless we greatly underestimate the strength and persistence of the American trade. The turning-point of the movement is in the adjustment of relations and details, now that the general principle is so widely accepted. We have plenty of steam-power, but nice adjusting and careful oiling is needed to make an engine do its work. It is natural that in any great reforms of this kind there must follow, as necessary incidentals, misunderstandings, questions,—infinite matters for legislation and arbitration. The world was not made in a day, and the broad platform of the Put-in Bay meeting needs still much discussion and definition to make it effective in its minor workings. Our readers have already found this out from our correspondence columns. There is no doubt about the principles, but their practical application raises many problems. The Central Association will, we believe, meet early in January, to discuss certain of these questions, and to leave no misunderstanding as to the 20 per cent rule; and at the next convention of the national association, whose date and locality is now being discussed, they will receive further definition. In the mean time, the trade need to exercise faith, wisdom, forbearance,—to see that the principle is sure for the future, and that difficulties of the present must be overcome. The work of the Committee on Book Fair, which meets immediately, will, we hope, have immediate practical fruit, and altogether we trust, by the end of this year, to find the practical effectiveness of the reform as well assured, as at the end of the year past its principle has been generally accepted.

As to our own work in the future, we have simply to say that it is our one aim and ambition to make the PUBLISHERS' WEEKLY as able and useful a representative of the book trade as our support will possibly permit. We should be ungrateful did we neglect to express our most hearty thanks for the unanimous and thorough-going appreciation which the trade has given to the WEEKLY, especially as to its active part in the reform movement. It is our chief satisfaction in the history of this paper, that its agency in initiating and co-operating with this movement has in the first place been so effective, and in the second so generously appreciated. The many kind words which we have received, publicly and privately, from the trade at large and from its individual members, can never be forgotten. At the same time we must confess, for our own part, that we have never been satisfied with the PUBLISHERS WEEKLY. Representing the trade which rises nearest to the dignity of a profession, whose mission is only second to that of the teacher, in a country which, from its extent and the diffusion of education, should be the most important book-producing country in the world, we hope some day to see the PUBLISHERS' WEEKLY unexcelled by any trade journal in this or any country. We shall never be satisfied with less. We believe that our plans are capable of realizing this aim, but it depends simply upon our pecuniary support how soon these plans may be carried out.

Although we have had reason to be heartily grateful for the patronage accorded us under the existing state of things, we have yet been compelled to share in the general depression, and to restrict our reading matter, both in quantity and quality, simply to make "both ends meet." We mean to make the interests of the WEEKLY identical with the interests of all members of the trade, and in that purpose we ask of the trade two things. In the first place, it is to their interest that we should reach every bookseller and every library in the country, and we ask that early in this year each of our friends shall make a direct effort to see that the WEEKLY reaches every one that he knows We have, of course, every live member of the trade upon our subscription list, but it is vitally important that every dealer, without exception, should be brought into vital communication with this new trade life, as we hope to bring every one whom we reach. The importance of making the trade a living, comprehensive organization can not be overestimated, and we believe this to be a chief function of trade journalism.

Secondly, we ask that the trade shall extend to us a liberal advertising patronage, on which of course the growth, indeed the existence, of the WEEKLY depends. We believe that this will pay them doubly—first, by its direct return; secondly, by the increase of vitality in the trade which a better trade journal is sure to inspire. The mere insertion of standing cards by the jobbers of the country, to mention one instance, would give the WEEKLY an added opportunity which we should very gladly improve, and we believe it would be as profitable to them as to us. We invite special attention also to our advertising departments for the profitable exchange of books and the like.

Heretofore, we repeat, the WEEKLY has been obliged to confine itself to absolutely necessary matter. The untried fields before us are many and almost boundless. In the first place, we desire to be able to afford a more thorough system of collecting news, especially in the trade centres outside of New-York, and abroad, so that the trade shall have every thing promptly brought before them, and the "Notes in Season" in especial made a live summary of all present enterprises. We wish also to enter upon two fields in which we have already much material: the manufacturing of books, with notes of all mechanical and artistic improvements, statistics of cost and production, and the like; and the conduct of business, with statements of the best methods of keeping publishers' accounts, taking count of stock, and such details, in which our present knowledge makes us see that much improvement and saving can be had by such comparative discussion. We hope to give the paper also a historical value by sketches of trade history, the growth of great houses, personal sketches, and such matter as this. Our library features are capable of great development, and it is important for the book trade that its representative journal should commend itself "by its works" to these chief buyers of books. We purpose ultimately to adapt the paper to both general and trade circulation by making a trade supplement from time to time, in which matters of purely trade interest, such as stationery price-lists, etc., shall have opportunity to reach the trade only.

But here we must cease. Once we put on our wishing cap, the WEEKLY broadens out so that we fear to follow our hopes for it. We may simply repeat, that the fullest support the trade can give us will be used faithfully for its best interests, as we believe them to be identical with the interests of the public at large. It rests with it to say what the WEEKLY shall be. And hoping for the book trade of the country all success, we wish it again a happy new year in 1875.

A PRIVATE letter from Mr. Cushing, of Baltimore, to Mr. Randolph, contains a bit of practical evidence as to the usefulness of reform that we are permitted to give to our readers. He states that the local agreement of the Baltimore booksellers has worked very well during the holiday season—"some complaint, of course, some anger, an occasional buyer lost, but on the whole a general appreciation of its justice, a general assent to the facts and acquiescence in the result." This is an excellent summary of the feeling of the New-York trade as well, and when Mr. Brown adds that he does not think it possible for the reform at its present strength to be broken up by any individual action, we can say that the trade agree with him on this point as well.

A LETTER from Mr. George B. Brown, of Toledo, whom the trade know as one of the most practical and energetic of its members, says: "The date at which the Annual is sent out makes it less useful than it would otherwise have been, as the publishers have, many of them, issued quite a number of books since the catalogues were furnished. My suggestion is this, that the publishers send out as a page or more of the WEEKLY, lists which may be cut out and attached to their respective catalogues in the Annual, thus helping us dealers to relieve our desks of the great number of half-sheet announcements which are difficult to find when wanted." We trust publishers will heed this excellent suggestion, and contribute their annual lists to our advertising pages in proper shape for this purpose this month.

THERE is some talk of holding the next Convention at Philadelphia.

WE hope to give important particulars regarding the book-fair system next week.

"A MAN never gets so much good out of a book as when he possesses it." So Arthur Helps says, in his forthcoming book on "Social Pressure," and it is a good thing for booksellers to quote to their customers.

THE Messrs. Osgoods' elegant heliotype volume of Toschi's Engravings was in such demand before Christmas that the first edition was speedily exhausted. A new one is now ready and is likely to go almost as fast as the other, so beautiful "for all time" is the book.

MR. MARION HUTCHINSON, so generally and pleasantly known in the trade as the agent for the Messrs. Longman, sails to-day for Europe, and will be absent several months

LETTERS TO THE EDITOR

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Proposed Book Fair.

BIRMINGHAM, CT., Dec. 25, 1874.

GENTLEMEN: As a constant reader of THE PUBLISHERS' WEEKLY, I have been deeply interested in this trade reform movement. As one of the sufferers by the general demoralization of retail prices, I feel earnest and anxious to trace the progress of ideas looking towards the general amelioration of our trade evils.

As a bookseller, I feel a sense of degradation at the measureless insults heaped upon us by the public who buy books. We are accused of receiving from 50 to 100 per cent discount on our wares, of imposing unscrupulously upon our patrons by asking retail prices, when it is generally known the publishers give off 25 to 33⅓ per cent to buyers of a single book, etc. So much of this complaint, however, has been detailed in your columns, that I do not desire to extend comments in that direction. I communicated my views upon the subject to *The Bookseller's Guide* some time before the initiation of this reform movement, and I was consequently gratified to hear the bugle-call all along the line, to see the ball in motion, and am now jubilant that it has made a thundering noise from Maine to Texas. It promises good things for the future; therefore let all the booksellers in the land write to you and say "*Amen!* We are a unit in spirit and in action, and we will honestly help the reform, and be true to its laws."

Concerning the ideas of the trade about plans for the conduct of the "proposed Book Fair," I feel desirous of showing my interest, and responding to your earnest request that the trade shall send in their views liberally. As a small dealer I do not wish to be first to instruct my superiors, and consequently I feel like apologizing for what I may write, so far as to assure my distinguished brethren that I offer nothing in egotism.

I am a regular purchaser at the trade sales; my market is so small that I am obliged to discriminate closely in selecting books to buy, as many are offered four copies or more in a line, and while I would like one or two copies; perhaps I do not purchase nearly so many books as I would like to make up an assortment, and the amount of my bills with the Messrs. Leavitt are not nearly so great as they would be could I have access to other books of houses not represented in the sale.

Presuming now that some plan may be devised whereby all the leading publishers shall contribute their lists to this fair, and a general invitation be served to the booksellers of the United States to come and select their goods, an inducement offered that shall appear to be a positive inducement to all judicious dealers; that for a limited time the leading houses offer the trade such quantities of books as they want, to be selected in one day or three weeks, with privileges of such stock as may be offered at auction, all to be included in one bill, with specified credit or a discount for cash in thirty days. And it seems to me I should hail the innovation with joy, that I should study the lists with care and enthusiasm, and come to the fair and buy up a liberal stock, and present a good bookstore at home, feeling assured that nobody could offer better discounts than I. Thus I could maintain dignity as a bookseller, and could reasonably expect to be supported thereby.

I hope earnestly that you will be in receipt of very many plans for the organization of this Book Fair, and that when the committee come together to establish it, they will be prepared to intelligently incorporate the *wants of the majority.* Yours cordially,

GEO. C. ALLIS.

The Messrs Lippincott's Plan.

PHILADELPHIA, Dec. 26, 1874.

To the Editor of the Publishers' Weekly:

DEAR SIR: In the circular of Messrs. J. B. Lippincott & Co., printed in your issue of the 19th inst., there seem to be some things not touched upon by your remarks, and as the compromise proposed deserves careful consideration, I venture to call attention to several points.

In the first place, the recognition of the necessity of the abandonment of underselling is so very recent and decided a change from the long-held and frequently-expressed views of Messrs. Lippincott & Co., that without desiring to speak at all invidiously, they are, perhaps, not just the ones to teach the methods by which it shall be accomplished to those who have had it at heart and have given it careful consideration for years. But passing this, why is it that this house feels compelled to differ from the rest of the trade, and to place themselves in an isolated position, and one antagonistic to the desired reform? It would be doing an injustice to the good sense of Messrs. Lippincott & Co. to suppose that they withhold their consent to the reform for the purpose of preventing injury to the rest of the trade, who seem bent on doing this thing to their ruin. It can not be any such Quixotic benevolence that actuates them, and it must be only the sound business principle to take that course which is for the benefit of one's own trade. But even if they fear some slight disadvantage to their *retail* trade, why should they alone hesitate to take the trifling risk? They have large resources, and a very extensive jobbing and publishing business, while their neighbors here, who are very willing to run this risk, are all smaller houses, to many of whom the retail trade is important, and to some of whom it is all-in-all.

The compromise that Messrs. Lippincott & Co. think "the only practicable plan" to accomplish the desired end, fails to touch the main grievances, if indeed it does any thing at all.

It is to be noted that their circular would only fix a "maximum discount to all *local* buyers not in the trade," so that while you, in New-York, and our friends in Boston, Baltimore, Chicago, and elsewhere, adhere rigidly to retail prices, with a maximum discount of 20 per cent, there would be nothing to prevent Messrs. Lippincott

& Co., or any other Philadelphia house. from filling retail orders from other cities at 20 per cent, 30 per cent, 40 per cent, or at any discount whatever, even if bound to 10 per cent here. Messrs. Lippincott & Co. might not set out to undersell the trade of other places in this way, but there are some houses here not so honorable, and it is not safe to bind them only as regards "*local* buyers not in the trade."

And again, it is not clear as to the application of the proposed 10 per cent rule. Does it mean that on "new books" booksellers should be allowed to discount 10 per cent, and on old books any thing they think best? If this is the meaning, the step Messrs. Lippincott & Co. are ready to take is but a small one indeed, and it would be interesting to know at what era they think the reform can finally be consummated. It could only be when all the books issued prior to January 1st, 1875, shall cease to find a sale.

"The way to resume is—to resume," at least as far as the retail prices of books are concerned; and when the whole trade of the country, with the exception of this one house, are united in urging such a course, it does not seem that Messrs. Lippincott & Co. can hope to satisfy them with "gradual steps."

At present the success of the reform in this city, and therefore in the country at large, depends on the consent of our leading house.

Very truly,

PHILADELPHIA.

BOOKS RECEIVED.

THE BABES IN THE WOOD, by James De Mille. (William F. Gill & Co.) Quite as remarkable a story as the majority of Mr. De Mille's productions. The title scarcely has any significance; the "babes" being a number of grown-up people who play an occasional tragic and an occasional ridiculous part in the Italian Revolution of 1848. The illustrations scattered through the book are wonderful works of art. 8vo, paper, 75 cents.

INFANT DIET, by A. Jacobi, M.D. (G. P. Putnam's Sons.) This little work, without intending to be a mother's manual, gives most important information as to what a child should eat to aid its proper development. Its suggestions are valuable and interesting. It forms one of the "Handy Book Series." 12mo, cloth, 75 cents.

HEADS AND TAILS, by Grace Greenwood. (J. B. Ford & Co.) Among the great number of handsome gift-books and juveniles published this past holiday season, these "studies and stories of pets" stand out prominently. The merit of the stories is past question; they relate entirely to the ways and odd doings of pet animals and birds; are drawn mostly from Grace Greenwood's own experience, and are written in a bright, cheerful, witty vein, that is very pleasing. The get up of the volume is very lovely, the vignettes and title-page being just as charming as possible. The binding, paper, and printing are also excellent, making altogether as fine a specimen of book-making as we have handled lately. Sq. 12mo, cloth, gilt-edge, $2.

POETICAL WORKS OF JOHN MILTON, with introduction and notes by David Masson. (Macmillan & Co) A new and attractive edition of Milton's poetical works, the notes and introduction being adapted from a larger edition, called "The Cambridge Edition," to suit its present size in the "Golden Treasury Series." The memoir which precedes the poems was written specially for this edition. 2 vols., 16mo, cloth, $3.

WHAT A BOY! by Julia A. Willis. (J. B. Lippincott & Co.) A story about the American boy of to-day; his peculiarities, his temptations, the faults of his education, and their disastrous results are set forth in a very interesting story. The authoress starts out with three questions, which she very ably illustrates, viz.: What shall we do with him? What will he do with himself? Who is to blame for the consequences? 12mo, cloth, $1.50.

A HERO AND A MARTYR, by Charles Reade. (Harper & Brothers.) James Lambert, the hero of this true story, lived on the Clyde not many years ago, and saved, through his daring and bravery, many lives from drowning. Mr. Reade obtained the history of his exploits from his own lips, and also the fact that scarcely one of his deeds had ever received any recognition. To obtain for a modest man the just acknowledgment of his noble efforts is the object of this little pamphlet. 8vo, paper, 15 cents.

LOST FOR LOVE, by Miss M. E. Braddon. (Harper & Brothers.) The party in this absorbing novel who is "lost for love" is a grave and sedate doctor, from whom the reader is led at first to expect only the most discreet behavior. His passion for one of the heroines, Flora by name, is so intense that to win her and retain her love he foolishly conceals the unintentional part he plays in the killing of Walter Leyburne, a young man whom Flora loves. On this mystery the novel hinges, although it presents numerous characters, many of them from the lowest depth of London life, all of whom work out their destinies, or have their rewards apportioned them in a very satisfactory manner. 8vo, paper, 75 cents.

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TRANSACTIONS AND COLLECTIONS OF THE AMERICAN ANTIQUARIAN SOCIETY, Vol. V. (Joel Munsell.) This and a forthcoming volume will contain the whole of Thomas's rare and valuable "History of Printing in America, with a Biography of Printers and an Account of Newspapers." Additions and corrections by Thomas have been made to this edition, and notes by the committee specially appointed by the Antiquarian Society to supervise the getting up of the work. There is also a new steel portrait

of Mr. Thomas, and a memoir by his grandson, B. F. Thomas. This work has been so long out of print, and so difficult to obtain even for large prices, that its advent in its present handsome form will be most welcome to bibliographers. 8vo, cloth, $5.

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The Publishers' Weekly.

JANUARY 16, 1875.

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POSTAGE.

On and after January 1st, 1875, the postage on the WEEKLY, *heretofore paid by subscribers at their own post-office, must be prepaid at the publication office. Subscribers will therefore please to remit 20 cents extra for each annual subscription for which postage has not yet been paid.*

NOTES IN SEASON.

THE index and title-page for Vol. VII. of PUBLISHERS' WEEKLY will be mailed with next issue.

THE Greville book is the sensation of the week. We learn that over a thousand copies of the English three-volume edition have already been sold in this country, the price being now reduced to $15. Messrs. Appleton issued on Tuesday the complete "Greville Memoirs," in two neat 12mo volumes, at $4.00; and Messrs. Scribner, who had understood there would be no other publication of them in this country, issued their pith, eliminating simply such parts as their capable editor, Mr. Stoddard, judged would be of no present or American interest, in the "Bric-a-Brac" series, on Thursday, at $1.50. With this lively competition, the book is pretty sure to have a good run, and we rather suspect that the rival editions will help rather than hurt each other. The book is certainly one of the most fascinating lately placed on the market.

AN important book on "Teaching, its Ends and Means," by Professor Calderwood, of Edinburgh University, who is also chairman of the Edinburgh School Board, is nearly ready for publication at the Putnam's. Professor Calderwood belongs to the same school as Professors Blackie and Cairnes, and his little book follows the excellent type of their recent and popular books. It treats in several chapters of self-government, school discipline, instruction and the formation of character, and is very wholesome in tone, and most pleasant reading. New volumes of their scientific series, Angel's "Magnetism and Electricity," and Collins's "Principles of Metal-Turning," in the elementary, and Ever's "Navigation" and Guthrie's "Magnetism and Electricity," in the advanced, are promised shortly.

THE new (fifth) volume of "Little Classics" is of "Laughter," and comprises Dickens's "Christmas Carol," Charles Lamb's "Dissertation on Roast Pig," E. E. Hale's "Skeleton in the Closet," Holmes's "A Visit to the Asylum for Aged and Decayed Punsters," Carleton's "Neal Malone," Gerald Griffin's "Tibbot O'Leary, the Curious," and the like. Among other early publications of the Osgoods will be Emerson's new volume of "Essays on Poetry and Criticism," which has been long looked forward to; the third series of Dr. John Brown's "Spare Hours," as he calls his pleasant, wholesome essays; the translation of Sweden's most popular poem, "Frithiof's Saga," which has been announced since 1873; a simple Life of Christ, for children, by Dr. J. P. Thompson, and a volume of Parlor Plays, by Geo. B. Bartlett.

THE "Reminiscences and Diary" of Macready, the great English actor, is now very nearly ready at Macmillan & Co.'s. The work will make a large 12mo, full of interesting anecdote, for which there is now such a run of taste, and gives some lively pictures both behind and before the footlights in England of this century. A second edition of Hübner's "Ramble Round the World" is also in preparation.

OUR Cincinnati correspondent sends us word of two new enterprises of Wilson, Hinkle & Co. A very important work in educational literature will be a new life of Pestalozzi, the great Italian educational reformer, by Professor Krüsi, of the Oswego Normal School, who is the son of Pestalozzi's senior assistant. The other enterprise consists in combining the maps of Miss Thalheimer's excellent historical books into an "Eclectic Historical Atlas," whose distinguishing feature will be the freshness of its data.

PORTER & COATES have just ready a new treatise on the Elements of Mechanics, accompanied with an appendix on Duodenal Arithmetic and Metrology, by J. W. Nystrom, C.E. The chief aims of the new work are the establishment of strict precision in the meaning of dynamical terms, and the classification of physical quantities into elements and functions. The publishers state that the prevalent discordance on these topics have caused the delay of this publication for over ten years, in which interim various discussions thereupon have been published, both in Europe and in America, indicating the confused condition of the subject. An appendix is added for the purpose of supplying the student with materials for the coming revision and final establishment of an international system of metrology. This house has also in preparation, "Elementary Philosophy, Part I., being the Science of Reasoning and the Art of Correct Reasoning according to Science; or, Logic Critically Treated and Applied," by James M. Willcox, Ph.D.; a work on Social Economy by Professor Thompson; and a treatise on Storms, the various changes of the weather, their causes, etc., by Professor Blasius.

MR. GEORGE F. FORT, a distinguished lawyer of Camden, N. J., has just completed "The Early History and Antiquities of Free Masonry," upon which he has been engaged for several years.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Adams.—Memoirs of John Quincy Adams, comprising Portions of his Diary from 1795 to 1848. Edited by Hon. Charles Francis Adams. Vol. 4. 8°. $5....*Lippincott.*

Almanacs.—*See* Year Book.

****American** Missionary Assoc.—History of the American Missionary Assoc.: Its Churches and Educational Institutions among the Freedmen, Indians, and Chinese. With illustrative Facts and Anecdotes. Illustr. 8°, pp. 72. Pap., free..... (New-York.)

Bric-a-Brac Series. Edited by Richard Henry Stoddard. Vol. 5. The Greville Memoirs, A Journal of the Reigns of George IV. and William IV. By the late Charles C. F. Greville, Clerk of the Council to those Sovereigns. 12°. $1.50.....*Scribner.*

Clark.—Starting Out. A Story of the Ohio Hills. By Alexander Clark, author of "School-day Dialogues," etc. Illustr. 12°, pp. 219. $1.25.....*Lippincott.*

Cyclopædia of Female Poets. Illustr. with numerous steel engravings. 8°. $5; mor. ant., $9. ...*Lippincott.*

Dickens.—American Notes and Pictures from Italy. By Charles Dickens. (*Standard illustr. ed.*, vol. 13.) Illustr. by Cruikshank and others. 8°. $3.....*Lippincott.*

Dupuy.—The Clandestine Marriage. By Mrs. Eliza Dupuy, author of "Why Did he Marry her?" etc. 12°, pp. 454. $1.75; pap., $1.50.....*Peterson.*

Foggett.—Monumental Designs. By C. and W. H. Foggett. 14 engraved plates. Large folio. Half mor., $10. *Van Nostrand.*

Freeman.—Cotenancy and Partition. A Treatise on the Law of Co-ownership as it exists independent of Partnership Relations between the Co-owners. By A. C. Freeman, author of the "Law of Judgments." 8°, pp. 713. Shp., $7.50.....*Whitney.*

Goethe's Poems. Transl. from the German. By Edgar A. Bowring. *New ed.*, rev., and including the well-known Poem, Herman and Dorothea. 12°. $1.50. *Lippincott.*

Gordon.—Congregational Worship. By Rev. A. J. Gordon, author of "In Christ." 12°. $1.....*Young & B.*

Greville.—A Journal of the Reigns of King George IV. and King William IV. By the late Chas. C. F. Greville, Esq., Clerk of the Council to those Sovereigns. Edited by Henry Reeve, Registrar of the Privy Council. 2 vols. 12°. $4.....*Appleton.*

— *See* also Bric-a-Brac Series.

Guild.—Hymns and Rhymes for Home and School. Collected by Mrs. S. C. Guild, compiler of "The Hymns of the Ages." Sq. 18°, pp. 152. 75 c.....*Nichols & H.*

Huber.—The Nursery Rattle. For Little Folks. By Anne L. Huber. With 12 chromo illustr. Sm. 4°. $1.75. *Lippincott.*

Little Classics. Edited by Rossiter Johnson. Vol. 5. Laughter. Cont.:—A Christmas Carol, by Charles Dickens;—The Haunted Crust, by Katherine Saunders;—A Dissertation upon Roast Pig, by Charles Lamb;—The Total Depravity of Inanimate Things, by Mrs. E. A. Walker;—The Skeleton in the Closet, by Edward Everett Hale;—Sandy Wood's Sepulchre, by Hugh Miller;—A Visit to the Asylum for Aged and Decayed Punsters, by Oliver Wendell Holmes;—Mr. Tibbot O'Leary, the Curious, by Gerald Griffin;—Neal Malone, by William Carleton. 18°, pp. 218. $1.....*Osgood.*

***Millar.**—Principles of Mechanics, and their Application to Prime Movers, Naval Architecture, Iron Bridges, Water Supply, etc., Thermodynamics, with Special Reference to the Steam-Engine. Being an Abstract of Lectures delivered to the Class of Civil Engineering and Mechanics in the University of Glasgow, Session 1872-3. By W. J. Millar, C.E. Cr. 8°, pp. 136. $2..... ....*Spon.*

****Newcomb.**—On the General Integrals of Planetary Motion. By Simon Newcomb. (Smithsonian Contributions to Knowledge, No. 281.) 4°, pp. vii, 31. Pap. *Smithsonian Inst.*

Nystrom.—A New Treatise on Elements of Mechanics, establishing strict Precision in the Meaning of Dynamical Terms, accompanied with an Appendix on Duodenal Arithmetic and Metrology. By John W. Nystrom, C.E. 8°. $4.....*Porter & C.*

Prescott.—Outlines of Proximate Organic Analysis. For the Identification, Separation, and Quantitative Determination of the more commonly occurring Organic Compounds. By Albert B. Prescott, M.D., Prof. of Organic and Applied Chemistry in the Univ. of Mich. 12°. $1.75. *Van Nostrand.*

Reformed Episcopal Church.—The Book of Common Prayer of the Reformed Episcopal Church, adopted and set forth for Use by the Second General Council of the said Church, held in the city of New-York, May, 1874. With and without Hymns; also Hymnal separate. 32°, 18°, and sq. 12°. From 25 c. to $3.50. [*See* P. W., January 9th, page 35.].....*Moore.*

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***Ross.**—Air as Fuel; or, Petroleum and other Mineral Oils utilized by carburetting Air and rendering it Inflammable. By Owen C. D. Ross, M.I.C.E. Cr. 8°, pp. 61. $1.50.....*Spon.*

Sargent.—The Proof Palpable of Immortality, being an Account of the Materialization Phenomena of Modern Spiritualism, with Remarks on the Relations of the Facts to Theology, Morals, and Religion. By Epes Sargent, author of "Planchette," etc. 12°. pp. 240. $1; pap., 75 c.....*Colby & R.*

Sargent.—Public Men and Events. From the Commencement of Mr. Monroe's Administration, in 1817, to the Close of Mr. Fillmore's Administration, in 1857. By Nathan Sargent ("Oliver Oldschool"). 2 vols. 8°. $6. *Lippincott.*

***Sharpe.**—The Architecture of the Cistercians. By Edmund Sharpe, M.A., F.R.I.B.A. With 6 plates. Imp. 4°, pp. 23. Pap., $3.....*Spon.*

Southworth.—How he Won her. A Sequel to "Fair Play." By Emma D. E. N. Southworth. [*New ed.*] 12°, pp. 512. $1.75.....*Peterson.*

Toner.—Contributions to the Annals of Medical Progress and Medical Education in the United States before and during the War of Independence. By Joseph M. Toner, M.D. 8°, pp. 118. Pap.....(Gov. Print. Off.)

Tyndall.—Address delivered before the British Association assembled at Belfast. By John Tyndall, F.R.S. Revised by the Author, with a second Preface, replying to his Critics, and an appended Article on "Scientific Materialism." 12°. Pap., 50 c.....*Appleton.*

Venable.—Dramas and Dramatic Scenes. Edited by W. H. Venable. Illustr. by W. H. Farny. 12°, pp. 336. $1.50.....*Wilson, H. & Co.*

Year Book (The) of the Unitarian Congregational Churches for 1875. With Calendar adapted for Use throughout the Country. Astronomical Calculations by Samuel Hart Wright, A.M., Ph.D., Penn Yan, N. Y. 12°, pp. 60. Pap., 20 c.....*Am. Unit. Assoc.*

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Venable, Dramas and Dramatic Scenes... 1.50

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ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

D. APPLETON & CO., New-York.

International Scientific Series:

The Chemistry of Light and Photography. By Prof. Vogel, Polytechnic Academy of Berlin.

On Parasites in the Animal Kingdom. By Mons. Van Beneden.

The Theory of Descent and Darwinism. By Prof. Oscar Schmidt, Strasburg Univ.

ROBERT CARTER & BROS., New-York.

Froggy's Little Brother.

Alice Neville. By Bowers.

WILLIAM GOULD & SON, Albany.

McClellan's Probate Court, being a Complete Treatise on the Duties of Executors, Administrators, and Guardians, and the Practice in the Probate Court, with complete Forms. By Robert H. McClellan, Counsellor at Law, and former Surrogate of Rensselaer County. 8°, pp. 600. $6.50.

ALBERT MASON, New-York.

The History of Switzerland. By Heinrich Zschokke. *New ed.* 12°. $1.75.

PORTER & COATES, Phila.

Elementary Philosophy. Part 1. Being the Science of Reasoning and the Art of Correct Reasoning, according to Science; or, Logic critically Treated and Applied. By James M. Wilcox, Ph.D.

A. D. F. RANDOLPH & CO., New-York.

Fireside Homilies. By Dean Alford.

JOHN WILEY & SON, New-York.

Manual of Determinative Mineralogy and Blowpipe Analysis: Being the Determinative part of Dana's Mineralogy. By Prof. George J. Brush, of Sheffield Scientific School. With many tables and wood engravings. 8°. Uniform with the Descriptive Mineralogy. $3.50. (*Jan.*)

An Appendix (the second) to Dana's Descriptive Mineralogy, bringing the work down to date. By E. S. Dana, under the supervision of J. D. Dana, LL.D. 8°.

Text-Book of Mineralogy. By J. D. Dana and E. S. Dana. 8°.

Fresenius's Qualitative Chemical Analysis. *New revised ed.*, compared with the last German and English editions, and with the new Notation and Nomenclature. By Prof. S. W. Johnson.

The Resistance of Materials. (*A new and thoroughly revised ed.*) By Prof. DeVolson Wood. 8°. (*Jan.*)

Naval Ordnance and Gunnery. By Commander A. P. Cooke, U. S. Navy. Illustr. by about 400 fine wood engravings. 8°. (*Feb.*)

A BOOK to be published early next month by Mr. J. W. Bouton, "Antiquities of Long Island," by Gabriel Furman, to which is added a Bibliography by Henry Onderdonk, Jr., edited by Frank Moon, has a curious history. The late Mr. Furman had previously published a volume of "Notes on Long Island," which will be reissued simultaneously with the "Antiquities" by Mr. Bouton, and it seems had quietly continued his work. The MS. of this continuation was sold after his death among a lot of old books and papers, whence it was rescued by the second-hand dealer up-town into whose hands it happily fell. The work will make a post 8vo of 479 pages, and will be of much historical interest.

THE Messrs. Holt's "Family Records" will be issued in a great variety of bindings, from cloth up. As the book is to be permanently preserved and, of course, much used, it should be bought in leather, although the size of the book, and the quality of writing-paper used for it, make it expensive, cloth copies being priced probably at $5.00. Their succeeding book will be Mr. C. H. Jones' compilation on "Africa," in which he has re-written, from the leading authorities, the story of the exploration of that continent from Herodotus' days down. The work covers over 500 compact large 12mo pages, with a fine steel-plate engraving of Dr. Livingtone, and sixteen full-page wood-cuts, and the several chapters give respectively a very full summary of each of the modern books upon the subject. The chapter which comprises a history of Christian missions on that continent, will be especially welcome in many quarters.

AN interesting paper, by Mr. George M. Towle, on "The French Institute and Academies," will be one of the features of the February *Harper's*.

The Book Fair.

THE Committee on Book Fair have been in consultation through the week, and Mr. Leavitt has joined with them in proposing a Book Fair for the first week in March. The sickness and absence from the city of the member who has the records and documents prevents us giving full data and making extended editorial comments this week, but we hope to do so in our next issue. We may say that the plan includes the presence of principals of the leading houses at the trade salerooms at that date, with samples of stock, the extension of discounts for that period, and the obtaining of credits, if desired, on the trade sale basis, from the Messrs. Leavitt, who will act as a clearing house. No auction is to be held, and those represented are not to contribute to lot sales. We trust a subscription dinner of the trade may be arranged for the beginning or close of the sale.

WE are asked by postal card "to favor those of the trade who don't now understand with a plain statement of the why and wherefore of the same book (reprint) being announced by two or three different publishers at once." This, we must confess, is a difficult demand to answer. Originally, by the custom of the trade, which held at that date almost as trade law, the first announcement in the *Commercial Advertiser*, then the leading business paper in New-York, of an intention to reprint, secured the right, such as it was, to the house so announcing. Latterly the custom has degenerated, in the absence of international law or any definite understanding at home, into a merely superstitious observance. As the foreign literary weeklies come in, each publisher who is in the habit of republishing runs hastily over the news and advertising pages, clips out all titles that promise books he might possibly desire to reprint, and sends them all pell-mell, to be inserted in the *Commercial*. In this way, any book of importance is announced by nearly all the publishers, while, of the books announced, not one half are ever published at all on this side. In the case of desirable books, there is either a sharp rivalry, or the matter is quietly settled by correspondence. If a house has already published works by the author in question, that house is usually considered to have a presumptive right; but this custom would scarcely hold in the case of a book of extra desirability. The "courtesy of the trade" floats "in a sea of doubts," and the majority of reprints depend really upon prior arrangements with the English publisher or author, for advance sheets, by which rival houses are circumvented.

A WELL-KNOWN friend of the reform from Aurora, Ill., asks one or two questions for us to answer: First, whether postage is to be added to the 20 per cent allowed professional and large buyers. So far as we have investigated, we find that when a buyer is allowed discount, he is charged for postage, which strikes us as quite right. Secondly, whether a teacher is to be allowed the discount on any but school-books; to which we reply that teachers are mentioned as among the privileged classes as to books generally. Our correspondent adds a well-grounded complaint, to which we call attention: "I find a great many people who have a friend who 'clerks' in some wholesale house, and he will not buy to-day as he is going to the city soon, and he has a friend who will let him have it at wholesale price." This should not be.

WE hear from a Western city a complaint of a leading house that the large library there obtains from a third to 40 off, from well-known undersellers in this city, and that they have lost this custom under the 20 per cent rule. This is not an isolated case, for these undersellers had already directed much library custom previous to the initiation of the reform movement, selling at a margin at which no local bookseller can make a profit. The reform, indeed, is the only promise of a redress for this grievance, and we trust the Central Association will promptly consider this matter at its next meeting, and suggest the necessary remedy.

WE hope to give full particulars as to the situation in Philadelphia, in our next or an early number.

MR. SARGENT, the chairman of the committee of five appointed at the meeting of the book trade in Boston last November, has called upon the committee to meet, with reference to the business entrusted to them—that of drafting the constitution of an association for New-England to act as an auxiliary to the American Book Trade Association.

WE are sorry and glad to announce that Mr. Horace E. Scudder retires from the firm of H. O. Houghton & Co., Boston and Cambridge, Mass., and Hurd & Houghton, New-York, and his interest ceases from and after January 1st, 1875. Sorry because the book trade in general and the Houghton firm in particular loses one of its best men, and glad because we understand that Mr. Scudder retires to devote himself to literature, which has known too little of him since he has been absorbed by business. His charming work for children will soon, we hope, be continued, and broaden out into as charming work for bigger people also. Mr. Scudder's address will continue to be at the Riverside Press, Cambridge.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Suggestion for a New Business.

Jan. 4, 1875.

Editor Publishers' Weekly:

DEAR SIR: You may smile at the question, but I want to know if there is any such business in New-York as that of packer of small parcels for shipment. I have for years been in the habit of ordering my parcels to be sent in to an obliging house in the trade where they are boxed and forwarded. This is done gratuitously, and must be considered a first-class nuisance by the accommodating house—certainly by the packer of the house, if not by the gentlemen of the office. Besides this, there is no responsibility assumed, of course, and parcels sometimes go astray, and often fail to come forward as promptly as they should. A case in point is just at hand. I ordered a considerable bill of New Year's cards in November. They were invoiced Dec. 9th, and sent in to be packed, but I presume the package was overlooked. At any rate they reached me Jan. 2d, and my loss is enough to pay a regular packer for several months' packing.

I have often asked to be directed to a parcels packer, but have always been told there was none. "Send in your parcels here, and we will attend to them for you," is the usual reply, and of course that is an accommodation. But I would like to make this a matter of business; so I ask for a parcels packing house, if there is one, and if there is not, I suggest there be such, and that the trade in and out of the city give it their support. Yours truly, H.

OBITUARY.

JULIUS LEE.

MR. JULIUS LEE senior partner in the firm of Lee & Walker, music publishers, died suddenly at his residence in Philadelphia, on the 9th inst., in his sixty-third year. Deceased was born in Eisleben, Germany, on the 12th of April, 1812, and came to this country about thirty years ago. He first obtained a situation with Mr. George Willig, a music dealer in Philadelphia, and subsequently began business on his own account in partnership with the late Mr. Walker, founding the establishment which has since risen to be the largest music publishing house in the city, and one of the largest in the country.

AT a peremptory sale of valuable books, to close a trust, at Bangs, Merwin & Co.'s, Monday the 18th, at 4, several large paper remainders will be sold, including Freland's "Records of the New-York Stage," Stiles' "History of Brooklyn," and Boynton's "History of West Point." All of these are very suitable for illustrating.

BOOKS RECEIVED.

"THAT QUEER GIRL," by Virginia F. Townsend, is the latest addition to the "Maidenhood Series." It is a companion volume to "Our Helen," being more advanced reading than the previous volumes of the series. 12mo, cloth, $1.50.

"CALEB KRINKLE" is the name of C. C. Coffin's ("Carleton") new novel just published by Lee & Shepard. It deals with life in New-England, and is full of sketches of the society and amusements met with there. It is more a full-grown novel than a book for the young, though the latter will also find entertainment in its pages. 12mo., cloth, $2.

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A DISSERTATION ON THE HISTORY AND DEVELOPMENT OF THE ENGLISH VERB, by Emil Schwerdtfeger. (Henry Holt & Co.) This dissertation is the work of one of the students of the Cornell University of the class of '77. It was called out by a prize being offered by the "Early English Text Society," of London, for the best essay on this subject. Prof. Corson prefaces it with a few remarks about the author, which speak highly for the young man's talents and industry. 8vo, paper, 50 cents.

THE VOICE IN SPEAKING, translated from the German of Emma Seilar, by W. H. Furness, D.D. (J. B. Lippincott & Co.) Madame Seilar published some years ago a little work on "The Voice in Singing," which contained an excellent theory for the development of the voice, that has worked quite a revolution in the method of teaching singing. She would now apply the same rules to the voice in speaking, and offers the present work to the consideration of every one called upon to use the voice much in speaking. The work is divided into nine chapters; viz., "Acoustics in General," "The Vowels," "The Consonants," "The Vocal Tones," "The Timbre of the

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SOWED BY THE WIND, by Elijah Kellogg. (Lee & Shepard.) Mr. Kellogg begins a new series with this story, to be called "The Forest Glen Series." The tale counsels endurance, and stimulates to effort and trust in God. The other five of the series will be of the same character, and each one will be complete in itself. 16mo, cloth, $1.25.

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THE following new music has been received from M. Gray, Portland, Oregon, and San Francisco, Cal.: Gentle Words, composed by S. H. Marsh, 30 c.; Bridal Schottische, by S. H. Marsh, 50 c.; Two concert songs of Mr. Alfred Kelleher, entitled Farewell, O Dream of Mine, by Wilhelm Schulthes, 40 c., and The Days were Sweet in Summer Time, by C. B. Allen, 40 c.; Kalakaua March, by Louis Bödecker, with photo., 50 c.; and The Orphan's Petition, composed expressly at Santa Clara College, for the benefit of Mount St. Joseph's Orphan Asylum, 40 c.

STATIONERY NOTES.

"THE Ready Reference Card-Holder," of which Baker, Pratt & Co. are the sole agents, is a new and useful article for office purposes. It is a simple device for holding business cards, and consists of annular wires placed in a metal strap or band, the edges of which are turned over and the wires therein placed and fastened by means of solder. The strap is fastened upon a neatly scrolled bracket. It occupies only the space of 9 inches by 4 inches, and holds from 100 to 200 cards, according as there are one or two cards placed between the wires. Its compactness and cheapness commend it to the notice of the trade. It sells for $4 per dozen. See illustrated advertisement on another page.

PHILIP HAKE, 25 Frankfort street, has sent us several samples of his perforated card mottoes, with beautiful designs, to be filled out in needlework. The size is 22 x 5¼, and each one has neatly traced the mottoes, "Home, Sweet Home," "Welcome," "God Bless our Home," etc., the size of the largest chromo mottoes. They sell for $2 per dozen. These card mottoes are in great favor with the ladies, and Mr. Hake finds it hard work to fill the orders already received. He has also made in the same style about two dozen different designs of bookmarks, packed in boxes of one gross each, assorted, and sold at $2 per gross. Dealers will find this salable stock at all seasons. Mr. Hake has one of the finest assortments of orders of dancing in the market. He has over a hundred varieties, which sell from $9 to $70 per thousand.

A. H. JOCELYN, President of the Silicate Book Slate Co., has bought the entire stock of the company. An illustrated catalogue and price-list of new features will soon be ready.

GEORGE A. OLNEY has bought out the stock of M. C. Tyler & Co., and is temporarily located at No. 75 John street.

Valentines for the Virtuous and Vicious.

THE coming month brings the anniversary of St. Valentine's Day, and now elaborate preparations are making for its celebration. It has been the custom of late years to look upon this anniversary as an absurdity that belonged to days long past, and beneath the consideration of the people of the practical present; but it is simply this opinion that is absurd, for it is conclusively shown that, instead of decreasing, the demand for valentines increases each year. It is quite possible that of late years valentines have lost somewhat of their original meaning, for the printed and manufactured things of today do but poorly represent the love-missives of former generations. However, the ability to make valentines does not belong to everybody, and therefore it may be taken that manufactured valentines serve a purpose of their own, and that their very use proves that the custom of using them, though ancient, is not obsolete.

The greatest innovation that has been made in this ancient custom, is the introduction of that peculiar valentine known as "comics," which has done more to pervert the original idea and bring the whole custom into disrepute than any other circumstance. These "comics" are funny, and if used in a good-natured manner they are not particularly objectionable, but they are too often used to gratify the meanest kind of spite, and in this way they encourage anger rather than love or even affection. It is a sad commentary upon human nature, however, when we state that the chief business in valentines of late years has been in "comics," not in reference to cost, but rather quantity. This would almost prove that most of those who desire to send valentines, prefer to anger the recipients rather than to please them. Even the best of these "comics" are vile, and they bear upon their face the intention to aggravate. It is safe to say that if these peculiar productions were eliminated, the trade would prosper, and the custom would meet with general approbation. It is a fact, however, that "comics" are liked, and as long as they are purchased they will be made; the only relief, therefore, must be found in a healthier public opinion, which will denounce "comics" as an insulting innovation, and thus pave the way to their final abolition.

After "comics" come the "sentimental," which are now made to suit every possible phase of a love affair. Even the affection of infants for their reputed parents is recognized, and valentines may be had to illustrate their feelings. The boy who fancies his school-girl companion can find a "sentimental" to suit his peculiar case, and the girl who sighs for him can obtain from the general assortment something that will delicately express her feelings. From babies we come to school-boys, and from them to the youths of both sexes, and these being the "spooniest" of all the human species, their particular wants are looked after in a manner that defies description. The lady may be halt, lame, or blind, but it matters not, for the kind manufacturer has evolved from his inner consciousness verses that will suit her peculiar requirements, and her blinded admirer can address her very imperfections with words of praise. If the girl is blind, he can ventilate his idea of what her eyes might be in case she had any.; or if she is deaf, he can tell her of all the sweet things she might hear in case she could. If she is both deaf and blind, he can obtain verses deprecating her imperfections, and calling her attention to her ability to walk and talk, which latter might be an objection, but then it is better than nothing.

After the "youths" come the "sentimentals," to suit a maturer love, and these are simply gorgeous. Lace-paper colored with silver and gold, diminutive cupids of both sexes, girls with short skirts, and remarkably brief costumes in other respects, enter into their composition, and such is the ability displayed in the combination, that they will suit every characteristic of the parties at interest, and bring the most hopeless case to a successful issue.

These mature "sentimentals" are again superseded by valentines designed to afford consolation in desperate cases. They cost fifty dollars, but they are warranted "to fetch" her, and if they accomplish this they are cheap. These "desperate sentimentals" are made almost exclusively by Mr. A. J. Fisher, and far from being the ordinary flimsy thing to which we are all accustomed, they are elegantly framed, and can be placed upon a wall as a picture, and then the recipient can gaze upon it from day to day and make up her mind as to what she shall do about it.

It will of course be readily imagined that the sale of these "desperate sentimentals" is to a certain extent limited. But few of them are sold, and it may be stated that their chief design is to take prizes at industrial exhibitions. They are efficacious, however; for the only one of the kind sold last year was purchased by a prominent criminal lawyer in this city. His marriage took place within two weeks.

These are all the styles now offered, and they all find purchasers. The chief manufacturers are Mr. A. J. Fisher, Nassau street, and McLoughlin Bros., Duane street. Between them these two firms have printed about 6,000,000 "comics," and a quantity of "sentimentals" that defy computation. It is said the custom of sending valentines is dying out, but the fallacy of this is readily exposed when we state that there is about $500,000 invested in the business. In this city there are only two manufacturers, A. J. Fisher and McLoughlin Bros., and between them they supply the entire trade. An advertisement of the former will be found in this number.

The trade is at best peculiar, as it draws to itself many outside interests. First comes the lace-paper, which is the foundation of all valentines, and this is imported entirely from Germany. Next come the ornaments, the cupids, females and flowers, which convey the desired sentiment, and these are made both at home and abroad. These various materials being obtained, the manufacturer places them in the hands of numerous girls, who work for about seven dollars a week, and they put them together and make valentines. The value of the article then depends upon the taste shown in its composition, or, in other words, the proper distribution of males, females, portraits, cupids, flowers, pastorals, etc., upon gold and silver backgrounds.

Besides these city firms there is a manufacturer in Cleveland, Ohio, and two others in Massachusetts, but these parties purchase their materials from New-York, and simply supply a local retail trade upon consignment. If the dealers do not sell their goods, the manufacturers take them back, and offer them again the following year.

Special mention must be made of a new line, manufactured by McLoughlin Brothers. They consist of "shell boxes," and "shell cottages," and are made of paste-board and covered entirely with "real pearl shells." The "Cottage Boxes" are unique, and are warranted to settle the most wavering love cases. They will bring the most obdurate lovers to a proper state of mind. Words fail us when we attempt to describe one. Imagine a a neat little red-brick cottage, with dear little windows, with three little flower-pots in each. A double row of "real pearl shells" encircle the base of the house, and a splendid imitation of a flight of stairs leads up to the door. The roof is a mass of "real pearl shells," and has a dormer window inscribed "Byron Cottage"—suggestive and appropriate. This roof lifts off, and we look in, Asmodeus-like, and behold the secrets of this charming little nest. Deep down, like truth at the bottom of her well, is "my joy," a pretty little blonde with flowing hair, above whose head a nondescript bird soars heavenward. A wreath of forget-me-not, and home doves and loves form a frame to the picture. Could a more suggestive and artistic gift be selected for Valentine's day? These boxes retail for $9, $12, $15, $36, $54, and $60 per dozen.

LITERARY AND TRADE NEWS.

R. Worthington & Co., we understand, have secured the right of sale in this market of R. A. Proctor's "Transits of Venus," published by Longman & Co., London. It is a popular account of the past and coming transits, from 1639 to 2112, and contains 12 colored plates and numerous woodcuts. The retail price will be $3.

Mr. Joshua B. Lippincott, head of the well-known Philadelphia publishing firm, sailed recently for Europe, with the intention of visiting the Holy Land.

The *American Historical Record*, founded and edited by Benson J. Lossing, and recently published by John E. Potter & Co., Philadelphia, has been reconstructed, and its title changed to *Potter's American Monthly*. Its character has also been changed to include the general features of other magazines, and it is now edited by R. Grant Barnwell.

The *National Sunday-School Teacher* enters in its tenth volume with 1875, amid warm commendations from many sides. Mr. M. C. Hazard takes full editorial charge, preparing the notes and comments on the International Lessons, as well as doing all the editorial work. The Adams, Blackman & Lyon Publishing Company, of Chicago, issue this, as well as "The Little Folks," a child's paper for every Sunday, at 30 cents per year.

The February number of *Scribner's Monthly* will contain a biographical and critical article on Theodore Thomas, by Mr. John R. G. Hassard, the musical critic of the *Tribune*. A capital portrait of Mr. Thomas accompanies the article. Among other features of that number will be the first part of Mr. Stedman's critique of "Latter-Day British Poets," and a remarkable paper, by Rev. Augustus Blauvelt, on "Christ's Supernaturalism."

The *prospectus* of *The Portfolio* for 1875, of which Mr. J. W. Bouton is now the American publisher, promises many interesting features. The editor, Mr. Hamerton, announces a series of technical notes of great value, for which he is promised the assistance of Holman Hunt, Alma Fadema, Sir John Gilbert, Mr. Calderon, and like eminent artists, and, besides the admirable etchings which have heretofore made the journal notable, the proprietors hope to present some plates engraved by the Messrs. Goupil's new process.

The catalogue which Mr. Noyes, of the Brooklyn Mercantile Library, has been for the last few years at work upon, is about ready for publication, though the constant additions and revisions necessary will probably delay its appearance till late in the year. As a sample of its scope and usefulness, however, the "Class List of English Prose Fiction" (including juveniles and translations) has been in print some little time, and shows admirably the thoroughness of the work done. Books will be entered trebly, under subject, title, and author, pseudonyms (with the authors' real names, when known) being carefully noted, and full indexes given where volumes contain collections of sto-

ries. This fiction catalogue is closely printed in an octavo pamphlet of sixty-four pages. The entire library now numbers some 50,000 volumes.

Two important handbooks for students, one on the *Science of Language*, the other on the *Science of Mythology*, are preparing for press in England, both founded on Professor Max Müller's *Lectures on the Science of Language*. The Handbook of the Science of Language will comprise the subjects treated in the first series, and in the first four lectures of the second series, with maps and tables; the Handbook of Comparative Mythology will give the results of the concluding lectures of the second series, in a condensed form, and with many additions.

"THE Foreign War" is the title of the second part of Victor Hugo's "'93," of which the first volume will be issued in Paris immediately.

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The Publishers' Weekly.

JANUARY 23, 1875.

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Advertisements should reach the office of the Publishers' Weekly not later than Wednesday morning, but are desired as much earlier as possible. *Address P. O. Box, 4295.*

POSTAGE.

On and after January 1st, 1875, the postage on the WEEKLY, *heretofore paid by subscribers at their own post-office, must be prepaid at the publication office. Subscribers will therefore please to remit 20 cents extra for each annual subscription for which postage has not yet been paid.*

NOTES IN SEASON.

THE correct price of "Caleb Krinkle" (Lee & Shepard) is $2, as first reported in our lists. The title was re-inserted with "corrected price" in accordance with a later advertisement of the publishers, who now state that the price of $1.75 was given inadvertently.

PORTER & COATES desire us to say that in announcing Nystrom's "Elements of Mechanics" in last week's issue, they omitted to state that it is an author's book, and only a small discount can be allowed to dealers. Their next book will be Augustus J. C. Hare's new volume, "Days near Rome." It is a very interesting work, forming a companion volume to "Walks in Rome," by the same author, with the additional attraction of a number of illustrations after original drawings by Mr. Hare. The letter-press is a series of charming and picturesque sketches of the numerous places of interest within the vicinity of Rome, and contains much valuable historical information regarding them.

AT the Harpers', we shall have immediately besides "The Last Journals of Dr. David Livingstone," which handsome volume contains not only wood-cuts and *fac-similes*, but two large maps, one 32 × 34, in a pocket, "The Bazar Book of the Household," whose title explains itself; a new novel, "Hagarene," by George A. Lawrence, and "After Dark, and Other Stories," by Wilkie Collins, in which are collected, under the binding of the uniform edition, all his later stories, including "The Frozen Deep," "Miss or Mrs.?" etc. The following publication day will probably give us an interesting book of travels in "Malacca, Indo-China, and China," by J. Thomson, and a religious work on "Christ and Humanity," by a Western clergyman, Henry M. Goodwin, who dedicates the book to Dr. Bushnell.

THE Macmillans have nearly ready a very important work by Henry Sedgwick, an English thinker, in which he gives an able and elaborate history and analysis of "The Methods of Ethics," in the application of the several schools to life principles. Another book of much interest will appear among their "Popular Novels," a story of village life in India, "Govinda Sámanta," by a native minister. It is very vivid and readable, delightful for its fresh descriptions of strange places and customs. A little volume by Sir John Lubbock, on "British Wild Flowers considered in relation to Insects," is shortly to be added to the *Nature* series.

THE publication of the "Family Records," at Henry Holt & Co.'s, has been postponed for a month, to allow of a shipment to England for first publication and copyright there. They will have ready very soon Mr. C. H. Jones' compilation of discovery and exploration in "Africa," which will prove a most interesting volume, summarizing, as it does, the leading books of travel, and being illustrated with many interesting cuts.

THE Appletons have just ready a reprint of Theodore Martin's "Life of the Prince Consort," "the great and good," as they call him in England, a work published under the sanction of the Queen. Prince Albert was a great friend of America, and Americans should be glad to read of him.

G. W. CARLETON & Co. publish immediately, in one volume, three stories by Octave Feuillet, translated by O. Vibeur. Two of them are the tales from which the plays of "Led Astray" and "The Sphinx," two of the most remarkable successes of the day, were dramatized. A new edition of that useful manual of business principles and practice, "How to Make Money," by T. A. Davies, will be ready at the same time. The first book is to be issued in a new style of cloth binding: drab sides and red back, in imitation of half roan.

"RALPH Wilton's Weird," the story by Mrs., Alexander, now being published in *Appletons' Journal*, will be issued in the "Leisure Hour Series," by Henry Holt & Co., who publish her admirable story of "The Wooing O't."

Obituary.

MR. JESSE PARRY, for many years in the firm of J. B. Lippincott & Co., died at his residence in Philadelphia, after a short illness, on the 17th inst., aged 59 years. Mr. Parry was formerly the chief partner in the firm of Parry & MacMillan, and after its failure joined the house of J. B. Lippincott & Co., which at that time had recently succeeded S. C. Griggs & Co. The deceased was a well-informed and capable bookseller, and an amiable and kind-hearted gentleman.

IT is stated that the two books on naval architecture in the Putnams' Science Series, for which they supposed there would be scarcely any call on this side, have developed a demand which has twice exhausted the supply. American shipping must be looking up.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

****Abbott.**—A Dictionary of Religious Knowledge for Popular and Professional Use, comprising full Information on Biblical, Theological, and Ecclesiastical Subjects. With several hundred maps and illustr. Edited by the Rev. Lyman Abbott, assisted by the Rev. T. J. Conant, D.D. 8°, pp. xv, 1074. $6; shp., $7; hlf. mor., $8.50...*Harper.*

Alberger.—Antiquity and Christianity. By John Alberger, author of "Monks, Popes, and their Political Intrigues." 16°, pp. 61. Pap., 35 c.... .....*Somerby.*

Anderson.—A Practical Treatise on Eczema, including its Lichenous and Impetiginous Forms. By Dr. McCall Anderson, Professor of Clinical Medicine in the University of Glasgow, etc. *Third ed.*, with illustr. 8°, pp. 208. $2.75. *Lindsay & B.*

Bonnet.—The Example of France. Two Essays on the Payment of the Indemnity, and the Management of the Currency since the German War, 1870–74. By Victor Bonnet. Transl. from the *Revue des Deux Mondes*, by George Walker. 8°. Pap., 30 c.....*Appleton.*

Brush.—Manual of Determinative Mineralogy, with an Introduction on Blow-Pipe Analysis. By George J. Brush, Prof. of Mineralogy in the Sheffield Scientific School. 8°. pp. 105. $3 .....*Wiley.*

Carpenter.—The Microscope and its Revelations. By Wm. B. Carpenter, M.D., LL.D., etc. *Fifth ed.* Prepared with the assistance of H. J. Slack, F.G.S., Hon. Sec. to the Royal Microscopical Soc. Illustr. with 25 plates and 449 wood engravings. Fcap. 8°, pp. 848. $5.50. *Lindsay & B.*

Child's Bible (The). (Toy Bible.) 96°, pp. 192. 15 c. *James.*

Coffin.—Caleb Krinkle. A Story of American Life. By Charles Carleton Coffin ("Carleton") author of "Winning his Way," etc. 12°, pp. vii, 500. $2. (*Corr. price.*).....*Lee & S.*

Cooper.—The Cultivation of Art, and its Relations to Religious Puritanism and Money-Getting. By A. R. Cooper. Being the Substance of a Paper read before the Louisville Library Assoc., December 8, 1873. 16°, pp. 48. Pap., 25 c .....*Somerby.*

Cornell.—Charles Sumner, Memoir and Eulogies: a Sketch of his life by the editor, an original article by Bishop Gilbert Haven, and the Eulogies pronounced by eminent men. Edited by William M. Cornell, LL.D. Illustr. 12°, pp. 336. $1.50.....*J. H. Earle.*

Daughaday.—The Elocutionist's Annual, No. 3. Edited by J. W. Shoemaker, A.M., Prof. of Elocution, etc. Designed for the Use of Homes and Schools. 12°. 75 c.; pap., 35 c.; *Green and Gold ed.*, $1...*Daughaday & Co.*

Dickens.—A Tale of Two Cities. By Charles Dickens. *Household ed.* With 41 illustr. 8°. $1; pap., 50 c. *Harper.*

Dumas.—The Mohicans of Paris. A Novel. By Alexander Dumas, author of "Monte Cristo," etc. 8°, pp. 189. Pap., 75 c .....*Peterson.*

Dutcher.—Pulmonary Tuberculosis. Its Pathology, Nature, Symptoms, Diagnosis, Prognosis, Causes, Hygiene, and Medical Treatment. By Addison P. Dutcher, M.D. Illustr. Cr. 8°. $3.....*Lippincott.*

Fox.—Diseases of the Stomach. By Wilson Fox, M.D. 8°, pp. 280. $2..... *Lea.*

Farjeon.—At the Sign of the Silver Flagon. A Novel. By B. L. Farjeon, author of "Grif," etc. 8°. Pap., 50 c. *Harper.*

Housekeeping in the Blue Grass. A new and practical Cook-Book: containing nearly a Thousand Recipes, many of them new, all of them tried, and known to be valuable; such as have been used by the best Housekeepers of Kentucky and other States. Together with many miscellaneous Recipes, useful in Families, etc. Edited by the Ladies of the Presbyterian Church, Paris, Ky. 12°. $1.50. *Stevens.*

****Jones.**—The Siege of Savannah in December, 1864, and the Confederate Operations in Georgia and the Third Military District of South-Carolina during Gen. Sherman's March from Atlanta to the Sea. By Charles C. Jones, Jr., late Lieut.-Col. Artillery C. S. A., and Chief of Artillery during the siege. (Printed for the author.) Sq. 12°, pp. 184. Pap., $2.....*Munsell.*

Korber.—Herdsman of Dambach. From the German of Philip Körber. (Fatherland Series.) 16°, pp. 156. 80 c. *Luth. Pub. House.*

Lieber.—Political Ethics. By Francis Lieber, LL.D. *New and revised ed.* Edited by Theodore D. Woolsey, LL.D. 2 vols. 8°. $6..... .....*Lippincott.*

Macfarlane.—The Coal-Regions of America: their Topography, Geology, and Development. With a colored Geographical Map of all the Coal-Regions, and numerous other maps and illustr. By James Macfarlane, Ph.D. *Third ed.*, with a supplement for the year 1874. 8°. $5. *Appleton.*

McKnight.—Old Fort Duquesne; or, Captain Jack, the Scout (a famous Pennsylvania border ranger). By Charles McKnight. *New ed.* Illustr. 12°, pp. 500. Reduced to $1.75 ....*S. A. Clarke & Co.*

Macquoid.—My Story. By Katherine S. Macquoid, author of "Patty." Illustr. 8°, pp. 129. Pap., $1. *Appleton.*

***Masson.**—The Three Devils: Luther's, Milton's, Goethe's, with other Essays. By David Masson, M.A., LL.D., Prof. of Rhetoric and English Lit. in the Univ. of Edinburgh. Cr. 8°, pp. 327. $1.75.....*Macmillan.*

Nieritz.—The Rich Man and the Poor Man. From the German of Gustav Nieritz. (Fatherland Series.) 16°, pp. 120. 65 c.....*Luth. Pub. House.*

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Pennsylvania State Reports, Vol. 74. Comprising Cases adjudged in the Supreme Court of Pennsylvania. By P. Fraser Smith, State Reporter. Vol. 24. 8°, pp. 576. Shp., $4.50.....*Kay.*

Sumner, Charles, Memoir of. *See* Cornell.

Supernatural Religion. An Inquiry into the Reality of Divine Revelation. *Fifth London ed.* 2 vols., 8°. $8. *Roberts.*

Swedenborg.—The Apocalypse Revealed. Wherein are disclosed the Arcana there foretold. From the Latin of Emanuel Swedenborg. 2 vols., 12°. $2.75..*Lippincott.*

Zschokke.—The History of Switzerland. By Heinrich Zschokke. Transl. by Francis George Shaw. *New ed.* 12°, pp. 405. $1.75.....*Mason.*

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Daughaday, Elocutionists' Annual, No. 3. 75 c.; pap., 35 c.; *Green and Gold ed*... 1.00

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Harper & Bros., New-York.

Abbott, Dictionary of Religious Knowledge. **
Dickens, Tale of Two Cities, *Household ed.* $1; pap. 50
Farjeon, At the Sign of the Silver Flagon. Pap. 40

U. P. James, Cincinnati.

Child's Bible 15

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Lee & Shepard, Boston.

Coffin, Caleb Krinkle.....(*corr. price*) 2.00

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CHAS. P. SOMERBY, 36 Dey St., New-York.

Alberger, Antiquity and Christianity. Pap. 35
Cooper, Cultivation of Art.....Pap. 25

GEO. E. STEVENS & Co., Cincinnati.

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JOHN WILEY & SON, New-York.

Brush, Determinative Mineralogy..... .. 3.00

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Jackson, Rev. Wm.—The Philosophy of Natural Theology. (Oxford Prize Essay.) 8°. Hodder & S.....12s.

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Roberts, W.—Church Memorials and Characteristics; being a Church History of the First Six Centuries. Ed. by his Son, Arthur Roberts. 8°. Rivingtons.....7s. 6d.

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Van Oosterzee, J. J.—The Image of Christ as Presented in Scripture. From the Dutch by Maurice J. Evans. 8°. Hodder & S..... 12s.

THE Messrs. Lippincott desire us to state that, by recent purchase, they have become "the sole proprietors of the *American Revised Edition* of 'Chambers's Encyclopædia,' and are thereby enabled to offer the work at much lower rates than hitherto." In the course of its recent thorough revision, the American edition was edited with the special view of supplying the wants of American readers. It also possesses a special attraction in containing a series of over seventy-five full-page engravings not contained in any other edition.

THE sale of Farrar's "Life of Christ" has been a continuous surprise to its publishers, Messrs. E. P. Dutton & Co. An edition of 500 copies was ordered by this house, curiously enough after one or two other houses had discussed the probability of its success, and decided against it, and these it was hoped to get rid of by the first of January. When that time came, invoice after invoice had been exhausted, and 2500 copies disposed of, making with the English sale 10,000 copies of an expensive two-volume work. During the holidays, as many as ten copies were sold to single private buyers for distribution as Christmas presents, so much was the book liked. The publishers naturally anticipate a wide sale for the popular one-volume edition, at $3, which is in preparation, and the houses which made the blunder of refusing the work are in sackcloth and ashes accordingly.—*Tribune.*

Trade Centres.

THE removal of the Scribners to the spacious building, 743 to 745 Broadway, opposite Astor Place, is an addition to the strength of that locality as the New-York publishing centre, which will tend very much to concentrate the trade in that neighborhood. Clinton Hall, which itself includes the Mercantile Library, the rooms of the Messrs. Leavitt, where the Book Fair will be held, and "Booksellers' Row," in which are the stores of Hurd & Houghton, Wiley, Francis, and Macmillan, promises to be for many years the geographical centre of the New-York publishing trade. Right across from it is the Bible House, with many of the religious publishing societies, Whittaker, Warren & Wyman, and other houses; the Cooper Institute, besides its other book features, is the home of Pott, Young & Co.; just below is the Astor Library; on Broadway, north, are Dodd & Mead, Randolph, Worthington, Lockwood, and the Methodist Book Concern; on Broadway, south, are Dutton, Bouton, and others. Several firms below this locality are taking thought of removal, and of them some no doubt will be attracted to the centre named. The Harpers and Appletons promise by and by to remain the only prominent firms farther down town, but each of them is of course a fortress in itself.

The Boston trade promises in like manner to centralize itself in the Franklin street neighborhood, where its two leading houses, Osgood and Lee & Shepard, are already located, and in other cities a like tendency is to be noted. It seems indeed to become a virtual necessity to any particular trade in a great city that it should localize itself in this way. The jewelry trade long confined itself chiefly to "the Lane" and John street, and has lately taken a deliberate move to Bond street, whence the publishers, who a few years since looked toward that quiet street of dentists and boarding-houses as their *ultima thule*, are starting up town. The tendency certainly expedites business in publishing and jobbing, and is especially a convenience to out-of-town buyers who come personally to the centres, and it does not have the destructive effect upon retail business that might at first sight be supposed. Retail buyers are attracted toward such a centre inevitably, and a local competition may take a healthful turn, in the way of large stocks and polite attendance, as well as the unhealthful turn of discounts. So we hail the removal of the Scribners as another step toward a useful improvement.

THE question of authors' corrections, a very serious one to all publishers and printers, is coming out into prominent discussion. A correspondent of the *Literary World* says that on a certain magazine in Boston, "type-setting is more or less delayed (sometimes as much as two or three days) every month, because of the bad manuscript furnished by two of its regular contributors," and thinks that when the printer has to edit as well as set type, at great cost of his own time, his name should, in justice, be put upon the title-page, if he doesn't get any of the profits. He claims that the "reader" or editor ought to prepare such manuscript for publication, since "in many instances, corrections cost more than the original type-setting, and but a few of those made are paid for by the author or publisher; the greater number are made at the expense of the printer, who usually can ill afford it." This is a serious difficulty, and perhaps none regret it more than the writers who put their printers unfairly to so much trouble. There is some truth in Dogberry's assertion, that "writing," if not reading, "comes by nature," and many writers, especially those who have much on their hands, repent and sin again. Certainly, every care ought to be taken, for writers' sake as well as printers', to make MS. plain, and there is reason for the German plan of charging corrections, beyond a certain limit, directly to author's account, as a regular usage.

THE call for "a new business," in our last issue, finds speedy response in a card from Mr. Andrew Geyer, printed elsewhere. The gentleman is well and favorably known to a large proportion of the trade, and we advise those who have need of such work at New-York, to put themselves into communication with him.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Packing Agency.

NEW-YORK, Jan. 18th, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: In looking over the correspondence in your issue of the 16th inst., I notice a letter headed "A Suggestion for a New Business." I have been thinking for some months of establishing just such a branch of my business as would be filled by a packer for the trade. This was suggested to me by my own frequent loss of packages and the absence of the slightest clue for finding them. My idea would be to give receipts for all packages, and

to pack on certain days of each week, as per agreement to be made with my patrons.

There is one point that comes up, however, and out of which I do not see my way, and that is the question of "shorts." For instance, not long since I bought of a well-known fancy-goods house, three dozen copying-brushes. The package was sent out to be packed, and on its arrival at its destination there were only two dozen brushes to be found. On application for an allowance for shortage, the fancy-goods man said he charged three dozen brushes, checked the bill back, and our packer re-checked three dozen, so he could not allow the amount and said I must look to the packers. On writing to the receivers of the goods, I was informed that in their opinion the package had never been tampered with, but came to hand in exactly the same condition that it was received by the packers in this city. The only way out of this difficulty that has suggested itself to me so far is that of affixing a lead seal (same as is used by the express companies), when the receipt is given, and in the presence of the messenger. Can any one suggest any better way to meet the difficulty? For remuneration I propose to charge a fixed sum per year and the *cost* of boxes, strapping, carting, etc.—cost not meaning one third added as profit, as is now done by some of the largest houses in the trade.

I will inaugurate this business as soon as twelve houses are ready to make an arrangement with me varying from one hundred to three hundred dollars a year, according to work done. Letters addressed to me in your care, or to my office, 28 Beekman street, will receive prompt attention. Respectfully,

ANDREW GEYER.

Some Suggestions as to Titles

To the Editor of the Publishers' Weekly:

DEAR SIR: Can't you say something in your paper to try to make some publishers put a stop to the silly practice of stamping the names on the backs of their books in such fantastical styles that no one can read them till he has spent considerable time in squinting round, turning the book sidewise, etc.? I have lost the sale of many books by reason of such practice. For instance: a stranger with a satchel called in a hurry, and wanted "A Fast Life." I handed him one in paper, but he wanted it bound. I looked where I thought it was, but finally told him we were out of it. After he had gone I looked again, and found it just where I had been looking for it. I overlooked it at first, and lost the sale of it, on account of the name being put on in the way I mention. There are many other books with the titles harder to read than this.

There is also a bad practice of calling a book by one name on the back, and some other name or names on the title-page. A man inquired for "Old Wells Dug Out." I told him we had it, and proceeded to the shelf where we had all of Talmage's works, but, to my surprise, found none by the name mentioned, although the name was quite familiar to me. After the man had gone, I took down a book entitled on the back, "Talmage's Sermons, Third Series." I turned the book over, and on the side read, "Old Wells Dug Out."

Now it will be very easy for you to say we ought to be better acquainted with our books. But when we consider the large number of books by so many different publishers, I think you will admit that it is no easy task to remember all of them by all their different titles. I have one customer, an old gentleman, who buys many books, who has refused to buy two books lately, solely on account of the name on the back being illegible. He says he doesn't want any book in his library that he can't read the title of readily. *

Another Grievance.

——, TENN., Jan. 11th, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: I send you inclosed slip without comment:

OFFER EXTRAORDINARY.

If you desire to order any paper, periodical, or book published anywhere in the United States, and costing not less than $2, send the money directly to us and we will have whatever you order sent without delay, and *in addition send you The —— for one year and its premium.* We are enabled to make this unparalleled offer from the fact that publishers allow us a commission on these orders sufficient to pay the cost price of our paper.

The paper making the offer is *The* ——, a monthly published in this State. As the publishers of *The* —— do not pretend to be booksellers, it would be well enough, perhaps, for the members of the American Book-Trade Association to "make a note on't."

Another grievance, as a news-dealer. The New-York *Ledger* furnishes clubs of nine for $20 per year, = $2.23 a copy, postage free. The publisher requires dealers to supply themselves through the news companies at a cost of $2.47 per copy under the present postal law. This is an old complaint, but we feel it a little more this year than formerly, on account of the discrimination against us in regard to postage.

Yours respectfully, *

BOOKS RECEIVED.

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LITERARY AND TRADE NEWS.

A PLACARD in the Appletons' window is attracting no little attention from passers-by, and making considerable talk about town, as a staring reward of £1000 well may. That amount is offered for the delivery to G. Goulbourne, 35 Duke street, London, or B. R. Brown, 599 Broadway, New-York, of a copy of a book printed in 1830 by T. Jackson, Newgate street, London, with the publishing imprint of M. Lindsell, Paternoster row. The work in question contains matter prejudicial to a member of the Royal Family of England, and was suppressed by the Lord Chancellor; but one copy seems to have got out, and is supposed to be now in America. Nothing more than this seems to be known of the matter, the title of the book being suppressed that no attention may be called to the objectionable scandal. Where is the lucky owner?

A SERIES of "Clinical Lectures," following the Volkmann collection, which is so successful and valuable in Germany, is to be started here by G. P. Putnam's Sons, under the editorship of Dr. E. C. Seguin; they are to be published at first monthly, and, if success follows, afterwards semi-monthly, at a price of from 30 to 50 cents each. Only lectures by recognized medical instructors, either professors in colleges or hospital physicians in the large cities of the United States, will be used, and they will be upon medical, surgical, and a few special topics. Dr. Seguin has already received the most encouraging support for the enterprise, and has arranged for early contributions from Prof. Austin Flint, Sr., Prof. Lewis A. Sayre, Prof. Alfred L. Loomis, Prof. A. Jacobi, Prof. T. G. Thomas, Prof. W. H. Thomson, Prof. H. B. Sands, and Prof. W. H. Draper, all of New-York. The first number of the series will be ready about February 1, and will consist of a lecture by Prof. Lewis A. Sayre, on "Diseases of the Hip-Joint."

THE Boston *Medical and Surgical Journal* (weekly) enters upon its ninety-second volume with the new year, under imprint of H. O. Houghton & Co.

WE agree with the *Independent* that it is always pleasant to read the last thing written about so old and estimable a publishing firm as that of Crocker & Brewster, of Boston. This newest item concerning them is from the *Springfield Republican*: "Crocker & Brewster, of Boston, is the oldest publishing firm in the country, the members being respectively 78 and 77 years of age, and having been in business together for 56 years, besides being apprentices together seven years before going into partnership."

A CATALOGUE of the publications of the U. S. Geological Survey of the Territories, under the charge of Dr. F. V. Hayden, has been issued by the Department of the Interior.

THE Bureau of Education has issued a pamphlet of 118 pages, entitled "Contributions to the Annals of Medical Progress and Medical Education in the United States before and during the War of Independence," prepared by Joseph M. Toner, M.D. The compilation contains a large number of brief references to early physicians in the Colonies and in the Revolutionary armies, with abstracts of laws prescribing their duties, etc., and much other valuable matter.

It now appears that Dr. Joseph Parker, the eminent British clergyman, is the author of "The Paraclete," published recently by the Scribners.

An interesting paper of advice "To Writers of Books," in a recent issue of the Boston *Transcript*, was written, we understand, by Mr. L. C. Breed, of Lee & Shepard.

The *Athenæum* of December 26th, 1874, and January 2d, 1875, contains its usual summaries of continental literature for the year. Among the articles are those on Belgium, by MM. E. de Laveleye and P. Frédéricq; Bohemia, by Dr. J. Durdík; Denmark, by M. E. Jessen; France, by M. Gustave Masson; Germany, by Professor Zimmermann; Greece, by Professor Comnòs; Holland, by M. A. C. Loffeldt; Hungary, by Professor Vambéry; Italy, by Professor A. de Gubernatis; Servia and Croatia, by M. Popovic; Spain, by Don Riaño, etc.

England sends out in books, says the *Publishers' Circular*, six times the value she receives; and it is rather surprising to find that the United States absorbs nearly thirty-five per cent of the four and a half million dollars' worth exported. In the Continental exchange, England, as the land of dear books, gives less than she receives from France and Germany. From Holland she imports but a half of what she imports from Germany, yet a third more than from the United States (£13,560); from France most of all (£46,958). Such, at least, were the Custom House returns for 1872.

The committee appointed at the meeting of London booksellers, held to discuss the question of discount to the public, has met, and the results appear to have been deemed promising. No immediate action was resolved on, but it is intended to revive the subject shortly.

The subject of international and colonial copyright still employs the minds of our legislators, though they do not seem to advance the interests of authors one iota. A parliamentary paper on the subject has been issued, containing the draft of a bill prepared by Lord Kimberly, the correspondence with the colonies, and the report of the joint committee to the Senate of the United States, who do not seem at all agreeable to entertain any proposal which will curtail their power of underselling English editions, and, what is almost as bad, flooding the colonies with their reprints. We believe that we may in vain look for English justice in the United States; but a compromise might be brought about which would allow every bookseller in the United States the liberty to reprint, but compel him to give the author a royalty of, say, ten per cent.—*Paper and Printing Trades Journal.*

A well-edited series of the Latin Fathers will shortly be published by the Austrian Imperial Academy.

The publication of the third volume of the history of the Count de Paris is now deferred till spring, when two volumes will appear together. The Count is said to be a very conscientious literary workman. So far back as last August, he had already corrected the proof-sheets of this volume no less than three times, and did not even then talk of publishing for several months.

M. Lemerre, who contests the leadership of fine publishing in Paris with M. Jonaurt, the printer to the Société des Bibliophiles, is about to publish an edition of François Victor Hugo's excellent translation of Shakespeare, and now contemplates a companion English *édition de luxe*, which, if printed, will be one of the finest Shakespeares ever gotten up.

A new quarterly, *Revue de Philologie et d'Ethnographie*, edited by M. C. E. de Ujfalvy, published by E. Leroux, has just appeared in Paris.

The *Athenæum* states that Mr. John R. Green's able "History of the English People" is to be revised, enlarged, and published in four volumes octavo, with full references to the authorities for its statements, and justificatory quotations, etc.

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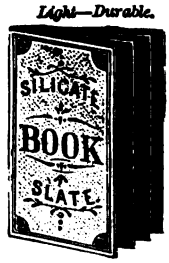

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NOTES IN SEASON.

BOOKSELLERS should not forget that Lent begins unusually early this year, in February, and should, therefore, not fail to lay in a stock of Lenten literature for their Catholic and Episcopalian customers. There is no dearth of books on the list, although we do not hear of many new Lenten publications.

"EGYPTIAN Sepulchres and Syrian Shrines" is a pleasant descriptive book of Oriental travel, by Viscountess Strangford, published some years ago, and to be shortly reissued in a new edition by the Macmillans. The two-dollar popular edition of Green's "History of the English People" is just ready, and will have a wide sale. This author furnishes a remarkable example of a writer reaching almost the first rank of historical writers within a year after the publication of his first book.

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Americana Libraries.

An article in a recent issue of the *Christian Union*, on Mr. Bancroft's splendid collection in San Francisco, made as the basis for his great work on "The Native Races of the United States," condenses so much information as to other libraries rich in *Americana* that we summarize it herewith. Recalling that nearly all the work in this field has been started by private individuals, it says:

The Library of Congress, which is now more complete than any other in *Americana*, would be deficient to a mortifying degree did it not contain the fifty or sixty thousand books and pamphlets which Mr. Peter Force, of Washington, spent a life-time in gathering. Of the twenty or more libraries devoted to American history, all of them having a distinct value of their own, full one-half belong to gentlemen in private life. Mr. James Lenox, of New-York, is one, and when he installs his collection in the chaste and ample building now nearly ready for it, and which, by his liberality, will be a public institution, it will doubtless astonish us with the wealth of its contents. Besides its Shakespeariana and a set of Bibles supposed to be unmatched for rarity and variety, its American department is stated, by those who know something of it, to be wonderfully choice and unsuspectedly complete on certain subjects, its owner having spared no expense to secure what volumes or documents he has sought. Mr. George Bancroft has not been writing our history for forty years without coming into possession of a fine working library on the subject, accumulated with care at favorable opportunities. The collections of Mr. Wm. Menzies, Wm. Curtis Noyes, Esq., Mr. A. W. Griswold, and S. L. M. Barlow, Esq., also residents of New-York city, take a high rank, as they are nearly all the product of many years' growth. Mr. J. C. Brown, of Providence, Mr. Charles Deane, of Cambridge, and E. G. Asay, Esq., of Chicago, are to be included in the list; while Brooklyn gives us the names of Hon. H. C. Murphy, Mr. J. C. Brevoort, and Mr. T. H. Fields, whose libraries are not far inferior to that of the Long Island Historical Society in the same city, if one of them is not even superior to it. There are other individuals, quite a number, doubtless, to be mentioned, who, without collecting libraries for themselves, have made special personal efforts towards saving historical material; such men, for instance, as Mr. L. C. Draper, who has done much to make the Wisconsin Historical Society at Madison what it is—the only one in the North-west that merits its name; and still others have been of service in various ways, as, for instance, Mr. Joseph Sabin, of New-York, who has assumed and half completed the enormous task of cataloguing and locating every book, pamphlet, and manuscript relating to American history that exists, or is known to ever have existed. The aggregate value of these several private libraries can hardly be estimated.

The new library referred to takes a place in this circle of private collections, and is to be welcomed to it as a most important addition. Describing it in a word, it is a library containing the history of the western slope of this continent. The gentleman to whom the credit of organizing it belongs is Mr. Hubert H. Bancroft, the publisher, of San Francisco. Fifteen years ago and more, while he was yet struggling to establish himself firmly in the book business in that city, he encouraged an inclination to preserve what scanty material relating to California matters came into his hands, and finally developed the idea and plans which are now realized in his historical collection. The result to-day is a library of over sixteen thousand volumes, pamphlets, and documents, in English, Spanish, French, German, and Russian, touching discovery, life, and civilization on the Pacific coast west of the Rocky Mountains, and from Behring's Straits to the Isthmus of Darien. Mr. Bancroft set himself in earnest on his project in the midst of his business, and built it up by purchasing material wherever it was to be found, visiting this coast and Europe several times for the purpose, and leaving his

orders with collectors in New-York, London, Paris, Berlin, and at other points. Every work relating to the Pacific coast that could be had elsewhere seems to have had its face set westward to the new depository in San Francisco. It was not long also before some minor individual collections gravitated toward Mr. Bancroft's larger one. Down the coast at San Diego, a judge, Mr. Benjamin Hayes, had for twenty-five years been storing away all sorts of documents in the historical line, and these, with true public spirit, he has turned over to Mr. Bancroft. In Los Angeles, Don Juan Bandini, a Mexican with literary tastes, had during his lifetime preserved bundles of original letters, sketches, and notes, including what a local paper describes as "an original, inedited manuscript history of California from the earliest known Spanish settlement up to 1845," all of which his widow, Señora Bandini, has generously presented to the San Francisco library. Still another, and not the least addition to it, is the private collection of General M. J. Vallejo, "of pure Castilian blood," who was born in Monterey about sixty years ago, and who has been largely associated with the public life of California, both before and since its annexation to the United States. General Vallejo is also now rendering the very important service of dictating from memory a full and circumstantial history of California for preservation in the new library. Of the several reinforcements, however, which the library has received, perhaps the most notable is a remnant of what was to have been the Imperial Library of the ill-fated Maximilian. In the midst of his brief success as the restorer of the Mexican Empire, he commissioned Don Juan Andrade, a publisher and collector of forty years' standing in the city of Mexico, to organize a grand national library for the capital, which Andrade duly organized, and which he also duly shipped out of the country upon Maximilian's misfortune. His fine collection was subsequently sold in Berlin, where Mr. Bancroft secured three thousand volumes on Mexican history for his own shelves.

THIS being our Library Number, we desire to call the attention of librarians to the importance, both for their shelves as a matter of literary record, and for their offices as a volume for daily use, of copies of the "Uniform Trade List Annual." In this connection we may copy the pleasant words said of it in the latest issue of the London *Bookseller:*

> Now that the "Trade List" is in actual use, one wonders how the trade could have done without it all along. The cost to the publisher is comparatively trifling, and the sum charged to the retailer is little more than nominal, while the benefit to both is inconceivable. All who have made use of the book have been largely aided in carrying on their business, and publishers must have gained largely. We have good reason to know that, even from the comparatively small number of copies circulated in this country, many orders have been sent for books which were hitherto unknown. The smaller publishers especially have been benefited; for in this volume the man who only publishes twenty books is placed on precisely the same level as the Harpers, the Appletons, or the Lippincotts. . . . We are glad to see that the work has been so successful, and hope that Mr. Leypoldt has found a solid reward for his labors. . . . In any case, Mr. Leypoldt will have earned the respect and good wishes of all bookbuyers and booksellers.

We could not now supply the volume for 1873, even to libraries, but a few copies of that for 1874 are still offered for sale at $1.50. The Annual Reference Lists, also essential to all enterprising libraries, will be found advertised elsewhere, and we hope to hear from such libraries as are not already in possession of them.

IT has been decided not to hold the Book Fair at the date originally named, as preparation could scarcely be made sufficiently complete to insure success, and it is very desirable that the first fair should have every advantage. We hear that Mr Leavitt proposes, however, a (last) Spring Trade Sale, which we can not help deprecating as decidedly antagonistic to the reform, since it will enable the professional undersellers to stock up heavily, and thus carry odds against their brethren who are trying to build up the trade to what it should be.

THE next meeting of the Central Booksellers' Association is to be held February 9th, at which time the Committee to procure signatures will make their report, and lay before the Association the recent correspondence with Messrs. Lippincott. This meeting will be of exceptional importance in the history of reform, and it is desirable that no member should fail to be present.

WE may emphasize our statements concerning Astor Place as the publishing centre, by mentioning that among the religious societies spoken of as in the Bible House, should be named the large establishment of the New-York branch depository of the American Sunday-School Union, whose publications "go throughout the land." This branch has been under the excellent management of Mr. G. S. Scofield for a number of years.

WHO IS THE AUTHOR OF THE "SWISS FAMILY ROBINSON?"—The very query addressed to us is a reproach to the publishers of the various versions of this popular book. We have examined several publishers' catalogues, and in none is credit given to the author or authors. Not having any of the English translations or imitations on hand, we simply give the following facts: The original work is by Johann Rudolph Wyss (not *von* Wyss, as recorded in some library catalogues), a Swiss preacher, born at Bern, 1781, and died 1830. The book was written in German and published at Zürich 1812, under the title: "*Der schweizerische Robinson, oder der schiffbrüchige Schweizerprediger und seine Familie.*" A sort of continuation of the story was written, or rather compiled from various sources, by Jeanne Isabelle Paulin [Polier de Bottens, dame de Crousaz] baronne de Montolieu, born at Lausanne, 1751, died 1832. This work was published in Paris, 1822 (and subsequently reprinted in Bruxelles), under the title "*Le Robinson suisse, ou journal d'un père de famille naufragé avec ses enfants.*"

BOOKS RECEIVED.

REMAINS OF LOST EMPIRES, by P. V. N. Myers, A.M. (Harper & Bros.) The record of Mr. Myers' travels is more than ordinarily fascinating. Accompanied by his brother, he visited the many Eastern ruins noted in history and tradition; their footsteps strayed amid the ruins of Palmyra, Nineveh, Babylon, Persepolis, and through the Vale of Cashmere; where they recall both with pen and pencil the greatness of other days. A volume as valuable as it is interesting, and one the reader will scarcely put down before finishing, for though the same ground has been gone over before, it has rarely been presented in the attractive form of the work before us. 8vo, cloth, illustrated, $3.50.

SOCIAL LIFE IN GREECE, FROM HOMER TO MENANDER, by the Rev. J. P. Mahaffy, M.A. (Macmillan & Co.) Mr. Mahaffy's book is a most graphic picture of the home life of the Greeks. He is so perfectly familiar with his subject, that his descriptions and philosophical reflections read like such as would come from an eye-witness of the scenes his fancy only brings before us. The scholarly eloquence with which the work is written, and the taste and care expended on its get-up, make it one of the most important of recent publications. 12mo, cloth, $2.

ASSYRIAN DISCOVERIES, by George Smith. (Scribner, Armstrong & Co.) This volume is one of the most important contributions ever made to archæological literature. It contains an account of two explorations made by Mr. Smith on the site of Nineveh in 1873 and 1874, which resulted in several remarkable discoveries through this able scholar's deciphering of Assyrian tablets. A map gives the route he traveled, and wood-cuts and photographs reproduce the relics and tablets dug up and brought to England by him. To the general reader this volume is a work of special interest, while to the scholar it is invaluable. 8vo, cloth, $4.

THE INFLUENCE OF MUSIC ON HEALTH AND LIFE, by Dr. H. Chomet, translated from the French by Mrs. Laura A. Flint. (G. P. Putnam's Sons.) The title shows pretty clearly the tendency of this essay. We can only say it is written with fluency and grace, and gives many original views and theories about music and its influence. The book is tastefully gotten up. 16mo, cloth, red edges, $1.25.

THE READING CLUB AND HANDY SPEAKER, No. 2. Edited by George M. Baker. (Lee & Shepard.) The selections herein are serious, humorous, pathetic, patriotic, and dramatic, and are both in prose and poetry. We do not remember having met with any of them in any other volume of the kind. A very neatly gotten up little volume. 12mo, cloth, 50 cents.

THE HAPPY HOURS CO. have issued a new series of acting plays, of which we have received twelve numbers. They are correctly printed from the prompter's copy, with the cast of characters, costume, sides of entrance and exit, relative positions of the dramatis personæ, scene and property plots, diagrams of sets, time of representation, etc., etc. They are mostly one-act farces, except (1) "Single Life," a comedy by Buckstone; (8) "Deeds of Dreadful Note;" (12) "The Fast Family." 15 cents each.

HYMNS AND RHYMES FOR HOME AND SCHOOL, collected by Mrs. C. S. Guild. (Nichols & Hall.) As pretty a collection of poems for the young as has come under our notice in a long time. So many authors have contributed to it that we despair of naming the fourth of them. A glance down the table of contents shows us the names of Charles and Mary Lamb, George Macdonald, Mrs. Follen, Whittier, Barry Cornwall, Celia Thaxter, Leigh Hunt, Christina G. Rossetti, etc., with numerous others of minor note. 16mo, cloth, red edges, 75 cents.

HARPER & BROTHERS have lately issued in such quick succession the additions to their excellent "Library of Select Novels," that the volumes have accumulated with us, and we find ourselves without space or time to do justice to the special features of any of them; we desire to acknowledge them, however, believing that the long list of predecessors these novels have, is sufficient recommendation for every thing in this series. "The Love that Lived," by Mrs. Eiloart, 50 cents; "Squire Arden," by Mrs. Oliphant, 75 cents; "In Honor Bound," by Charles Gibbon, 50 cents; "The Treasure Hunters," by George Manville Fenn, author of "Ship Ahoy," 40 cents; "Aileen Ferrers," by Susan Morley, 50 cents; "Jessie Trim," by B. L. Farjeon, 50 cents; and "Lorna Doone," by R. D. Blackmore, 75 cents. All, of course, octavo, and in the familiar brown paper covers.

THE VATICAN DECREES IN THEIR BEARING ON CIVIL ALLEGIANCE, by the Right Hon. W. E. Gladstone, M.P., to which are added A HISTORY OF THE VATICAN COUNCIL, together with the Latin and English Text of THE PAPAL SYLLABUS AND THE VATICAN DECREES, by the Rev. Philip Schaff, D.D. (Harper & Bros.) This title is sufficiently explicit to indicate the valuable contents of the work. The portion contributed by the Rev. Philip Schaff is from his forthcoming "History of the Creeds of Christendom." 8vo, cloth, $1.

A TALE OF TWO CITIES, by Charles Dickens. (Harper & Bros.) The last issue of the remarkably cheap and handsome edition of this author's works known as the "Household Edition," with 41 illustrations. 8vo, cloth, $1; paper, 50 cents.

AT THE SIGN OF THE SILVER FLAGON, by B. L. Farjeon. (Harper & Bros.) Farjeon selects Australia this time for the opening scene of his novel, which is an intense love story after the manner of many other novels. The principal characters are taken from the lower ranks of life, as is usual with this author. 8vo, paper, 40 cents.

DRAMAS AND DRAMATIC SCENES, edited by W. H. Venable. (Wilson, Hinkle & Co.) These scenes are all taken from standard plays, and are so arranged that quite an interest can be excited, even in the brief selections given. The volume may be used either by those seeking appropriate scenes for dramatic representation, or as a reader, or as a book of reference for students in English literature, as it contains selections from the works of the most prominent authors, from Shakespeare to Bulwer. The typographical excellence of the volume is noticeable, 12mo, cloth, $1.50.

BROKEN CHAINS, by E. Werner, translated from the German by Frances A. Shaw. (James R. Osgood & Co.) As the author of "Good

Luck," this writer is perhaps as favorably known as any modern German novelist. His present work has all the many points of excellence which rendered the former so popular; it is concise, dramatic, and intense, altogether free from the verbosity which characterizes the German novel usually, and possesses a plot which is sustained in interest to the end. 8vo, paper, 75 cents.

FOR THE KING'S DUES, by Agnes Macdonnell. (Macmillan & Co.) This novel takes us back to 1782, and introduces us to a heroine deeply absorbed in Goldsmith's "Vicar of Wakefield," just then fresh from the printers. The scene of the story is the island of Sark, where occurs a tragical episode between the king's soldiers and some smugglers, and where the heroine proves her courage and womanliness. 12mo, paper, $1.

MALCOLM, by George Macdonald. (J. B. Lippincott & Co.) Through the pages of *Lippincott's Magazine*, this novel is already familiar to many readers. It is a quiet story of Scottish life, rich in the many qualities which have gained for this author the reputation of being one of the best delineators of Scottish life and scenery and character. 8vo, paper, $1.

LOST FOREVER, by L. T. Townsend, D.D. (Lee & Shepard.) A consideration of the orthodox doctrine of future punishment by the talented author of "Credo;" written in view of the present laxity respecting civil and moral obligations, and with a hope of a return to the proclamation of the entire gospel, with all its promises of wrath and mercy, from evangelical pulpits. 12mo, cloth, $1.75.

PARLOR AMUSEMENTS FOR THE YOUNG FOLKS, by G. B. Bartlett. (Jas. R. Osgood & Co.) One of the most interesting points in this little volume is the author's introduction. It recalls his own youthful experiences in the amateur theatrical line, and is very amusing. His suggestions for acting plays, charades, tableaux, will be found very useful and practicable. 16mo, paper, 50 cents.

ON TEACHING: ITS ENDS AND MEANS, by Henry Calderwood, LL.D., F.R.S.E. (G. P. Putnam's Sons.) Discussions on the subjects of "Self-Government," "School-Discipline," "Instruction," "Formation of Character," written specially for the reading of young teachers, by a gentleman who has spent a large portion of his life in professional teaching. Parents will not find them devoid of interest, as they are rich in suggestions towards the forming of character and the training of youth. 12mo, cloth, $1.25.

RELIGION AS AFFECTED BY MODERN MATERIALISM, by James Martineau, LL.D., with an Introduction by the Rev. Henry W. Bellows, D.D. (G. P. Putnam's Sons.) An essay by one of the profoundest thinkers and most brilliant writers of the day. One of his latest works, and one which specially bears the imprint of his original mind. In a briefer form it was given as an address before the Manchester New College, London, in October, 1874. A very neatly gotten-up little volume. 16mo, cloth, 75 cents.

WEDDING GARMENTS, by Mary W. McLain. (Scribner, Armstrong & Co.) In the form of a diary a young girl's struggles towards a higher and better life are herein recorded. Miss McLain is the author of "Lifting the Veil," and is one of the most graceful and interesting writers of semi-religious fiction. This story is very simple in its construction, and will meet with favor from the young girls, whom it will both instruct and amuse. 12mo, cloth, $1.50.

PREPARING TO TEACH, by John Hall, D.D.; Edward P. Humphrey, D.D., LL.D.; Wm. Henry Green, D.D., LL.D.; Francis L. Patton, D.D.; and J. Bennet Tyler. (Presbyterian Board of Publication.) This is meant to be a class-book for teachers, and such as design to become teachers. It has been prepared to meet a growing want for more efficient teachers among Sunday-school workers. It offers an outline of elementary study on "Evidences of Christianity," "Ceremonial Institutes," "Bible History," "Geography of the Bible," "Archæology of the Bible," "Summary of Christian Doctrine," "How to Teach the Bible." The last subject is subdivided into numerous lessons, all equally important and valuable, such as "Place and Purpose of the Sabbath-school," "The Teacher's Office," "How to Study a Lesson," "How to Teach a Lesson," "How to Win and Hold Attention," "Power and Method of Illustration," etc, etc. 12mo, cloth, $1.75.

NATURE AND CULTURE, by Harvey Rice. (Lee & Shepard.) A number of essays on "Nature and Her Lessons," "Woman and Her Sphere," "Education and its Errors," "America and Her Future," "Life and its Aspirations," "Mission Monument and its Dedication." 12mo, cloth, $1.50.

Obituary.

CHARLES D. GOULD.

THE trade loses one of its oldest and most honored members by the death of Deacon Charles D. Gould, as he was generally known, which occurred in Boston on Sunday, 17th January. Some weeks since he was injured in getting on a street-car, and his death resulted from this cause. He was born in New-Ipswich, N. H., February 2d, 1807. Coming to Boston in early life, he formed a connection with the publishing house then known as that of Gould, Kendall & Lincoln, who were the successors of Lincoln & Edwards. The firm became still better known as Gould & Lincoln, which name it has since retained, although the original firm was dissolved in April, 1874, by the retirement of Mr. Lincoln. It is curious to note that Mr. Gould entered into the book business (G., K. & L.) January 17th, 1835, and died January 17th, 1875, just forty years after. Deacon Gould was a leading member of the Baptist denomination in Boston, and did vast good by his manly and untiring service for religion. The twenty-five year old firm of Gould & Lincoln has always been careful of its imprint, which has covered an excellent list, largely of Baptist works. Among the authors whose books it has published may be named those of Agassiz, Guyot, Hugh Miller, John Harris, Hare, Phelps, Adams, William R. Williams, Francis Wayland, Stow, Hague, and many others, well known to fame. Such a man as its senior partner is a great loss to any community, as was evidenced at the funeral, on Wednesday afternoon, the 20th, from the Clarendon-street Baptist church, which was attended by many of Boston's leading citizens.

LIBRARY CORNER.

We include under this department in our present library number some notes on art books, chiefly from the *Athenæum*, since our special bibliographical list is in this field.

Æsthetic and Art can boast in Germany of a valuable and original acquisition in the clever, although somewhat eccentric, "Twelve Letters of an Æsthetic Heretic," under which title Karl Hillebrand, of Florence, a former contributor to the *Revue des Deux Mondes*, is concealed. Gottschall's well-known "Poetic" has reached a third edition, and Lemke's cheap "Popular Æsthetic" a fourth. The new edition of Schnasse's important "Art History" is making progress, and Bruno Bucher has begun a superbly got-up "History of the Technical Arts," a book that will, in part, fill a gap long felt in German art. The same remark will apply to the "Original Authorities for the History of Art" of Von Eitelberger, the director of the newly-founded Vienna Museum for Art and Industry, the first institution of the kind in Germany. Several volumes of the work have already been published.

M. C. F. Walther, principal librarian of the Imperial Library of St. Petersburg, published, at the expense of Prince Tossoupoff, in 1864, a "Catalogue Bibliographique et Raisonné" of "Les Elzevir de la Bibliothèque Impériale Publique de St. Pétersbourg" (Dufour). Now M. S. J. Siennicki has followed suit by publishing *Les Elzevir de la Bibliothèque de l'Université Impériale de Varsovie* (Imprimerie du Journal *Wieck*). The volume is well got up, in old-faced type, and illustrated with twenty-three plates on India paper, showing the various printers' marks of the Elzevirs, and the book-marks, with autographs, of the libraries from which the finest copies were collected.

Chatto & Windus, London, are publishing a new edition of a "Dictionary of Dress, Regal, Ecclesiastical, Civil, and Military, from the Earliest Period in England to the Reign of George III., including Notices of Contemporaneous Fashions on the Continent, and preceded by a History of the Costume of the principal Countries of Europe," by J. R. Planché, *Somerset Herald*. It will be issued in 24 monthly parts, 4to, at 5*s*., profusely illustrated by plates and wood engravings. With each part will also be issued a splendid colored plate, from an original painting or illumination.

Russian bibliography has been enriched in 1874 by the indexes of A. Neustroef to various early Russian journals, the catalogue of Russian anonymous books by Gennad, Bertrand's Catalogue to the French Manuscripts in the Imperial Public Library, very many of which, of the highest value, were brought from France during the First Revolution, and by Dr. Harkavi's "Description of the Samaritan Pentateuch Manuscripts." This great and unique collection of Samaritan manuscripts was purchased from the Karaite antiquary and traveler, Firkovitch, in 1870.—*Athenæum*.

The literature of botany is hereafter to be followed in a *Botanischer Jahresbericht*, now in course of publication in Germany.

The fifth volume of Count Grimoüard de Saint Laurent's "Guide de l'Art Chrétien," lately published, contains the iconography of the saints.

The *Athenæum* states that "A. Michiels, the brilliant and fertile art critic, has not only issued the ninth volume of his 'Histoire de la Peinture Flamande,' the reputation of which is well established, but has also brought out the third edition of 'L'Architecture et la Peinture en Europe du quatrième siècle jusqu'à la fin du seizième,' a work which is much esteemed, and which also contains the *résumé* of the author's own ideas upon art. We must not forget to mention the work of A. Barlet upon 'L'Union des Beaux-Arts avec l'Industrie,' as well as the remarkable reports upon 'L'Enseignement du Dessin,' by Profs. De Taye and Canneel."

Bibliography has been enriched in Holland, we learn from the *Athenæum*, by a Latin catalogue of the Arabic codices in the Library of the Royal Society, composed by Mr. B. Friederich; a "Bibliotheca Juridica"; a "Bibliotheca Ichthyologica et Piscatoria," by Mulder Bosgoed; a "Dutch Pacicrisy; or, Index to Law Cases," a voluminous work in four tomes, by Eug. and L. van Oppen. Mr. Campbell, the learned keeper of the Royal Library at the Hague, has continued that splendid work, "Annales de la Typographie Néerlandaise au Quinzième Siècle." Mr. Spin has described "The MSS. of the Ducal Library at Wolfenbüttel, with Palæographic Notes." Inventories of the archives of Zeeland and Middelburg have been published respectively by Mr. Visvliet and Mr. de Stoppelaar. Mr. Hooykaas's "Repertorium of the Literature relating to the Dutch Colonies: a Systematic Catalogue of all the Articles written in Miscellaneous Works and Periodicals published in the Netherlands between 1595–1865," should also be noted.

An English scholar, Mr. Guy Lushington Prendergast, has just completed his long labor of "A Concordance to the Iliad of Homer." This work was begun in June, 1847, and the compilation was not finished till 1863. The printing was not completed till the end of 1874. The proof-sheets were carefully verified by comparisons with Seber's "Index Homericus."

The Boston Public Library, with its suburban outposts, employs no less than 103 persons.

The new Chicago Public Library reports about 26,000 volumes, of which 21,000 are adapted for circulation. In the sixteenth week after opening (on the 1st of May) the average daily circulation had reached the surprising figure of 1118 volumes, or one in twenty of the entire collection; a striking evidence of the deprivation caused by the great fire.—*Nation*.

Mr. Noyes, of the Brooklyn Mercantile Library, proposes to begin printing at once on the general catalogue to which we lately referred. It will be on the one alphabet or "dictionary" plan, entries of author, title, and subject being given. He estimates it will comprise about a thousand octavo pages, and cost about $6000 to print. The library now contains 50,000 volumes. The upper tier of the main library hall has been lately fitted with shelving, so that there is still vacant space for 20,000 more volumes.

Under the title of *Revue Bibliographique de Philologie et d'Histoire*, M. Ernest Leroux, of Paris, has already issued several numbers of a useful periodical devoted to philological bibliography and kindred subjects.

MR. ALEXANDER J. SHELDON, the late librarian of the Grosvenor Library, has been engaged for some time past upon a work of great usefulness, namely, a "Periodical Index," or index to the contents of all periodicals, both foreign and American. Mr. Sheldon's work will not only supplement "Poole's Index," extending the indices to a much later period, but it will be more comprehensive and is constructed upon an improved plan. In general arrangement it is modeled after "Todd's Index Rerum," and American periodicals will be separately classed in the indexing. We are sure that there will be a welcome ready for this book when it appears. Mr. Sheldon has also been engaged upon an elaborate historical work relating to Niagara, which, we are informed, is now completed. Of the scope and character of the work we are as yet without knowledge, but it is safe to expect something excellent. It will constitute a massive quarto volume of some nine hundred pages.—*Buffalo Courier.*

AMHERST, Mass., has a free public library which has published a twenty-eight page fine catalogue. It owes its origin to a local book-club, gradually expanding into the present promising proportions.

THE National Library of Paris shows an increase of 824,000 to 2,000,000 volumes in twenty-five years; that of the British Museum from 435,000 to 1,100,000; the Bodleian and that of the University of Cambridge respectively, from 220,000 to 310,000, and from 166,700 to 250,000. The National Library at Paris alone now contains above half a million more volumes than were in the former period contained in all the seven public libraries of Paris put together. In 1849 all the public libraries in the United States together held only 980,000 volumes; now they contain very nearly twenty millions. On the other hand, the great German libraries of Münich, Berlin, and Vienna appear to have not increased 50 per cent in this period. These facts we glean from an interesting report to the American Social Science Association.

A NOTICEABLE suggestion as to Sunday-school libraries, especially in places where no other libraries exist, has been made by Rev. Dr. J. T. Crane, in the *Sunday-School Times.* He proposes to have two departments to the libraries—one from which the children can take books for their week-day reading, and of which their parents can have the benefit, and the other the Sunday library proper. Such a secular library might in many places prove the foundation of public libraries hereafter.

TRÜBNER'S *Record* speaks of the list of medical periodicals printed by the Surgeon-General's Department, as a portion of the Catalogue of the Library of the Medical Department of the U. S. Army, as probably the most complete ever compiled. This list has been struck off and issued separately in pamphlet form, and contains 99 pages. Classed under the various countries in which they are published, each country's periodicals are arranged in alphabetical order.

ONE of the interesting features of the London *Athenæum*, since September, has been the series of papers on the public and *quasi*-public libraries of London, among which have been or will be described, Sion College Library, the Library at Lambeth Palace, the Library of Dr. Williams, the Guildhall Library, the Library at Westminster Abbey, and the Cathedral Library at St. Paul's; the Library of the Patent Office, the Libraries of Lincoln's Inn, Gray's Inn, and the Inner and Middle Temple; the Library of the College of Physicians, also of the College of Surgeons; also the Libraries of the Royal Society, of the Society of Antiquaries, and of the British and Foreign Bible Society.

THOSE who desire a royal road to learning of the literature of the European Continent for the past year should not fail to read the careful summaries of Continental literature given in the London *Athenæum* of December 26th, 1874, and January 2d, 1875.

IN a recent report, Mr. Julius Dexter, of Cincinnati, librarian of the Historical and Philosophical Society of Ohio in Cincinnati, gives an interesting statement of his method with pamphlets, the usual card system being made use of for bound volumes: "The pamphlets are similarly catalogued, and their cards are consecutively numbered in red ink, while those of bound volumes are numbered in black ink. A glance at a card thus tells whether the title belongs to a volume or to a pamphlet. Each pamphlet is numbered to correspond with its card, and the pamphlets are then arranged, without regard to subject, numerically in pasteboard boxes, a little larger than the ordinary 8vo size, and about two and a half inches deep, with a common cover. When the box is filled, it is numbered on the outside end with the numbers of the first and last pamphlet within it, and placed flat upon the shelf. The next box filled continues the series of numbers, and goes on to the first box, and so on the pile is built up. Shelves break the pile at every fourth box, and thus in no case can more than three boxes require to be moved to get at any pamphlet. If any pamphlet is demanded, the card catalogue, arranged alphabetically according to author and subject, shows whether the library has a copy, and likewise the number of the pamphlet, which can then be obtained from the numerically arranged boxes without trouble. This arrangement of pamphlets keeps them clean and uncreased, and likewise makes them as accessible as bound volumes. There is also great economy of space in it. A series of reports may be scattered through a dozen boxes, widely separated, but the cards come together in the catalogue drawer, and readily indicate the place of each report."

LITERARY AND TRADE NEWS.

MR. F. B. PATTERSON, of 32 Cedar street, who has already issued several publications relating to old New-York, proposes to issue some time during the year a "Pictorial History of Old New-York," which will be without text, the various *fac-similes* of early maps, old newspapers, advertisements, plans, etc., views of old buildings, and the like, being arranged chronologically to tell their own story. There are many collections in this special field, besides many residents of the city who are likely to be attracted by this book in particular, and the venture will be looked for with interest.

PROF. CHARLES KENDALL ADAMS'S "Democracy and Monarchy in France" (Holt) has already gone into a second edition, which has

had the benefit of thorough revision. It is seldom that an author's first work in such a field is received with such deserved success, and we heartily congratulate publishers and author.

Mr. Trübner has devoted to the proceedings of the Congress of Orientalists a special number of his *Literary Record*, or rather a small volume, for it is published in a separate form. This compact memoir, which contains a great mass of matter compressed together, gives information much earlier than will be obtained from the volume to be issued to members. The magnificent first part or volume of the Paris Congress has only just appeared, with profuse Chinese and Japanese illustrations, and a second volume is in the press.

The Messrs. Lippincott have begun the publication, under the direction of the trustees of the Rotch bequest, of the new edition of Swedenborg's theological writings, with "The Apocalypse Revealed," in two volumes.

The "Monumental Edition," as it is called, of Mr. John Carroll Power's "Life of Abraham Lincoln" (Springfield, Illinois: E. A. Wilson & Co.) has a curious feature in a map "showing the birthplace and course of life" of Lincoln, and also the route of the funeral cortège.

With great pleasure to us, we are permitted to say that our genial bibliopole, Martin Taylor, is *not* going to retire at present from the retail book trade, as he lately intended to do. A week or two ago, it was quite generally known that negotiations to that effect were pending between Mr. Taylor and Mr. H. H. Otis, and that Mr. Taylor contemplated devoting himself entirely to his wholesale and publishing business. But he has reconsidered his determination, and by mutual agreement the proposed arrangement has been abandoned. A great many people, we know, will be much gratified by this announcement, for Mr. Taylor's relations to the book trade in Buffalo are such that he could not be spared without conscious loss.—*Buffalo Courier.*

The Count de Paris's "History of the Late American War" is in active preparation at Porter & Coates's, and the first volume of the American edition will be issued early in the spring. Independent of the general interest of the work, the brilliancy and vividness of style which the author displays in describing the more stirring incidents of the war can not fail to make it one of the most popular books of the year.

We have already noticed in these columns the removal from Boston to this city of the firm of R. Worthington & Co., importers of English books (750 Broadway). Moving into the above premises shortly before Christmas, they had but little time to spare for decoration, but since then the carpenter and painter have done their best to make it what it now is—one of the most attractive bookstores in the city. As for the stock, the well-filled shelves with their burdens of handsomely bound books seem to testify to the growing taste of the American public for a better class of modern English literature.

Messrs. Moody and Sankey's impressive "Narrative of the Awakening" is to be published by A. D. F. Randolph & Co. They will also issue during the spring, "The Town Crier," by the author of "Misunderstood;" "Fireside Homilies," by the late Dean Alford, of which a friend has said, "These Homilies are more like autobiography than any thing he has left in prose;" "Through Normandy," by Katherine S. Macquoid, 90 illustrations; and "The Wreck of the Ville du Havre," by N. Weiss, delegate to the Evangelical Alliance Conference.

By an editorial inadvertence, an obituary notice of Mr. Jesse Parry passed into print with the curious mistake of substituting the firm of S. C. Griggs & Co. for that of Grigg, Elliot & Co., as the house which was succeeded by J. B. Lippincott & Co. The misprint was of course rightly corrected by most of our readers, since the former firm was never within 500 miles of Philadelphia, but we put the correction on record.

Rev. Dr. John Hall, one of our strongest pulpit orators, is this year to fill the lectureship on preaching at the Yale Divinity School, of which Mr. Beecher's three widely selling volumes were the first fruits. His lectures will be given weekly, commencing in February, and the ten will be made into a volume about April, by his regular publishers, Dodd & Mead, in whose hands his previous books have done excellently. The volume will be looked for with interest by all clergymen and theological students, and by a wide public as well.

It is stated that one book by Mr. Bayard Taylor, the clever parodies which appeared in the *Atlantic* under the title of "The Diversions of the Echo Club," has been published in England, but not in America. Mr. Taylor's other works now include his translation of "Faust," 2 vols. (Osgood), seven volumes of poetry (Osgood), eleven of travels (Putnams), and five novels (Putnams)—a remarkable record of successful versatility.

"The Three Homes," a story of fathers and sons, which shows that there is something to be said for the boys, issued in this country by E. P. Dutton & Co., was first published anonymously, but is now stated to be by Rev. F. W. Farrar, author of the remarkable "Life of Christ."

A work on "Protection and Free Trade" was completed by the late Isaac Butts, the editor of the Rochester *Democrat*, just before his death, and will be published during the spring by the Putnams. Mr. Butts was one of the few American members of the Cobden Club, and one of the chapters of this book was an address delivered before it. It is said to be a very clear and effective popular exposition of free-trade principles, which will be a decided addition to the Putnams' already considerable list in this department of literature.

Mrs. Antoinette Brown Blackwell, a well-known writer and speaker, has written a book on "The Equivalence of the Sexes Throughout Nature," which will be an important contribution to the "Sex in Education" controversy. It suggests that the entire physical world shows a duality of sex, with an equal division of responsibilities and work. G. P Putnam's Sons will be the publishers.

The new volume of the Putnams' Handy Book Series will be "How to Make Money," by Mr. George Cary Eggleston, who will give much solid sense as to the different means of earning a livelihood.

THE *Publishers' Circular* states that in the year 1874 there were published in Great Britain 3351 new books, 961 new editions of older books, and 291 importations from America, making a total of 4603, or 388 less than in the preceding year. This falling off may be accounted for by the increase in the cost of production. There is a decline of nearly 150 in the theological books, but an increase in the number of scientific works and in the books classed under the title, "Essays, Belles Lettres, etc." The publications of the year are divided into 14 classes. There are 664 theological works, 478 of them being new books, and not merely new editions, nor American importations; of educational, classical, and philological works the numbers are 365 in all, 301 being our new books; of juvenile works, the two numbers are 229 and 207; novels, 825 and 516; law, 124 and 71; on politics and trade, 133 and 101; arts, science, and illustrated works, 623 and 421; travels and geographical research, 244 and 178; history, biography, etc., 393 and 265; poetry and the drama, 305 and 223; year books and serials in volumes, 249 and 243; medicine, 135 and 95; belles lettres, essays, monographs, etc., 211 and 150; miscellaneous, including pamphlets, but not sermons, 103 and 93. Of the 3351 new books, 133 were published in January, 225 in February, 310 in March, 204 in April, 370 in May, 238 in June, 234 in July, 207 in August, 186 in September, 284 in October, 369 in November, 591 in December.

SENOR PI Y MARGALL, the Spanish statesman, is said to be engaged upon a history of Spain, and to have the first volume ready for the press.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Packages by Mail—Who are the Masters?

NASHVILLE, TENN., Jan. 16th, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: In the Associated Press telegrams from Washington, under date of the 15th inst., is the following significant dispatch:

THE ADAMS EXPRESS COMPANY PROTESTING.

E. S. Sanford, of the Adams Express Company, was heard by the House Committee on Post-offices to-day, with reference to the law allowing packages weighing less than four pounds to pass through the mails at the rate of half a cent an ounce. Mr. Sanford claimed that the express company pays the railroad companies more than double this rate, and have notified them that if express matter continues to be put into the mails, the company can not continue to pay the railroad companies the rates now charged for its express packages. The present Post-office law, while injuring express companies, involves heavy loss to the Government. The express company asks that the evil shall be remedied. There will be a further hearing.

I hasten to call your attention to the question herein involved; for it is of vital importance to publishers, booksellers, and the public, that the present law should remain in force, as it thus enables them to handle small packages through the mails, at rates that are not ruinous to profits. The public good demands a continuance of present regulation; and the repeal of a law that conveys a universal benefit, that is promotive of literary culture, and meets the wants of the people of all conditions, and in all sections of the country—the repeal of this law, solely for the benefit of a wealthy and overgrown monopoly, while perhaps characteristic of the times, would be monstrous, and a direct insult to the intelligence of the American people. Are they to be made to believe that the loss to the Adams Express Co. of a small portion of the bulk of packages in daily transit would involve loss to the Government? How so, when the Government is paid half a cent an ounce for carrying the same, with *no increase of expense* by the addition? As to how it will affect the railroad interest, I think the matter is entirely too small to bring the two monopolies into collision. But should it do so, and the express monopoly be entirely destroyed, would it not be a gain to the public, and especially to business men of every class? I venture the assertion that nine tenths of the business men in every city of the Union would rejoice at the change. Mr. Sanford, in his protest, makes only three points in his argument for the "remedy of the evil" to the express company, viz.:

I. The company can not continue to pay the railroads the rates now charged by them on packages, if the Government continues the present regulation.

II. The present Post-office law injures the express company.

III. It involves loss to the Government.

In answer to these allegations, we are informed that the House Committee has promised a further hearing. Now, suppose the railroads, in consequence of the present regulation (concerning four-pound packages and under), lower their rates to the express company, or suppose they do not, only a small loss is involved to one or the other of the companies, who can well afford this small diminution of their profits, while it would seriously affect the interest of a large class of the business community, and retard the literary growth of the public, who are unquestionably vastly benefited by their ability to obtain books at much lower rates than through the express company.

As to Mr. Sanford's statement that the present law involves loss to the Government, that is just a little bit "too thin." Before a law that has given such universal satisfaction to the community at large is repealed or altered, the people would like *some* evidence for the necessity thereof. Uncle Sam was inclined to growl for a while when the postal-card system went into effect, alleging that a large source of revenue would be cut off by the diminution that would ensue in the quantity of letters that would be sent through the mails (superseded by one-cent postal cards). But what is the result? The statistics of the Post-office Department show that, contrary to all expectation, there was a decided *increase* of all classes of mail matter, much to the benefit of Uncle Sam and his nephews. So let there be no tampering with a law that is so beneficial, and desirable to the interest of all classes of business and commerce generally. Yours truly,

SIKES.

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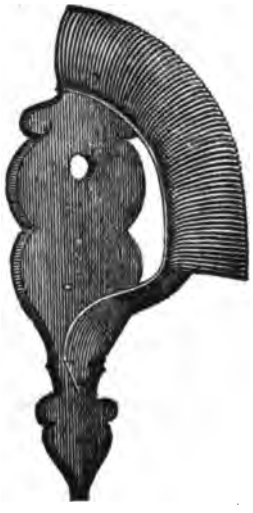

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Publishers' Weekly

A JOURNAL

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OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE AND THE AM. BOOK TRADE ASSOCIATION

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW-YORK.

VOL. VII. No. 6. NEW-YORK, Saturday, February 6, 1875. WHOLE No. 160.

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By order of the Committee, WM. H. APPLETON, CHAIRMAN.

SPECIAL NOTICE TO THE TRADE.

The Committee appointed by the Booksellers' Convention last Summer, with directions to consider the subject of Trade Sales, looking to a change from the present mode of conducting them, would, at this time, report that they have considered the matter, and have organized the

"BOOKSELLERS' EXCHANGE AND CLEARING HOUSE,"

appointing Messrs. GEO. A. LEAVITT & Co., Managers. The first meeting of the Exchange will take place in July next, or early in August, due notice of which, with full particulars, will shortly be published. They further report that they have instructed the Messrs. Leavitt to announce the coming Spring Trade Sale to be the LAST under the present mode.

A full report of the Committee on the plan adopted will shortly appear in the *Publishers Weekly.*

ISAAC E. SHELDON, SECRETARY. WM. H. APPLETON, CHAIRMAN.

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The Publishers' Weekly.

FEBRUARY 6, 1875.

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POSTAGE.

On and after January 1st, 1875, the postage on the WEEKLY, *heretofore paid by subscribers at their own post-office, must be prepaid at the publication office. Subscribers will therefore please to remit 20 cents extra for each annual subscription for which postage has not yet been paid.*

NOTES IN SEASON.

THE meeting of the Central Booksellers' Association will be held at 11 A.M., Tuesday, February 9th, in Parlor A, St. Nicholas Hotel, New-York. The Committee on signatures to the twenty per cent rule will present their report, and a full attendance is desired. All members of the trade are invited to be present and take part in the deliberations.

THE last week in March is fixed by Messrs. Leavitt as the date of the last trade sale. The advertisement (which see) states that invoices should be in by 10th February.

AT the Harpers' will be published immediately the first volume on "Malacca, Indo-China, and China," by J. Thomson, a work splendidly illustrated, exceedingly interesting, and highly spoken of by the best English authorities; and Rev. Mr. Goodwin's discourses on "Christ and Humanity."

AMONG the books which Wm. F. Gill & Co. propose to issue this month are "The Rainbow Creed," a radical theological novel by a member of the Boston Radical Club, in which portraits of Mr. Beecher, Mr. Murray, and other clergymen are drawn; Wilkie Collins's "Alicia Warloch," and other new stories, the title-story being a re-writing of his "Dream Woman"; and "The Woman of Fire," by Adolph Belot, the sale of which reached 50,000 copies in France.

MR. E. S. DRONE, of this city, who contributed the valuable paper on copyright to the October number of the *American Law Review*, is writing a book on that subject, in which he will discuss the English and United States laws. It will be published by Little, Brown & Co.

THE Carters will issue within a few weeks several very important books. Prof. Dawson is revising his lectures on "Nature and the Bible," and adding an appendix of importance, for early publication; and Dr. McCosh is also making a book from his reply to Tyndall in the *International Review.* The sixth (posthumous) volume of D'Aubigné's "Reformation in the Time of Calvin" is expected shortly from Europe.

AMONG the earliest novels at Appletons will be Christian Reid's "Hearts and Hands," now running in *Appletons' Journal.*

A VOLUME of "Selections from Berkeley," prepared, with introduction and notes, for the use of college students, by Prof. Fraser, of Edinburgh, the editor of the standard edition, is an important volume just ready at the Macmillans.

THE great revival of religion in Scotland, caused by the labors of Messrs. Moody and Sankey there last year, is described not only in the bound volume of the *British Evangelist*, published by Randolph, but in a volume written by Dr. John Hall and Geo. H. Stuart, soon to be published by Dodd & Mead.

MR. JONES'S compilation on "Africa: the History of Exploration and Adventure," is now ready at Henry Holt & Co.'s. It summarizes all the literature of the subject happily, and, with its many cuts, makes a handsome five dollar volume of exciting adventure. This house proposes to add to its February list Sir H. Maine's new work on "The Early History of Institutions," in which the origins of customs and legal practices are interestingly reviewed, and Sainte-Beuve's "English Portraits," which are most charming studies of English life from the French critic's point of view.

COL. HIGGINSON'S "Young Folk's History of the United States" is received as a very model of historical writing. It is the most entertaining of reading, and presents facts so lucidly and agreeably that history becomes a treat. Lee & Shepard have also just ready an excellent collection of hymns and tunes for prayer and camp-meetings, "Songs of Joy."

MESSRS. S. C. GRIGGS & Co. having decided to make the price of their "Mishaps of Mr. Pelter" $1.50, instead of $1.75, as we were at first advised, the correction should be noted on the lists.

THE Messrs. Macmillan have planned a valuable series of History and Literature Primers, to match in style, size, and scope their well-known Science Primers, republished here by the Appletons. Mr. J. R. Green, the new historian, is to be the editor. Many of the ablest writers have already undertaken individual volumes, and it is hoped to publish half a dozen together within a few weeks.

THE first chapter of George Smith's "Assyrian Discoveries" contains a brief bibliography of the subject of his work.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Almanacs.—The Banker's Almanac and Register for 1875. Edited by B. Homans, Jr. (Twenty-fourth annual volume.) Illustr. 8°, pp. 282. $3. *Bankers' Mag. Office.*

— The Church Almanac and Parish List for the Year of our Lord 1875. 12°, pp. 156. Pap., 40 c.. *Pott, Y. & Co.*

Bazaar Book (The) of the Household. Marriage, Establishment, Servants, Housekeeping, Children, Home Life, Company. 16°, pp. 266. $1..... .....*Harper.*

Beecher Trial.—Trial of Henry Ward Beecher. By order of the Court and by Consent of the respective Counsel, on the Basis of the official Stenographer's Report. Edited by Austin Abbott, of the New-York Bar. (In 3 or more vols.) Vol. 1. 8°, pp. 650. $4; shp., $4.50.....*Smith.*

— Theodore Tilton *vs.* Henry Ward Beecher. Action for Crim. Con. Tried in the City Court of Brooklyn, Chief-Justice Neilson presiding. Verbatim Report, with portraits of Francis D. Moulton and Elizabeth R. Tilton. Parts 1 and 2. Roy. 8°, ea., pp. 160. Per pt., pap., 50 c. *McDivitt, C. & Co.*

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Higginson.—Young Folk's History of the United States. By Thomas Wentworth Higginson. With over 100 illustr. Sq. 16°, pp. 370. $1.50..... .....*Lee & S.*

Homans, Jr., B. *See* Almanacs.

***Hyacinthe.**—Catholic Reform. By Father Hyacinthe. Lectures, Fragments, Discourses. Transl. by Madame Hyacinthe-Loyson. With a Preface by the Very Rev. A. P. Stanley, D.D., Dean of Westminster. 12°, pp. 234. $2.....*Macmillan.*

James.—A Passionate Pilgrim, and other Tales. By Henry James, Jr. 12°, pp. 496. $2.. .....*Osgood.*

Krusi.—Pestalozzi: His Life, Work, and Influence. By Herman Krüsi, A.M., Instructor in Philos. at the Oswego Normal and Training-School. With portrs. and illustr. 8°, pp. 248. $2.25.....*Wilson, H. & Co.*

Little Classics. Edited by Rossiter Johnson. Vol. 6. Love. Containing Love and Skates, by Theodore Winthrop;—The Maid of Malines, by E. Bulwer Lytton;—The Story of Ruth, from the Holy Bible;—The Rise of Iskander, by Benjamin D'Israeli. 24°, pp. 235. $1. *Osgood.*

Livingstone.—The last Journals of Dr. Livingstone in Central Africa. From 1865 to his death. Continued by a Narrative of his last Moments and Sufferings, obtained from his faithful servants, Chuma and Susi. By Horace Waller, F.R.G.S., Rector of Twywell, Northampton. With portr., maps, and illustr. 8°, pp. 541. $5. *Harper.*

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****New-York.**—Report of the Regents of the University on the Boundaries of the State of New-York, transmitted to the Legislature, May 28th, 1873. 8°, pp. xiv, 350. (Albany: *Argus Co., Pr.*)

Perkins' Anthem Book. A Collection of New Music for Opening and Closing Religious Service and other Public Occasions. By W. O. Perkins. Obl. 8°, pp. 248. $1.50. *Ditson.*

Pestalozzi, Life, etc., of. *See* Krüsi.

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Waller, Horace. *See* Livingstone.

Willcox.—A Christian. What? How? Why? By Rev. Wm. H. Willcox. 18°, pp. 22. Pap., 25 c. *Cong. Pub. Soc.*

Worth Reading:—The Morals and Manners of the Kitchen, and Baby Suffrage. From "The Nation." 16°. Pap., 10 c.....*Tompkins.*

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Selected Poems: — Tennyson's The Old Year.....Pap. 10
Worth Reading :—Morals and Manners of the Kitchen, etc.....Pap. 10

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RESOLVED, That this Convention recognise the Publishers' Weekly *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—American Book Trade Association.

Publishers' First Announcements.

From the New-York Commercial Advertiser, for the week ending Feb. 1.

January 26.

James R. Osgood & Co. :—Holbeach's Student in Life and Philosophy. — Roots.—The Golden Shaft.—Monk's Norton.—Jilted.—Winning the Battle.—Half a dozen Daughters.—Poushkin's Russian Romance.

J. B. Lippincott & Co. :—Dolores, by the author of "My Hero," etc.—This Work-a-Day World.—A Nameless History, from the German of E. Marlitt, by Mrs. A. L. Wister.—Number Seventeen.—Jilted.—Cap and Bells.—L'Inde des Rajahs, Voyage dans L'Inde Centrale.

January 27.

Porter & Coates :—Katerfelto, by G. J. Whyte-Melville (from advance sheets).

January 29.

Henry Holt & Co. :—Vanessa. — Thomasina. — Still Waters. — Dorothy. — Cressy. — Uncle Ralph.—Maiden Sisters.—Martha Brown.—Grimm's Essays.

February 1.

Estes & Lauriat :—Miss Rovel, from the French of Victor Cherbuliez, by Francis A. Shaw.—City and Suburb.—The Moor and the Fens.—Open Sesame, by Florence Marryatt.—Counterparts, by Miss Sheppard.—Wanderings from the Alps to Etna.—A Woman's Ransom, by J. H. Robinson.—Hector Mainwaring, and Cut Adrift, by Albany Fonblanque.—What Young People Should Know, by Prof. B. G. Wilder, of Cornell Univ., 12°, $1.50.

Scribner, Armstrong & Co. :—Baby Died To-Day, and other Poems, by William Leighton.—Metrical Translation of the Æneid, by William Morris.—The Children's Treasury, by F. T. Palgrave.—The Lady Superior.—History and Literature Primers, edited by J. R. Green, including English Literature, by Rev. Stopford Brooke ; Latin Literature, by Dr. Farren ; Philology, by J. Peile ; Europe, by Dr. Truman ; England, by J. R. Green, etc., etc.—The Saskatchewan and the Rocky Mountains, by Earl of Soutreck.—Life of a Venetian Noble of the Sixteenth Century.—Dr. Gladstone's Lectures to a Juvenile Audience on the Voltaic Battery.—William Godwin, His Friends and Contemporaries.

Harper & Bros. :—The Child of Fortune.—By and By.—Iseulte.—John Dozzien.—The Lady Superior. —One Easter Even.—Saskatchewan and the Rocky Mountains, by the Earl of Soutreck.—Smugglers and Foresters, by Mrs. Kettle.

Henry Holt & Co. :—The Italians.—Our Detachment.—A Child of Fortune.—Iseulte.—One Easter Even.

Adams, Victor & Co. :—Memoirs of George IV., descriptive of the most interesting Scenes of his Private and Public Life, and important Events of his memorable Reign, with characteristic Sketches of all the celebrated Men who were his Friends and Companions as a Prince, and his Ministers and Councillors as a Monarch, by Robert Huish, author of "The Italians," "Memoirs of Princess Charlotte," "Queen Caroline," etc.

ALPHABETICAL REFERENCE LIST OF BOOKS RECORDED IN JANUARY.

The figures in ( ) refer to the (whole) number of the "Publishers' Weekly" *in which the full title has been recorded under the word preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.*

A. L. O. E. *See* E., A. L. O.

Abbott, L. (158), Dict. of Religious Knowledge, $6 ; $7 and $8.50 .....*Harper.*

Across the Sea. *See* Chard, T. S.

Acting (159) Drama (The), Nos. 1-12, ea., pap., 15 c. *Happy Hours Co.*

Adams, C. F. (157), Memoirs of J. Q. Adams, vol. 4, $5. *Lippincott.*

Adams, J. Q. *See* Adams, C. F.

After Dark. *See* Collins, W.

Air as Fuel. *See* Ross, O. C. D.

Alberger, J. (158). Antiquity and Christianity, pap., 35 c. *Somerby.*

Allen, J. B. (156), Elementary Latin Grammar, $1.25. *Macmillan.*

Allen, J. H. (159) and J. B. Greenough, Method of Instruction in Latin, $1.25.....*Ginn.*

Almanacs for 1875 :
(159) Prot. Epis. Alm. and Dir., $1 ; pap., 25 c. *Whittaker.*
(159) Sadlier's Cath. Dir., Alm., and Ordo., pap., $1. *Sadlier.*
(159) Tribune Alm., pap., 20 c... .....*Tribune Assoc.*
— *See* also Year Book.

Anderson, McC. (158), On Eczema, *3d ed.*, $2.75. *Lindsay & B.*

Apocalypse Revealed. *See* Swedenborg, E.

Architecture of the Cistercians. *See* Sharpe, E.
Assyrian Discoveries. *See* Smith, G.
At the Sign of the Silver Flagon. *See* Farjeon, B. L.
Baker, G. M. (159), Reading Club and Handy Speaker, No. 2, 50 c. ..... *Lee & S.*
Banvard, J. (159), Pioneers of Maryland, $1.25.. *Lothrop.*
Bartlett, G. B. (159), Parlor Amusements for the Young, $1; pap., 50 c. ..... *Osgood.*
Benson, L. S. (156), Philosophical Reviews, $1.25. *Burnton.*
Bible (156) Text-Book, 75 c. ..... *Am. Tract Soc.*
Bonnet, V. (158), Example of France, pap., 30 c. *Appleton.*
Bric-a-Brac (157) Series, ed. by R. H. Stoddard, vol. 4, The Greville Memoirs, $1.50. ..... *Scribner.*
Brockmann, J. H. (159), Odd-Fellowship, $1. (Atkinson, Wis.)
Brush, G. J. (158), Determinative Mineralogy, $3. *Wiley.*
Burckett, F. (159), Wildmoor, $2 ..... *Lippincott.*
Calderwood, H. (159), On Teaching, $1.25..... *Putnam.*
Carpenter, W. B. (158), The Microscope and its Revelations, *5th ed.*, $5.50. ..... *Lindsay & B.*
Channing, W. E. (156), Complete Works, in 1 vol., $1. *Am. Unit. Assoc.*
Chard, T. S. (156), Across the Sea, $1. *Jansen, McC. & Co.*
Child's (158) Bible (The), 15 c. ..... *James.*
Chomet, H. (159), Influence of Music, $1.25 ... *Putnam.*
Christ and other Masters. *See* Hardwick, C.
Christ and the Controversies of Christendom. *See* Dale, R. W.
Clandestine Marriage. *See* Dupuy, E. A.
Clark, A. (157), Starting Out, $1.25. ..... *Lippincott.*
Coal Regions of America. *See* Macfarlane, J.
Cole's (156) Self-Reporting Class Book, pap., 50 c. *Barnes.*
Collins, W. (159), After Dark, etc. (*Ill. Lib. ed.*), $1.50. *Harper.*
Congregational Worship. *See* Gordon, A. J.
Cooper, A. R. (158), Cultivation of Art, pap., 25 c. *Somerby.*
Cornell, W. M. (158), Charles Sumner, Memoir, etc., $1.50. *Earle.*
Cotenancy and Partition. *See* Freeman, A. C.
Cowen, S. J. (159), On Warrants and Attachments, shp., $7.50. ..... *Banks.*
Crafts, W. F. (159), Historic Hymns, pap., 10 c.. *Lothrop.*
Crofutt, G. A. (159), Transcontinental Tourist, *new ed.*, $1.50. ..... *Carleton.*
Cyclopædia (157) of Female Poets, $5; ant. mor., $9. *Lippincott.*
Dale, R. W. (159), Christ and the Controversies of Christendom, 60 c. ..... *Whittaker.*
Dante (156), Selections from the Inferno, with Introd., etc., by H. B. Cotterill, $1.75. ..... *Macmillan.*
Day, L. B. (159), Govinda Sámanta, pap., $1.. *Macmillan.*
Dickens, C. (157), Am. Notes and Pictures from Italy (*Standard Illustr. ed.*), $3. ..... *Lippincott.*
— (158) Tale of Two Cities (*Household ed.*), $1; pap., 50 c. *Harper.*
Dowling, J. (156), Prayer-Meeting Hymn-Book, bds., 25 c. *Ward.*
Dramas and Dramatic Scenes. *See* Venable, W. H.
Draw-Poker, Game of. *See* Winterblossom, H. T.
Dumas, A. (158), Mohicans of Paris;—(159) Horrors of Paris, ea. [*new ed.*], pap., 75 c. .... *Peterson.*
Dupuy, E. (157), Clandestine Marriage, $1.75; pap., $1.50. *Peterson.*
Dutcher, A. P. (158), Pulmonary Tuberculosis, $3. *Lippincott.*
E., A. L. O. (159), Fairy Frisket, 75 c ..... *Carter.*
Eczema. *See* Anderson, McC.
Embryology, Elements of. *See* Foster, M.
English Stage, Romance of. *See* Fitzgerald, P.
Ethiopian (159) Drama (The), Nos. 101-103. ea., pap., 15 c. *Happy Hours Co.*
Fairchild, J. H. (159), Needed Phases of Christianity, pap., 25 c. ..... *Pratt & B.*
Fairy Frisket. *See* E., A. L. O.
Farjeon, B. L. (158), At the Sign of the Silver Flagon, pap., 50 c. ..... *Harper.*
Feuillet, O. (159), Led Astray, $1.75. ..... *Carleton.*
Fitzgerald, P. (159), Romance of the English Stage, $2. *Lippincott.*
Foggett, C. and W. H. (157), Monumental Designs, hlf. mor., $10. ..... *Van Nostrand.*
For the King's Dues. *See* Macdonell, A.
Foster, M. (156), and F. M. Balfour, Elements of Embryology, $2.25. ..... *Macmillan.*
Fox, W. (158), Diseases of the Stomach, $2 .... *Lea.*
Freeman, A. C. (157), Cotenancy and Partition, shp., $7.50. ..... *Whitney.*
Fret-Sawing and Wood-Carving. *See* Sawyer, G. A.
Fuller, H. (159), Grand Transformation Scenes in U. S., $1.50. ..... *Carleton.*
Gaboriau, E. (159), Other People's Money, $1.25; pap., 75 c. .... *Osgood.*
George IV. and William IV. *See* Bric-a-Brac Series; Greville, C. C. F.
Gerard, J. M. (159), Old Streets of New-York, pap., $1. *Patterson.*
Gladstone. *See* Newman, J. H.
Goethe's (157) Poems, transl. by E. A. Bowring, *new ed.*, $1.50. ..... *Lippincott.*
Gordon, A. J. (157), Congregational Worship, $1. *Young & B.*
Govinda Sámanta. *See* Day, L. B.
Greece, Social Life in. *See* Mahaffy, J. P.
Greville, C. C. F. (157), Reigns of Kings George IV. and William IV., 2 v., $4. .... *Appleton.*
— *See* also Bric-a-Brac Series.
Griffith, T. H. (159), A Year with Gerty West, $1.25. *Am. Bapt. Pub. Soc.*
Guild, S. C. (157), Hymns and Rhymes, 75 c. *Nichols & H.*
Hagarene. *See* Lawrence, G. A.
Hamilton, G. C. (156), and J. Ball, Book-keeping, *new ed.*, $1. ..... *Macmillan.*
Hardwick, C. (156), Christ and other Masters, $3. *Macmillan.*
Headley, P. C. (159), Island of Fire, $1.50. ..... *Lee & S.*
Herdsman of Dambach. *See* Körber, P.
Horrors of Paris. *See* Dumas, A.
Housekeeping (158) in the Blue Grass, $1.50.... *Stevens.*
How he Won Her. *See* Southworth, E. D. E. N.
Huber, A. L. (157), Nursery Rattle, $1.75. ..... *Lippincott.*
Immortality, Proof palpable of. *See* Sargent, E.
Island of Fire. *See* Headley, P. C.
Johnson, R. *See* Little Classics.
Jones, C. C. (158), Siege of Savannah, 1864, pap., $2. *Munsell.*
Jones, J. W. (156), Personal Reminiscences, etc., of Gen. R. E. Lee, $3.50; $4.50; $5.50 and $7.50. ..... *Appleton.*
Killebrew, J. B. (159), Introd. to Resources of Tenn., $5. *Tavel, E. & H.*
Korber, P. (158), Herdsman of Dambach, 80 c. *Luth. Pub. House.*
Kramer, J. W. (156), Myndeful of Hym, $5.. *Whittaker.*
Kres, K. (159), Aus Wiskonsin, $1.25. .... *Steiger.*
Lal Behári. *See* Day, L. B.
Laughter. *See* Little Classics.
Lawrence, G. A. (159), Hagarene, pap., 75 c.... *Harper.*
Lee, Gen. R. E., Personal Reminiscences, etc., of. *See* Jones, J. W.
Led Astray. *See* Feuillet, O.
Lieber, F. (158), Political Ethics, *new ed.*, 2 v., $6. *Lippincott.*
Lincoln, Abraham, Life of. *See* Power, J. C.
Little (157) Classics, ed. by R. Johnson:—v. 5, Laughter, $1 .... *Osgood.*
Lossing, B. J. (156), Vassar College, $4.75.... *Alvord, Pr.*
Lost Forever. *See* Townsend, L. T.
Macdonell, A. (156), For the King's Dues, pap., $1. *Macmillan.*
Macfarlane, J. (158), Coal Regions of Am., *3d ed.*, $5. *Appleton.*
McKnight, C. (158), Old Fort Duquesne, *new ed.*, $1.75. *S. A. Clarke & Co.*
McLain, M. W. (159), Wedding Garments, $1.50. *Scribner.*
Macquoid, K. S. (158), My Story, pap., $1..... *Appleton.*
Mahaffy, J. P. (156), Social Life in Greece, $2. *Macmillan.*
Martin, T. (159), Life of the Prince Consort, v. 1, $2. *Appleton.*

Martineau, J. (159), Religion as Affected by Modern Materialism, 75 c. ..... *Putnam.*
Masson, D. (158), Three Devils, $1.75 ..... *Macmillan.*
Mechanics, Elements of. *See* Nystrom, J. W.
— Principles of. *See* Millar, W. J.
Microscope and its Revelations. *See* Carpenter, W. B.
Millar, W. J. (157), Principles of Mechanics, $2 ..... *Spon.*
Milton (156), Areopagitica, ed., with Introd., etc., by J. W. Hales, $1.25 ..... *Macmillan.*
Mineralogy, Determinative. *See* Brush, G. J.
Mishaps (159) of Mr. Ezekiel Pelter, $1.50 (corr. price). *Griggs.*
Mohicans of Paris. *See* Dumas, A.
Monumental Designs. *See* Foggett, C. and W. H.
Music, Influence of. *See* Chomet, H.
My Story. *See* Macquoid, K. S.
Myndeful of Hym. *See* Kramer, J. W.
Nature and Culture. *See* Rice, H.
New-York, Old Streets of. *See* Gerard, J. W.
Newcomb, S. (157), Integrals of Planetary Motion, pap. *Smithsonian Inst.*
Newman, J. H. (159), Letter to the Duke of Norfolk, 50 c. *Cath. Pub. Soc.*
Nieritz, G. (158), Rich Man and Poor Man, 65 c. *Luth. Pub. House.*
Nunns, T. J. (156), First Latin Reader, $1 ... *Macmillan.*
Nursery Rattle. *See* Huber, A. L.
Nystrom, J. W. (157), Elements of Mechanics, $4. *Porter & C.*
Odd-Fellowship. *See* Brockmann, J. H.
Old Fort Duquesne. *See* McKnight, C.
Other People's Money. *See* Gaboriau, E.
Otte, E. C. (158), Scandinavian Hist., $2.50 ... *Macmillan.*
Parlor Amusements for the Young. *See* Bartlett, G. B.
Pennsylvania (158) State Rep., v. 74 (Smith's v. 24), shp., $4.50 ..... *Kay.*
Perry, S. B. (159), Manual of Bible Selections, etc., *new ed.*, $1 ..... *Lee & S.*
Philosophical Reviews. *See* Benson, L. S.
Pioneers of Maryland. *See* Banvard, J.
Political Ethics. *See* Lieber, F.
Power, J. C. (159), Abraham Lincoln, his Life, etc. (*Monumental ed.*), $2.50 ..... *Wilson.*
Preparing (159) to Teach, $1.75 ..... *Presb. Bd.*
Prescott, A. B. (157), Proximate Organic Analysis, $1.75. *Van Nostrand.*
Prince Consort, Life of the. *See* Martin, T.
Proximate Organic Analysis. *See* Prescott, A. B.
Public Men and Events. *See* Sargent, N.
Pulmonary Tuberculosis. *See* Dutcher, A. P.
Reading Club, No. 2. *See* Baker, G. M.
Reformed (157) Epis. Church, Common Prayer-Book, with and without Hymns, also Hymnal separate, from 25 c. to $3.50 ..... *Moore.*
— Book of Common Prayer compared with that of the Prot. Epis. Ch., pap., 10 c ..... *Moore.*
Religion as Affected by Modern Materialism. *See* Martineau, J.
Religious Knowledge, Dict. of. *See* Abbott, L.
Reuter's, F. (159), Nachgelassene Schriften, erster Theil, $1; pap., 75 c. ..... *Steiger.*
Rice, H. (159), Nature and Culture, $1.50 ..... *Lee & S.*
Rich Man and Poor Man. *See* Nieritz, G.
Romance of the English Stage. *See* Fitzgerald, P.
Ross, O. C. D. (157), Air as Fuel, $1.50 ..... *Spon.*
Round (156) by Round, $1.25 ..... *Am. Tract Soc.*
Sargent, E. (157), Proof palpable of Immortality, $1; pap., 75 c ..... *Colby & R.*
Sargent, N. (157), Public Men and Events, $6. *Lippincott.*
Savannah, Siege of, 1864. *See* Jones, C. C.
Sawyer, G. A. (159), Fret-Sawing and Wood-Carving, $1.50 ..... *Lee & S.*
Scandinavian Hist. *See* Otté, E. C.
Scott, W. (159), The Betrothed;—Woodstock;—Fair Maiden of Perth (*new illustr. Fireside ed.*), ea., $1.50. *Porter & C.*
Sharpe, E. (157), Architecture of the Cistercians, pap., $3. *Spon.*
Shinn, G. W. (159), Instruction on the Prayer-Book, bds., 25 c. ..... *Whittaker.*
Smith, G. (159), Assyrian Discoveries, $4 ..... *Scribner.*
Social Law of God. *See* Washburn, E. A.
Southworth, E. D. E. N. (157), How he Won Her [*new ed.*], $1.75 ..... *Peterson.*
Starting Out. *See* Clark, A.
Stoddard, R. H. *See* Bric-a-Brac Series.
Stomach Diseases. *See* Fox, W.
Sumner, Charles, Memoir of. *See* Cornell, W. M.
Supernatural (158) Religion, 2 v., $8 ..... *Roberts.*
Swedenborg, E. (158), Apocalypse Revealed (*The Rotch ed.*), 2 v., $2.75 ..... *Lippincott.*
Switzerland, Hist. of. *See* Zschokke, H.
Teaching, On. *See* Calderwood, H.
Tennessee, Introd. to Resources of. *See* Killebrew, J. B.
Three Devils. *See* Masson, D.
Townsend, L. T. (159), Lost Forever, $1.75 .... *Lee & S.*
Tyndall, J. (157), Address before British Assoc., *rev.*, with additions, pap., 50 c. ..... *Appleton.*
Vassar College. *See* Lossing, B. J.
Venable, W. H. (157), Dramas and Dramatic Scenes, $1.50. *Wilson, H. & Co.*
Virginia (159) Supreme Ct. of Appeals Rep., vol. 1. (Robinson's), *2d ed.*, calf, *net*, $5 ..... *Randolph & E.*
Warrants and Attachments. *See* Cowen, S. J.
Washburn, E. A. (159), Social Law of God, $1.50. *Whittaker.*
Wedding Garments. *See* McLain, M. W.
Wildmoor. *See* Burckett, F.
Winterblossom, H. T. (159), Draw-Poker Mathematically Illustr., $1 ..... *Am. News Co.*
Year Book (157) of the Unit. Cong. Churches, 1875, pap., 20 c. ..... *Am. Unit. Assoc.*
Year with Gerty West. *See* Griffith, T. H.
Zschokke, H. (158), Hist. of Switzerland, *new ed.*, $1.75. *Mason.*

A HUMOROUS Scotch story, which has reached a twenty-fifth edition in the land o' cakes, is reprinted here by Robert Clarke & Co. It is called "Generalship; or, How I Managed my Husband," and is by George Roy, and the Scotch press abounds in praise of its pathos, humor, and general excellence.

IN consequence of the great competition, Messrs. R. Worthington & Co. have reduced the retail price of the three-volume Longmans' edition of "Greville's Memoirs" from $15 to $12.

"GREVILLE be-Reeved; or, New Wax (Whacks) for Old Cobblers," is the title of a critical satire in verse on the "Greville Memoirs," promised by an English peer, Lord Winchelsea.

MRS. FAWCETT is to make her first appearance as a novelist in a book to be published by Messrs. Smith & Elder, who also promise a new story, called "Iseulte," by the author of "Vera," "The Hôtel du Petit St.-Jean," etc.

"THE Lady Superior" is the title of a new novel by Miss Eliza F. Pollard, the author of "Hope Deferred," etc., to be published by Hurst & Blackett.

A NEW story, entitled "John Dorrien," from the pen of Miss Julia Kavanagh, the author of "Nathalie," etc., has been received in advance sheets by D. Appleton & Co., and will shortly be added to their neat edition of her books.

WILLIAM MORRIS is engaged on a metrical translation of the Æneid.

Where the Trade Stands.

AT the beginning of the year we expressed our agreeable surprise that the book trade reform had made so great progress during the past year, and our belief, on the other hand, that the real test of it was to come this year, when the trade would show its own strength or weakness. This is coming true. No one who knew any thing of the difficulty of commencing a great reform throughout a large body of people, many of them short-sighted enough to throw away the dollar of to-morrow for fear of losing an odd penny to-day, could expect that every house in the trade would at once see the desirability and necessity of this reform. That this has been acknowledged and acted on with such close approach to unanimity—it is this, and not the other, that surprises us.

Let us recall for a moment the need and danger of the trade: The underselling system, in the first place, breaks faith. The moment a publisher begins to sell his book below the price he himself puts on it, he throws over all the dealers who help him sell his book. He gets them into a trap, as it were. The individual buyer often buys his book cheaper than the retailer, and the retailer cheaper than the jobber. The machinery for selling books is thus broken down, and the local bookstores, which should increase business, can no longer live, and business is decreased. And this first step is the open door to all sorts of trade evils, that ruin the bookseller and do no good to the public. And the reform means that the question has come directly before the publishers, whether they prefer to let the trade be ruined and depend chiefly upon the mails and the cheap Johns for selling their books, or to keep their faith with the bookseller and consult their own best interests by adhering to the prices they themselves set. We repeat that the peculiar conditions of the book trade make underselling not legitimate competition, but cut-throatism; that these very conditions give the publishers power to have their books held at living prices, and that any other course does not help the public interest, but hurts it.

The issue is thus drawn. And we insist that the twenty per cent rule, which is the first necessary step in the reform movement, is the vital point of the issue. Whether jobbers can wisely attempt any general scale of prices without exposing themselves to outcry against a ring, is yet questionable: but the jobbers' chief point is gained when the publishers set their faces against the present system of doing business. When the small buyer, who purchases a book or two, is held to retail prices, the bookseller will have his reasonable profit, and the jobbers will have theirs. The principle of cut-throatism once removed, the battle is gained. And this is the meaning of the twenty per cent rule. We urge therefore that the Central Booksellers' Association at its next meeting let the jobbers' scale go by for the time, and concentrate their attention on the one point on which the success of the reform turns, the twenty per cent rule. This is the key to the situation. The trade all through the country are crying out that they can not deal with houses that cut the throats of their own customers, and that they must ask those with whom they deal to see that they are allowed a living profit. It does not matter how cheap a bookseller buys a book, provided his customer can buy it cheaper, and no reasoning can get over the fact that to allow a man who does you service something for his pains is sound business principle.

Now the question stands in this way: The twenty per cent rule is largely held to through the West, on the platform of the A. B. T. A. In the East, it has been pushed by the Central Association in New-York, Baltimore, Boston, and Philadelphia. All the leading dealers centering in these cities agreed to this rule, with the exception of the leading Philadelphia house, and one or two professional undersellers in New-York. This agreement was, however, conditional on its being generally signed, and there has been considerable misunderstanding as to whether it was in force. In Boston and Philadelphia we believe it was generally understood not to have gone into operation, although some of the leading houses of the former city have held to it. In Baltimore we believe it is in general and profitable operation. In New-York it has been pretty generally observed since before the holidays, and with little difficulty as regards the public. The large houses report that, while they have lost an individual customer or two, perhaps to Nassau street, and an occasional library order in the same direction, these have been vastly counterbalanced by the increase of profit to a reasonable percentage under the 20 per cent proviso. *The partial success of the rule in New-York has been the best proof both of its possibility and desirability.* Further misunderstanding was created by a previous agreement of the Sunday-school people to sell at 25 per cent in quantities, which was honestly, but it seems to us mistakenly, construed by some to be an exception to the general rule. The 20 per cent rule can not, of course, be fully carried out until the professional undersellers, who make it a business, are checked by the abolition of the trade sales, already provided for, and a system of shortening discounts to such enemies of the

trade to whatever degree may be necessary. The library difficulty can only thus be met.

We suggest, then, that the trade be urged to adhere to this rule, which establishes retail prices for the individual buyer, and limits discounts to 20 per cent for excepted classes, even though there be still a few houses outstanding, and that further measures be taken to complete the reform, by giving attention to the professional undersellers. *It is proven that there is more profit than loss in so doing.* We look to the Central Association, whose members we trust have too much manliness and business foresight to fail the trade at this crisis, for such action at this time, that at the great c onvention which we hope for next summer, the reform shall reach a general consummation.

We present elsewhere the preliminary report of the Committee on Book Fair, which will be read with great interest by the trade. We shall postpone full discussion of its provisions to another number, meantime expressing our hope that it may prove acceptable to the trade as a substitute for the present ruinous system. We shall be glad, and the Committee will be glad, to receive any criticisms or suggestions upon the subject. At first reading, the plan certainly strikes us as of decided merit.

Everybody who believes in reform should make it his first duty to be present at the meeting of the Central Association next Tuesday. Particulars elsewhere.

A number of letters have reached us, touching on what seems to be a very tender point throughout the trade, the present policy of magazine publishers. If these publishers desire to push their periodicals through the newsdealers, they must certainly endeavor to give dealers the advantage of a lower price than the people to whom they are to be sold. It is certainly a mistake also, to advertise books under price, and thus to try to ruin the dealers who are expected to push the sale of the magazines and newspapers in which such offers are printed. If the publishers of periodicals desire to have them kept on the counter, they will do well to look to this; if they prefer to ignore the newsdealer, the latter can scarcely be expected to bring much enterprise to their service.

A prominent jobbing house at the West writes us: "We shall instruct our travelers to make it a point to urge every dealer who does not take the Weekly to subscribe at once—and all the time." A noble example!

Report of Committee on the Book Fair.

The Committee appointed by the American Book Trade Association at its last Annual Convention, held at Put-in Bay, Ohio, to consider the subject of establishing a Book Fair to replace the present "trade sales," desire to make this preliminary report through the Publishers' Weekly.

As the annual meeting of the Convention will not be held for some time, and there is a natural desire on the part of the trade to know what has been accomplished, we deem this the most suitable way of giving information on the subject.

The Committee have had several sessions, and have given to the subject considerable time and thought. The object sought to be accomplished by the Book Trade Association, although desirable in itself, is not easy to carry out.

The Committee felt from the tone of the discussion at the Convention at Put-in Bay, last summer, that it was the almost unanimous conviction of the large number of intelligent booksellers there assembled, that the present trade sale had outlived its usefulness; that it had failed to accomplish the primary object for which it was started, that of drawing together all the members of the book trade, from all sections of the country; that, in fact, the largest and most enterprising booksellers were those who least frequently visited the trade sale; that the auction element enabled a certain class of booksellers in larger cities to lay in semi-annually a stock of books at such low prices that they were constantly breaking down the regular prices of books. Indeed, the sentiment seemed to be that no permanent reform could be made while the trade sales were continued.

While the Committee felt the full force and justice of these claims, it has yet appeared to them a very difficult task to inaugurate a new system to supersede the old, which would have all its advantages with none of its drawbacks. The objects to be accomplished by the proposed "Book Fair," or "Booksellers' Exchange and Clearing House," as your Committee have decided to call it, were first, and by far the most important, a general assembling of booksellers from all parts of the country once or twice a year.

The advantages of having the booksellers and publishers meet frequently, compare opinions, and modify each other's views and plans, are too obvious to need discussion.

The publisher certainly needs to see his customers in order to conduct his business on an intelligent and liberal basis. Every intelligent publisher feels that he can have no substantial and lasting prosperity while the booksellers of the country are embarrassed and crippled.

Every bookseller who would conduct his business in a liberal and enterprising manner, keep thoroughly posted, and be really worthy of the name of bookseller, should visit the publishing centres frequently. In order to accomplish this all-important object of drawing the trade together, the publishers must offer inducements sufficiently liberal to make it clear to every bookseller that it is to his interest to attend every meeting of the Booksellers' Exchange and Clearing House. This, we believe, the publishers will do.

Your Committee have arranged with Messrs. Geo. A. Leavitt & Co. on the following basis:

Plan for a Booksellers' Exchange and Clearing House, agreed on by the Committee of the American Book Trade Association.

1. The meeting to be held for one week.

2. Each publishing house to have specimens of such books as they may think best; and to have a desk at the salesroom where some member of the firm with his clerk may be found during the time assigned for the holding of the meeting.

3. Each firm to make such special prices as they think best in each individual case.

4. The purchaser to obtain a credit from Leavitt & Co. on four and six months' time for such amounts as he wishes. Mr. Leavitt to furnish rooms for sale, etc., and to charge the publishers — per cent on the sale of school books, and — per cent on miscellaneous books, and to pay in the indorsed notes he receives, or in cash at a further discount of —, if desired by the seller.

5. The seller to pack and ship the goods, and charge only for cases and cartage.

6. Goods may be ordered at the meeting, and delivered any time within thirty days.

7. All questions in dispute to be decided by the Committee on Publishers' Exchange and Clearing House.

8. Leavitt & Co. to abandon all trade sales and lot sales for publishers except this one.

9. The book firm purchasing must be present, in order to obtain these special terms.

From the above it will be understood that the purchaser has simply to obtain a credit from Leavitt & Co. on four and six months' time, as in the case of the present "trade sales," and with this letter of credit he can purchase at the special terms each house offers him, and his settlement for all he purchases will be made through Leavitt & Co.

It was proposed to hold the first meeting of the Exchange in March, but it has been found impossible to inaugurate so large an undertaking by that time. The first meeting will be held in the latter part of July or early in August.

The whole success of the movement must depend on the manner in which it is supported by the book trade of the country. The Committee have conferred with many of the leading publishers (both school-book and miscellaneous) and all have cordially assented to the plan. It only requires the hearty support of the booksellers to inaugurate a great success.

WM. H. APPLETON, *Chairman.*
ISAAC E. SHELDON, *Secretary.*

MR. CHARLES S. HOBSON, for many years engaged in the book department of the Orange Judd Co., has been appointed manager of the wholesale book department, until lately under the charge of Mr. Cogswell, who has made other business arrangements. The company bespeak for Mr. Hobson a friendly recognition as their representative.

PROF. MATTHEWS'S "Getting on in the World" has proved a most remarkable success. The twentieth thousand is now selling by S. C. Griggs & Co., who have also issued a sixth edition of Taylor's "World on Wheels." For ten months' work this latter is a good show-

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Newsdealers' Difficulty.

CHATHAM VILLAGE, N. Y., Jan. 30th, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: In your issue of the 23d inst., your correspondent on "Another Grievance" has struck a chord that should vibrate throughout the entire news trade, and, if possible, reach the ears of the publishers, and cause a reduction in the wholesale prices of all papers; at least they should furnish them to us in quantities as low as they furnish them to single subscribers. For example, the *Herald* and *Tribune* will send to a single subscriber, for $10 per year, 313 copies, postage paid. The postage is at least $1.20, leaving $8.80 for the publisher (saying nothing about the clerical force required to fold, wrap, and mail). Whereas, the dealer taking fifty to one hundred copies, pays 3¼ cents per copy, or $10.17 for the same number of papers, besides paying his own expressage.

Also, the weekly *Times* and *Tribune* are sent to clubs at $1 per year, postage paid, netting the publisher a little over 1¼ cents, at the same time charging the dealer 3½ cents. Again, *Harper's Weekly* and *Bazar* are furnished for $7, postage paid, netting the publisher about $3.30 each, and giving postmasters a commission of 25 per cent out of that; at the same time the dealer is charged 7½ cents per copy, or $3.90 per year.

Other examples could be given. In fact, I might go through the entire list and find but few exceptions to the above; but enough have been given to show the need of reduction to dealers. Yours, NEWSDEALER.

AURORA, Ill., January 25th.

To the Editor of the Publishers' Weekly:

The book trade have always considered Scribner, Armstrong & Co. the whitest men in the trade, especially in regard to the *Monthly*. But the papers published here propose to furnish *Scribner's* now for $3.20, *Harper's* for $3.25; any one who wishes can get them post-paid for that. But newsdealers have to pay 28 cents for *Scribner's*, or $3.36, and *Harper* 30 cents, or $3.60, from Western News Co., and expressage. Now please tell me how can dealers furnish magazines at these prices when their customers can get them for less than dealers can? I have worked hard and got up a large list for *Scribner*, but the country papers are taking them all away from me. The Harpers furnish the *Monthly*, *Weekly*, and *Bazar* for $10; the Western News Co. charge dealers for same $12.48 and expressage. Where does our profit come in, as we advertise to furnish at publishers' prices? Very respectfully,

W. H. WATSON.

P.S.—I would suggest the book fair be held in July or August, at the same time with our

next Book Convention, as most Western dealers would then come East. W.

Query?

HARRISBURG, January 25th, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: One of my business friends, who was requested to keep me posted as to the working of the A. B. T. U. in New-York, writes to me (on the 11th) that the effort to make the uniform discount twenty per cent has proved a failure, and all except two houses are giving twenty-five per cent off to Sunday-school libraries. What are we poor booksellers to do when they cut off our wholesale discount ten per cent and compel us to give twenty-five per cent?

Thus far I have kept to books alone, without going into "*knick-knacks*," and wish to keep to them. We hold that of all men, booksellers, who ought to be intelligent, should be the most honorable of men, and rank with the highest educators in the land.

Truly yours, E. S. GERMAN.

[The 25 per cent misunderstanding referred to is explained in our leading editorial article. —ED.]

Magazines and Books.

FRANKLIN, PA., Jan. 20th, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: We wish to call your attention and that of your readers to the fact that the proprietors of a popular cheap magazine of Philadelphia are offering a number of different books in large or small lots to any body wishing to purchase at less than wholesale prices. We suppose there is no law to prevent parties selling books or any other property at such prices as they may choose to fix; but neither is there any thing to prevent booksellers who are newsdealers from clearing their counters of magazines that advertise books to their customers at less than wholesale prices. It is time that booksellers should awake to their own interests, and resent unreasonable and dishonorable interference with their trade.

Yours truly, J. H. SMITH & SON.

BOOKS RECEIVED.

LIFE OF ANDREW HULL FOOTE, by James Mason Hoppin. (Harper & Brothers.) Among the many heroes created through our late civil war, none stood higher in public and private esteem, as a man and a Christian, than the subject of this memoir, Admiral Foote. The record of his life will but confirm the good opinion already awarded him; its lessons are manifold, and should be brought to the attention of the young men of the rising generation; they can not fail to interest them deeply, and help spur them on to imitate his example. A greater part of the biography is gathered from official documents, and heretofore unpublished letters; hence it stands as much a history of important public events as the narrative of one life. Mr. Hoppin has done his part in the work exceptionally well; the interest is well sustained, and the style in which the biography is written is clear and concise. A very good portrait of Foote illustrates the volume. 8vo, cloth, $3.50.

THE COMMUNISTIC SOCIETIES OF THE UNITED STATES, by Charles Nordhoff. (Harper & Bros.) A complete account of the various communes scattered through this country, with reliable information relative to their financial condition, their religious beliefs, and their forms of government, has long been wanted. Mr. Nordhoff fully supplies the want in the above work, where he gives the results of his personal visits and observations to all the communistic societies now existing. They are more numerous than would be supposed, too numerous in fact for us to give a list of their strange appellations, derived mostly from some special signification in the creed they profess. The "Shakers," the "Perfectionists" of Oneida, the "Inspirationists," the "Icarians," the "Zoarites," and the "Ebenezers of Amana," are a few of those visited, and of whom a detailed account is given. These odd fanatics, with their singular, so-called religious observances, their childlike virtues, their industry and prosperity, present a phase of life for the study of the most philosophical. The volume is handsomely gotten up and illustrated, and complete in statistical information. 8vo, cloth, $4.

LITTLE CLASSICS, edited by Rossiter Johnson:—LAUGHTER. Vol. V. (Jas. R. Osgood & Co.) This little volume contains some of the choicest humorous sketches in our language. As a specimen of the author's style, the selection in every instance is a most happy one; while the stories taken together present as entertaining reading as it is possible to find. They consist of Dickens' "Christmas Carol;" "The Haunted Crust," by Katherine Saunders; Lamb's "Dissertation upon Roast Pig;" "The Total Depravity of Inanimate Things," by Mrs. E. A. Walker; "The Skeleton in the Closet," by Edward Everett Hale; "Sandy Wood's Sepulchre," by Hugh Miller; "A Visit to the Asylum for Aged and Decayed Punsters," by Holmes; "Neal Malone," by William Carleton; and Gerald Griffin's "Mr. Tibbot O'Leary, the Curious." 16mo, cloth, $1.

A DICTIONARY OF RELIGIOUS KNOWLEDGE, edited by the Rev. Lyman Abbott, assisted by the Rev. T. J. Conant, D.D. (Harper & Brothers.) This valuable compendium of religious information is designed chiefly for the use of unprofessional readers of the Bible, for the household, and the Sunday-school, though we think professional students, also, will find it a most useful work of reference. It furnishes all sorts of information on biblical and religious topics, in a clear, compact, and popular form. The information presented on the various subjects is comprehensive in all cases, and well illustrated. The greatest care has been taken in preparing the work, the majority of the important articles which it embraces having been specially prepared for it. 8vo, cloth, $6; sheep, $7; half morocco, $8.50. Sold by subscription only.

MANUAL OF DETERMINATIVE MINERALOGY, with an introduction on Blow-pipe Analysis, by George J. Brush. (John Wiley & Son.) The "Tables" presented in this work are based upon the tenth German edition of von Kobell's book. Additions of new species have been made, and in many cases fuller details are given in regard to old species, and the whole material thrown into entirely new shape, which it is be-

lieved will greatly facilitate the work of the student. The chief authorities used in the preparation of the chapters on blow-pipe analysis were the works of Berzelius and Plattner. 8vo, cloth, $3.

THE LAST JOURNALS OF DAVID LIVINGSTONE, by Horace Waller, F.R.G.S. (Harper & Bros.) Fortunately, the world has not to deplore the loss of a single line written by Livingstone during the last seven sad and eventful years of his life. His faithful servants, Chuma and Susi, preserved, through many difficulties, the old tin traveling-case which was with him to the very last, and which contained all his notes, books, and records of travel from the time of his meeting with Mr. Stanley till the pen dropped from his hand, cold and stiff with death. From these devoted followers, the history of his sufferings and last moments was also obtained. The first portion of the *Journal* is taken from the diary entrusted to Mr. Stanley in 1872 by Livingstone, to be given to his daughter, Miss Agnes Livingstone. After the worst news was known of Livingstone, this diary was opened, and found to embrace a complete history of several years of his life previous to his meeting Mr. Stanley. In spite of the material furnished Mr. Stanley by Livingstone, these records are rich in notes and information of the greatest interest and importance. The maps which accompany the journals have been compiled from Dr. Livingstone's original drawings and note-books, with the corrections and additions he made from time to time as the work of exploration progressed. It is through a last wish expressed in an unfinished letter by Livingstone that the task of editing these journals was entrusted to Mr. Waller. The volume is a very handsome one, richly illustrated, with a portrait and maps. 8vo, cloth, $5.

HAGARENE, by George A. Lawrence. (Harper & Bros.) It is several years since we have had a novel from the author of "Guy Livingstone." He comes to us now fresh and strong, and with all his old power. His present work embraces pretty much the same range of characters we all know, and is quite as fascinating as any of his previous novels. 8vo, paper, 75 cents.

OLD MYDDELTON'S MONEY, by Mary Cecil Hay. (Harper & Bros.) This author's name is not known this side of the Atlantic, but the opening chapters of her novel evince sufficient talent to quickly establish her as a favorite. 8vo, paper, 75 cents.

THE HANGING OF THE CRANE, by Henry Wadsworth Longfellow. (James R. Osgood & Co.) This is a popular edition of one of the most successful holiday books issued last year, with twelve of the original illustrations by Miss Mary A. Hallock and Thomas Moran. It is a very neat and pretty edition. 12mo, cloth, gilt edges, $1.50.

LITTLE CLASSICS, Vol. VI., edited by Rossiter Johnson. (James R. Osgood & Co.) Grouped under the title of "Love," we have here four very charming love stories: "Love and Skates," by Theodore Winthrop; "The Maid of Malines," by E. Bulwer Lytton; "The Rise of Iskander," by Benjamin D'Israeli, and "The Story of Ruth," from the Bible. 16mo, cloth, red edges, $1.

THE OLD HOUSE ON BRIAR HILL, by Isabella Grant Meredith. (Dodd & Mead.) A very nice story for young people. It is the history of a family who are reduced from affluence to extreme poverty through the father's intemperance. The children's misfortunes seem to bring out all their noblest qualities, and they each devise means for adding to the support of the house. The story is full of good lessons, but not overburdened with its moral. It is bright and sparkling, and can not fail to interest. 12mo, cloth, $1.50.

CHARACTER SKETCHES, by Norman Macleod, D.D. (Dodd & Mead.) "Billy Buttons," "Our Bob," "Aunt Mary," "The Highland Witch," "The Old Guard," "The Water-Horse," "A True Ghost Story," "Wee Davie," are the titles of a few of these sketches. They are written chiefly for the perusal of grown folks, and are most vivid and lifelike pictures. 12mo, cloth, illustrated, $1.50.

THE BANKER'S ALMANAC AND REGISTER FOR 1875, edited by B. Homans, Jr. (I. S. Homans.) A very handsomely gotten-up and carefully edited volume, containing full and correct lists of the National banks, State banks, and private bankers of every city and town in the United States and territories, also the banks and bankers of Canada, New-Brunswick, Nova Scotia, with those of over a thousand towns and cities of Europe, Asia, Australia, South-America, etc. Besides these lists there are also important statistics and valuable information relative to "United States Loans," "Treasury Calls," "Prices of United States Securities," "Railroads of the United States," etc. The volume is embellished by a number of very handsome designs and views. 8vo, cloth, $3.

THE BAZAR BOOK OF THE HOUSEHOLD. (Harper & Bros.) "Marriage," "Establishment," "Servants," "Housekeeping," "Children," "Home-life," and "Company," are the subjects which successively come under discussion in this little volume. It is very cleverly written, and full of good advice and sound sense. 16mo, cloth, $1.

BUSINESS CHANGES.

BOSTON.—The business of the firm of Gould & Lincoln will be carried on for the present, as agent for the trustees, by Mr. Charles H. Dow, 57 Washington street, Boston, who has been with the firm over twenty-two years, under the same name as hitherto.

BUFFALO, N. Y.—The firm of Peter Paul & Co., consisting of Peter Paul and Joseph Paul, booksellers and stationers, 27 Main street, has changed its style to that of Peter Paul & Bro. to date from January 1, 1875, and consists of Peter Paul and Joseph Paul.

SCRANTON, PA.—The partnership existing between M. Norton, C. E. Pryor, and F. E. Williams, doing business under the firm name and style of Pryor & Williams from February 15, 1874, was dissolved by mutual consent, M. Norton and F. E. Williams retiring. C. E. Pryor will continue the business and pay all the liabilities of the late firm, and collect all accounts due them. F. E Williams, of the above dissolved firm and formerly F. E. Williams & Co will be found hereafter at Norton's, 322 Lackawanna avenue.

STATIONERY NOTES.

In consequence of the misunderstanding among the manufacturers of rubber bands, the prices of these goods have fallen from 25 to 30 per cent. Dealers should take advantage of the market, as matters are likely to be adjusted in a short time.

Our friends at the South and West will be glad to hear that Mr. James G. Mundy, of the Powers Paper Co., is about starting on his usual trip. He has just called to show us some new samples, among which is a new *papeterie* in the various styles of double rep. The paper is from the mill of the Riverside Paper Co. The boxes are embellished with lithographs of Rogers's groups of statuary, and are selling at $28 per hundred.

The Case-Record Company, 224 Laurel street, Cincinnati, have issued a new edition of the "Pocket Case-Record and Prescription Blank Book," with an important improvement, consisting of a *Visiting List*, which will accommodate a practice as high as ninety patients per week, and will enable physicians to dispense with the other forms of visiting-list books. It is printed on good paper and put up in the usual handy oblong form, and weighs only four ounces. It is admirably adapted to meet the wants of the busy practitioner. Besides the new visiting-list, it contains blanks for recording cases, prescription blanks, a table of poisons and antidotes, a calendar, and pages for bills presented and cash received. It is practically the physician's day-book. The *Medical Journal* says: "It is the most convenient arrangement for the purpose that has yet appeared, and its use will save much time and trouble." The publishers offer it with the druggist's or physician's card printed on the back of each prescription blank at the following low rates: $30 per hundred; $16.50 for fifty; $6 for sixteen. Without imprint on back, $3.50 per dozen. Those of our subscribers who deal in drugs would do well to send for sample and circular, as many druggists have already ordered quantities with their business card printed as mentioned above.

Samuel Raynor & Co. have issued a revised and enlarged price list of their envelopes with prices five to fifteen per cent lower than last year, especially on the white and officials. They have added several new styles of paper and patterns, and are now the agents for Van Everen's "Patent Adjustable Book Cover," an advertisement of which will be found on another page. Messrs. Raynor & Co. profess to make any and every style and size of envelopes wanted, and being large purchasers of paper for cash they are enabled to buy low and give their customers the advantage in lower prices. The price list can be had on application.

Payot, Upham & Co., San Francisco, have issued a large photograph, upon which are grouped card portraits of five of the great scientists of the day, Huxley, Helmholtz, Darwin, Spencer, Tyndall. The photographs which make up the group are originals.

Birdsey & Miles, of Meriden, Ct., have introduced a "horse-shoe" pen-rack, in bronze, nickel, and *verde*. It has a standard behind to keep it upright. It is neat and pretty in appearance.

Vincent Ferraioli, 149 Fulton street, has something novel in the way of Easter eggs. Subsequent to a dyeing in logwood, they are neatly carved with figures, poetry, and mottoes, as: "Christ is Risen," "Welcome," "God bless our Home," etc. Names and mottoes are engraved to order. His prices are from $1.50 to $12 per dozen, according to amount of embellishments.

A new style of playing-card, called the "Propeller," is now in the market, selling at $21 per gross.

LITERARY AND TRADE NEWS.

The private library of the late ex-President Walker is said to have been bequeathed by him to Harvard College. It is valued at $15,000.

The well-known Chinese scholar, Dr. S. Wells Williams, has recently published a Syllabic Dictionary of the Chinese language, with the pronunciation of the characters as heard in Peking, Canton, Amoy, and Shanghai. The work has been printed at the American Presbyterian Mission Press at Shanghai, and makes a volume of about 1200 pages.

An American lady, a Miss Stevenson, who was a pupil of Prof. Huxley, has written a volume of "Biology for Beginners," which is highly praised by scientific men, and is to be published by the Appletons.

The Boston Public Library has issued a revised and enlarged edition of its admirable "Chronological Index to Historical Fiction," including novels, poems, and plays, and embracing also the odd specialty of Crusoe literature. The body of the neat quarto pamphlet is arranged by countries, there is an alphabetical index to names of persons, etc., at the end, the preface includes citations from leading authors on the value of historical fiction, and altogether the catalogue is one of those excellent pieces of work for which the Boston Library has become famous.

We spoke of Pestalozzi the other day as an Italian reformer. It is too bad to rob Switzerland of the high credit of such a man, and we apologize to the little republic accordingly.

Some years since M. Taine contributed to *La Vie Parisienne* some of the brightest and wittiest sketches of Paris life that had ever been written. It seemed almost hopeless to expect a reasonably fit translation of these sayings of "Monsieur Graindorge," as the papers were known, but Mr. John Austin Stevens, Jr., has succeeded so well that Henry Holt & Co. will issue his translation during the spring.

A Cyclopædia of Temperance Anecdote, Illustration, and History is being edited by Rev. J. B. Wakely, for the National Temperance Society.

Mr. J. R. McDivitt has prepared for publication by his firm an interesting list of the Living Authors at the New-York Bar, and a catalogue of the books they have written and edited. The list includes the names of sixty-five authors, including seven judges and nine ex-judges.

Messrs. Chatto & Windus have become the purchasers of the remainder stock and copyrights of Mr. H. G. Bohn.

Humors of the Trade.

THE largest order ever received by a New-York house was filed at Hurd & Houghton's the other day. It was from a small Pennsylvania town, and read as follows:

HURD & HOUGHTON, N. Y.:

You will please send me the Riverside Press, Cambridge. Yours respectfully,

The publishers are much perplexed because the writer neglected to say whether the Press should be forwarded by mail or express.

A NEW-YORK house, who, as well as the writer of the letter, shall be nameless, this week received the following order by postal card: "Dear Sir. i have been severel times desirous of having a revised adition in this school Now I wish you to write and tell me whether you have got the revised adition of virgil in latin and Heroditors in greek but especially virgil, now i hope that you will write and let me know what the price is and I will send for them imeately, my address is ——, —— College, Ohio."

OUR "Philadelphia" friend, to whom we have before been indebted, sends us more contributions to the humors of the trade. A lady customer called in about Christmas, and asked to see a copy of the Handy-Andy Shakespeare, meaning the Handy-Volume Shakespeare. Another customer, of the opposite sex, looking like a well-to-do farmer, bought a number of juvenile books, but some days after returned one of them, saying that he found that they already had a copy at home, and would like something else in exchange. Upon being asked what book he would prefer, he asked if we had a copy of "The Old Ham-Seller's Secret." He was handed "The Old Ma'amselle's Secret," which he said "he supposed must be the book wanted, but the other was what they told him at home." Per contra, we heard lately of a bookseller's clerk, who, being asked if he had Chaucer, politely proffered the customer a paper of the best fine-cut chewing tobacco.

BUSINESS FOR SALE.

A VERY desirable Book, Stationery, and Music Store for sale, situated in a thriving manufacturing place on the Hudson River, long established, well stocked, terms easy, but little cash required. For full particulars address H. C., office of Publishers' Weekly, New-York.

BUSINESS OPPORTUNITIES.

FOR SALE.—Moulton's Advertising Letters, Stock, Dies, etc. Address R. R. B., care Publishers' Weekly.

BOOKS WANTED.

1 KNIGHT'S Shakespeare, 8 vols., large paper, Virtue & Co.'s imprint. Half morocco, gilt top. G. P. PUTNAM'S SONS, New-York.

SITUATIONS WANTED.

A YOUNG MAN of eight years' experience in the Bookselling and Publishing business desires a situation as traveler or salesman. Best city references. Address B. J. G., care of Publishers' Weekly.

GEO. E. STEVENS & CO., Jobbers and Retailers in all branches of Book, Stationery, and School Supplies, Cincinnati, O., have good facilities for meeting the wants of the trade of a large region, and solicit correspondence. Retail Store and Office, No. 39 West Fourth Street; Wholesale House, No. 134 Walnut Street.

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A Semi-Annual Dividend, at the rate of six per cent, will be placed to the credit of Depositors of this Bank on the 15th of February next.

Money deposited on or before the 10th of February will draw interest from the 1st of that month.

A. C. COLLINS, Secretary.

Electrotypes of 50.000 Steel and Wood Engravings for sale. Proofs are in the possession of the undersigned, at their office 730 Sansom St., Philadelphia.
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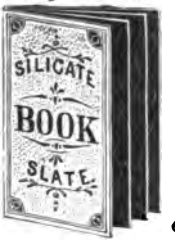

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BY ADOLPHE BELOT.

This book has just reached the unprecedentedly large sale of 50,000 copies in Paris.

No sensational novel comparable in interest with "The Woman of Fire" has appeared of late. Paper. 8vo, 50 cents.

Ready Saturday, February 20*th.*

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A STORY OF THE TIMES.

A "Radical" novel, and a remarkable book. It will, it is predicted, prove the most notable and popular book of the kind since "Gates Ajar." Cloth. 12mo, $1.50.

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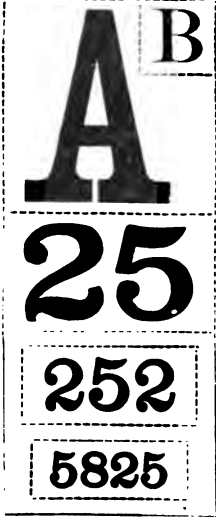

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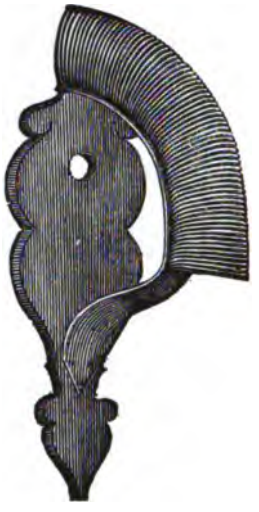

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THE

CENTRAL BOOKSELLERS' ASSOCIATION.

REGULAR MEETING, FEBRUARY 9TH, 1875.

SPECIAL REPORT.

THE regular meeting of the Central Booksellers' Association. as provided for by the Constitution. was held on Tuesday, February 9th, at 11 A.M., at Parlor G, St. Nicholas Hotel. The day was one of the coldest of the winter, and none of the Boston trade, and but a few of that of Philadelphia, were present; indeed, many of the home members were also brow-beaten by the weather, and did not venture so far away from the "trade centre." Between twenty and thirty representatives of leading houses were present, including some who were not members of the Association, under the general invitation issued by the Secretary. Mr. A. C. Barnes, the President, is absent for some weeks on a Southern tour; and in the absence of Mr. A. C. Armstrong, the resident Vice-President, the Secretary, Mr. P. M. Hale, called the meeting to order, and, on motion, Mr. Peter Carter was placed in the chair.

After the reading of the minutes, the first business in order was the report of the Committee to procure signatures to the 20 per cent rule. This was read by Mr. Randolph, its chairman, and, with appended documents and list of signers, follows:

REPORT.

The Committee appointed at the meeting of the Central Booksellers' Association, held on the 10th day of November last, to solicit signatures to the following resolution:

"The Central Booksellers' Association adopts twenty (20) per cent as the maximum discount to be given to libraries, schools, teachers, professional men generally, and other large buyers outside the trade, with the exception of supplies of school-books for first introduction; specimen copies of school-books for examination; school-books for school-boards, and State normal schools created by law, and authorized to purchase supplies from public funds; school-books for schools other than Sunday-schools supported by religious and benevolent societies, and purchasing their own supplies of school-books; and to such merchants as deal in books and school supplies.

"The undersigned publishers and booksellers hereby accept the above by-law of the Central Booksellers' Association, to take effect on the 20th of November next, and agree that the terms herein named shall be the rate of discount thereafter allowed on all sales at our establishment."

Beg leave respectfully to report:

That the paper was duly presented to every leading house in this city, and the signature of each obtained, excepting only that of the American News Company. This was not withheld from any want of sympathy or indisposition to co-operate with the movement, but for the simple reason that the necessary official action could not be taken at that time. The application was not renewed, for the reaso[illegible] hereinafter stated.

Your committee made arrangements, at the November meeting, for a public meeting to be held in Boston. On the 21st of that month, they met a large gathering of the New-England trade, and, after a full discussion of the whole subject, obtained the signatures of many of those present at the meeting. A committee was then appointed to solicit the signatures of all others; and within forty-eight hours after, every leading house in Boston had signed the paper, as prepared and presented by your committee.

Greatly encouraged, they may say elated, by their success in New-York and Boston, your committee arranged for a public meeting at Philadelphia, to be held on the 3d of December. That meeting was well attended, but your committee learned that a misapprehension prevailed as to the precise meaning of the resolution of the Central Association; and by a resolution of the meeting, in order that there might not be any possible misunderstanding, it was amended to read as follows:

The Central Booksellers' Association adopts twenty (20) per cent as the maximum discount to be given to libraries, schools, teachers, professional men generally, and other large buyers outside the trade, with the exception of supplies of school-books for first introduction; specimen copies of school-books for examination; school-books for school-boards and State normal schools created by law and authorized to purchase supplies from public funds; school-books for schools, other than Sunday-schools, supported by religious and benevolent societies, and purchasing their own supplies of school-books; and to such merchants as deal in books and school supplies.

The undersigned publishers and booksellers hereby accept the above by-law of the Central Booksellers' Association, to take effect on the 1st of January next, and agree that the terms herein named shall be the rates of discount thereafter allowed on all sales at our establishment. [Note: This agreement, as signed by those following, is understood to restrict discounts to the classes named, all other retail buyers to be charged catalogue retail prices.]

This was signed by a number of those present, and the meeting appointed a committee to solicit the signatures of the other houses in the trade. These were all obtained, with the exception of that of Messrs. J. B. Lippincott & Co.

As your committee were fully impressed with the importance of a united movement, the members resident in New-York on the 13th of January addressed a letter to Messrs. Lippincott & Co., in the hope that, on further reflection, the house might have been led to reconsider its decision. The correspondence is hereunto annexed, and will show that that hope was not realized.

Your committee from the beginning acted upon the assumption that while the 20th of November was named as the day on which the resolution was to go into operation, it was inoperative until their paper had been submitted to and signed by all the principal houses of the [illegible]ee cities. They intended, in all cases, to [illegible]e this understood, and regret that in some

instances they unintentionally failed to do so, and that this failure of theirs led to a misapprehension on the part of some of the signers. For the failure they can only plead the fact that they themselves were fully persuaded that a general movement along the whole line was indispensable to success. New-York could not carry out the reform alone. Neither could Philadelphia or Boston. Your committee therefore sought to unite the trade of the three cities; and the names of all the signers, here transmitted, will show how near they came to a complete success. They came within one of it!

Your committee desire to state that in the prosecution of this work they found much to encourage them. Their reception by the trade generally was cordial, in some instances enthusiastic. Your committee had abundant evidence that the reform movement commands the hearty approval of the trade at large; that its consummation is indispensable to the interests alike of the publisher, the jobber, and the dealer. They now know that what has already been done has encouraged some of the timid and strengthened some of the weak. During the last Christmas season the trade of New-York city suffered less from underselling than in any similar season for many years past.

Had your committee been completely successful at Philadelphia, it was their intention to have notified the trade that the resolution would go into effect on the 1st of January, 1875. This time was agreed upon, owing to the delay in holding the meeting at Philadelphia, and in procuring signatures there. As the movement was not successful, the proposed action was not taken; and now nothing remains for them to do but to submit this report and ask to be discharged.

They cannot but express the hope, however, that the present is only a temporary delay. Their conviction is that this reform must and will succeed. It is based on a sound principle. It demands only what is right and just. For two years there has been a progressive movement. The past six months have shown a wonderful acceleration, and the hand can not now be set back on the dial. So the final result is only a question of time, and for this let all patiently work and wait, "With malice toward none, with charity for all."

A. D. F. Randolph, W. S. Appleton, F. H. Dodd, } New-York.
William Lee, Boston.
E. Claxton, Philadelphia.
J. M. Cushing, Jr., Baltimore.

CORRESPONDENCE.

New-York, January 13th, 1875.

Messrs. J. B. Lippincott & Co., *Philadelphia, Pa.*

Gentlemen: We have been informed by the committee appointed at the meeting of the book trade held in your city on the second of December last, to solicit signatures to the resolution of the Central Booksellers Association, concerning discounts, etc., that this paper, or agreement, has been signed by all the leading houses in the trade—but on condition that they were not bound by the act unless the paper or agreement had your indorsement and signature.

We are informed that you have declined to enter into the agreement and to sign the paper.

You will permit us to express our regret at your decision; but it is in the hope that this decision is not final that we now address you.

You will permit us to repeat what we have already said: that this reform movement has everywhere else been received with the highest favor, and that the paper presented to you bears the signatures of every other leading publishing and bookselling house in the cities of New-York, Boston, and Philadelphia. The trade throughout the country is in hearty sympathy with the whole movement, and is wisely determined that, sooner or later, it shall succeed.

As a committee, we are soon to make our report to the Central Association. It must contain a full statement of our efforts, and their results; and as this report will go to the trade throughout the country, we earnestly desire that it shall announce the complete success of our efforts. On the other hand, we should greatly regret being compelled to state that yours is the only house that has placed itself in practical opposition to this needed reform.

Awaiting your reply, which we sincerely hope will bring us your signature, we are,

Very truly, yours,

(Signed) A. D. F. Randolph,
Frank H. Dodd,
Walter S. Appleton.

Philadelphia, Jan. 18th, 1875.

Gentlemen: We beg to acknowledge the receipt of your letter of the 13th inst.

In reply we would say that we have already expressed our views respecting the subject of your communication so fully that it seems useless to reiterate them.

In the general management of our business it has been our aim to do for our customers fully as well as—and when possible better than—they could do elsewhere, and we are not willing to forego our *ability* to do this in order to try an experiment in which we have no confidence whatever.

Our Mr. Lippincott, Sr., did not see proper to take any action in this matter when he was here, and during his absence abroad we are not willing to act contrary to our own convictions.

Our views, as expressed in the inclosed circular, were that the return to full retail prices should be made *gradually*, and in such a movement we would cheerfully concur.

Yours very truly,
J. B. Lippincott & Co.

Messrs. A. D. F. Randolph, F. H. Dodd, and W. S. Appleton, Committee.

The circular referred to is as follows:

715 and 717 Market Street,
Philadelphia, Dec. 7th, 1874.

Dear Sir: Believing that the present custom of retailing below the published retail price is injurious to the book-business, yet feeling assured that suddenly to change from the present adopted rate to the full retail prices would be to the disadvantage of the book trade of this city, we would suggest, as a preliminary step to the resumption of full retail prices, that after the first of January next the maximum discount to all local buyers not in the trade be fixed at *ten per cent*—to apply only, for the present, to *new books* issued after that date.

By gradual steps in this manner, we believe that ultimately the end so earnestly desired by all the trade will be accomplished; but we think an immediate radical change would affect the public in a manner adverse to the interests of the local business.

We would be glad to have your views of our suggestion.

Yours respectfully,
J. B. Lippincott & Co.

After the reading of the report and the display of the original signature list, which reached from a man's height down to the floor and made a most imposing appearance, a motion to print the report, with accompanying documents, in the PUBLISHERS' WEEKLY, was offered, pending which the misunderstanding between the American Tract Society and the committee was brought up by Mr. Simmons, business manager of the former. Mr. Simmons, who "talks business" clearly and vigorously, is a strong believer in the reform and in its present possibility, notwithstanding the difficulties in the way, and he criticised severely the assumption in the report of power to fix a date for the operation of the rule, which, he said, was virtually an interference with the by-laws on the part of the committee. The rule had been put in operation by the Tract Society, and they had kept to it successfully until he had learned from members of the committee that, in their view, it was not in force to prevent them selling to Sunday-schools on the old basis of 25 per cent. He understood that the paper was binding when signed generally, and he meant to stick by what he signed, and did so until this misunderstanding caused his withdrawal. In Boston, four years ago, he had been a party to an agreement of the sort among Sunday-school men there, which had been held to to this day, and proved the possibility of the reform.

Mr. Randolph explained his position, and admitted that the committee had made a mistake in not having the progress of the matter more clearly understood, by direct notification, but he showed also the peculiar difficulties under which a committee, with such a task, necessarily labored. Mr. Simmons disclaimed any imputation on his part of ill motives, and this misunderstanding was happily cleared up. It was suggested, as the clue to the difficulty, that Mr. Simmons's position was evidently well taken, from the rigid business and parliamentary point of view, but that the committee, with the unexpected delays, had found themselves in a peculiarly difficult position, which caused them to exercise a large discretionary power, that certainly had elements of danger in it. In other words, the conclusion seemed to be that the committee had acted beyond the authorization of letter, though in the best spirit, and that it would be wiser and safer hereafter to have everything plainly expressed in the documents themselves.

In the midst of this discussion it was found that the report had not yet been "accepted," and was not before the house. A motion to that effect replaced the previous one, and was carried.

It was followed by a motion to strike out the obnoxious paragraph of the report, stating the intention of the committee; but after the explanations that had been made, the report was adopted, and with the correspondence was ordered to be printed in the PUBLISHERS' WEEKLY.

It being the regular meeting for the election of officers, Messrs. Miller, W. S. Appleton, and Baker were appointed a Nominating Committee, and after their presentation had been modified by declinations and additions, the Secretary was authorized by vote to cast one ballot for the meeting, and the following officers were elected for the ensuing year:

President.—A. C. Barnes.
Vice-Presidents.—Edmund Claxton, J. R. Osgood, A. C. Armstrong.
Recording Secretary.—F. H. Dodd.
Corresponding Secretary.—G. W. Carleton.
Treasurer.—H. E. Simmons.

Executive Committee.

Walter S. Appleton, Joseph M Cushing, Jr.,
James S. Baker, Charles T. Dillingham,
J. A. Bancroft, P. M. Hale,
S. F. Nichols.

Arbitration Committee.

George S. Appleton, William Lee,
T. W. Deland, Thomas Niles, Jr.,
C. C. Haffelfinger, James Miller,
A. J. Holman, A. D. F. Randolph,
Isaac E. Sheldon.

After the election of officers, the question of what action to take in view of the committee's report, came before the house in a motion, as follows: "*Resolved*, That the members of the Central Booksellers' Association pledge themselves to abide by the 20 per cent rule until the date of the next meeting of the American Book Trade Association, with the temporary exceptions of 25 per cent discount on Sunday-school books, and in cases of direct competition with those declining to abide by this rule." This was afterwards amended to include those not members of the Association, as far as possible, by the addition of the words, "and that all signers of the document be requested to abide by this action." A discussion followed, in which this resolution was dropped for the time, and other motions were put, but this was again brought before the house just prior to adjournment, and, as amended, goes before the adjourned meeting as the basis of discussion.

The discussion brought out a vigorous feeling in favor of pushing on with the reform, and one gentleman opposed the resolution strongly, because he was in favor of holding to the rule without exceptions. Another speaker first suggested that, under the unfortunate opposition of the Philadelphia house, the only thing to do at present was to let the movement drift, and leave the responsibility of the temporary failure of the reform where it belonged; but he afterwards joined with others who believed in a more general consultation of the trade for putting the 20 per cent rule in action as far as possible. Another said there was a skeleton in every house, and now the book trade had its skeleton. Several announced their continued intention to stand by retail prices. A humorous suggestion was made that the Philadelphia circular sought reform after the method of the gentleman who cut off his dog's tail in little pieces, so as not to hurt him so much. Several others also spoke, and the discussion took the shape of an offhand, outspoken talk, not within the province of a report, in which opinions were vigorously expressed. A motion to appoint a committee to wait on and consult with the Board of Trade was adopted, but it was afterwards thought unwise at this juncture, and the proposition was defeated by the declination of members appointed to act. Finally it was voted to adjourn for three weeks (Tuesday, March 2d), and at that meeting the whole trade of the Eastern and Central States are invited and urged to be present.

SIGNERS OF THE 20 PER CENT RULE.

(ARRANGED BY PLACES.)

NEW-YORK.

Amer. Tract Society, H. E. Simmons.
E. Goodenough.
J. B. Ford & Co.
Clark & Maynard.
J. N. Stearns, Nat. Temp. Soc.
Thomas Nelson & Son, Jas. Robertson, Attorney.
James Miller.
J. W. Schermerhorn & Co.
G. P. Putnam's Sons.
Nelson & Phillips, Methodist Book Concern.
Geo. Routledge & Son, Jos. L. Blamire, Agt.
Ivison, Blakeman, Taylor & Co.
Harper & Bros.
Henry K. Van Siclen.
N. Tibbals & Son.
U. D. Ward.
G. W. Carleton & Co.
August Brentano.
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Scribner, Armstrong & Co.
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Hurd & Houghton.
Jno. Wiley & Son.
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Eben Shute, Agent Amer. S. S. Union.
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For editorial comment on the above meeting, se PUBLISHERS' WEEKLY, *February* 20.

THE

Publishers' Weekly

A JOURNAL

SPECIALLY DEVOTED TO THE INTERESTS OF THE

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[*With which is incorporated the American Literary Gazette and Publishers' Circular, established* 1852.]

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NOTES IN SEASON.

THE Appletons have just ready a volume on "Scientific London," in which B. H. Becker gives pleasant sketches of the rise and present features of the fourteen leading scientific societies and endowments; "Ten Years with the Spiritualists," in which Mr. F. G. Fairfield instances many "manifestations" in proof that the "spiritualistic" power is not supernatural, but the result of morbid nervous action, like epilepsy, and that this force by its relations to light can manifest itself in spectral appearances, and gives power of direct communication with other brains; and "Hearts and Hands," an admirable novel by "Christian Reid," of which the scene is laid chiefly among the gayeties of that favorite Virginia summer resort, the White Sulphur Springs. Hon. Mr. Riddle's novel of Washington society and politics, "Alice Brand," and Prof. Schmidt's treatise on "The Theory of Descent and Darwinism," in the International Scientific Series, are scheduled for the week following.

MR. WM. BLACK'S volume of stories is just ready in the Harpers' library of novels; the most important book to follow will be Mr. Thomson's exceedingly interesting and valuable book on "Malacca, Indo-China. and China," which is finely illustrated, and contains numerous observations on the Chinese character, especially the tendency to enter into dangerous political combination, of much present interest in America. The "Inkermann" volume of Kinglake's "Invasion of the Crimea" is in the press; it is six years since the preceding volume was issued.

A NEW book by Mrs. E. D. E. N. Southworth, called *The Spectre Lover*, has just been placed in the hands of her publishers, T. B. Peterson & Brothers, Philadelphia. They will issue it at once in uniform style with all of the previous works of this author issued by them.

As advertised in this number, the one volume edition of "Farrar's Life of Christ" will be issued on Saturday, February 20th. Booksellers will notice that the price will be $2.50 instead of $3, as heretofore announced.

[OFFICIAL.]

Publishers' Board of Trade.

ABSTRACT OF MINUTES.

AT a meeting of the Publishers' Board of Trade, held at the Grand Central Hotel, Wednesday, February 10th, the following houses were represented:

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A full but informal discussion of the operation of the By-law regulating discounts, adopted at the special meeting of October 28th, developed the fact that said By-law was in the main working satisfactorily.

The attention of the members was called to the resolution passed Oct. 14th, 1874, namely, "That no member of this Board of Trade be allowed to advertise, by printed circular or otherwise, a larger discount than ONE-THIRD for introduction."

A resolution was adopted, making it obligatory upon each member of the Board to report the name and post-office address of every agent promptly upon appointment, and directing the Secretary to print the same in the next number of the PUBLISHERS' WEEKLY.

C. C. Woolworth, in consequence of his withdrawal from the concern of Woolworth, Ainsworth & Co., and his retirement from the trade, sent in his resignation of the treasurership, which he has held since the organization of the Board.

A resolution, cordially recognizing the promptness and efficiency with which he had discharged the duties of the office, was adopted, and Isaac E. Sheldon was elected his successor.

The Board then adjourned.

EDWARD SEYMOUR,

Secretary, pro tem.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Allen and Greenough. *See* Ovid.

Beaudry.—Spiritual Struggles of a Roman Catholic. An autobiographical sketch, by Louis N. Beaudry, author of "Army and Prison Experience with 5th N. Y. Cavalry." With an introd. by Rev. B. Hawley, D.D. 12°, pp. 275. $1.25.....*Nelson & P.*

Belot.—The Woman of Fire. (La Femme de Feu.) From the French of Adolphe Belot. 8°. Pap., 50 c.....*Gill.*

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Maiden May.
The Land of the Giant Cities.

MACMILLAN & CO., New-York.

Reminiscences from the Diary of Macready. *Special Am. ed.* With 4 portraits by Jeens. (*March* 1.)

F. B. PATTERSON, New-York.

Point Lace and Diamonds. Poems by George N. Baker, Jr. (*April* 1.)

PORTER & COATES, Phila.

Social Science and National Economy. By Robt. Ellis Thompson, Prof. in the Univ. of Pennsylvania. A Handbook for the General Reader and a Text-book for Colleges and the Higher Schools. 12°.

Storms: their Laws and Prognostics. A new System of Aërial Currents and the general Circulation of the Atmosphere, and a Classification of its local Disturbances; or, Storms and their Characteristic Clouds. By William Blasius, formerly Prof. of Natural Sciences in the Lyceum of Hanover. 12°.

THE recent advance of the study of history and political economy after philosophic methods and with reference to their present bearing upon national and social life, is a sign of the times in our schools and colleges that should be welcomed; and new text-books to meet this felt want are making their appearance. Such a book as Nordhoff's "Politics for Young Americans" (Harper's) can scarcely be too highly praised. Prof. Sumner's "History of American Currency" (Holt) is broader than its name implies, and is used as a text-book in Harvard and Yale. Freeman's "Outlines of History" (Holt) is made the basis of the teaching of that subject at Harvard, the College of the City of New-York, the Naval Academy, and elsewhere, and the other volumes of the series, on individual countries, are very good. The "Epochs of History" (Scribner) volumes are very clear and philosophical in the statement of causes, and should find a place in every teacher's library. To the forthcoming volume on "The French Revolution," Pres. White, of Cornell, who has made a special study of this field, will add a course of reading upon it. Green's "History of the English People" (Macmillan), now issued in a cheap edition at $2, has made its author a reputation at once by its brilliant record of real progress; and we may refer also to Prof. Adams's "Democracy and Monarchy in France" (Holt) as a model of suggestive and practical historical writing. Col. Higginson's "Youth's History of the United States" has the same qualities in its more modern field. All these are new within the year.

THE great work on Harvard College, according to the plan of its projectors (Messrs. F. O. Vaille and H. A. Clark, Old President's House, are the names given), promises to be one of the most ambitious volumes attempted in this country. The volume will be an imperial quarto, 11 x 14, at $30, in cloth, and will be illustrated and historical, containing a number of engravings, full-page heliotypes of every building connected with the University, several interiors, representations of the College at different periods in its growth, portraits of a few of the former Presidents, all the professors at present in the University, with autographs and brief biographies, society rooms, and other objects of interest, making the total number about one hundred and twenty. Pres. Samuel Elliot will write a full history of the college, and other writers, graduates of Harvard, and numbering some of the most distinguished writers in the country, will treat of the several buildings, societies, college publications, the athletic and social features, and the professional schools of the University. Among them may be named A. P. Peabody, J. F. Clarke, J. R. Lowell, C. E. Norton, O. W. Holmes, Samuel Longfellow, R. H. Dana, Jr., J. S. Dwight, C. P. Cranch, Col. Higginson, Emory Washburn, and hosts of others. With such writers, and the Osgood heliotypes, the work should be worthy of old Harvard.

WE hear that there is a steadily increasing demand for the little "Pronouncing Handbook" issued last year by Lee & Shepard.

SUPPLEMENT TO THE American Educational Catalogue for 1874.

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Books marked with two asterisks after the title are forthcoming.

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Amos's Science of Law, $1.75..... *Appleton.*

Bastiat's Sophisms of Protection, $1.. ..... *Putnam.*

Bolles's Chapters on Political Economy, $1.50..*Appleton.*

Cairnes's Some Leading Principles of Political Economy Newly Expounded, $2.50..... ... .*Harper.*

Hart's Brief Exposition of the Constitution of the U. S., 60 c.... ....*Eldredge.*

Lieber's Political Ethics, *rev. ed.*, 2 vols., $6.,*Lippincott.*

Nordhoff's Politics for Young Americans, $1.25..*Harper.*

Spencer's Descriptive Sociology, $5.....*Appleton.*

Thompson's Social Science and National Economy.** *Porter & C.*

POETRY.

(*See Elocution, Literature, Readers, etc.*)

PRIMARY CARDS AND CHARTS.

(*See also Teaching and Special Branches.*)

Holmes's Elementary School Charts **...*Univ. Pub. Co.*

PRIMERS, FIRST LESSONS.

(*See also Spellers and Readers.*)

Swinton's Primer, 50 c.**..... ....*Harper.*

READERS.

(*See also Elocution, Literature.*)

Cathcart's Literary Reader, $1.60.....*Ivison.*

Douai's Phonetic Reader **..... .....*Steiger.*

Gilmour's Catholic National Series:—First Reader, 25 c.—Second Reader, 40 c.....*Bensiger.*

Hillard's and Sprague's Franklin Sixth Reader and Speaker, $1.50..... .....*Brewer.*

McGuffey's New Eclectic Readers:—Fifth (corr. price), 95 c..... .....*Wilson.*

New Graded Readers:—First Reader, 25 c.—Second, 40 c.—Third, 50 c.—Fourth, 70 c.—Fifth, $1.20.....*Ivison.*

Sheldon's Fourth Reader, $1.25.....*Scribner.*

Webb's Model First Reader (corr. price), 40 c..*Sherwood.*

Young Catholic's Illustr. Fifth Reader, $1.25.**—Do., Sixth, $1.50 **.....*Cath. Pub. Soc.*

Young Ladies' Illustr. Reader, $1.25 **..*Cath. Pub. Soc.*

SCHOOL REGISTERS AND RECORDS.

(*See Teachers' Aids.*)

SPANISH.

Cervantes's Don Quixote, *school ed.***.....*Lee & S.*

Henn's Spanish Grammar **.....*Steiger.*

Velasques's Spanish and Eng. Dictionary, abridged (corr. price), $2.50..... .....*Appleton.*

SPELLERS, DEFINERS, ORTHOGRAPHY, ETC.

(*See also Primers and Grammar.*)

Patterson's Common School Speller, 30 c.—Exercise-Book for do., 25 c. and 50 c.....*Sheldon.*

Shearer's Combination Speller, 30 c..... .....*Ivison.*

Watson's Independent Youth's Speller, 50 c.....*Barnes.*

Westlake's 3000 Practice Words, 50 c.....*Eldredge.*

Wolfard's New Practical Speller, 40 c. .....*Stevens.*

TEACHER'S AIDS. I.—GENERAL EDUCATION.

(*For Special Works of Reference, see Classified Branches.*)

Abbott's Dictionary of Religious Knowledge, $6, $7, $8.50. *Harper.*

American Educational Annual, vol. 1, 1875, $2. *Schermerhorn.*

Calderwood's On Teaching, $1.25.....*Putnam.*

Clarke's Building of a Brain, $1.50..... .....*Osgood.*

Coxe's Manual of Devotion for Schools **.....*Taylor.*

Fitch's Art of Teaching in a Sunday-school, 50 c. *Nelson & Sons.*

Hart's German Universities, $1.75.....*Putnam.*

Hopkins's Strength and Beauty, $1.75.....*Dodd & M.*

Howe (Mrs.), Sex and Education, $1.25.....*Roberts.*

Krusi's Pestalozzi, His Life, Work, etc., $2.25....*Wilson.*

Larned's Talks with Girls, $1.50.....*Nelson & Sons.*

Latham's Lessons for Deaf Mutes.....*Wilson.*

Maclaren's Training in Theory and Practice, *2d. enl. ed.*, $2.25.....*Macmillan.*

Mann's Lectures and Reports on Education, 2 v., ea., $3. *Putnam.*

Stetson's Technical Education, $1.....*Prang.*

Teacher's Cabinet, 2 vols., ea., $1.25 ...*Nelson & Sons.*

Twining's Technical Training, $4.50.....*Macmillan.*

Tyndall's Advancement of Science, $1, 50 c., 25 c. *Butts.*

Wilder's What Young People should Know, $1.50.** *Estes & L.*

TEACHER'S AIDS. II.—SCHOOL RECORDS, REGISTERS, ETC.

Cole's Self-Reporting Class-Book, 50 c.....*Barnes.*

ZOOLOGY.

See also Natural History and Geography (*Physical*).

Agassiz's and Gould's Zoology, Part II., Systematic Zoology **..... .....*Gould & L.*

Lankester's Zoology, $1.50 **.....*Putnam.*

A BOOK of literary selections, with critical remarks, is forthcoming at Harpers', under the title of "Might and Mirth of Literature." A New-Jersey teacher, by the somewhat famous name of Macbeth, is the author, and the book is said to be admirably calculated for schools.

MR. HIGGINSON'S admirable "History of the United States," for young people, promises to be one of the most successful books issued in a long time. The first edition was taken up within a few days after its publication. Lee & Shepard are the publishers.

Discounts and Prices.

THERE is a good deal of human nature in humanity, and human nature is prone to be often guided by appearances rather than by reality. This is nowhere more strikingly illustrated than in the purchasing of books. The first consideration, under the demoralized and demoralizing system of doing business recently in vogue, has been too commonly not "How cheap is the book?" but "What discount can you get on it?" The result has been, in too many cases, just what might have been expected. It is a generally admitted fact that, in juvenile books, for instance, prices have been made high to cover the abnormal discounts which had become the regular thing, and thus they came to be calculated more on the possible discount than on the actual cost of the book. We suppose the same is true, to a certain extent, as regards text-books and books for teachers. In fact, we might cite directly the case of one important work, purchased largely by teachers, and which was so much more valuable than most books of its price, and cost so close up to the retail rate of $10, that the publishers could not afford to make any discount at all to individual buyers, and insisted also that the book should not be undersold by the trade. What was the result? Several dealers put up the nominal price to $12.50, and their customers were mightily pleased with their bargain when they easily got 20 per cent off.

We tell this story of a "trick of the trade," which we do not at all approve, but which was the natural result of the cry for discounts, to show clearly that the whole business is wrong. There is nothing like "fair play" and common honesty after all, and we assert that it is to the interest of every reader of books, every teacher, every minister, as well as to every member of the book trade, that this matter should be set right, and that there should be the hoped-for reform in buying and selling books. The present fashion does harm to both buyer and seller; it makes them tricky, often mean, and sometimes downright dishonest. Moreover, it is to the direct interest of teachers and ministers in especial, that there should be a good bookstore, well stocked with the best books, in each of their towns. It promotes education, and education promotes religion; and starving out a bookseller by begging away his living in discounts is short-sighted policy from either the lower or higher point of view. The true question to ask is not "How much can I get off this book or that?" but "How much is this book worth?" and "How much that?" whether it be a single book for the house, or a hundred of them for the school. This policy would soon bring the nominal price of books down to "hard-pan," and the teacher would lose nothing in the end. And the bookseller ought no more to be expected to give away all his profit than the teacher ought to be expected to teach for nothing. The poor bookseller is often not allowed a margin for the rent which he pays that he may keep a stock of books for the teacher's or reader's convenience; but what would be thought of a patron who came to a school, and expected "twenty-five off," because it cost the teacher only so much for rent and so much for fuel?

This is not an unfair showing of the case; and every one will be better off, as regards books, when actual prices, and not deceptive discounts, are looked to, and when the bookseller is permitted to earn a reasonable living. The bookstore is really an out-door department of the school.

OBJECTIONS having been raised to our reprinting the "Publisher's First Announcements," from the *Commercial Advertiser*, that department of "fact and fiction" will hereafter be omitted from the WEEKLY. Since we are released, by parties most interested, from what we heretofore had considered a duty we owed to them and to the trade, we beg them to understand that it is with a sense of relief that we make a change which will remove from the PUBLISHERS' WEEKLY the only doubtful feature, and from us a responsibility which we prefer not to share. Information on books announced *and published* in England will, however, be found, as heretofore, under the heading of "Recent Foreign Publications."

IN addition to this number, we send out, to trade subscribers only, a trade supplement, containing the report of the late meeting of the Central Booksellers' Association. In case there should be delay in issuing this report, the supplement will be separately posted, or sent out with the next WEEKLY. This supplement is issued in accordance with a plan announced at the beginning of this year. There are occasionally matters of importance to the trade, in which the public at large has no interest or concern, and such can be best placed in these supplements, which, it will be understood, are gratuitous extras, not guaranteed our subscribers. They are not paged with the paper, but as insets, and nothing is placed in them that finds proper place in the WEEKLY, as belonging to the general public.

WE commend to the trade the "moral" of a little catalogue of "Books for the Lenten Season" (prettily printed in Lenten purple), which E. P. Dutton & Co. have just issued. Instead

of associating with it their own name, they give it the imprint "For Sale at all Church Bookstores," and consequently it is being ordered far and wide, and even being placed in the churches. This practical bit of assistance to the local dealer should be imitated in the trade, for "there is money in it."

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Newsdealers' Grievance Again.

OFFICE OF TUNIS & CO.,
Wholesale only,
CLIFTON, ONT., January 30th, 1875.

Editor Publishers' Weekly:

DEAR SIR: We beg to call your attention to an evil which we think you will endeavor to remedy, on account of its being akin to the one that you have been so nobly battling against and have so nearly overcome. The evil we refer to is the small margin allowed to newsdealers (who are also, generally, booksellers) by the publishers of periodicals. As long as the postage rates were high it did not affect the trade very much, but now that a new postal law has come into effect, it threatens to destroy the trade altogether. While we are glad that the public will derive a great benefit from the reduced postage rates on account of the reduction in the price of reading matter to all, we think that the supplying of the same through newsdealers is a great advantage to publishers and to the public, and should be encouraged by the publishers, and consequently that the relation between publishers and newsdealers should be placed on a better footing. Except in a very few cases, newsdealers are charged for single copies of periodicals a sum which would be nearly equal to the subscription price if it were paid by the year. For example, *Harper's Magazine*, *Scribner's Monthly*, *Atlantic Monthly*, *Galaxy*, and *Lippincott's Magazine*, are all supplied to the trade by the American News Co., at an average price of twenty-eight (28) cents. These magazines are all furnished to subscribers at four dollars ($4.00) per year, and in clubs as low as three dollars per year. The *Catholic World*, *Eclectic Magazine*, *Popular Science Monthly*, and *Van Nostrand's Engineering Magazine*, are supplied to newsdealers at thirty-five cents, and furnished to subscribers at five dollars ($5.00) per year, and in clubs at lower rates. The fifteen-cent magazines are supplied to newsdealers at ten cents, and furnished to subscribers at one dollar and fifty ($1.50) cents per year, and to clubs at lower rates. The ten-cent magazines are supplied to newsdealers at seven cents, and furnished to subscribers at one dollar ($1.00) per year. The daily papers really cost newsdealers more than the subscription price in every instance, when the express charges on them is taken into consideration. The publishers of many of the weekly papers show as little favor to newsdealers as the magazine publishers. The fifteen-cent papers are supplied to newsdealers at eleven cents, and furnished to subscribers at five dollars, and in a few cases at six dollars per year, and to clubs at lower rates. The ten-cent papers are supplied to newsdealers at seven cents, and furnished to subscribers at four dollars per year, and to clubs lower. The seven-cent papers are supplied to newsdealers at five cents, and furnished to subscribers at three dollars per year, and clubs lower. To make matters still worse for the newsdealer, the publishers are in a great many cases now offering to supply subscribers free of postage. It is thus easily seen that newsdealers are not supplied on any better terms than actual subscribers when express charges are added to the publishers' price, in fact are charged more in some instances, so that it is impossible to solicit subscriptions at publishers' rates. This unfairness is felt more and more the farther you get away from New-York city, whence nearly all of these publications emanate, as the farther you are away the higher the express charges are on them.

The principal six-cent papers are the only ones that are supplied to newsdealers at a reasonable discount from the subscription price, and on liberal terms in other respects (for instance, in allowing unsold copies to be returned, etc.), and the result is that nearly the whole edition of each of these papers is supplied through newsdealers, and in a much more satisfactory manner than by mail. It is certainly to the advantage of publishers to encourage the supplying of their publications through this channel, as they thereby save the trouble of keeping accounts with their subscribers, and also the trouble of putting them up in wrappers and addressing them. The custom of supplying papers by mail to subscribers is growing more primitive year by year; it answered very well when the country was thinly settled, but now, when every town contains one or more newsdealers, who are easily visited by the people in the surrounding country, it seems to us the supplying of papers and magazines should be more encouraged through them, by giving them a greater remuneration on their sales.

Publishers seem, in most cases, to have the impression that the newsdealers' sales are only through transient customers, and seem to seek to compel it to remain so, by not encouraging them to take subscriptions.

We would suggest to publishers, as the proper thing to do for the encouragement of the sale of newspapers and magazines through news dealers, that they supply them at what would be equal to say thirty per cent off the regula subscription price, and do away with the clu rates and free postage. This would place news papers and magazines on the same footing a books, and would induce newsdealers to tak subscriptions, run more risk in ordering extr copies, and seek by every means to increas the sale of periodicals. It would be no loss t publishers, as what they would lose by havin one subscription price they would gain by th increased activity of newsdealers all over th country in inducing people to subscribe. does not require much argument to prove th

greater benefit of soliciting subscribers through an active agent than through an advertisement.

The news business is essentially a part of the book trade, and should be encouraged by publishers as a legitimate part of that business, and the more it is encouraged the less will it be found necessary to keep other wares for sale that are foreign to the business, in order to make it pay. Respectfully yours,

TUNIS & CO.

EDUCATIONAL NOTES.

THAT valuable reference annual, the "American Educational Cyclopædia" (Schermerhorn), has been issued in a second revised edition, with changes in the school lists, and a full list of new State superintendents who go into office with 1875. This 1874 number should be in every teacher's hands. This house is now devoting renewed energy to the development of their *American Educational Monthly*. A new feature of educational correspondence has been introduced, which, in the forthcoming number, will include a letter describing the recent contest on text-books in California.

PROF. HITCHCOCK'S recent and thorough geological and mineralogical survey of New-Hampshire, the most interesting of the Atlantic States to the scientist of these branches, will be reported in two volumes of text and one of maps, to be published by E. C. Eastman, Concord. The text volumes will be in royal 8vo, of about six hundred pages each, profusely illustrated by wood-cuts, relief metal plates, lithographs, steels and heliotypes, and the atlas will be printed from plates 26 by 36 inches in size. The first volume will be devoted to physical geography and the history of surveys; the second to mineralogy, with investigations into the microscopic structure of rocks—the first important publication on this subject in this country. A balloon map of the White Mountains will be a noteworthy feature. Only a limited edition will be published, and orders will be filed, to be filled in order of receipt.

THE Scribners will complete the series of Sheldon's Readers by the issue of the Fifth Reader about the middle of April. The fact that these books are the outcome of Prof. Sheldon's practical and successful labors at the Oswego Normal School, and the art character which the publishers' facilities have given to the illustrations, are not to be overlooked. A Manual for Teachers will accompany the series, the publishers believing that much of the space used in many series for this purpose should be saved to the scholar, and the matter be better given in a separate form.

A "Key to Duffet's French Method" will be ready on May 1, at Wilson, Hinkle & Co.'s.

MESSRS. J. H. BUTLER & CO., Philadelphia, hope to have Bingham's "Latin Prose Composition" ready by June 1st.

AT the recent meeting of the State Board of Education at Sacramento, the State of California was carried for Cornell's Geographies, through the endeavors of Mr. W. H. Soper.

A "Differential and Integral Calculus," by Prof. James G. Clarke, is well under way at Wilson, Hinkle & Co's, and will be ready before September. It will form a part of "Ray's Series of Mathematics," which they publish.

LEE & SHEPARD have just published another volume in Mr. Baker's "Series of Handy Speakers." These books contain fifty selections each, in prose and poetry, for readings and recitations.

J. H. BUTLER & CO. report that their new wall-map of Connecticut (53 x 68 inches, on rollers; price, $5, net) is meeting with a good sale. The "Oxford Junior Speaker" and "Oxford Senior Speaker" are also selling largely.

A NEW edition of Mrs. Perry's "Manual of Bible Selections" (Lee & Shepard) is now ready. It has been thoroughly revised, and considerably enlarged by the introduction of a number of Bible stories. It is sold now at $1, instead of 60 cents, the former price.

"THE School and Home: Primary Readings for Schools and Families" (in sheets, $1.50 *net* per 100: George E. Stevens & Co.), has reached eight numbers. The issues are in the editorial care of Miss D. A. Lathrop, of the Cincinnati Normal-school. This new idea is well received in all quarters.

"THE Columbian Speaker," by Loomis J. Campbell and O. Root, Jr., is presented by Lee & Shepard, as meeting the call that has so long been made for a new and cheap work of this kind. The price is only 75 cents, and there are over one hundred pieces, nearly all of which are by modern writers.

PORTER & COATES desire to call attention to their just-issued "New Treatise on Elements of Mechanics," establishing strict precision in the meaning of dynamical terms, accompanied with an appendix on "Duodenal Arithmetic and Metrology," by John W. Nystrom, C.E. "The principal objects," says the author, "in introducing this new treatise on mechanics, are the establishment of strict precision in the meaning of dynamical terms, and the classification of physical quantities into elements and functions."

WILSON, HINKLE & CO., of Cincinnati, will publish, on or before the first of May, an entirely new set of "Readers," consisting of five books. They have been at work on this series for several years, and hope to make them worthy companions of the "McGuffey Readers," which have become so well known. The books will be very fully illustrated by the leading artists and engravers. Darley, Gibson, Beard, Fredericks, Sheppard, Davis, Farny, Moran, Miss Hallock, Mrs. Ferris, and others, have furnished designs, which have been engraved by the best engravers that could be found. It is their hope to make the new series better than any that are now before the public. They have also in preparation a "Primary Speller" to accompany the "Readers." A "Rhetoric," by Prof. A. D. Hepburn, will be published this spring. It will be a book of less than 300 pages, and a warm reception from the teachers of that subject is hoped for.

THE teaching of singing in the common schools is now generally acknowledged to be an important feature of education, and is not only useful in itself, but is also a great help to discipline. The idea has been generally agitated, and many public-school systems have adopted it as an integral part of their systems; but there is a vast field for improvement in the method and process used in its study. What little instruction is given in the art is often crude and without uniformity, and consequently but little

interest is felt in the study by pupils. In this respect the cities of Cincinnati and Chicago are making noticeable advance. The standing of the Chicago schools in musical progress is acknowledged to be largely due to the graded system embodied in the series of "Graded Singers," by Messrs. Blackman and Whittemore. This series is in four books, graded as follows: No. 1 commences the study of singing in Primary Department, carrying the pupil through lower grades, and occupying in the Chicago schools about three years' time; No. 2 is adapted to intermediate and district schools, whether graded or not; No. 3 is a fine collection of music, arranged in three parts; No. 4 is for high-schools and adult classes of mixed voices. Some one of these is adapted to every pupil, from primary to high-school. "Graded Singers" are issued in board covers; price, 25 c., 50 c., 75 c., and $1 respectively, and are published by Messrs. John Church & Co., Cincinnati.

MESSRS. PORTER & COATES will shortly publish "Elementary Philosophy, being the Science of Reasoning, and the Art of Correct Reasoning according to Science; or, Logic Critically Treated and Applied," by James M. Wilcox, Ph.D. This work is written on a new plan, which is critical and analytical, with applications in order to make its principles easily understood and remembered. It is part of an analytical plan to cover the entire field of philosophy—the only work of the kind in the language. It is intended, not only for schools, but for the general reader, being perfectly intelligible without a teacher, and an entire departure from the style of the ordinary class-book. It contains an article, "Division and Definition of Science," which is in itself a compendium of philosophy.—"Social Science and Rational Economy," by Robert Ellis Thompson, Professor in the University of Pennsylvania. A handbook for the general reader, and a text-book for colleges and schools,—and "Storms, their Prognostics and Laws: A New System of Aërial Currents and the General Circulation of the Atmosphere, and a Classification of its Local Disturbances," by William Blasius, formerly Professor of Natural Sciences in the Lyceum of Hanover. Prof. Blasius is a Swede by birth, and his imperfect knowledge of our language has necessitated a complete revision of his work by a competent authority. He has been engaged for over thirty years in gathering materials for his book, and the result is said to be a work of great value and interest.

THE "Life of Pestalozzi," by Prof. H. Krüsi, announced in a late number of the WEEKLY, is on the press at Wilson, Hinkle & Co.'s. It will be a desirable book for teachers' libraries, and is believed to be the most complete and accurate account of Pestalozzi and his system that has yet been written. It contains portraits of Pestalozzi and all his chief associates, with views of the various localities in which he labored. The price of the volume, 8vo, 248 pages, has been fixed at $2.25.

GUSTAV MASSON'S French Dictionary, published by the Macmillans, at $2.50, is a perfect marvel of condensation. It is remarkably complete, very full in synonyms, has useful tables of French literature, and is everywhere praised. The publishers put it in very neat shape.

PROF. LOOMIS has carefully revised and reworked during the year his well-known text-book on the Calculus and Analytical Geometry, and the two subjects are now published in separate 12mo volumes by the Harpers.

MURRAY'S "Manual of Mythology," now reprinted in an American edition by the Scribners, is welcomed in the schools as a useful and needed text-book on a subject in which much advance has been made of late years.

OTTO'S popular German series has been made complete by the addition of a First German Book, a Primer, which Dr. Otto wrote expressly for American publication by H. Holt & Co., and by a re-adaptation of his Reader, which will be ready in a week or two. The series has recently been adopted in the public schools of Philadelphia and Baltimore.

ONE of the most important series among the Harpers' new educational enterprises is the "Douglass Series of Greek and Latin Christian Authors," of which "Eusebius" and "Latin Hymns" have so far been issued. These are in admirable shape, with clear text, and are published under an endowment founded to replace pagan authors with the Christian fathers in the study of the classics.

THE Putnams enter the field as educational publishers this season, issuing their first educational catalogue in neat shape, with specimen pages of the Elementary and Advanced Science Series, which cover so wide and useful a field and have been so well received. Twenty-seven of the first (75 c.) and seven of the second ($1.50) have so far been issued, and other volumes are in advanced preparation abroad. Their series of cheap library and reference Atlases are altogether admirable, and the cheapest in the market, and they are making a specialty of works in political economy.

AT the late meeting of the State Board of Education at Sacramento, Cal., Ivison's Spencerian Series was adopted. Ivison retained their arithmetics. A. L. Bancroft & Co.'s Pacific Coast Readers [the first time we ever heard of them; the publishers will oblige us by further details.—ED.] were also adopted.

THE new series of History and Literature Primers, projected by Messrs. Macmillan under the capable editorship of Mr. J. R. Green, and on the model of the Science Primers, are to include booklets in English Grammar, by Dr. Morris; English Literature, by the Rev. Stopford Brooke; Latin Literature, by the Rev. Dr. Farrar; Philology, by Mr. J. Peile; Europe, by Dr. Freeman; England, by Mr. J. R. Green; Greece, by Mr. C. A. Fyffe; Rome, by Mr. M. Creighton; and France, by Miss C. M. Yonge.

SINCE our last Educational number Sheldon & Co. have added to their list several valuable text-books. The "Introduction to the Study of Algebra," by Prof. Edward Olney, of Michigan University, whose complete series of mathematical text-books has already taken a place in the front rank of works on that subject, is presented as marked by its clearness of statement and its successful endeavor to smooth the rough places for the beginner. "Shaw's New History of English and American Literature," on the basis of Shaw's Complete Manual, has been prepared by Prof. Truman J. Backus of Vassar College, who has aimed especially to make it a book adapted to the wants of the

class-room. It is in large and attractive type; and the leading authors who made the literature of their eras, are indicated by even larger type. Patterson's Series of Writing Spellers and Exercise Books are stated to have made a decided hit. We spell as we write, and this mode of teaching the subject has many claims to be the true one. Every teacher should see the Common-School Speller and Exercise Book, and examine it. As regards "Hooker's new Physiology: revised and put in the most perfect form for text-book use," by Prof. J. A. Sewall, of the Illinois State Normal School, the names of the author and reviser are a guarantee of merit.

THE "Semi-Centennial Grand Cheap Library" of the American Sunday-School Union embraces no less than fifty good-sized 16mo volumes, containing over 12,000 pages of print and more than 200 full-page illustrations. All of them have been carefully read and approved by the Committee, and the set is offered at the low price of $26, with 20 per cent off to Sunday-schools, making the net price $20.80. It is confidently believed by this time that nothing like this library has been offered at so cheap a price.

Two new Greek class-books are promised for next August by John Allyn, Boston—the "Satires of Persius," with English Notes, based in part on those of Macleane and Conington, by Prof. Samuel Hart, of Trinity College; and an entirely new edition, uniform in size and style with his "Demosthenes de Corona," of the "Olynthiac and Philippic Orations of Demosthenes," with English Notes by Prof. W. S. Tyler, of Amherst.

AN important assistance in the study of botany is presented by Ivison, Blakeman, Taylor & Co., in "Plant Analysis," by Sup't Apgar, of New-Jersey, and Prof. Apgar, of the Normal School of that State. It is adapted for use in connection with Gray's or any other series of text-books on the subject. By using this system of analysis in classes, pupils will become familiar with botanical terms, and their application will also distinguish the characteristic features of a plant. Written exercises afford an evidence of the work done by the pupils.

AN interesting book to those studying French is to be issued shortly by Lee & Shepard. The author is Francis S. Williams, A.M., of Boston, whose previous work, "English into French," has had a steady sale for many years past. The present book is "A Trip to Paris by an American Family," the design of which is to teach the French language, especially its idioms, by giving in English and also in French the conversations of a family—from the time they decide to make a trip until they reach Paris—with acquaintances on the French steamer, and with friends, bankers, and tradesmen whom they afterwards visit. The idea is certainly clever.

THE University Publishing Co. inform us that their new "Elements of Geometry" is ready for the press, and will be printed at once; Gildersleeve's "Latin Reader" will appear next month, and the "Primer" a little later, during spring or early summer.

THE study of mineralogy can not be carried on to any advantage in schools—as no less an authority than Prof. Dana states—without the aid of a cabinet of specimens, and no school should be without such a collection. Rev. E. Seymour, mineralogist, of 52 Beekman street, has prepared such a cabinet for schools, to accompany Dana's Mineralogy, but serviceable with any book, at a price of $12 to $15, with descriptions of the 50 specimens. These have been placed on Scribner, Armstrong & Co.'s educational list, and we call the attention of teachers to their merits.

MESSRS. L. PRANG & CO. will establish their agency in New-York with Messrs. J. W. Schermerhorn & Co., in Bond street. It will be remembered that Mr. Clarke's withdrawal from the Osgood firm places in Prang's list Walter Smith's art-books, and Stetson's Industrial Drawing and Technical Education.

BOOKS RECEIVED.

ROBERTSON'S CHARLES THE FIFTH, WITH AN ACCOUNT OF THE EMPEROR'S LIFE AFTER HIS ABDICATION, by William H. Prescott (vol. 1). (J. B. Lippincott & Co.) This volume belongs to the very handsome uniform edition of Prescott's works the Lippincotts are publishing. The typographical excellence of the edition has been more than once alluded to in these colnmus. 12mo, cloth, $2.25.

YOUNG FOLKS' HISTORY OF THE UNITED STATES, by Thomas Wentworth Higginson. (Lee & Shepard.) This is a very compact and entertaining history of the United States, beginning with a description of the mound-builders, the supposed earliest inhabitants of this continent, and coming down to the ending of our civil war and the administration of Grant. This little work can be recommended as one of the most attractive histories for the young published. Its language is clear and simple, and the events it narrates are presented in a manner so accurate and impartial that not only the "young folks" may derive profit and enjoyment from its perusal. 12mo, cloth, illustrated, $1.50.

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Petersburg, Va.—The partnership of the firm of T. S. Beckwith & Co. has been dissolved by withdrawal of Rev. C. V. Bingley. Mr. Beckwith assumes all the assets and liabilities of the late concern, and will continue the business at the same place and under the same style as heretofore.

Pittsburgh, Pa.—The firm of Gildenfenny & Hess was dissolved by mutual consent, Jan. 6th, G. E. Hess retiring. The business will be continued by W. A. Gildenfenny at the old stand, No. 69 Fifth avenue.

LITERARY AND TRADE NEWS.

ROBERT CARTER & BROTHERS have nearly ready "Nature and the Bible," a course of lectures by Principal Dawson of McGill University, Montreal. His stand-point is not that of a theologian or metaphysician, but of a student of nature, who, while he has been chiefly occupied with investigations and teaching in Natural Science, has been a careful and reverent student of Holy Scripture, not with a view of supporting therefrom any particular school of theology, but of learning for his own spiritual guidance the mind of God. He sympathizes alike with those scientific students who are repelled from the Scriptures by current misapprehensions as to their teachings, and with those Christians who regard the advance of science with some degree of dread, as possibly hostile to religion, and his aim is to try and guide both to a better position in relation to the word and works of God. His subjects are, General Relations of Science to the Bible—Biblical Views of the Universe as a Whole—The Science of the Earth in Relation to the Bible—The Origin and History of Animal Life in Nature and in the Bible—The Origin and Early History of Man according to Science and the Bible—A Review of the Leading Schools of Scientific Thought.

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MR. JAMES MILLER has in preparation new editions of "Ten Acres Enough," Macaulay's "Lays of Ancient Rome" (Household Edition), Feuillet's "Romance of a Poor Young Man," Tom Moore's "The Epicurean," and "Thinks I to Myself."

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A FIRE which broke out on Saturday morning nearly destroyed Smith's well-known bookbinding establishment, and effectually disposed of a considerable quantity of book stock belonging to leading New-York houses. Several forthcoming books are delayed in consequence.

MR. MACGEACHY has started his *Danburian*, a rival to the *Danbury News*, of which he had charge during Mr. Bailey's absence up to the time of his difficulty with the publisher, and the press is full of praise for the wit and liveliness of the new venture.

"PAUL MASSEY," a novel which made a hit in England, anonymously, some few years since, now proves to have been written by Justin McCarthy, and it will be reprinted in this country under his name in a few weeks by Sheldon & Co.

DR. AUERBACH proposes to publish in Germany a German translation of Prof. Charles K. Adams's "Democracy and Monarchy in France," which is now ready in a second and revised edition here, and has received the highest commendation in England from leading authorities.

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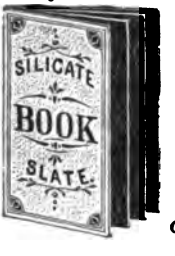

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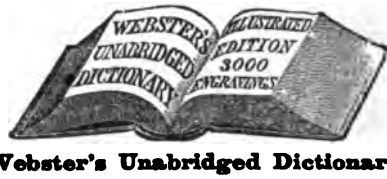

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THE Harpers will publish next week Rev. Henry M. Goodwin's work on "Christ and Humanity," in which he presents the humanity of Christ as a direct development of his divinity, in essential unity or identity, as in a stereoscopic view, as he puts it; and Mr. Frank Lee Benedict's work of foreign society, "Mr. Vaughan's Heir."

LESLIE STEPHEN's delightful essays on books and authors, "Hours in a Library;" the sixth Bric-à-Brac volume, on Moore and Jerdan (the editor of the *Literary Gazette*), with four of the Maclise portraits; the "French Revolution" in the "Epochs of History" series, with President White's appendix of a course of study; and a new cheaper edition of Craik's "English Language," in two volumes, 12mo, will be published the first week in March by the Scribners, who move about the middle of that month.

MESSRS. J. B. FORD & CO. propose to start off Mrs. Stowe's new story, "We and our Neighbors," shortly, with a first edition of 20,000 copies. They also announce that, on its completion in the *Christian Union*, probably about the first of April, they will commence in that paper the publication of a new novel by George Macdonald, from whom they have purchased the exclusive right of publishing this work in the United States. The title of the story is not yet announced, but it is a story of the English civil wars, and the chief scene is inside the castle which stood out the longest of all on the king's side, and where, at that very time, the rude, embryonic steam-engine was at work, invented by the son of the owner of the castle. We are requested to add that the Messrs. Ford's representative will call on the leading jobbers, to take special orders for Mrs. Stowe's novel, before the book is issued.

A NEW series in science is projected by the Appletons, to be called probably "The Popular Science Series," to consist of attractively-written volumes of about 200 pages each, and to be priced if possible as low as one dollar. Quatrefage's "Natural History of Man," with the many illustrations given in the *Popular Science Monthly*, will be the initial volume, and "Health," by Dr. Edw. Smith, and "The Science of Music," by Sidney Taylor, will follow.

THE first week of March will see an avalanche of new books. Many of the publishers are holding back for that time.

"POINT Lace and Diamonds" (Patterson) will be the title of the forthcoming volume of society poems, by Geo. A. Baker, Jr. It will be ready in March, or shortly after, and will be a very taking volume.

THE work on "Monumental Christianity," announced by J. W. Bouton, will be handsomely printed, uniform in style with Lubke's and Mr. Jameson's art works, and will be ready about April 1st. It is the result of eighteen years' labor.

MR. KEGAN PAUL's book on "William Godwin, his Friends and Contemporaries," in press in England, will contain portions of an autobiography of Godwin, and large selections from his correspondence, as well as from letters hitherto unpublished of Mary Wollstonecraft, Coleridge, Charles Lamb, Horne Tooke, the Wedgwoods, Curran, Wolcot (Peter Pindar), Mackintosh, J. Kemble, Mrs. Siddons, Mrs. Inchbald, and others.

BUSINESS CHANGES.

NEW-YORK, N. Y.—John G. Broughton, 39 Bible House, Astor place, New-York, has become the New-York agent for the publications of Henry Hoyt, Boston. The trade supplied at Boston rates.

[OFFICIAL.]

Publishers' Board of Trade.

OFFICE OF THE SECRETARY,
812 Broadway, New-York,
February 18, 1875.

AGENCY REPORTS.

WITHDRAWALS.

By JOHN P. MORTON & CO.: A. F. Tyler, Cynthiana, Ky.

By BREWER & TILESTON: C. N. Milliken.

By ROBERT S. DAVIS & CO.: C. N. Swart.

GEORGE R. LOCKWOOD,
Secretary.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Almanacs.—Evening Journal Almanac for 1875. 12°. Pap., 25 c. ..... *Weed, P. & Co.*

— *See also* American; Annual.

American Racing Calendar. — Part First. American Racing Calendar of 1874. For Use in 1875. With an Appendix. Cont.:—Entries for the Stakes of 1875-6; Winning Tables; List of Racing Colors; Table of fastest Time at different Distances; List of thorough-bred Foals of 1874, etc.;—Part Second. American Trotting Register. A correct Synopsis of Trotting and Racing in the United States and the Canadas during the Year 1874. For Use in 1875. Carefully compiled from official sources. 16°, pp. 1014. $3. ..... *Turf, Field and Farm Off.*

American Trotting Register. *See* American Racing Calendar.

Annual. — The Illustrated Annual. Phrenology and Physiognomy. 1875. Illustr. 8°, pp. 64. Pap., 25 c. *Wells.*

Atwood.—The Abiding Comforter. A Necessity to Joyful Piety and Eminent Usefulness. By Rev. Anthony Atwood, of the Phila. Annual Conference. 12°, pp. 216. $1. *A. Wallace.*

Bateman.—Ierene of Armorica. A Tale of the Time of Chlovis. By J. C. Bateman. 12°, pp. 542. $1.50. *Sadlier.*

Becker.—Scientific London. By Bernard H. Becker. 12°, pp. 340. $1.75 ..... *Appleton.*

Beecher.—Educational Reminiscences and Suggestions. By Catherine E. Beeccer. 18°, pp. vi, 276. $1.... *Ford.*

Beecher Trial.—Theodore Tilton *vs.* Henry Ward Beecher. Action for Crim. Con. Tried in the City Court of Brooklyn, Chief-Justice Neilson presiding. Verbatim Report. With portr. Part 3. Roy. 8°, pp. 160. Pap., 50 c. ..... *McDivitt, C. & Co.*

****Bible** (The) for the Young; Being the Precepts and Narratives of the Holy Scriptures, presented with Comments in simple and attractive Language for the Young, from the Writings of Rev. Ingram Cobbin, M.A., the Rev. Matthew Henry, and others. Edited and partly rewritten by the Rev. George Alexander Crooke, D.D., D.C.L., of Phila. Large 12°, pp. viii, 584. $3 and $3.50; hlf. mor., $4. ..... *D. Ashmead.*

Black.—The Maid of Killeena, and other Stories. By William Black, author of "A Princess of Thule," etc. 8°, pp. 109. Pap., 50 c. ..... *Harper.*

Braddon.—A Strange World. A Novel. By Miss M. E. Braddon, author of "Aurora Floyd," etc. (Harper's Library of Select Novels, No. 432.) 8°, pp. 159. Pap., 75 c. ..... *Harper.*

Campbell. — Thoughts on Revelation. With special Reference to the present Time. By John McLeod Campbell, author of "The Nature of the Atonement," etc. 12°, pp. 200. $1.25. ..... *Claxton, R. & H.*

****Capen.**—The History of Democracy; or, Political Progress, historically illustrated. From the Earliest to the Latest Periods. By Nahum Capen, LL.D., author of "The Republic of the United States of America," etc. With portr. of distinguished men. Vol. 1. 8°, pp. 677. $5; shp., $6; hlf. mor., $7; full mor., $9... *Am. Pub. Co.*

Colange, Dr. L. *See* Zell.

Dadd.—The American Reformed Horse Book. By Prof. George H. Dadd. [*New ed.*] 8°. $2.50. ..... *Judd.*

—The American Cattle Doctor. By Prof. George H. Dadd. [*New ed.*] 8°. $2.50 ..... *Judd.*

Deems.—No Room for Jesus. By Charles F. Deems. Sq. 18°, pp. 32. 50 c. ..... *Dutton.*

Dix.—A National Constitution the only Road to National Peace. A Letter to the President of the United States. By William Giles Dix. 12°, pp. 23. Pap., 25 c. *Estes & L.*

Fairfield.—Ten Years with Spiritual Mediums. An Inquiry concerning the Etiology of certain Phenomena called Spiritual. By Francis Gerry Fairfield. 12°, pp. 182. $1.25. ..... *Appleton.*

Fairmount Park and the International Exhibition at Philadelphia. *Sixth ed.*, rev. and enl. (*Centennial ed.*) Illustr. 12°. $1; pap., 75 c. ..... *Claxton.*

Fraser-Tytler.—Mistress Judith. A Cambridge Story. By C. C. Fraser-Tytler. (Leisure Hour Series.) 16°, pp. vi, 344. $1.25. ..... *Holt.*

Fullerton.—The Straw-Cutter's Daughter. Edited by Lady Georgianna Fullerton. 12°, pp. 136. $1 and $1.25. *O'Shea.*

****Glazier.**—Battles for the Union. Comprising Descriptions of many of the most Stubbornly Contested Battles in the War of the Great Rebellion, together with Incidents and Reminiscences of the Camp, the March, and the Skirmish Line. Embracing a Record of the Privations, Heroic Deeds, and Glorious Triumphs of the Soldiers of the Republic. By Willard Glazier, author of "Soldiers of the Saddle," etc., etc. Illustr. 12°, pp. 407. $2. *Dustin, G. & Co.*

Hazen.—Our Barren Lands. The Interior of the United States West of the One Hundredth Meridian and East of the Sierra Nevadas. By Gen. W. B. Hazen, Col. 6th Infantry, U. S. Army. 8°, pp. 53. Pap., 50 c. ..... *Clarke.*

Helps.—Social Pressure. By Sir Arthur Helps, K.C.B., author of "Friends in Council." 12°, pp. vii, 412. $2.25. *Roberts.*

Himnos. Para el Uso de la Iglesa Metodista Del Sur en Mexico. 18°, pp. 72. 50 c. ..... *South Meth. Pub. Ho.*

Holy Week.—The Complete Office of Holy Week according to the Roman Missal and Breviary, in Latin and English. *New ed.*, rev. and enl. 16°, pp. 563. 75 c. *Cath. Pub. Soc.*

***Meditations** on the Hidden Life of our Lord and Saviour Jesus Chsist. From the French by the Compiler of the Treasury of Devotion. Edited by the Rev. T. T. Carter, M.A., etc. 12°, pp. iii, 123. $1.50. ..... *Pott, Y. & Co.*

*— On the Public Life of our Lord and Saviour Jesus Christ. From the French by the Compiler of the Treasury of Devotion. Edited by the Rev. T. T. Carter, M.A., etc. Vol. 2. Part 1. 12°, pp. viii, 295. $2.50. *Pott, Y. & Co.*

Munday.—The Cost of Paper computed and tabulated for the Printer and Publisher. By Eugene H. Munday. Obl. folio. $1.25 ..... *Collins & M'L.*

New-York.—New Constitution, State of New-York. Prepared by Hon. D. Willers, Jr., Secretary of State. 8°. Pap., 25 c. ..... *Weed, P. & Co.*

— New Rules of the Courts, general and special, 1875, the Supreme Court, N. Y. Superior Court, N. Y. Common Pleas, Marine Court, and all the Rules of Practice relating to all Courts of Record in New-York City. With Annotations referring to Statutes and Decisions. 8°, pp. 84. Pap., 75 c.; shp., $1.50. ..... *McDivitt, C. & Co.*

— Reports of the Decisions of the Court of Appeals of the State of New-York not heretofore reported under official Sanction. Arranged alphabetically, with Notes and References to subsequent Decisions and Legislation. Edited by Austin Abbott. Vol. 4. R-W. 8°, pp. vi, 698. Shp., $6. ..... *Diossy.*

Oxenden.—Thoughts for Lent. By the Rt. Rev. Ashton Oxenden, D.D., Bishop of Montreal. 16°, pp. 105. $1.25. *Randolph.*

****Perrot.**—Companion to Perrot's Music Charts. Intended as a Guide for Teachers. In the Manner of Imparting the first Elements of Vocal Music. Designed particularly for Primary and Secondary Schools. By A. Perrot. Obl. 12°, pp. xvii, 144. 75 c. [Published by the author.] *Fortescue.*

Reid.—Hearts and Hands. A Novel. By Christian Reid, author of "A Daughter of Bohemia," etc. 8°, pp. 99. Pap., 50 c. ..... *Appleton.*

Robertson.—History of the Christian Church from the Apostolic Age to the Reformation, A.D. 64-1517. By James C. Robertson, M.A. *New and rev. ed.* (In 8 vols.) Vols. 5 and 6. Cr. 8°, pp. xii, 440; xii, 478. Per v., $2.25. ..... *Pott, Y. & Co.*

Robertson.—Church Members' Handbook of Theology. By the Rev. Norvell Robertson. 12°, pp. 330. $1.50. *So. Bapt. Pub. Soc.*

Roy.—Generalship; or, How I Managed my Husband. A Tale. By George Roy. 16°, pp. viii, 178. $1. *Clarke.*

Russell.—Recollections and Suggestions, 1813-1873. By John Earl Russell. 8°, pp. vii, 392. $3. ..... *Roberts.*

Sayre, Lewis A. *See* Seguin.

Seabury.—Bishop Seabury's Communion Office. Reprinted in Fac-simile. With an Historical Sketch and Notes by the Rev. Samuel Hart, M.A.:—"The Communion Office or Order for the Administration of the Holy Eucharist or Supper of the Lord with private Devotions Recommended to the Episcopal Congregations of Conn., by the Rt. Rev. Bishop Seabury. New-London: T. Green, 1796." 12°. 75 c. ..... *Whittaker.*

Seguin.—A Series of American Clinical Lectures, edited by E. C. Seguin, M.D. Vol. 1. No. 1. On Diseases of the Hip-Joint. By Lewis A. Sayre, M.D., etc. 8°, pp. 24. Pap., 40 c. ..... *Putnam.*

Selected Poems:—The Cotter's Saturday Night, etc., Robert Burns;—Elegy written in a Country Churchyard by Thomas Gray, etc. 16°. Ea., pap., 10 c.. *Tompkins.*

Sherwin.—Echoes from Zion for the Prayer-Meeting, Camp-Meeting, Family Circle, and all Seasons of Religious Interest. Edited by Wm. F. Sherwin. 18°, pp. 128. 35 c.; bds., 30 c.; pap., 25 c. ..... *Waters.*

Talmage.—Sports that Kill. By T. De Witt Talmage, author of "Crumbs Swept Up," etc. Phonographically reported and revised. 12°, pp. 241. $1.25; pap., $1. *Harper.*

United States.—A Digest of the Reports of the United States Courts and Acts of Congress from May, 1872, to November, 1874. By Benjamin Vaughan Abbott. Vol. 6. Being the Second Supplement to Abbott's National Digest. 8°, pp. 564. Shp., $7.50 ..... *Diossy.*

Veil Withdrawn (The). ("Le Mot de l'Enigme.") Transl., by permission, from the French by Madame Craven. 8°, pp. 212. $1.50 ..... *Cath. Pub. Soc.*

Worth Reading:—The Funeral Solemnities of the English; Their Passion for flattering Epitaphs, by Oliver Goldsmith. On Burial Societies and the Character of an Undertaker, by Charles Lamb. 12°. Pap., 10 c. *Tompkins.*

Zell's United States Business Directory for 1875. Cont.:—Classified Lists of Manufacturers, Wholesale Traders, Jobbers, Commission Merchants, and others who, from the Nature and Extent of their Relations, may have transacted with other Cities or may be called upon with advantage by Travelers, Agents, etc. Together with valuable statistical information on the Resources of the States and Territories, and a carefully compiled Appendix of the State and City Governments, etc. Compiled under the supervision of Dr. L. Colange, Editor of "Zell's Encyclopædia," "The National Encyclopædia," etc. 8°, pp. 1847. Bds., $10 ..... *Zell.*

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Capen, History of Democracy, vol. 1, $5; $6; $7, & $9.00

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Fairfield, Ten Years with Spiritual Mediums 1.25
Reid, Hearts and Hands ..... Pap. 50

D. ASHMEAD, Phila.

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Glazier, Battles for the Union 2.00

E. P. DUTTON & CO., New-York.

Deems, No Room for Jesus 50

ESTES & LAURIAT, Boston.

Dix, National Constitution the only Road to National Peace ..... Pap. 25

J. B. FORD & CO., New-York.

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HARPER & BROS., New-York.

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Haddon, A Strange World ..... Pap. 75
Talmage, Sports that Kill ..... $1.25; pap. 1.00

HENRY HOLT & CO., New-York.

Fraser-Tytler, Mistress Judith $1.25

ORANGE JUDD CO., New-York.

Dadd, Am. Reformed Horse-book [*new ed.*] 2.50
—— Am. Cattle Doctor [*new ed.*] 2.50

MCDIVITT, CAMPBELL & CO., New-York.

Beecher Trial, Part 3 ..... Pap. 50
New-York, New Rules of the Courts. Pap., 75 c.; shp. 1.50

P. O'SHEA, New-York.

Fullerton, Straw-cutter's Daughter ... $1 & 1.25

POTT, YOUNG & CO., New-York.

Meditations on the Hidden Life of Christ. 1.50
Meditations on the Public Life of Christ .. 1.50
Robertson, History of Christian Church, *new ed.*, vols. 5 and 6 ..... Ea. 2.25

G. P. PUTNAM'S SONS, New-York.

Seguin, Am. Clinical Lectures: No. 1, Sayres on Disease of the Hip-Joint. Pap. 40

A. D. F. RANDOLPH & CO., New-York.

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Helps, Social Pressure 2.25
Russell, Recollections and Suggestions ... 3.00

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Robertson, Handbook of Theology 1.50

SOUTHERN METH. PUB. SOC., Nashville, Tenn.

Himnos para el Uso de la Iglesia Meth. Del Sur en Mexico 50

K. TOMPKINS, New-York.

Selected Poems:—Burns' Cotter's Saturday Night;—Gray's Elegy in a Country Churchyard ..... Ea., pap. 10
Worth Reading:—Goldsmith's Funeral Solemnities of the English, etc. ..... Pap. 10

TURF, FIELD, AND FARM OFFICE, New-York.

American Racing Calendar and Trotting Register, 1874 ..... 3.00

ADAM WALLACE, Phila.

Atwood, Abiding Comforter 1.00

HORACE WATERS, New-York.

Sherwin, Echoes from Zion, 35 c.; bds., 30 c.; pap. 25

WEED, PARSONS & Co., Albany.

Almanacs, Evening Journal Almanac, 1875, Pap. 25

New-York, New Constitution.....Pap. 25

S. R. WELLS, New-York.

Annual of Phrenology, etc., 1875.....Pap. 25

T. WHITTAKER, New-York.

Seabury's Communion Office..... 75

T. E. ZELL, Phila.

Zell's United States Business Directory, 1875.. .....Bds.$10.00

The Present Stage.

THE Central Association wisely devoted its meeting of this week, except the few minutes spent in the unanimous election of officers, entirely to the consideration of the 20 per cent rule, which is in the present stage the vital element in the reform. The committee reported that "they came within one" of practically unanimous adoption of this rule throughout the Eastern and Central trade, and laid before the Association the official correspondence with the Messrs. Lippincott. We are quite sure we voice the unanimous sentiment of the trade in expressing the deepest regret that this great house has chosen this course, and thus set itself to block a reform so vital to the success of those on whose well-being the prosperity even of the leaders of the trade must chiefly depend. The positions of their letter are fallacious in this: The bookseller, or any merchant, has no interest in buying where he can buy "cheapest" so long as his own customers can buy cheaper or as cheaply. Under this system, which all but this house are endeavoring to reform, the dealer can not buy "cheaply" if he buys at half cost. He can not live on a *minus* profit. And the plan put forward in opposition to that on which the trade is united would be simply a surrender to the old evils on the eve of their conquest. As one speaker at the meeting echoed the general sentiment, it is the old story of cutting off the dog's tail piece by piece so as not to hurt it. At this stage, when a remedy has been adopted by every one else in the trade as the right one, and has been tried and found to be "working well" by the Publishers' Board of Trade, any other proposition is not a step toward reform, but a blow against it. That should be clearly understood.

Here is the present state of the case: Booksellers can not make a living profit on the margin or no margin left them. They are being driven into other branches of trade. This is bad for them, because they prefer to be booksellers. It is bad for the public, because a bookstore is a useful public institution, like the library and the school-house. It is bad for the publishers, because they are losing their distributing system. They have to decide whether they will keep up the bookstores, or rely chiefly on the post-office for their sales. And books can not be sold by mail as they can over the counter. They are not, in this sense, necessaries of life, with a fixed sale. The present is the turning-point between returning to a right system or fostering a wrong one beyond hope of future reform. Once the bookseller goes, he can not be brought back again at will.

Now an easy remedy to set things right has been adopted generally through the trade. It has been received with enthusiasm East, West, North, and South. Jobbers and retailers all through the country declare that it is vitally necessary to the very existence of their business, and, for the present, they are all satisfied with it. The only class opposed to it are the professional undersellers, who avowedly thrive by warfare against the trade. There is but one house in the regular trade that has placed itself on this platform of opposition, a house which every one in the trade is sorry to see so identifying itself, because it is perhaps the largest distributing house in the country—we speak not of its own books, but of the publications of the trade in general—and the interests of every publisher who sells to, and every retailer who buys from, the house demand the success of the reform which it unfortunately opposes.

Nevertheless the trade believes the reform is bound to succeed. It is wise, right, and necessary. The failure to obtain absolutely unanimous agreement complicates the situation and provokes delay, but it is simply another obstacle to be overcome. So many expected obstacles have vanished of themselves that this new one scarcely restores the balance. The reform has acquired such an impetus that it sweeps on notwithstanding. Unless the trade belie its whole record of the past two years, this is sure, and we do not believe the trade so weak of spirit and faith.

The two questions now before it are, How best to put the 20 per cent rule (which re-establishes retail prices for buyers in general, and permits this margin only to specified professional classes) into practical operation among the houses who have given in their adherence, and how to treat the undersellers who are warring against the trade? The pecuniary and moral success of the rule, as par-

tially put in operation in New-York during the holiday season, proves conclusively that it is altogether to the advantage of the agreeing houses to keep it in operation among themselves. Their losses will be small in comparison with their evident profit. The sentiment of the last convention as to the second point was quite unanimously that buying houses could not afford to purchase of the undersellers, and that selling houses would be obliged, in self-defense, to shorten discounts to any extent necessary to prevent infringement on retail prices. No man has a right to interfere with another's ways of doing business; but it is his right and duty to protect himself and those associated with him in business relations, and to decline to furnish ammunition to be used against himself. We give this as the opinion of the trade at that time, over an issue then foreseen, and this opinion seems to have strengthened since.

These questions must receive their final solution at the great convention in the summer, but they come first, for present action, before the adjourned meeting of the Central Booksellers' Association, March 2d. The following resolution, to meet the first point, by uniting all the trade who have signed the rule, and allowing those who feel it necessary to make concessions in direct competition for library orders and the like, is before it as a basis of discussion:

Resolved, That the members of the Central Booksellers' Association pledge themselves to abide by the 20 per cent rule until the date of the next meeting of the A. B. T. A., with temporary exceptions of 25 per cent on Sunday-school books and in cases of direct competition with those who decline to abide by the rule; and that the signers of the document be requested to abide by this action.

At this meeting, all the trade is invited and urged to be present. It is most desirable that this invitation should be accepted, and that Boston, Philadelphia, and other cities should be represented by all who can possibly come. A full discussion on these important points is needed, and we invite booksellers all through the country to write us their views, or send them to the Central Association at once. This meeting should rank with the last and the next convention as one of the three great events in the progress of the reform.

THE term "Nassau street," which we used in a recent editorial, and which seems to have been misunderstood, is a phrase which we think came from trade-sale "chaff," and which we supposed was generally understood to classify the erring brethren who glory in the shame of underselling, and who centre in that neighborhood. It does not in any way refer to the religious publication societies, or the American News Company, who are sound to the core, or our old friends of the venerable antiquarian brotherhood, who happen to be located in that street, or indeed any others than those specially spoken of above.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Underselling at Dollar Stores

NORWICH, N. Y., Feb., 1875.

To the Editor of the Publishers' Weekly:

We have been deeply interested in the articles on the great evil of "underselling," as they have appeared in the WEEKLY, and desire to tender you our heartfelt thanks for the great good already accomplished.

But there is one point we do not recollect having seen mentioned, which is, if possible, even worse than "underselling by booksellers" viz.: furnishing the "dollar stores" and "ninety-nine cent stores" at a discount which enables them to sell ten, twelve, and fourteen shilling books at one dollar or ninety-nine cents, as the case may be, which they are doing all over the country.

Inclosed is a part of one of their circulars giving a list of books at ninety-nine cents.

Is there not some way of cutting off the supply, or of *reducing the discount* to twenty per cent, so that they will be compelled to sell at something near retail prices? We hope the subject may receive the careful attention of the A. B. T. Association, and that such combined action will be taken by publishers and jobbers as will remove or, at least, in some measure abate the evil.

Wishing you abundant success in your efforts at reform, Yours, JUSTICE.

Mr. Geyer's Packing Agency.

NEW-YORK, Feb. 11th, 1875.

To the Editor of the Publishers' Weekly:

I have addressed the following letter to several parties who have written me to ask my charges for packing for the trade, and I forward them to you for publication to the general trade.

I am ready to start "packing for the trade" at once, if parties are willing to pay a fair price. I have settled upon the following terms, which I think are low enough, and which will, I hope, be acceptable to the trade. My charges will be, for packing one case per week, not larger than 35 x 25 x 20, $50 per year; two cases per week, $85 per year; three cases per week, $112 per year; six cases per week, $160. Cases, carting and strapping, extra (prices for which will be found in advertisement, page 226, of this issue). During the busy season, when the

number of cases overrun the contract, succ extra case will be charged 60 c. These prices include the receiving and forwarding of packages from express companies. Settlements for packing will be required quarterly in advance. Bill for cases, carting, strapping, and for cash paid out for express charges, to be settled monthly.

Trusting the above terms will be satisfactory, I am, Yours respectfully, A. GEYER.

BOOKS RECEIVED.

SOCIAL PRESSURE, by Sir Arthur Helps. (Roberts Brothers.) The favorite "friends in council" again take up the discussion of various points at issue in social questions in this charmingly written book. Their discourse covers a wide field, many subjects being touched, among which are "Intrusiveness," "Over-publicity," "Hospitality," "Vulgarity," "Ridicule," and others. 12mo, cloth, $2.25.

THE MAID OF KILLEENA, AND OTHER STORIES, by William Black. (Harper & Bros.) 8vo, paper, 50 cents.—A STRANGE WORLD, by Miss M. E. Braddon. (Harper & Bros.) 8vo, paper, 75 cents. The names of these two writers are sufficient to carry any thing from their pens, as their admirers may be counted by the thousands. Miss Braddon's novel contains the usual murder and unhappy love affair, and is just as intense as if it were the first work she had given the world.

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STATIONERY AND FANCY GOODS.

THE holiday trade in stationery and fancy goods ended rather abruptly with the first of the year, and but little was done during January. Since then, in fancy goods at least, the trade has been at a standstill. Advantage has been taken of this dull season to take account of stocks, and to the surprise of most of the dealers they find that the trade of the past year turned out much better than was expected. They have found that when all orders were filled their shelves were empty, and the money return was such as to give great satisfaction. There is now but little stock in the city, for the importations of the year were below the average. Even the old goods from the last year were disposed of, and now the market is open for a supply of entirely new goods. Since the first of the year, however, trade has been so extremely dull that the importers have, as yet, sent no orders abroad; their customers show no indication to lay in stock, as they prefer to wait to see what the advent of spring shall bring forth. Nothing is expected during this month, but the first of March, it is thought, will bring the opening of a healthy trade.

In stationery the trade, during January, has been moderate, but all the orders have been very small. The trade, however, is satisfied, for the business done has been mostly upon a cash basis. It is impossible to designate the goods now most in demand, as articles sell about equally. Fancy writing-papers may be said to lead the market, but the goods sold are in general of the most miscellaneous character. The most noticeable fact in the trade is the decline in the amount of importations. This lack of foreign goods has been ascribed by many to dull trade and a consequent falling off in the demand; but as the stationers concede that the business of the past year turned out a good average, some other cause must be looked for. The only real cause is the fact that the American manufacturers have now reached such a degree of perfection that their goods are slowly but surely taking the place of foreign productions. This has been the case for several years past, but it is only now that the effect is noticeable. Formerly a great quantity of folio post papers were imported from France for printing circulars, but now this class of goods is made almost entirely in this country. Fancy writing-papers were also at one time almost entirely of foreign make, but now it is conceded that the domestic productions are not only equal but cheaper than the foreign makes. The tariff upon imported goods is now so high that it almost amounts to prohibition, and this is another fact that has operated to check the importation of foreign goods. American manufacturers may, therefore, congratulate themselves upon the increasing demand for their goods, and if the market can, in the near future, be controlled by them entirely, it will be a great gain to the trade.

In writing-papers there are no particularly new styles; tinted papers are yet in vogue, and the most fashionable style is that known as "legal fold." There is an indication that the "bank-note" papers, which were at once so stylish and elegant, will again become popular; already many samples have been received from London, and the American mills are now experimenting upon an imitation. This new style will probably be issued for the spring trade, and if it should take the place of the present absurdities it would be hailed with joy by all possessors of good taste.

Outside of the regular stationery articles the most salable goods for the past few weeks have been valentines. These articles have been manufactured this season in the same or even greater quantities than usual, and such were the anticipations formed of their sales, that the various jobbers and retail dealers laid in large stocks. The manufacturers in this way got rid of the bulk of their goods, but the jobbers and retailers were not so fortunate. The demand for this peculiar class of goods would seem to have declined, for outside of the manufacturers there is a general complaint of no sales. The results in the Post-office are very apparent, for where formerly Valentine-day increased the mails, there was this year scarcely a perceptible effect. It is calculated that only about 40,000 valentines have passed through the mails, where in former years the estimated number was from 80,000 to 100,000. This amount does not, of course, include the packages sent by the manufacturers in this city to the dealers in all parts of the United States. Such packages were numerous, but from the absence of the individual valentines in the mails it may be taken that the contents of the packages still remain with those who ordered them. The advent of this holiday, however, was beneficial for the general trade, for it encouraged a demand for fancy embossed and laced papers, and enabled many dealers and importers to dispose of old stocks.

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LITERARY AND TRADE NEWS.

Mr. George P. Upton:s translation of Max Muller's story of German love, "Memories," so prettily issued in red line by Jansen, McClurg & Co., has received exceptionally high praise through all the country. The new edition of Prof. Swing's "Truths for To-day," Hall's "Poems of the Farm and Fireside," and Chard's "Across the Sea, and other Poems," all published by this house, have also been well received.

An editorial book, announced from Philadelphia (Claxton, R. & H.), "Secrets of the Sanctum: an Inside View of an Editor's Life," by A. F. Hill, ought to be well received by the press, since it is dedicated "most affectionately" "To the Fraternity; to the Editor; to the Reporter; to the Correspondent; to the Contributor; to the Proof-reader; to the Copy-holder; to the Pressman; to the Foreman; to the Compositor; in a word, to the Devil."

That £1000 reward has borne altogether too much fruit. The Petersons are advertising Reynolds's "Court of London" on the strength of it; the Adams, Victor & Co. reprint of "Huish" will be ready March 1st; and Mr. John Banvard, the "great original," announces his "Private Life of a King" as for sale by the "Literary and Art Publishing Co.," of which publishing house we have had no previous information.

A new book, from the author of the Schönberg-Cotta volumes, may be expected from her American publishers, Dodd & Mead, during the spring. "Conquering and to Conquer" will be the title.

Another religious romance, "From Jest to Earnest," is promised by Rev. E. P. Roe, who is now busy preparing it for serial publication first, in the *Advance*.

DODD & MEAD have arranged with George Macdonald for the publication of his new tale, "A Double Story." A new work by Rev. John Miller, of Princeton, author of "Fetish and Theology," which puts forward some new principles in metaphysics and will form a text-book on that subject, is also announced.

JOHN P. JEWETT, the publisher of "Uncle Tom" and other popular works, is to be the publisher of the new magazine in the interest of the Grange movement. The *Golden Age* says, "He is a man of large experience and great activity, and if a thing he is interested in does not go he is abundantly able to carry it."

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THE first number (February) of the *National*, the new monthly illustrated magazine published at Washington, has appeared. It is designed to represent that city as one of the literary centres of the country.

A NEW and neat general catalogue has just been issued by the Putnams, including their books for the spring.

RANKE'S History of England has been translated into English for publication by the Clarendon Press (Oxford), and the six octavo volumes in which it is embodied are expected shortly by the Macmillans.

THE Messrs. Bagster, the well-known Bible house, have in progress a series of "Archaic Classics," which will be commenced with an "Assyrian Elementary Grammar and Reading-Book," and an interlinear "Elementary Manual of the Egyptian Language." Both have the original characters as well as interliterations, and are an interesting illustration of the progress of modern-ancient scholarship.

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[OFFICIAL.]

Publishers' Board of Trade.

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A Question of Christening.

WHAT the great libraries are to do for space by-and-by is one of the problems of the future that deserves to be ranked among Mr. Greg's "Enigmas of Life." But a question which is even more pressing is the serious one of what books are to do for titles. The resources of the alphabet in permutation are almost infinite, and those of the dictionary incalculable, so that it is already astounding how many millions of billions of trillions of different sentences have been written to make literature. But the resources of words in the happy and sufficiently brief combinations to make good titles are not so extensive. Scarcely a week passes but we happen on some duplication of titles already used; and doubtless the hundred and fifty volumes in which the old copyright entries lie buried in the crypts of the Capitol, would challenge others by the score. It is curious that the Librarian of Congress, to whom all the books used to be dedicated, has no authority to rule out duplicate titles, as the patent-office has over infringing patents: he is merely a registering officer, and the owner of a title must punish trespassers in the courts. But we would make at least one suggestion to publishers—that before setting up a running title to a book, reprint as well as original, they should spend fifty cents in inquiring of the copyright-office whether the title is already in use. It is an infinite bother to booksellers to have different books of the same title to deal with, and it is sure to hurt the sale of one or the other book. What will happen when the titles are all used up, is an awful problem we decline to exercise ourselves over. But we suppose people will never stop publishing books for want of fresh titles.

A CONUNDRUM is forwarded to us by a far West house, in the shape of a circular to booksellers, from a magazine which shall be nameless, offering to furnish the Philadelphia revised edition of Chambers' Cyclopædia, in sheep (retail, $60), the Fireside edition of the Waverley Novels ($34.50), the six-volume edition of Knight's Half-Hours ($9), and five copies of the magazine ($12.50)—in all $116 worth of goods at retail prices—all for $50, or more than a half off on the books, counting the magazines to be worth nothing. Thus a small house outside the book trade buys about ten per cent better than the largest houses inside can. We must leave it to other people to answer how it is done. We give it right up. A free subscription to the PUBLISHERS' WEEKLY for the correct answer!

OUR readers will be interested in a letter from Mr. Wesley Jones, of Iowa, discussing various points in reform. We fear the trade will scarcely agree with his proposal, that underselling should be put a stop to only on new books; indeed, his is the only indorsement of the Messrs. Lippincott's plan that we have received or heard of. That would be but a drop in the bucket, and would further lead to the utmost practical difficulty in drawing a line which would not be commonly over-stepped.

A PUBLISHING friend sends us a postal card "to show that it is not always the fault of the publishers that the booksellers don't make sales." The card is from a clergyman in one of the largest cities in this State, who was unable to find a copy of one of the best-known and most widely-selling books of the day on the counters of any dealer in his city. At each inquiry, "the supply was exhausted," although the publishers have been ready to fill all orders. This is a point well taken; yet, as we have often said, the difficulty is a mutual one. The booksellers make so little money because of the underselling encouraged by publishers, that they can't accumulate sufficient capital to keep a fair supply of books.

WE are sorry to learn that the Library Committee of Congress have not been able to secure consideration of their bill providing increased accommodations for the library. The *Tribune* states that the plan to erect a suitable building at a distance from the Capitol does not meet with much favor, nor does the scheme for extending the west front of the main building of the Capitol. The National Library certainly needs separate accommodations, whether in the Capitol grounds or in the city proper, for it would be worse than useless, in view of its necessary growth, to attempt to subordinate it in any building but one of its own; and that should be so planned as to provide for indefinite extension.

NOTHING like novelties—and from Paris! Our friend the *Golden Age* is offering a pair of "Ladies' Elegant Two-Button Kid Gloves, of any desired size or color, mailed free;" in fact, "a prime, thoroughly reliable, and elegantly finished" article—for every subscriber. This is offering the right hand of fellowship in a left-handed manner. We advise to follow it up by a special offer of glove-fitting corsets. Truly "an extraordinary inducement."

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Letter from Mr. Wesley Jones.

BURLINGTON, IOWA, Jan. 20th, 1875.

To the Editor of the Publishers' Weekly:

I have read with interest the many communications that have appeared in the PUBLISHERS' WEEKLY (and our guide) as regards reform in the book trade, and I am pleased to see so much interest taken on the subject, both by the publisher and seller. I am satisfied in my own mind that we are now on the road to reform, and all that is necessary to complete our task is for the publishers to come forward and indorse those to whom they entrust their goods. I do not wish to advise those better able to judge, but the publishers should respect the dealers in their goods, and protect them so far as is in their power, and I am satisfied that it would be profitable to them in the end. If a book is listed at $1.50, it should be sold at that price by the publisher. Many send up the cry that competition is the reason that they are sold for less. I contend that there is no competition in the book trade as regards the price that any publisher puts on his books, for they are copyrighted, and he owns them.

If Harper & Bros. could publish McGuffie's Readers, and Wilson, Hinkle & Co. could publish Wilson's Readers, and the buyer could buy them of either one that sold them the cheapest, the same as paper-mills compete, then there would be a competition in prices, and some excuse for the publisher to sell the book he quotes at $1.50 retail for any price he sees fit. But there is no such competition.

Another great evil is in the introduction of school-books at one third, forty, and one half off where the old books are given in return. This is a great evil to the dealer, for the consumer is under the impression that the dealer makes at least one hundred per cent on his goods, and causes the remark invariably by all the consumers, that *all books* are too high. It would make no difference if the McGuffie Spellers were ten cents per copy, they would grumble as long as the present discounts are given for the introduction of school-books. In my opinion every school-book that can not be introduced at its retail price, or at a discount of not more than ten per cent, is not worth its introduction. They should all be introduced on their merits and not on their price.

If this *one evil* could be remedied, there would be an impetus in the book trade that would surprise all the publishers as regards the sales and profits of their business, and I hope that the day is not far distant when this reform will take place. I know it can be done, for where there is a will there is a way. I for one do not sell books in my retail department at less than retail prices, neither does any dealer in the city; for why? I sell them all (the dealers), and tell them they must sell at the retail prices and I will protect them; if they do not, I will not supply them, and I will make the prices at a discount they can not afford. Why can not the publisher do the same? He can.

Much has been said of the North-west cutting in prices, since the organization of the Western Jobbers' Association, and the A. B. T. A., at Put-in Bay. I do not know of any first-class jobbing house west of Lake Michigan selling under the rates that were established there. I have known of some small establishments so doing, but none of the larger houses, and how easy would it be for the publisher to remedy this, by not supplying those who indulged in cutting rates. I have received many letters from retailers, headed as follows: "Please send us your ring rates on school-books," from the very men whom we are protecting so far as in our power.

Another question arises as regards miscellaneous books. I must agree with Messrs. J. B. L. & Co. on one point, which is, that miscellaneous books, one year or over old, should be sold as the dealer sees fit. They do not express themselves so plainly as that, but that is what I judge is their meaning, from conversations I have had with them on the subject; and I hope that we all, as publishers and sellers, will not use any personal remarks in expressing our opinions as regards what Mr. So and So should do, but that all opinions will be put together on an even balance, and the best ones selected as a guide.

We have done our work well, so far, in the past six months. Let us not turn back, but keep on improving, and it will not be long before the book trade will once more take that position in commercial circles it so well deserves—the most honored and respectable of all. With respect, WESLEY JONES,

Member of Executive Committee.

Another Voice.

ATHENS, GA., Dec. 29th, 1874.

To the Editor of the Publishers' Weekly:

SIR: I am glad to notice that your efforts in behalf of the retail booksellers have been productive of good results, and that many of the leading publishers of the country have determined to set their faces against the ruinous system of retailing their own books at wholesale prices. But there are evils in the trade which have not been reached, and I fear will not be, by any action yet taken or likely to be taken. How are the jobbers in the large cities to be prevented from interfering at will with the legitimate trade of the retail booksellers? For instance, I am located in a university town, and largely dependent on the trade of the university for my support. Now, under the present condition of things, there is nothing to prevent a club of young men from sending to a jobber for a lot of text-books, and getting them at a discount of from twenty-five to thirty per cent. The Law School have been ordering their text-books from a house in Cincinnati, where they buy them at the discount before mentioned, and I have been informed that similar discounts have been offered to the students in

other departments. No retail bookseller can make a living in competition with wholesale houses. A medical student came into my store a few days ago and asked for Wood & Bache's United States Dispensatory. I offered him the last edition at publisher's retail price ($10), but he declined to buy, as he could procure it through the Dean of his college from the publishers for $7. There is scarcely a retail dealer in the country who has not had the same experience in regard to this or some other book.

There is another difficulty which ought to be remedied in some way. I allude to the custom which prevails in some sections among retail booksellers, of underbidding each other, and putting retail prices down to a figure but little above wholesale prices. In one of our Georgia cities there are five or six retail bookstores, and the competition is so sharp among them that school-books are retailed at list prices, and in some cases for even less. The "Christian Harmony," a $1.50 book, is retailed at $1.25, and a shrewd, sharp buyer can purchase school-books at ten per cent above cost. The result is, that we who live within striking distance of said city are asked to conform to their figures, and when we refuse to do so, we are charged with asking exorbitant prices, when, in fact, we are only demanding the publishers' retail rates. It is hard to tell how to remedy this evil. If the retail booksellers of the country could be induced to enter into a mutual agreement not to retail at less than regular publishers' prices, and the wholesale dealers will agree not to sell to dealers who are outside of this organization, it might be reached. Can not something be done? Yours truly,

A Retail Bookseller.

BOOKS RECEIVED.

The Histology and Histochemistry of Man; a Treatise on the Elements of Composition and Structure of the Human Body, by Heinrich Frey, translated by Arthur E. J. Barker. (D. Appleton & Co.) The importance of this work as a handbook, and the great favor with which it is regarded in Germany, may be estimated from the fact that the present translation is from the fourth German edition. The edition has been considerably enlarged and carefully revised by the author, thus completing a work which by authorities has been recommended to students as the best monograph of its kind issued. It is very handsomely gotten up, and contains over six hundred engravings on wood. 8vo, cloth, $5.

The Straits of Malacca, Indo-China, and China, by J. Thomson, F.R.G.S. (Harper & Bros.) We have here embodied, in one of the most agreeable volumes of travel we have recently examined, the author's experiences and adventures during ten years' residence in and about China. The impressions he gives us of China and its inhabitants, both with his pen and pencil, are not only wonderfully lifelike and vivid, but decidedly amusing and entertaining. The illustrations, sixty in number, from the author's own sketches and photographs, are full of interest, and add materially to the attractiveness of the work. Gotten up with the same liberality which characterizes all the works issued by this firm. 8vo, cloth, $4.

The Law and the Lady, by Wilkie Collins. (Harper & Bros.) The last volume issued of the "Illustrated Library Edition" of Collins's works. 12mo, cloth, $1.50.

The Encyclopædia of Pure Materia Medica, Vol. I., edited by Timothy F. Allen, A.M., M.D. (Boericke & Tafel.) The aim of this work is to supply a complete and accurate record of the positive effects of drugs upon the healthy human organism. A large amount of literature has been searched to effect this, and original sources have been obtained and transcribed or translated. Valuable contributions have also been made to it by Drs. Richard Hughes, of England, C. Hering and Ad. Lippe, of Philadelphia, and Carroll Dunham, of New-York. The present volume includes "Abies–Atropia." Very handsomely printed and substantially gotten out. 8vo, cloth, $6; sheep, $7; half morocco, $7.50.

Shaw's Choice Specimens of American Literature, and Literary Reader, by Prof. Benj. N. Martin. (Sheldon & Co.) This edition of a very favorably known work is so improved and enlarged as to appear almost a new work. Very important additions have been made to it, such as selections from the eminent authors of recent date, and fuller selections from those of importance already given. In the former edition, from want of space, the selections were necessarily brief and fragmentary; they will be found here in all cases more satisfactory. 12mo, cloth, $1.50.

The United States Register, or Blue Book for 1875, compiled by J. Disturnell. (T. Ellwood Zell.) It would be impossible to enumerate in our space the variety of information afforded by this publication. That it is in its twenty-fourth year is sufficient proof of its reliability and comprehensiveness. It refers chiefly to matters concerning the government, the different departments of which are so fully represented as to make it an indispensable handbook. 8vo, cloth, $2; paper, $1.50.

Days near Rome, by Augustus J. C. Hare. (Porter & Coates.) The environs of Rome would seem to be untrodden ground almost to the tourist, from the many fresh points of interest discovered by Mr. Hare, and hitherto undescribed in any volume of travel. His various excursions were all within a few days' journey of Rome, and yet they led to places perfectly surrounded with classical reminiscences, and unknown to the ordinary traveler. Mr. Hare writes in most acceptable style; he is learned and yet amusing, while his text is enriched throughout by most copious and appropriate quotations from such imaginative works as "Roba di Roma," "The Marble Faun," George Sand's "Daniella," etc., or, in fact, from whatever source he can glean a word-picture to more fully illustrate his own clear and striking sketches. Numerous sketches made by himself embellish the volume. 12mo, cloth, $3.50.

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LITERARY AND TRADE NEWS.

THE star of the book trade is still in the ascendant. We do not mean to cast any financial imputation on the house of Lee, Shepard & Dillingham when we say that they are "going up," but to congratulate them on their following the general precedent in removing to finer quarters on Broadway, just below the "trade centre." They will occupy after May 1st the spacious store, No. 678 Broadway, opposite the Grand Central Hotel, and between Bond and Great Jones streets. Their new premises cover 28 x 138, and afford ample space for the transaction of their large jobbing business. We call attention to the advertisement elsewhere of lofts to let in the same building, in which special inducements will be offered to those in the book, stationery, or fancy goods trades.

THE trade is still closing in around Astor Place. Dodd & Mead leave their pleasant but not spacious store at 762 Broadway, just above, and get a few doors nearer at 751, on the opposite and favorite side, where they have leased for a term of years the commodious store of the size of Schaus' art emporium, next door. This young firm has made notable progress since it has occupied its present store, and has published from it a number of eminently successful books, some of them by authors whom it has introduced to the public. The omens are auspicious for continued growth in the new location.

THE house of D. D. Merrill & Co., St. Paul, Minn., will hereafter do business under the firm name of D. D. Merrill, Allen & Co., Mr. Alanson Allen, of St. Cloud, having joined the house. At the same time it has admitted to partnership Mr. H. E. Wedelstaedt, who entered Mr. Merrill's employ while a mere boy, and has by his faithfulness and industry worked his way up, and merited the compliment of being admitted as a partner in the house. We can heartily indorse what a local paper says in this connection: "If more of our business houses would recognize the services of the young men under their employ, there would be more to stimulate them to merit it at their hands."

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THE announcement of the admission of Mr. John Macfarlane to the firm of E. B. Smith & Co. was received with hearty congratulation by the New-York trade, who had known the gentleman in his earlier trade associations in this city, and later in his connection with the Detroit house.

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THE Harpers will publish in March Bishop Haven's record of his winter in Mexico, under the title of "Our Next-Door Neighbor." It is an interesting volume, full of informing fact and pleasant description, and will have many illustrations. Kinglake's "Inkermann" volume is delayed because of the many color printings required by the military maps.

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March 3, 1875.

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Seabury's (162) Communion Office, reprinted, 75 c. *Whittaker.*
Seguin, E. C. (162), Am. Clinical Lectures:—Vol. 1, No. 1, Sayre on Diseases of the Hip-Joint, pap., 40 c. *Putnam.*
Selected Poems:—(162) Burns's Cotter's Saturday Night;—(162) Gray's Elegy in a Country Churchyard;—(163) Tennyson's Death of the Old Year, ea., pap., 10 c. *Tompkins.*
Shakespeare (161), The Tempest, ed. by W. A. Wright, 75 c.....*Macmillan.*
Shaw's Series. *See* Martin, B. N.
Sherwin, W. F. (162), Echoes from Zion, 35 c.; bds., 30 c.; pap., 25 c.....*Waters.*
Ship-Builder, Progressive. *See* Griffiths, J. M.
Sidgwick, H. (160), Methods of Ethics, $4..*Macmillan.*
Social Pressure. *See* Helps, A.
Southworth, E. D. E. N. (161), The Fortune-Seeker, [*new ed.*], $1.75.....*Peterson.*
Spain: Art Remains, etc. *See* Baxley, H. W.
Spencerian (161) Penmanship, Theory of, bds., 40 c. *Ivison.*
Spender, J. K. (161), Therapeutic Means for Relief of Pain, $2.50.....*Macmillan.*
Sports that Kill. *See* Talmage, T. DeW.
Steiner, J. (160), Compendium of Children's Diseases, $3.50.....*Appleton.*
Straits of Malacca, etc. *See* Thomson, J.
Strange World. *See* Braddon, M. E.
Straw-Cutter's Daughter. *See* Fullerton, G.
Stretton, H. (160), Wonderful Life, $1.50....*Dodd & M.*
Sunday Echoes in Week-Day Hours. *See* Brock, C.
Tabor, E. (163), Hope Meredith, pap., 50 c.....*Harper.*
Talmage, T. DeW. (162), Sports that Kill, $1.25; pap., $1.....*Harper.*
Ten Years with Spiritual Mediums. *See* Fairfield, F. G.
Tenney, J. H. (160), Songs of Joy, 35 c.; bds., 30 c. *Lee & S.*
Theology, Church Member's Handbook of. *See* Robertson, N.
Thomson, J. (163), Straits of Malacca, etc., $4..*Harper.*
Tim's Little Mother. *See* Punot, L.
Tytler, C. C. F. *See* Fraser-Tytler, C. C.
United States (162), Abbott's (B. V.) Digest of Rep., v. 6, shp., $7.50.....*Diossy.*
United States Register or Blue-Book. *See* Disturnell, J.
Urmy, W. S. (161), King of Day, 90 c.....*Nelson & P.*
Van Nostrand's (163) Science Series.—No. 13, Atkinson on Gases met with in Coal Mines, bds., 50 c. *Van Nostrand.*
Vatican Decrees. *See* Edward, H.
Veil (162) Withdrawn, $1.50.....*Cath. Pub. Soc.*
Waller, H. *See* Livingstone, D.
Walsingham, C. (161), Annette, $1.25.....*Claxton.*
Wilkes, S. (161), and W. Moxon, Pathological Anatomy, *2d ed.*, $6.50.....*Lindsay & B.*
Willcox, W. H. (160), A Christian, What? etc., pap., 25 c.....*Cong. Pub. Soc.*
Winter Cough, etc. *See* Dobell, H.
Woman of Fire. *See* Belot, A.
Wonderful Life. *See* Stretton, H.
Worth Reading:—(162) Goldsmith's Funeral Solemnities of the English, etc.;—(160) Morals and Manners of the Kitchen, etc., ea., pap., 10 c.....*Tompkins.*
Young Folks' Hist. of U. S. *See* Higginson, T. W.
Zell's (162) U. S. Business Dir., 1875, bds., $10.....*Zell.*

THE following interesting statistics of the Tract Society's work we get from the report of the secretary at the recent semi-centennial celebration: "The American Tract Society, up to the beginning of the present year, has printed 507,489,911 copies of publications, of which 26,732,826 were volumes, and 155,383,200 were periodicals. The present daily issue averages 54,000 publications, including about 30,000 periodicals, 20,000 tracts, and 4000 volumes. Its catalogue contains 9357 distinct publications, of which 1693 are volumes. Nearly half of these are issued only at foreign mission stations, the common salvation being thus issued through this agency in 143 languages or dialects. It also issues six periodicals, two weekly and four monthly, the weeklies and two of the monthlies being illustrated, and one weekly and one monthly being in the German language. A comparison of the society's first and last years shows encouraging results. Then, nothing but tracts were printed, and the total pages for the year were 8,053,800. Last year, in addition to 7,930,500 copies of periodicals, it printed 141,567,280. Then the total cash receipts were $10,158.78; last year they were $552,391.30. Then the total benevolent receipts were $6925.56; last year the donations and legacies were $148,801.10. Since 1825, the total receipts from sales have been $8,569,070, and from donations and legacies $4,189,507.75. The business of the society is self-sustaining; donations are needed only for its benevolent work."

MR. CLODD, the author of that excellent little introduction to archæology, "The Childhood of the World," will shortly publish, through Messrs. Henry S. King & Co., a new work, entitled "The Childhood of Religion." The former book is in course of translation into several of the languages of Europe and the East, and has recently been embossed by the Society for Providing Cheap Literature for the Blind.

The Right Way Out.

It has always been the ground of our belief in the present movement, that it was a righteous, wholesome, and necessary reform, in the interests alike of trade and public, against which no possible imputation of a Ring could rightfully hold. Such a reform was natural, desirable to all, and certain to come, if the trade were wise and had a working faith in its power. Mr. Jansen's report from Chicago was a splendid proof of all this. And the proper means of dealing with the underselling that remains, now that the trade at large is so generally imbued with the true spirit of business dealing, seems to suggest itself. It is quite natural and right—we speak plainly, for we say that in which all business men agree—that a publisher should refuse to sell his books or permit them to be sold to houses that are ruining his customers and breaking his prices by underselling, and that a retailer should refuse to buy of houses that do their best to ruin his market for the very goods that he buys of them. This is, we repeat, the natural way, and the way in which, from all indications, the present difficulty will be solved. It is no question of feeling, of "punishment," or "revenge," or "coercion," but simply the common-sense way of doing business. Chicago and the West in general already discuss this course. They have tasted the fruits of reform, and they do not mean to throw their own interests overboard by letting it lapse. The Convention of July will convince the entire East of the possibility, wisdom, and certainty of the reform, and of the natural and proper way to meet continued underselling.

Believing as we do, we nevertheless deprecate decidedly the shape which the question assumes in the resolution of the Central Association passed at this week's meeting. As a mere matter of policy, it is not well to attempt extreme measures when moderate ones are likely to accomplish a result quite as, if not more, surely. This action, it seems to us, aims at a right thing in a wrong way, for it compels instead of counsels.

Coercion has a bad flavor about it, and the resolution in question is coercive in an offensive way. This reform is to be advanced by concert of action, but not by compulsion. And in proposing to bring the whole trade, not simply under the "twenty per cent rule" advocated by the Central Association in concert with the trade at large, but by "its rules" in general, it seems to us the mark is overshot. A reform simply on paper is not good for much, and the result of this resolution would be to combine the few dealers who would then adhere to the Central Association against all who were outside of it. Now this is not at all the distinction to be drawn. There is no question of membership involved. The line is between those who do business on right principles and consult the interests of all, and those who do business on wrong principles and injure even their own correspondents. And the easy way out is that houses thus affected should close their accounts; if in concert, so much the more effectively, but the compulsion of an organization on all outside of it is neither necessary nor wise. Yet we know well, and trust the trade will thoroughly appreciate, that the association meant to act in no dictatorial spirit, but for the good of all.

As we have said, we believe in concert, but not in compulsion. Let the right thing be done boldly in this matter, and let the trade adhere to the 20 per cent rule in the sure faith that may well be awakened by the good word from Chicago, and by the end of 1875 the reform will be all right, we are sure.

It may be as well to explain, in view of a suggestion made to us by an individual member of the trade, just what position the Publishers' Weekly understands itself to occupy on trade questions. Its news, book, and list columns know no distinction between parties on whatever side of whatever question; they are meant to inform the whole trade fairly and fully as to all which should interest them as dealers in books. Its correspondence columns ask for views from all sides, under the usual reservation of editorial rejection of what it does not seem desirable to print. Its editorial columns express freely, on its own responsibility, its best judgment as to the interests of the trade at large, in view of our own experience and with all the light we can gather from any or every part of the trade. We mean that it shall be absolutely fair toward every side, and endeavor to do justice alike to those who differ from us and to those who agree with our own views. To cite a single instance, we have not hesitated to express our opinion that the trade sales, under the system now being superseded, were hurtful to the best interests of the trade at large, yet we have given them the fullest announcement and report in our general columns, as matter of news. Our position as the organ of the trade associations makes us their official means of communication with the trade, but we do not propose on that account to shut out even their opponents from our columns, or to accept as wise every detail of their course. We trust the record of the Publishers' Weekly for justice and fairness will secure it against any misrepresentation which charges it with being an "organ" in any other sense.

THE imprint subscribers to our *Monthly Book Circular* may take a hint from Dodd & Mead, who paste their edition into tasteful covers of their own, on which they advertise their especial fine stock. They report that this pays abundantly. We may add that the *Circular* is intended especially for local distribution, and we intend in it, as will be seen from the March number, to impress upon bookbuyers the importance of supporting the home bookstore. We presume this will meet the views of the subscribers generally, whose interests we mean to foster, and we believe the preaching of this doctrine useful to the trade at large.

WHAT a bookseller can do by work, even in a small town, is shown by the orders for a book of general circulation such as Farrar's "Life of Christ." We learn that several dealers in comparatively small places have disposed of from fifty to seventy-five copies of that particular book, while prominent houses in larger places have sold only fifteen to twenty. There is as much difference between booksellers as there is between men.

Figaro (London) compliments Messrs. E. P. Dutton & Co., publishers, New-York, on an act of "international" justice, they having sent to Dr. Farrar a pecuniary acknowledgment for their republication of his "Life of Christ."

THE *Illustrated Christian Weekly* contains a "Publishers' Department," which Mr. H. E. Simmons, the business manager of the Tract Society, fills with plainly-put good sense.

THE *Brooklyn Journal of Education* is a new venture, under the editorial management of Mr. John Y. Culyer, of which the initial number is to appear in March. It proposes, as a specialty, to insist on the importance of the study of drawing, and to publish sketches of American artists. The price will be $2 50 per year, and the office of publication, 185 Montague street, Brooklyn.

BUSINESS CHANGES.

CAMBRIDGE, MD.—C. V. Bingley, formerly of T. S. Beckwith & Co., Petersburg, Va., has established a bookstore at this point.

IONIA, MICH.—H. Lowe, formerly of Smith & Lowe, booksellers, Ionia, Mich, has sold out his interest to D. G. Smith, a brother of K. R. Smith, and the firm style in future will be Smith & Smith.

TROY, N. Y.—Mr. Fred. Blake withdraws from the firm of William H. Young & Blake, booksellers, stationers, and blank-book manufacturers, and William H. Young will continue the business on his own account, after March 1st.

POUGHKEEPSIE, N. Y.—S. H. LeRoy has purchased all the interest of H. A. Reed in the book and stationery business carried on under the firm name of Reed & LeRoy, and has assumed all the obligations of the late firm.

The Central Booksellers' Association.

PURSUANT to adjournment, the Central Booksellers' Association met in Parlor G, St. Nicholas Hotel, Tuesday morning, March 2d, at 11 o'clock, to take action on the report of the Committee on Signatures to the Rule. Mr. A. C. Barnes, having returned from his Southern trip, took the chair, and Mr. Frank H. Dodd occupied the secretaryship, to which he was elected at the last meeting. There were present members or representatives of the following firms:

A. D. F. Randolph & Co.; George R. Lockwood; F. W. Christern; Henry Holt & Co.; James R. Osgood & Co.; D. Appleton & Co.; Baker, Pratt & Co.; Scribner, Armstrong & Co.; M. R. Dennis & Co.; E. Steiger; Lee, Shepard & Dillingham; Dodd & Mead; A. S. Barnes & Co.; Carter & Bros.; Porter & Coates; E. P. Dutton & Co.; E. J. Hale & Son; Sheldon & Co.; J. B. Ford & Co.; and others, we believe, whose names we did not get, besides Mr. Jansen, of Jansen, McClurg & Co., Chicago, who happened to be in town. Letters were read from Smith, English & Co., of Philadelphia; William Lee; James M. Cushing, of Baltimore; E. F. De Selding, of Brooklyn; A. J. Holman, of Philadelphia; and H. E. Simmons, expressing regret at their inability to be present.

Smith, English & Co. wrote that "the proposed action has our cordial approbation, and in view of the present impossibility of a universal agreement to the '20 per cent rule,' we hope the association will adopt it unanimously, and all of us then conscientiously adhere to it."

Mr. De Selding wrote, "Although the '20 per cent rule' will probably be as difficult to enforce in Brooklyn as in any city in the country, yet, believing the rule a good one, and essential to the well-being of the trade, I very cheerfully give my aid towards the establishment of it, and hereby pledge myself to abide by it in the future, both in letter and in spirit."

The reading of these letters was followed by some desultory discussion, in which one speaker referred to the demoralization of the local trade in Philadelphia as affecting the interests of the whole country. A book was sold over the counter there, but the buyer might be from anywhere in the Union, and thus be given the notion of exorbitant prices at home.

Mr. Christern explained briefly the workings of the Booksellers Union in Germany, where a person was not considered a member of the trade and could not obtain the trade credits and discounts until he had complied with the regulations of the Booksellers' Exchange. He threw out a suggestion as to whether such a system would be possible here. He declared his belief in holding entirely to retail prices, and instanced the case of a professor, who came to him as a wholesale buyer and obtained the school discount on a number of French readers. A day or two after, a student came in and wanted another French reader for Professor ——. He was asked which of the readers, and said that at 72 cents. Mr. Christern told him that there was no reader at that price, and immediately notified the professor that as he did not require the discount for himself, the retail price would thenceforth be charged him.

Mr. Appleton then introduced the following resolution:

Resolved, That any dealer, whether a member of this association or not, who does not conform to its rules, shall be reported by any member cognizant of the fact, to the Arbitration Committee, and the committee shall investigate the charge, and if established shall report it to each house in the trade. Hereafter, until notified by the Arbitration Committee that the offending house agrees to conform to the rules, no house in the association shall buy from the offending house, directly or indirectly, or sell to them, directly or indirectly, at a better discount than twenty per cent.

At the suggestion of several members, Mr. E. L. Jansen, of Jansen, McClurg & Co., Chicago, was then asked by the Chair to state the results of the reform movement in Chicago and through the West. Mr. Jansen made a very clear and interesting statement at some length, which proved the entire possibility of the reform beyond a doubt, and impressed all present as the most convincing confirmation of its practical and useful character that had been heard at the East. We only regret that we can not give his remarks *verbatim*. Mr. Jansen said that since the meeting at Put-in Bay, the West had adhered both to the letter and spirit of its resolutions. There was at first some little difficulty with customers, but they gradually came to acquiesce in the justice of the reform, and are now all right again. He could say that there had been scarcely a single variation in the scale of discounts to the trade, among all the leading houses, and they believed in the 20 per cent rule. Sales were not decreased, but rather increased, and profits were greater. All the houses worked together harmoniously, and there was no difficulty. All that was needed was backbone. Early in the Fall, they had lost a good deal of library trade, but since the 1st of January most of that trade had returned, and the libraries were now satisfied with 20 off. They had tired of writing to other houses and finding the discounts generally 20 per cent. They saw the justice of the rule, and the library trade was the better for it. Previously his house had had difficulties with several houses which he named, in each of the three Eastern centres, but of late there had been no trouble from these sources. The West was thoroughly alive to the progress of the reform, and a meeting had been called for last evening (Monday), in Chicago, to take action as to the present difficulty. There was a disposition in the trade to close accounts with underselling houses, and look elsewhere for supplies, since there seemed to be no other remedy left. It was to the interest of the whole trade to benefit the retailer as well as the jobber. In the West, he added, there was a considerable number of book-buyers not strictly library associations. These were allowed 20 per cent as regular large buyers; but if they were not regular purchasers, full retail prices were charged. If they heard stories of any underselling in Chicago, they start out at once an express tracer, and on the paper each house puts its reply. The results are sometimes very amusing, and the difficulty is almost invariably found to be either a misunderstanding or a misrepresentation. If they listened to these stories, they would be all by the ears, but a little inquiry usually put the thing right. They had, at first, a fear of losing trade to other cities on either side of them, and expected a dropping-off in trade, but they were agreeably disappointed. In old times, there had been no satisfaction in doing business at all. Prices were all at sea, and frequently they neglected to answer letters from libraries, fearing to name terms. Now they know just what to do, and their customers buy just as many goods.

A voice here suggested, "Let's all go to Chicago!" which provoked much laughter.

A general discussion on the resolution ensued, as the result of which it was amended by a provision for the appointment of a committee, which should obtain signatures, and notify the members of the association of the proper time to put the resolution into effect. This motion, as amended, was carried by a vote of 10 to 2.

The Secretary then read several more letters, among them these following:

WILMINGTON, DELAWARE, March 1, 1875.

F. H. DODD, ESQ.,
Secretary Central Booksellers' Association:

DEAR SIR: Your notice of meeting to-morrow just received, and too late to allow us to be with you in the body; but we are with you in the spirit, and will support any proper measure in the interest of the reform movement. We have expressed our views so often in the PUBLISHERS' WEEKLY, at the Put-in Bay Convention, and in various other ways, that it would be unnecessary to reiterate them here.

We know the trade needs wholesome, honest, intelligent reform, and that right speedily. We have urged it for years whenever occasion offered, and firmly believe that with persistent effort it can now be accomplished. If it fails now after all your labor, utter demoralization will follow, and the retail book trade will dwindle and shift into all imaginable contortions in the struggle for existence.

The book trade should rank with the professions—it is linked with the college and the church, it is the arsenal from which they draw their supplies; but instead of joining the army of intelligence and marching in the front with its store-house of education, it has become nothing but a *barter-shop*, lower in the scale of honor and business principle than the grocery.

We sincerely hope that no one nor a dozen houses will block the wheels of progress.

We do not think your action so far goes far enough—there are too many loop-holes open; but we accept it as the best for the time, and with the hope that it will grow better.

We have always contended and still hold that all books should be sold at retail prices, with no privileged classes (if there are discounts, quantities should govern them). If a retail price is published to the world by the *maker of the book*, that should *be the price*, and he has no right to discount his own price; if the price is too high, we say *cut down the retail*—there is where the reform should take effect. John Smith the grocer has as much right to buy a single $2 book for $1.60 as Solomon Sleekface the preacher. Each are paid for *their* labor, and each should pay for their goods, which are the labor of others.

Don't even think of allowing the result of your labor to die; you have done bravely, and with *so much accomplished* you can certainly secure the small remainder.

Wishing you complete success, and tendering you earnestly whatever small influence we may have, we remain,

Very truly, BOUGHMAN, THOMAS & CO.

BOSTON, March 1, 1875.

MR. F. H. DODD:

DEAR SIR: Circular calling meeting of Central Booksellers' Association is received. It is impossible for me to be present, but I am in favor of any arrangement which has for its object the protection of the trade and the selling of books to the *consumer* at prices which afford an honest living to those who do a business of from $50,000 to $200,000 a year.

I signed the twenty per cent rule (to go into effect when all shall have signed it), but by so doing it cuts off $20,000 a year of my sales to academies, on which I now make fifteen per cent margin, and throws it into the hands of the local country booksellers, who will go to New-York and Philadelphia for their books because they can buy them there a few cents cheaper than of me.

I am aware that this movement is of benefit to publishers and to the little retailers, as it throws all the trade of each town into the hands of the local retailer and enables him to keep a stock of the different publishers' books on exhibition, and thus amounts to local agencies for the publishers in every New-England village.

But to bring about any reform some one must suffer for a spell, and the jobber comes in as the martyr in this case. But I have faith in the publishers of the United States, that when their interests shall have been fully protected by the jobbers so that every retailer keeps a full stock of their publications, then they will be inclined to arrange a line of discounts which shall make it possible for the jobber who buys bills of from $1000 to $40,000 at a time to handle them

at sufficient advance to pay his average store expenses. And one thing more I shall expect of the publishers, viz.: to leave off selling to towns and cities at "*special rates*," where a town agent handles the school-books, and thus throw that trade into the hands of the jobbers.

Towns and cities are now buying at forty per cent when there is no earthly reason why they should have better than twenty and ten per cent, or twenty and fifteen per cent at the outside.

Hoping that something will be done to raise bookselling among the respectable callings of the age, I hopefully wait the action of the Board, and remain,

Most truly yours, J. L. HAMMETT.

Mr. Randolph then introduced a resolution providing for a committee to confer with the religious publishing societies and publishers of Sunday-school books in New-York, Boston, and Philadelphia, and solicit their adoption of 20 per cent as the maximum discount to be made to Sunday-schools; the rule to go into operation when all have signed, or at such time as shall be agreed upon by the committee. This was carried unanimously.

These committees, under appointment of the Chair, are as follows: On Underselling, Messrs. Appleton, Holt and Hale; on Sunday-school books, Messrs. Randolph, Simmons and Dodd.

After desultory remarks by other gentlemen, the meeting adjourned.

Canadian Copyright.

WE learn from a dispatch to the Associated Press that the Dominion government has introduced into the Senate a bill consolidating and designed to amend in some important particulars the Copyright act of 1868, with amendments. The act only gave copyrights in Canada to British subjects. The new act will throw open that privilege to everybody, so long as the work is published or produced in Canada. Pending the publication or republication in Canada of a literary, scientific, or artistical work, the author or his legal representative may obtain an *interim* copyright by depositing in the office of the Minister of Agriculture a copy of the title or designation of such work intended for publication or republication in Canada, the title or designation to be registered in an interim copyright register in the said office, and to secure to the author aforesaid the exclusive right recognized by this act previous to publication or republication in Canada, the said interim registration, however, not to endure for more than three months from its date of entry in said interim register. Another clause imposes penalties on any person who imports, prints, reprints, or republishes any works on which a copyright or interim copyright has been obtained. But the clause directly bearing upon the question which has given rise to legislation is as follows: "If through the neglect or unwillingness of an author to obtain in the manner herein prescribed the copyright of her works, or through the want of republishing and registration in Canada within three months of a work having been the subject of an interim copyright, any person has undertaken the republication of such works, or has imported foreign reprints of such works, after paying the royalty prescribed in virtue of any imperial law on the subject, such person shall have acquired the right of disposing by sale or otherwise of the number of copies thus actually reproduced or in process of being produced or thus imported. The proof, however, in such a case shall be with such person to establish the extent and regularity of such transaction."

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Card.

PHILADELPHIA, March 1, 1875.

Editor of the Publishers' Weekly:

DEAR SIR: We notice in your issue of February 27th, an editorial item in reference to the publishers of a magazine (not named) having offered Chambers's "Encyclopædia," with some other works, as a premium.

As *we* offer Chambers's "Encyclopædia" as a premium in connection with *Lippincott's Magazine*, it is not unlikely that the offer mentioned in your editorial may be associated with ours, and we trust that you will correct any such misapprehension, by stating that *Lippincott's Magazine* is *not* the one referred to, and oblige Yours respectfully,

J. B. LIPPINCOTT & CO.

P.S.—We also notice in a letter from Athens, Ga., in the same issue, a statement that a student to whom your correspondent attempted to sell a U. S. Dispensatory declined to purchase the work at $10, "as he could procure it through the Dean of his college from the publishers, for $7."

We do not doubt the veracity of your correspondent, but the student's statement is certainly *false*, and is one of the many similar misrepresentations made in connection with our house.

[The magazine in question was *not Lippincott's Monthly*, as we supposed would be seen from our reference to "a small house outside the book trade," that is, the publishers of said magazine, buying of the publishers of the *Cyclopedia* "about ten per cent better than the largest houses inside can." We did not mention its name, simply because we did not desire to advertise its underselling. The second point mentioned is an issue of fact outside our own jurisdiction; of course, we do not indorse all the facts or opinions of our correspondence columns.—ED.]

COLDWATER, MICH., Feb. 25, 1875.

To the Editor of the Publishers' Weekly:

I have been quite interested in reading the "Special Report of the Central Booksellers' Association," contained in the supplement to your issue of February 20th. It is a matter of congratulation to me as a bookseller, to find so many publishers and wholesale dealers uniting in their efforts to advance the proposed reform in the book trade.

I regret, however, that the house of Lippincott & Co., Philadelphia, should be found on the record in an attitude of antagonism to this reform movement, so vital, as I regard it, to the best interests of the trade.

Their disposition seems to be to keep them-

selves in circumstances *simply to be able to undersell others.*

The magnanimity of this position is at least questionable. It is to be hoped they will soon change their views, and unite with publishers generally in placing the book trade upon a basis of justice and uniformity. The practice of publishers of setting the retail price of their books, and then offering them to promiscuous buyers at a discount of 10, 15, 20, 25, or 30 per cent, is quite demoralizing to the book trade, to say nothing of its injustice to regular book dealers. Publishers and dealers should adopt some uniform system that shall be just to all parties. The rule of 20 per cent, proposed at the Put-in Bay Convention last July, was perhaps a good one at that early stage of the reform.

Let that rule be faithfully observed and carried out, till the public sentiment shall be so educated as to warrant and demand a better. Yours respectfully. D. H. D.

The Main Question.

——, Iowa, Feb. 24, 1875.

To the Editor of the Publishers' Weekly:

We have watched with regret the course pursued by the Messrs. Lippincott in regard to the 20 per cent rule.

They appear to be intent on either attempting to *break* the reform, or else totally misunderstand the feeling of the retail trade, to a small part of which we belong.

Being represented at the Cincinnati and Put-in Bay meetings, we fail to see *how*, after the full and free discussion there had, and the subsequent action of the entire Eastern trade, this house can *now* stand where it does.

But the insecure footing it occupies is very evident when they say, "It has been our aim to do for our customers fully as well, and, when possible, better, than could be done for them elsewhere; and we are not willing to forego our *ability* to do this, for an experiment in which we have no confidence whatever."

Conceding the sincerity of this, which can not be questioned, we yet have the error in judgment, in that it fails to comprehend properly what *does* constitute the best interests of all—the blending of "ability" to unite the *whole* trade, or a furtherance of past misfortunes—the ability to *cut each other's throats.* "Confidence" and "ability" are the watchwords.

Although our dealings with the Lippincotts have been of the most pleasant character, and, if we may say it, considerable in quantity, yet to us all others must subserve the one great interest of reform.

And here we offer the suggestion that if the retailers will express themselves *fully* upon this, the "critical and crucial period of the reform," their efforts, we trust, will not have been in vain.

Don't try to cut off the dog's tail!

Don't give an inch, for *that* means a yard.

Reform must be bought by unwavering confidence.

If the Central Association will stand firm, and oppose any vacillating course, in the end, which will soon be reached, the ability to make the brain do a *part* of the labor of the hand will be fully exemplified—and this indeed will be the booksellers' millennial. Retailer.

BOOKS RECEIVED.

The Morality of Prohibitory Liquor Laws: An Essay, by William B. Weeden. (Roberts Brothers.) This is not an argument for or against total abstinence. The aim of the writer is to show the arbitrary and tyrannical nature of the law known in the New-England States as the "Prohibitory Liquor Law," and to assert individual rights in the matter of imbibing strong drinks, as long as it is within limits. His statistics sustain the ground he takes, that all such laws are detrimental to the cause of morality. His entire position is fortified by arguments which seem almost irrefutable. 12mo, cloth, $1.75.

Silver Threads of Song, by H. Millard. (S. T. Gordon & Son.) Harrison Millard's name should be sufficient indorsement for this singing-book, and no doubt will be. It needs only to be examined to become a favorite. The selections are charming, and just such songs and duets as are suitable for either home or school. It includes a complete course of elementary study, and an operetta, "Little Red Ridinghood," and a musical charade, "Excellent," the music of both by Mr. Millard. 12mo, boards, 60 cents.

The Vatican Decrees in their Bearing on Civil Allegiance, by Henry Edward, Archbishop of Westminster. (Catholic Pub. Soc.) Archbishop Manning, in a very scholarly and able manner, aims to refute Mr. Gladstone's interpretation of the Vatican Decrees. He does not admit that they interfere one "jot or tittle" with a Catholic's civil allegiance. 12mo, paper, 50 cents.

First Lessons in Physiology, by C. L. Hotze. (Central Pub. Soc., St. Louis.) The lessons comprised in this book profess to present the amount of physiological science which should be taught in the common schools. They are thirty-nine in number, and are on the structure and functions of the human body. The work is noticeable for its terseness and perspicuity, and its adaptability for teaching young students. After a number of the chapters, the titles of works on specialties are given, that the teacher or pupil may pursue the subject yet further if desirous. 12mo, cloth, $1.

Hopeful Words for the Sick and Suffering. (T. Whittaker.) "For the comfort of those to whom the Lord has appointed days of weariness, this little volume has been prepared," so reads the dedication. We need only add that the compiler's work has been well done. The selections are in prose and verse, and though brief, evince a refined taste and appreciation. They are culled from the best sources, the names of Jeremy Taylor, Anna Shipton, Eliza T. Bickersteth, H. W. Beecher, F. W. Robertson, Dr. Arnold, and Dr. Parker, being of frequent occurrence. Neatly gotten up. 16mo, cloth, gilt edges, $1.

Hope Meredith, by Eliza Tabor. (Harper & Brothers.) The authoress of "St. Olave's" will scarcely be recognized in this her latest novel. Its style is altogether different from her first works, although its merits are sufficiently obvious to rank it among readable and desirable novels. A forgery, a secret marriage, a wasted and wretched life, and a hopeless death, are the chief points in the plot. 8vo, paper, 50 cents.

FERVENT PRAYER, by the Rt. Rev. Ashton Oxenden. (James Hammond.) "How to pray rightly;" "When and where to pray;" "Different kinds of prayer;" "Hindrances in prayer;" "The power of prayer," etc., etc., are the headings of a few of the chapters of a very clear and earnest work for home reading and instruction. 16mo, cloth, 50 cents.

WELLS'S ILLUSTRATED ANNUAL OF PHRENOLOGY AND PHYSIOGNOMY FOR 1875. (S. R. Wells.) Contains many portraits, biographies, and characters of leading men; all the Presidents of the United States; Canon Kingsley; James Lick; Père Hyacinthe; Von Kaulbach; John Tyndall; John Laird; Characters in Shakespeare; Our Eyes—blue, black, gray, green, large, small, almond, etc., with more than twenty illustrations; all about Sleep; Eating to Live, and Living to Eat; Blushing, Cause and Cure; Our Faces Open Books; Horse Phrenology; a Cheerful Face; What am I Good for? and other useful and entertaining matter. 8vo, 25 cents.

SELECTED POEMS, No. 15. (K. Tompkins.) Contains Gray's "Elegy written in a Country Churchyard," Campbell's "Hallowed Ground," and Burns's "Is there, for honest Poverty." Paper, 10 cents.

DRAMSHOPS, INDUSTRY, AND TAXES: An Address to the People of Mississippi, by A. Burwell. (Nat. Temperance Soc.)

ZELL'S UNITED STATES BUSINESS DIRECTORY FOR 1875, compiled under the supervision of L. Colange, LL.D., has just been issued. Business men will find this a most valuable work of reference. It is a thick volume of most two thousand pages, and contains classified lists of manufacturers, wholesale traders, jobbers, commission merchants, etc., throughout the United States, besides a great deal of statistical information on the resources of the States and Territories. It is the first successful attempt made toward a work of this kind, and will meet a daily want which is felt in the offices of all kinds of business men. Published by T. Ellwood Zell, Phila. 8vo, $10.

MISTRESS JUDITH, by C. C. Fraser-Tytler. (Henry Holt & Co.) "Mistress Judith" is the central figure of a pretty, simple story of Cambridgeshire. The author's strong point is the skill with which he sketches his various characters, the introductory picture of "Mistress Judith" and "Master Hurst" being a masterpiece. 16mo, cloth, $1.25.

OUR BARREN LANDS, by Gen. W. B. Hazen. (Robert Clarke & Co.) A small pamphlet containing confirmatory proof of some statements made by Gen. Hazen, and which have been questioned, relative to the value and arable qualities of the great tracts of land in the interior of the United States west of the one-hundredth meridian and east of the Sierra Nevadas. 50 cents.

ROBERTSON'S CHARLES THE FIFTH, with an Account of the Emperor's Life after his Abdication, by William H. Prescott. Vol. II. (J. B. Lippincott & Co.)

EZRA STILES GANNETT, 1824–1871. A Memoir, by his Son, William C. Gannett. (Roberts Brothers.) Dr. Gannett was one of the representative men of the Unitarian church. Forty-seven years of his life were spent in the ministry, during eighteen of which, from the time of his ordination, he was the colleague of Dr. Channing, sharing the labors of this eminent divine, in and out of the pulpit. Dr. Gannett's life, though full of a special interest, contains little of an eventful nature. He was more the associate of representative men than a leader. Living in eventful times, marked by the passage of the Fugitive Slave Law and the abolition of slavery, he was known rather as an anti-slavery man than an abolitionist, preaching always peace and moderation. His intimate association with the prominent men of his own denomination, renders the history of Unitarianism, and its rise and progress in New-England, which his son has embodied in his biography, a most fitting and appropriate back-ground to his consistent and beautiful life. The manner in which Mr. William Gannett has presented this memoir deserves special mention; he has succeeded, through the manly and straightforward style in which he writes, in giving us one of the most attractive works of recent date. 8vo, cloth, $3.

HOW TO WRITE CLEARLY: Rules and Exercises on English Composition, by the Rev. Edwin A. Abbott, M.A. (Roberts Brothers.) This little work will be of great service both to teachers and pupils, especially to pupils anxious to obtain a style in writing free from ambiguity and inelegancies, the rules being remarkably concise and easy of application. The exercises are excellent practice. The work is reprinted from the tenth English edition. 12mo, cloth, 60 cents.

CHRIST AND HUMANITY; with a Review, Historical and Critical, of the Doctrine of Christ's Person, by Henry M. Goodwin. (Harper & Brothers.) So many lives of Christ have been published, and so many different and opposing theories expounded relative to his divinity or the reverse, that Christology will soon become a literature in itself. Mr. Goodwin's standpoint is not easy to define in our limited space, but he does not diverge widely from the orthodox view of Christ as God and Man; while his conception of the "humanity" of Christ invests it with a new and heretofore undeveloped interest. 12mo, cloth, $2.

THE LAW AND THE LADY, by Wilkie Collins. (Harper & Brothers.) This is a cheaper edition of Collins's latest story. It was written for *Harper's Weekly*, where it attracted considerable attention. It is intensely dramatic, and hinges upon the Scottish law, which permits a jury to return a verdict of "Not Proven," where the evidence is not sufficient to acquit or condemn the prisoner. 8vo, paper, 75 cents.

THE BIBBLE MEMOIRS, being Portions of the Journal of Charles Bibble, Esq., First *Valet-de-Chambre* to the Head Cook of His Majesty King George the Fourth, and subsequently Third Waiter-in-ordinary at the Table of His Majesty. A companion volume to the Greville Memoirs. (A. Denham & Co.) This little squib against the gossip of the "Greville Memoirs" is quite amusing, and so brief that the time spent in reading it will scarcely be missed. 12mo, paper, 25 cents.

"THE Blossom of an Aloe," by Mrs. Cashel-Hoey, "Our Detachment," by Miss Katherine King, and "Safely Married," by the author of "Caste" and "Colonel Dacre," will be among the forthcoming issues in the Harpers' "Library of Select Novels."

The Late Robert S. Davis.

A MEETING of booksellers and publishers was held Wednesday at Messrs. Brewer & Tileston's, Boston, in relation to the decease of their associate, the late Robert S. Davis. Osmyn Brewster was chosen Chairman, and W. H. Dennet Secretary. A Committee on Resolutions was appointed, consisting of Dr. T. M. Brewer, Charles A. B. Shepard, and S. T. Nichols, and after remarks by Messrs. Crocker, Dennet, and others, the following resolutions were passed:

Whereas, It has pleased the Great Disposer of human events to take from among us another of our respected associates and fellow-publishers, Robert S. Davis, for so many years well known and appreciated in this community as an enterprising and successful publisher of educational works, and has, at his own good time, recalled him in the ripeness of his years, and in the full maturity of his work, from earthly responsibilities to other and, we trust, higher duties, therefore,

Resolved, That we, the publishers of Boston, have heard with deep regret of the departure from among us of our former companion and friend, and that, while we may miss the intercourse that has so long and so pleasantly subsisted between the departed and ourselves, and while his death has created in our ranks a marked and important void, we recognize in this event a Father's hand; and, remembering that our departed friend has been permitted a long and prosperous life, and has been garnered like a ripened sheaf, we bow in submission to the will of Him who doeth all things well.

Resolved, That we tender to the family of the deceased the sincere expression of our sympathy in their bereavement, knowing that He who has been pleased to take from them a beloved husband and father will be very nigh to them in their loneliness, and will sustain them with a Father's arm.

Resolved, That we will close our several places of business during the hours devoted to the funeral services of our departed brother, and will consult the wishes of his family in regard to our attendance at the same.

Dr. Brewer, J. L. Shorey, William Lee, and A. L. Graves were appointed a committee to attend the funeral.

PROF. DANA'S "System of Mineralogy" is rapidly approaching completion. A second appendix. to his great work, "Descriptive Mineralogy," will contain detailed descriptions of all new or recently described species—nearly a hundred—up to February of this year; references to all articles relating to each, published since 1867, with abstracts of many of them; and a list of new mineralogical works and of important recent memoirs. This has been prepared by Edward S. Dana, under his father's supervision, and will be ready soon at John Wiley & Son's. They have just published in this series Prof. Brush's "Determinative Mineralogy." Prof. Dana's own "Physical Mineralogy," embodying crystallography and a treatise on the optical and other physical qualities of minerals, is well advanced; and he and his son are now busy in embodying the essential features of the three works in a single "Text-Book of Mineralogy," of a convenient size for the use of classes.—*Tribune.*

STATIONERY NOTES.

E. & H. T. ANTHONY & CO. have reduced the prices of their albums and stereoscopes.

SILVER and gold perforated boards have all advanced 50 cents per dozen.

J. W. DAUGHADAY & CO., of Philadelphia, are making $10 and $15 amateur printing presses, and allow a liberal discount to the trade.

CHAS. A. DIXON, formerly at the head of the stationery department of J. B. Lippincott & Co., has established himself at Philadelphia, and has a full line of papers and stock used by stationers.

MR. JAMES KENT, for a long time the representative of Willy Wallach on the road, and latterly superintendent of the latter's retail department, severed his connection with Mr. Wallach on January 1, and is now "going it alone."

ROBERT SNEIDER, of 37 John street, has issued a sample of a style of medallion for stamping envelopes containing his own lineaments. The execution is good, and the whole effect is much like a raised postage-stamp. Cost, about sixty dollars.

THE Whiting Paper Company, of Holyoke, who have the government contract for furnishing envelope papers, are shipping three tons daily to the Plympton Envelope Co., at Hartford. The Plympton Company are now turning out 1,000,000 envelopes a day.

LITERARY AND TRADE NEWS.

LINDSAY & BLAKISTON announce for publication in March, "A Practical Treatise on the Diseases of the Eye," by Haynes Walton, F.R.C.S., Surgeon to St. Mary's Hospital in charge of the Ophthalmic Department, Lecturer on Ophthalmology, etc. Third edition, re-written and enlarged, with 5 plain and 3 colored plates, 293 wood engravings and test types. An octavo of 1190 pages, $9.

WE are glad to state that the Putnams are making an American edition of that admirable book on "The Maintenance of Health," by J. Milner Fothergill, M.D., of London. The book is very comprehensive, describing, among other subjects, the influence of physical development on character. An American book of similar character is also in press by them, "The Improvement of Health," by Dr. James Knight, of the Hospital for the Crippled and Deformed in this city.

THE Orange Judd Co. have issued in proper season a new enlarged edition of their catalogue of "Rural Books for the Farm, Garden, and Household."

A FRESHLY compiled "Narrative of Messrs. Moody and Sankey's Labors in Scotland and Ireland," etc., from the correspondence of London journals, will be published by A. D. F. Randolph & Co., in octavo form, immediately. It condenses into reasonable space a full view of this remarkable movement. This house proposes to issue at the end of the spring a supplementary pamphlet embracing an account of their subsequent labors throughout England.

THE "Bric-à-Brac" volumes have averaged a sale of 7000 copies, the "Greville Memoirs," which is the latest, having already reached

that number. A Western paper calls these volumes "pearls from the oysters of literature." The introduction, with the new volume on Moore and Jerdan, of illustrations from the Maclise Gallery, will add much to the interest of the series.

SCRIBNER, WELFORD & ARMSTRONG have made arrangements with the English publishers for the American rights of Schliemann's "Troy." This superb work chronicles some of the most interesting antiquarian discoveries of modern times, not only in Homer's Troy, but in a Troy beneath that, and it is splendidly illustrated with photographs and cuts.

THE Harpers received by Monday's steamer the advance sheets of Mr. Gladstone's pamphlet on "Vaticanism: An Answer to Reproofs and Replies," which was announced by the cable only last week, and were to publish it to-day. It will follow his previous pamphlet, of which about a hundred and fifty thousand have been sold in England, in attracting world-wide attention. Mr. Gladstone has expressed his satisfaction with the American edition of his "Vatican Decrees," which includes a history of the Vatican Council by Dr. Schaff.

THE next volume of the International Scientific Series will be Vogel on Light and Photography and Ribot on Heredity.

POEMS by "Stuart Sterne" were rather unceremoniously put out of print (with the exception of a small number) by the fire at Smith's bindery. This will, however, afford the publisher (F. B. Patterson, 32 Cedar street) an opportunity of bringing out a new edition carefully revised and reprinted.

"THE Story of Valentine; and his Brother," Mrs. Oliphant's latest novel, which has been the serial attraction of *Blackwood's* for some months, is in an advanced preparation at the Harpers.

"EVERY dog has his day," and now it is the cat's turn. Mr. Henry S. Williams, Ph.D., of Yale College, has written a book, which will be published by G. P. Putnam's Sons, on the "Anatomy of the Domestic Cat." The volume will be accompanied by one of plates reduced by the Osborne process from the charts of Hercule Straus-Durkheim, representing the cat's bones, ligaments, and muscles in minute detail. This book is the first of a proposed series on the "Descriptive Anatomy of Typical Animals," prepared for the guidance and use of students of comparative anatomy. The writer is not a professional scientist, but a business man who finds his recreation in this field.

THE February number of Sabin's *American Bibliopolist*, just out, is the most interesting number yet put forth. Its sixty pages of text include a ten-page *exposé*, by Mr. Sabin, of the £1000 hoax; "Shakespearian Gossip," by J. Parker Morris; and a great variety of notes and queries, library matters, etc., that will be pleasant reading to all book-lovers.

CANADA and the United States are now virtually the same country as regards postal arrangements—charges for letters, papers, books, etc., being at the domestic rates of the country from which sent.

THE Messrs. Rowell have long kept for their own use, compiled from all the newspapers of the country, "A Complete List of Advertisers, with Street and Number and the Kind of Business." This is constantly revised, and contains about 9500 names. They have hitherto furnished MS. copies, at $250. They now propose to put the entire list in type, at a cost for material of about $2000, and keep the matter standing in galleys arranged in racks, so as to admit of weekly corrections, and will furnish to any address a complete set of galley-proofs of the whole list for the sum of $25 (twenty-five dollars), check to accompany the order. They will be ready about the latter part of March. The actual cost of this list has not been less than five thousand dollars.

WE have the circular of a 99-cent store, in which you can get opera-chains, enameled slide and tassel, heavy seal charms for gents, Waverley novels, Mrs. Harriet Beecher Stowe novels, solid gold engraved rings, Dr. Holland's works, sets of dessert-spoons, "Familiar Quotations;" all of the choicest poetical works, gilt edge, bound beautifully, in diamond and large edition; beautiful engraved lockets, and other articles too numerous to mention.

JOHN CHURCH & CO., Cincinnati, have illustrated Western enterprise by publishing a complete edition of Richard Wagner's opera, "Lohengrin." The work is edited by Theodore Thomas, and will be sung at the forthcoming Cincinnati May Musical Festival.

THE Rev. John S. C. Abbott is writing a history of the State of Connecticut, of which he is a native.

ONE of the most interesting books of the spring will be that on "Nooks and Corners of the New-England Coast," by Mr. Samuel Adams Drake, which the Harpers will publish in the style of Nordhoff's "California," with abundant illustrations. Mr. Drake has already published two pleasant books about Boston and its vicinity, and his present field affords delightful opportunity to such a lover of the antiquarian and picturesque.

WORDSWORTH'S prose works are to be published for the first time in a collected edition, to be edited in three volumes by Rev. A. B. Grosart.

THE songs sung by the celebrated revivalists, Moody and Sankey, in Scotland, were composed by the leading writer of this style of music, P. P. Bliss, whose book, "Gospel Songs," recently issued, reached a sale of more than 50,000 copies in two months.

IT is not often that an English book of any account escapes promiscuous announcement on this side. Nevertheless, an important series of lectures, delivered at the Royal Institution, by R. Bosworth Smith, on "Mohammed and Mohammedanism," which has received the highest commendations from the English authorities as the first thoroughly appreciative study of this religion that has been made in England, quite escaped notice until the Harpers' attention was called to it by the high praise it received. This house is now reprinting the book.

MESSRS. JOHN CHURCH & CO. publish an edition of Dr. Hiller's "Life and Letters of Mendelssohn," which is sold for $1.50, retail.

A NEW contribution in the issue between "Religion and Science," this time in their relation to philosophy, is made by Prof. Charles W. Shields, D.D., of Princeton College, whose book will be published in a small 12mo by Scribner, Armstrong & Co. in March.

Scribner's Monthly has won such a success—and it is well deserved—that all the numbers of the present volume are out of print. Extra editions are being printed.

THE Committee formed for carrying out the memorial which it is proposed to raise in Edinburgh to the late Mr. Adam Black, the publisher, has been already very fairly successful in its object, more than three hundred pounds having been subscribed.

MRS. PROCTER will publish the autobiography left by Mr. Procter (Barry Cornwall), in the course of the year. As Mr. Procter knew all the distinguished men of the present century, the book is likely to be of interest.

THE new volume of "Cobden Club Essays," for 1875, will shortly be issued by Messrs. Cassell, Petter & Galpin. It will be devoted to essays on local government and taxation in England and other countries.

PROF. DANA'S book on Corals has reached a second edition in England, which the Lows are now printing from duplicate plates.

THE first volume (A to J) of the "Dictionary of Christian Antiquities," edited by Dr. W. Smith and Rev. Prof. Cheetham, M.A., is promised in February, by John Murray. The work commences at the point at which the "Dictionary of the Bible" leaves off, and gives an account of the institutions of the Christian Church, from the time of the apostles to the age of Charlemagne.

CREMATION literature will soon demand a special bibliography in England. In addition to Rev. Mr. Haweis's "Ashes for Ashes," we have now "Cremation of the Dead," by William Eassie, C.E.

"SOME Reasons for Doubting the Alleged Transit of Venus: being Free Thoughts on that Event," is a clever satire on free thought, lately published in England.

MR. HENRY BLACKBURN is to give a lecture before the British Society of Arts, "On the Art of Illustration as applied to Books and Newspapers."

A NEW monthly magazine is to be started in London, to be called *All the World Over*, and edited by Mr. Edwin Hodder.

THERE were published in France in 1874, including new editions and pamphlets, but not periodicals, 11,917 French works, besides 2196 engravings and maps, and 3841 pieces of music.

ANNOUNCEMENT.—The orders for the celebrated book, ***Huish's Memoirs of George IV.,*** *are such as to compel a postponement of its issue-day to Wednesday, March 10th, when all demands can be met by the EXTRA LARGE first edition. It is a beautiful crown 8vo, of 500 double-column pages, with portraits of George IV. and Mrs. Fitzherbert, bound in Nile-blue paper, and sold (retail) at the extraordinarily low price of $1.25—ONE OF THE CHEAPEST AND MOST ATTRACTIVE BOOKS EVER PUT ON THE MARKET. Any increase of first orders should be indicated at once.*

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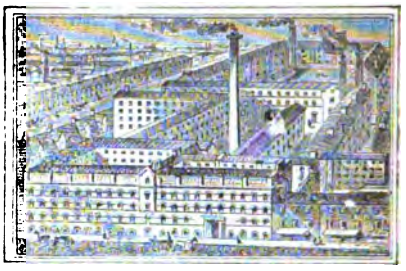

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TRADE SUPPLEMENT TO THE PUBLISHERS' WEEKLY.

[In justice to Messrs. J. B. Lippincott & Co., the following communication, which reached us on Friday morning, too late for insertion in the regular issue, is printed as a Supplement, and the mailing of the Weekly detained, in order to have both dispatched together. We regret that we are compelled to defer editorial comment.—Ed.]

LETTERS TO THE EDITOR.

Messrs Lippincott's Position.

Philadelphia, March 4, 1875.

Dear Sir: Inasmuch as the proceedings of the Central Booksellers' Association at their meeting of February 9th, as reported in your issue of February 20th, referred largely to our house, and as the representations made are calculated to place us in a false position before the trade, we trust that you will allow us to express, at some length, our views of and relations to the movement considered at this meeting.

That any movement calculated to improve the condition of the book business should receive our hearty support we think should be a fact patent to all, for what house has larger interests at stake? And just proportionately as we should be benefited by a judicious course, so should we be injured by a contrary action.

It is only on this account that we hesitate to join in the movement now before the trade, seeing, as we do, so many flaws in the plan which must soon frustrate the purpose, and result in rendering matters even worse than they now are.

The resolution submitted for signatures is as follows:

"The Central Booksellers' Association adopts twenty (20) per cent as the maximum discount to be given to libraries, schools, teachers, professional men generally, and other large buyers outside the trade, with the exception of supplies of school-books for first introduction; specimen copies of school-books for examination; school-books for school-boards, and State normal schools created by law, and authorized to purchase supplies from public funds; school-books for schools other than Sunday-schools supported by religious and benevolent societies, and purchasing their own supplies of school-books; and to such merchants as deal in books and school supplies.

"The undersigned publishers and booksellers hereby accept the above by-law of the Central Booksellers' Association, to take effect on the 20th of November next, and agree that the terms herein named shall be the rate of discount thereafter allowed on all sales at our establishment."

You will notice that a discount of twenty per cent is to be allowed to "professional men generally." We would ask why a discount should be allowed to "professional men"? Surely medical books are published for physicians, and law books for lawyers. Then why should they receive a discount any more than students or readers of any other special class of works?

As works published for a special class or "profession" have but a limited sale, and as the trade discount upon such issues is generally small, it seems to us that they should be the first to be raised to the full price when sold at retail. Indeed, in Philadelphia the booksellers agreed some time since to make a discount of *ten per cent* only on medical books, and the measure is working very successfully; so the adoption of the resolution would in that connection be really a step backward for us.

But the weakest point in the resolution is that allowing a discount of twenty per cent to be given to "large buyers outside the trade."

Can you inform us where the line distinguishing the "large buyer" from the small buyer is to be drawn to the satisfaction of all parties interested?

To the dealer who sells periodicals chiefly and paper-bound books, having a small stock of miscellaneous works, a purchaser to a certain amount might justly be deemed a "large buyer," when he could not be so considered in the more prominent bookstores.

We can not but see in this sentence alone the seed of misunderstandings and dissensions that must soon entirely defeat the movement.

The exceptions applying to school-books are so numerous that so far as they are concerned the resolution amounts to nothing, although that branch of the business represents one of its largest interests.

With these objections alone we consider we have sufficient reason to decline to "join in this movement;" but we have still a strong reason in our experience in connection with the reform in the matter of jobbing discounts attempted last September.

When the plan was laid before us we stated that we did not believe in the movement, and were confident that if attempted it would be a failure. Then, as now, we were apparently the only house that was disinclined to make the trial, and finally, disliking to stand in such a light before the trade, we set aside our own convictions and agreed with the committee of the association on a series of discounts which were to be adopted on a certain date by the Eastern jobbers.

Once decided, we entered heartily into the movement, and proceeded to notify our customers of the change. Some of these could hardly have received our letters before the whole scheme was nullified by the action of one of the houses that had been most active for its adoption.

The new rate of discount went into effect on the 7th of September, and on the morning of

the 22d of the same month we received a circular in which the house above referred to announced that it had returned to its previous rate of discounts. Of course we were obliged to notify our customers to the same effect.

The result of this "trial" was the loss to us of several good customers, and such an experience is not encouraging to make further experiments of like nature.

The only reason given for sending out this circular, was that one other party in the same city had not kept to the agreement! Without discussing the merits of this case, we would simply inquire how long an agreement of the many retailers would hold, if a combination of the few Eastern jobbers lasted just two weeks?

We would now refer to a few irregularities in the report, the result of which is to place us very ungenerously before the trade, as the only house of any importance in the East that has not signed the paper. The report states that the paper was signed by "every leading house in Boston," by all in New-York except the American News Co. (the signature of which was withheld owing to some special action being requested), and in Philadelphia, by all except ours! On looking over the list of signatures we do not find the following names: Little, Brown & Co.; Brewer & Tileston; The New-England News Co. (of Boston); Wm. Wood & Co.; Baker, Voorhies & Co.; Leggat Bros.; Banks Bros. (of New-York); Henry C. Lea; Kay & Bro.; T. & J. W. Johnston, and the Central News Co. (of Phila.), all of which houses, it seems to us, are worthy of consideration in this connection; yet without them the committee announces in its report that "they came within one" of securing the signatures of the united trade of Boston, New-York, and Philadelphia! We also notice that no mention is made of any condition being attached to any signature, which rendered the same valueless, so far as the compact is concerned!

Furthermore, no explana ion is made in the report that the wording of the resolution was so indefinite that an entire misconception of its intended meaning existed among the majority of those at the meeting in Philadelphia, the understanding being that it was designed to limit the discount to all buyers outside of the trade to twenty per cent; and it was only when one of the committee explained that it was intended to confine the discount mentioned to the exceptions specified, and to sell to others at the retail prices, that it was fully understood. In fact, the members of the committee disagreed among themselves as to the meaning of the resolution.

When the inquiry was made as to whether this question had been raised in New-York and Boston, one of the committee stated that it had not, but he supposed that it was generally understood that those signing the paper agreed to sell at retail prices, except in the cases of the exceptions specified. It is possible that this supposition is wrong; and if so, what will be the result?

With all these objections, have we not reason for declining to join in an attempt at reform which we feel confident will not succeed, and are we warranted in running the risks attending such a change in our business, for the sake of the experiment?

But it must not be inferred that we are opposed to the return to retail prices. We believe that no house has the interests of the business more at heart than ours, and no house will co-operate more cordially in any movement that can reasonably be expected to obtain the desired result.

Reference is also made in the report to our circular, issued to the Philadelphia trade last December, proposing a *gradual* return to retail prices.

Our position will be understood better, perhaps, if we add an explanation to this circular, which at that time we did not think was needed. It is to this effect: that while we think that the present custom of retailing below the published retail price is injurious to the book business, the public also have some claims that ought to be considered. They have become accustomed to expect a discount from long experience in buying, and to peremptorily deprive them of this would certainly, to say the least, be to displease and create disappointment that might result in the estrangement of many very good customers.

If, on the contrary, it should be done in the gradual way that we have suggested, we do not think it would be long before the trade would have accomplished its desires.

We have no wish to stand in the way of what should be considered beneficial to the interest of the trade. This sort of prominence is not at all to our taste; and yet we think all persons who reason dispassionately in this matter will see the force of our criticisms and suggestions. Yours, very respectfully,

J. B LIPPINCOTT & Co.

F. LEYPOLDT, Editor of the PUBLISHERS' WEEKLY
37 Park Row, New-York.

mar 17

THE

Publishers' Weekly

A JOURNAL

SPECIALLY DEVOTED TO THE INTERESTS OF THE

BOOK AND STATIONERY TRADE.

[*With which is incorporated the American Literary Gazette and Publishers' Circular, established* 1852.]

OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE AND THE AM. BOOK TRADE ASSOCIATION

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW-YORK.

VOL. VII. No. 11. NEW-YORK, Saturday, March 13, 1875. WHOLE No. 165.

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The Publishers' Weekly.

MARCH 13, 1875.

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NOTES IN SEASON.

THE date of the Trade Sale is now definitely fixed, namely, Monday, April 5th, 1875. The Messrs. Leavitt previously announced it for an earlier day, but the delays in preparing the catalogue, etc., have been such as to make this change unavoidable.

WE learn from Porter & Coates that they have just ready in their International Series of Novels, "Katerfelto," by G. J. Whyte-Melville, author of "Digby Grand," "Holmby House," etc. This tale is considered by the London *Athenæum* and other leading journals to excel even the most successful of the author's preceding books. It is a genuine sporting novel, with a bright-eyed gipsy girl for the leading heroine, and contains much clever dialogue and not a few interesting love scenes. The account of the deer-hunt on Exmoor is written with great spirit and enthusiasm, equaling any thing to be found in modern fiction. "Social Science and National Economy," by Prof. Robert Ellis Thompson, of the University of Pennsylvania, and editor of the *Penn Monthly*, is nearly ready. Though prepared for general readers, it is also intended as a text-book, and is said to be the only one on political economy which elaborates the principles of protection. Augustus J. C. Hare's new book, "Days near Rome," has met with great success, the edition being exhausted within ten days of publication. Another edition will be ready within a week or so, with which they hope to fill all orders received.

THE first of G. P. Putnam's Sons' series of "Brief Biographies," edited by Colonel Higginson, is promised for next week. The editor sets the style for the volumes in this initial work, on the "English Statesmen," which is his own. He draws upon a wide range of English authors and sketch-writers for portraitures of his subjects, weaving these extracts together by the thread of his personal knowledge, so that the reader will get some such idea of foreign statesmen as the papers give him of those at home, the partisan coloring excepted. Of the dozen leaders sketched by Colonel Higginson, Gladstone, Disraeli, and Bright occupy half the three hundred and nine pages, and the papers are very readable. The books will make handy 12mos, bound in very striking style, with the coat of arms of the country in full gilt.

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SPURGEON's new volume, "Types and Emblems," a collection of his Thursday and Sunday evenings' discourses, will be published by Sheldon & Co., in a new line of binding, to which they propose to conform the other volumes of sermons. The new volume is characterized by his customary force and points, and contains some subjects of salient titles, such as "Woman's Rights," in a Scriptural sense, from the text of the story of the daughters of Zelophahad.

Note.

MR. BOWKER's connection with the New-York *Evening Mail* having ceased, he requests that letters and advance sheets or information for his use in the PUBLISHERS' WEEKLY, *Tribune* "Literary Notes," or correspondence, be addressed to him at the office of the PUBLISHERS' WEEKLY, 37 Park Row.

8th March, 1875.

[OFFICIAL.]

Publishers' Board of Trade.

OFFICE OF THE SECRETARY,

812 Broadway, New-York,

March 10, 1875.

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By MESSRS. HARPER & BROTHERS: W. L. Jarvis.

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Secretary.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

A. L. O. E. *See* E., A. L. O.

American Educational Cyclopædia. A Reference Book for all Matters pertaining to Education. (Published annually.) Vol. 1. 1875. 8°, pp. 292. $2; pap., $1.50. *Schermerhorn.*

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THE first edition of the remarkable Washington society novel, "Alice Brand," is entirely exhausted, and Messrs. D. Appleton & Co. are printing a large second edition in view of the promised run of this vivacious book.

THE pleasant and tasty "Golden Treasury" series (Macmillans) will shortly receive a welcome addition in "Deutsche Lyrik," in which, following Miss Carlyle Aitken's collection of "Scottish Song," Dr. Buchheim collects the most approved German ballads and lyrics.

The Messrs. Lippincott's Letter.

THE letter of the Messrs. Lippincott, given in a trade supplement with our last issue, reached us, as was there stated, so late in the week that we were obliged to defer editorial reference to it to this number. We presented it to the trade immediately, however, at some cost to ourselves, in pursuance of our determination that all sides of a trade issue shall be given full and fair opportunity in the columns of the PUBLISHERS' WEEKLY. For we wish it to be understood everywhere that the WEEKLY means to give the trade the fullest light on every question that comes up, that each may judge for himself in full view of all the facts, as either side may present them. And our editorial position is taken always with the best interests of the *general* trade at heart, and neither in concert with nor in opposition to any particular section or house. So much for preface.

We must confess that we can not see that the letter of the Messrs. Lippincott alters the position of affairs. It is no news that minor mistakes have been committed during the progress of the reform. We have ourselves had occasion to make criticism in this matter, and members of the Committee on Signatures have expressed in open trade meeting regret that they had not been able to foresee contingencies,—as members of the Lippincott house heard at the meeting in Philadelphia, and might have heard still more explicitly had they attended other trade meetings to which all members of the trade were invited for consultation. We know that the trade would have been most glad of their co-operation in avoiding such mistakes. But we may say that any such vital, extensive, and delicate reform could scarcely have been advanced to its present stage, especially in view of what was certainly understood to be the opposition of so important a house, without some blunders. Those whose sympathy with the trade at large has been most unimpeached have been foremost to overlook the mistakes that have undoubtedly been committed. When a campaign which involves a whole country is carried on without them, the millennium will have come.

The unsuccessful attempt among some of the leading Eastern jobbers to obtain living rates last fall is scarcely an effective argument against the possibility of the present reform. Aside from the misunderstanding under which the false start was made at that time, while one house understood that it had not yet assented to the modifications to the rates made in Philadelphia, the case is not a parallel one. An arrangement among the jobbers, as a separate affair, stands on a different basis from the general reform contemplated in a return to the proper and natural retail prices of books. The jobbers have suffered badly from the cut-throat fever that has been ruining all the trade, but we look to see this evil also remedied by the general return to a sounder feeling. When we get back to retail prices again, there will be a margin for the jobber also to earn a fair living. Besides this, the trade has been growing stronger in "backbone" and trade feeling with every day since that attempt. And this, after all, is what is needed. The trade has already seen the folly of listening to rumors and imputations that will float about, and is ready to follow the frank example which Chicago has set.

The Messrs. Lippincott's letter takes exception to the statement of the committee that they "came within one" of the reform, by citing the names of eleven houses in the three cities not on the list. As is elsewhere explained, the strongest two names, as also the third Boston house, did sign the rule. Of the eight remaining, one is understood to be integrally a part of the American News Co., four are exclusively law, and one exclusively medical publishers; one is the leading professional undersellingh house in New-York, who thrive avowedly against the interests of the rest of the trade, and whose co-operation was of course not expected, though it was asked as a matter of form. Mr. Lea presided at the Philadelphia meeting, and did not sign simply because he never did retail a book at less than retail prices, and conscientiously thought he would by signing the paper confess what he had not done. It was understood that the law publishers at least had to wait an arrangement among those at the West, which was on foot, and of course the reform was aimed against professional undersellers, who were not considered "leading houses of the trade." With these corrections the statement of the committee can scarcely be excepted to. And even should it be literally criticised, virtually they did "come within one" of the reform, for it has been only the opposition of the leading house of Philadelphia that has prevented its being now in operation.

In brief, the return to retail prices, in which the Messrs. Lippincott in this letter proffer cordial co-operation, is not to be brought about by standing aloof from the united trade and criticising individual mistakes, but by coming heartily into consultation with the trade, and endeavoring to prevent mistakes being made. Such co-operation from the house in question would have been enthusiastically welcomed at any stage; for all the associations arising out of this movement have freely invited any house, without regard to membership, without asking any pledge of acquiescence, to be present and

take full part in their proceedings. That the "twenty per cent rule" needs further definition, is generally admitted, especially in reference to the term "large buyers." But we think there can be no reasonable doubt that it was understood by its signers to require a return to retail prices in all cases, except those of the classes named. The allegation that "the adoption of the resolution would be a step backward" in regard to medical books, must have proceeded from a very imperfect reading of the resolution, which prescribes no discounts, but simply limits them to a maximum. The restriction of medical discounts to ten per cent is itself a part of the Put-in Bay reform. That there is no reason why professional books should be sold to professional men, who are their only purchasers, at a discount, is good sound doctrine, which the trade will be surprised and glad to hear reiterated by this house; for it was largely in view of the state of things in their own city, that the Put-in Bay Convention stopped short of a full return to retail prices. The resolution certainly does accomplish a useful change in regard to school-books, despite the exceptions in behalf of contracting corporations—for it cuts off the teachers' brokerage, which has done, perhaps, as much as any one thing to ruin the retail trade through the country at large. The Messrs. Lippincott's proposed diversion contemplated a step backward, in limiting the reform to books published since New Year's. On the other hand, the Put-in Bay resolution certainly accomplished a great deal; the trade only waits the acquiescence of this one house to put it in force; and whatever difficulties there are in it, or in its way, may be easily disposed of once this house comes into line with the trade. The public so far has heartily acknowledged the justice of the reform, and little difficulty is to be apprehended from that direction.

We may conclude by saying frankly that the Messrs. Lippincott's letter brings happily to the surface a difference of opinion between the trade at large and themselves as to the meaning of their course hitherto. The underselling difficulty took its rise largely in Philadelphia, and that city has unfortunately been in great measure responsible for its continuance. Its leading house has generally declined to enter into trade consultations from the very start, even in the one or two exceptions when representatives of the firm were present as spectators. It was certainly the strong impression of the trade at large that it was not in unison with, but in opposition to, trade co-operation and progress. Their previous letter had, in some quarters at least, failed to remove that impression. We say this for the purpose of saying that the trade will very gladly welcome those portions of the present letter in which the Messrs. Lippincott acknowledge—as has been always said of them—"that any movement calculated to improve the condition of the book business should receive our hearty support, . . . for what house has larger interests at stake?" And since it is only because there are "so many flaws in the plan" that they "hesitate to join in the movement now before the trade," it only remains for them to act in accordance with the spirit of this assurance, and join with the trade in shaping the reform. The trade will be rejoiced at the avowal "that no house has the interests of the business more at heart, and no house will co-operate more cordially in any movement that can reasonably be expected to obtain the desired result." Let these words be written in gold! The division between the trade and this one house is no matter of feeling: it has been simply a question of sound business principles. "Those who reason dispassionately" have certainly been surprised at the seeming opposition of the Messrs. Lippincott to their own trade, and certainly all will rejoice to have the sentiments of their letter put into positive and practical action. There need be no question as to whether they or the trade have been right in the past, and if they will extend the promised co-operation in trade progress, no house in the trade could become so suddenly popular.

THE letter of the Messrs. Lippincott has brought out the fact that several names were omitted, by no fault of the WEEKLY, from the copy of the list of signers of the "twenty per cent rule" published in our report. The following should be added to make it complete:

New-York: Scribner, Welford & Armstrong.
Boston: Little, Brown & Co.
Brewer & Tileston.
New-England News Co.
Schönhoff & Möller.
Cambridge: Charles W. Sever.

MR. M. M. HURD, of Hurd & Houghton, has started South for a five weeks' health-trip in Florida.

WE are glad to learn that E. Phillips & Co., booksellers and stationers, of Meridian, Miss., who were burned out a short time ago, having been fully insured, resumed business immediately.

THE two Scribner book houses expect to occupy their new store, 743–5 Broadway, before the end of the month; the publishers of the two magazines, Scribner & Co., have already taken possession of their pleasant quarters, upstairs.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Reply from Mr. Randolph.

To the Editor of the Publishers' Weekly:

The letter of Messrs. Lippincott & Co. in the last number of the WEEKLY requires a word of comment. Certainly no one has thought to place that great house in "a false position before the trade." But that the house has placed itself in *seeming* hostility to the reform movement is, I think, without question. Of course the right of private judgment is not denied, and if Messrs. L. & Co. think the present is the better course for them to adopt, no one has the right to question their motives, however much their action may be deplored.

The letter, however, would seem to convey the impression that Messrs. L. & Co., notwithstanding all that has been said and written on the subject, do not fully apprehend the plans and objects of the reform. Yet the house was represented, though not voting, at the Put-in Bay Convention, where the whole subject was fully discussed—as it was afterwards discussed at the Philadelphia meeting. Now, not to go over the ground which has been so often traversed, Messrs. L. & Co. can not but remember the fact that for many years certain classes of "professional men" have bought their books at a discount; that "large buyers outside the trade" have had their books at a discount; that libraries and schools have had the same advantage, and that these discounts have varied from twenty to forty per cent. To attempt to put all these classes *at once* upon the retail basis was felt would be too sweeping a measure, and hence the rule that twenty per cent should hereafter be the maximum discount to all these classes, while on law and medical books it should be fixed at ten per cent. I admit that the phrase "large buyer" is somewhat indefinite, and that it is subject to a different interpretation by "the dealer who sells periodicals chiefly and paper-bound books," from that which would be put upon it "in the more prominent bookstores." But on one point there was no confusion, and it was that while such a house as Messrs. L. & Co. as publishers or dealers *might* consider a purchaser of $50 worth of books a "large buyer," they should not consider the man who bought a copy of one of their fifty cent books a "large buyer," and make him twenty per cent discount without his asking for it, and this when they allow only one third or a third and five discount on the same book to the trade. The whole question hinges here, and need not be misunderstood.

It is not within my purpose to discuss the failure of the jobbers' movement—which probably would not have failed had a little effort been made to trace rumors and correct wrong impressions. This is a part of the movement with which I had nothing to do; but I do know that at the West a similar organization was perfected and has worked most harmoniously and with good results, and that such an organization here is only a question of time.

Messrs. L. & Co. take issue with the report of the committee that the paper was signed by every "leading house in Boston and New-York," excepting the American News Company, for reasons stated in the report, and in Philadelphia by all except Messrs. L. & Co. They quote Messrs. Little, Brown & Co., Brewer & Tileston, the New-England News Co., of Boston, as not among the signers. They were led into this error by the carelessness of the clerk who made the copy of the list which was sent to the WEEKLY, for the paper bears these signatures. Messrs. L. & Co. instance in New-York the houses of William Wood & Co., Baker, Voorhis & Co., Banks & Bros., and one other. The first of these was not seen by the committee through an oversight, but it is known that the house is in full sympathy with the movement, and last autumn would have secured the ten per cent rule on medical books but for the refusal of "the professional undersellers"—whom Messrs. L. & Co. quote as not among the New-York signers, and whom no one here expected would sign. The others are law booksellers, and by the nature of their business hold limited relations to the trade at large. Messrs. Johnston & Co. and Kay & Brother, of Philadelphia, are also law booksellers; Henry C. Lea, as Messrs. L. & Co. know, *never retails a book, even at the retail price.* How extensive the Central News Association is, or how much of a book business it does, I do not know; but I think the committee may adhere to their statement that "they came within one" of securing the signatures of "every leading house" in New-York, Boston, and Philadelphia, inasmuch as the only publishing and jobbing and retail house in the three cities that may be called "leading" that did not sign the paper is that of Messrs. Lippincott & Co.

I do not suppose that this great firm would quote the position of the Central News Company, or, on the other hand, place themselves on a level with a house that deals mainly in second-hand books, and is known as "professional undersellers,"—as a sufficient ground for their own refusal to indorse the reform movement.

A word as to the statements of Messrs. L. & Co. concerning the wording of the resolution. In New-York and Boston, among all the signers, there was no misunderstanding as to its meaning, certainly none was expressed. It was reserved for Philadelphia to discover what was thought to be a flaw, and to Philadelphia so to correct it that no one could possibly misunderstand it! *And thus amended, it was signed by "every leading house" in Philadelphia, with the exceptions named.* This, I think, is a good and sufficient answer to all that Messrs. L. & Co. say on this point.

Messrs. L. & Co. say: "We also notice that no mention is made of any condition being attached to any signature, which rendered the same valueless, so far as the compact is concerned."

The meaning of this is not quite clear; but it is no secret that the paper was signed by some in New-York and Boston, as it was signed in Philadelphia, on condition that it was signed by others in the trade; and I may add that to-

day the book-publishing and bookselling business of the country would have achieved a great and substantial reform if Messrs. L. & Co. had seen their way clear to give it the indorsement and influence of their name and example.

No such measure of reform as Messrs. L. & Co. propose can be of any avail; for it will not help the trade at large. What the book-dealer in Iowa, or Central Pennsylvania, or Eastern Massachusetts wants is that his customer can not buy his few books in New-York, Boston, or Philadelphia within five per cent as cheap as he (the dealer) can. Thanks to the reform movement, the Publishers' Board of Trade has settled that this can not be done on school-books. The Put-in Bay Convention has told the medical student in Philadelphia that ten per cent discount is now all that he can get on his text-books. These are steps in the upward way. Others will follow in due time; and the idea that we can not go on because we have long chosen to volunteer our profits to the retail buyer (for at the first he did not ask for them), that such buyer would be displeased and cease to buy, is a fallacy, and of little moment. The matter to be considered is that the bookseller is to live by his business; that the *retail* price must be had on the *retail* sale, and that any method or policy on the part of the publisher or distributor which deliberately and persistently reduces his profits, is alike unwise and unjust as a principle of commercial economy. A. D. F. R.

BOOKS RECEIVED.

BRIC-À-BRAC SERIES:—PERSONAL REMINISCENCES BY MOORE AND JERDAN. Edited by Richard Henry Stoddard. (Scribner, Armstrong & Co.) To make Lord John Russell's "Life, Memoirs, and Correspondence of Moore" at all a readable work, it was necessary to do just what Mr. Stoddard has done—eliminate the thousand bright and sparkling anecdotes embodied in it from the mass of trivial and uninteresting details which made up the eight volumes of the original edition. We have here all that is worth knowing or worth remembering of Moore and his many friends. His association with Byron is the chief point of interest in his reminiscences. William Jerdan is best known as the editor of the *Literary Gazette*, a position he occupied for forty years. In this capacity, he was brought in contact with the prominent literary men of his day; he was the first to recognize the genius of the ill-fated Miss Landon ("L. E. L."), and bring her works before the public. 12mo, cloth, $1.50.

THE RAINBOW CREED: A Story of the Times. (William F. Gill & Co.) In the thin guise of a story, the author, who withholds his name (we assume the writer to be of the masculine gender), makes a bold and savage attack against the cant and hypocrisy of certain professors and ministers of a certain religious creed he seems to consider indigenous to Boston. We understand the characters are drawn from life, the descriptions fully revealing them, though an attempt is made to slightly hide their identity under the names of "Oratone Buzz," "Benjamin Tightcreed," "Simon Lullaby," "Abel Thunderhead," etc. 12mo, cloth, $1.50.

NARRATIVE OF MESSRS. MOODY AND SANKEY'S LABORS IN SCOTLAND AND IRELAND. (A. D. F. Randolph & Co.) A history of a wonderful religious revival that has been effected in England, Scotland, and Ireland, through the combined labors of the above-named gentlemen. Messrs. Moody and Sankey are Americans, well known in Chicago through their efforts in behalf of the poor and depraved. Their mode of worship is quite independent, and is based upon the desire to touch the hearts and consciences of their auditors, rather than their reasoning or intellectual faculties. Mr. Moody is the orator of the combination, and Mr. Sankey the singer. However unique their method may be, there is no doubt they have accomplished a vast amount of good. 8vo, paper, 60 cents.

THE SPECTRE LOVER, by Mrs. E. D. E. N. Southworth, and Stories by her Sister, Mrs. Frances Henshaw Baden. (T. B. Peterson & Bros.) "The Spectre Lover" occupies just twenty-five pages of this volume. The "other stories," by Mrs. Baden are mostly brief, but seem bright enough and interesting enough to attract lovers of this style of literature. 12mo, cloth, $1.75.

LITTLE CLASSICS (vol. 7), edited by Rossiter Johnson. (Jas. R. Osgood & Co.) "Romance" is the title of this attractive little volume. The stories embraced in it are "Iris," by Oliver Wendell Holmes; "The Rosicrucians," by Dinah Maria Muloch Craik; "The South Breaker," by Harriet Prescott Spofford; "The Snow-Storm," by John Wilson; "The King of the Peak," by Allan Cunningham. 16mo, cloth, $1.

THE YOUNG HOUSEWIFE'S COUNSELLOR AND FRIEND, by Mrs. Mary Mason. (E. J. Hale & Son.) This wise "counsellor" was published before the war, and particularly refers to Southern cookery and Southern ways. It will nevertheless be found of the greatest service to young wives, as it gives practical advice on almost every subject. 12mo, cloth, $1.75.

VATICANISM: An Answer to Reproofs and Replies, by the Right Hon. W. E. Gladstone, M.P. (Harper & Brothers.) Mr. Gladstone's famous essay on "The Vatican Decrees in their Bearing on Civil Allegiance" created an excitement in the Catholic world, both of priests and laymen, which has no similar precedent. Replies were made to it by Dr. Newman, Archbishop Manning, Monsignor Capel, and others. It is in answer to these his present document has been written. He reiterates all his former assertions, and considers them completely justified by the copious additional proofs which he offers. 8vo, paper, 40 cents.

AN EDEN IN ENGLAND, by A. L. O. E. (Robert Carter & Brothers.) The aim of the writer has been to weave into a story of to-day the lessons contained in the third chapter of Genesis, "placing them in the light thrown by the New Testament on the inspired writings of Moses." 12mo, cloth, $1.25.

SHOW YOUR COLORS, by Justin D. Fulton, D.D. (U. D. Ward.) "A story of Boston life," written specially for boys, whom it urges to take the Bible for their rule of life, and not to fear to uphold its teachings. 12mo, cloth, $1.

LITERARY AND TRADE NEWS.

DR. SCHLIEMANN'S work on "Troy" is the most interesting book of antiquarian discovery since Layard's "Nineveh." The original German work was a ponderous affair, with a huge atlas; the editor of the English translation, Philip Smith, has modified it to advantage, and introduced the illustrations in the work itself. The book is in the shape of a diary written on the spot during these remarkable excavations, in which four successive cities, one on the ruins of the other, were unearthed (the second being the Troy of the Iliad), and not less than a hundred thousand objects of antiquity collected. The interesting record makes a very large 8vo, with 52 plates and many wood-cuts, and will be published shortly by Scribner, Welford & Armstrong, at $12.50, the English title being "Troy and its Remains."

THE "Popular Science Library," at the low price of one dollar, illustrations and all, is one of the happiest ventures the Appletons have put forth. The second number is Quatrefages' "Natural History of Man," translated by Miss Youmans, which comprises a series of popular lectures to French workingmen by this eminent anthropologist, on the origin, unity, and antiquity of man, and the characteristics of the various races. He is an anti-Darwinian, and the other side of the question is presented in notes by Prof. Gill, of the Smithsonian. There are many very good portrait and diagram illustrations. Following this will be "The Science of Music," in which Sedley Taylor explains to the general reader the scientific view of the physical basis of harmony very clearly and happily, and an "Outline of the Evolution Philosophy," translated from the French of Dr. E. Cazelle by Rev. O. B. Frothingham.

IT is but fifteen years since Irving completed his "Washington," in the very year of his death, yet more copies have already been sold of this last work than of any other, except the "Sketch-Book," which made his fame. There have been a dozen editions, from five sets of plates, besides the one-volume abridgment for school use, which was made by Mr. O. B. Bunce, after the plan of Irving's own abridgment of the "Columbus." When the elder Putnam, of pleasant memory, had nothing special on hand, he used to get out a new edition of the "Washington," as the trade joke goes. The second generation of Putnams have now ready the promised "Mount Vernon" edition, in two volumes, octavo, with twenty steel plates. These are selected from the hundred and two steels of the great subscription edition of the book (of which 40,000 were printed, for subscribers only), and which are still kept in print, and frequently ordered by collectors. Over 100,000 copies of the "Washington" have been sold. The Japanese are especially fond of the book, for Washington is their chief American hero, and it is stated that no order for books comes from that country without including it. But they have no cherry-trees in Japan, and one part is a sealed book.

THE most exhaustive work on "Diseases of the Eye" yet written is to be published shortly by the Macmillans. It is by Dr. Brudenell Carter, a leading English authority, and will make an octavo of six hundred pages.

A NEW translation of Auerbach's "On the Heights" is being made for Henry Holt & Co. by Mr. Simon A. Stern, that at present in the market being unsatisfactory in its English style. His Heine book has proved him a very clever literary workman.

THE firm of William H. Young & Blake, one of the leading book houses in Troy, has dissolved partnership, Mr. Blake retiring. William H. Young, who will conduct the business in future, "started out early in life," says the Troy *Times*, "as a clerk for G. & C. Dauchy, dry goods merchants, with whom he remained nine years. In 1842 he formed a partnership with Charles P. Hartt, and opened a bookstore. In 1851 Mr. Hartt retired, and Mr. Young conducted the business alone till 1861, when Mr. Benson, a clerk for many years in his employ, was admitted as a partner, and so remained until 1866. Mr. Young again conducted the business alone till 1869, when F. W. Blake was admitted as a partner, and has remained ever since During his copartnership Mr. Blake has won many friends by his courteous manner and attention to business. We wish him every success in his future career. Mr. Young is well known by all classes of citizens, and is highly respected for probity, honesty, and integrity. His business career has been such that he may justly feel proud of it."

SPECIAL attention is called to "The Service of Praise" of Scribner, Armstrong & Co., which is intended to furnish a complete book for praise-meetings, as well as a hymn and tune book. In fact, it is well calculated for all the purposes of the church, including fifty-six special services of responsive readings on themes of the Christian life, the chants, and a careful selection of the hymns and tunes most in use.

THE current number of the *American Educational Monthly* has a frisky letter describing the recent "battle of the books" in California, with free sketches of the agents who fought the campaign. It is lively reading.

BUSINESS CHANGES.

ATLANTA, GA.—Burke, Hancock & Co. succeed J. W. Burke & Co. in their Atlanta house. The firm of J. W. Burke & Co. continue as usual at their old stand in Macon, Ga.

CINCINNATI, OHIO.—H. S. Bosworth, of the firm of Bosworth, Chase & Hall, publishers, retired from business March 1st, having sold his interest to his partners, D. W. Chase and John B. Hall, who will continue the same under the name of Chase & Hall.

FORT DODGE, IOWA.—The business heretofore conducted by J. Swain has been purchased by S. B. Prindle and E. M. Yount. As "Prindle & Yount" they will continue the book and stationery trade.

PROVIDENCE, R. I.—The copartnership heretofore existing under the name and style of Gladding Bros. & Tibbitts has been dissolved by mutual consent.

— W. T. Tibbitts and Foster H. Randall have formed a copartnership under the name and style of Tibbitts & Randall, and will continue the business at the old stand of Gladding Bros. & Tibbitts.

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MESSRS. S. C. GRIGGS & CO., of Chicago, have quite a number of new books "on the stocks." They will have ready about May 1st, "The Corona of Demosthenes," with notes by Prof. M. L. Dooge, of the University of Michigan; "Elements of the Differential and Integral Calculus," by a new method founded on the true system of Sir Isaac Newton, without the use of infinitesimals or limits, by C. P. Buckingham, formerly Assistant Professor at West-Point, etc., and "Pictures of Life in Camp and Field," by Benjamin F. Taylor, author of "World on Wheels," etc. They have also in rapid preparation "Norse Mythology; or, the Religion of our Forefathers," by Prof. R. B. Anderson, of the University of Wisconsin, the most thorough and exhaustive work yet issued in this country; "Songs of Yesterday," a new volume of poems, by Benjamin F. Taylor, author of "Old Time Pictures," which will be profusely illustrated and elegantly published for the next holidays. It will contain the poems which appeared the past year in *Scribner's Monthly*, and as many more not yet printed; also "Exegetical Hand-book of the New Testament," by Dr. E. C. Mitchell, of the Chicago University.

The Postal Iniquity.

ONE of the latest acts of the late Congress was to double the rate of postage upon what is known as third-class matter, by an amendment to the Senate Sundry Civil Appropriation Bill. The amendment was the substitution of the word "ounce" for the words "two ounces" in section eight of the act of June 20th, 1874. Thus, by the change of a single word, publishers, booksellers, and all others using the mails for the purpose of delivering their goods, have their expenses increased by several thousand dollars a year. There is no question as to where the influence that induced the change came from, for it is too well known that since the passage of the act of June 20th, 1874, which allowed packages of four pounds to pass through the mails, the express companies have been complaining that it interfered with their business. The express companies may therefore be partly held responsible for the change, for they are the only parties who gain by it. That these are the interested parties is definitely shown by the fact that on the 23d of February, when the Post-office Appropriation Bill was under consideration in the Senate, an amendment was offered to insert in the act mentioned the words "twelve ounces" in lieu of the words "four pounds." The amendment was lost; but if it had been adopted, it would not have been so proscriptive as the amendment subsequently adopted. The object then was to limit the amount of merchandise passing through the mails; but it being shown that this class of matter paid a larger revenue to the government than any other class, except letters, the proposal was voted down. On the last night of the session the matter was brought up in a new form, and owing to the hurry and confusion that attend the last hours of a session, the amendment to change one cent for two ounces to one cent an ounce was adopted. Of course the immediate effect of the new law is to double the rate of postage on third-class matter, in which is included transient newspapers and publications, books, manuscripts, proof-sheets, printed matter, etc.; but beyond this it decreases the government revenue and increases the profits of the express companies. There is certainly no reason why small packages should not be sent through the mails; but even if this is disputed, there is no reason why newspapers should be practically excluded, unless sent from the office of publication to regular subscribers. It is probly a mistake that newspapers and printed matter have been included in the new law; but if such is the case, it is a poor commentary upon the wisdom of our law-makers. The stupidity of passing such a law is only equaled by the incongruities to which it gives rise. It will now cost about four cents to send any one of the large dailies to Brooklyn, but the same paper may be sent from San Francisco to London for two cents. Why should persons residing in England receive their mail matter at lower rates than the residents of American cities? It now costs as much to send a newspaper from one city to another as it does to send it to Canada, Brazil, or the Sandwich Islands—and this by the act of an American Congress. Upon the publishers of books and music the law is particularly onerous, for they can no longer afford to mail their publications free of postage, or if they do it will only be at the additional expense of several thousand dollars a year, and the profits of the business will hardly stand it.

Though this imposition must be borne for the present, it is to be hoped that the publishers will take the matter in hand, and by the time the next Congress meets be prepared for some united action.

The American Catalogue.

WE have decided to begin at once and to push forward vigorously the compilation of the Finding List so long desired. Practical considerations have caused some change in the plan, and the work will be published in two volumes, the first of which we hope to have ready by the Centennial, and the second during 1877. The first volume will be a general catalogue of American books in print, including English works with American imprints. Books will be entered, in compact titles, under author's name, and in the case of a large class of books, such as novels, juveniles, and the like, known usually by their title, also under its leading word. This General Catalogue will thus be more comprehensive than the general English catalogues or those of Continental trades, which make but one entry. The second volume will be a subject index, also on the dictionary system. The classification will of course be based on a scientific analysis of the field of knowledge, which is the field of book-making, but the subdivisions will be arranged in their alphabetical and not their logical order. Thus, the primary division of theology will not contain under that entry a list of books on all branches of the subject, which would make of themselves an unwieldy catalogue, but only the general works that can not be referred to any subdivision, and for the rest references to all their subdivisions, as Christology, Eschatology, Homiletics, Prayer, etc., which will be

found under C, E, H, and other respective letters. This follows the system of the Boston Public Library as regards subject-entries, and by carrying out the analysis so as to have the *minimum* of titles under each subject-entry, any line of books can be most easily traced. The length of time that would be required for a one-volume and one alphabet work, and other practical difficulties in its way, have caused this change of plan, which will have also certain positive advantages to the bookseller and reader. We shall enter upon the work at once, and shall accordingly ask for the deposit of twenty per cent of the subscriptions provided for by the guarantee fund, as the chief part of the expenditure will be necessitated some time previous to publication. We trust and presume that no exception will be taken by subscribers to these variations from the plan put forth in the PUBLISHERS' WEEKLY of September 13th, 1873, as the full amount subscribed will probably be needed. The price can scarcely be less than $10 per volume—not because of the size of the work, which is to be as compact as possible, but of the labor which must go into it—yet of that we can not speak definitely now. But a limited edition will be printed, and the price will be considerably raised on publication. Libraries and members of the trade who have not yet subscribed should therefore send in their subscriptions at once. A subscription for "one copy" means at any price not exceeding $25. Further particulars will be given in future numbers of the WEEKLY.

THIS work will be supplemented thereafter by an Annual Catalogue on the same double plan, so that the American bookseller will have a Finding List always up to date. We propose also to publish during the current year a Class List of Novels, and should this be pecuniarily successful, to follow it with Class Lists of Juveniles, etc. The "Stationers' Annual" is also to be pushed forward as rapidly as circumstances will permit. These undertakings, with the "Uniform Trade List Annual," comprise a considerable amount of bibliographical work which we trust will be appreciated by the trade, since upon their support its success of course depends. All of it is in the direct line of our endeavor to make the PUBLISHERS' WEEKLY and its co-ordinate enterprises of the highest usefulness in the development of the American book trade.

FRANK LESLIE'S *Chimney Corner* for March 20th contains a portrait and pleasant sketch of Mr. Charles A. B. Shepard, of Lee & Shepard, a man whom the trade "delighteth to honor."

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A "Hard-Pan" Publisher.

——, MASS., March 7, 1875.

To the Editor of the Publishers' Weekly:

For the past year I have been much interested in the articles on "reform in the book trade" which I have found in your valuable journal, and since the convention at Put-in Bay my interest has increased in the various correspondence, and particularly that portion which refers to the "20 per cent rule." In my opinion, this rule should be abolished. The most sensible remark I have found in all the correspondence I quote from "Boughman, Thomas & Co.," in No. 10, March 6th:

"We have always contended and still hold that all books should be sold at retail prices, with no privileged classes; if there are discounts, quantities should govern them."

This is sensible, surely, and as it should be. Why this discount to clergy? Is it because they buy so many more books than others? We think not; and as they are paid for preaching, as well as the mechanic for his labor, we can't see why one should have a discount, and not the other. We venture to say (and we think all retailers, and those publishers who have a retail department, will agree with us) that twenty books, including all kinds, are sold to young ladies, to one to clergymen. If so, why not give the young ladies the 20 per cent discount? They certainly influence more trade than the clergy, as far as the number of books is concerned. We seldom step into a bookstore, from Bangor to the Mississippi, but we find ladies purchasing books. Again, why should a student be entitled to a discount? Can any one give a good reason? What are books to a student? They are the tools with which he learns his trade; and when this trade is learned, *as he thinks*, when he is done with the law school or theological seminary, does he buy a library for his future use all at one time? No; he buys as they are needed or published, one at a time. Does a carpenter, or a young man who begins to learn the trade, buy all his tools at once? And does the hardware dealer discount the student at the work-bench when he buys one hammer or one saw? The same will apply to a blacksmith, and the answer to both is No. But they both are entitled to a discount, if the student or the clergyman are.

I hope this question will be agitated till the Publishers' Board of Trade will see that discounts to those not in the trade should be governed "by quantities" and a little common sense. If the experience of other publishers in dealing with the clergy has been the same as mine (which I may send you soon), the rule, as applied to them, would be dropped at once.

A PUBLISHER WHO IS NOT A LUNATIC.

Free Text-Books: A Question.

——, Wis., March 5, 1875.

To the Editor of the Publishers' Weekly:

Dear Sir: Are publishers promoting good feeling and harmony among the trade by such a course as this?—A bill was passed by the legislature of a Western State authorizing towns to furnish text-books free to pupils, mainly by the efforts of the agents of two New-York houses, who stated to members that if the bill passed, they would furnish the books for their towns at 40 per cent off. The writer has sold the books of these houses for nearly a quarter of a century, but was never able to obtain any such discount from them.

Bookseller.

A Retailer who "Talks out."

——, Ct., March 3, 1875.

To the Editor of the Publishers' Weekly:

Sir: I am a subscriber to and admirer of your journal. I, too, received one of those circulars alluded to in your "conundrum" editorial of February 27th.

If I read my "Trade-List Annual" aright, the cyclopædia included in that list of books to be given away to get rid of them is from the only respectable house which stands out against giving "country retailers a chance to make an honest living."

I presume other dealers are situated much the same as myself.

I am near enough to both Boston and New-York to feel the heavy hand of each alternately, "as per sample annexed."

This week I had to lose a sale of $17.50 list of Harper's latest and best books (two of them $5 each), because these books had been offered in Boston at 40 per cent off.

I doubt the 40 per cent, but the sale is lost all the same, as the books will be bought in Boston if the discount proves to be less than mine.

Another party wanting $70 worth of books delays giving me the order until he can hear from a house in New-York (not booksellers) whether the price they will give him, "*without making any thing themselves*," on account of other business relations, is better than the figures I gave, which were as low as any retailer should put them.

Let your "publishing friend" who sent you the clergyman's postal card "to show that it is not always the fault of the publishers that the booksellers don't make sales," get into my shoes, and see these two trades I described above slip through his fingers in one week in a town of something over 10,000 inhabitants, and then see if he feels like ordering all the new books that come out for clergymen.

I read with interest the letter of Wesley Jones, and fully agree with all he says of the introduction prices of school-books. As to the indorsement of the Philadelphia house, I disagree, as I believe retailers generally must.

Give us countrymen a chance! C.

Queries.

To the Editor of the Publishers' Weekly:

Dear Sir: Please ask Messrs. J. B. Lippincott & Co. what they meant in their proposed compromise circular by making its provisions apply only to "*local* buyers," and whether they intended to seek retail trade (including library purchases) in other places where the dealers were bound by the 20 per cent rule, by underselling them? Anxious Inquirer.

BOOKS RECEIVED.

Literature Primers, edited by J. R. Green, M.A.:—English Grammar, by the Rev. Richard Morris, M.A., LL.D. (Macmillan & Co.) The initial volume of a new series of history and literature primers. It is a little book, but it contains a great deal of information given in a very clear and concise way. It will certainly become a favorite text-book for the use of young students. 16mo, cloth, 40 cents.

German Classics for American Students, edited by James Morgan Hart, vol. I.:—Goethe's Hermann and Dorothea. (G. P. Putman's Sons.) This is the first volume of a series the publication of which is designed to supply a long-felt want with students of German. If it meets with success, and there is every reason to believe it will, it is intended to embrace in it the masterpieces of Goethe, Schiller, Lessing, with selections from Herder, Wieland, and others. Each volume will contain an introduction, embodying really a history of the work and its place in German literature; besides, there will be a running commentary upon each poem, explaining, in copious notes, every thing that needs elucidation. The present volume is very neatly printed and bound. 16mo, cloth, $1.25.

Epochs of History:—The French Revolution and First Empire, by William O'Connor Morris. (Scribner, Armstrong & Co.) No attempt is made at more than a sketch of the period selected as the subject for the present volume. The space does not admit of lengthy details, nor will it allow of a history of the many events which led up to this tragical epoch. These volumes, however, have only been issued as supplementary to a regular course of history; as such, they are unequaled, giving, as they do, an elaborate and perfect picture almost of the time named. In this one, all the romance and tragedy of the French Revolution and the dreadful reign of terror, with all their salient points, are strongly brought out. Hon. Andrew D. White, President of Cornell University, contributes to the volume an appendix, including a most valuable bibliography of the French Revolution. 16mo, cloth, $1.

The Three Bank-Notes, from the German of Franz Hoffman, by Miss R. H. Shively. (Lutheran Board of Pub.) "The Three Bank-Notes" relate all the incidents of this story. They are invested with the power of speech, and in the dead of night come together from their hiding-places, and separately tell the various scenes they have been the unconscious witnesses of. 16mo, cloth, 85 cents.

The Story of a Fellow-Soldier, by Frances Awdry. (Macmillan & Co.) John Coleridge Patteson, a native of Winsor, England, and for many years Missionary Bishop of the Melanesian Islands, is the hero of this story. It contains all the facts of his exemplary life, and a history of his labors in New-Zealand. 12mo, cloth, $1.50.

LECTURES ON THE EARLY HISTORY OF INSTITUTIONS, by Sir Henry Sumner Maine. (Henry Holt & Co.) These lectures carry further in some particulars the line of investigation pursued by the author in an earlier work on "Ancient Law." They have for their subjects, "New Materials for the Early History of Institutions," "The Ancient Irish Law," "Kinship as the Basis of Society," "The Tribe and the Land," "The Chief and his Order," "The Chief and the Land," "Ancient Divisions of the Family," etc., etc. 8vo, cloth, $3.

THE BLOSSOMING OF AN ALOE, by Mrs. Cashel Hoey. (Harper & Brothers.) That "patient waiting is no loss," is exemplified in the history of the heroine of this novel, "Anne Cairnes," a noble, trusting woman, who only realizes the the dream of her youth after twenty long years of loving servitude. The story is one of home life in the south of Scotland, and the time, that of the outbreak of the Crimean War. 8vo, paper, 50 cents.

ALICE BRAND, by A. G. Riddle. (D. Appleton & Co.) The principal interest of this story centres in the scenes and characters it reproduces from the demoralized society which existed in Washington just immediately after the war. The President, members of the Cabinet, female lobbyists, pardon-brokers, and adventurous chevaliers, all figure in it, drawn with a great deal of truth and power. A thread of a love-story runs through it, purifying the atmosphere and giving a keen interest to the reader, which lasts from the beginning to the end of the novel. 12mo, cloth, $1.50.

THE PRIVATE LIFE OF A KING, by John Banvard, Artist. (Literary and Art Pub. Co.) The line of literature evoked by the "£1000 reward" seems destined "to stretch out to the crack of doom," judging from the books in the market and the announcements. This professes to be the "suppressed memoirs of the Prince of Wales, afterwards George IV.," and claims to contain "*one* of *the* documents" for which the reward was offered, and "the *only one* in existence." 12mo, cloth, $2.50.

RICHARDSON'S NEW MODERN SCHOOL FOR THE PIANOFORTE. (S. T. Gordon & Son.) A new and enlarged edition of "Richardson's Modern School," so well known and so highly recommended by the most prominent teachers and musicians. It is now issued with American fingering, a change which will meet with much favor with American students, and also greatly facilitate their progress. Besides retaining most all the original plates, selections have been added from later musical works, which will be greatly prized and materially increase the value of the work. $3.75.

THE FOUR GOSPELS IN ONE, by Robert Allen Campbell. (Henry W. Brand & Co., St. Louis.) This volume contains every statement of fact in the four gospels, given throughout in the language of the authorized version. It makes a continuous narrative, arranged in the chronological order in which it probably occurred. 12mo, cloth, $1.50.

A COURSE OF LECTURES ON PHYSIOLOGY, as delivered by Professor Küss. Edited by Mathias Duval, M.D., translated by Robert Amory, M.D. (James Campbell.) These lectures were originally delivered at the Medical School of the University of Strasbourg, and are translated from the second revised edition. They make a most admirable text-book for the advanced student, being very satisfactory treatises on physiology in its present stage. The work is illustrated by one hundred and fifty wood-cuts inserted in the text. 12mo, cloth, $2.50.

WE have received from the Reformed Church Publication Board, Philadelphia, three works of a strictly religious character: "Seeking and Finding," from the German, by Lewis Henry Steiner, 12mo, cloth, $1. "Gift-Book for the Million; or, Life Pictures of the Prodigal Son," by Rev. D. J. Heisler, A.M., 12mo, cloth, $1. And "Treasury Pictures," vol. 1, compiled by J. David Miller; a little volume of readings for young people, 16mo, cloth, 60 cents.

THE AMERICAN FIREMAN. (H. L. Champlin.) A number of treatises on subjects especially interesting to firemen; such as, "The Origin of Fires," "The Fire-Alarm Telegraph," "Fire-Extinguishing Apparatus," "Muster and Lists." Under the headings of "Lurid Leaves" and "Sketches," an account is given of celebrated fires throughout the world. 12mo, cloth, $1.

PESTALOZZI: HIS LIFE, WORK, AND INFLUENCE, by Herman Krüsi, A.M. (Wilson, Hinkle & Co.) Every one interested in the cause of education will want to read the life of Heinrich Pestalozzi, an educational reformer, whose system of imparting knowledge worked such a revolution throughout the common schools of Europe as to render him famous, though but a poor, uneducated man, without position or influence. Pestalozzi was born in Zurich in 1746, his ancestors being Italian Protestants, who had fled from their country on account of religious persecution; one would scarcely imagine, however, from the remarkable portrait of him which adorns (?) the work, that the fiery blood of the Latin race coursed through his veins. He lived till 1827, the record of his long life being one of universal usefulness to mankind and unvaried esteem and honor from all his associates. Prof. Krüsi gives an extended account of his method, and its value and importance, and also its adaptability in all the various branches of education, tested by him in an experience of thirty years in the Normal Schools of Germany, Switzerland, England, and the United States. 8vo, cloth, $2.25.

THE TRUE AND THE FALSE INFALLIBILITY OF THE POPES, by Dr. Joseph Fessler. (Catholic Pub. Soc.) Dr. Fessler was Secretary-General to the Vatican Council in 1870, and died two years afterwards, worn out with the labors imposed upon him there. This work, an answer to Dr. Schulte's History of all Papal Bulls and Papal acts from the time of Gregory VII., is now first given to an English-reading public. It has received the approbation of the Pope, and is considered by Catholic authorities a complete refutation of the "misstatements and miscofnstructions" to which the doctrine of Papal in allibility has been subjected. 12mo, paper, 50 cents.

GEORGE IV. AND HIS COURT, by Robert Huish. (Adams, Victor & Co.) A reprint of quite a celebrated book. "Huish's Memoirs" was published just immediately after the death of George IV., and created somewhat of a sensation, but in a few months' time the whole edition of the work was suppressed, on account of the exposé it made of George IV.'s crimes and profligacy. 12mo, paper, $1.25.

TRANSITS OF VENUS, by Richard A. Proctor, B.A. Camb. (R. Worthington & Co.) A complete and popular account of the transits of 1639, 1761, 1769, 1869, and 1873, and of the various interesting circumstances connected with them. With also an account of the coming transits, to that of A.D. 2012. A very handsomely gotten-up work, containing twenty plates, twelve of which are colored, and thirty-seven wood-cuts. 8vo, cloth, $3.

LONGEVITY, by John Gardner, M.D. (William F. Gill & Co.) This is a book of practical advice to middle-aged people, showing them how, by constant care of their health and the peculiarities of constitution which distinguish age from youth, they may live a long life, full of vigor and enjoyment. The work is not intended to supersede the doctor in treating maladies, but is a valuable consultor for all persons past the meridian of life, and suffering merely from general debility and old age. 12mo, cloth, $1.50.

THE CASE OF HENRY WARD BEECHER: OPENING ADDRESS by Benjamin F. Tracy. (G. W. Smith & Co.) 12mo, paper, 25 cents.

Bookbinding.

Appletons' Journal takes the *Tribune* good-naturedly to task for telling, with much flourish of trumpets, what everybody always knew about bookbinding, and proclaiming editorially new laws quite as old as the *Tribune* itself. In pursuing the subject, it protests against the rampant individuality in shape and lettering, and advocates the issue of books on the Continental system. "Were this done, each purchaser would be enabled to bind his books after his own taste, grouping them in accordance with subject, and individualizing in his own way classes and author. The book-buyer, in thus being enabled to stamp his own taste upon his library, would naturally feel a greater pride and zeal in his collection; there would be more invention and originality than now, and consequently bookbinding as an art would be greatly advanced.

"While upon this topic, let us say, what perhaps is not generally known, that, while American books are commonly not so well printed as the English, there is a much purer and simpler taste exhibited here in the binding. There is more originality in the designs of English books, there being artists there who make designing for book-stamps a specialty, while there is no such class here; but, whether we take a book for the library-shelf or a gayly-bound volume for the parlor-table, the taste in this country demands a simpler and chaster style. Even in cheap railway-books this distinction prevails. The plain brown covers of our cheap novels are matched there by almost hideous displays of colored pictures and staring type. We mention this because the *Tribune* writer seems to assume that his censures are peculiarly applicable to this country. He tells us that 'the greatest evil we have to contend against is the habit of our Western eye, when not cultivated, to call for formal symmetry.' All this is erroneous, in bookbinding at least. The tendency here is to be less formal than in England, as well as less elaborate, as a comparison of English with American books would show."

BUSINESS CHANGES.

BOSTON, MASS.—The copartnership heretofore existing under the style of Young & Bartlett has been dissolved by mutual consent. The accounts will be settled by Henry A. Young, who will continue the business under the style of Henry A. Young & Co.

COLUMBUS, OHIO.—The firm of Randall & Aston, booksellers, stationers, wall-paper and fancy-goods dealers, etc., has been dissolved. D. A. Randall & Co. will continue the business at the old stand. Mr. I. C. Aston will open a bookstore, about the first of April, at the stand of the late William B. Hudson, Neil House Block.

DETROIT, MICH.—A. Richmond, F. H. A. Backus, and Chas. N. Ayres, having purchased B. B. Richmond's interest in the late firm of Richmonds & Backus, have formed a copartnership, under the name and style of Richmond, Backus & Co., publishers, printers, book-binders, etc., and will continue the business at the old stand, 183 Jefferson avenue. Mr. Richmond withdraws on account of ill health.

HARRISBURG, PA.—Mr. W. H. H. Sieg has purchased the book, stationery, and periodical business of Mr. S. H. Sieg, and combined it with his already established printing business, at No. 34 North Third street.

LEXINGTON, VA.—Lewis & Paine, booksellers, stationers, etc., have been succeeded by M. M. Lewis.

MEMPHIS, TENN.—The Catholic bookstore and news-depot of John B. Bruner & Wife, formerly W. J. Mansford, has been purchased by Mr. R. M. Mansford, who will continue the business at the old stand.

MILWAUKEE, WIS.—Mr. F. H. Greenleaf has retired from the Wisconsin News Co.

NASHVILLE, TENN.—Wm. C. Collier, bookseller, stationer, and newsdealer, has retired from the business.

NEW-HAVEN, CT.—The copartnership of Richmond & Patten, publishers, booksellers, and stationers, is dissolved, and the affairs of the firm are being settled by the senior partner, Mr. George H. Richmond.

PHILADELPHIA, PA.—Jas. A. Congdon has retired from the firm of Hunt & Congdon, publishers and booksellers, and N. Clemons Hunt and Stephen Parrish continue the business under the old firm-name.

ST. PAUL, MINN.—F. A. Taylor, bookseller and stationer, has discontinued business, and made an assignment in favor of his creditors to Mr. W. D. Cornish.

WAMEGO, KAN.—F. C. Bowen & Co., booksellers and stationers, are succeeded by W. G. Bowen, junior partner of the former firm.

WINONA, MINN.—C. H. Lockwood, bookseller and stationer, is succeeded by Lockwood & Todd.

"TOINETTE," a recently published story of Southern life, was written by Albion W. Tourjée. The real name of Edward Strahan, author of "The New Hyperion," is said to be Earl Shinn. "Mrs. W. M. L. Jay," the author of "Shiloh," etc., is Julia Louisa Matilda Woodruff. Lewis Carroll, author of "Alice's Adventures in Wonderland," is, in fact, Charles Lutwidge Dodgson.—*Lit. World.*

STATIONERY AND FANCY GOODS.

Publishers and manufacturers of novelties in either stationery or fancy goods should send us samples, in order to make sure of having them noticed. We would also be glad to receive, at all times, for publication any items of general information to the trade.

THIS time of year being the extreme dull season for fancy goods, it is not at all surprising that matters should be reported at a standstill. The importers, however, are beginning their preparations for the summer and fall, and they feel hopeful that trade will revive and bring them a profitable season. A few orders have already been sent abroad, but they have been mostly for samples. These will arrive during the summer, and from them the stocks for the fall trade will be selected. The advent of these samples generally opens the season, and they are now looked for anxiously though hopefully. The trade at present is very dull, but nothing better is expected. The leading houses have their shelves filled with the choicest goods, but no purchasers come to claim them. The goods are kept in order and dusted regularly every day, but their perennial brilliancy is wasted upon the owner, who generally lacks appreciation, and only desires to get rid of them—at a fair valuation. Gods and goddesses fill the shelves, and, having been together for many months, they look bored with each other's company, and there is no doubt but that either Venus or Apollo would willingly relieve the other from the duties of attendance, for the sake of the company of some of the lesser gods. There is no hope, however, until the summer, when a new supply of deities will arrive from Europe to take the place of those who have been on duty all winter.

In stationery, a legitimate revival can be noticed. The manufacturers report a better demand for their goods, and the wholesale dealers and retailers report that the demand for immediate consumption is approaching the old figures of ante-panic times. The Eastern paper-mills are now running on better time than they have been for some months, and though the demand as yet is not sufficiently great to enable them all to run upon full time, it is found that there is a market for all their productions. These circumstances indicate a revival of trade, and beyond all question it will come. The novelties upon the market are very few, but it is understood there that many of the manufacturers have new goods that they will issue as soon as the trade is in such a condition as to warrant the expense. This time will shortly arrive, and it is thought that the spring and summer season will have the benefit of all the novelties that have been kept back for the past eighteen months. The trade at present is chiefly devoted to standard goods and school stationery, but the more fancy articles which have been dormant for so long are now in moderate request, and before long will enter into the general demand. Fancy note-papers continue active, and some new styles have been introduced. The ingenuity of the manufacturers would seem almost inexhaustible. This paper has been prepared of all possible shapes, with all possible designs embossed upon it, but still a new style is possible. This is the satin-ribbon paper introduced by Mr. Willy Wallach. The paper is of American manufacture, and the embossing is so delicate that it offers no impediment to the pen in writing upon it, and in this manner it offers a marked contrast to the ordinary run of foreign papers. The shapes to which the sheets are cut have as yet undergone no particular change. All the old peculiar sizes are yet in the market, but what is termed the legal fold remains the most popular.

Both the stationers and the dealers in fancy goods are at present hopeful that the revival in trade that has been noted during the past two weeks will prove permanent, and, upon the whole, they base their hopes upon a sound foundation. The general distrust that was engendered by the late panic made most business men thoughtful, and led them to think out what the immediate cause of their disaster was. The conclusion was easily reached; it was long credits and over-trading or speculation. This conclusion was not such as would inspire confidence, but on the contrary it produced suspicion, and the consequence was an entire stoppage of all trade, because no one would trust his neighbor. In this condition the trade has existed for over twelve months, but though the trade has suffered, the time has not been lost. Merchants have been engaged in settling up their accounts and ascertaining their exact condition. The weak houses have been weeded out, and credits are now only given to parties whose solvency is above suspicion. With all this precaution, however, the length of credits has been considerably shortened, and from thirty to sixty days is the usual term. Under these circumstances the trade is now upon a better foundation than it has been for the past three years, and as these facts are becoming generally known, additional confidence is the result. Already, the movement of freights shows a very perceptible increase over what it was about the first of the year. Since that time, the trunk lines have nearly doubled their shipments to the West, but eastward-bound freights have not increased in the same proportion, owing to the low price of grain.

The Southern market as yet shows but little improvement, but this is principally owing to political trouble, and is no indication of a lack of confidence in business circles. It is to be hoped, however, that these political questions will soon be settled, and leave the Southern market once more open to unrestricted trade. With domestic tranquillity in the Southern States, and a return of confidence in the manufacturing and trade centres of the North, there is no reason why the general trade of the United States for the year 1875 should not equal, if not exceed, that of any previous year.

THE latest novelty in the market is the new copying-pencil made by J. J. Rehbach, of Ratisbon, Bavaria, and introduced by Mr. Willy Wallach. This pencil is made of condensed aniline color, and is used the same as an ordinary lead-pencil. Its peculiarity is that a letter written with it can be copied in an ordinary copying-press, the same as one written with copying ink. The pencil-marks then become indelible. These pencils cost at retail twenty-five cents, and they will be found to be a great

convenience by those who prefer a pencil to a pen.

MESSRS. FR. BECK & CO., of West Twenty-ninth street, have recently introduced a superior quality of wall-papers, made after the best French, English, and American designs. The purchasers of these papers are not limited, as usual, in their selection to goods already made, but, as in Europe, they can order from samples, and have goods manufactured to any design or color that is required. The firm also receives the latest designs of foreign papers, and reproduces them at one half the original cost.

A NEW process of photographic engraving has recently been perfected by Messrs. A. & W. Dawson, London. The results are very fine, and demonstrate the practicability of photography taking the place of hand-cut work.

JAS. O. SMITH & SONS, the well-known manufacturers of stationers' hardware, are ready to supply the trade with neat and cheap tin document-boxes. They have heretofore made them only to order, but a constant demand for them indicates that they will soon supersede the paper article now in common use. To meet this demand, they will hereafter keep them in stock. Three sizes are now ready, Nos. 4, 5, and 6, at $9.75, $10.50, and $11.75 per dozen. The Messrs. Smith will soon publish a new illustrated price list, to which will be added several novelties introduced since the issue of their last.

MESSRS. PAYNE, HOLDEN & CO., of Dayton, Ohio, says the *London Paper and Printing Trades Journal*, have sent us specimens of adjustable book-covers, made in one piece. Booksellers, and more especially dealers in school-books, make a practice of covering books free, for the sake of their advertisements printed on the outside. The specimens sent are strong and inexpensive, and we should recommend some enterprising English firm to put themselves in communication with Messrs. Payne, Holden & Co., with a view to the introduction of the article into our markets; the sales would certainly be very large.

JUDICIOUS extravagance pays. Messrs. Nicholas Muller's Sons' complimentary illustrated catalogue (Cortlandt street, New-York) of bronze inkstands is to hand, and will, in point of paper, printing, engraving, and binding, compare with almost any drawing-room table-book published. Each design occupies the centre of a separate page, with a border in color, printed on one side of the paper only. The engravings, produced by Messrs. Redman & Kenny, are in the highest style of art, and the letter-press, which is first-class, is from the Hutchings Printing-House, Hartford, Ct. The binding is very stout, in solid Russia, tooled and ornamented.—*London Paper and Printing Trades Journal.*

THE *Printing Times and Lithographer* (London), for February, has articles on Painting, Transferring, and Photographing Magic Lanterns; new Typographic and Lithographic Reproductive Processes; Etching and Wood Engraving, and Chapter II. of "The Grammar of Lithography," besides much other interesting matter for the craft. The *Printing Times* is published monthly, at the low subscription price of 6*s.* per annum. One number like the present is worth the subscription.

LITERARY AND TRADE NEWS.

THAT important work, "The Bible Educator," edited by Rev. E. H. Plumptre, is now completed by Cassell, Petter & Galpin. Many of the ablest theologians of England have contributed to it, and it is a wonderful storehouse of biblical and religious information. Among them may be named Dean Smith, of Canterbury; Dean Howson, of Chester; Dr. Hanna, Dr. Farrar, and Prof. Rawlinson, who are first in their respective ranks. Each general subject is followed out exhaustively, and the work is also arranged so that individual details may be found at once. Both to clergymen and to home Bible-readers the book is very desirable. Another beautiful work now being published in parts (20 at $1.25 each) is a series of original "Studies in Design," by Christopher Dressler, in gold and colors, which are of high art character and very useful to all decorators.

"MONEY and its Mechanism of Exchange," will be one of the volumes of the International Scientific Series.

THE *Art Journal*, as Americanized by the Appletons, is winning a remarkable success. Of the fourth (April) number, 20,000 copies are being printed. Pictures by T. W. Wood, Huntingdon, Cropsey, and Beard have been received for engraving on steel, and that of the first-named, the "Village Post-office," will be given as soon as possible. The first part of "Picturesque Europe" will be published in the fall.

Mr. S. R. WELLS, the publisher of the *Phrenological Journal, Science of Health*, and a large list of books pertaining to these and other subjects, has moved from 389 Broadway to 737 Broadway, near Astor Place, close to the trade centre. Mr. Wells has been located for ten years in the building 389 Broadway, which is now being torn down. He has moved into a much better store, which is handsomely fitted up.

PROF. BLASIUS'S book on "Storms" is nearly ready. A number of interesting diagrams are to be included in the volume, and will greatly enhance the value of this important work.

"KATERFELTO," by G. J. Whyte-Melville, is added to the International Series of Novels of Porter & Coates. The English publishers of this book announce that three editions have been exhausted within a few weeks. It is also announced that a dramatized edition by Mr. George Robertson is in preparation for the stage. "Katerfelto," one of the leading characters in the tale, is drawn from a noted quack doctor who figured during the early reign of George III., and it is he whom Cowper refers to in his Task as

> "Katerfelto, with his hair on end
> At his own wonders, wondering for his bread."

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The Committee appointed by the Booksellers' Convention, last summer, with directions to consider the subject of Trade Sales, looking to a change from the present mode of conducting them, would, at this time, report that they have considered the matter, and have organized the

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appointing Messrs. GEO. A. LEAVITT & CO., Managers. The first meeting of the Exchange will take place in July next or early in August, due notice of which, with full particulars, will shortly be published. They further report that they have instructed the Messrs. Leavitt to announce this Trade Sale to be the LAST under the present mode.

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SPECIAL NOTICE TO THE TRADE.

The Committee appointed by the Booksellers' Convention, last summer, with directions to consider the subject of Trade Sales, looking to a change from the present mode of conducting them, would, at this time, report that they have considered the matter, and have organized the

"Booksellers' Exchange and Clearing-House,"

appointing Messrs. GEO. A. LEAVITT & CO., Managers. The first meeting of the Exchange will take place in July next or early in August, due notice of which, with full particulars, will shortly be published. They further report that they have instructed the Messrs. Leavitt to announce this Trade Sale to be the LAST under the present mode.

ISAAC E. SHELDON, *Secretary.* W. H. APPLETON, *Chairman.*

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The Publishers' Weekly.

MARCH 27, 1875.

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NOTES IN SEASON.

THE catalogue of the Spring Trade Sale, now ready, occupies 400 pages, and includes invoices from more than forty houses. The two Scribner firms, as has been noted, occupy an entire day. The assortment of books is very good. There will also be offered stationery, chromos (12,000 in one lot), etc., and on Tuesday afternoon the stereotype plates of Gould & Lincoln will be sold. The sale is to begin at nine o'clock on Monday, April 5th.

COMMANDER COOKE'S text-book on "Naval Ordnance and Gunnery," which is nearly ready at Wiley's, is a very cyclopædia of its subject. It begins with a chapter on the metals used in the manufacture of cannon, describes the processes of founding, rifling, etc., and closes with a chapter on naval operations on shore. The text covers nearly seven hundred pages, with abundant illustrations; there are a hundred and twenty pages of valuable mathematical tables, and a full index covers twenty more. It will be used as a text-book at the Naval Academy, and should be of interest abroad.

A LITTLE book, "What is Music?" by I. L. Rice, shortly to be published by the Appletons, is likely to attract wide attention. It is very pleasantly written, yet presents a profound theory of the fundamental character of music, with review summaries of the leading theories of ancient and modern times, some of which are curious indeed.

NELSON & PHILLIPS announce a considerable list of books for the spring. Among them we may mention a second volume of Mrs. Dixon's series of studies of life among the early Christians, which is to extend through twelve volumes, "Flavia; or, Loyal unto the End," a Roman tale; the fourth volume of Dr. Whedon's Commentary on the New Testament, containing Corinthians and following books; "Our King and Saviour," a life of Christ for young persons and general readers, by Daniel Wise, D.D.; "All for Christ," by Thomas Carter, D.D., and "Love Enthroned; or, Essays on Evangelical Perfection," by Daniel Steele, D.D., two essays on sanctification; "The Living Wesley," an account of the earlier part of his life, by James H. Rigg, D.D.

A SMALLER volume, supplementing "Hymns and Songs of Praise," and for use in the smaller churches, chapels, vestry and prayer-meetings, is promised immediately by A. D. F. Randolph & Co., under the title of "Hymns and Songs for Social Services." It is by the same editors, Drs. Hitchcock, Eddy, and Schaff, and will contain in part hymns and tunes from the larger volume, and in part other selections.

HARPER & BROS. expect to issue Kinglake's "Inkermann" volume within the fortnight. It will be in a $2 large 12mo, uniform with previous volumes of his "Invasion of the Crimea," and will contain eleven plans of battles. It is sure to command a large sale.

THE Macmillans have sold 8000 copies of Green's remarkable "History of the English People." His proposed large work on the subject is planned to extend to ten volumes octavo.

THE Scribners will issue for holiday books next season English translations of three sumptuous French volumes which they have hitherto imported in the original. The American house will publish Rousselet's "India of the Rajahs," and Scribner, Welford & Armstrong Baron Daviltier's "Spain," and Paul Lacroix's latest work, "The Eighteenth Century."

A. D. F. RANDOLPH & CO. promise an interesting book in "The Romance of Missions," by Miss West, for a number of years a missionary in Turkey. The volume is made up of a series of cabinet pictures, and is full of life and sprightliness, and will have an introduction by the author of the Schönberg-Cotta family.

MESSRS. G. P. PUTNAM'S SONS will publish immediately a volume selected from the correspondence of the late Mrs. Henry M. Field, to be entitled "Home Sketches in France." Mrs. Field possessed great powers of observation, a wide range of interests and sympathies, and exceptional keenness of perception and grace and vivacity of expression, and her pictures of French life will, without question, be found thoroughly interesting and attractive to the general public, as well as of special value to her large circle of personal friends. There will be a fine photograph as frontispiece.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

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Alexander.—Ralph Wilton's Weird. By Mrs. Alexander, author of "The Wooing O't," etc. (Leisure Hour Series.) 16°. $1.25.....*Holt.*

Beach.—The Science Record for 1875. A Compendium of Scientific Progress and Discovery during the past year. With illustr. Edited by Alfred E. Beach. 12°, pp. 597. $2.50.....*Munn.*

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Georgia.—Reports of Cases in Law and Equity. Argued and Determined in the Supreme Court of Georgia. Containing the Decisions at Macon, March Term, 1864. Supplement to Vol. 33. By George N. Lester, reporter for Greenleaf Butler, dec'd. 8°, pp. 230. Shp., $3.50. *Burke.*

German Language (The) as a Regular Branch of Public Instruction. 12°, pp. 38. Pap., free.....*Steiger.*

Henn, Dr. P. *See* Ahn's.

Hewitt.—"Our Bible." Three Lectures on "Our Bible," delivered at Unity Church, Oak Park, Illinois. By Rev. J. O. M. Hewitt. 12°, pp. 109. $1.25. *Jansen, McC. & Co.*

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M., K. *See* Theodore Gray's.

Monod.—The Parting Words of Adolphe Monod to his Friends and the Church. October, 1855, to March, 1856. [Trans. from the 5th Paris ed.] (Les Adieux d'Adolphe Monod.) [*New ed.*] 12°, pp. 205. $1.50.....*Dutton.*

Peabody.—Christian Belief and Life. By Andrew P. Peabody, D.D., LL.D., Prof. of Christian Morals in Harvard University. 12°, pp. 326. $1.50.....*Roberts.*

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J. W. BURKE & CO., Macon, Ga.

Reports of Decisions of the Supreme Court of Georgia: Part of July Term, 1873. Vol. 50. Present: Hiram Warner, Chief-Justice; H. K. McLay and R. P. Tripp, Judges. By Henry Jackson, Reporter. 8°, pp. 624. Shp., $7. (*April* 1.)

CLARK & MAYNARD, New-York.

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Steinmeyer, F. L.—Miracles of our Lord in Relation to Mod. Criticism. Transl. 8°. Hamilton.....7s. 6d.

The Reform Accomplished.

At last the reform is won. We print elsewhere a letter from Messrs. J. B. Lippincott & Co., which needs no word from us to commend it to the trade. It speaks for itself. The leading house of Philadelphia plants itself squarely on the reform platform, and places itself at the very head of the movement. It pledges itself to a course to which the trade has looked forward with desire—a course in advance of the Put-in Bay Convention, and which even the most sanguine feared could not be accomplished for years. Thus at one stride the reform attains very nearly all that the trade can possibly wish, much more than it could possibly have expected so soon. Everywhere throughout the country this letter will be received with acclamation. We congratulate equally the Messrs. Lippincott and the trade.

The platform which they put forward covers completely the Put-in Bay resolution, either as originally presented or as stated by the Central Association. It sweeps away all the misunderstandings that threatened to arise from the ill-defined exceptions of that agreement, and presents a plain, square basis which can not be misunderstood. It goes right to the point. It does away with professional discounts on professional as well as other books —which were a manifest absurdity. It gives the country dealers an opportunity to sell books, while it is directly to the interest of the publishing and jobbing classes, and to the city booksellers as well. Under such a system, each man in the trade may earn his fair share of business and his fair profit, and competition will be no longer a cut-throat game of discounts, but a legitimate rivalry in enterprise and courtesy. Full stocks, convenient and attractive stores, well-posted and capable salesmen, should become the rule and not the exception.

The most important advance of this platform concerns the Publishers' Board of Trade. Under it, the school-book publishers are asked, with reasonable reservations as to special rates for examination and introduction, to give no discounts anywhere outside the trade better than twenty per cent. The rule as to buyers of above $100 worth at a time would permit twenty per cent to large institutions, if they choose; but this would enable the local bookseller to obtain the trade, with equal profit to the publishers, and with decided advantages to the local community in the increased accommodations he could offer them in his bookstore. With general concurrence, there is no reason why this should not be brought about. There would remain to the school-book publishers a legitimate field of competition in the excellence and taste of their rival publications, and in the reasonable retail prices put upon them. This we may say of the effect of the resolution as regards books generally. It will be no longer a question of fooling the public and playing into the hands of the dishonest by cut-throat discounts, when the price of the book, it may be, has been set to cover them, but a wholesome rivalry in the character and real cheapness of the respective publications.

The trade will hail with delight the return to retail prices on professional books, and we fear no difficulty in putting it into practice. Indeed, the new platform is so simple that no serious difficulties at all should present themselves. It reflects exactly the sentiment of the trade, which has been steadily growing beyond the Put-in Bay platform. It enounces thoroughly sound business principles. Any house that should hesitate to give in its adhesion to this platform would stamp itself, instead of the Messrs. Lippincott, as in opposition to the trade. It only remains to have the matter officially brought to the attention of the leading houses of the trade, and to set a day for the operation of the rule. For these purposes we would suggest special meetings of the Publishers' Board of Trade and of the Central Booksellers' Association, and that a committee be appointed from the trade at large, and not simply members, and to include, of course, a member of the Lippincott house, to put the matter into official shape.

One word more. The trade has accomplished a great thing in this splendid return to true principles of business. Now it must come up to its privileges. In the first place, publishers must positively as well as negatively see that their prices are maintained according to the rules. This involves the cutting off of undersellers, or of jobbers or others who sell to them, from obtaining their books at trade rates. In the second place, there must be confidence through the trade. That some of the professional undersellers will still undersell until their present stock is exhausted and they can't get more to undersell, is quite certain. It is also certain that there will be many rumors of underselling against houses in the reform. It is probable that there may be difficulty with minor houses, especially outside the trade centres, whom the reform may be slow in reaching. But the trade can not afford to listen to rumors. Chicago experience has shown that the proper thing is to ask frankly about them at once, when they usually dissipate into thin air. As to the other points, these petty difficulties must be borne with; they will not last long. And now that the local dealer is to have his living profit, he must pluck up and show the publishers what he can do. He must find out how

to push books, and thus gain capital to keep full stocks on hand, and no longer give the publisher just cause to grumble that he must overreach the bookseller, because the bookseller does not spread his books. In short, this reform should lead to a revival of the trade, that will give a visible impetus to the culture of the country.

To the Messrs. Lippincott we again proffer the congratulations of the trade, and on our part we congratulate the trade on the accomplishment of a reform for which, one year ago, so few had hope. And now let every body get ready to come to the general jubilee, at the next convention!

We wish to ask the further assistance of the trade in promoting "health by good laughing." We are willing they should vent all their "humors" upon us. The odd estrays that we have gleaned here and there, and the bits sent occasionally by sympathetic subscribers, have been very pleasant spice to flavor the otherwise dull pages to which we must confess, and we should like to see the "Humors of the Trade" attain the dimensions, if not the dignity, of a separate department. In the funny blunders with which customers edify booksellers, and printers publishers, and in the good stories of trade travelers, there is infinite opportunity. Send them along, even if they are not quite so complete as one which a strange fatality worked out some time ago near home. Our printers registered a book of Mr. Randolph's, who is not commonly known as an agricultural publisher, as "The Lost Sheep, the Lost Cow, and the Lost Son." The *Christian Union* printers, appreciative of the virtue of consistency, harmonized the title into "The Lost Sheep, the Lost Cow, and the Lost Sow." Mr. Randolph thereupon suggested "The Farm-Yard Astray," as a proper "short title;" but the book still remains on his religious list as "The Lost Sheep, the Lost Coin, and the Lost Son." Another class of contributions for which we should be most grateful, is the pleasant reminiscences of by-gone times with which the veterans of the trade are wont to entertain each other at private Put-in Bays.

Mr. Wesley Jones explains elsewhere that he was not, as appeared from the wording of his first letter, in favor of the Messrs. Lippincotts' ten per cent plan, to apply to books published within the year, since he would not permit discounts on any thing but dead stock. The only support which that plan, so far as we know, has received, is thus virtually withdrawn. That it is desirable to clear the shelves of dead stock, at whatever price, is generally admitted, and it should be a part of the work of the next convention to define what may, for this purpose, be considered "dead."

We shall be glad to receive, for our coming numbers, the views of all classes of the trade through the country, as to the platform promulgated by the Messrs. Lippincott, provided they be made compact and brief.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Messrs. Lippincott to the Front.

Philadelphia, Pa., March 23, 1875.

To the Editor of the Publishers' Weekly:

Dear Sir: In our recent communication (of the 4th inst.) we specified some of the many reasons why we are unwilling to join in the "retail price movement" on the basis proposed by the Committee of the Central Booksellers' Association. The question now naturally arises, "What plan are we willing to adopt?" and this inquiry we now propose to answer.

It appears that the trade are almost unanimous in the desire to resume full retail prices, and as our views respecting a *gradual* return do not meet with general approval, we now propose to set aside our opinions in this respect, and *will agree to sell all books at the published retail price*, if the publishers and booksellers of Boston, New-York, and Philadelphia, and the trade generally, will do the same, the only exceptions being a maximum discount of twenty per cent to be allowed to libraries and school-teachers on any amount, and to other buyers outside the trade purchasing not less than $100 net at one time.

In our opinion, it is only by placing *all classes of books on the same basis* that a fair trial of the movement can be obtained; and, independent of this, it is not just to discriminate in favor of certain classes of works by allowing a discount to be made thereupon, thus throwing the onus of the movement on houses that issue none of the books that are *excepted*, while the publishers of the latter would be only slightly—if at all—affected by the change.

It is the exceptions that afford the opportunities for evasion to those members of the trade who will not adhere to the *spirit* of the agreement, and by lessening these chances of "misunderstandings," the more likely the movement is to succeed. This fault was our chief objection to the paper submitted by the Committee of the Association. It was so full of *exceptions*, that on reading it the inquiry suggested itself, "What persons are left from whom to ask the retail prices?" Few, indeed!

Another point that should be covered is the

matter of fixing the retail price of standard English (imported) works. We propose that 40 cents to the shilling be taken as the minimum rate for determining the retail price of such books.

In a movement which is made with a view to strengthening the general book trade, it is all-important that the reform should be strongest where most needed, and this want, it seems to us, exists in the matter of *school-books*. They form the staple of the business; yet only a small portion of the school-books sold pass through the booksellers' hands.

Let this evil be now remedied, and let the many dealers who at present sell few works except school-books be enabled to make their fair profit, and be thus encouraged to increase their stock and business.

For our part, we do not object to the publisher being allowed to furnish text-books for examination and introduction at special rates, but we do think it wrong that he should supply these books direct to the schools, when the local bookseller has every right to expect them to pass through his hands.

Yours very respectfully,
J. B. LIPPINCOTT & CO.

The Postal "Iniquity"—The Other Side.

To the Editor of the Publishers' Weekly:

DEAR SIR: Permit me to say a word of protest in regard to your article on the change in the postal laws. That seems to imply that the United States received a profit from the conveyance of merchandise, which is contrary to the fact. If such profit accrued, there would be some excuse; but as it is, there is no more reason why the government should compete with the express companies in carrying parcels, than with the railroads in conveying passengers.

The effect of the late law has been to build up a large retail trade between the great houses in the cities and the non-residents, to the destruction of the shop-keeper in the smaller places. It would be better for "the trade" if the customer could not obtain books from the publisher, except at an advance on the retail price, and was thereby induced to purchase them of the local dealer. The new arrangement is likely to operate to the advantage of the publisher of periodical literature, as it will now be about as cheap for persons to subscribe, as to depend upon getting second-hand copies from their friends. X. K.

Mr. Wesley Jones Explains.

BURLINGTON, IOWA, 18th March, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: Your comments on my article, appearing in your paper of the 27th of February, infers me to believe that you misunderstood the portion of it regarding the selling of miscellaneous books, one year and over old. I had no reference to such books as Holmes, Southworth, Irving, Prescott, Dumas, Lever, and the like, but to miscellaneous authors' books, such as are termed plugs or hard stock, books that never should have been published, and, I presume, never would have been, only the authors wanted to appear in print, and helped to pay for the printing of them.

Respectfully, WESLEY JONES.

A Perplexed Dealer.

BRIDGEPORT, March 19, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: Your specimen of new edition of *Monthly Book Circular* is received, and I would be glad to continue my subscription to same, could I see any individual benefit to be derived by its circulation here; but I have got about tired of furnishing information, at considerable expense, only to see the orders all taken to one who will retail any book at 20 per cent discount.

There is not much difference, practically, between publishers retailing at less than their published retail prices, or supplying to those who only use books as their cheapest mode of advertising their toys, etc. I have concluded to let such do their own advertising for a while.

Yours respectfully, JNO W. LOTHROP.

[The point made in this last paragraph is so well worth attention, that we print the above letter in full. But our correspondent has apparently overlooked the important fact that we are turning the *Monthly Book Circular* to the assistance of the local bookseller, by urging in it the support of the home bookstore, as he will see from the March issue of the *Circular*.—ED.]

The First Reform Needed.

To the Editor of the Publishers' Weekly:

DEAR SIR: To those familiar with the American book trade in *all* its departments, it is an admitted fact that school-books are the largest and most important branch of the trade. Up to the time when publishers began to supply States, cities, counties, towns, and school boards, it was the principal and most profitable part of the booksellers' business in all parts of our country, and, with it as a basis, they could extend their operations into other departments.

We claim that the first reform needed is the discontinuance of publishers supplying *any* parties except booksellers at a better rate than twenty per cent discount from retail prices. If such a plan could be adopted, there would necessarily be a bookseller in every locality, and the supplying of such stock would be a good foundation of a trade that would extend to other kinds of books. As the condition of things now exists, the great bulk of school-books never pass through the hands of the trade, and when they do, some one bookseller is favored for his personal or political influence.

In some large cities, publishers supply the entire demand for those books that are largely used, and if any bookseller in those places attempts to obtain the contract, the publisher considers it an interference, and throws (as they can easily do) obstacles in the way that prevent their procuring it.

To our mind, the fact that the resolution of the Central Booksellers' Association permits the continuance of this great evil, should prevent the great distributing houses of the country, who come more directly in contact with the retail dealers, and who are bound to do all they can to protect their interests, from acceding to it without this important modification.

BOOKSELLER.

BOOKS RECEIVED.

CASTLE NOWHERE: Lake-Country Sketches, by Constance Fenimore Woolson. (James R. Osgood & Co.) To find something new under the sun, in the vast field of fiction, is a discovery not to go unnoted. In the volume before us there is sufficient individuality to proclaim a new light in the literary world, and something also really new—a fresh, original style, great powers of description, new characters and new scenes, taken from a condition of American life in the lake country, scarcely known to us at all through the pen of the novelist. "Bret Harte" will have to look to his laurels, for since he first dawned on the world of fiction, with his strong, intense style, we have read nothing so powerful, so pathetic, and so imaginative, as this collection of short stories. 12mo, cloth, $2.

HOURS IN A LIBRARY, by Leslie Stephen. (Scribner, Armstrong & Co.) Leslie Stephen's estimate of some of the prominent writers differs widely from the accepted one, his valuation of Hawthorne being so far beneath the place apportioned him by his own admiring countrymen and the world generally, as to be apt to excite the indignation of American readers. He gives a resume of Richardson's, De Foe's, and Balzac's novels, with some words about Sir Walter Scott, De Quincey, and Pope, which will be read with a great deal of interest, though imbued with a spirit of perhaps too searching criticism His style is bright and telling, investing his essays with a special charm, which makes them most agreeable reading. 12mo, cloth, $1.75.

LITTLE CLASSICS, edited by Rossiter Johnson. Vol. VIII. MYSTERY. (James R. Osgood & Co.) These dainty little volumes have become such decided favorites as to need no recommendation at our hands. The present volume is one of the most attractive issued, and contains "The Ghost," by W. D. O'Connor; "The Four-Fifteen Express," by Amelia B. Edwards; "The Signal-Man," by Charles Dickens; "The Haunted Ship," by Allan Cunningham; "A Raft that no Man made," by Robert S. Lowell; "The Invisible Princess," by Francis O'Connor; "The Advocate's Wedding-day," by Catherine Crowe; "The Birthmark," by Nathaniel Hawthorne. 16mo, cloth, $1.

THE HARBOUR BAR. (Macmillan & Co.) A tale of Scottish life, just issued in "Macmillan's Popular Novels" series. Specially descriptive of life among the fishermen in the little sea-port of Annan. The story has received very favorable notice from the English press, being considered quite a masterpiece in its faithful reproduction of the scenes and events with which it deals. 12mo, paper, $1.

COVENANT PRAYERS, by A. Cleveland Coxe. (Martin Taylor.) Bishop Coxe attributes the prevalent indifference to religious matters and the general thin attendance in the churches, to the neglect of proper home-training, and the almost total omission of family worship. Hence the preparation of this work. He has hesitated to add another volume to the numerous manuals of family worship already extant, but in none of them has he found the desire to cultivate this devotion "expressly on the ground of the covenant and the promises of our Saviour." 12mo, cloth, $1.25.

HEALTH HINTS TO WOMEN, by Mrs. Wilhelmina Schott. (E. P. Dutton & Co.) Though nothing specially new is claimed in this little work, its briefness and forcible method of stating facts deserve special notice. Madame Schott is a Danish lady, who has practiced the science of manipulation with great success in Denmark, where she studied under her uncle, Emile Fresch, physician to the King, and now desires to introduce the same treatment in this country. 18mo, cloth, 75 cents.

"OUR GUY," by Mrs. E. E. Boyd. (Henry Hoyt.) "Guy" and his two sisters are orphans; they live alone, and are dependent upon their own exertions for a living. The story relates how "Guy," through trouble and temptation, and the good influence of his sister, becomes a Christian. 16mo, cloth, $1.

THE FAITHFUL SON. (Henry Hoyt.) An interesting story for boys, inculcating the highest moral precepts. 16mo, cloth, $1.25.

IDEAS IN NATURE OVERLOOKED BY DR. TYNDALL, by James McCosh, D.D., LL.D. (Robert Carter & Brothers.) A reply to Dr. Tyndall's Belfast address, in which he particularly defined his atomic theory of the universe. 12mo, cloth, 50 cents.

SECRETS OF THE SANCTUM, by A. F. Hill. (Claxton, Remsen & Haffelfinger.) Mr. Hill has unmercifully betrayed the "secrets of the sanctum," and with a ruthless hand divested journalism of all the mystery and romance in which it is enveloped by the imagination of the outsider. There is not one mean little "make-shift" resorted to by the poor driven editor, in his hour of need, that he has not exposed to public gaze. Getting behind the scenes, however, is always relished by the non-professional, who will derive, as we did, considerable amusement from Mr. Hill's pages, even while regretting the annihilation of all illusion connected with an editor's life. 12mo, cloth, $1.50.

PROTECTION AND FREE TRADE, by Isaac Butts. (G. P. Putnam's Sons.) Mr. Butts was for many years a leading journalist, holding a prominent position upon an important "daily" in the interior of New-York State. The above work was nearly ready for the press at the time of his death in 1874. The needful ending was unimportant, but is now added with a brief sketch of his life. This work is an inquiry as to whether protective duties can benefit the interests of a country in the aggregate. It also includes an examination into the nature of value and the agency of the natural forces in producing it. A portrait of Mr. Butts is also embraced in the volume. 12mo, cloth.

LITERARY AND TRADE NEWS.

H. O. HOUGHTON & Co., the Riverside Press, have removed their office in Boston from 219 Washington street, and have taken a large room (No. 9) at the corner of Beacon and Somerset streets, which they have opened as their Boston office. All persons desiring to transact business with the firm can do so at this office, and be saved the necessity of going to Cambridge. Messrs. Houghton & Co. cordially invite their friends to make this office, which is central to the libraries and courts, a literary and professional rendezvous.

SOMEBODY is playing a sad joke on Mr. Harte:

"The last of the manuscript of Bret Harte's novel will be given to the printers on the first of April."

GLADSTONE'S pamphlet promises to net him nearly $10,000. He has already realized $7500.

REV. H. R. HAWEIS is preparing what he calls a "Golden Key" to Chaucer, for the use of young people, intended to familiarize children with the best parts of this great poet. The "Canterbury Tales" are to be illustrated in chromo-lithograph.

CHRISTINA ROSSETTI is preparing a complete edition of her poems for publication.

AT Bangs, Merwin & Co.'s sale on Monday afternoon, March 29th, a remarkable collection of the complete works of standard German authors, as well as a great variety of other German books, will be offered, and we call especial attention to the rare opportunity for those having German libraries. At their sale on Thursday and Friday afternoons, April 1st and 2d, the special feature will be a number of American historical works, with extra illustrations—from 150 to 1000 extra plates each.

A MASSACHUSETTS firm writes:

"We indorse heartily Mr. Appleton's resolution. Don't open the bars too far; there's a terrible army of the 'profession and large (?) buyers.'

THE English and American systems of publishing books, notes the *Tribune*, are very different in one particular. In England, not one book in ten, if one in a hundred, is stereotyped. Here a book printed directly from the type is the exception. This difference is brought about by several causes: the younger country has not so much capital in type, and the higher price of labor makes it more costly to reset, if further editions are called for. The English publisher rarely permits a new edition to go out of his store without the most thorough revision, not only for errors, but that the book may be kept in line with the advance in scholarship since its previous publication.

MR. CHARLES H. DOE has written a serial story of American life, called "Buffets," which is to be published in the Boston *Courier*.

THE Rev. Frederick W. Farrar, author of the "Life of Christ," recently re-issued in this country by E. P. Dutton & Co., has been appointed to the new Anglican episcopate of Brisbane, Australia. He was formerly a military chaplain in India, and was at Delhi during the siege. He was also for two years a missionary in the interior of Australia.

IT is not commonly supposed that religious epics have "money in them." Certainly Mr. Milton's somewhat celebrated work did not yield him great profit. But the Rev. E. H. Bickersteth has changed all that: the general opinion may be tossed aside with good Sir Thomas's "Pseudodoxia Epidemica" and the gentle Elia's "Popular Fallacies," and Milton must confess himself quite outdone. Mr. Bickersteth has lived to reap the profits of nearly 50,000 copies of "Yesterday, To-day, and Forever," "the modern 'Paradise Lost,'" which, little known to the more literary people of the cities, has taken strong hold upon the wider public of the country. Of this total only a fifth has been sold in his own country, nearly 40,000 ha been distributed by his American publish R. Carter & Bros. Mr. Bickersteth's inc from his great poem must nearly approach of Mrs. Terhune from her cook-book, "C mon-Sense in the Household"—and nei Shakespeare nor Milton could boast half success!

MR. C. N. BOVEE, who published, in 1846, lume of "Thoughts, Feelings, and Fancies," in 1862, two entitled "Intuitions and Sum ries of Thought," which received pleasant c mendation from many reviewers as of rich gestion, has extended the latter into a more bitious work, called "Summaries of Thoug This he proposes to publish in two large oct volumes, the first next autumn. It is mea quicken thought by offering original aphoris "brevia," and notes toward essays, rather elaborated papers, and these are arranged phabetically under their subjects. Many ar elevating thought, succinctly and beautif expressed. The book contains one literary riosity, in a sentence which undertakes to up the chief achievements of this country, which extends through pages 52–65. The p of the work will be $4 in cloth, or $6 morocco, per volume, and subscriptions ma sent in care of Mr. Bovee, at 52 Wall street, Montclair, N. J.

BUSINESS CHANGES.

NEW-YORK CITY.—Mr. Ernst Lemcke been admitted to the firm of B. Wester & Co., German and foreign booksellers, Broadway.

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1 Johnson-Thompson's Natural History of Animals.

WANTED—Publishers' catalogues and wholesale lists, price-lists of printers' materials. S. A. ADAMS, B seller and Stationer, Swanton, Vt.

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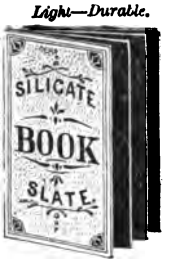

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In Germany the corresponding publication to Prof. Schem's "Statistics of the World" is considered a household and business necessity, and many thousands are annually sold. The third revised edition of Prof. Schem's work will be issued soon by Lee & Shepard, in the atlas form, at half a dollar. His tables include, with wonderful compactness, the area, form of government, population, army, navy, merchant marine, debt, currency, expenses, imports, exports, produce, coinage, measures, and names of cities of all countries. The principal creeds of the world are also shown—a new feature in the coming edition—with railroad, postal, and telegraphic statistics, the school statistics of fifty cities, and presidential election tables.

One Way or the Other!

THE growth of the reform movement since the convention at Put-in Bay has amazed those who were at that time most sanguine and who were almost laughed at for their faith. There were few, among Eastern wholesalers, who did not wish that the aims of the reform might be accomplished, but there were many who had little hope of practical results, and whose consequent indifference threw cold water on the movement. The convention produced a remarkable effect by the cordial and hopeful feeling which the mere gathering called forth. At first there seemed irreconcilable differences between what the Western dealers thought should be done, and what the Eastern thought could be done; but these were happily reconciled in the platform prepared by the Committee of Thirty, and adopted by the convention. On that compromise basis the wholesale trade expressed its agreement, the leading house of Philadelphia excepted.

During this year, the Eastern publishers, who were before skeptical, have become fully convinced of the wisdom, possibility, and necessity of the reform. They have seen that the old evils were leading rapidly to a system which would replace retail prices by a manufacturer's price, on which the retailer might ask what advance he could—a system which, under the peculiar conditions of the book business, would virtually do away with retail bookstores, and lose the publisher his distributing system. They have seen that the large bookstores, that would aim at "large sales and small profits" by breaking down retail prices, attracted no additional custom, because the small dealers were immediately forced to offer like or greater discounts. They have seen that the true safety is therefore in adhering to the retail prices, with only such exceptions as the weakness of the trade and its demoralization make temporarily necessary, and in diverting competition from cut-throat discounts to a legitimate rivalry in the intrinsic excellence and cheapness of books.

The development of this true spirit has made possible now what was not possible then, and for this reason we hope that the advanced course suggested in place of the original platform of the convention by the Messrs. Lippincott, may have general support from the trade. We believe that these suggestions map out the true and wise platform on which the trade should stand. There are one or two points in which logical amendment may be suggested. The term "large buyers" was perhaps purposely left vague by the convention because of the feeling that lines could not be safely drawn too rigidly; we believe that this vagueness is now not wise, and that this exception should be limited to a specified amount *at one time*. It is for the trade to decide whether $100 is the wisest limit. This discount to those who are wholesale, though not trade, buyers, is in one sense indefensible, but it is in accordance with a usual and natural law that it seems difficult to abrogate. It may also be said that clergymen have equal claims with teachers, who, and not schools, are named in the letter, as in a measure coworkers with the bookseller. For ourselves, we think that all professional classes ought to be put on the same basis, that of retail prices, and that the regular discounts now made to clergymen on books published solely for them, might, with profit to the trade, and with certain advantages to themselves, be compensated for by a reduction in retail prices. Let the bookseller, and all other tradesmen, join in giving their clergyman a living salary, and then let him ask no favors of any one. It is as cheap, and much better in the end.

We are always willing to acknowledge, however, that the ultimate decision, especially of these practical matters, rests properly with the generality of the trade, acting honestly and broadly in the interests of all. And we trust to see any minority in the trade guiding itself in this same spirit. This principle has present application. If the body of the trade should think it impracticable to put the course which the Messrs. Lippincott propose, and which we strongly advocate, into immediate operation, it is certainly only fair that they should still be asked to go as far as the majority think possible, however further they may be willing to go. We believe that no mere trouble of obtaining signatures anew, which would of course have to be done, should stand in the way; and we think that if the Boston, New-York, and Philadelphia signatures were obtained, the West could be relied upon to act fairly without further signatures until the next convention. But if the great body of the trade believe that it is not yet sufficiently out of its demoralization to come up to this advanced course, it is certainly not asking any change of base in the Philadelphia house, to expect them to give the reform in its present stage their concurrence, and then to come to the next convention and advocate an advance which there would then be few to oppose. Otherwise their letter would have simply the effect of a diversion still in opposition to practical reform, and their course might be admired rather for good generalship than for effective sympathy with the trade. We trust no minority would have so little respect for the trade at large as to attempt to dictate or enforce a policy which the great body of the trade could not see its way clear to adopt. The new position

of the Philadelphia house means every thing or nothing, as its future acts interpret its letter.

If we read the Messrs. Lippincott's letter as they mean it to be read, the reform is, as we said last week, virtually accomplished. We trust the leaders in the Central Association will find it possible to induce the Eastern trade to advance to the true platform at once. If it be found that this is not possible, it is the Messrs. Lippincott's turn again. The greater includes the less. If, therefore, their suggestions can not be made practicable before the next convention, their expressions of co-operation call upon them to do what can be done. If school-books can not be brought in just now, let us be content with miscellaneous books; or if this or that exception, or a certain vagueness, be still practically necessary, so long as objections are simply negative and not positive, let us all make the best of it now, and work for better in the future. In the hope that this is the spirit in which their latest letter pledges them to act, we renew our congratulations to the Messrs. Lippincott and to the trade on their accession to the reform. While to those who have been leaders from the first, the trade owes its hearty thanks: they will not soon be forgotten from its annals.

THE subscription list to our "Monthly Book Circular" is steadily growing, but we hope to see every enterprising bookseller using this cheap and effective method of advertising his fresh stock. The name does not find favor, so that we propose to change it, probably to *The Literary News*, but individual dealers may have such title with their imprint as they choose to direct. Nobody can afford to be without it, and we trust our manager of this department may hear from many of the buyers at the trade sale before they leave town.

WE again call the attention of manufacturing or importing stationers to our standing request, that copies of all new catalogues and price-lists should be sent both to this office and to Mr. Albert G. Yohn, Indianapolis, who is editing for us the general price-list of the *Stationers' Annual*. As this enterprise is now to be pushed forward as rapidly as possible, it is important that Mr. Yohn should have any new material at once.

TIME to talk about the Centennial! What is the book trade going to do about it? Suggestions are in order.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The New Platform.

PHILADELPHIA, March 29, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: We write in response to your request for expressions of opinion upon Messrs. J. B. Lippincott & Co.'s last letter.

We think that Messrs. Lippincott & Co., having so fully and satisfactorily abandoned their former positions, there is now nothing to prevent the reform's going into speedy operation, the modifications Messrs. Lippincott & Co. propose having our entire approval.

We believe the sense of the trade at large to be that discounts to professional men should be abandoned, there being no more reason why we should sell them goods at a reduction, than that they should render us their services at a reduction; although the discount of twenty per cent to libraries and school-teachers is perhaps allowable. The minimum limit of $100, net, at one purchase, to constitute a "large buyer," is certainly reasonably small, and we think, on the whole, very judicious.

It seems to us that the views of Messrs. Lippincott & Co., regarding school-books, are sound, and we presume there will be no difficulty in obtaining the assent of the school-book publishers, although we know so little of books of this class that there may perhaps be some reason why the existing rules on the subject should not be changed. If this should turn out to be the case, however, there does not appear to be any reason why the reform should not go into effect upon miscellaneous books. This matter certainly does not hinge upon the action of the school-book publishers, and even should they find it impracticable to accede to the proposed rule, we suppose Messrs. Lippincott & Co. will not force us all to go without bread, rather than start with half a loaf.

However, we can not see any reason why the complete and most satisfactory reform that Messrs. Lippincott & Co. now make possible, should not be carried through to a successful consummation. It has our hearty support.

Very truly, PORTER & COATES.

Have Faith!

TOLEDO, O., March 29, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: "Shake" on the Lippincott platform, and, by all means, "shake" the present trade-sale system at the earliest possible day. How far this does seem from the little gathering at Cincinnati! Your weekly visit was never more welcome. The $100 minimum is another good step forward, but will the religious book publishers permit the clergymen to pay retail prices? If teachers are allowed the

discount, clergymen should be also; but *there* it should stop. But we are willing to work for the *no* discount platform, to be followed by a reduction in retail prices to a basis allowing a maximum discount to jobbers of one third, and one fourth to retailers, as soon as it can reasonably be brought about. The lack of confidence in the trade with itself is the most serious obstacle in the way, and with this we must have patience. I trust our central organization, in its wisdom, will so plan that there shall be frequent "assembling of ourselves together," for acquaintance promotes confidence.

Facilities for ascertaining the *truth* must be afforded by means of tracers, or in other ways, without trusting to the reports of interested traveling men, or the mistakes of customers. From Mr. Clarke, a fellow-member and Chairman of the Arbitration Committee, I learn that in almost every case complaints of infringement have been fully explained away; and in any case in which a falling from the agreement has occurred, I am certain that a proper reference to parties in position to know the facts, instead of concluding that a break had been made, and assuming that it was useless to hold on, would have saved the rule, and, still more, restored lost confidence. Irresponsible traveling men, itching to make sales, take advantage of any seeming break, and do much to make a fair understanding of the case impossible. There are, it is true, many honorable exceptions to the rule, but, no doubt, much harm is done in the way I have mentioned. And, in Chicago, they have found out a better way, and state the case frankly before a meeting of their trade.

By all means, arrange the programme so that the annual meeting of the trade and the book fair shall coincide in time and place.

Yours, G. B. BROWN.

A Clear Statement of a Difficulty.

HUNTINGDON, PA., March 30, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: The number of March 27th is just to hand, and I am glad "Bookseller" talks out concerning the school-book branch of the trade and the way it is demoralized, and for his insisting that the reform is most needed here. And just here is where it should get the first "patch."

My experience here has been, I think, a fair sample of the general trouble. I have endeavored to build up a fair trade in this town in the book line, took a good store, and by close attention to business I was enabled to get to my counter a living trade. A year or two ago, I was surprised by a visit from a school director, who said that they had about contracted with the publishers to supply the school direct with books, but, as I was a citizen and a taxpayer, he thought best to ask me if there was "anything in it" to me. When I protested against this arrangement, he said that the bookseller was making too much off the parents. When I denied that, and remarked that 30 to 33⅓ was not more than a fair profit, he showed his hand with a remark that there was no use talking about my only getting that discount. "Why, we are offered at from 37½ to 40, and as you are in the trade, I have no doubt you get at least 50 per cent." It was to him a case of circumstantial evidence, and as he was a merchant in other lines, he drew his own conclusions from the way other business was done. And I suppose I stand convicted in his mind of two great crimes: robbing the poor parent and lying to the school-director. Well, they, the school-agent and school-board, fixed it all up between them. I have been told the discount is 37½ to 40 per cent on different stock, and my shelves were left with a fair stock, but all unsalable. Every now and then a customer comes in (to whom I sell every thing else in my line he needs) for, say, a dollar book, and the next morning, bright and early, the party for whom the book was bought, boy or girl, is back at the store with a request that we take the book back, as the "professor" (Heaven save the mark! for he is kept busy at the book and slate-pencil counter at the "Hill") will sell the same book at 60 cents. In all these cases I consider it policy to do as requested, as it is my rule always to lose a sale rather than a customer. But the trouble does not end there. My customer has his mind abused as to the profits of my business, thinks that that is the average rate, and consequently is filled with suspicion in purchasing any thing from me, no matter what, even if it is only a "Pure Gold," boards, at 30 c.; and I could go on with the list of damages done books of all kinds, by supplies forwarded to the "professor," and by him supplied at cost to the dozen or so teachers under him, and they, thinking over their good bargains, speak of it to their friends, teachers or not. The main point I am talking against in this arrangement is that it saves nothing to the parents, as the profit on the amount of books sold all goes to keep a teacher at selling and keeping the book account, when their money and my money is paid him for teaching, and not for cutting into another legitimate trade with which he has no business. I have many hopes for the speedy coming of that good time.

By the way, don't overlook my name on the Finding List. Put it through, and as soon as possible; and do you know it would be a great aid just now in helping the reform through! In many cases, I can not, despite the number of books I handle and my term of service (some eight to ten years), give the customer the exact information as to size, date of edition, etc., and so the sale is not made at any price, and it may never be made, as many a book is inquired for and bought when the customer is full of some "notion." Now, with this handy list in the hands of the trade, the bookseller would be able to give information, and the books he would be so promptly able to supply would in a measure compensate for the lack of discount, and in this and other ways would help the country bookseller and the good work along. Truly, J. A. BLAIR.

RANDOLPH, N. Y., March 29, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: I think the Messrs. Lippincott have at one stroke cut the Gordian knot. They are entitled to all praise. I think the surplus profits resulting from this association on the part of publishers to themselves will amply repay for all the perplexities and anxieties it has cost. Judging from my own feelings, I

believe it will have a very stimulating effect upon the retail business throughout the country. Very respectfully yours,

E. McMANUS.

Humors of the Trade.

PROVIDENCE, March 27, 1875.

MY DEAR MR. EDITOR: You ask us to send you the humors of the trade, and I have ventured so far in compliance as to forward the following:

It was one day last winter, in the midst of our Christmas business, while my store was filled with ladies, that a splendid specimen of the *genus homo* appeared before me. Edging his way through the crowd, he finally formed one in the long line which stood at my counter, when, looking at me steadily for an instant, he said, with a loud and distinct utterance, "Have ye Aristotle?" That he wanted "Aristotle's Masterpiece," the character of which is too well known, flashed instantly on my mind; and for an instant it was my turn to be dumfoundered. To have a fellow yell out such a title in such a presence, wasn't agreeable; he saw I hesitated, and mistaking my hesitation for ignorance, he thrust under my eyes a little memorandum-book, on which was rudely written, "Harry Stottle's Master Piece." I shook my head, and he, to my great relief, went for the door.

Akin to this species of blunder was one which happened many years ago, while I was a clerk in W.'s store. A thin and wiry Scotchman came in one day and inquired for a copy of Tannahill's Poems. It was of myself he asked, and never before having heard of such a book, I made search among the catalogues, and found out about it, telling the Scotchman, whom meantime I had kept waiting, that we would send for a copy for him. He directed me to do so, which order I immediately turned over to our chief-clerk C., at the same time informing him it was a foreign book. This all being in the ordinary course of business, attracted no attention. But, two or three days thereafter, Mr. W. received a letter from Messrs. Little, Brown & Co., which ran somewhat in this wise: "Sir: We will thank you not to order obscene books from us; we are not in the habit of keeping such stock." Utterly at a loss to understand this extraordinary missive, Mr. W. wrote for an explanation and received in reply the original order sent by C., and this was the way he did it: "Please send a copy of Fanny Hill." It was only a change of a letter, but it was awfully funny.

This calls to my mind another funny blunder of this same chief-clerk C. There was a little book on French Conversation, by Chouquet; it was published by the Appletons. A young lady inquired for it one day, and C., finding that we had no copy, placed its name on the order-book. There was no effort to restrain our merriment when we saw how he had done it: "Show-Case Conversations." Well, this was years ago; C. was an excellent young fellow, and he is now, only he is no longer young; but his forte was not in bookselling, and so he gave it up. Such, my dear Mr. Editor, are some of the "Humors of Bookselling," as they happened in Providence. If they prove acceptable to you I will draw further upon my recollections. Truly yours, SIDNEY S. RIDER.

Packing Agencies in London.

10 Warwick Square, Paternoster Row,
LONDON, E. C., March 11, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: Our attention has been called to a letter in your issue of January 16th, headed, "A Suggestion for a New Business," in which the writer complains of the loss he recently sustained through the want of a packing agency in New-York, where he can order his parcels to be inclosed, packed, and shipped, promptly and efficiently, not as a favor, but that, by payment of a small sum, he may be entitled to have this most important feature of the trade attended to as a matter of business, and without taxing the good nature of those firms who will do this by courtesy.

As the originators of a packing agency, established in 1839, for the English home trade, and so successfully conducted that we are now supported by the majority of the principal booksellers and stationers in the United Kingdom, we can confidently speak of the advantages to the trade of making this a special branch, and we have no doubt as to the success of Mr. Geyer's undertaking, provided he be promptly and generally supported.

Yours respectfully,

W. H. HAYDEN & CO.

The German Book Exchange System.

The Trade Sale being a chief feature of the coming week, we have thought it well to present to the attention both of the visitors to the trade sale and the trade generally, a summary of those features of the German trade which bear upon the proposed "Book Exchange" for our own trade. This is principally made from the two articles on the subject in Nos. 5 and 6 of Volume I. of the WEEKLY (Feb. 15th and 22d, 1872), written for us by a veteran bookseller, which we have amended by *data* from various sources. Most of these two articles will be found quoted in the chapter on "The Paradise of Books" (Leipzig) in Dr. Hurst's "Life and Literature in Germany," which contains much pleasantly-put further information on the subject. The peculiar commission business, which is the result of the growth of centuries of German organization, is so unlikely to find footing in this country that it is not worth while to reprint the full description of that. Mr. Christern's letter to Mr. Aston (Convention Supplement, August, 1874) is another interesting contribution to this subject. There are several bound volumes on the bookselling business published in Germany, the latest authority being F. Hermann Meyer on "The Organization and Business Management of the German Bookstore," of which a second and revised edition is just issued by Waldow, Leipzig. Besides the daily *Börsenblatt*, Leipzig has also Schürmann's *Magazin für den Deutschen Buchhandel*, begun with 1874, which has long articles on trade subjects and has given attention to the progress of trade reform in this country.

The main-spring of the German book trade's commercial intercourse is a clearing house on a very large scale. It is located in Leipzig and is called the Booksellers' Exchange. It occupies a building originally belonging to a joint-stock company of members, but whose shares have now all been redeemed from the in-

come of the association, so that within a year or two the building has become the inalienable property of the association at large.

It has about 900 members, but all of the 3000 (or more) firms in the various branches of the book, music, and print trade derive benefit from its functions, and all contribute directly or indirectly to its support.

The Constitution of the Booksellers' Exchange provides for the common debate on subjects of general interest and for a common method of settling accounts. Membership is acquired by proof of regular license to do business in any branch of the trade; by the payment of an initiation fee and annual dues; by depositing the circular of the firm personally signed by the members thereof; and by a written pledge to conform to the rules, and to submit to the judgment of the committee of arbitration in cases of dispute with any member of the association or fraternity.

The government is invested in a board of directors with President, Secretary, and Treasurer, and standing committees of six each, serving without pay, from whom appeal lies to the General Meeting held each spring. The General Meeting hears the report of the President, elects standing committees, passes upon the budget for the next financial year, and adopts rules to govern the action of the fraternity in their intercourse with one another.

The executive functions are committed to the Board of Directors and standing committees, whose members are jointly responsible for any unconstitutional act of such board or committees, and individually responsible for their personal acts in contravention of the constitution or rules of the General Meeting. The standing committees are: On Finance and Accounts; on the Exchange Building; on Elections; and on Arbitration. They are elected for three years, one third of the members going out annually.

The functions of the three first committees are so obvious that they require no specification.

The Committee on Arbitration acts as a commercial tribunal between members who are pledged to obey its *subpæna*, the object being to obviate litigation before courts of law between members. Notice of differences is sent to the Chairman in writing, specifying briefly yet lucidly the points at issue. The chairman notifies the party accused, orders meeting of the committee, and cites both parties to appear. The case is then argued, and every member of the committee has the right to propose methods of compromise. Minutes are kept by the secretary, but on demand of either litigant must be kept by a sworn notary public. The results of the arguments on compromise are kept in "Compromise Minutes," signed by the chairman and secretary, or notary, if one has been employed. Certified copies of the "Compromise Minutes" may be demanded by either party. No charge is made for the services of this committee, except for actual disbursements. The work of this committee has been of great benefit to the fraternity in keeping their quarrels in the family, in deciding all questions by the common-sense views of experts, and in gradually establishing a code of fair dealing which has given a high tone to the morality of the trade, besides saving all court costs.

The official organ of the association is the *Börsenblatt* (literally Exchange Paper), which is published under the superintendence of the Board of Directors, who appoint a managing editor, furnish all official matter for publication, determine the rates to be charged for advertising, and exercise a general control of the financial and editorial management. The *Börsenblatt* is the *recognized Trade Circular* of Germany, through which the trade obtains the first bibliographical notice of new publications, works in preparation, changes in price-lists or terms, and whose advertising columns are invariably used by all members of the fraternity in seeking or furnishing trade information.

The editorial bibliographical part of this invaluable medium of trade intercommunication is made up from *the books actually on the editor's table*, never from the mere transcripts of titles which might be carelessly made by irresponsible clerks. The rule being understood by the trade, that whatever brief mention may have been made of books in preparation or in press, *they will not be officially recorded among new publications until they reach the editor's table*, every publisher has a direct interest in sending his new works as early as possible. The editor is thus enabled to prepare absolutely correct lists of new publications containing complete bibliographical information as to title, size, style, pages of preface, pages of text, etc., and the result is a thoroughly reliable bibliography, surpassing in merit that of any other country, and exercising a highly beneficent influence on the literary education of the trade, raising it to the dignity of a *bibliographical profession*.

The Exchange being considered a clearing-house, the commission houses of Leipzig correspond to individual banks, who do certain business, buying, selling, forwarding, etc., for the dealers throughout all Germany. These commission houses keep no stock, except for their correspondents, and do not ordinarily buy or sell on their own account: they are thus an entirely distinct class from our jobber, who is unknown in the German system, but who has an important function in the American trade. The functions of the commission house are therefore principally those of a forwarder, to whom the publisher sends hundreds of parcels addressed to members of the trade, which the agent sorts and divides around among the other commission houses, receiving in turn and massing those for his principals. Each of the small packages is simply tied up in papers, with the invoice on the outside showing the names of sender and addressee. Those addressed to cash dealers are marked "cash," or "C.O.D." as the American phrase is, and receipted on the billhead. The delivery of these is by porters of the commission, and a loss is almost an unheard-of thing.

The correspondence which causes this immense movement of parcels, or grows out of errors in the invoices accompanying them, is something entirely peculiar to the German book trade and deserves special mention. It is almost entirely open, carried on on little slips of paper, 2 by 2½ inches in size, having a printed heading saying, "A. B. demands of ———," on which the blank is filled up with the addressee's name, and under it is simply written, say, "1 Bunsen's Hymns." This constitutes the order, which is not signed. If the book is sent on account, the slip is kept as a voucher. If for any reason the book is not sent, the slip travels back, and on it is written the reason, say, "Out of print," or "Please mark order

cash." If the remark thus sent back calls for a rejoinder, that also is written on the same little slip, say, "Why cash? you owe me money;" and thus the little slip often travels backward and forward half a dozen times, till it is hard to tell in what direction it is going, but nevertheless never misses the address; such is the clerical accuracy. These little slips, be they many or few, are sent by mail to the commission house by all its constituents, and are by it deposited in the Booksellers' Exchange post-office, where they are sorted and redelivered to the commission houses, four times daily, at the charge of the association only. On lively days, from 50,000 to 60,000 slips, letters, circulars, or other written or printed communications pass through this department of the Booksellers' Exchange, and the annual delivery exceeds ten millions of documents.

The commission house acts also in the capacity of a banker. Payments on account are made between the commission houses once a week in the Exchange building, pay lists being sent around the day before. Thus only balances have to be provided for, and but little money changes hands, each commission house deducting all it has to receive from all it has to pay. The pay lists are then mutually receipted, and constitute a voucher for all payments made.

In very nearly the same manner proceeds the settlement of the annual accounts, which takes place in the Easter Fair. The fiscal year closes with the calendar year. Accounts are regulated by correspondence through the Exchange post-office between January and Easter. At Easter, such books as may have been received "for sale or return," and remained unsold, are returned to Leipzig and charged back. These return invoices are then deducted from the figures established by previous correspondence, and the balance is entered upon the pay-lists.

A great many booksellers from all parts of Germany come personally to the Leipzig Easter Fair, to make or renew acquaintance, to confer about new enterprises, to attend to the common business of the general meeting of the Exchange Association, or to regulate disputes. Many of these attend to their own payments in the Exchange building; but of late years it has become more and more the practice to make out pay-lists for the commission house, which groups all the pay-lists of its constituents in one, and settles balances with the other commission houses just as on weekly clearing days.

In order to avoid arbitrary delays in payment, the rule has been established that accounts which do not entirely agree are paid two thirds during the Easter Fair, and the last third is settled after discrepancies have been smoothed out by further correspondence. This rule has been abused so that the creditor almost invariably received only two thirds of his claim when due, and the balance from one to six months later. To remedy this, a practice has gradually grown up forbidding the carrying forward to new account, or to dispute account, any but specified items by special agreement. Since then nearly all accounts are fully paid at Easter.

As a forwarder, the commission house receives an annual (very moderate) fixed salary, gauged by the probable extent of services to be performed, and the share these would represent of the expense account for rent, clerk hire, porterage, etc. This salary ranges all the way from $5 to $1000.

The profit of the commission house accrues, however, mainly from the specific charges. The principal source of profit is the item of packing. Constituents are not allowed any price for the embaling material of packages sent to the commission house, whilst the latter charges at the rate of $1 per hundredweight for packing the bales it forwards. For boxes the same charge is made by weight, and the price of the box added. There is also a small additional charge for handling the packages between the office and the railroad.

The organization we have sketched has its counterparts in several minor business centres, such as Berlin, Vienna, Stuttgardt, etc. But by far the greatest part of the German booksellers' business intercourse is through Leipzig, which is at once the emporium of all leading publishers, the centre of the forwarding business, the seat of all bibliographical and official trade information, and, in its Booksellers' Exchange, the universal clearing-house of all financial obligations of the fraternity.

BOOKS RECEIVED.

THE NATURAL HISTORY OF MAN, by A. De Quatrefages, translated from the French by Eliza A. Youmans. (D. Appleton & Co.) Prof. Quatrefages is one of the most successful and popular teachers of anthropological science in France. The contents of this volume were first given in the form of lectures to audiences of working-men; the language, therefore, is very clear, and the facts stated easy of comprehension. The author disclaims all the popular theories of the origin of man, but offers no new ones in the place of them. His lectures simply aim to embody the facts already proved relative to the "unity of the human species" and "the antiquity of man," and to define the physical, intellectual, and moral characteristics of the human race. The volume contains a number of plates. 12mo, cloth, $1.

KATERFELTO: A STORY OF EXMOOR, by G. J. Whyte-Melville. (Porter & Coates.) "Katerfelto," the hero of this romance, is a gallant steed, who carries his young Jacobite master, reckless John Garnet, through many a midnight ride, and safely over many a dangerous path. The events of the story occur toward the close of the last century, and are of the wildest and most romantic nature. Gipsies and gipsy life occupy a large portion of the book, the principal heroine, Tyra Lovel, belonging to this nomadic tribe, and being a rare example of heroism and devotion. There is something very fresh and fascinating about the book; it deviates widely from the ordinary novel, and is marked by a strong individuality and originality of conception, which sets it apart as one of the very best novels of this author. 12mo, cloth, $1.25.

THE GLOBE DICTIONARY OF THE ENGLISH LANGUAGE. (Estes & Lauriat.) A new etymological dictionary for the use of students. It is designed to take the place of the small school dictionaries long in use, and of course is fuller and more comprehensive, though in a very compact form. It is illustrated by over five hundred engravings on wood. In the appendix

we find a list of words and phrases from the Greek, Latin, and modern foreign languages, a glossary of Scottish words and phrases, a concise mythology, a list of the proper names in the Old and New Testament, etc., etc., making the work altogether a most valuable one for young students. 12mo, cloth, $1.50.

THE LITTLE MAID AND LIVING JEWELS, by A L. O. E. (Robert Carter & Brothers.) The principal characteristics which pertain to a true Christian are illustrated in the life of this "little maid." She is shown us in "meekness," in "faith," in "submission," in "truth," in "endurance," in "courage," and so on. 16mo, cloth, 75 cents.

THE TYPOGRAPHICAL HAND-BOOK, compiled by a Practical Printer. (Detroit, Mich.) This little publication gives in a handy, pocket-book form, sufficient practical information to render it a guide to the many intricacies connected with the printing trade. 50 cents.

ALICE NEVILLE AND RIVERSDALE, by C. E. Bowen. (Robert Carter & Brothers.) The two stories contained in this volume are simple narratives of home life illustrating the homely virtues of love, patience, and gratitude. They are very suitable for a young girl's reading. 12mo, cloth, $1.25.

THE POOR CLERK AND HIS CROOKED SIXPENCE, by George E. Sargent. (Henry Hoyt.) A quaint and pathetic story of a poor clerk, who finds a well-filled pocket-book in the street, and runs for a mile almost to restore it to its owner, and is rewarded for his honesty by a present of a "crooked sixpence." In the loneliness of his poor room, this sixpence relates to him all the scenes of misery and poverty it has witnessed, recalling many incidents of his own sad life, upon which it had several times been an intruder. 12mo, cloth, $1.25.

ELEANOR'S VISIT, by Joanna H. Mathews. (Robert Carter & Brothers.) Eleanor Hammersley's visit to the Middleton family with her "Grandmamma Hammersley" brings the young reader again into communication with some of "Miss Ashton's girls." Eleanor acts as peacemaker and mediator among the girls, winning their love and esteem. 16mo, cloth, $1.25.

FROM Estes & Lauriat we have received two little pamphlets, one (No. 14) from the series known as "Half-Hour Recreations in Popular Science," edited by Dana Estes, specially devoted to "The Glacial Epoch of Our Globe," and written by Alexander Braun. The other, Part 6 of "Half-Hours with Insects":—"The Population of an Apple-Tree," by A. S. Packard, Jr. Each well illustrated; paper, 25 cents.

JAMES MILLER sends us a number of books, all pretty well known in the trade; they appear in new and fresh cloth bindings, but are printed from the old plates. They are Schmucker's "Four Georges," 12mo, $1.75; Moore's "Epicurean," 12mo, $1.25; Feuillet's "Romance of a Poor Young Man," 12mo, $1.25; "Thinks I To Myself," 16mo, $1.25; and "Drawing for Young Children," sq. 12mo, $1.25.

TYPES AND EMBLEMS, by C. H. Spurgeon. (Sheldon & Co.) A collection of Mr. Spurgeon's sermons preached by him, on Sunday and Thursday evenings, at the "Metropolitan Tabernacle." The names of a few of them are, "The Star of Jacob," "The Broad Wall," "The Only Door," "Royal Emblems for Loyal Subjects," "A Frail Leaf," "The Hemlet," "One Trophy for Two Exploits," etc. 12mo, cloth, $1.25.

THE PARTING WORDS OF ADOLPHE MONOD. (E. P. Dutton & Co.) Adolphe Monod, a French Protestant pastor, died in Paris, 1856; but the remembrance of his wonderful eloquence still remains in the memory of those who were fortunate enough to listen to his preaching. During the year preceding his death, he was confined by a painful illness to his bed; but, in all this time, he did not omit receiving a few of his parishioners each Sunday, sending them away with words of comfort and consolation. These words are contained in this volume, and are among the most persuasive and winning that we have from him. A remarkably good and artistic photograph of Monod embellishes the book. 12mo, cloth, $1.50.

MODEL SECOND READER. Sentence Method, by J. Russell Webb. (Geo. Sherwood & Co.) The subjects for reading in this book, and the method of presenting them, are specially designed to attract the attention of young students. The book is printed in large type on good paper, and contains a number of wood-cuts and colored plates. 16mo, bds., 50 cents.

THE DISCARDED WIFE, by Miss Eliza A. Dupuy. (T. B. Peterson & Bros.) 12mo. cloth, $1.75.

OAKRIDGE, by J. Emerson Smith. (James R. Osgood & Co.) Both the time in which the story is laid, and the manner of telling it, carries us back a hundred years. It is so decidedly old-fashioned in tone as to stand altogether apart from the novel of to-day. It will attract notice from its various peculiarities of style, and from a sombre, supernatural hue pervading it, which recalls the horrors of Mrs. Radcliffe's novels, and the good old days of trap-doors, sliding panels, ghosts, subterranean passages, underground caves, and inopportune appearances of the wrong person in the nick of time. The scene of the story is a village in New-England, almost a century ago. 12mo, cloth, $2.

ALL ABOUT JESUS, by Alexander Dickson. (Robert Carter & Brothers.) Taking his text from the fifth chapter of the "Songs of Solomon," the author dilates at length upon the beauties and unearthly graces of the Saviour. He aims at nothing argumentative or learned, but simply designs to touch the heart, and fill it full of the all-pervading love which seems to animate him to sing the praises of "His Beloved." 12mo, cloth, $2.

THE GOSPEL SINGER, by Philip Phillips. (Lee & Walker.) Another collection of hymns and tunes to add to those already in the market. We can not judge of the worth of the little "Singer," as the airs are all new, but great care seems to have been taken to supply pieces for every occasion needed in Sunday-school work. 35 cents.

NEW PHYSIOGNOMY, edited by S. R. Wells. (S. R. Wells.) New edition of a work that has been a long time in the market, and is well known for its completeness and the thoroughness with which it treats of this special subject. It contains over a thousand illustrations. 12mo, cloth, $5.

A WAYSIDE FLOWER, and other Poems, by Charlotte Lennox. (Kelly, Piet & Co.) These poems are gracefully expressed and full of

poetic feeling. "A Wayside Flower" is quite an ambitious effort, and epitomizes a woman's life and unhappy love. We have to make our acknowledgments to C. F. Stam & Brother, of Chester Town, Md., for this little book. 12mo, cloth, $1.

THE SCIENCE RECORD FOR 1875, edited by Alfred E. Beach. (Munn & Co.) The fourth annual volume of the "Science Record" Series. It presents the most interesting useful discoveries and new facts pertaining to science and the industrial arts that have become known during the past year. All the back volumes of this valuable compendium have been reprinted, and may be obtained from the publishers. 12mo. cloth, $2.50.

FROM Warren & Wyman ,we have received two devotional works by Anna Shipton, "Wayside Service" and "Secret of the Lord," each 16mo, cloth, 85 cents, or in paper, 25 cents. Also "Chauncey Judd," by Israel P. Warren, a story of the Revolution, the facts of which are all well authenticated. 12mo, cloth.

SELECTED POEMS, No. 19. (K. Tompkins.) Contains "The Miller's Daughter," by Alfred Tennyson, and "To Blossoms," by Robert Herrick. Paper, 10 cents.

CHRIST AND THE WORLD, Secularism the Enemy of the Church, by the Rt. Rev. F. D. Huntington. (E. P. Dutton & Co.) Paper, 25 cents.

REASONS AGAINST A SEPARATION FROM THE CHURCH OF ENGLAND, by John Wesley. (T. Whittaker.) First printed in London in the year 1758, and now reprinted in *fac-simile* by the above publisher.

PATMOS , , OR, THE KINGDOM AND THE PATIENCE, by Rev. J. A. Smith, D.D. (S. C. Griggs & Co.) The animating thought of these sermons is that deeds speak louder than words; they aim to set before all a higher standard of spiritual good and usefulness. They are so full of sincere, practical Christianity, that they can not fail to give aid and sustenance to every mind brought in contact with their writer's inspiring eloquence. In force and diction they are far above the average sermon, and while divesting Christ of none of the mystery and illusion which surrounds him in the thoughts of his followers, they are imbued with a strong common sense, which appeals to the spirit of the age. We must call attention to the handsome get-up of the work. 12mo, cloth, $1.25.

VICTOR LA TOURETTE. (Roberts Brothers.) "A Novel, by a Broad Churchman" is the subtitle to this work, and an indication somewhat of its tendency. It relates the history of a young man who came from France, an hundred years ago, to the wilds of America to preach the gospel of Christ according to his own interpretations of it. Believing in the catholicity of the Church of Christ, he repudiates all creeds which draw a line between Christians and weakens their efforts toward the regeneration of the world. He is in turn repudiated by different denominations, the story in consequence being interspersed with long doctrinal controversies. The work is really only a means for spreading broadcast some very advanced ideas on the subjects of true religion and creeds. It is exceedingly well written and will inspire deep interest, though scarcely entitled to come under the name of "novel." 12mo, cloth, $1.75.

NATURE AND THE BIBLE, by J. W. Dawson, LL.D., F.R.S., F.G.S. (Robert Carter & Brothers.) The rapid strides of science in the past years have startled the theologians into defending and accurately defining their positions. They can no longer ignore its discoveries, and must reconcile them with biblical history or find their teachings considerably weakened. These lectures, delivered by Mr. Dawson on the Morse Foundation of the Union Theological Seminary, aim to do this: the reader must judge for himself of their success or failure. To familiarize the religious teacher with all the vagaries of modern free thought, a condensed history is given of all the schools of skepticism, with the various scientific theories advanced relative to the creation and the origin of man. Where the latter can be assimilated with revealed religion, every fact and argument is pointed out which can strengthen the Christian's position, and draw the scientist within the folds of the church. 12mo, cloth, $1.75.

CHRISTIAN BELIEF AND LIFE, by Andrew P. Peabody, D.D., LL.D. (Roberts Brothers.) The growing skepticism of the day is met in these discourses by Dr. Peabody with profound and brilliant scholarship and the most winning eloquence. He treats the results of recent scientific investigation with all due respect, carefully examining the theories of creation evolved out of them, but does not think any of them, if admitted, can lessen a belief in the Bible and in Jesus Christ. This work will be read with pleasure by all denominations, its views being so broad and so free from sectarianism as to meet the approval of every liberal-minded Christian. 12mo, cloth, $1.50.

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AN INTRODUCTION TO SPECULATIVE PHILOSOPHY AND LOGIC, by A. Vera. (Gray, Baker & Co.) This essay is reprinted from the *Journal of Speculative Philosophy*, where it attracted considerable attention. Its title is sufficiently indicative of its contents. 8vo, paper, $1.

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A TREATISE ON THE RESISTANCE OF MATERIALS; and an Appendix on the Preservation of Timber, by De Volson Wood. (John Wiley & Son.) The general plan and scope of this, the second edition of this work, are essentially the same as the former one. Some unimportant matter, however, has been omitted, while other has been added, which materially increases the scientific value of the work. 8vo, cloth, $3.

ROBERTSON'S CHARLES THE FIFTH, with an Account of the Emperor's Life after his Abdication, by William H. Prescott. Vol. III. (J. B. Lippincott & Co.) Belonging to the handsome new edition of Prescott's works. 12mo, cloth, $2.25.

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LITERARY AND TRADE NEWS.

SEVERAL individual firms are doing good work in bibliography, and not least among them the house of Robert Clarke & Co., Cincinnati. Their "Bibliotheca Americana," of books in this department for sale by them, including Confederate publications, contains above 2500 titles and is very neatly gotten up, and their general law catalogue is well known as admirable of its kind.

MR. W. F. RAE, translator of Taine's "Notes on England," and author of "Westward by Rail," and "Wilkes—Sheridan—Fox," is the translator of Sainte-Beuve's "English Portraits" (Holt), and the writer of the critical sketch of his life and writings which prefaces the book.

GEN. SHERMAN'S "Memoirs" are to be ready at the Appletons in May, in two octavo volumes, of about four hundred pages each (probably at $5.50), and will include in a pocket a large copper-plate map of the theatre of his campaigns, from one of the largest coppers ever engraved. He occupies about one hundred and fifty pages in a rapid sketch of his early career and observations, beginning with his experience as a first-lieutenant of artillery in the early days of California. The body of the works give a detailed account of his campaigns. In the last chapter he has revised and extended his papers in *The Army and Navy Journal*, which attracted so much attention here and abroad.

THE New-England Branch of the American Tract Society has removed to No. 23 Franklin street, Boston, the street which seems destined to become the "Booksellers' Row" of Boston. Its Philadelphia house is also in process of removal to a store on Chestnut street, near Fifteenth.

MR. WILKIE COLLINS has sold the copyright of all his already published works, for a term of six years, to Messrs. Chatto & Windus.

AMONG the early publications of Nelson & Phillips, not previously referred to, we may note a little work in the valuable "Normal Outline Series," by Rev. Dr. J. F. Hurst, an "Outline History of the Church." Miss Larned will have a fourth volume of her admirable stories for home reading, under the title of "Fireside Stories;" we note with pleasure that her sensible "Talks with Girls" has passed to a second edition. Rev. Z. A. Mudge will make a pleasant book about "Arctic Heroes," giving the facts of Arctic exploration in shape for Sunday-school shelves. A considerable work by Rev. C. Munger, A.M., on "The Chronology of Bible History, and how to remember it," is in press.

AN important enterprise is projected in Cassell's "Library of English Literature," to be edited by Prof. Henry Morley. It purposes "to provide a compact and comprehensive library of English thought, from the earliest times to our own day. The arrangement will be chronological. . . Each piece of prose or verse will be set in a brief narrative, showing when and by whom it was written, as far as that can be told, with here and there such information as may serve to secure fuller enjoyment. . . The volumes will be freely illustrated with copies from trustworthy portraits, sketches of places, contemporary illustrations of manners and customs, or of incidents described or referred to in the pieces quoted."

We notice appended to the *prospectus* of this work, a note which we should like to see in connection with like enterprises here: "*Full Prospectuses of this important Work* AT ALL BOOKSELLERS', *and Post Free from the Publishers.*" Perhaps when booksellers can afford to be enterprising, this happy consummation will come to pass.

MR. J. DISTURNELL proposes to publish by subscription a Centennial guide to the metropolis, "New-York as it was and as it is" (1776–1876).

MRS. LYNN LINTON, the author of "Joshua Davidson" and "Patricia Kemball," has nearly finished another novel.

DR. NEWMAN has in preparation a new edition of his letter to the Duke of Norfolk, and he has added a postscript containing some criticisms on Mr. Gladstone's "Vaticanism." This will be republished immediately by the Catholic Publication Society, by arrangement.

A CATALOGUE published by M. Otto Lorenz gives 754 as the number of periodicals published in Paris. Theology can boast of about 53; law, 63; geography and history, 10; amusing literature, 56; public instruction and education, 25; literature, philosophy, philology, ethnography, and bibliography, 53; painting, 11; photography, 2; architecture, 8; music, 17; theatres, 8; fashion, 61; technology, 78; medicine and chemistry, 69; other sciences, 47; military matters and the navy, 23; agriculture, 18; and horsemanship, 12. There are 19 miscellaneous journals, 37 daily political papers, and 11 political reviews.

A WESTERN firm writes us: "We have now on our desk nearly every reference catalogue published, but your proposed list we *must* have. You have our sympathy in your arduous task."

CHATTO & WINDUS are to reproduce the Shakespeare first folio *fac-simile* in all respects but that of size.

F. B. PATTERSON will shortly publish "Steamship Notes," by "Norval," now in its second year. It will wear a "dress-coat" for the first time in the shape of a handsome cloth cover.

A NEW Hymnal for Sunday-schools, at the low price of twenty-five cents, has been prepared by the Rev. O. Witherspoon, rector of Christ Church, Buffalo, and is just ready at Martin Taylor's. The book is intended to meet the demand for music that *children* can sing, and is, for the most part, a fresh, original work. Such of the hymns as are from the Church Hymnal contain all the verbal corrections made by the last General Convention.

THE publishers of Universalist books have established an agency for their sale in the city of New-York, at 139 Eighth street, opposite the Mercantile Library, where all booksellers should send. Mr. A. B. Bullock is their agent.

THE London journals print an appeal from Mr. Thomas Cooper, an author, in behalf of the two orphan daughters of Thomas Miller, left in distress by his death. The *Circular* "willingly prints it, especially as, by the aid of Lord Houghton (then Monckton Milnes), Mr. Miller, the basketmaker-poet, was enabled to set up as a publisher in Newgate street, where he figured for some time, alas! at a loss, being a proof that, as a rule, an author can not be at the same time the producer and distributor of his goods, however fondly he may think so. But towards the two orphan daughters of a true and pure poet we can have nothing but compassion, and, having sent our mite, are free to ask those who can help, to communicate with Mr. Thomas Cooper, Portland Place, St. Mary's Street, Lincoln."

MR. F. T. PALGRAVE is engaged in compiling "The Children's Treasury," a collection of poems intended for children between nine and eleven years of age. The *Athenæum* says of a rumor that Mr. Palgrave has been denied permission to insert any of Mr. Tennyson's poems, "If this be true, we can not help regretting the refusal, and thinking it unwise even from a commercial point of view, for most probably boys and girls who, through Mr. Palgrave, first became acquainted with the Laureate's poetry, would try to extend their knowledge of his writings." The liberality of American publishers in like cases is well known.

DR. AZEL AMES will enlarge his section of the Massachusetts Labor Bureau report, on "Special Effects of Certain Forms of Employment upon Female Health," into a volume entitled "Sex in Industry," which the Osgoods will publish. Dr. Ames's recent inquiries have put him in possession of many fresh and startling facts, which need to be brought out and discussed.

G. A. SIMCOX, an English poet, is preparing a work in verse, to be called "The Harrowing of Hell."

A NEW and cheaper edition of "Le Dictionnaire des Sciences Philosophiques" is about to be published by Messrs. Hachette, in monthly parts. The first edition, published twenty years ago, spread over six volumes, while it is hoped to condense this into one. Estimates of many philosophers, since dead, will be added to the old material, and among the writers are such as Barthélemy St. Hilaire.

BY arrangement with the English publishers, D. Lothrop & Co., of Boston, will issue the English prize temperance essay, "The Temperance Reform: Its Claims upon the Christian Church." They will extend their popular summary of "African Adventure and Adventurers," by the addition of extracts from Dr. Livingstone's "Last Journals," and will publish the new edition about May 1st, at $1.50.

THE publishers of the *City Observer*, London, offer £50 for a prize essay on "The Prevention of Panics."

THE *Augsburger Allgemeine Zeitung* makes interesting comparisons of the returns of book-publishing in Germany for successive years:

"The number of new books and new editions issued in Germany in 1868 was 10,563; in 1869, 11,305. In 1870, owing to the war, the numbers fell to 10,108. In 1871, there was a slight recovery, the figures rising to 10,669. In 1872, there were 11,127, and in 1873, 11,315 published; and last year, 12,070. There is, however, a notable decline in the number of theological books published."

AN elegantly-bound copy of "Lotos Leaves" is to be presented to Tennyson by Bronson Howard in behalf of the club.

IN addition to the reproductions from the Maclise gallery, the D'Orsay collection of portraits will hereafter be drawn upon for the illustration of the Bric-à-Brac Series. The Scribners have obtained a copy of this rare series through Mr. Welford in London, and will use the Count's portrait of Greville as a frontispiece for future editions of the Memoirs.

"DODGSON," the author of "Alice's Adventures in Wonderland," "Through the Looking-Glass," is also author of a work on Determinants.

THE third of the Putnams' "Clinical Lectures" will be on "Pneumo-Thorax," by Austin Flint, Sr., M.D., Professor of the Principles and Practice of Medicine in Bellevue Hospital Medical College.

MACMILLAN & Co. have in press a work in two large octavo volumes, by Mr. A. R. Wallace, on the "Geographical Distribution of Animals." It will be illustrated with maps and plates.

R. WORTHINGTON & Co. have purchased for this market an edition of the Hon. W. H. Drummond's "Rough Notes on the Large Game; and Natural History of Africa," with a spirited series of illustrations. It will be ready early in April. It is published in England at 24*s*., and the retail price here will be $7.50.

W. W. WHITNEY has just issued the following new music: "Violette Song," by George W. Persley, 40 c.; "Laughing Song" (songs without words), for the Piano, by W. Hewitt, 30 c.

WE have just received from M. Gray, Portland, Oregon, and San Francisco, Cal., "La Jolie Parfumeuse de J. Offenbach, Opera Comique en Trois Actes, Waltz," 75 c., "Quadrille," 50 c.; "Sea-Fern," part song for mixed voices, by John P. Morgan, 35 c.; "The Valse Chantante," from Lecocq's popular opera, "La Fille de Madame Angot," with French and English words, 90 c.; "Mother! O mother! sing me to Rest," by Emma Dahl, 25 c.; "I saw thee Weep," by Emma Dahl, 25 c.; "Belles of the Kitchen," schottische, by William J. Blythe, 30 c.

HUMORS OF THE TRADE:—"It now becomes possible for the patient to swallow his foot," was an assertion that a careless printer proposed to father upon Dr. Fothergill, in the forthcoming American edition of his "Maintenance of Health." And a literary critic recently found, to his holy horror, that a wicked printer had foisted upon him the satire of calling the Rev. Mr. Talmage's recent book, "Spouts that Kill."

STATIONERY NOTES

EARLY in the past month the dealers in stationery prepared for the spring trade, by laying in better and more extensive stocks. Their anticipations of good trade were to a certain extent realized, but toward the end of the month the continued bad weather and the attempt to force up the price of gold had a very bad effect. Prices to a certain extent declined for the want of a demand to steady the market, and dealers concluded to carry their stocks into the present month, in preference to disposing of them at a sacrifice. The result of all these circumstances has been a poor business for March; but it has brought no discouragement, for April is expected to witness the revival in trade that was expected in the past month, the advent of which was only prevented by untoward circumstances. The orders from the country are still small, but as payments are prompt there is no complaint.

There are at present no novelties upon the market, but most of the standard firms are issuing new goods, such as have a steady reputation. In this category we would call attention to the manuscript, sermon, and legal papers manufactured by the Manhattan Paper Company, A. B. Bullock, agent, No. 139 Eighth street, New-York. These papers are perforated ready for use, and will be found very convenient for the use of clergymen and authors generally.

PHILIP HAKE, No. 25 Frankfort street, New-York, offers to the trade an entirely new stock of perforated mottoes, embracing Scriptural texts and well-known sayings. Mr. Hake also offers tinted repp bristol-boards for all purposes. We would call attention to his advertisement.

ATTENTION is called to the advertisement of Mr. Robert Sneider, No. 37 John street, New-York. He has a well-founded reputation as a manufacturer of fine stationery, visiting-cards, and initial note-papers. Mr. Sneider makes a specialty of engraving and printing crests and monograms for the trade.

MESSRS. E. & H. T. ANTHONY & Co., 591 Broadway, New-York, have on hand a large assortment of chromos and frames, stereoscopes and views, also perforated mottoes at the lowest market prices. These mottoes are of their own manufacture, and embrace all the newest designs.

MESSRS. BAKER, PRATT & Co., Nos. 142 and 144 Grand street, offer a large assortment of goods, all of which are seasonable. Among these may be mentioned Arnold's fluids, Reynold's bristol-board, and Whatman's drawing-papers. Messrs. Baker, Pratt & Co. are also sole agents for the celebrated safety inkstand, Lewis's brilliant crimson ink, and Willett's patent card-holder.

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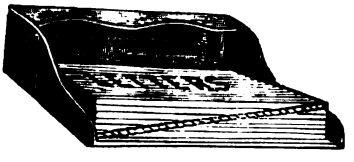

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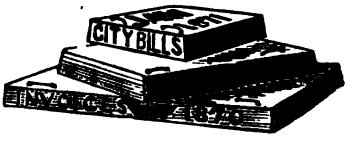

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NOTES IN SEASON.

THE immense edition which J. B. Ford & Co. are printing of Mrs. Stowe's new book "We and our Neighbors," postpones the date of its publication; its success promises to be remarkable.

THE most charming original volume of *vers de société* that American presses have produced for a long while is "Point Lace and Diamonds," by George A. Baker, Jr., which J. B. Patterson, of 32 Cedar street, has about ready for publication. Typographically the book, with its red-line borders, is very creditable to publisher and printer, especially as an early effort. The poems are very bright and witty satires on "best society" small-talk and petty wickednesses, and are sure to take. There are illustrations by Miss Addie Ledyard.

"NATURE and Life," by Fernand Papillon, just ready at the Appletons', is a collection of scientific essays of remarkable interest. They treat of a wide range of subjects connected with "the mystery of life," and will fascinate the non-scientific reader.

S. C. GRIGGS & Co. will publish about the middle of the month Professor C. P. Buckingham's text-book of "Differential and Integral Calculus," a work which proposes to do away with the misty and contradictory theories which trouble all logical minds in the usual methods of that study, and replace them with a strictly mathematical basis, following Newton's method of tangents. How far he has succeeded in this useful aim must be decided by experts; but the book is one that demands the attention of all teachers and professional students of the higher mathematics. It is one of the most elegantly issued educational works we have seen.

MR. JAMES MILLER states that we were in error, so far as "The Epicurean" and "Romance of a Poor Young Man" are concerned, in speaking of his recent issues as from old plates, "both sets of plates being entirely new, and never before printed from."

AMONG the books in preparation by Messrs Osgood, not otherwise mentioned, are "Birds in Season," by Wilson Flagg, a companion volume to that author's "Woods and By-Ways of New-England;" and "Whip and Spur," by Col. George E. Waring, Jr.

AN old and well-known house, that of Leavitt & Allen Brothers, and later George A. Leavitt, has taken a fresh start by removing from its old out-of-the-way corner to the trade centre, 139 Eighth street, opposite Clinton Hall, and changing its style to the name of *The World Publishing House.* Mr. H. S. Allen, of the old firm, will manage the business. Considerable additions are being made to its well-known cheap series of standard authors, and some new styles of cloth bindings will give them a fresh popularity.

St. Nicholas announces the consolidation with it of *The Schoolday Magazine* of Philadelphia, and *The Little Corporal* of Chicago.

The Trade Sale.

THE trade sale opened on Monday morning with the largest and best attendance we remember to have seen at a spring sale. Doubtless the sharper members of the trade appreciated the significance of the fact that this would be the last chance to lay in stock at "auction prices," and thronged in accordingly. What influence this will have against the proper workings of reform, remains to be seen. Most of the larger houses were represented by partners, who bought vigorously. The sale opened, as usual, with the Messrs. Osgood's publications, which called out brisk bidding and high prices, some lines reaching sixty per cent on retail prices. Those which followed, immediately ruled lower, from 30 to 50 per cent; it is certainly difficult to keep up retail prices on books which the professional underseller can buy at prices like this. The stereotype plates of Gould & Lincoln's publications were sold Tuesday noon, and brought low prices; we shall give a list in the more detailed report of the sale which we hope to publish next week. The law and medical works, sold later in the day, were slaughtered at very low prices; in the evening, Lee & Shepard's consignment attracted more buyers and better prices for many of the books. The small invoices of the second day's list went over to Wednesday, which was otherwise occupied by the two Scribner houses. The American books obtained such prices that they were freely duplicated, so that 3500 copies of "Common Sense in the Household," 3000 volumes in the Bric-à-brac series, and 1000 of Dr. Holland's works were sold. The prices obtained for importations varied greatly; despite Mr. Stedman's praise, Swinburne's "Bothwell" ($5) brought only fifty cents.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

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Miller, Royal Road to Fortune..... 1.50
Steele, Love Enthroned..... 1.50
Terry, Commentary on Old Test., v. 4..... 2.50
Wise, Our King and Saviour..... 2.00

T. B. PETERSON & BROS., Phila.

Southworth, Gipsy's Prophecy [*new ed.*].. 1.75

PORTER & COATES, Phila.

Willcox, Elementary Philos., part 1..... 75

POTT, YOUNG & CO., New-York.

Baring-Gould, Lives of the Saints, August vol..... 2.50
——— Some Modern Difficulties..... 2.00
Goulburn, Pursuit of Happiness.....Pap. 25

PRESB. BD. OF PUB., Philadelphia.

Farquharson, Peddler of La Grave..... 55
Leslie, Dawn of Light..... 65
McKinney, Doctrine of Election, Stated and Explained.....Pap. 5
Speer, God's Rule for Christian Giving... 75

G. P. PUTNAM'S SONS, New-York.

Higginson, English Statesmen.....$1.50
Seguin, Am. Clin. Lectures:—Vol. 1, No. 3, Flint's Pneumo-Thorax.....Pap. 40

A. D. F. RANDOLPH & CO., New-York.

Alford, Fireside Homilies..... 1.00
Jackson, Philos. of Natural Theology.... 3.00
Philips, Scripture Atlas..... 25
Strivings for the Faith..... 1.50

ROBERTS BROS., Boston.

Hamerton, Harry Blount..... 1.50
Tyrwhitt, Our Sketching-Club..... 2.50
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Moore's Life and Letters, reprint..... 3.00
Sheridan's Complete Works, ed. by Stainforth..... 2.50
Wood, Man and Beast, 2 v. in 1..... 3.00

E. & F. N. SPON, New-York.

Monson, Separate System of Drainage. Pap. 40
Newman, Iron Cylinder Bridge Piers. Pap. 60
Smith, Engineering Papers..... 2.00

K. TOMPKINS, New-York.

Selected Poems:—Wadsworth's Heart-Leap Well, etc.....Pap. 10

T. WHITTAKER, New-York.

Divine Teacher..... 1.00
Prot. Epis. Ch., First Congress of, 1874 (corr. price).....Pap. 450

A. WILLIAMS & CO., Boston.

Dall, Romance of the Association..... 1.00

WM. WOOD & CO., New-York.

Murchison, Functional Derangements of the Liver..... 1.75
Salter, Dental Pathology..... 4.50
Taylor, Syphilitic Lesions of the Osseous System..... 2.50

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

H. D. BROWN & CO., Boston.

Boys' Own. Third Volume. Containing Mysterious Island, by Jules Verne; The Boys of Bircham School; Wild Tom, and the great story of "Frank Fairplay." 4°, pp. 416. $1. (*April* 15.)

R. CLARKE & CO., Cincinnati.

Journey in Honduras, and Jottings by the Way. Inter-oceanic Railway, with Map. By R. G. Huston, C.E. 8°. Pap., 50 c. (*April.*)

J. B. FORD & CO., New-York.

Saint George and Saint Michael. A Tale of the Civil Wars of England. By George Macdonald. 12°. (*Fall.*)

E. J. HALE & SON, New-York.

The Mountain of the Lovers. With Poems of Nature and Tradition. By Paul H. Hayne. 12°. $1.50. (*May* 1.)

HENRY L. SHEPARD & CO., Boston.

History of the United States Marine Corps. By M. Almy Aldrich.

A. WILLIAMS & CO., Boston.

Household Medicine. A Familiar Description of Diseases. By John Gardner, M.D., author of "Longevity." Illustr. 8°, pp. 500. $3.50. (*April* 15.)

HENRY A. YOUNG & CO., Boston.

Little Folks at Redbow. By Mrs. Mary A. Denison. 16°, pp. 362. $1.50.

A Spirit in Prison. By Clara F. Guernsey. 16°, pp. 304. $1.25.

Stones and Diamonds. 16°, pp. 272. $1.25.

Alfred and his Mother; or, Seeking the Kingdom. By Katherine S. May. 18°, pp. 154. 60 c.

Looking Upward; or, The Story of Wilhelm Deremen. Transl. from the French by Helen G. Blythe. 18°, pp. 155. 60 c.

Bright Gems for Boys and Girls. 12 vols. 32°. Cont.:—Sandy Duncan;—Tiny's Musical Box:—Ruth Dean's Birthday;—Terence Moran;—Little Trapper Boy;—Boy not Made to Mind;—Marie's Reward;—Poor Pat;—Word in Season;—Waking Up;—Bound Girl;—Caught in her own Trap. $3.

Little Boys' Library. 6 Vols. 32°. Cont.:—Sandy Duncan;—Terence Moran;—Little Trapper Boy:—Boy not Made to Mind;—Poor Pat:—Word in Season. $1.50.

Little Girls' Library. 6 vols. 32°. Cont.:—Tiny's Musical Box;—Ruth Dean's Birthday;—Marie's Reward;—Waking Up;—Bound Girl;—Caught in her own Trap. $1.50.

Hints on the Store.

A BOOKSTORE is a centre of culture, and should display in its belongings the refinement of taste which books promote. Bookselling, as a business, stands at the head of the trades, and should require knowledge and ability that may entitle it to rank almost with the professions. The bookstore should be the most attractive, the most tasteful, the most elegant store in town.

That this could not be in most places, under the demoralization from which the trade is now making efforts to rise, goes without saying. The book trade could not command the education nor the taste that it should be able to bring to the service of book-buyers. So long as there is "no money in it," American boys will not attempt to fit themselves for a trade, as booksellers' assistants should be fitted. So long as the bookseller himself can scarcely earn butter for his bread, he will not, because he can not, attempt to beautify his store.

Yet in the great centres there is manifest a remarkable growth of culture and taste in the fittings of the bookstore, and we trust to see the example followed through the country as the progress of better business principles in the book trade makes it possible. In Boston, New-York, Philadelphia, Chicago, Detroit, and other great cities, there are bookstores that worthily represent the trade, and some of the new stores in this city, of which we have spoken from time to time, will combine elegance and convenience in an unusual degree. The new home of the three Scribner firms, elsewhere described, particularly demands attention, as representing the greatest advance yet made in the bookstore.

There ought to be nothing gaudy about the bookstore, which should be noted for that "literary atmosphere" that can be more easily indicated than defined. It needs plenty of light; but, consistently with this, its tone and decoration should be subdued, neutral rather than vivid in color, a fitting setting for the real attraction, the books themselves, rather than so salient in any way as to attract attention from them. The fitting-up of the store should keep always in mind the convenience of the buyer, for books often "sell themselves" when the book-loving prowler is brought into direct and pleasant contact with them. For this reason, and for convenience in handling, high shelving is to be discouraged. The new gallery system is a great improvement, and has the further advantage that the shelves are always in sight from any part of the floor, so that books can not easily be pocketed.

Of course, in view of this necessary precaution, dark or out-of-the-way corners should be used only for the storage of stock, and not be made accessible to the customer. Those of longest experience in the trade agree that open and accessible shelving is very desirable, for the losses by pilfering are small in comparison to the gains, and most of the new stores are recognizing this principle. The new fashion of having a pleasant corner, in which one "may take mine ease in my—bookstore," is another happy innovation, although such a place is apt to become too general a rendezvous. Yet it should be a general rule of the book business that all comers are to receive every attention, for the chance comer is a customer *in posse*, and those who have in the present more taste for books than money to spend on them, are useful clients of a bookstore, as well for the patronage their chit-chat among friends induces as for their own possible development into buyers.

In planning tables and shelving, there should be the utmost regard to a proper classification and grouping of subjects, so that the customer can find his own way about. It is almost unnecessary to add that tables, shelving, and sittings should be carefully adapted to physical requirements, so that books can both be reached and looked over without effort.

Hand-rails are always desirable, to prevent wearing of the books.

One important feature in planning the store should be a table near the front for freshest publications, on which changes should be made daily, and no books allowed to become shop-worn. Need we add that here, or at a convenient desk, the customer should be able to find the bibliographical reference books, and copies of the *Literary News*, or the catalogues of the house?

These are random hints—largely truisms; but it is sometimes worth while to put in prin suggestions that are frequently overlooked, because "everybody knows" them.

THE full representation of the book trade at the Centennial is an important matter, which should receive attention at once. We learn that two or three individual houses have entered formal applications for space; but the appreciation of its importance does not seem to be general. Meanwhile, the time named for the receipt of applications is rapidly drawing to a close, June 1st being the day named, and there is danger of the trade as a trade being left out in the cold with but a poor show. We have applied to the proper authorities for full information as to the space set apart for the book trade, and what applications have so far been made for it, and shall give the *data* to our readers in an early number. But we should advise

individual houses to enter their names for some allotment at once. Certainly books have done something for this country; as one of the trade put it humorously the other day, "they wouldn't have made very much progress without us fellows."

THE two committees on the Convention and the Book Fair have held important meetings this week, but their reports will not be ready until our next number. We shall then be able to announce the place of the Convention and the time of the Book Fair.

The Scribners' New Home.

THE Scribners seem to have taken upon themselves the guardianship of the trade—at least, of the twenty or more houses that are grouped about the trade centre, now fixed for many years to come at Astor Place. For their new quarters are just midway of the range of bookstores in this part of Broadway, and their windows look directly down the Place, and keep watch upon "Booksellers' Row," Clinton Hall, the Bible House, and the Cooper Institute. Whatever light radiates from these institutions pours in upon them through their fine show-windows, the finest in the city, in a flood, and their premises, fifty-two feet wide, extend back to Mercer street, two hundred feet, with plenty of light also from that end and from large skylights in the body of the building.

The new store is the finest bookstore New-York has yet seen; it has a wonderful variety of modern improvements, and Chicago can no longer boast of its superior advantages over the metropolis. It is four times as large as the familiar but dingy and outgrown quarters at 654 Broadway, which have been the home of the house for nine years. The whole store is fitted in ash, which gives a bright, cheery effect, and is tastefully relieved by black-walnut mouldings. The chandeliers are a pretty device, made for the house, displaying at the end of each arm the Roman lamp which the firm has adopted as its title-page device, from whose mouth the gas-jet issues. Along either wall run light galleries, reached by stairways midway back. This utilizes the wall-space completely, and affords accommodation by bins and shelving for many thousands of volumes. The gallery on the right side is open to the public, and one of its features will be a full line of low-priced English popular editions.

The general division of the first floor gives the foreign department the right and the domestic the left side of the store. Between the entrances there will be railed off a reception parlor for customers, after the fashion imported into this country from England by the Chicago trade. Near by is a counter on which will be kept the new American books of the publishers in general. Along the left wall, we pass successively a series of glass cases where the especial treasures of the house, old and rare books and volumes with inserted plates, will be found; a desk for the two magazines; a well-stocked fine stationery department; a show-case for the sale of the Oxford Bibles and prayer-books; and reach at the end the rooms of the educational department, handsomely fitted up with every convenience, which teachers and others connected with the educational interest are cordially invited to make use of. A full sample-line of the publications of Scribner, Armstrong & Co., alphabetically arranged, will be found on tables at the right hand of this left passage, and back of these, in the centre of the store, are the stairways which lead to the equally large and finely lighted basement below, used for storage and packing, and the desks of the book-keepers. On the foreign side of the store, the books are carefully classified by subjects, dozens of table-racks and hundreds of shelves being occupied by various lines.

At the left hand of the passage the visitor finds a capacious table-rack, on which folios and other extra large works may be conveniently referred to, the rack lifting at any desired angle, while at this and the other tables a hand-rail in nickel-plate finishes them handsomely and protects the books, while making it more convenient for the buyer to examine them.

Next the folio table is that for art works, and on the right another, on which will be found English "bargains."

Seventy-five shelves at the side are devoted to standard works; theology occupies almost as many in the gallery. Half-way back is "the Poet's Corner," where editions of all the poets are grouped, and Shakespeare is offered at from 75 cents to $450, and next this, shelves for the modern reprints of old authors. Political economy, social science, the Orient, philology, the classics, Shakespearian works, each have from one to several sections, Bohn's libraries occupying six.

At the west end of the gallery, rows of 116 shelves or bins are devoted to the stock of British publishers, and below thirty shelves are devoted to special new samples for the wholesale trade.

The office of Mr. Bangs, manager of the English department, is close by the stairway on this side. At the back part of the store are the platforms for piling editions, and the elegant business offices and private room of the members of the firm occupy the Mercer-street front.

The third and fourth floors of the Broadway front are occupied by Scribner & Co.'s magazines—*Scribner's Monthly* and *St. Nicholas*. The waiting-room, on the third floor, has the new wood flooring, is furnished with reception chairs, and in it is a copy in bronze of "The Amazon," by Kiss. On the left is the office of Mr. Roswell Smith, the managing publisher of the two periodicals. This room is very rich in its appointments, the wall-paper being from the shop of the London poet, William Morris. Beyond are the general business offices, and fronting on Broadway are four editorial rooms; on the left those of Dr. Holland, and of Mr. Gilder and Mr. Johnston, of *Scribner's Monthly*, and on the right those of Mrs. Dodge and of Mr. Stockton, of *St. Nicholas*.

On the fourth floor is the large mailing department of the two monthlies, and the suite of rooms occupied by the illustration department, under the charge of Mr. A. W. Drake.

The Messrs. Scribner are to be congratulated on giving to New-York so admirable a bookstore, and the out-of-town trade will do well to "make a note of" the many little practical improvements or new elegances they have introduced. Every step of this sort tends to give the trade the position it should hold.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Trade Sale.

TOLEDO, O., March 23, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: . . . To us the continuance of the Trade Sale is the worst feature of all, and will do more to hinder the progress of the reform than any thing which has yet occurred. It puts into a more distant future what we had hoped was nearly at our door. It is useless for us to try to hold to the 20 per cent rule when we see our trade going to parties for whom it has no significance, and who are thus enabled, for another year at least, to fill orders at their own cut-throat prices.

The trade of this place has seen orders amounting to some thousands of dollars go elsewhere because we would not give from 35 to 40 per cent off, and cases free. We shut our teeth and let it go last year, trusting that the ability of the party to supply the live new books would soon be lost to them, and now the Trade Sale is to give them a new stock, and the 20 per cent houses furnish the books for it. We much question whether the Committee on Book Fair have been either wise or faithful, and they certainly need to make their record clear. Ours is not an isolated case by any means. There are plenty of such instances, and can you be surprised at our astonishment that men who have loudly talked the 20 per cent rule should permit and encourage it, even though under the announcement that it is to be for *just* once?

We had hoped there would be no more of it, but, as we must have it again, we shall hold to our ground and hope for a "good time coming."

Yours, BROWN & FAUNCE.

[Part of the above letter is omitted, as it was mislaid until the question discussed was superseded by others.]

The New Basis.

SALEM, O., March 30, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: I am greatly pleased with the proposition of Messrs. Lippincott & Co. It is just the thing as near as may be at present. The correct rule of business is to sell books to all persons and classes at exactly the same prices; and the fewer the exceptions, the less trouble there will be amongst the trade. Discounts to buyers outside the trade should be for quantity only, and not to privileged classes. It now begins to look as though retail booksellers may be able to make an honorable living by their profession. Yours truly,

J. MCMILLAN.

WILMINGTON, DEL., April 2, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: We had thought not to encroach on your limited and valuable space soon again, but your requesting views of the trade on the recent platform offered by the Philadelphia house prompts us to express our gratification at the prospect of so speedy an ending to the dark days of the book trade.

All honor to our good friends Messrs. J. B. Lippincott & Co.! They were the last house required to complete the reform, and having joined hands with the trade, they have the influence, not only to complete, but to secure the faithful working and thorough success of the movement.

As to the long-suffering justice of the measure, there can be no question; the only controversy can be on the platform and details; and Messrs. J. B. Lippincott & Co., although holding back so long, deserve high credit for meeting the issue so squarely at last, and going beyond, not what was desired, but what was asked for at present.

The retail trade ask no better platform than the one promulgated in their letter of March 23d, namely:

"To resume at once to sell *all books* at the published retail prices, with no discount to any one outside the trade, except a maximum one of 20 per cent to libraries, school-teachers, and any other person buying $100 worth net at one time." This cuts out special classes of books and privileged buyers, and rids the code of all those "exceptions" which would create continual misunderstanding.

These regulations, with their plan of rating imported books, and especially school-books, make a clear, compact, intelligent, and honorable platform, on which we think the whole trade can mutually stand.

We have always favored the reform being settled in a more radical way than was proposed by the Book-Trade Convention, but accepted their proposition with its many imperfections as a start in the right direction, hoping that improvement would follow.

Now, as a proposition is submitted by Messrs. J. B. Lippincott & Co. which is certainly the most practicable that has been offered, let the conventions, speaking for the trade, accept the terms at once, and set an early day to open the reform, which, if intelligently managed and honorably enforced, will open to the book trade a new era which we predict will be brighter than any in the past, and a thorough indorsement of the wisdom of this movement for the future. Very truly yours,

BOUGHMAN, THOMAS & CO.

BUSINESS CHANGES.

BRIDGEPORT, CT. — Mr. E. A. Lewis and Mr. Frank Slason have formed a partnership, the firm to be known as E. A. Lewis & Co., booksellers and stationers. Mr. Slason has been in the employ of Mr. Lewis for thirteen years.

NASHVILLE, TENN.—Tavel, Eastman & Howell have disposed of their city school and entire miscellaneous book business to A. Setliff, 108 Church street.

SWANTON, VT.—Mr. Brundage, bookseller and stationer, has been succeeded by S. A. Adams, formerly with James Campbell, of Boston.

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German Educational Reformers—Sturm, Luther, etc. New-York, 1863.
Memorial of Lewis and Susan B. Benedict.
Catlin's Tit-Bits for Travelers.
Willson's Disaster, Struggle, and Triumph.

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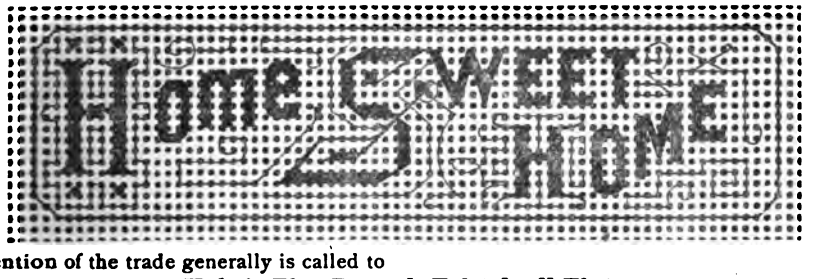

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THE Putnams have just ready three important new books. Colonel Higginson's "English Leaders," the only volume of the "Brief Biographies" which can be ready this spring, is a remarkably entertaining series of sketches of eighteen eminent English statesman, made up chiefly by weaving together and filling out the bright sketches made by English parliamentary critics. They tell very happily just what the American reader wants to know, that he may keep himself informed as to the meaning of parliamentary doings. Mr. George Cary Eggleston's handy-book, on "How to Make a Living," promises to take foremost rank among books of its class, which have a wide sale. It is full of sound advice to young men. Mrs. Antoinette Brown Blackwell's work on "The Sexes throughout Nature," is an important contribution to the famous "sex in education" controversy, which is being revived by several publications. The writer claims that a woman's experience is worth any amount of men's outside observations in these discussions, and the central thought of her book is that the sexes in each species of beings are equal though not identical in development. The essays which the volume includes reply directly to Dr. Clarke, and contribute much new thought.

MACMILLAN & Co. will have ready immediately Lady Duff Gordon's "Last Letters from Egypt," with a lovely portrait of that remarkable and interesting woman, her letters from the Cape being included in this new issue. The volume is very bright and entertaining. The second of the History Primers is that on "Greece," in which, by the aid of four little maps, Mr. C. A. Fyffe gives an admirable summary of the history of this nation.

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ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

KAY & BROTHER, Philadelphia.

A Treatise on the Law of Homicide in the United States. With a Series of Leading Cases. By Francis Wharton, LL.D., author of "Criminal Law," "Conflict of Laws," "Law of Negligence," etc. *Second and rev. ed.* 8°. $7.50. (*May.*)

LINDSAY & BLAKISTON, Philadelphia.

A Manual of Comparative Anatomy and Physiology. By S. Messenger Bradley, F.R.C.S., Senior Assist.-Surgeon, Manchester Royal Infirmary. *Third ed.* With 3 plates and 60 wood-cuts. 12°, pp. 276. (*May.*)

A Medical Vocabulary. Being an Explanation of all Terms and Phrases used in the various Departments of Medical Science and Practice, giving their Derivation, Meaning, Application, and Pronunciation. Intended specially as a Book of Reference for the Student. By R. G. Mayne, M.D., LL.D., author of "A Lexicon of Scientific Terms;" and J. Mayne, M.D., L.R.C.S., Edin., L.S.A., author of "A Dispensatory," "Toxicologia," etc. *Fourth ed.*, rev. and enl. 18°, pp. 459. (*May.*)

P. B. PATTERSON, New-York.

Steamship Notes. By "Norval," of the New-York Evening Mail.

POTT, YOUNG & CO., New-York.

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(*May 1st.*)

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Jolly Good Times; or, Child Life on a Farm. By P. Thorne. With illustr. by Addie Ledyard.

Six to Sixteen. A Girl's Book. By Juliana Horatia Ewing, author of "The Brownies." 16°.

The Turning-Point of the Reform.

We hailed with delight the letter of the Messrs. Lippincott, embodying the new platform, for two reasons: first, that it showed this single outstanding house to have at last become sensible of the growth and importance of the reform movement; and secondly, that it pledged their concurrence in a measure at which the trade is aiming as the true ideal. It was the co-operation of this house with the trade that was, after all, the vital point in their letter, and which assured the triumph of the reform; and, as we said, this most welcome letter meant every thing or nothing, according as their after-action interpreted its spirit. Whether they were with the trade or against it, was and is the main thing. We had often spoken of the flaws in the Put-in Bay resolution, as signed by the Eastern houses, and we have always believed that finally, after this first step, an advanced platform could and should be reached. The present necessity of the trade is, however, for what can be got. If those Eastern leaders, whose sympathy with the whole trade and hearty promotion of reform have been tried and tested on a long record, which extends from a time when it was something to fight for reform, and who we know believe in an advanced platform, honestly found that the Lippincotts' plan could not be reached until the general meeting of the trade, it might certainly be hoped from the spirit of the letter that they would, for the time, come into the reform as it stood. The flaws in the plan, liable as they are to create misunderstandings, could do no serious harm before the convention, while the immediate operation of the reform would do great good. When, therefore, we learned of the courteous and hearty letter which had been sent to the Messrs. Lippincott by these gentlemen, we hoped that their new good feeling for the trade would be practically shown by their immediate acquiescence in the Put-in Bay platform, as the only possible present step. The word of these gentlemen could certainly be relied upon that it *is* the one possible present step. And it seemed to us that the trade might rightfully feel that the Lippincott house was not yet in accord with it, unless it did show it in this effective way. Letter-writing does no good, unless action follow it.

We have just received for publication a copy of the letter sent to the Messrs. Lippincott, and a note which has been received from them. This can scarcely be meant as an answer to the letter, for it stops short before it reaches the point. All the good feeling toward the Messrs. Lippincott, which we have gladly voiced, proceeded from the trust that they were at last "in with the trade;" that they were at last willing to "lend a hand" in the reform. If this be a mistake, the situation, as between the Messrs. Lippincott and the trade, is not yet changed. The trade waits their reply.

We have from several Indianapolis firms copies of a circular distributed by a dollar store in that place, and chiefly taken up by quotations of books—"publisher's price," $2, $1.75, $1.50, as it may be; "our price," $1. Among these lines so displayed are Routledge's Poems and Dumas; Carleton's Dickens, Holmes, and Harland; Osgood's Thackeray; Lippincott's Bulwer, and other goods from the most prominent houses. The natural consequence is that not only are the Indianapolis booksellers prevented from selling any of these books, but the public is taught to look upon them as swindlers, who charge abominable prices for books. The truth is; these dollar stores have their run for a time, and use books to decoy trade. But they interfere with the success of the local book trade for years after they have had their day, and publishers should certainly, for their own sakes, take measures to prevent their books being put on the market in this way.

We urge every man in the trade to read, mark, learn, and inwardly digest the common-sense letter of our correspondent, "Facts." What he says as to the trap many men set for themselves and those who put faith in their business ability is as true as gospel, and it has been one cause of the long financial depression that business men have continued to spend more than they earned, under the mistake so forcibly pointed out in this letter.

Our friends will find in our advertising pages of this week a reprint of the April number of *The Literary News*, as the Monthly Book Circular will hereafter be called, at the request of several subscribers. The trade has supported this enterprise in its new shape very cordially, and we tender our thanks to its patrons. Its circulation has steadily increased this year with each month. At the same time, there are any number of dealers who are not yet on the list. We trust they will see fit to order a small edition for experiment for next month, and we are sure that they will find its direct influence on their sales so marked that they can not afford to do without it. A bookseller needs some such list and readable summary of new books, and the *Literary News* affords him what he wants at the lowest possible price.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Position of the Messrs. Lippincott.

THE following correspondence has been sent to us for publication:

NEW-YORK, April 8, 1875.

MESSRS. J. B. LIPPINCOTT & CO.:

GENTLEMEN: We have read with great pleasure your letter of the 23d of March, addressed to the editor of the PUBLISHERS' WEEKLY.

You have taken *advanced* ground, and we are encouraged to believe that the entire trade can ultimately be brought to the same position. In all your efforts to do this, we will gladly cooperate.

There is, of course, no authority at present to change the rule of the American Book Trade Association, of which the Central is auxiliary, and to which the trade of the country is very largely committed; but the modifications suggested in your letter, or any others, can be brought before the Convention to be held this summer, and we do not doubt that your views will meet with great favor from others as well as ourselves.

It is of the utmost importance, however, that we should continue to hold firmly the ground already gained, in order to work successfully for the ultimate purpose of the reform.

The General Association will meet in July, and in the mean time the trade can be held together on the Put-in Bay platform; and if you could now consent to sign the paper, as signed by the trade of New-York, Boston, and Philadelphia, you would do an excellent service to the general cause.

May we not hope that, for the present, you will modify your views to this extent, so that the reform, as it now stands, may have the benefit of your indorsement and support? Such action on your part would largely aid in the effort to bring the trade up to your standard. Indeed, we can not conceive of any thing that would more largely contribute in that direction, and we trust that this may prove to be your own conclusion.

Congratulating you, as we do the entire trade, on the present promising condition of affairs, which your letter has so largely helped to bring about, We are, yours truly,

(Signed) A. D. F. RANDOLPH,
Prest. Am. Book Trade Assoc.
ALFRED C. BARNES,
Prest. Central Booksellers' Assoc.
A. C. ARMSTRONG,
SHELDON & CO.,
FRANK H. DODD,
G. W. CARLETON & CO.,
W. S. APPLETON,
JAS. S. BAKER,
J. M. CUSHING, JR.,
LEE & SHEPARD,
CHARLES T. DILLINGHAM,
JAMES MILLER,
BENJAMIN H. TICKNOR.

It should be stated that, while this is not an official communication, the signers are officers and managers of the Central Booksellers' Association. By an inadvertence, the firm name, instead of the individual member, was used in three instances.

PHILADELPHIA, April 10, 1875.

MESSRS. RANDOLPH, BARNES, ARMSTRONG, etc. New-York.

DEAR SIRS: We have much pleasure in acknowledging the receipt of your favor of the 8th inst., in which you so cordially approve the plan we recently suggested for the resumption of retail prices. Yours truly,

J. B. LIPPINCOTT & CO.

The Business Morality of Underselling.

NEW-YORK, April 10, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: In all that has been said and written in regard to "reform" movements, there appears to be nothing as yet in respect to the business of underselling as a means of profit. We hear grievous stories of the harm brought to the legitimate trade by the "scalpers," but how about themselves? Any one familiar with the book trade for the last twenty years may look the country carefully over, and where will be found a single house of age that has made money by doing a business relying on getting their trade by underselling? True, there are firms that have been running in that line for some time, and in some of the largest cities—New-York and Boston, noticeably—with an appearance of success. On the other hand, let us look at the failures. They may be counted almost by hundreds. One of the oldest and most favorably known of the Western booksellers, a man who has been in the business for more than thirty years, has always paid his bills when due, and is called by the upstarts an old fogy, has already bought out the bankrupt stocks of fifteen different defunct concerns in his own city. Every one of these had, during their brief existence (an existence of one to six or even eight years), depended on building up their trade by underselling the older established houses.

We may, perhaps, be allowed to divide the booksellers into two classes: those who know what they are about, and those who do not; and let us look at a few figures to see how it is that the cost of doing business eventually produces bankruptcy for the very reason that the amount of gross profit of the year is not enough to pay the expenses. The expense of doing a general book business, or business that combines both wholesale and retail, is not less than 15 per cent of the whole sales. Add to this general expense interest on capital and loss by bad debts, and this is brought up to 20 per cent. Let a bookseller adopt the platform of the American Book-Trade Association, and do his business at rates as there suggested, and his gross profits will hardly be over 25 per cent, possibly 26 per cent, on a business of say $40,000, leaving a net profit of $2000. On the other

hand, let this man sell his books at large discounts anywhere from ¼ to ½ off, and where he gains advantage by a purchase at extra low rates, give that advantage to his customer, as is the usual practice, and what is the result? He will reduce his gross profit to only 15 per cent, and where is the 20 per cent which he needs to pay his expenses, to say nothing of his own living? True, he may increase the amount of his business, but his expense account will also mount up. With new goods constantly coming in, increased sales, and general activity, he has the appearance of the greatest prosperity; he has good credit, having started with some capital, and his stock increases each year, is quite sure to do so. When the final day of settlement arrives, as it is sure to do sooner or later, what is this man's condition, and what are the circumstances of his case? He has been in business anywhere from five to ten years, has sold thousands of books, has taken in and paid out thousands of dollars, lived on the best to be had, and has come out with enough to pay ten cents on the dollar, perhaps twenty-five; and whose is the actual loss? The loss falls on the confiding publishers and his neighboring booksellers, who have always trusted him, because he did pay their bills promptly when he started, although he has all these years been doing his best to ruin any legitimate book-business.

After his failure, he goes into bankruptcy, and, leaving the old property in the hands of his creditors, takes a fresh start, with some figure-head as the apparent owner, and is soon again in a blaze of prosperity, with fresh stock, and new and fresh credit, and everything again in great success, whilst the poor creditors are looking diligently after the first possible chance of a dividend.

Looking at the matter in one light, this has been a great success, and this kind of business has been done for years, and will be done in years to come, just as long as the publishers and jobbers continue to give credit to this class of men. If one of them is really swamped so badly as to be unable to start, his place is soon filled by some other equally active, the competition is as bad as ever, and the "old fogies" who will persist in buying no more goods than they can sell at a profit and pay for, are just as much behind the age as ever.

Let us look at another class of booksellers who mean to do a legitimate business, but don't know how to do it. The trap which catches them is an overload of stock, which depreciates rapidly on their hands, yet is taken on their stock account at what it cost. In this way they are building up a fictitious value until they are liable to own only half the real value of what their stock-book calls for. In this view of their business, they are careless of their expense account, especially of their own family expenses, and under an impression that their business is showing a much larger profit than it really is, they spend what they haven't got, and live down their actual capital without being aware of it. These men are brought to grief by wrong figures, and no one is more surprised than they themselves, when an expert discovers their real condition. Instances have been known of publishers who, instead of valuing their stereotype plates at their worth in old metal—a safe custom—have taken them, year after year, at cost, and adding each year's interest. If every bookseller who gets a book into his store billed at $1 would but consider that the actual cost of that book is $1.20, and that on all he sells of books bought at one-third or even one-fifth off, he is making no actual profit, but is getting out his expenses as well as the cost, he might be more careful how he lets out his stock at what may appear a profit, but is, in fact, an actual loss when figured with the expense account. These are matters that all intelligent booksellers can not examine too closely, and we commend their consideration to all who really desire to so conduct their business that on a call for settlement they can count on one hundred cents with which to pay every dollar. Then the profit and loss accounts of the wholesale houses will have fewer items on the wrong side of the ledger. FACTS.

Report of the Committee on Assemblies.

THE Committee on Assemblies, appointed by the "American Book Trade Association," at its last annual meeting at Put-in Bay, in July, 1874, would make the following report, through the PUBLISHERS' WEEKLY, the official organ of the Association:

Your Committee have not thought it wise to call a meeting of the "Book Trade Association" before the expiration of a year from the date of the previous convention.

The importance to the whole trade of meeting together to compare notes, take measures to rectify abuses, etc., can not be over-estimated. In order, however, to exercise their full influence for good, these conventions must be largely attended by all branches of the trade, and time must be allowed for full and free discussion.

In a country of so great extent as ours, it has seemed to your Committee almost impossible to secure a well-attended meeting of the Association more frequently than once a year.

The past year has been one of trial for the "reform movement," but its victories have been commensurate with its trials.

The meeting which your Committee are about to call will assemble under the most favoring circumstances, and upon the wisdom of its deliberations will depend the permanency of this great reform movement; and upon successful reform depends the prosperity of publishing and bookselling in this country for years to come. The experience of the past year is full of lessons to us.

1st. It has been clearly shown that *reform* is *possible*, and by a generous confidence in each other it may be fully accomplished.

2d. The power which the booksellers of the country, united in a just cause, possess, is beginning to be clearly manifest.

At the beginning of the movement it was felt by many that there is a natural antagonism between the publishers and booksellers. This is not the case. The prosperity of the publisher depends upon the prosperity of the booksellers of the country. Without prosperous jobbers and retailers all over the country, through whom the publisher can reach the public, it would be well-nigh impossible, by any means now known, to reach consumers enough to make one book in ten successful or profitable to the publisher. So long as the booksellers are *united* and *reasonable* in their

requests, none will be more willing to yield to them than the enterprising and far-seeing publisher. Should any, however, pursue a narrow or stubborn policy, the remedy lies with the booksellers themselves. What publisher or jobber could stand against the book trade of the country united in a *just cause?*

3d. It seems to your Committee that the success which has so far attended our movements has been due largely to the conservative and reasonable course pursued. Even the public, whom it might be feared would oppose any thing like a lessening of discounts, have acknowledged the justness of our course, and have felt that it would on the whole be a *gain* to the whole community, to have the bookseller treat all alike, and at the same time secure a living profit for himself.

It would seem now that nothing but our own folly can defeat this great movement for a just reform. A willingness to *compromise antagonistic views*, and each yield to the wish of the majority, have so far marked our course. If this *wise moderation* is continued and harmony secured, no factious opposition can possibly prevent the consummation of this reform movement.

The place of meeting has been a question of serious consideration to your Committee.

Their only object has been to secure the largest attendance. They have decided upon Niagara Falls, and have made very favorable terms with Gale & Fuller, of the International Hotel. These terms can be learned in detail by addressing the Secretary of the Committee, R. R. Bowker, at the PUBLISHERS' WEEKLY office.

The time of meeting will be Tuesday, July 13th. The Booksellers' Exchange and Clearing House meet in New-York, July 19th. All booksellers, whether members of the American Book Trade Association or not, are cordially invited to meet with us. It is confidently believed that this Convention will work a great era in the history of the American Book Trade. If those who propose to attend will send their names to Mr. Bowker in advance, it will forward the preparations of the Committee.

(Signed) ISAAC E. SHELDON,
JOSEPH KNIGHT,
A. C. BARNES,
R. R. BOWKER.

The Last Trade Sale.

THE last of the trade sales, which have been so prominent as well as anomalous a feature of the American book business, was marked by a general and well-sustained attendance (the registry numbering some one hundred and twenty), animated bidding, and an average of fair and even high prices, as such prices go. Opening on Monday the 5th, it ran over last week into the Monday of this week, the buyers naturally decreasing towards the close. At the desk in turn were Messrs. William R. Leavitt, T. W. Warren, J. K. Pratt, and the ever-popular "Joe" Foster, who doesn't believe in Put-in Bay. He never shone brighter than at this, his last opportunity—although he will have it that the reform is all nonsense, and that there will be plenty of trade sales—and the one feature of the sales which many of the trade will regret is his laughter-provoking fun. Among those present at the sale as buyers were Leggat Bros., W. S. Appleton, Henry Miller, Mr. Dillingham, James Miller, Baker & Pratt, and others, of New-York; Boston was represented by A. W. Lovering, A. F. Graves, Mr. Lauriat of Estes & Lauriat, etc.; Philadelphia, by Mr. Kimball from the Lippincotts, Porter & Coates, Mr. Claxton, H. N. McKinney, etc.; Chicago and Cincinnati, by Gen. McClurg, George E. Stevens, and others. The greater part of the buyers were equally divided between the Eastern and Western States, Ohio largely representing the latter, with some firms from inland New-York, Pennsylvania, and elsewhere.

On Tuesday afternoon, the stereotype plates belonging to the estate of Gould & Lincoln were sold, but at rather dull prices, the sale dragging. Messrs. Estes & Lauriat secured "Arvine's Cyclopædia of Anecdotes of Literature and Fine Arts" (725 pp. 8vo, retailing at $4). Mr. James Miller bought the plates of Chamber's "Home Book" (12 vols. in 6, 2160 pp., 16mo), of the Aimwell Stories (7 vols.), of the Home Twilight Stories (4 vols. illus.), and of Aunt Mattie's Library (4 vols. illus.); Robert Carter, those of Hugh Miller's "Life and Works" (12 vols., illus. by 2 steel plates, and wood-cuts, and casts), Williams's "Lectures on the Lord's Prayer" (12mo, 258 pp.), and Krummacher's "Suffering Saviour" (12mo, 474 pp.); the Lippincotts, those of Gosse's "Romance of Natural History" (12mo, 372 pp., illus.); Messrs. H. A. Young & Co., of Boston, those of Bayne's "Christian Life" (12mo, 528 pp.), his "Essays in Biography and Criticism" (2 vols. 12mo), Hovey's "God with Us" (12mo), Hackett's "Illustrations of Scripture" (12mo, pp. 354), and his "Christian Memorials of the War" (12mo, pp. 256); Dodd & Mead, those of Cruden's "Condensed Concordance" (8vo, pp. 576); E. P. Dutton & Co., those of Westcott's "Introduction to the Study of the Gospels" (royal 12mo, 476 pp.); W. F. Draper, of Andover, Mass., those of Ellicott's "Life of Christ" (12mo, 881 pp.). These were the more notable plates bought, some on the catalogue being "jumped."

On Monday, the regular auction opened with the Osgoods' invoice, which sold briskly, many lines being duplicated. In fact, it was a notable mark of the sale, due doubtless to its being the last, that the duplications were frequent and often large. The Osgoods increased their "Little Classics" from 100 to 800 sets; their Household Edition of Longfellow, from 100 to 1150: "Uncle Tom's Cabin," from 50 to 80; and "Tom Brown at Rugby," from 50 to 150. Hurd & Houghton also duplicated, but to a smaller extent, while the Scribners did so very largely, Marion Harland's "Common-Sense in the Household" swelling from 50 to nearly 3500; "Arthur Bonnicastle," from 36 to 350; "Reveries of a Bachelor," from 25 to 225; Lange, from 150 to 300; "Library of Travel and Wonder," from 100 to 400; the Bric-à-Brac Series, from 25 to 300, etc. Henry L. Shepard & Co. likewise duplicated, but at not so good prices as the Scribners.

Of the prices obtained, we have space only to quote a few of the notable ones, high and low, of the more important invoices. Among the Osgood books, Emerson's "Parnassus" ($4) fell at $2.30, and Longfellow's "Hanging of the Crane" ($5), at $2.95; while William Blake's "Book of Job" ($10) fell off to $4 and $2.75. The "Little Classics," which were so largely

duplicated, brought 58 and 52 cents ($1); Hoppin's "On the Nile" ($10), $5.25; but Trowbridge's "Emigrant's Story" ($1.50) only 50 cents; Taylor's "Prophet" ($2), 75 cents, and Conant's "Circassian Boy" ($1.50), 30 c. Howell's "Foregone Conclusion" ($2) duplicated at $1.15. Mrs. Jameson's works (in 10 vols. at $1.50) readily obtained 87½ and 82½ c., while Aldrich's "Prudence Palfrey" ($1) fell at 35 cents, and Hawthorne's "Idolatry" ($2) at 75 cents. In the Putnams' stock, Miss Brackett's "Education of American Girls" ($1.75) was taken at 87½ cents; Hart's "German Universities" ($1.75), at 85 cents; and the Works of Hood (in 7 vols. at $2.25), at $1.15. Lower prices were "Hermann and Dorothea" ($1.25), 50 cents; Irving's "Washington" (2 vols. $3.50), $2.05; "Life of Audubon" ($2.25), 95 cents. Bryant's "Among the Trees" ($3.50) brought $1.70; Evelyn's "Diary" ($2.50), 90 c.; and Miss Greatorex's "Colorado Etchings" ($5), $2.25 and $2.37½. Hurd & Houghton's Globe Edition of Dickens (15 vols. at $1.50) sold for 87½ cents; their Household Cooper (32 vols. at $1.25), for 65 cents; and their "Smith's Bible Dictionary" (4 vols. at $6.50), for $3.90. The Works of Bacon (15 vols. at $2.75) fell at $1.20. Mrs. Ames's "Men, Women, and Things" ($1.50) was taken at 55 c., while her "His Two Wives" ($1.75) easily brought $1. The poems of the Cary sisters (two-dollar books) ranged from $1.15 to $1.20. Mrs. Clement's art books ($3.25) duplicated at $2, but Ténot's "Paris" ($2.50) was dull at 40 cents. The Oliver Optic books (in Lee & Shepard's list) brought from 65 to 90 c. ($1.50), and, as usual, were in large lines and sold well. Buckle's "Civilization" (3 vols. at $2) fell at $1.25, and Carroll's "Alice's Adventures in Wonderland" ($1.25), at 70 cents. Of the Scribner books, the "Common-Sense in the Household," which so largely sold ($1.75), ran from $1.17½ to 94 cents; and "Bonnicastle" ($1.75) also duplicated, at $1.05 and 95 cents, "Kathrina" and "Bitter-Sweet" ($1.50) bringing 90 cents, and "Reveries of a Bachelor" ($1.75), $1.05. Lower prices of that house were D. G. Mitchell's "Dr. Johns" ($1.75), 55 cents; Schaff's "Christian Church" ($7.50), $2.30; and his "Apostolic Church" ($3.75), $1.30.

OBITUARY.

S. R. WELLS.

We regret to announce the death of Mr. Samuel R. Wells, the well-known phrenological publisher, which took place from typhoid fever, at his residence in West Fifty-first street, on Tuesday morning.

Mr. Wells was pleasantly known to all who had met him, and was a man of marked intelligence and wide knowledge. Both as a writer and publisher, he has done much to advance the specialty which was to him a mission.

He was born in West-Hartford, Ct., in 1820, and took a diploma as a physician. But he early became interested in phrenology, and having married in 1843 a sister of O. S. & L. N. Fowler, who, from 1835 to 1854, occupied part of the old Clinton Hall building in Nassau street, became a member of the firm on its removal to 308 Broadway, in the latter year.

In 1862, the house of Fowler & Wells passed under his sole direction, and took his name. Mr. Wells started the *Phrenological Journal* and the *Science of Health*, wrote a number of works connected with physical subjects, of which the most important was his "New Physiognomy," and founded the Phrenological Institute. He was just about removing to a new store opposite Astor Place.

Mr. Wells was buried on Thursday, from St. Timothy's P. E. Church, of which he was a member and vestryman.

BOOKS RECEIVED.

English Portraits, by Sainte-Beuve. (Henry Holt & Co.) No contemporaneous writer has produced an equal amount of literary work of the same high order of excellence as Sainte-Beuve. The *Causeries du Lundi* and the *Nouveaux Lundis*, from which these selections are made, fill alone twenty-five volumes. One hesitates, in these days of condensed literature and "reading made easy," to attack such a voluminous writer, and is thankful accordingly to be made acquainted with his merits in the best and briefest manner possible. The present volume gives the reader an idea of Sainte-Beuve's style, and also of his claims to consideration as one of the most distinguished literary critics of the age. It includes portraitures of "Mary Queen of Scots," "Lord Chesterfield," "Benjamin Franklin," "Edward Gibbon," "William Cowper," and an essay on "Pope as a Poet," and "English Literature, by H. Taine." Quite an able and extended article on the life and writings of Sainte-Beuve precedes these, and the writer of it, who modestly withholds his name, offers an ingenious apology for including the names of Mary Stuart, Benjamin Franklin, and Taine, under the appellation of "English," evidently expecting some adverse criticism upon the title of the book. However this may be, no one will question the contents of the volume, as the selection is most delightful reading. 12mo, cloth, $2.

Mr. Vaughan's Heir, by Frank Lee Benedict. (Harper & Brothers). Possesses all the elements of a successful novel, and yet the result is scarcely satisfactory. The plot is original, the characters numerous and well defined, the change of scene frequent, and the incidents dramatic; but the reader comes to the end of the story with a feeling of being inadequately rewarded for the time he has spent on it. The trouble seems to be an embarrassment of riches, for the book contains suggestions sufficient to work up a dozen stories, put together too carelessly, however, to produce a perfect whole. The scene of the story shifts back and forward from Europe to America in the most startling manner, all the characters being imbued with a fever of unrest which is truly American. 8vo, paper, $1.

The Story of Valentine and His Brother, by Mrs. Oliphant. (Harper & Brothers.) The son of an English earl marries when very young, and through a sudden impulse, a beautiful but uneducated gipsy girl. The experiment is not a happy one, and after a few years of misery on both sides, the wife forsakes her husband, taking with her their two boys—twin brothers—and returns to her wandering life. All efforts to find her or the children are in vain, but when the boys are seven years of

age she leaves one secretly at his grandfather's house, disappearing again with the other. From this point the history of the two boys begins, the various influences upon each of surrounding circumstances being graphically and carefully worked out. This is the best novel Mrs. Oliphant has written in a long time, and will be read with intense pleasure from beginning to end. 8vo, paper, 75 cents.

ANALYTICAL THERAPEUTICS, by C. Hering. (Boericke & Tafel.) This work is the result of an endeavor to collect and unite in one book the facts developed by the homœopathic school, from provings through practice. The material, which contains a good deal of hitherto unpublished matter, has been condensed into the smallest compass, and is so arranged, both in the divisions and in the style of printing, as to facilitate the mind through the eye, in selecting rapidly the remedy for a given case. The profession will recognize at a glance the immense labor bestowed upon the work, and its great value and importance to the practitioner. Copious explanations are given of the plan of arrangement and the manner in which to use the work. Ample indexes are also given to all parts of it. 8vo, cloth, $4.

THROUGH NORMANDY, by Katherine S. Macquoid. (A. D. F. Randolph & Co.) The author modesly calls this only a guide to the towns best worth seeing in Normandy, and to such parts of the country as lie out of the ordinary track of the tourist. But the reader will find it something more than this. Woven in with vivid descriptions of towns and ruins and scenery, are innumerable old legends and historic memories and picturesque bits of character sketches, so that we have a volume of travel as interesting as a romance in parts, and yet valuable as a guide-book, through its minuteness and accuracy. An "Index for Travelers" contains fares and hotel-prices. The illustrations, by Percy Macquoid, number almost one hundred, but are small, and inserted in the text. 12mo, cloth, $2.50.

SPAIN AND THE SPANIARDS, by N. L. Thiéblin. (Lee & Shepard.) Mr. Thiéblin is best known in England, where he was for many years foreign correspondent of the *Pall Mall Gazette*. After the Franco-Prussian war he was engaged by the New-York *Herald* to go to Spain, and the present volume is the result of his sojourn there. It will be found very attractive; it possesses all the minuteness of detail a newspaper man loves to collect, and is colored by the ardent imagination which belongs to the journalist proper. The author seems to have been both ubiquitous and omniscient, so great is the amount of information he presents relative to the Spain of to-day. 12mo, cloth, $1.75.

WHAT IS MUSIC? by Isaac L. Rice. (D. Appleton & Co.) Mr. Rice's definition of this query evolves a theory about music too long and complex for transcribing in these columns. The book will well pay perusal, however, as it is beautiful in its theory, and embraces the views of such distinguished men as Euler, Herbert Spencer, and Helmholtz on the same subject. 12mo, cloth, $1.

THE SCIENCE OF MUSIC, by Sedley Taylor, M.A. (D. Appleton & Co.) One of the volumes of the "Popular Science Library." It aims to place before persons unacquainted with mathematics "an intelligible and succinct account of that part of the theory of sound which constitutes the physical basis of the art of music." 12mo, cloth, $1.

THE INTERNATIONAL EXPOSITOR, by E. J. Newlin, D.D. (U. D. Ward.) This little volume of questions and answers belongs to the second quarter of the Sunday-school lessons of the International Series for 1875, and is intended for the use of parents and teachers. It is in a very handy form, and the questions are concise and to the point, and full of suggestions, aiming to fully develop the meaning of the text; they refer to "Judges, Ruth, and 1 Samuel." 18mo, paper, 25 cents.

GOD'S RULE FOR CHRISTIAN GIVING, by William Speer. (Presbyterian Board of Pub.) The author of this essay has been at home and abroad, for almost thirty years, a worker in the missionary fields. The constant struggle he has met with to obtain means for carrying on the great work of the Church, and the manner in which his efforts have been constantly balked from the need of money, has called his attention to what he designates the "science of Christian economy." He has written this work to impress, by every means within his reach, upon Christian associations the necessity of giving, to aid and advance the kingdom of the Lord. 12mo, cloth, 75 cents.

HOW SHALL I WOO THEE? (Happy Hours Co.) According to the title-page, "a curious and beautiful collection of tenderly delicate, sweetly pathetic, and amusingly quizzical love-letters." But we do not find a *letter* among the collection. It is really a collection of very amorous songs, taken from well-known authors, and obtaining its title from the first poem, "How shall I woo Thee?" by Catherine H. Esling. 16mo, paper, 30 cents.

DIVINE PICTURES OF THE CHRISTIAN CENTURIES, by Rev. Ezra D. Simons. (Wm. H. Young.) The Book of Revelation furnishes the text for these "divine pictures." They are eleven in number and are gathered from the prophecies, and epitomize certain periods of Christianity, and shadow forth the future of the Church here and hereafter. 12mo, cloth, $1.25.

THE ROMANCE OF AN HONEST WOMAN, by Victor Cherbuliez. (William F. Gill & Co.) The "honest woman" of these pages is a thoroughly French heroine. Although the author makes the most painful endeavor to be strictly moral, he does not impress one with the genuineness of his heroine's motives. She seems artificial, as do the circumstances out of which the romance grows. Still, this may all be attributed to the French code of morals, and the story found perfectly enjoyable, nevertheless. It is very brightly written, and never drags for a moment, far exceeding in interest and literary merit either "Prosper" or "Joseph Noirel's Revenge." 12mo, cloth, $1.50.

WE have to acknowledge a copy of THE UNITED STATES TEXTILE MANUFACTURERS' DIRECTORY FOR 1875, published in Boston by the National Association of Wool Manufacturers. It contains a list of all the woolen, cotton, silk, jute, flax, linen, and paper manufacturers through the United States, and also a list of the iron and steel manufacturers. 8vo, cloth, $5.

LITERARY AND TRADE NEWS.

MR. HENRY CAREY BAIRD announces to the trade that Mr. J. Franklin Garde has been admitted as a partner with him, from April 1st, and that the firm will be known as Henry Carey Baird & Co. They will continue their business of industrial publishing and bookselling at 406 Walnut street, and announce that they will be glad to receive from the trade proposals for the sale of stereotype plates or "remainders" of scientific and practical books. A new catalogue of 96 pages is now ready.

MESSRS. FITCH & DUMARS, who have been established in Elmira for four years, have succeeded so well that they have recently removed into a handsome and commodious new store, at No. 135 East Water street.

DODD & MEAD have two important books in preparation, one a volume on missions by Prof. Julius H. Seelye, of Amherst College, Congressman-elect, and one on the relations of the civil law to ecclesiastical polity and property, by no less an authority than Judge Strong, of the U. S. Supreme Bench.

A CHARMING biography of Hippolyte Flondrin, "the Fra Angelico of our day," is to be published on this side by Pott, Young & Co., under the title of a "A Christian Painter of the 19th Century." It is a lovely story of a lovely life.

AND still they come. Porter & Coates announce that they have in preparation an important national work, "The American Centenary: A History of the Progress of the United States, during the first One Hundred Years," by Benson J. Lossing, author of "Field-Book of the Revolution," etc., etc. In addition to a detailed account of the progress made by each State during this period, it will illustrate the progress of our manufactures and other industries, and will contain a number of steel engravings of important government buildings and other places of interest. Mr. Lossing is well known as a popular compiler of historical works, so that the letterpress is sure to be interesting, and the publishers promise that no expense will be spared in order to produce a work worthy of so great a subject.

THE twentieth thousand of Allan Pinkerton's "The Expressman and the Detective" is issued by Keen, Cooke & Co., of Chicago, who also announce a series of shorter stories from the same pen, under the title of "Claude Melnotte as a Detective, and other Stories." They propose also a series of "Science for the People," of which the first volume will propound "an improved system of phrenology," and treat of mesmerism, spiritualism, mind-reading, etc., under the title of "The Mysteries of the Mind and the Heart Explained."

E. J. HALE & SON have in press a volume of poems by Paul H. Hayne, the principal one of which is entitled, "The Mountain of the Lovers." To this is added "Poems of Nature and Tradition." It will be elegantly printed and bound, and will be ready about the 1st of May.

THAT wonderfully enterprising house, Geo. P. Rowell & Co., began with this month the issue of their *Advertiser's Gazette*, weekly, in neat 8vo style, somewhat like their *Newspaper Reporter*. Mr. Newton Perkins is editing the journal. It is very interesting in its contents, and advertisers will find it well worth reading.

REV. DR. HATFIELD, of New-York, has offered $100 for the best home-mission hymn sent to 149 West Thirty-fourth street, this city, before next July.

MISS M. BETHAM EDWARDS has written a new novel called "Felicia," which will soon be published.

UNDER the title of "American Humorists" all of Mr. Aldrich's recent prose writings have been published in German in two volumes.

A COLLECTION of Schiller's business letters, including 260 never before printed, will shortly be published in Leipzig.

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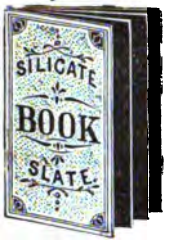

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Eva said this with such a perplexed and woful face that Harry leaned back in his chair and laughed.

"What a blessing it is to have relations," he said; "but I thought, Eva, that you had made up your mind not to care for anything Aunt Maria says?"

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APRIL, 1875.

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MACMILLAN & Co. announce for April, Macready's "Reminiscences and Diaries," edited by Sir F. Pollock, Bart., the great tragedian's literary executor. The book is rich in anecdotes of interesting people, and promises to be very entertaining. It will contain four steel portraits by Jeens, and will make a stout 12mo volume (price, $2.50). Mr. J. R. Green's "Short History of the English People" ($2) has reached a sale of 10,000 copies; and the Rev. R. Morris's "Primer of English Grammar" (40 cents), the initial volume of the new History and Literature Series, is winning golden opinions everywhere.

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"'Talks with Girls' consists of 52 chapters, full and running over of sweet-tempered, affectionate, sympathetic talks on a wide range of subjects touching the physical, social, and religious nature. There is not a chapter of cold counsel or stereotyped advice, but warm-hearted, loving words shine out of every page, inspired by a deep, tender interest, and as charmingly familiar as one girl talks with another."

PORTER & COATES of Philadelphia, have just issued two noteworthy books, "Days near Rome," by Augustus J. C. Hare, author of "Walks in Rome," "Memorials of a Quiet Life," etc., and an exceedingly good novel, "Katerfelto," by G. J. Whyte-Melville, author of "Holmby House," etc. This last book ran through three editions in England immediately on publication, and is highly praised by the English reviews as the best that Whyte-Melville has yet written; it is having a run here. P. & C. have in press several highly important works to be issued in April, among which is "Storms: Their Nature, Classification and Laws, and the means of predicting them, principally from their Embodiment, the Clouds," by Prof. William Blasius, formerly Professor of Natural Science in the Lyceum of Hanover. This is a thorough and scientific exposition of the phenomena of the weather, and takes very new ground; it is a work of the first importance. Another valuable work is "Social Science and National Economy," by Robert Ellis Thompson, Professor of Social Science in the University of Pennsylvania. Prof. Thompson is editor of the *Penn Monthly*, and a rising man. There will also appear in April, "The Better Self: Essays for Home Life," by J. Hain Friswell, author of "The Gentle Life," etc. Mr. Friswell's books are very popular, and "The Better Self" is a work that will commend itself to a large number of readers. "Oldbury," a novel by Annie Keary, is also in preparation, as well as several other books of interest.

A. D. F. RANDOLPH & Co. have just published a narrative of the wonderful religious awakening in Great Britain and Ireland, in connection with the labors of Messrs. Moody and Sankey. It is a deeply interesting and instructive record of one of the most remarkable religious movements in these latter days of the Church. We hope it may be instrumental in diffusing widely not only the knowledge, but the influence of the revival, which is still going on with undiminished power. 40 cents.

HITTELL's "Resources of California"—the new issue—is getting high praise from all quarters for its valuable information on that marvelous country; and Hutching's popular "Guide," etc., to California and the famed Yosemite is a good companion volume to it. Roman & Co., San Francisco, and 27 Howard street, New-York, are the publishers.

"HOURS in a Library," recently issued from the press of Scribner, Armstrong & Co., is receiving universal commendation. The essays are fine specimens of literary criticism, and deal with such authors as Sir Walter Scott, De Quincey, Nathaniel Hawthorne, De Foe, Balzac, etc., etc.

The *Philadelphia Inquirer* says: "We can commend 'Hours in a Library' in all honesty as containing a very captivating series of literary studies."

The book is issued in attractive style at $1.75.

SHELDON & Co. will publish soon a story on the American Navy. It is called "Love Afloat: A Story of the American Navy." It is by Lieutenant-Commander J. H. Sheppard, and dedicated, by permission, to Admiral Rodgers. The scene is laid in the West-Indies, in the days when our navy was engaged in driving out the pirates, Besides being a most charming story, it gives a real and vivid picture of life on board an American man-of-war, and in this respect is in striking contrast with Cooper's sea-tales.

"PAUL MASSEY," a novel which made a hit in England, anonymously, some few years since, now proves to have been written by Justin McCarthy, and it will be reprinted in this country under his name, in a few weeks, by Sheldon & Co.

WARREN & WYMAN have just issued "Chauncey Judd: A Tale of the Revolution;" also two new volumes of Anna Shipton's books—"Wayside Service" and "Secret of the Lord." Their editions of Miss Shipton's books have reached a sale of nearly 10,000 copies.

MR. THOMAS WHITTAKER will issue shortly "Evangelical Catholic Papers. A Collection of Essays, Letters, and Tractates from Writings of the Rev. William A. Muhlenberg, D.D., during the last forty Years." It will form a handsomely-printed volume of nearly 600 pages. 8vo, $2.

R. WORTHINGTON & Co., New-York, have purchased an edition of Hon. W. H. Drummond's "Rough Notes on the Large Game and Natural History of Africa," with numerous spirited illustrations. It is published in England for 24*s*., and the retail price here is $7.50. The same house also imports the original English edition of that now famous book of gossip, "The Greville Memoirs," of which, in this and the American editions, nearly 15,000 copies have been sold in this country.

MR. C. N. BOVEE, of Montclair, N. J., who published, in 1846, a volume of "Thoughts, Feelings, and Fancies," and, in 1862, two entitled "Intuitions and Summaries of Thought," which received pleasant commendation from many reviewers as of rich suggestion, has extended the latter into a more ambitious work, called "Summaries of Thought." This he proposes to publish in two large octavo volumes, the first next autumn. It is meant to quicken thought by offering original aphorisms, "brevia," and notes toward essays, rather than elaborated papers, and these are arranged alphabetically under their subjects. Many are of elevating thought, succinctly and beautifully expressed. The book contains one literary curiosity, in a sentence which undertakes to sum up the chief achievements of this country, and which extends through pages 52–65. The price of the work will be $4 in cloth, or $6 in morocco, per volume.

THE English and American systems of publishing books, notes the *Tribune*, are very different in one particular. In England, not one book in ten, if one in a hundred, is stereotyped. Here a book printed directly from the type is the exception. This difference is brought about by several causes: the younger country has not so much capital in type, and the higher price of labor makes it more costly to reset, if further editions are called for. The English publisher rarely permits a new edition to go out of his store without the most thorough revision, not only for errors, but that the book may be kept in line with the advance in scholarship since its previous publication.

THE Rev. Frederick W. Farrar, author of the "Life of Christ," has been appointed to the new Anglican episcopate of Brisbane, Australia. He was formerly a military chaplain in India, and was at Delhi during the siege. He was also for two years a missionary in the interior of Australia.

CHRISTINA ROSSETTI is preparing a complete edition of her poems for publication.

GLADSTONE's pamphlet promises to net him nearly $10,000. He has already realized $7500.

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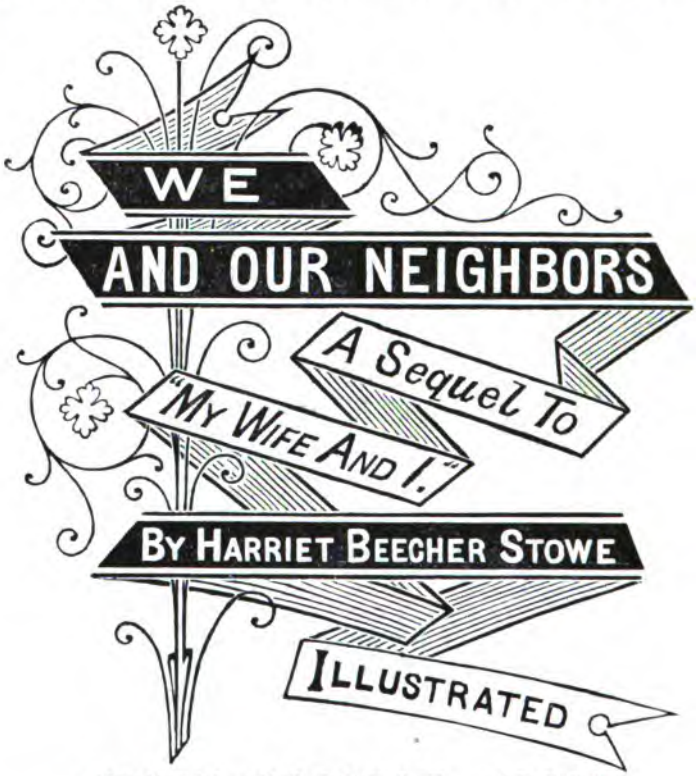

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NOTES IN SEASON.

THAT interesting work on "The Chemistry of Light and Photography," by Professor Vogel, in the International Scientific Series; Mrs. Stevenson's book on "Boys and Girls in Biology," in very attractive binding, and with many illustrations, and "Our Mutual Friend," in the English Household edition of Dickens, are underscored for publication at the Appletons. The book on biology interprets to the young Prof. Huxley's recent lectures, and has his approval of its plan; the writer, an American lady, who was for some time his pupil, tells the story of the lower forms of life in clear and simple style, and with an aptness of every-day illustration that makes a difficult subject plain and easy.

LOVERS of good horses will thank the Messrs. Osgood for a pleasant addition to the literature to which Winthrop contributed so happily. "Whip and Spur," by Colonel George E. Waring, Jr., who commanded a Missouri cavalry regiment, is made up of eight dashing papers on horses, riding and hunting, that take the heart of every lover of the open air. Several of them have been printed in the *Atlantic.*

PROF. BURT G. WILDER'S book on the reproductive function, "What Young People should Know," is just ready at Estes & Lauriat's, and it should be said for it that its purpose of supplanting quack literature is well carried out by its careful avoidance of any salaciousness of treatment, although it is cumbered somewhat by technical discursions and undesirable appendices. The writer quotes as a motto, "Well-stated information never yet contributed to human inflammation," and he certainly has been very careful in conveying delicate but often-needed information.

"HOME Sketches in France," by the late Mrs. Henry M. Field, which the Putnams have about ready, is an exceedingly pleasant volume, that will entertain all readers. She was one of the brightest of writers as well as talkers, and always knew what to write and talk about.

DODD & MEAD'S next publication day will cover their new Pioneer book, "La Salle, the Discoverer of the Mississippi," by Rev. J. S. C. Abbott; the new work on metaphysics, by Rev. John Miller, D.D., of Princeton; and the Moody and Sankey book, which Rev. John Hall and George H. Stuart, Esq., have compiled.

A CHEAPLY gotten-up abridged edition of "The Last Journals of David Livingstone," having been issued by a Hartford subscription house, at $2.50, with a small map of double-page size, the Harpers will publish shortly a cheaper edition of the complete work, on which they pay copyright to the family, also at $2.50. They have about ready also American editions of those two notable books, Green's "Short History of the English People," and Macready's "Reminiscences," which they will publish at $1.75. "The Rape of the Gamp," the light English novel, which has been running through the *Monthly*, with illustrations by Fredericks, and "Alice Lorraine," a promising tale of the South Downs, in England, by R. D. Blackmore, are the new novels at hand. Bishop Haven's Mexican book, "Our Next-Door Neighbor," may be expected next week; the text and the seventy illustrations, several of them full-page, are very beautifully printed, and the book is exceedingly entertaining.

DR. A. THOLUCK'S "Hours of Christian Devotion," the noted German meditational work, will be brought out by the Scribners in a few days. It was written by Dr. Tholuck, who is Professor of Theology in Halle, to do in religion for these days what the "Imitation of Christ" did for its age. At the same time will be issued a new edition, with the steel plates, of J. T. Headley's "Sacred Mountains and Scenes," of which book nearly 75,000 copies have been sold.

THE Rev. Petroleum V. Nasby's new and important work is nearly ready at Lee & Shepard's. It is not intended exclusively for the clergy, but will edify the public at large. The "Morals of Abou Ben-Adhem" are very improving, and Mr. Locke's rollicking satire is as usual turned to good purpose. The book makes a convenient 12mo and ought to have a good run.

THE Scribners promise Marion Harland's second Common-Sense book, "Breakfast, Luncheon, and Tea," in May. It will have a host of fresh recipes, and more of the sound advice for housekeepers that proved so useful and popular a feature of the first. These minor meals, which bother housekeepers no little, are too often neglected in kitchen literature, and this book ought to do no less well than its famous predecessor. Lee & Shepard also have a new cook-book, "In the Kitchen," nearly ready. It is by a daughter of Gerrit Smith, Mrs. Miller.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Abbott.—Paragraph History of the United States, from the Discovery of the Continent to the Present Time. With brief Notes on Contemporaneous Events. By Rev. Edward Abbott. Sq. 18°. 50 c.....*Roberts.*

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Bernard, Father, Life of. *See* Claessens.

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Calvert.—Essays Æsthetical. By George H. Calvert. 12°, pp. 264. $1.50.....*Lee & S.*

Claessens.—The Life of Father Bernard, Missionary Priest of the Congregation of the Most Holy Redeemer. The Apostolate of a Redemptorist. By P. Claessens, Canon of the Metropolitan Church of Mechlin. Transl. from the French. 12°, pp. 323. $1.50...*Cath. Pub. Soc.*

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Edward, Henry. *See* Manning.

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***Grosser.**—Joshua and his Successors: An Introduction to the Books of Joshua, Judges, Ruth, and Samuel 1. With Notes Critical and Illustrative. By William H. Grosser, B.Sc. (Lond.), author of "Our Work," "Ready for Work," etc. Part II. 12°, pp. 176. $1. *Nelson & Sons.*

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The New Birth; or, The Work of the Holy Spirit. By Prof. Austin Phelps, D.D., author of "The Still Hour." 16°, pp. 253. $1.25.

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We know of no ill-humor on our part in any connection with the reform movement, and we take it for granted that we have no need, at this date, to defend to the trade the honesty of our opinions. But the Messrs. Lippincotts' letter, printed elsewhere, aside from any imputations in these directions, charges us so directly with vacillation and tergiversation, that a reply to this part seems desirable in connection with what we have to say upon the general subject. It is perhaps the misfortune of those endeavoring to present non-partisan opinions, that they are apt to be misunderstood—often by both sides. What we *try* to give expression to, is the best interest of the whole trade, aside from any questions of class, section, or house, and with the best light we can get from all quarters.

It seems to us that the mistake of the accusation which the Messrs. Lippincott bring against us, as of their position in general, is that it ignores all but a part of the facts. It appears as though most of what we have been saying for a month back had been skipped by the writer of the letter, just as the brief note of acknowledgment, printed in our last, ignored most of the letter which called it forth. What is said and what is done in the reform must be judged in the light of what else has been said and done: history can not be ignored. And we do not think our correspondents do well in impugning, at this date, the motives of members of the trade who have been associated with the reform so continuously and thoroughly. That the one house which for so long declined to co-operate with the trade should now suggest that the resolution agreed upon by all the leading houses of the Eastern regular trade, save themselves, was signed "for appearances only," is a slur which does not honor them.

We heartily and cordially accepted the Messrs. Lippincott's letter of March 23, because its platform, with the minor emendations which we naturally left to the second part of our remarks upon it, is one in which we did and do believe, and still more because it seemed to indicate that they at last felt the force of the reform movement, and were willing to co-operate with the trade. To our view, this assured the triumph of the reform. We did not want to do them what we hoped would be the injustice of supposing that they meant "their way or none." That has not been our notion of standing by the trade or co-operating with it. We shook hands cordially over their letter, which seemed to us, as we said immediately afterward, on our first opportunity after congratulating them, to mean every thing or nothing, and which we certainly hoped meant every thing. We spoke strongly in favor of the immediate adoption of this better plan which they had brought forward, and said that even in school-books, "with general concurrence, there is no reason why this should not be brought about." We said that any house that should hesitate to give in its adherence, would stamp itself as in opposition to the trade, and we may say that we still hold that declination to sign the new platform would be hostile to the interests of the trade, although it is frankly to be acknowledged that we were premature in using the word "hesitate." Certain facts which afterward came to light, among them the denominational laws behind the religious publication societies, showed that, anxious as the leaders of the reform were to reach the new platform, there were difficulties in the way of its immediate operation. We never held our opinion so stubbornly as to be beyond the reach of new facts; if that be vacillation, "make the most of it."

We could have wished to have seen a meeting of the Central Association, and an endeavor made to procure the signatures for the new platform. But its strongest supporters, it proved, believed that until the new force of the next convention, this would be labor lost, and heartily pledging their co-operation with the Messrs. Lippincott then, they addressed a letter to them, asking them to adhere during that brief time to a resolution which all but they, among the leading houses of the general trade, had agreed to. In response to that letter came only a curt acknowledgment which ignored nearly all that had been so courteously said, as their present letter ignores most of our editorial remarks. These new facts, again, put a new face upon the spirit of the Messrs. Lippincott's letter of March 23d. Our only essential "vacillation," if such it be, was from over-much reliance, if such their action proves it to be, on the co-operative spirit which we hoped their letter foreshadowed.

Those whose honesty in this reform can not be doubted by reflective people, generally agree, contrary, as we have said, to our first impression, that, because of certain facts newly brought forward, the advanced platform can not be made general *before the next convention*. They believed it would therefore be unwise, would put things back instead of forward, to attempt it. True, "a very large majority of the trade" are with the Messrs. Lippincott in believing that the advanced platform is, with one or two emendations, the true one to reach. The majority is *not* with them and particularly those who know most of th

growth of the reform movement—in believing that the reform just now possible should be blocked by their insistance on "their way or none." It can not be forgotten that a vast improvement waits only their signature to be made immediately effective. We hope they will not hold aloof. The admitted flaws in the old resolution that would be brought out by time are not dangerous *ad interim*. While they are holding off to argue their plan, they are losing to all the trade a great benefit. We want nothing better than to sing their praises again, and we hope they will not be so ungracious as to take us to task for giving their letter a complimentary construction which they do not seem willing to admit.

An article elsewhere, on the legal aspects of copyright, will give most of our readers facts which will be new to them. It is written by Mr. Rowland Cox, of the firm of Cox & Cox, 234 Broadway, who are making a specialty as attorneys and counselors in trade-mark and copyright cases. This is a department which may well receive special attention, and we are glad to see it cultivated as such.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

From the Messrs. Lippincott.

PHILADELPHIA, April 19, 1875.

To the Editor of the Publishers' Weekly:

Dear Sir: We are much surprised by the tenor of the editorial appearing in the Publishers' Weekly for April 17th, and the vacillation displayed by your comments is alike astonishing.

When our letter recently appeared, proposing the adoption of retail prices, without *class* exceptions, you expressed your unqualified approval of the plan, and stated that "any house that should hesitate to give its adhesion to this platform would stamp itself, instead of Messrs Lippincott & Co., as in opposition to the trade." The facts remain unchanged; and why you should ignore this position, and advocate the adoption of another plan, which you admit is not as satisfactory as ours, is incomprehensible to us. The plan we proposed is *eminently practicable* (while that submitted by the committee of the Association manifestly is not), and fully responds to the wants of the *general* trade, as is evinced by written and verbal assurances we have received from booksellers in various parts of the country.

There is no occasion whatever to await the action of the Association in order that the plan we suggested may go into operation, and we can not regard a representation that such a delay is necessary but as a mere excuse to evade co-operation in the movement.

It would be a very easy matter for the chairman of the committee to at once address a circular letter to the publishers and booksellers of the larger Eastern cities, asking their adoption, on the 1st of June, or sooner if preferable, of full retail prices to all buyers outside the trade, excepting libraries, schoolteachers, and other parties, purchasing to the amount of $100, net, at one time, to whom a maximum discount of twenty per cent might be allowed.

It will, at least, thus be ascertained whether those houses so active in the adoption of the *Association's resolution* really have the interests of the trade at heart, and *mean* to give this attempt at reform a *fair trial;* or whether, knowing that the plan was so full of faults that it amounted to nothing, it was signed for *appearances only*.

We fully appreciate that some sacrifices (at least, they may be so regarded) are necessary on the part of the publishers; but every interest at all affected by the plan we propose is represented in our business, and therefore we ask no more than we cheerfully give, in view of the earnest desire of the trade to return to full retail prices.

We have considered this question very carefully in all its bearings, and feel satisfied that the views expressed in our letters (appearing in the Publishers' Weekly of March 6th and 27th) are in accord with those of a very large majority of the trade.

We fully agree with you that "letter-writing does no good," and would likewise suggest that editorial writing is equally useless when not directed to the support of what is right and just, and acknowledged to be so.

Yours respectfully,
J. B. Lippincott & Co.

An unfortunate misprint marred the force of a sentence in the excellent letter of our correspondent, "Facts," last week. It should have read: "If every bookseller who gets a book into his store billed at $1 would but consider that the actual cost of that book is $1.20, and that on all he sells of books bought at one-third *at* (and not 'or') even one-fifth off, he is making no actual profit, but is getting out his expenses as well as the cost, he might be more careful how he lets out his stock at what may appear a profit, but is, in fact, an actual loss when figured with the expense account."

At the annual meeting of the Lotos Club, held April 1st, a committee, consisting of Messrs. Whitelaw Reid, John Brougham, John Elderkin, A. Oakey Hall, and Thomas W. Knox, was appointed to co-operate with those who in this and other countries are endeavoring to secure international copyright laws covering literary, artistic, musical, and dramatic works.

Of the Right of Property in Designations of Books.

BY ROWLAND COX, COUNSELOR-AT-LAW.

(Contributed to the PUBLISHERS' WEEKLY.)

APART from the provisions of the statute concerning copyrights, there are a number of features, which are incidental to the manufacture of books, that are the subjects of title at common law. While an exhaustive legal classification and discussion of these incidents is not here practicable, their salient points may be hastily touched upon.

Whatever right of property there is in any symbol or word, wherever found, or in any thing that serves to individualize an article, depends upon principles analogous to those which underlie the law of trade-marks.

But the name of a book is never a trade-mark, and can not be. For if it is, it is a common-law right which is of the same force in Great Britain as in the United States, and the author may protect it in both countries. This he can not do, for the reason that the right to *print* a literary composition involves the right to *call it what it is*. Or, as has been decided, where a copyright fails, the right to the name of the work fails also, the two becoming *publici juris* at the same time. There would be both fraud and confusion in an American reprint of "Ivanhoe" under the title of "The Knight of the Black Plume," and yet no remedy of any sort. But to publish the story of "Uncle Tom's Cabin" under the title of "Aunt Chloe's Home" would be an invasion of the copyright law; while to print another novel under the name of "Uncle Tom's Cabin" would be an injury involving a remedy of an entirely different nature. In the instance last mentioned there would be no violation of the copyright, but an infraction, to all intents and purposes, of a trade-mark—at least an infraction of a common-law right.

But how can the injury be an invasion of a right at common law, and yet be confined to this country? The answer to this is that the exclusive right flows from a statutory privilege. The author acquires the sole right to *print* the book, and the sole right to *call it by its proper name* is an inseparable incident which remains in him, *ex necessitate rei*, as long as he alone can produce it. The sale of another book under the name of one which no other person has the right to sell, is a misrepresentation accompanied by a loss of sales, and an actionable injury under the principles which govern the law of trade-marks. The theory is not unlike that laid down in the well-known Congress-Spring case, in which it was decided that the word "Congress," when applied to water, was the property of the proprietors of Congress Spring, because "Congress water" could only be obtained from Congress Spring, and Congress Spring belonged to the plaintiffs.

But it is quite apparent that, in order to be susceptible of protection, the title of a book must be distinctive, and not descriptive. That is, it must be original in itself, or in its application, and not a mere statement of a fact that would be equally true of other and different books. To illustrate: "The Life of Thackeray" could not be monopolized, as it is a mere statement of a fact that is essentially *publici juris*; but "Evenings with Thackeray" would be of an entirely different nature, and analogous to a trade-mark, the words being invested with a secondary meaning, having relation to a particular volume, and which would be untrue in their application to any other.

In addition to the title, under the restrictions mentioned, the names of editions may be protected, as they are in a true sense trade-marks; but, in respect of designations of this class, the same doctrines obtain as in the case of other trade-marks, and they are without legal qualities unless of an arbitrary nature at the time of their application. Thus, "The Riverside Edition" is good as a mark irrespective of the copyright law. "Bric-à-Brac Series" would have been equally valid had it been used to denote an *edition*, the edition of a particular house, and not as a *title* to signify a particular *collocation*. But "American Edition" would be without a single element of force.

The imprint of the publisher is, of course, in the nature of a trade-mark, and his technical mark, which consists usually of a symbol or monogram, is a radical example of the true trad.-mark.

Beyond these features—the title, names of editions or series, imprint, and technical mark—there is no right of property at common law.

The statutory provisions touching designs afford a means of protecting any original device that is stamped or otherwise applied to the cover or in the body of the volume. And these provisions may be taken advantage of by the citizens or subjects of the principal foreign nations as well as citizens of the United States. They include every thing that may be properly regarded as a design, from agate type to an elaborate combination for a folio title-page.

The copyright act has no true relation to any of the foregoing. Its object is to create a privilege in respect of the literary composition; and unless there be a piracy of this element of the book, its terms afford no remedy. Where there is a piracy of both the composition and title, as above intimated, there is a right of action for an invasion of the copyright; but under no circumstances is this the case where the former is not involved.

The leading points above stated have never been fully examined by the courts. They are, however, deductions that are based upon established principles, and will bear, it is believed, the closest criticism.

THE Putnams are to publish the series of etchings by Mrs. Eliza Greatorex, picturing "New-York from the Battery to Bloomingdale," already announced. The plates for the first part are prepared, and they hope to have this ready (including M. Despard's illustrative text) in about a month. It will contain views "Off the Battery" as a frontispiece; of "Castle Garden"; "Through the Trees of the Battery"; up Broadway from the Battery, including No. 1 Broadway; of New-York from Hobuck, after Robertson; of Old St. Paul's, from the river; and of "The Old Jersey Ferry-House." There will be altogether ten parts, issued at $5 each.

BOOKS RECEIVED.

HARRY BLOUNT, by Philip Gilbert Hamerton. (Roberts Brothers.) The history of a boy's school-life, presenting the most charming and fascinating volume of reading for a boy's amusement. It carries Harry Blount's story to his entrance into life as a full-grown man, and contains both amusing and instructive passages of his various experiences. It will rank among the best books yet written for boys. 16mo, cloth, $1.50.

POINT-LACE AND DIAMONDS, Poems by George A. Baker, Jr. (F. B. Patterson.) These verses are all, of course, "society" verses, as the title indicates. They are exceedingly clever and piquant, with just a dash of graceful satire. The exquisite get-up of the book, and the novelty of the binding, will obtain for it a good deal of notice. It is beautifully printed on heavy red-lined paper, and is embellished by a number of spirited sketches by Addie Ledyard. The binding is ornamented by what seems to be a real lace handkerchief thrown on the corner of the book. Small 4to, cloth, gilt, $3.

MUSICAL COMPOSERS AND THEIR WORKS, by Sarah Tytler. (Roberts Brothers.) The plan of Miss Tytler's book is the same as that she pursued in "Old Masters" and "Modern Painters." It is a most agreeable mingling of fact and fancy, compiled from the most reliable sources. It is pleasant reading, and also an excellent text-book for young people's reference while pursuing a musical education. The largest space is given to Mozart, Beethoven, Mendelssohn, and Moscheles; but no one will cavil at this, as not a line but is filled with the most intense interest. 12mo, cloth, $2.

STRIVINGS FOR THE FAITH. (A. D. F. Randolph & Co.) A number of lectures delivered under the auspices of the Christian Evidence Society. They are intended to combat some of the objections that are raised at the present day in reference to Christianity. They are severally entitled, "Difficulties on the Side of Unbelief in Accounting for Historical Christianity," by the Rev. G. F. Maclear, D.D.; "The Variations of the Gospels in their Relations to the Evidences and Truth of Christianity," by the Rev. T. R. Borks, M.A.; "The Apocryphal Gospels," by B. Harris Cowper; "The Evidential Value of the Early Epistles of St. Paul viewed as Historical Documents," by the Rev. Peter Lonnier; "Lord Lyttleton on the Conversion of St. Paul," by the Rev. John Grilton; "Alleged Difficulties in the Moral Teachings of the New Testament," by the Rev. C. A. Row; "The Combination of Unity with Progressiveness of Thought in the Books of the Bible," by the Rev. J. H. Titcomb; "The Autobiography of John Stuart Mill," by W. R. Browne. 12mo, cloth, $1.50.

FIRESIDE HOMILIES, by Henry Alford, D.D. (A. D. F. Randolph & Co.) These "fireside homilies," by the late Dean Alford, given to the world in book form, with the consent of his widow, are more biographical in tone than any other prose work we have from him. They give a most delightful insight to his own charming circle, and reproduce perfectly the Sunday evening conversations, with their artistic atmosphere, from which these homilies grew. They contain descriptions of a number of Raphael's Madonnas and other pictures of a religious nature, which are full not only of a strong religious fervor, but show the keenest artistic appreciation. 16mo, cloth, $1.

THE PHILOSOPHY OF NATURAL THEOLOGY, by the Rev. William Jackson. (A. D. F. Randolph & Co.) This essay gained a prize offered at Oxford for the best refutation of the materialism of the present day. It is original in thought and scholarly in finish, and embodies many sound arguments against the skepticism now so prevalent. The get-up of this volume, like all others we receive from the Randolphs, is specially noticeable. It is so thoroughly well done, both as to binding and printing, that it gives pleasure merely to handle it. 8vo, cloth, $3.

ANNUAL RECORD OF SCIENCE AND INDUSTRY FOR 1874, edited by Spencer F. Baird, with the assistance of eminent men of science. (Harper & Brothers.) The "Record" is more especially designed for general readers. It presents a summary of scientific and industrial progress during the past year, and, in concise paragraphs, the results of investigations by special scientists, or respecting certain subjects. It also contains a full and valuable list of prominent publications on scientific subjects, which were issued during 1874. 12mo, cloth, $2.

MOHAMMED AND MOHAMMEDANISM, by R. Bosworth Smith, M.A. (Harper & Brothers.) This volume contains four lectures on the above-named subject, originally delivered at the Royal Institution of Great Britain. They are an attempt to render justice to whatever was great in Mohammed's character, and to what has been good in his influence on the world. The preface gives some interesting bibliographical information on the subject, and in the appendix we have Emanuel Deutsch's celebrated article on "Islam." 12mo, cloth, $1.50.

PERFECT LOVE CASTETH OUT FEAR, by Katherine Sedgwick Washburn. (Lee & Shepard.) This story, like the others from Mrs. Washburn's pen, shows evidence of a great deal of foreign travel and observation. It is full of French and Italian characters, scenes, and talk. Even the Americans in it seem unfamiliar, partaking somewhat of the characteristics of the foreigners. It abounds in romantic incidents and long conversations, marked by the author's culture and artistic tendencies. 12mo, cloth, $1.50.

SAFELY MARRIED! (Harper & Brothers.) Another novel, by the author of "Caste" and "Colonel Dacre." The usual English society novel, with a flirting wife and a jealous husband, and the usual consequences. 8vo, paper, 50 cents.

THE INVASION OF THE CRIMEA, Vol. III., by Alexander William Kinglake. (Harper & Brothers.) The "Battle of Inkerman" occupies this entire volume. The account of it, opening with the "combat of the Lesser Inkerman," is minute and exhaustive in the extreme. The volume contains several plans of the battle-field, and eight illustrations of different periods of the engagement. 12mo, cloth, $2.

THE LIFE OF FATHER BERNARD, by P. Claessens. (Catholic Pub. Society.) The subject of this biography was a French missionary priest and a member of the congregation of the Most Holy Redeemer. The volume contains a history of his labors and of his short but glorious

career. 12mo, cloth, $1.50. The same house has sent us two pamphlets, viz.: "Postscript to a Letter addressed to His Grace the Duke of Norfolk on occasion of Mr. Gladstone's Recent Expostulation, and in Answer to his 'Vaticanism,'" by John Henry Newman, D.D.; "A Tract for the Missions, on Baptism as a Sacrament in the Catholic Church," by Rev. M. S. Gross. 25 cents.

THE DIVINE TEACHER. (T. Whittaker.) A collection of the recorded oral teaching of our Lord during his ministry on earth, with no more of a connecting narrative than is necessary to explain the occasion of the sayings. The design of the compiler is to present them in a convenient form for reading for the use of all those who value them. 12mo, cloth, $1. Also, from the same publisher: "Authorized Report of the Proceedings of the First Congress of the Protestant Episcopal Church in the United States." 8vo, paper, 50 cents.

LITTLE CLASSICS, edited by Rossiter Johnson. Vol. 9, COMEDY. (James R. Osgood & Co.) A new volume of this popular and dainty little series, containing Barney O'Reirdon, the Navigator, by Samuel Lover;—Haddad-ben-Ahab, the Traveler, by John Galt;—Bluebeard's Ghost, by Wm. M. Thackeray;—The Picnic Party, by Horace Smith;—Father Tom and the Pope, by Samuel Ferguson;—Johnny Darbyshire, by William Howitt;—The Gridiron, by Samuel Lover;—The Box Tunnel, by Charles Reade. 24 mo, cloth, $1.

RALPH WILTON'S WEIRD, by Mrs. Alexander. (Henry Holt & Co.) Ella Rivers, the charming heroine of this novel, deserves a place among the creations of fiction that have become historical. She is without a counterpart in the novelist's world, and is sketched with a delicacy and grace which invests her with the most tender interest. The part she plays as Ralph Wilton's "weird" will meet with the satisfaction of every one. Though not as ambitious an effort as Mrs. Alexander's previous novels, it is as lovely a story as we have had from her gifted pen. "Leisure Hour Series." 16mo, cloth, $1.25.

LOVE'S VICTORY, by B. L. Farjeon. (Harper & Brothers.) A very little pruning would make a first-class modern society drama of this story. It is already arranged in scenes, each one of which is worked up to a very intense and dramatic climax. The characters are strongly defined, and the plot simple and natural. 8vo, paper, 25 c.

LAKEY'S VILLAGE AND COUNTRY HOUSES. (Orange Judd Co.) These designs, eighty-four in number, handsomely printed on fine plate paper, are gathered together in book form from the *American Builder* as practical and popular and suitable for building cheap and attractive homes for people of limited means. Sq. 4to, cloth, $6.

INTERLINEAR TRANSLATION OF THE SACRED SCRIPTURES, with Grammatical and Critical Notes, by Dr. Leonard Tafel, New-York; Dr. Rudolph L. Tafel, London; L. H. Tafel, Philadelphia. GREEK TEXT, Part IV. (Boericke & Tafel.) The design of this work has already been set forth at length in a former number of our paper. Single parts of the Old Testament sell for $3, and of the New Testament for $2. A difference is made to regular subscribers.

PAUL BREWSTER AND SON, by Helen E. Chapman; NORMAN BRILL'S LIFE-WORK, by Abby Eldridge. (Nat. Temperance Soc. and Pub. House.) Both of these stories are on intemperance, the evils resulting from which being strongly and vividly described. The volumes are neatly bound, and nicely gotten up. Each, 16mo, cloth, $1.

TWO little stories of a religious nature, from the Presbyterian Board of publication, namely, THE PEDDLER OF LA GRAVE, by Martha Farquharson, 18mo, cloth, 55 cents; and THE DAWN OF LIGHT: A Story of the Zenana Mission, by Mary E. Leslie, 18mo, cloth, 65 cents. Also a little pamphlet, "The Doctrines of Election Stated and Explained," by the Rev. David McKinney, D.D. 5 cents.

THE BIBLICAL MUSEUM, Vol. V., by James Comper Gray. (A. D. F. Randolph & Co.) In this is embraced the part of the New Testament from the Epistle of the Hebrews to the end of Revelation, with a collection of explanatory, homiletic, and illustrative notes, especially designed for the use of ministers, Bible students, and Sunday-school teachers. 12mo, cloth, $1.50

PHILIP'S SCRIPTURE ATLAS, by William Hughes. (A. D. F. Randolph & Co.) Twelve colored maps of portions of the Eastern world noted through Biblical history, presented in an exceedingly neat and handy style. 18mo, paper, 25 cents.

FROM American Tract Society: GOOD ANGELS, and other Stories. 18mo, cloth, 20 cents. BURDOCKS AND DAISIES, and other Stories, 18mo, cloth, 25 cents. THE PRIZE MEDAL, and other Stories, by S. Annie Frost. 18mo, cloth, 50 cents. FLOY LINDSLEY AND HER FRIENDS, by the author of "A Summer in the Forest." 12mo, cloth, $1.25.

THE AMERICAN TEMPERANCE CYCLOPÆDIA of History, Biography, Anecdote, and Illustration, by Rev. J. B. Wakeley, D.D. (Nat. Temperance Soc. and Pub. House.) 12mo, cloth, $2.

STATIONERY NOTES

A. L. BANCROFT & CO., San Francisco, have just published "Doxey's Housekeeping Book," containing ruled and printed forms for one year's expenses, arranged weekly, showing the amount expended for each article and the total amount received and paid during the week; also a compiled family washing-book. The household expense-book contains an alphabetical list of all articles wanted, with a space for the amount paid for the same, is ruled for each day's expenditure, and contains a weekly summary. The washing-book contains an alphabetical printed list of articles sent to the laundry, with blank spaces to fill in the number, and is arranged under the heads of "Ladies'," "Gentlemen's," "Children's," and "Household." The whole forms a complete book for one year, handsomely bound in English book-cloth, gilt on side. This book has been compiled to meet an oft-expressed want for a compact account book for household expenses, and is arranged with a view of simplifying the keeping of accounts. The utility of the book may be seen at a glance, and it is adaptable not only to those who are keeping house, but to those living in hotels and boarding-houses. Price, $1.25, bound in English book-cloth.

LITERARY AND TRADE NEWS.

PROFESSOR BARTLETT'S "Letters on Eternal Punishment," revised and enlarged from their former shape in the *Congregationalist*, is shortly to be issued by the Congregational Publishing Society. The same Society will also soon have ready two other books: "The Old Mill," by Miss Chettis, designed to be the first of a series of stories illustrating natural history; and Dr. William Barrows's "Reminiscences of a Pastor," he being one of Massachusetts' oldest ministers.

WE have a prospectus of "the first really superb work ever devoted to an American city," a subscription part book announced by Allen, Lane & Scott and J. W. Lauderbach (Philadelphia), entitled "A Century After." It is intended to be "a pictorial representation of scenery, architecture, life, manners and character" of "Philadelphia and Pennsylvania, including Fairmount, the Wissahickon, and other romantic localities." It will be completed in fifteen semi-monthly parts, price fifty cents each.

MR. HEPWORTH DIXON has returned from America to England, and will publish a volume relating to the aborigines and half-breeds of this country.

"A MAD MARRIAGE" is to be the startling title of the third of the sensational novels May Agnes Fleming delights in; G. W. Carleton & Co. are to publish it next month.

A WORK of travel in a field little trodden of late is announced by Robert Clarke & Co., Cincinnati, in a "Journey in Honduras, and Jottings by the Way," by R. G. Huston, C.E.

MR. S. C. HALL is to publish another temperance tale in verse, entitled "An Old Story." The author, in his announcement, states that "he has tried to make the book broader and more comprehensive in details than its predecessor. Every page will be illustrated."

A COMPLETE abridgment of the debates in Congress, from 1850 (where Benton's debates closed) to 1875, is a work on which Mr. C. H. Jones, of New-York, is engaged.

G. P. PUTNAM'S SONS have taken charge of the publication of the Medical Register of New-York, Connecticut, and New-Jersey, and will issue the thirteenth volume during the summer. They will also have ready in May the volume containing the "Transactions for 1875 of the Medical Society of the State of New-York." A number of the papers comprising this will also be published by them separately as monographs.

ROBERTS BROS. are early in the field with their announcements for fall. Among them booksellers will hail with delight Miss Alcott's "Eight Cousins; or, the Aunthill," for that means sales of 40,000 or 50,000 copies at the lowest calculation; and Jean Ingelow's new novel, "Fated to be Free," and Susan Coolidge's' juvenile for Christmas time, "Nine Little Goslings," also promise to be very popular. Mr. Hamerton's "Round my House," descriptions of his home at Autun, France, in peace and war time, will commend itself to a wide circle of readers, and there remain for the little folks "Mice at Play," by Neil Forest; "Jolly Good Times," by P. Thorne; and "Six to Sixteen," by Juliana H. Ewing.

THE addition of vol. ix. brings "Cassell's History of England" down to 1871, and the publishers (Cassell, Petter & Galpin) use the opportunity to prepare a new and revised edition of the entire work. The new volume, among other things, alludes to the death of Prince Albert, the Alabama affair, American war, Schleswig-Holstein question, Franco-German war, etc., etc. The work is edited by William Howitt, J. I. Smith, and Edmund Ollier; is published in large 8vo size, profusely illustrated, and is retailed at $5 a volume.

E. STEIGER has just issued, in black-walnut frames, Schedler's Relief Map of New-York City and environs, and Schedler's Relief Map of Boston and environs. They sell at $2 each.

WE understand Mr. E. Steiger has obtained the agency in this country of "The Orthodox Catholic Review," of which volume IV, number 1, has just appeared. It is octavo size, and each number contains seventy-two pages of reading matter. Price, 75 cents per number.

A COMMITTEE representing the Commonwealth of Massachusetts has awarded the sum of $1000 as a just payment for the editing of the Sumner memorial volume.

No other book sold out of Guizot's library brought so high a price as Commodore Wilkes's "Narrative of the United States Exploring Expedition."

A PAGE of the *Athenæum* is occupied with an advertisement of a new English book, "Select Thoughts on the Ministry and the Church, etc.: Gathered from the Literary Treasures of all Times; Arranged for Immediate Consultation and Use, by the Rev. Dr. Davies." The page is chiefly covered by a list of above 800 authors, quoted from "among others."

THE new English Association to Protect the Rights of Authors has issued an elaborate address setting forth its purposes, which are to obtain a more satisfactory British copyright law, especially as regards the colonies, to protect authors' rights in translations, and also in the dramatization of novels, and to promote international copyright in general. The working committee consists of Mr. Tom Taylor (chairman), Mr. Wilkie Collins, Mr. Charles Dickens, Mr. B. L. Farjeon, Mr. Charles Gibbon, Mr. W. S. Gilbert, Mr. Joseph Hatton, Mr. John Hollingshead, M. Edward Jenkins, M.P., Mr. Blanchard Jerrold, Mr. Charles Reade, Mr. Moy Thomas (Hon. Sec.), Mr. Stewart Jenkins (Treasurer).

MR. WILLIAM BLACK is to contribute to the *Cornhill* a short story, to run through the next two numbers, in which some of the characters in the "Princess of Thule" will be preserved.

MESSRS. KEITH JOHNSTON & CO. have obtained a verdict of £1275 against the *Athenæum*, for a review of an atlas issued by them. A ground of complaint was that the reviewer had gone outside the merits of the book into personalities against the firm. Dr. Norman M'Call, the editor of the *Athenæum*, had put the book into the hands of Dr. Beke, the African traveler, for review, and the paper was of course held responsible for his opinions.

A SUCCESSFUL amateur dramatic performance was given at the St. James Theatre, London, last month, for the benefit of t
Provident Institution.

It is promised that Dr. Farrar will follow up his "Life of Christ" with a "Life of St. Paul."

Mr. Smalley, in his London letter to the *Tribune*, speaking of Mr. H. G. Bohn's sale of his collection of old china, says it was "not from want of money, as everybody knows, the old man having amassed a large fortune by book-publishing and bookselling. But he is now in his eightieth year. I heard of the old man on Monday, the first day of the sale, going about the book-shops, with a new book under his arm, for which he was soliciting orders, as if he were a young fellow just beginning business, instead of having relinquished it with a fortune of a quarter of a million, sterling. It is the last book of which he still owns the copyright; with all the rest of his vast stock he has parted. Mr. Bohn's testimony in favor of collecting is worth quoting:

"The pursuit and study of the fine arts in their various branches have been a source of constant enjoyment to me in the intervals of business, and often a great solace and relief at trying periods, and this alone would be a pleadable indemnification for my investments should they fail to be commercially reproductive. It is said that collectors usually have long lives, and I can not help feeling that the cheerful exercise of the mind and body which belongs to the pursuit warrants the assertion, and I hope in due time to say, *probatum est*."

This book collectors may apply to themselves, *ad lib.*

Death of Mr. John Harper.

At the moment when going to press, the sad news reaches us that Mr. John Harper, the senior partner of Messrs. Harper & Bros, died on Thursday evening, at his residence, No. 234 Fifth avenue, in his seventy-ninth year.

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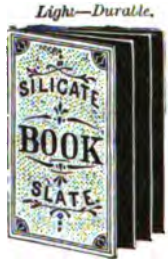

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WE learn that Messrs. J. M. Stoddart & Co., of Philadelphia, propose to push forward rapidly their reprint of the *Encyclopædia Britannica,* and expect to have the first volume ready in May, including all the features of that volume in the English revised edition. We understand that the price will not exceed $5 per volume.

IT is a practical compliment to Mr. John Austin Stevens's translation of Taine's "Notes on Paris," that the publishers hesitated, until his came, to attempt a translation of the book. He has made a remarkable success, and retains to a surprising degree the vivacity and dash of the original, adding also notes that explain local references. The book is "mightily bright," giving the observations of one M. Graindorge, a Frenchman educated in Germany, and who made his fortune in salt pork and oils, at Cincinnati. He is a hard-headed old fellow, who sees 'cutely and talks out, and the book is one of the brightest Taine has written. This will make the eleventh volume of his works, issued by Henry Holt & Co.

IT is not often that we get a naval novel, especially a good one, but "Love Afloat," by F. H. Sheppard, U. S. N., which Sheldon & Co. have just ready, seems to have many elements of attraction. It is a story of the navy in the old days of the buccaneers, and is full of incident. At the same time will be issued "Paul Massie," the successful English novel, to which Justin McCarthy now first affixes his name, and which called forth the highest praise from the English journals, when anonymously issued. There is a great deal of sensational incident, and it is otherwise bright all through.

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The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Addison on Contracts. Being a Treatise on the Law of Contracts. By C. G. Addison, Esq., author of "The Law of Torts." *Seventh ed.* By Lewis W. Cave, of the Inner Temple, Esquire, Barrister-at-Law, Recorder of Lincoln. 8°, pp. cxi, 1222. Shp., $10..... .....*Banks.*

Ames.—Sex in Industry. A Plea for the Working Girl. By Azel Ames, Jr., M.D., Special Comm'r of the Mass. Bureau of Labor. 16°, pp. 158. $1.25.....*Osgood.*

***Aristophanes.**—The Birds of Aristophanes. Transl. into English Verse with Introduction, Notes, and Appendices, by Benjamin Hall Kennedy, D.D., Regius Prof. of Greek in the Univ. of Cambridge. 12°, pp. lxiv, 183. $2.25.....*Macmillan.*

Bahler.—A New and Concise Method of reciting Latin Verbs. Adapted to any Latin Grammar. By Martin Bähler, A.M., Principal of a Classical School at Newark, New-Jersey. 12°, pp. 23. Pap., 25 c.....*Dennis.*

Baird, Brewer, and Ridgway.—A History of North-American Birds. By Spencer F. Baird, Thomas M. Brewer, and Robert Ridgway. The Land Birds. Illustr. by 593 woodcuts and 64 plates of full life-size illustr. of the head of each species. (In 3 vols.) Vol. 3. Sm. 4°. $10; colored by hand, $20..... .....*Little, B. & Co.*

Baldwinsville Murder. *See* Lindsay.

Barbour.—A Treatise on the Practice of the Court of Chancery, with an Appendix of Precedents. *Second ed.*, rev. and enl.; with Notes and References to Statutes and later Decisions. By Oliver L. Barbour, LL.D. (In 3 vols.) Vol. 2. 8°. Shp., $7.50..... .....*Banks.*

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Carpenter's Introduction to Anglo-Saxon. By Stephen H. Carpenter. 12°, pp. 218. $1.25..... .....*Ginn.*

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Garrett.—One Hundred Choice Selections. No. 10. By Phineas Garrett. 12°, pp. 180. 75 c.; pap., 30 c. *Garrett.*

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****Hodgson.**—The Society of Friends in the Nineteenth Century: an Historical View of the successive Convulsions and Schisms therein during that period. By William Hodgson. Vol. 1. 12°, pp. 349. *Net*, $1.50. Phila.: [Smith, E. & Co.]

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Lindsay.—The Baldwinsville Murder. Verbatim Report of the Trial and Conviction of Owen Lindsay for the Murder of Francis A. Colvin. Tried at January Oyer and Terminer, 1875, Hon. George A. Hardin presiding. Containing the Testimony in full, Opening and Closing Speeches of Eminent Counsel, and Charge to the Jury. 8°, pp. 250. $1.25; pap., 75 c.....*Tinsley & Morgan.*

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My Mother-in-Law. By Bricktop. Illustr. by Hopkins. (Laughing Series, No. 2. Bricktop Stories.) 8°, pp. 79. Pap., 25 c..... .....*Collin & Small.*

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Stowe.—We and our Neighbors; or, The Records of an Unfashionable Street. (Sequel to "My Wife and I.") A Novel. By Harriet Beecher Stowe, author of "Uncle Tom's Cabin," "My Wife and I," etc. With illustr. 12°, pp. 480. $1.75.....*Ford.*

Taine.—Notes on Paris. [The Life and Opinions of M. Frederic Thomas Graindorge, Doctor of Philosophy at the University of Jena, Special Partner in the House of Grain-

dorge & Co., Oils and Salt Pork, Cincinnati, U. S. A. Collected and published by H. Taine, Executor.] By H. Taine, D.C.L., Oxon, etc. Transl. with Notes by John Austin Stevens. 12°, pp. ix, 372.....*Holt.*

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The figures in ( ) refer to the (whole) number of the "PUBLISHERS' WEEKLY" *in which the full title has been recorded under the word preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.*

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THE Appletons issue a new edition of Darwin's great work on "The Descent of Man," which has been revised by the author.

"A GROUP of Poets and their Haunts" is the title of a pleasant volume, edited by Prof. James A. Harrison, of Virginia, soon to be published by Hurd & Houghton. It treats of Heine, Byron, Béranger, and others of the gentle craft, and is said to be very choice in character. A new edition of Judge Holmes's work on "The Authorship of Shakespeare" will contain much additional matter. He is the chief living champion of the Bacon side of the controversy.

The Publishers' Power over Prices.

A CASE recently decided by Judge Fancher, in the Court of Arbitration, has interesting bearings upon the question of maintaining retail prices on books. Renauld, François & Co. agreed to allow one Holtz a certain discount on all Piper Heidseck champagne he should sell, provided he sold a certain amount, and did not sell at less than 14 per cent below the gross price. Holtz issued a circular offering this wine at not less than 14 per cent below the gross price, but offering all other brands of champagne at 27 per cent off to any dealer who took a basket of the defendants' wine at the standard price. Defendants at once revoked their agreement, and plaintiff had to fill his orders at jobber's prices, and sued for his resulting loss. Judge Fancher decides that the circular, while keeping the letter of the agreement, was intended to give purchasers from the plaintiff advantages which would secure the purchase in fact at less than the established rate. It was a breach of the spirit of the agreement to resort to a contrivance by which other dealers with the defendants would be put at a disadvantage. Contracts must be construed according to the intent of the parties, and there is little doubt that the circular of the plaintiff was a device to evade the agreement. If the plaintiff intended to avail himself of the benefit of the arrangement, he should have lived up to it in good faith, so that the purpose of the arrangement, so far as concerned the defendants, could also be realized. The plaintiff not having done so, Judge Fancher holds the defendants were authorized, and required in good faith to their other customers, to refuse to fill his orders, and gives the award for the defendants.

If there were before any question of the legal propriety of publishers taking steps to maintain retail prices, this decision seems to settle that at once. Judge Fancher, with both legal and business common-sense, holds that the defendants, who correspond to publishers, were not only authorized, but *required*, in good faith to their other customers, to refuse to fill the plaintiff's orders. There is no trade in which the good faith referred to is so vital as in the bookselling business. The admirable letter on "The Business Morality of Underselling," which we printed in our last number, shows what a curse underselling is, not only to the legitimate trade, but to the undersellers themselves and to all who have dealings with them. Underselling is built on a business fallacy, and it must bring ruin.

But business men *will* be short-sighted, especially those who are just launching out into new business, and the only class who have the power to put a stop to underselling are the publishers. So long as books are sold to be slaughtered at dollar-stores, and by dealers who are sure, by the natural operation of business laws, to fail in the course of time, so long publishers disregard their own best interests. So far from being entitled to trade privileges, the underseller is the worst enemy of the entire business community. Every good business man knows this perfectly well, if he looks at hard facts, and it should enter as a practical element into the question of credits. Now that the publishers are assured, by undoubted legal authority, of the legitimacy of so doing, there ought to be no hesitancy in taking practical steps to maintain retail prices.

A WELL-KNOWN publishing house of this city enters protest, in another column, against the new practice of pay-days, which has become a serious abuse. The theory on which it is built, that a seller is entitled to his money only by the courtesy of the buyer, is quite untenable; and when it comes to pass that one certain day is set apart, so that nothing can be collected except on that individual day, if less reputable houses were concerned in it, it would be called a small dodge. At this rate, bills will soon be payable only on the 31st of the month, and ultimately, we should judge, only on the 29th of February.

OBITUARY.

John Harper.

THE American publishing trade has lost its oldest member, whether age be reckoned by length of years, or, better, by the work with which those years are filled. John Harper, one of the original partners of the Harper house, and, since the death of James, its senior member, died at his residence, 234 Fifth avenue, on the evening of Thursday, April 22d. The end had long been expected, for he had for many months been a sufferer from repeated attacks of paralysis. He died patiently and happily.

The life of either of these brothers is the history of the house. Their grandfather was an Englishman, an early follower of Wesley, and came to this country about the middle of last century. Their father, Joseph Harper, born 1766, became a well-to-do farmer on Long Island, of sterling character, and married Miss Elizabeth Kollyer, a cheerful Christian woman, also of the Methodist communion, who was of Dutch descent, and spoke both languages.

The home at Newtown was one of the centres of early Methodism, "a preacher's home." Here were born, in 1795, James; in 1797, January 22d, John; in 1801, Joseph Wesley; and in 1807, Fletcher Harper. James was thrown from his carriage in March, 1869, and died two days afterward. The brotherhood was broken, Wesley followed in February, 1870, and now John. There remains only the youngest brother, Mr. Fletcher Harper, who is within a year of threescore and ten, and yet bids fair to be the longest-lived of a long-lived family, and to be spared for a score of years to come. He is still to be seen active about the house, still has the *Weekly* and the other periodicals for his pets, and the stranger visiting the house would easily mistake him for one of the second generation.

While still in his teens, John followed James to New-York, and entered the same printing-office, under an engagement to stay till he was twenty. They were known as excellent workmen, James the best and quickest pressman in town, and John one of the most accurate of compositors and proof-readers. James's apprenticeship expired in 1816, and John's engagement soon after, and in 1817 they entered into a printing partnership in Dover street. They had some little capital from their father, but their brains and energy counted for more. The book business was then in its infancy, and they did a great thing in delivering to Mr. Evert Duyckinck, the first publisher for whom they printed, 2000 copies of a translation of Seneca's "Morals," August 5, 1817. Locke's "Essay on the Human Understanding," completed April, 1818, bore the first imprint of J. & J. Harper, publishers, on an edition of 500 copies. This book may be said to have prophesied the character of their list. They were very cautious. Before publishing a book, they sent around to the leading houses to ask how many each would take, and with their careful enterprise and personal work at case and press, they established the house on a sure foundation.

They soon moved to a larger building on Fulton street, near Broadway, and again to 230 Pearl street, where they were burned out. In 1823, Wesley became a partner; in 1825, there was a third removal, to Cliff street; in 1833, Fletcher was admitted to the house, which then took the name it has so honorably borne for forty years, and which promises to be handed down from generation to generation. The old query and its answer are proverbial: "Which is the Mr. Harper, and who are the brothers?" "Either is Mr. Harper, and all the rest are the brothers." The growing business of the firm and the new acquisition enabled them to perfect the organization which has been throughout its history one of the secrets of its success. Each brother had his specialty, in which he was practically supreme; and it is a curious fact that in several instances these departments have descended directly to their sons. Mr. John Harper is remembered as the financial manager, and this branch of the present business has fallen to his son, John Wesley Harper, just as the relations with authors and the publishing proper have descended from Joseph Wesley to his son, Jos. W. Harper, Jr. John Harper was also the typographical critic of the firm; a specimen page was usually submitted for his revision, and the title-pages always. It is said of him that he never suggested an alteration that did not prove an improvement. His second son, Joseph Abner, is also a partner in the house, and his first grandson to enter the house is now serving his time in the composing-room. It is one of the admirable principles of the firm that the younger men as they come out from college, shall begin at once to learn the business, practically and from the bottom round. All through the history and workings of the house, the student of industrial organization finds these sufficient keys to explain why the success and growth of the Harper house have been so certain and continuous. We trust the example will not be lost, at this time, upon those younger members or younger houses of the trade who are aflame to do every thing, and to do all in a day.

The *Monthly* was started in June, 1850, and the firm was just preparing to print the 30,000 copies of the number for January, 1854, when the great disaster came. On the morning of Dec. 10, 1853, the prosperous firm occupied nine adjoining buildings on Cliff street, massing over a million dollars' worth of property. One of these was of old DeWitt Clinton's residence and law office. Before night, the work of a generation's time had been laid waste by fire. There was but $250,000 insurance, and the loss reached nearly a million. Of the stock, nothing but the stereotype plates remained. Here was shown the firm decision and marvelous energy of John. The brothers stood watching the flames. John took out his watch, quietly observed that it was dinner-time, and said they had better come to his house that night to talk it over. And when they were gathered, it was he who broke the silence. They were no longer young, they could retire on a competence, but "Our business," said John Harper, "is too valuable to be given up, or to be allowed to pass into other hands. We have all of us sons. They have helped us, and will soon be able to take our places. We will carry on the business, and show the boys that we are not 'old fogies' yet." And they did. That very evening, John began to plan the new building. His original *memorandum*, in lead-pencil, has been found, since his death, among his papers. It should be fireproof, all of brick and iron, and his minute practical knowledge enabled him to plan exactly the proper interior of the establishment. The exterior he left to the architects. It is a curious fact that one day, in the old establishment, he had said: "I should like to plan a perfect printing-office on this ground." He little thought he would have the opportunity at such cost. The Harper fireproof building was the first of its kind, and was visited during its construction by the Government engineers, many architects, and other builders, as the model of its kind. It was in this, we believe, that Mr. Peter Cooper's iron beams were first used. There is probably no safer building in the world, as was proved at the recent fire in one of the ground-floor stores, for each part is an oven by itself. This edifice is the best monument John Harper's foresight could have.

The bricks were still hot when they began to clear away the ruins, and meanwhile men were at work in temporary quarters remaking the January magazine. In 1854, the new building, covering half an acre, was completed and occu-

pied. The successful career of the house since is known wherever English books are read. In 1857 the *Weekly* was started, and in 1867 the *Bazar*. The panic of 1857 followed close upon the heels of the private disaster, but, thanks to the financial reputation John had built up for the house, it weathered the storm and came out the stronger. The younger members of the family began to enter the business, until now there are five of the second generation in the firm and four of the third connected with the establishment.

Every day for years, John Harper was to be found at his desk before nine, seldom leaving home, except for one brief trip across sea, in 1846, to recuperate from a severe attack of rheumatism. But after James died, he came seldom. He thought "the boys" were doing quite as well or better than their elders, and that there was no longer need for him. When there was a new press or other machinery, which was always his pet, he would get down to look at it; but since May of last year the store has seen little of him. And now the house which he builded shall know him no more forever. His sturdy figure and massive head, close set upon solid shoulders, told his character. Firm, resolute, courageous; of abiding integrity; sure, even in the darkest days of the war, that the right triumphs; kind with that best kindness that comes of justice; content to work his work quietly and surely; in no hurry, for he had faith in the future—John Harper, as was well said at the memorial meeting, lives as an example to be heeded by the generation which succeeds to the work and the responsibilities of that which will so soon be gone. He believed in his business, in his own business, and in his own part of the business, and that was quite enough for him. That was to give him his living, and he never hazarded his capital in speculation, or wasted himself in outside enterprises. It was his business to manufacture books, and he was content to leave other businesses to the men in them, and other branches of the trade to its other members.

Mr. Harper is described, by those who knew him in these relations, as an earnest and thorough Christian, upholding his own church by his means and labors, yet tolerant of all others; especially desirous that his domestic servants should reap all the privileges of their different faith; a model husband and father, whose home was beautiful, yet always simple; a wholesome friend. His recreation was characteristic. He had an honest love for a good horse, and for years nobody could pass "the Colonel" on the road; he was another example to prove that "the outside of a horse is good for the inside of a man." Of his relations with others, Mr. Curtis tells a revealing story in *Harper's Weekly*, and we may guess that it is told of the young Howadji himself, not so famous as he is now, bringing his first wares to find if the world wanted them: "A young man once brought to the office the manuscript of a book, which he offered for examination, and addressed himself to Mr. Harper, who was standing at the desk busy with accounts. As the young man told his story, Mr. Harper, with unchanging face, went on with his work. But when the case was fully stated, he turned his head to the youth, in whose tone and words the publisher recognized the vague and eager hope with which the young author regards his first book; and with a wise kindness to recall to him the fact that there are no sentimental relations in business, Mr. Harper said, 'This manuscript may be the finest book that was ever written, and' (with a sly look at the author) 'perhaps you and I think so; but you must remember that to a merchant the commodity in which he deals is always merchandise.'" "Had every author been as wisely instructed," adds the now experienced editor, "the calamities of authors, so far as they spring from relations with publishers, would have been signally diminished."

Some years ago, a series of exquisite steel portraits of the Harper Brothers were engraved by Halpin. Those of James and Joseph Wesley were given in our *Trade Circular Annual and American Catalogue* for 1871; we had hoped to send out copies of that of John with this number. The necessary delay in reproducing a steel plate causes us to put it over till a future number, except possibly in the later copies of this edition.

A memorial meeting of the trade was called by the Central Book Trade Association for Saturday last, 24th inst., at eleven o'clock, at the Trade Sales-rooms. There was a large attendance of the leading members of the trade, among the houses represented being D. Appleton & Co., Ivison, Blakeman & Co., Scribner, Armstrong & Co., Baker, Pratt & Co., Robert Carter & Bro., Sheldon & Co., Hurd & Houghton, W. J. Widdleton, Macmillan & Co., A. D. F. Randolph & Co., Dodd & Mead Lee, Shepard, & Dillingham, Henry Holt & Co., Charles De Silver, Philadelphia; John Wiley & Son, A. S. Barnes & Co., Banks Bros., Pott, Young & Co., E. J. Hale & Son, E. P. Dutton & Co., George W. Carleton & Co., American News Company, Dick & Fitzgerald, and George A. Leavitt & Co.

Mr. Barnes, in taking the chair, expressed his regret that the form of the notice (in the name of the Central Association) had not been different, as this was a meeting of the *whole* trade to honor one of its most esteemed members, and it would be more proper, perhaps, that one of the older publishers present should be called on to preside. He felt, however, that the death of Mr. Harper was a very impressive event to young and old alike. He was not only a veteran publisher and bookseller, but a very Nestor among the veterans. During three round scores of years, and nearly a fourth of another score, Mr. Harper had been connected with the business. The trade is full of the traditions of his ability and usefulness. A young publisher can hardly aim higher in a professional sense than to fix his eye on such a career, and determine to emulate it. The faithfulness of purpose evinced and the ripe experience gained, during that extended period, should teach younger men at once humility, patience, and an honorable desire to excel in the best things.

Are we worthy to receive and bear the mantles of such men as are passing from our midst? It is a question to seriously ask ourselves—an ideal that we ought conscientiously to seek to realize.

"When the founder of a great house like the Harpers falls from his place, we mourn in him also one of the founders of the American book-trade, an institution embracing such numbers, and wielding such an influence in the country to-day, as compared with its small beginnings, that the men who began with it are worthy to live in the annals of the craft, no less honored than in our country's history are the primitive patriots, for whom the whole nation is devising centennial celebration. The men who originate are greater than those who merely improve. Robert Fulton's steamboat would now seem, perhaps, a very rude affair, yet when we contemplate the grand development of his invention, it is of him that we think with all the honor. So the present generation of book-sellers, when its work is done, will sink away, and be lost to sight and mind; but our predecessors, at the fountain-head, will constantly grow more and more illustrious. And the names of John Harper and his brother James, with Daniel Appleton and a few others, will tower even above their compeers, so long as the profession of distributing a pure and elevating native literature is held in honor, as now.

"It is, therefore, both agreeable and fitting that the trade, thus in convention assembled, should adopt resolutions to express our gratitude for Mr. Harper's example, our sorrow for his loss, and our reverence for his memory."

On motion, Messrs. Seymour, Randolph, and Hurd were appointed a Committee on Resolutions, who reported the following:

Resolved, That we have received the announcement of the death of John Harper with the most profound sorrow.

Resolved, That in him our trade mourns its oldest as well as one of its most respected and honored members, and the business community in general a representative man, one whose long and distinguished career has identified his name with the history of our city, and done much to establish and maintain its reputation as the literary centre of our country. The record of diligence, industry, steadfast perseverance, thrift, and economy which marked his earlier years, remains for the imitation of those who are entering upon business life. The determination with which he met and triumphed over almost overwhelming disaster, stands as an encouragement to any who may be struggling with adversity. His unswerving love of country has our praise. We recognize the skill and foresight which he displayed in the prosecution of the large business in the control of which he took such a prominent part for so long a series of years. We should emulate his untiring energy and imitate the strict honor which marked his transactions, while his unfailing kindness of heart has our grateful remembrance.

Resolved, That we close our respective places of business during the hours of the funeral, and that we attend the services in a body.

Resolved, That we extend to the business associates and to the family of the deceased our sincere sympathy in their bereavement, and that the Secretary be instructed to send them a copy of these resolutions.

In moving the resolutions, Mr. Randolph spoke as follows:

"It is eminently fit that we should come together to-day to express as best we can our sense of the loss we have suffered in the death of one who for more than half a century has held a pre-eminent place in the calling we pursue. There is no calling more honorable or more important, and few have done so much to develop and advance it as the one who has just gone from among us.

"I have sometimes thought that in the enrollment of the great men of the world, those who have won conspicuous place as educators in art, in science, in literature, or affairs, there is not unfrequently a partial judgment shown, an actual injustice done, not by the placing of certain honored names on the record, but by the omission of others that have an equal claim to be represented there. There is a subtle power, known as genius in art and science and literature and affairs, but does it not also exist and is it not often shown in enterprise, sagacity, construction, and is it not equally meritorious and as worthy of being recognized and honored?

"Take the life of our venerable friend whom we would honor to-day. For more than fifty years he labored with singular industry, with signal ability, with distinguished success. If, as one has said, genius is capacity for labor, he possessed it in a marked degree. Go back to those early days when he pulled the press with his own arm, until those closing years of his life when the name which he bore had become as familiar as a household word. Even the humblest of us know what is required in such a calling as ours for its successful prosecution. What, then, must have been the capacity to meet the incessant demands made upon him? Yet there was no emergency for which he was not ready, no burden he was not able to bear. To discern, to comprehend, to meet the ever-changing public want and public taste, to create, guide, or control it, while standing between the author and the mighty multitude of readers—does not such a position require the gift of genius? It is the Thermopylæ pass of literature, and he who can successfully hold it and win the victory is as deserving of the laurel as soldier or civilian, as artist or poet.

"Our friend lived to see results in his calling that he little dreamed of in that upper room in Dover street. Beneath his tread, the few square feet broadened into majestic acres. He saw the city of his adoption and its population of little more than a hundred thousand become the dwelling-place of a million of people; he saw his single printing-press merged into the great establishment of Franklin Square, and the catalogue of 1820, with its half a dozen titles, utterly lost in one as large, if not larger than that of any other publishing house in the world. And through all the years of his life, in all the changes as in all the struggles, he maintained his grave integrity, his Christian name, his simplicity of life and character, while he unconsciously won a world-wide fame, and reaped the substantial fruit of his toil.

"And then came the period of repose, the quiet of old age. The great house, the foundations of which he had helped to lay, was, so far as his labor could do it, completed. The burden and heat of the day were over. And to me there is something beautiful even in his enforced repose. He had endured the trials and overcome the difficulties of life, and now the eventide had come. And so he calmly rested for a while, in the twilight, waiting for the deepening shadow of that night through which he was to pass into another city, whose builder and maker is God.

"To-day, in the presence of this providence, the eager ambitions, the petty jealousies, the sharp competitions of our calling are forgotten. We meet not as rivals, but as brethren—not to provoke asperities, but to prove our brotherhood in paying honors to *our* dead. Other dead we have whose memories come back to us now. With the recollections of the Brothers HARPER are associated those of LEAVITT and APPLETON, and PUTNAM and SCRIBNER. As we remember and honor them anew, shall not their memories bring us nearer to each other, and serve to make our brotherhood more generous and complete?'

Mr. Smith Sheldon followed in a few remarks, in which he alluded to the character and career of Mr. Harper as a model for young men to follow. Mr. Harper had engrafted Christianity into his house, and had always associated its practice in all his dealings. He was glad that they had come together to do honor to such a man, and expressed a hope that the action taken would be effectual in strengthening the unity between the representatives of the trade. The resolutions were then put to vote, and unanimously carried, and the meeting adjourned.

The funeral took place on Monday, at eleven, from St. Paul's M. E. Church. The large church was quite filled. The south gallery was set apart for employees of the house; the several branches of the Harper family filled a score of pews in one of the middle aisles, and several on the other were occupied by members of the book trade, of whom many were also to be seen in other parts of the church. The New-York trade was very largely represented, and there were also members from Philadelphia and Chicago. Among those present in the church, were Vice-President Wilson, Rev. Drs. Taylor, Deems, Roche, and others known in public and clerical life. The neighborhood of the pulpit was beautiful with a mass of floral tributes. As the remains were borne up the aisle, accompanied by Edwin Mead, Thurlow Weed, William H. Demarest, John H. Hall, Benson J. Lossing, John W. Southack, A. D. F. Randolph, Prof. Henry Drisler, Col. Richard M. Hoe, Theodosius Bartow, Jas. M. Morrison, Evert H. Duyckinck, George William Curtis, and Judge Fancher, as pall-bearers, Rev. Dr. Chapman read the opening service for the dead, and the casket was then placed among the flowers, the organ playing Chopin's funeral march. Bishop Janes, the senior bishop of the Methodist Church, offered prayer, and a funeral address was delivered by the pastor of the church, Rev. Chapman. He spoke heartfully of Mr. Harper's Christian character, and of his resplendent faith as he approached the future life. The remainder of the services were held at Greenwood Cemetery, where is the family lot.

And so the grave closes over the body of John Harper, and his memory and his influence only are left to us. But in these a good man who has wrought his work lives long on the earth. Such was he. There are tears for him; but his life was long and full, and it remains an inspiration to those who follow him.

Editors' Copies—Imperfect Goods.

SELMA, ALA., April 7, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: Would it not be well for all concerned when editors' copies are sent out, that the publisher intrust their disposition to the dealer receiving them? I have had as little as a five-line notice of $10 worth of books, when I could have secured a more favorable notice, circulation and character both considered. I think many editors' copies are sent out unprofitably. To illustrate: I am sent an editor's copy of a book which is not and probably will not be for sale in my town; an editorial notice of the book will not induce me to lay in a supply. The best guide for the publisher in the issue of editors' copies is the retailer's order; though the latter's judgment may be execrable, books which he will not put his money in ought never to be sent out. Publishers will consult their own and the interest of their patrons by sending editors copies of books which the retailer orders, and which generally will bear review and sell on their merits, or sell through influence of the principal purchasers the retailer had in mind when he made the order.

I wish to know also who should bear the loss of books in which signatures are omitted or misplaced, when such copies are bought from a jobber, not the publisher? When books are bound titles down, who is responsible?

GODFREY.

Pay-Days.

NEW-YORK, April 15, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: Of late years, there has been a growing disposition among the city trade to fix the specific day or days of the month upon which to pay their accounts. For a long time it was very generally the custom to pay any time "*after the tenth of the month;*" but gradually one house after another fell away from what might have been called the rule, and fixed independent days, upon or after which they would settle. Indeed, one house has gone so far as to set *one* day of each month, and that a movable one, the second Tuesday of the month, and if, for any reason, they are not then called upon, the account is uncollectable until the following month. Every one recognizes the necessity of allowing a reasonable number of days after the first of each month, in which book-keepers can examine accounts undisturbed and arrive at correct balances; but this stringing along of pay-days from one end of the month to the other, solely at the option of the buyer, is an evil which, for the good of all, should be abated. W.

BOOKS RECEIVED.

OUR SKETCHING CLUB, by the Rev. R. St. John Tyrwhitt, M.A. (Roberts Brothers.) Art criticisms, love-making, fox-hunting, and practical drawing lessons alternate through the pages of this work, in a strange but not uninteresting manner. The chief object of the author is to give, in a clear, practical way, lessons in art and the elements of drawing. To make his book as attractive as possible, he has woven in it a very nice story and several characters. These characters all belong to a sketching club, and they select as a critic a young gentleman of some fame as an artist to pass judgment upon their drawings. They are sent to him in London, and his remarks about them, at times quite amusing, form a series of letters. Professor Ruskin allowed the author to reproduce the lessons and woodcuts from his "Elements of Drawing;" they add materially to the value and usefulness of the work. 12mo, cloth, $2.50.

THE BEST READING. (G. P. Putnam's Sons). A new and revised edition of a work long and favorably known to the trade. We find many errors corrected which marred a former edition. This is one of the best guides which can be found for consultation by the general reader. The titles are classified according to subjects, each department being rich in suggestive works. The retail price and size of book are given in every instance, with place of publication. Mr. Fred. B. Perkins' essay on "Reading and Courses of Reading" completes the usefulness of the work, affording many valuable hints to readers and book-buyers. 12mo, cloth, $1.50.

HOW TO MAKE A LIVING, by George Cary Eggleston. (G. P. Putnam's Sons.) As this is a problem the majority of the whole world is engaged in trying to solve, a solution of it will be eagerly and widely sought for. Though the work only aims to make some suggestions upon practical matters, and has no literary pretensions whatever, it will be found to be well written, rich in illustrations, and with a fund of advice upon the art of making, saving, and using money. One of "Putnam's Handy-Book Series." 12mo, cloth, 75 cents.

WE AND OUR NEIGHBORS, by Harriet Beecher Stowe. (J. B. Ford & Co.) "My Wife and I," of which this is the sequel, has been as universally read probably as any thing Mrs. Stowe has written. The scenes and characters in it are so real, and so near to our own every-day life, as to awaken a responsive throb of feeling in almost every heart. "We and Our Neighbors" continues the story of Eva and Harry Henderson, and records their experiences at housekeeping in an unfashionable street. All the old friends whose acquaintance rendered the former volume so delightful reappear in this, where the destinies of most of them is finally and happily brought to a close. 12mo, cloth, illustrated, $1.75.

MY DANISH DAYS, by G. W. Griffin. (Claxton, Remsen & Haffelfinger.) Mr. Griffin's charming book is the result of several years' residence at Copenhagen, in the capacity of U. S. Consul. He reproduces the habits and customs of the people of this old city, in a succession of pen pictures, unusually vivid and striking. Thorwaldsen and his works occupy considerable space, the most interesting details being given of his most important sculptures, adorning the museum of Copenhagen. Reminiscences of Hans Christian Andersen, an account of a personal interview with him, the legends and traditions of the country, and a glance at the many works of art in which Copenhagen is so rich, help to fill up one of the most attractive works of this kind recently published. 12mo, cloth, $1.50.

CONQUERING AND TO CONQUER, by the author of "The Schönberg-Cotta Family." (Dodd and Mead.) The old Abbess Læta, who relates this story to her grandchildren, lived in the early days of Rome, and witnessed the persecutions of the first Christians. She gives graphic pictures of those perilous times, of the worship in the Catacombs, and of the terrible dramas wrought out in the arena of the Coliseum. 12mo, cloth, $1.25.

ESSAYS ÆSTHETICAL, by George H. Calvert. (Lee and Shepard.) "The Beautiful," "What is Poetry?" "Style," "Dante and his Latest Translators," "Sainte-Beuve, the Critic," "Thomas Carlyle," "Errata," "National Drama," "Usefulness of Art," are the suggestive titles of Mr. Calvert's essays. They are all marked by a special grace and elegance of style. 12mo, cloth, $1.50.

BRIEF BIOGRAPHIES, prepared by Thomas Wentworth Higginson. ENGLISH STATESMEN. (G. P. Putnam's Sons.) This series of "brief biographies," in which it is intended to include another volume on "English Radical Leaders," and one on "French Leaders," has been prepared for the use of Americans who desire, for amusement or study, to make acquaintance, without unnecessary trouble or loss of time, with the contemporaneous statesmen of England. The volume is in some measure a compilation, but Mr. Higginson's bright, animated style pervades it thoroughly, placing before the reader, in a pleasant, familiar way, the great political leaders of the day. The sketches are divided into three parts: in the first are included six prominent statesmen, well known in this country; in the second, six minor conservative leaders of the present cabinet; and in the third, six Liberal members of the same standing. 12mo, cloth, $1.50.

WARRINGTON'S MANUAL, by William S. Robinson. (Lee & Shepard.) The purpose of this manual is to furnish to officers and members of legislative and other deliberative assemblies, and to societies of all kinds, a concise and practical guide in what is called "parliamentary law." The compiler, best known under the *nom de plume* of "Warrington," is, from his long years of experience as Clerk of the House of Representatives in Massachusetts, ably fitted for his work. The plan of the little volume is exceedingly handy, and the amount of information it contains, considering the space, quite remarkable. 16mo, cloth, 75 cents.

WHIP AND SPUR, by George E. Waring, Jr. (James R. Osgood & Co.) Mr. Waring was formerly colonel of the 4th Missouri Cavalry; his sketches mostly detail personal experiences in war-times, either in the service or in the hunting-field. They are bright and clever and very readable. Almost all of them have appeared in the *Atlantic Monthly*: they are named, "Vix," "Ruby," "Wettstein," "Campaigning with Max," "How I Got my Overcoat," "Two

Scouts," "In the Gloaming," "Fox-hunting in England." The volume appears in the dainty livery of the "Saunterer's Series." 18mo, cloth, $1.25.

VICK'S FLORAL GUIDE for 1875: James Vick, Rochester, N.Y. The "Floral Guide" has just been issued, and it is almost unnecessary to say that its numerous readers who have been waiting will be glad to receive it. The "Floral Guide" is probably one of the most valuable publications of the year, as it teaches entirely of the ornamentation of nature, and how to utilize it according to our desires. The present number is particularly instructive, and will be read with pleasure by all who take an interest in flower-gardening. The volume gives practical advice relative to the growing of all sorts of plants, and also a description of all the numerous varieties of garden flowers. In the present issue, Mr. Vick makes an appeal for aid for the sufferers by the grasshoppers in the Northwest. He has given $500 for this object himself, and now asks his readers to contribute according to their means. The "Guide" is published quarterly, at twenty-five cents a year.

SCHEM'S STATISTICS OF THE WORLD, edited by Professor A. J. Schem. (Lee & Shepard.) A new revised edition of this work has just been issued. It gives, at a glance, the statistics of all countries of the globe in parallel columns, under the following headings: Area, form of government, head of government, population, expenses, public debt, paper money, standing army, navy, merchant vessels, imports and exports, chief produce, coins (and their value at the U. S. Mint), weights (compared with both pounds avoirdupois and kilogrammes), linear measure (compared with both feet and metres), measures of capacity (compared with both bushels, gallons, and metres), the population of capitals, principal cities and seaports, with the year of census. In addition to the above, there are various side tables, exhibiting statistics of Christianity, religious statistics of Europe and of the United States, railroads of the world and of the United States, postal and telegraph statistics of the world, the Presidents of the United States, and presidential elections from 1788 to 1872, school statistics of the United States, etc. The statistical yearbooks, public records, almanacs, and periodicals, both of America and Europe, have been carefully compared, and the information on all subjects brought down to March, 1875. A new feature of the third edition is a special table exhibiting the principal creeds of the world. The tables will be found a valuable supplement to all historical and geographical works, and especially to cyclopædias, as a source of daily reference for the student and scholar as well as to business men and every newspaper reader. It is issued in oblong book form, bound in neat boards, for handy reference. Price, 50 cents.

LITERARY AND TRADE NEWS.

THE arrangements as to railroad rates to and from the next Convention are not yet fully made, and the Secretary of the Committee on Assemblies defers replies to many queries received until full information can be given.

A CASE recently decided by Judge Fancher, in Court of Arbitration, has interesting bearings upon the possibility of maintaining retail prices on books. Renauld, François & Co. agreed to allow one Holtz a certain discount on all Piper Heidsieck champagne he should sell, provided he sold a certain amount, and did not sell at less than 14 per cent below the gross price. Holtz issued a circular offering this wine at not less than 14 per cent below the gross price, but offering all other brands of champagne at 27 per cent off to any dealer who took a basket of the defendant's wine at the standard price. Defendants at once revoked their agreement, and plaintiff had to fill his orders at jobber's prices, and sued for his resulting loss. Judge Fancher decides that the circular, while keeping the letter of the agreement, was intended to give purchasers from the plaintiff advantages which would secure the purchase in fact at less than the established rate. It was a breach of the spirit of the agreement to resort to a contrivance by which other dealers with the defendants would be put at a disadvantage. Contracts must be construed according to the intent of the parties, and there is little doubt that the circular of the plaintiff was a device to evade the agreement. If the plaintiff intended to avail himself of the benefit of the arrangement, he should have lived up to it in good faith, so that the purpose of the arrangement, so far as concerned the defendants, could also be realized. The plaintiff not having done so, Judge Fancher holds the defendants were authorized, and required in good faith to their other customers, to refuse to fill his orders, and gives the award for the defendants. We may add that this question of "good faith to other customers" operates in exceptional degree in the book trade.

ROBERT CARTER & BROTHERS announce that they have bought the stereotype plates and entire printed stock, bound and unbound, of Hugh Miller's works (ten volumes), and his "Life and Letters" (two volumes); and that, for the present, until the issue of their own edition, these volumes, either in sets or separately, will be furnished at $1.50 each. They also become the publishers of "The Suffering Saviour," by Krummacher, $1.50; "Dr. Williams on the Lord's Prayer," $1.25; and "Religious Progress," $1.25.

AN important manual of "Veterinary Sanitary Science and Police," by Dr. George Fleming, is imported by Scribner, Welford and Armstrong, and is of the utmost value to farmers and health authorities. It treats fully of the nature, causes, symptoms, and the prevention, suppression, and treatment of the "epizoo" and contagious diseases among domesticated animals; and an appendix gives the English legislation upon the subject.

AN approaching sale at Bangs, Merwin & Co.'s, May 5th, is worth noting for many infrequent and many elegant works, including the Capell and other Shakespeares, illustrated works, etc.

POTT, YOUNG & CO. have received the first invoice of the new bindings, in blue russia, which have attracted so much attention in England. It is real russia, with the true odor, but in a deep blue color, approaching black, giving a very rich effect. They have full lines of prayer-books in this leather, and some of these are adorned with the new style of monograms, "Mizpah," which makes a book especially suitable as a gift of friendship. The

design is very tasteful, and in some samples a beautiful effect is wrought by having the letters in silver and their framework in gilt.

THE "Nothing to Wear" controversy is to be revived by the publication, by G. W. Carleton & Co., of another book by the young lady who claimed the authorship of that clever poem. "The Woman Zoe" is said to be in the same vein of satirical rebuke as "Nothing to Wear."

WE have information that justifies us in saying that the school-book plates offered for sale in our advertising columns would be a good investment for any publisher with facilities to push the books.

MR. O. S. FOWLER requests correction of a statement as to the *Phrenological Journal*, which he says was founded by him in May, 1838, and not by Mr. Wells. Nathan Allen, LL.D., edited the first, second, and third volumes, after which Mr. Fowler both edited and published it up to 1846.

A CORRESPONDENT inquires at what price Roorbach's "Bibliotheca Americana" can be sold. A full set, with the three supplements, exclusive of Mr. Kelly's, brings about $30, in good condition. The original volume alone would bring scarcely more than $10. The present prices are a considerable advance upon the publication price, and are interesting as showing how bibliographical works retain and increase in value.

SHELDON & Co., of New-York, have just made a very important purchase of book property. They have secured the stereotyped plates and right of publication of the entire list of Gould & Lincoln, of Boston, embracing such important books as Dr. Haven's "Intellectual and Moral Philosophy," Dr. Wayland's "Moral Science and Political Economy," Agassiz's "Zoölogy," and the "Service of Song," the leading Baptist hymn-book, by Dr. Gordon, of Boston, and Dr. Caldwell, of Newton Theological Seminary.

MR. VAN NOSTRAND announces two new works of importance, a "Practical Treatise on Roads, Streets, and Pavements," by Gen. Q. A. Gillmore, and a report on "European Light-House Systems," by Major-General H Elliot, Corps of Engineers, which is the result of a tour of inspection made for the Government in 1873, and will be illustrated with fifty full-page plates.

MR. HOLYOAKE announces that the first volume of his "History of Co-operation in England," embracing the Pioneer Period from 1812 to 1844, is now in the hands of the Co-operative Printers, and will soon be out of the press. The second volume will follow later. There is, writes Mr. Smalley to the *Tribune*, no book which undertakes to do as much for this important subject as Mr. Holyoake's, or in the same way, or with the same opportunities of personal knowledge about the matter. The book is dedicated to Wendell Phillips.

MACMILLAN & Co. announce an edition of "Macready's Reminiscences," at $1.50.

THE Duke of Argyll is said to be engaged on work which will shortly appear under the title of "Law and Theology."

WE should judge that Fort Wayne, Ind., had a bookstore to be proud of. The *News*, of that city, states that Siemon & Bro. have just moved into a new store, 50 Calhoun street, 165x20, which is elegantly fitted up on the most approved plans. There is a gallery about the room, and an inclosure as a reception-room for customers. The firm occupies also the second, third, and fourth stories, with their picture and other departments. It has now been in business for fifteen years, and, judging by the variety of catalogues, and other helps to business, both in German and English, that it sends us, its enterprise deserves the success it has earned.

THE following books, heretofore published by Gould & Lincoln, will hereafter be published by Henry A. Young & Co.: Hackett's "Commentary on the Acts," "Illustrations of Scripture," and "Christian Memorials of the War;" Bayne's "Essays in Biography and Criticism" and "Christian Life;" Hovey's "God with Us" and "The Portable Commentary." They have also in preparation *eight* new juvenile books in press for early fall; among them, "Little Folks at Redbow," by Mrs. Mary A. Denison, and "A Spirit in Prison," by Clara F. Guernsey.

ANOTHER addition to musical literature is promised by Noyes, Holmes & Co., in "Piano and Song," by Friedrich Wieck, the instructor of Robert and Clara Schumann, and of other great musicians. It gives his musical opinions and methods of instruction, and has been translated by a Boston lady.

O. H. KELLY, Secretary of the National Grange of Patrons of Husbandry, proposes a history of the order from its inception up to the time of its permanent organization.

REV. WILLIAM M. BAKER, author of "The New Timothy," "Mose Evans," and other stirring novels, has been preparing a new story, the opening chapter of which, illustrated, is given in the *Illustrated Christian Weekly* of April 24th. It is entitled "Carter Quarterman; or, As by Fire."

SIGNA is the title of a new volume by "Ouida," to be published by J. B. Lippincott & Co.

W. F. DRAPER, of Andover, announces for publication Dr. Immer's excellent "Hermeneutical Manual," translated by Rev. A. H. Newman, of Rochester, N. Y. He will also publish Bishop Elliott's "Life of Christ," heretofore published by Gould & Lincoln.

Harpers' Weekly refers to Mr. Jacob Abbott as an author even more prolific than the late John Timbs. During the last twenty-six years Messrs. Harper & Brothers have published ninety-nine different works of which he is the author. Of these, five were published in 1848, six in 1849, eight in 1850, two in 1851, eight in 1852, six in 1853, four in 1854, fifteen in 1855, seventeen in 1856, twelve in 1857, two in 1858, six in 1859, two in 1860, one in 1861, four in 1871, and one in 1872. During his literary career Mr. Abbott has given to the public some fifty other works through various publishers. His thirty-two volumes of biographical histories, ten volumes of "Franconia Stories," six volumes of "Marco Paul's Voyages and Travels in Pursuit of Knowledge," and four volumes of "Science for the Young," are concededly among the most truthful, ingenious, and instructive books for youth that have been published in this country or abroad. In the lan-

guage of the New-York *Evening Post*, "If a mass-meeting of parents and children were to be held for the purpose of erecting a monument to the author who has done most to entertain and instruct the young folks, there would certainly be a unanimous vote in favor of Mr. Jacob Abbott." Not only is Mr. Abbott the most prolific of American authors, but "it runs in the family." His three sons, Benjamin, Austin, and Lyman, are successful literary men. Over the *nom de plume* "Benauly" (a word composed of the first syllable of their names), they have produced various literary papers. Lyman Abbott is the author of the "Dictionary of Religious Knowledge," recently published by the Harpers, and Austin Abbott has a distinguished reputation as a reference lawyer, in which capacity he has been conspicuous in the case of Tilton *vs.* Beecher. Mr. Jacob Abbott's brother, John S. C. Abbott, is the author of a number of historical works, among which his "French Revolution," "Napoleon Bonaparte," and "Frederick the Great," are conspicuous. It may be said of the Abbotts, what can be said of few authors of modern times, that they have never published an unsuccessful or unpopular work.

"Complete Books."

THE *Tribune* of 5th April, in an editorial article on "Complete Books," pays tribute to the useful literary workers whom it defines as the Indexical Class, and suggests the following features as necessary in a "thorough" book:

In the first place, the title-page ought to contain a perfectly intelligible title, giving comprehensively the subject of the book; the author's name should be followed by such works of his own as are related to this one; the reverse of the title-page may well contain a statement as to the number of copies disposed of, and the dates of the several editions, if these editions have been materially changed. There should be a preface giving so far a history of the book that follows as the work may demand. That is the private explanation which every one has a right to ask of the author. The table of contents should be analytical, so that one could determine quickly the scope of the book, and should be followed by a list of illustrations and maps, giving the name of the draughtsman. The head-lines should, if possible, give the contents of the page below, and if the work is a history or biography the current date should be supplied in the head-line. Side notes to historical works and to logical treatises are real additions. Small clew maps let into the text are very serviceable, and ought to be repeated whenever the reference is required, instead of being used once only, forcing the reader to turn back. Then notes ought to be so divided between mere references and annotations that the former should be given at the foot of the page, and the latter at the end of the volume. Tables, charts, and all such furniture as serve to render the work clearer should be used freely, but one of the most useful appendices is to be found in a bibliographical list. This, we contend, ought to be as regular a part of the book as the index. Every work which the author has consulted in preparing his book should be duly entered, especially the magazine articles for which he has had to hunt; then, if the work is the biography of a literary man, all his writings should be duly noted, with their dates, and the pages of reference to the biography itself. The topical index is so generally regarded as a necessary part of a book that reference to it would seem superfluous, yet it is frequently omitted, to the great disadvantage of the reader. In a word, we think it is not only a matter of justice to the reader, but should be one of professional pride to the publisher, that every book dealing with facts should be thoroughly furnished, so far as its scope permits, with such apparatus as may make it at once independent of other books and an index to other books.

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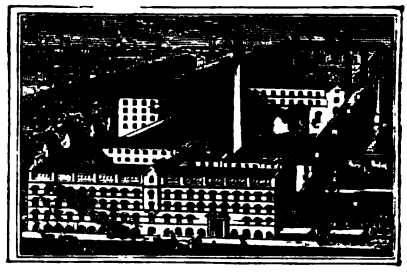

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JOHN D. PARSONS, Jr., Albany.

United States, Thompson's Am. Rep., v. 13..... Shp. $6.00
—— Thompson's Digest of Am. Rep., from v. 1 to 12.....Shp. 3.50
Wood, Law of Nuisances..... 7.50

T. B. PETERSON & BROS., Phila.

Stephens, Bertha's Engagement. $1.75; Pap. 1.50

PORTER & COATES, Phila.

Chawner, Diseases of the Horse..... 1.25
Miscellaneous Poems.....$1.50 & 1.75

ROBERTS BROS., Boston.

Morris, Defence of Guenevere..... 2.00
Sheaf of Papers..... 1.50

SCRIBNER, ARMSTRONG & CO., New-York.

Bric-a-Brac Series, ed. by R. H. Stoddard: —Cornelia Knight and Thomas Raikes..$1.50

SHELDON & CO., New-York.

McCarthy, Paul Massie.....$1.50; Pap. 1.00
Sheppard, Love Afloat.....$1.50; Pap. 1.00

A. WILLIAMS & CO., Boston.

Sullivan, Gen. Sullivan not a Prisoner of Luzerne.....Pap. 25

WILSON, HINKLE & CO., Cincinnati.

Harvey's Graded School Readers and Speller:—First Reader, bds., 20 c.;—Second, bds., 45 c.;—Third, bds., 60 c.;—Fourth, 90 c.;—Fifth, $1.15;—Primary Speller.....Bds. 20

B. WESTERMANN & CO., New-York.

Jones, Grammar of Ornament, part 1..... 1.25

The Discouragements of the Reform.

THE hopes which have been entertained each season for the next, ever since the dull times commenced, have unfortunately not been realized in the seasons of 1874–5. A long depression and compulsory inactivity seem to have been necessitated by our "high living" and recklessness after the war, and we have had to wait until things "touched bottom" before we could again build up from a solid basis an assured prosperity. Most businesses were overstocked, and this made a block in the wheels of trade which acted unfavorably even outside those branches. We do not gather that the book trade has been overstocked, except for the "dead stock" in which booksellers have been led to lock up their capital; but it has felt the depression in its full share. The ill conditions from which it has long suffered made the bad times particularly heavy upon it, although there have been fewer failures than in almost any other trade. Added to this, the Beecher trial has absorbed so much of the time that can be given to reading, that the keenest publishers attribute to it a considerable share of the stagnation in books. Happily, there is some hope of this being through before fall. Most goods, nearly every thing, in fact, but gold and labor, have fallen quite to the world's price, so that they can go no farther without reaction by means of an export drain. In this respect, we do seem to have "touched bottom," and if the community will live within its means and avoid over-production of marketless commodities, daylight is not very far off.

This dullness has been, in one sense, seriously discouraging to the reform. In the block caused by the failure to reach unanimity, there was considerable confusion as to whether the Put-in-Bay rule was binding on those who had signed there. The West and several individual houses in the East construed that it was, and lived up to it, and these last saw sales escape from them to houses which had not yet joined in the reform and would offer more than the twenty per cent to libraries and to large private buyers. Thus the leaders in the reform have made the sacrifices required in its transitional stage, and must look to the better profits and increased prosperity of the future and the support they have certainly earned from the trade. Some few sales have been lost to buyers who thought the reform would soon "blow over," and that they would put off buying until the old cut-throat prices were in vogue again. But others have been transferred from those who were standing up for the trade staunchly, to the undersellers, who did not consider themselves bound till every house was in, and over this the losers have had a right to feel sore. This playing fast and loose with the reform has had strange results in some cases: we know of one instance in which a local dealer complained that a well-known library agency here was offering below 20 per cent, which was not the case, while by the same mail that house learned from the library committee that the complaining local dealer had been offering at 30 off. It has always seemed to us a mistaken policy that the authorities of the Association did not declare definitely that the rule was or was not binding under the circumstances, and save their leaders these losses. We do not think they have been many or great, but in these dull days they have counted. Otherwise than in this small way, the reform has had nothing to do with the dull times.

When the crops are bad, it is a maxim of "practical politics," the farmers are apt to vote dead against the administration. Things are going wrong, the times are hard, the opposition makes the most of the opportunity, and the powers that be become the scapegoat. In this way, some have attempted to lay upon the reform the burden of the dull times. The

West in particular complains that business has gone East, "where they break prices;" but the Eastern dealers have seen nothing of the business. We are just as dull here as they are there, and no section can boast over another. The salient books have done well, as they always do, but otherwise there has been very little trade this backward spring. But the people who attribute it to the reform confound cause and effect. Times are dull, aside from the bad weather and in the East the trial, because the country has been going on in the same reckless, hand-to-mouth way the book trade has, and the reform is in the very line of the remedy.

Nobody expected that an aim of this sort could be brought about except under difficulties. You can never get from bad business methods to good without some temporary derangements. We think it occasion of gratitude that the difficulties of the reform have come in a dull year, when the derangement may be least. But this is to be said, that business is not conducted on sentimental principles, but on a basis of dollars and cents. It is a temptation not easily to be resisted, to buy of an underseller, even when you know he is working directly against you, while his neighbor, on whom you turn your back, is doing his best for your pecuniary gain. That is why the trade, to put through the reform, must be absolutely united. The reform is the one thing needed to bring about good times again, for after all it is simply a movement to do business on true principles; and this is the need not only of the book trade, but of the whole commercial community. The motto of the trade should be, "Good times and the reform to bring them!"

THE American News Co. kindly advertise in *our* paper, "Our Book Circular" is "the best and cheapest book circular published." Our Mr. Brinckerhoff excepts to the "best," and requests the trade to send for samples of both "Our Book Circular" and "The Literary News" —*our* "Book Circular." He does not dispute the "cheapest;" he says he used to believe, but has lost faith, in "cheap literature." With a priority claim in this matter, he disclaims competition with the American News Co. in devoting himself exclusively to "*Literary News*," and refers to his advertisement in the "Booksellers' Guide," where he plainly states his aim and purpose, without resorting to "odious comparisons."

THE French will this year award, for the first time, the triennial prize of 3000*f.*, founded by M. Guizot, for the best work on one of the great epochs of French literature.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Convention.

COLDWATER, MICH., April 21, 1875.

To the Editor of the Publishers' Weekly:

As a Western dealer, I am much pleased with the decision of the "Committee on Assemblies," to hold the next convention of the "American Book-Trade Association" at Niagara Falls. It is a point of special attractions, easily reached, and will probably call together a greater number of publishers and dealers than any other place. I am anxious to see a large attendance.

The best interests of the trade demand a free and full discussion of all the various measures of reform, and the hearty co-operation of all the members of the book-trade fraternity.

So far as may be practicable, every publisher and bookseller should feel under obligation to attend the convention, with a view to the advancement and consummation of the good work already so happily and successfully commenced.

Reforms should never be allowed to go backward. Yours respectfully,

D. H. DAVIS.

An Ill-Humor of the Trade.

To the Editor of the Publishers' Weekly:

DEAR SIR: You call upon your patrons to give you bits of humor with which to spice your columns. I can not give any humors, but can give you a bit of *ill*-humor of the trade. Hamilton Child, Esq., of Syracuse, compiled and published a Gazetteer and Business Directory of Cattaraugus County, for 1874–75. The work was published on subscription, and the county was canvassed, I think, in the summer of 1873. A gentleman whom we will call A., of the town of Cold Spring, was solicited to subscribe for the work, and did so. In due time the work was published and ready for distribution. Mr. B., of the town adjoining Cold Spring, a very even-tempered man of about sixty years of age, was appointed by the publisher to distribute the work to the subscribers in his vicinity. The original subscription list was placed in his hands, and, among others, Mr. A.'s name appeared in his own handwriting. Mr. B. proceeded to his house, told him his business, and showed him the book. After examining it a while, he said the book did not answer the description given when he subscribed, and that he should not receive it. Mr. B. replied that he thought it did, and that he would have to take it; whereupon Mr. A. became very angry, and said many hard things, Mr. B. saying that he was employed to distribute the book and should leave one with him. A. by this time had got wrought up to a wonderful state, told B., with an oath, that he would not have it, and that he must not leave it in his house. Mr. B., after

expostulating with him for getting so beside himself, laid down the book and walked out of the house. After getting ten or twelve feet from the house he heard the door open, and, casting his eye over his shoulder toward the house, just caught sight of something coming towards him, and at that moment was struck with something on his spine, between his shoulder-blades, causing him to reel, and nearly felling him to the ground. After recovering himself, he found A., in his rage, had thrown and hit him with the book. He told A. that he had hurt him badly, and was astonished at his behavior. Mr. B., in a few days, went before a justice of the peace, and made complaint against him for an assault and battery. The justice, after hearing the proof in the case, passed sentence upon A., that he should pay a fine of twenty-five dollars, which he did. Mr. B. then commenced suit against him for private damages, and a sheriff's jury last week, after taking the testimony, assessed damages against A. of seventy-five dollars and costs of suit. Mr. B.'s attorney just informed me that the matter would cost A. two hundred dollars or over, making a dear book, and especially so when he did not like it in the first place. I think he can regard it as quite a treasure.

Very respectfully yours, E. McM.

RANDOLPH, N. Y., April 8, 1875.

Humors of the Trade.

A "VICTIM," who writes to the New-York *erald*, asks Mr. Postmaster to listen to this:

The Postmaster has called into abeyance his recent order concerning the increased charge on third-class mail matter; but, nevertheless, a large quantity, stamped at the old rates, and the only rates we knew any thing about, has been forfeited and gone to destruction. I mailed an epic poem on "The Third Term" (open at both ends), and on account of the subject the packet was heavy, but it bore its full complement of stamps, as I supposed. Now that epic is lost forever, and a finer composition was never penned. The same fate befell my "Ode to General Butler," and the manuscript of a five-volume novel based upon the Brooklyn business. Either one of these productions would have given me a rank among the foremost writers of the age. Being composed during periods of inspiration and of "mental strain," they can not be reproduced. Have I no redress? As Mr. Toots observed to the "Chicken," "It's mean, that's what it is; it's mean!"

"HAVE you writing-paper in boxes with letters on it?" I informed her I had a fine assortment of the different styles of initial stationery. "How much do you ask for a box of it?" "All prices, from twenty cents to two dollars per box." I then inquired what initial she wanted. After a moment's pause and some consultation with a friend, she answered she would take "G," and turning to her friend she said she took that letter "because she wrote to George twice as often as any one else."

AN Irishman wanted me to write him a letter. I asked him what he wanted to say. "An' fath," said he, "that's the throuble. I have some private matter to write to my old woman, and can't you plan it to write it for me and not know what you are writing about?" D.

A NEW-YORK educational house has issued an "Illustrated Child's First Book in French" —evidently a family connection to the "Colored Child's Picture-Book." Happily, things get straightened out on the cover, and there is the book, and not the child, that is illustrated.

GOOD enough to be recorded among the humors of the trade, is an incident which occurred in my store about six years ago. I had then recently employed a clerk whose acquaintance with law books was narrowly limited. Of him a lawyer from a neighboring town asked for "Blackstone," dwelling strongly on the last syllable. The reply was prompt, "No, sir; you'll get it at the drugstore." The disciple of Themis looking incredulous, he was told, "I'm almost certain you'll find it there; I know they have *blue*stone!" W. G. B.

BOOKS RECEIVED.

MACREADY'S REMINISCENCES AND DIARIES, edited by Sir F. Pollock. (Macmillan & Co.) Macready's Reminiscences, extending over a period of seventy years, include remembrances, not only of all the celebrities of the stage, but also of almost every literary man or woman of note of his time. His genius as an actor, his refinement, and his cultivated mind, brought him into contact, through all the wanderings his profession imposed upon him, with superior and gifted people in society, in letters, and in art generally. Charles Dickens, Bulwer, Lady Blessington, Count D'Orsay, Miss O'Neill, Kean, Sheridan Knowles, Mrs. Piozzi, Talma, George Frederick Cooke, are a few of the names, taken at random as they occur to us, of those of whom anecdotes are related, and numerous details given arising from personal association, which are fresh and new and fascinating in the extreme. The friendships which he enjoyed with these and others were warm and lasting, brightening his declining years, and yielding tribute, even at the grave, to his talents and many noble qualities. His account of the last appearances of Mrs. Siddons and John Kemble, and his dispassionate story of the disgraceful events accompanying his own last appearance in this country, are among the most interesting portions of a volume more than ordinarily rich in material and interest. Four very fine pictures of Macready are inserted in the book, two being taken in character. The work is noticeable for the care with which it is gotten up, and for its extreme cheapness. 12mo, cloth, $1.50.

SEX IN INDUSTRY, by Azel Ames, Jr., M.D. (James R. Osgood & Co.) An earnest "plea for the working-girl," called out by Professor Clarke's little work, "Sex in Education." The moral and physical dangers which encompass a woman in almost all the industrial pursuits by which she seeks to gain a living are very truthfully and bravely set forth. Careful statistics have been gathered, showing the loss of life, and the permanent evils resulting to health, by the manner of working, the hours claimed, and the want of proper surroundings, accorded to women in manufactories, stores, and other avocations. A work well worthy of consideration and thought by all who have the well-being and the improvement of the working-woman's condition at heart. 16mo, cloth, $1.25.

MR. SMITH, by L. B. Walford. (Henry Holt & Co.) The title of this novel is not very promising; if taken, however, as indicative of a level commonplaceness within the covers, the reader will be agreeably disappointed. He will find a bright, clever story of English home-life, with no sensational elements at all, which will carry him interested to the end, and which will leave a pleasant memory with him a long time afterward. It is difficult to say how the author produces this effect, as no tangible evidences of art are apparent; but if to be readable and pleasant and interesting are the aims of the novelist, there can be no doubt of Mr. Walford's success. "Leisure Hour Series," 16mo, cloth, $1.25.

MACREADY'S REMINISCENCES AND DIARIES, edited by Sir Frederick Pollock. (Harper & Brothers.) As we have already noticed the contents of this work, we merely call attention to this edition, as coming from another publisher. 12mo, cloth, $1.50.

SACRED MOUNTAINS AND SCENES, by Rev. J. T. Headley. (Scribner, Armstrong & Co.) This attempt to familiarize and make real the various scenes and localities mentioned in the Bible long ago achieved a success, and has had hosts of readers. This is a new edition of the work the publishers have brought out, with the handsome steel-plate engravings and woodcuts which adorned former editions. 12mo, cloth, $2.

HOURS OF CHRISTIAN DEVOTION, translated from the German of A. Tholuck, D.D., by Robert Menzies, D.D. (Scribner, Armstrong & Co.) The original of this work, in German, went through seven editions, and, as we receive it now, it is in the second English edition. Its comprehensiveness and value as a devotional work can only be thoroughly appreciated after an examination. The author aimed to do for this age what Thomas à Kempis and John Arndt did for theirs, hoping his work would replace and be found more suitable for the wants of our own time than these books of a past day, so long in use. There is no doubt it will be, by all Christian denominations seeking comfort and consolation through the word of God. 12mo, cloth, $3.

A CHILD'S ILLUSTRATED FIRST BOOK IN FRENCH, by Prof. Jean Gustave Keetels. (Clark & Maynard.) This work is intended for children who can read, but who have no knowledge as yet of the grammar of their own language. The lessons are therefore very simple and progressive. They are divided into four parts. In part first, each lesson is headed by an illustration, containing the figures and objects mentioned in the lesson, the design being to aid the child's memory through the eye as far as possible. Part second goes over the lesson of the first part, giving the words in new combinations. Part third contains correct English versions of the exercises in the previous parts, and in part fourth we find the verbs, etc., and a brief introduction to grammar. The volume embraces, in a very concise form, sufficient material to last a child through several years of study, and will no doubt be received by teachers with the same favor they accorded to Prof. Keetel's "Elementary French Grammar," and "An Analytical and Practical French Grammar." 12mo, cloth, $1.

DIFFERENTIAL AND INTEGRAL CALCULUS, by C. P. Buckingham. (S. C. Griggs & Co.) To do away with the "method of exhaustion," which the old mathematicians held to be the germ of the calculus, substituting for it a theory of quantity more readily mastered by the student as being more in line with his previous mathematical studies, is undoubtedly a desideratum in mathematics. How well Prof. Buckingham has succeeded in thus making the calculus "a science of rates" ("its peculiar subject quantity in a state of change"), the mathematicians will have to decide. His work certainly shows much fullness and carefulness of study, with a desire to make it as logical as possible. It is printed with exceptionable neatness and taste for a text-book. 12mo, cloth, $2.

BOYS AND GIRLS IN BIOLOGY, by Sarah Hackett Stevenson. (D. Appleton & Co.) Curious little boys and girls accustomed to receiving vague or indifferent answers to their anxious questions as to what this or that can mean, will hail this charming volume with delight. It is just within their comprehension, and written in such a pleasing and attractive manner as to possess the fascination of a work of fiction. Miss Stevenson, an American lady, was an attendant in London of Prof. Huxley's class lectures. His clear explanations of abstruse matters suggested to her the plan of a work on biology that would rivet the attention of children, instructing and amusing them at the same time. She has succeeded admirably in her effort, presenting such a clever combination of homely illustrations with scientific facts, beginning with the very lowest forms of life, as to open a new avenue of possible study to the very youngest minds. The scientific portions of the work are, by Prof. Huxley's consent, drawn from his lectures. The illustrations are by Miss Macomish, a prize pupil of Prof. Huxley. 12mo, cloth, $1.50.

A PARAGRAPH HISTORY OF THE UNITED STATES, by Edward Abbott. (Roberts Brothers.) A little work with the main facts of American history chronologically arranged, gotten up in view of the coming Centennial, for the use of Americans who wish to refresh their memories, and "have only a few moments to do it in." It will serve the purpose it is designed for. 24mo, cloth, 50 cents.

TRANSATLANTIC SKETCHES, by Henry James, Jr. (James R. Osgood & Co.) Monographs of foreign travel, characterized by the grace and fancy which distinguished Mr. James's efforts in fiction. His descriptions are not simply descriptions. Every sketch has a background, culled from the traditions and associations of fact or fiction, which cling to all old cities and towns, and which only a cultivated mind could have the same enjoyable power of reproducing. 12mo, cloth, $2.

LITTLE CLASSICS, edited by Rossiter Johnson. Vol. 10, CHILDHOOD. (James R. Osgood & Co.) The touching story of "A Dog of Flanders," with which this volume opens, will be new to the majority of Miss De la Ramé's admirers, while every one will welcome again in book form the true story of "Marjorie Fleming." "The King of the Golden River," by John Ruskin; "The Lady of Shalott," by Elizabeth Stuart Phelps; "Little Jakey," by Mrs. S. H. De Kroyft; "The Lost Child," by

Henry Kingsley; "Goody Gracious" and "The Forget-me-Not," by John Neal; "A Faded Leaf of History," by Rebecca Harding Davis; and "A Child's Dream of a Star," by Charles Dickens, complete the volume. 24mo, cloth, $1.

NOTES ON PARIS, by H. Taine, translated, with notes, by John Austin Stevens. (Henry Holt & Co.) In the character of "M. Frederic Thomas Graindorge, special partner of the house of Graindorge & Co., oils and salt pork, Cincinnati, U. S. A.," Taine discourses in unique style of men and women, and fashions and follies of modern France. M. Graindorge, a Parisian by birth, comes to America, where he makes a fortune, returning to Paris at the age of fifty-two, "utterly devoid of imagination," and bent on seeing life. He jots down his thoughts, with slight veneration for any thing or any body, at odd moments, as they occur to him, in his pursuit of information through the high places and depths of Parisian life; for M. Graindorge is not exclusive in his tastes, his knowledge of men and women not being derived wholly from the drawing-room. Mabille, the opera, theatres, public balls, find him a constant attendant, his keen, cynical gaze piercing the outer crust of seeming respectability, and exposing and describing, as only a Frenchman could, the rottenness beneath. However, in his most wicked moments, M. Graindorge is witty, graceful, polished. Even when painfully realistic in language, his sentences are so epigrammatically turned as to inspire the warmest admiration. This style, it may be imagined, is not an easy one for a translator to deal with. Unless he be a thorough master of French and English, he attempts an impossibility in endeavoring to make an exchange which shall retain all the sparkle and *vim* of the original. As there can be but one opinion regarding Mr. Stevens's translation, we leave it to the reader to discover how gracefully he has met and conquered his difficulties. The notes Mr. Stevens has added to the work add materially to its value. They explain local allusions and Parisian slang phrases, which would be perfectly inexplicable to an American. 12mo, cloth, $2.50.

FANCY GOODS AND STATIONERY.

Publishers and manufacturers of novelties in either stationery or fancy goods should send us samples, in order to make sure of having them noticed. We would also be glad to receive, at all times, for publication any items of general information to the trade.

THE general trade in fancy goods and stationery has, within the past month, shown decided indications of a revival, and the dealers, though not strictly satisfied with their present sales, look forward to a brisk trade for the fall. Business is not expected to be very active at this season of the year, but the sales have been larger than the same season last year, and though more was expected, the dealers try to feel satisfied.

In fancy goods, the orders from the country are very small, but it is known that the demand is simply for immediate sale. Many of the importers have received large sample invoices from Europe, but as yet they have not been shown, except in a few instances. This is owing to the fact that most of the importers are moving their places of business, and are not, for the present, in a position to make any display of their goods. It is understood, however, that the samples are mostly of fans and leather goods from Vienna and Paris. They are seasonable articles, such as traveling-bags, work-boxes, lunch-cases, writing-desks, and a general assortment of what is known as travelers' goods. These goods are not essentially new, as far as the designs are concerned, but in many instances improvements are noted upon the goods of last year. The prevailing style is Russia leather, but we notice that the ordinary red color is gradually giving way to the newer and handsomer blue and black tints. The prevailing styles in fans are the Japanese, and these may be had of all sizes and colors. Black, with gilt stars, however, are the most popular. Extremely large fans are yet sold, but the popular taste has improved, and now the intermediate sizes are most sought for. A very beautiful straw fan from Germany has just been introduced, which, for the summer at least, takes the place of all other styles. Lace fans have, to a certain extent, been superseded, and the new arrivals are mostly plain colors, with painted ornaments, and decorated on the top with swan's-down. Pearl sticks are coming in vogue, but they are too expensive to become popular. Besides these goods, there are samples of photograph albums of all sizes, styles, and designs, but nothing essentially new. As we have said, these samples, such as they are, have not as yet been generally shown, and therefore but few orders have been received. Other invoices, however, are now on their way to this market, and when the present moving is over, and the importers and dealers become settled into their new stores, a handsome assortment of new goods will be shown.

There are no novelties of any importance upon the stationery market, and business, though not extensive, is satisfactory. The retail trade, during the past month, has improved considerably, but jobbers are quiet, as their country customers continue to give small orders, and for such goods only as meet with a ready sale. The importers and manufacturers are, to a certain extent, discouraged, as the backward season has seriously interfered with the spring trade. The weather having become more settled, however, many of the leading houses have started out their travelers, in the hope of encouraging a demand. The reports from the men on the road have not as yet been very encouraging, but this is readily explained by the fact that the time being too late for one season, is too early for the fall. Now, however, is the time to take orders for importation, and this is about the only trade on hand. These orders come in slowly, but more are expected during the month of May. Several of the leading importers have gone to Europe personally in search of novelties, and this would indicate that, though the present season is dull, there is every confidence in the future. Importers, jobbers, and retailers feel confident that there must be a general revival in trade toward the fall, and in the interval, though they do not anticipate heavy profits, they expect to do a paying trade. The summer sea-

son is, of course, always dull, but if money continues easy, there is no reason why the trade should not prosper and be prepared for great things when the cold weather comes.

Novelties.

We desire to call attention to the elegant line of wall-papers imported by Mr. Fr. J. Emmerich, No. 27 Maiden Lane. These goods are manufactured by the old established house of Delicourt (Hoock Frères, successors,) Paris, and are considered, both in regard to quality and design, to be unsurpassed. The manufacturer has been awarded medals by the International Expositions of 1851, 1867, and 1873. Mr. Emmerich has on hand a large quantity of samples, from which a choice can be made to answer any purpose. The stock on hand in this line of goods is small, but orders will be taken for any quantity. The hangings are, of course, more expensive than any thing of the same kind made in this country, but it may be said with truth that there is nothing manufactured on this side of the Atlantic that can equal them. The designs are furnished by the best European artists, and some of them are of the most elaborate character. The patterns designed for large halls or corridors are well worthy of attention, as they are probably the finest of the kind ever offered in this market. These patterns comprise a variety of hunting scenes, garden and water views, and rich interiors, after the style of Versailles. All these designs are lithographed in colors, and far superior to the ordinary block prints that are now so general.

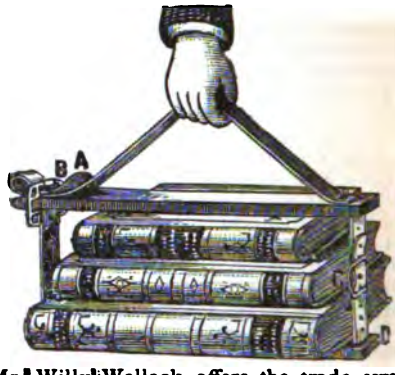
Messrs. Lee & Shepard, Boston, have recently put upon the market a very convenient article in the form of a roll for mailing, made of light but strong pasteboard, that will not crush in transmission. These rolls can be furnished of any size to suit engravings, pictures, music, chromos, etc. They are superior in every respect to the old-fashioned wooden rolls so long in use. They cost much less for postage, and require no paper or twine. They can therefore be used with a great saving of time and money.

One of the latest novelties in the way of stationery hardware is the wire book-rest. This is a strong, compact, adjustable book-rest, and is furnished at the moderate price of fifty cents. It can be used with any size book, and adjusted at any required angle. When closed, it occupies but a very small space, and can be readily sent by mail.

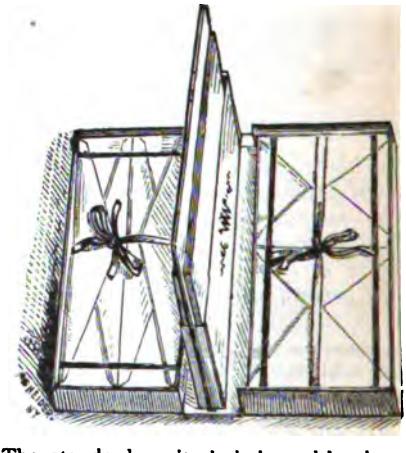
The newest article in fancy goods is the circular straw fan, imported from Germany. These fans are absolutely new, and may be had at all prices, from $4.50 per dozen to $24 per dozen. They are made of finely plaited straw, and handsomely trimmed with flowers and swan's-down. Some of them have bouquets of flowers and small humming-birds in the centre. They are certainly very elegant, and particularly adapted to the warm season for ordinary use. They are imported by Messrs. A. & E. Wallach, Nos. 451 and 453 Broadway.

Stone's stock cabinets are one of the latest articles upon the English market. It is designed for the use of stationers, for showing, selling from, and keeping in perfect condition all kinds and sizes of note-paper, envelopes, etc. They are made of all sizes.

Mr. Willy Wallack, Beekman street and Park Row, has just received a large invoice of the indelible pencils, manufactured by I. I. Rehbach, Ratisbonne. These pencils are the most convenient ever offered, as they may be used with all the facility of an ordinary lead-pencil, and at the same time produce the same indelible effect as ink. Letters written with these pencils may be copied in the ordinary copying-press. They sell for $13.50 per gross.



Mr. Willy Wallack offers the trade several other novelties, among which may be mentioned Boyce's excelsior book-clamp. This little article will be readily accepted by the trade, as its chief merits are simplicity, durability, and cheapness. It is quickly and easily manipulated, and having a leather strap for a handle, it can be carried upon the arm, leaving the hands free. This is of course a great advantage to school children in winter. Most of the other clamps in use can not be carried on the arm, and as the handles have more or less metal in their construction, they are painful to use in cold weather. It is expected that Boyce's clamp will meet with a large sale, as it only costs $2.25 per dozen, and can be readily sold at retail for 25 cents.



The standard papiterie is issued by the same house. The box here is the chief recommendation. The engraving represents it open, displaying its contents in a very satisfactory manner. The upright centre has pockets on either side containing paper, and the flat sides an assortment of envelopes. When open upon a table, the box forms a perfect cabinet, the contents of which may be seen at a glance.

Each box contains one quire legal octavo note, and one pack baronial envelopes, made of the new satin check paper, and one quire legal octavo note and one pack Alexandra No. 4 long envelopes, made of satin stripe paper of different tints. These boxes cost $18 per dozen.

Mr. Wallack has also improved the "stick it under my nose" paper-file. The improvements consist in two staples securely fastened under the nose, preventing it from being pressed down, and keeping the needle in its proper position, and in backing the metal plate on a black-walnut board, making the file stronger and more substantial.

LITERARY AND TRADE NEWS.

By a curious mistake between editor's desk and printer's case, a portion of an editorial of last week was reset, and much of its matter was presented to the reader in these columns also, no doubt to his grave perplexity. But we also have been moving, and that is a sufficient excuse in all New-York newspaper offices for any sort of blunder.

Mr. Joseph L. Blamire, the well-known head of the Messrs. Routledge's branch house in this country, sailed, with his wife and daughter, by last Saturday's steamer, for a few months' stay in England and Scotland. The wishes of many friends for a pleasant voyage and safe return follow him. On Friday evening, Mr. Blamire, with a few friends, was invited by the employees of the house to a collation at the lunching-room above the store. Mr. H. M. Reed presided at one end, and Mr. J. Lovell Smith at the other end of the table, and after the toast of the house had been responded to by three times three, the chairman gave the health of Mr. Blamire, and called on Mr. Marcus Woodle, Mr. Blamire's right-hand man, for some remarks. These remarks, felicitously congratulating Mr. Blamire on the pleasant relations that had always existed between himself and those about him, culminated in the pleasant surprise of the presentation to Mr. Blamire of a magnificent American watch, costing between $200 and $300, and a massive and beautiful chain. On the former was the recipient's monogram and the inscription, "Presented to Joseph L. Blamire by the employees of the American House of George Routledge & Sons, on the eve of his departure for Europe: New-York, April 30th, 1875." Mr. Blamire responded happily, saying that he would ever treasure their golden gifts as mementoes of their golden friendship, and the pleasant gathering broke up with the singing of "Auld Lang Syne."

The second supplement to Watts's great Dictionary of Chemistry, one of the most important of recent scientific works, will make a large volume, bringing the dictionary down to latest dates in all the details of the science. It is nearly ready for publication by Messrs. Longmans & Co., of London, and the edition for the American market has been purchased by R. Worthington & Co.

Wm. F. Gill & Co. announce two new sets of books, the "Treasure Trove Series," which is to collect papers, apparently much as "Little Classics" does, although it is announced as on a new plan, the first to be called "Essay," and the second "Story," and the "Vade Mecum Series," two volumes of selections for common travel; and also a series of contemporaneous portraits of eminent French writers, artists, actors, etc., by Theophile Gautier, Arsène Houssaye, and others, comprising recollections of Gautier, Balzac, Scheffer, Alphonse Karr, and Rachel.

John Forster's Life of Swift is announced for publication by Murray.

New novels by Yates, "A Silent Witness," and Ainsworth, "Preston Fight," are to be published by Tinsley Brothers, London.

Baron Tauchnitz has in the press a biographical sketch of Prince Bismarck, with his portrait. It is said to be highly approved by the Prince himself, as being the best book yet written about him. The volume will shortly appear in the Tauchnitz "Translations of German Authors."

The author of "Antony Brade" and "The New Priest in Conception Bay" is at work upon a novel, the plan of which has occupied his thoughts for many years. Messrs. Roberts Bros. will publish it in the autumn. A recent critic, in *Scribner's Magazine*, in an article on Robert Lowell's writings, says: "Of the latest of these works, 'Antony Brade,' we can not speak too highly."

Messrs. Roberts Brothers will republish in this country the autobiography, memoirs, and correspondence of William Godwin. As Godwin was the intimate friend of most of the men celebrated in the literature of his time, the book will be one of unusual interest.

One of the most important sales of the season will be held by J. Sabin & Sons, through Bangs, Merwin & Co., at the salesrooms of the latter, Monday afternoon, May 24th, and following days. This is the library of Mr. Thos. W. Field, author of the "Essay on Indian Bibliography," and was used by him in the compilation of that work. It is of course full of Americana, especially rich in books relating to the Indians, collections of historical societies and works in American history and biography in general. The catalogue, already issued, covers nearly 400 pages, is very beautiful typographically, and is enriched by many bibliographical notes, and an interesting preface by Mr. Sabin.

Joaquin Miller has written a novel of California life, "In a California Eden," which will be published by Roberts Bros. It starts off in dashing style, with the picture of the election of a "Judge" at "the Forks," and promises to present live pictures of that curious semi-civilization which Bret Harte has worked so well. He is said to have completed also a three-volume novel of Italian life, and to have ready a new volume of poems.

Under the title of "Freedom and Fellowship in Religion," a collection of essays and addresses, edited by a Committee of the Free Religious Association, is to be published by Roberts Bros. Among the contributors to this volume are Rev. Messrs. Wasson, Longfellow, Weiss, Chadwick, Col. Higginson, and Mrs. E. D. Cheney, and the introduction will be written by Rev. O. B. Frothingham.

Wilson, Hinkle & Co. have now ready their new series of Graded School-Readers and Primary Speller, upon which a well-known educator, Thos. W. Harvey, A.M., has been

engaged for several years. These Harvey's Readers promise to attract wide attention among teachers, since in their preparation all the recent advances in teaching have been considered, and the best artists, including Darley, Moran, Miss Hallock, the Beards, and a score of others, have contributed illustrations.

THE Paris letters to the *Tribune* of M. Arsène Houssaye have made a real hit, and the publication of them by Wm. F. Gill & Co. in book form, which is promised for later in the month, will furnish bright summer reading. They give mirror-pictures of Parisian "life."

MR. B. F. TAYLOR'S "Pictures of Life in Camp and Field" is promised by S. C. Griggs & Co. for to-day. The book is made up of letters written to the Chicago *Journal* during our war, and are spoken of by Western critics as among the finest descriptive pieces in existence. One of them is to be printed in Mr. Rossiter Johnson's "Little Classics."

SCRIBNER, WELFORD, ARMSTRONG & Co. publish editions of the newly revised edition (by W. T. Lynn) of Sir David Brewster's life of Sir Isaac Newton, an admirable book; and of the History of Caricature and the Grotesque in Literature and Art, by Thos. Wright, which is an entertaining book, full of wood-cut reproductions, in the same field as Mr. Parton's current papers in *Harper's*, and in the form of the Chatto & Windus series of cheap books.

A NEW and much enlarged edition of Thomas' "American Fruit Culturist" is to be published soon by Wm. Wood & Co. Much of it is rewritten by Mr. Thomas, who is the assistant editor of the *Country Gentleman*, Albany, and all the new varieties and methods of culture are included to date. The new edition will be an octavo of 600 pages; the old was a 12mo of 450.

"HOME SKETCHES IN FRANCE, and Other Papers," by the late Mrs. Henry M. Field, nearly ready at G. P. Putnam's Sons, is put forth by her husband as a memorial for her friends, but it is of real interest to the whole reading public as the record of a remarkable woman's life and work. It contains, beside her charming letters from France, and pleasant descriptions of her visits to George Eliot and Mrs. Charles, some account of her later days by her husband, and a few of the many beautiful tributes paid to her memory by her distinguished circle of friends. It is a book that should be given to true women, as showing what may be done by them to make the world brighter and better for their presence.

MR. JOHN RUSKIN has just published in England the first part of "Mornings in Florence; being simple studies of Christian Art for English Travelers," on Santa Croce; and the first part of "Proserpina: Studies of Wayside Flowers, while the air was yet pure among the Alps, and in the Scotland and England which my father knew." This is a charming title-page for the bibliographer.

BUSINESS CHANGES.

OAKLAND, CAL.—Strickland & Co., formerly of Milwaukee, Wis., have closed their business there, and resumed the bookselling, stationery, and fancy goods business in Oakland, California.

They want publishers', stationers', and manufacturers' lists sent to them.

MR CHARLES D. PRATT, importer and dealer in fancy goods, has removed from No. 41 Maiden lane to Nos. 451 and 453 Broadway, where he forms a combination with Messrs. A. & E. Wallack.

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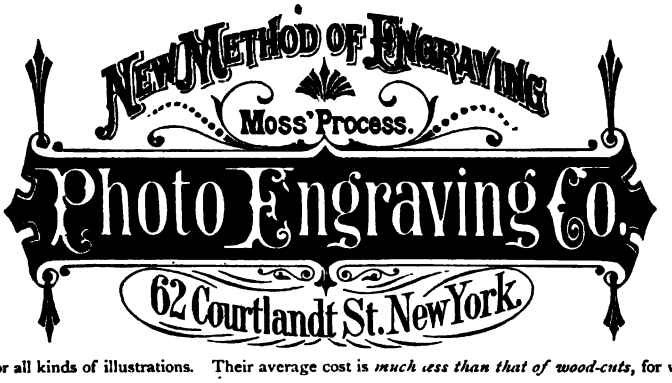

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THE publication of General Sherman's Memoirs is unavoidably postponed until the 22d inst. The orders which have been received exceed the supply, so that a new edition had to be prepared by the Appletons.

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"ECCE FEMINA; or, The Woman Zoe," by "Cuyler Pine," who is the lady disputant with Wm. Allen Butler of the authorship of "Nothing to Wear," then Miss Peck, but since married and dead, is brought before the public by G. W. Carleton & Co. in a red-line volume, which will attract more attention than the pamphlet form in which it was concealed last year. It is on the Magdalen subject, and is a plea, in many respects strikingly put, for the reception of the penitent who seek a reformed life. Much of its thought is analagous to that of Miss Phelps' "Hedged In."

ANOTHER interrogative novel, "Did She Do Right?" is ready; this time by the author of "An Old-Fashioned Boy." It is published by Messrs. S. T. Souder & Co., of Philadelphia, successors to the firm of Wm. B. Evans & Co. (dissolved by the death of Mr. Evans), who have also ready a new edition of Mr. Talmage's "Crumbs Swept Up."

JOHN CHURCH & Co., Cincinnati, O., the publishers of *Church's Musical Visitor*, offer musical people a rare inducement to become subscribers to that excellent journal. Believing that no premium could be more acceptable to musical people than *good music*, the publishers have just issued, for this especial purpose, three really valuable volumes of beautiful music, each book suited to a different capacity and style, as indicated by the titles. The "Song Premium" is a collection of popular songs, by many first-class composers. The "Piano Premium" is for those who prefer instrumental music. This book contains thirteen pieces of music, by Strauss, Kinkel, and others. The "Classic Premium" is for advanced players, being a fine selection of music by such composers as Chopin, Beethoven, Mozart, Wagner, etc. Either of these volumes is alone worth several times the price asked for the *Visitor*, to say nothing of the regular monthly visits of the music magazine itself. Choice of the above books, *elegantly bound in cloth*, will be sent to every subscriber to the *Visitor*. Subscription price of the *Visitor* is $1.50 a year. The publishers will send specimen copy, with list of contents of premium volumes, on receipt of one stamp.

TUTTLE & Co., of Rutland, Vt., were burned out last month, but are enterprisingly laying in a new stock of goods with which to continue their business of twenty-five years' standing.

A NOVEL called "One Summer," the work of a young lady hitherto unknown in literature, is to be published by J. R. Osgood & Co.

"ONE hundred years may come and go," says the Boston *Transcript* pleasantly, "ere there is such a demand for another book as there is for Colonel Higginson's 'Young Folks' History of the United States,' just now. The publishers, Lee & Shepard, undoubtedly met a public want in bringing it out."

A Word to the Faint-Hearted.

THE necessary friction in getting a reform like that of the book trade into working order, and the discouragements that have come of this year's dullness and the delay of the completion of the reform, are likely to cloud the minds of many with doubts whether, "after all, reform is going to be a good thing or not." These doubts are inevitable, and were to be foreseen. In any work of the sort there must be discouragements during the period of transition, that come close home to the reformers themselves, and overshadow, to all but the bravest-hearted and farthest-sighted, both the good and the future triumph of the whole reform.

We trust any of the faint-hearted will simply go over the grounds on which the reform was started, and thus convince themselves that beyond all discouragements it is well worth working for. If they will but ask themselves what the tendency of the trade is without this reform, they will need little further argument. As we have often said, but have to say again and again, the alternatives before the trade are a breaking up of the distributing system, or the triumph of this reform. Get down to "hard-pan," and those are the real facts of the case. In view of such an issue as this, the discouragements of the reform sink into insignificance.

The trade ought to come together at Niagara Falls with twice the faith that even the enthusiasm at Put-in Bay called forth. They should look behind the apparent difficulties to the real bearings of the reform. It is a question of life and death to many of the trade, the most vital of issues. Nevertheless, whatever discouragements there are, should be brought fearlessly forward, and looked full in the face. Such remarkable progress toward reform, if not in reform, has been made during the past year, that the trade can well afford to discuss the whole question.

We expect to see at Niagara the most remarkable gathering the book trade has ever known. If any faint-hearted can not cure themselves before that time, all they have to do is to come there.

IT should be remembered that the reductions in fare to and from the next convention will depend upon how many express their intention to be in attendance. So send along the names!

THE trade will be interested in the letter from Mr. Randolph, published below. He voices the views of those who have been chiefly identified with the reform movement, and needs no word from us to call attention to what he has to say.

LETTERS TO THE EDITOR.

Messrs. Lippincott & Co. and Reform.

NEW-YORK, May 6, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: I have read with regret the letter of Messrs J. B. Lippincott & Co., addressed to the editor of the WEEKLY, and published in the issue of April 24th. The hope of the friends of reform, that the Messrs. L. & Co. were at last prepared to co-operate in the movement, has been disappointed.

As many members of the trade are anxious to know the present condition of affairs, a statement of the facts in their order is necessary.

At the Put-in Bay Convention, the member of the firm of Messrs. L. & Co. who was present was without authority to act, and consequently the house did not there identify itself with the reform. At the meeting of the Philadelphia trade, in December, the firm, though fully represented, took no active part in the proceedings, and subsequently declined to sign the paper, as signed by the Philadelphia trade, and which was essentially the same as that signed by all the leading houses of New-York and Boston.

Before presenting their report to the Central Association, in February last, the Committee on Signatures addressed a letter to Messrs L. & Co., earnestly soliciting a reconsideration of their action, but without success. After the publication of the report, Messrs. L. & Co., in a letter to the WEEKLY, took open ground against the proposed movement, and argued as to the impossibility of carrying out its provisions.

Their position, which had up to this time simply delayed, now virtually estopped, the reform at the East.

On the 23d of March, Messrs. L. & Co. unexpectedly presented their plan of reform, which was more radical than that proposed by the Convention; but which it was not now possible to adopt, in view of the fact that there was no authority to change the rule of the Convention. This led the officers of the Central Association, on the 8th of April, to address a letter to Messrs. L. & Co., congratulating them on the position taken in their March letter, and expressing the hope, inasmuch as the rule of the Convention could not now be changed, that Messrs. L. & Co. would in the mean time co-operate with the trade of the country on the present basis of the reform, and thus secure an immediate and practical result. The reply of Messrs. L. & Co. is so brief that it may be inserted entire:

"PHILADELPHIA, April 18, 1875.

"MESSRS. RANDOLPH, BARNES, ARMSTRONG, ETC., New-York:

"DEAR SIRS: We have much pleasure in acknowledging the receipt of your favor of the 8th inst., in which you so cordially approve the plan we recently suggested for the resumption of retail prices.

"Yours truly, J. B. LIPPINCOTT & CO."

Thus their new position has been of no practical use, and the reform still waits.

I may be permitted to add, that Messrs L. & Co., in view of their well-known previous position, could hardly have expected the trade of the country to change at their suggestion its matured judgment, and its expressed will, in order to obtain the co-operation of the house of Lippincott & Co. That which had proved acceptable to all the leading houses of the country, and which had been heartily or cheerfully indorsed by very nearly all the trade, might surely be considered as worthy of confidence and support. The plan submitted, and rejected by them, represented a capital of millions of dollars. It was not the plan of a party or of a clique, but it bore the indorsement of all the oldest, the most sagacious, and the most intelligent, as well as of the youngest and more humble members of the trade in the three great cities. Never in the history of the trade has there been a movement which was indorsed with such unanimity. And yet Messrs. L. & Co. would seem to require that all this should go for nothing, and that all the work of convention, assembly, and committee should be gone over on a changed basis, in order to secure *their* tardy and reluctant co-operation.

Now, in saying this, I do not desire to raise a controversy with my old friends Messrs. L. & Co. I believe in the right of private judgment, and in their *abstract* right to assume any attitude on this question that may seem best to them. As one who has had, and still has, a deep interest in the reform movement, who has come very largely in contact with all branches of the trade, I might except to Messrs. L. & Co.'s suggestions in their letter of April 19th, that some of those who have been actively engaged in it have been governed by unworthy motives, but I will let it pass. It should be stated, moreover, that more time has been spent in conference and correspondence in the effort to induce Messrs. L. & Co. to identify themselves with the reform movement, than was required to secure the co-operation of the entire trade of the cities of New-York, Boston, and Philadelphia. That the effort was in no wise successful is a matter of great regret.

Nevertheless, the reform is not dead; it simply waits. In the mean time, let none of its friends and advocates be discouraged. Those who have it in charge here have labored diligently, and they mean to continue their work. Let it be remembered how *very near* they came to a complete success, and that the responsibility for the present delay and seeming failure is not with them. A. D. F. R.

BOOKS RECEIVED.

HOME SKETCHES IN FRANCE, AND OTHER PAPERS, by the late Mrs. Henry M. Field. (G. P. Putnam's Sons.) The brilliant and distinguished woman, the writer of these sketches, has but recently been missed from New-York society, of which she was for many years one of the brightest ornaments. Her death occurred just two months ago, and called forth from the press and from friends some of the most touching tributes to her talents and worth that have ever been penned. These her husband has gathered together, with his wife's sketches of social and literary life in France, already known as contributions to periodical literature, and made into one handsome volume for the convenience of friends and the gratification of the public generally. The papers which will attract the most attention and be most universally read are those on George Eliot and Mrs. Charles, the author of "The Schönberg-Cotta Family," which are found at the close of the volume. 12mo, cloth, $1.50.

BRIC-A-BRAC SERIES: PERSONAL REMINISCENCES BY CORNELIA KNIGHT AND THOMAS RAIKES, edited by Richard Henry Stoddard. (Scribner, Armstrong & Co.) Miss Cornelia Knight, "Lady Companion to the Princess Charlotte of Wales," was a highly cultivated and accomplished maiden lady, who mixed for a number of years in very distinguished society both in England and upon the Continent. She numbered the Nelsons and Hamiltons among her acquaintances, and had the opportunity of observing the beginning of Nelson's mad infatuation for Lady Hamilton. In her attendance upon the Princess Charlotte, she became the unconscious depository of many court secrets and scandals which she faithfully recorded in her diary. Her reminiscences are thus, in a manner, supplementary to the "Greville Memoirs." She knew besides, Johnson and Goldsmith, Sir Joshua Reynolds, Burke, and many other celebrities of her day. Mr. Thomas Raikes was the son of a rich London merchant, with a strong love for social and literary life, who made the best of his opportunities, and kept a diary from 1831–1847, in which he minutely recorded the details of his association with every one of any mark at all. Mr. Stoddard speaks of his "voluminous and scrappy writing," the names of which no one even hears of at the present day. Mr. Stoddard, with his usual discernment, has given us just the cream of these two gossips' bulky diaries, completing a most attractive little volume for this popular series. Sq. 12mo, cloth, $1.50.

LITTLE CLASSICS, edited by Rossiter Johnson. Vol. Eleventh: HEROISM. (James R. Osgood & Co.) This volume contains "Little Briggs and I," by Fitz-Hugh Ludlow; "Ray," by Harriet Prescott Spofford; "Three November Days," by Benjamin F. Taylor; "The Forty-Seven Rônins," by A. Bertram Mitford, "A Chance Child," by Isabella Mayo; "A Leaf in the Storm," by Louisa De la Ramé. 24mo, cloth, $1.

PAUL MASSIE, by Justin McCarthy. (Sheldon & Co.) The success which this novel met with in England when first published, was due altogether to its own merits, as it appeared anonymously. It is now issued for the first time over the author's signature: his great popularity in this country is sufficient to win for it instant recognition, even if it were devoid of any very great worth; but it is not; it is a remarkably good novel, of the sensational school somewhat, but forcible and striking in plot, and with some very original delineations of character. Paul Massie himself and Madame de Luca stand out prominently as no ordinary creations. The foreign refugees are photographs from life, with their wild eyes and gestures, their shabbiness, and their general impracticability. 12mo, cloth, $1.50; pap., $1.

DOLORES, by Mrs. Forrester. (J. B. Lippincott & Co.) The pretty heroine of this novel is a little English girl, brought up in the old town of Rouen, and possessing a fatal resemblance

to Greuze's picture of *La Cruche Cassée.* Her striking beauty rivets the attention of Sir Guy Wentworth, an amateur artist traveling through Normandy, who straightway wants to paint her picture, and with whom of course she falls in love. This is but the opening scene to a succession of love entanglements, happy and unhappy, through which Dolores passes, and by which some very clever sketches of English society and English characters are given. One of the best novels out. 12mo, cloth, $1.75.

LEISURE-DAY RHYMES, by John Godfrey Saxe. (James R. Osgood & Co.) As charming a collection of short poems as the admirers of Mr. Saxe need wish to read. We think they will find among them some of the best things he has ever written. They include under "Leisure-day Rhymes," verses grave and gay on all subjects; under "Fables and Fairy Tales" is the largest selection, in Saxe's well-known style, bright, witty, and rhythmical. "Translations and Paraphrases," and "Epigrams," conclude the collection, which presents, we believe, every thing Mr. Saxe has written since his publication of "Fables and Legends of Many Countries." 12mo, cloth, $2.

THE DEFENSE OF GUENEVERE, and other Poems, by William Morris. (Roberts Brothers.) The title-page tells us that this volume of poems was reprinted in London, without alteration, from the edition of 1858. Since these poems first appeared, the author has attained a reputation he may well be proud of; but no one can overlook the promise plainly indicated in these, his first efforts. The versification is exquisite, and the treatment of the themes simple and tender, and the imagery full of warmth and rich coloring. The subjects of the poems are almost all taken from the legends of Arthur and the Knights of the Round Table. 12mo, cloth, $2.

FUSANG; OR, THE DISCOVERY OF AMERICA, by Charles G. Leland. (J. W. Bouton.) Mr. Leland presents here a translation of the memoirs of Professor Carl Friedrich Neumann, in which is embodied, taken from the Chinese, "The Narrative of Hoei-Shin," a Buddhist monk or missionary, who lived in the fifth century, and about the year 499, A.D., returning from a long journey in the East, gave an account of an unknown land which he had discovered, and which he called "Fusang," from a plant he found growing in great profusion (the great cactus, it is supposed), which slightly resembled the Chinese plant "Fusang." The country he reached is now, by many confirmatory proofs, supposed to have been Mexico. Mr. Leland has gathered together a number of interesting papers bearing upon the subject, also relating to American antiquities, with a *résumé* of the latest discussions of Fusang, by the advocates and opponents of the narrative of Hoei-Shin. 12mo, cloth, $1.75.

THE UNSEEN UNIVERSE. (Macmillan & Co.) To show to the best of the author's ability that the presumed incompatibility between science and religion does not exist, is the avowed aim of this work. The writer would reconcile the discoveries in science with the orthodox belief in the soul's immortality, and to sustain his ground has massed a quantity of material, the arguments of some of the brightest minds in science and religion. 8vo, cloth, $1.

LITERARY AND TRADE NEWS.

TRAVELERS should be delighted to learn that a new edition of Mr. Howells's charming story of "Their Wedding Journey" through Canada, is to be issued by Osgood in the handy "Saunterer's" style, uniform with "A Chance Acquaintance," which is the *vade mecum* of travelers up the Saguenay. Among other books to be published immediately is one by Dr. Dio Lewis, who argues "Prohibition a Failure," and insists that only moral efforts avail against intemperance; the eleventh volume of "Little Classics," "Heroism;" Mr. Saxe's "Leisure-Day Rhymes," and Dr. Ames' "Sex in Industry," already referred to.

D. LOTHROP & CO. call our attention to the fact that both the Messrs. Scribner and ourselves are in error in speaking of their edition of Tholuck's "Hours of Christian Devotion" as the first issued in this country. The work has been in their catalogue since 1870, when it was published by them.

PORTER & COATES have published "Miscellaneous Poems: Stories for Children, The Warden's Tale, and Three Eras in a Life," by "Moreton," originally issued for private circulation. The *nom de plume* was found to be that of a lady well known in Philadelphia society, Mrs. C. J. Moore, and another edition was called for. The poems are said to be beautiful in sentiment and tasteful in expression.

THE "Manual of Homœopathic Veterinary Medicine," of Boericke & Tafel, has had so marked a success that a second edition is called for, which is an enlargement and improvement of the first. It is written so as to be available to farmers, farriers, and others who have no knowledge of medical terms or processes, and its purchase may be recommended to all owners of live-stock as a measure of economy. The third volume of Dr. Allen's "Materia Medica" is in press.

"MY Dearest Foe" is the clever title Mrs. Alexander has selected for her new novel, which will be the serial in *Temple Bar*, and has been secured by Henry Holt & Co. for the "Leisure Hour Series." "Mr. Smith," one of the latest of these popular volumes, has proved so successful that it is already out of print. A new edition is being hurried through the press.

MESSRS. DODD & MEAD have moved into their new and elegant store, 751 Broadway, next to Schaus's, and close to the trade centre. It is very beautiful in its decorations, which are by Marcotte & Co., who have caught admirably the tone proper to a bookstore. The walls are in a delicate sage green, with which the maroon of the shelving and tables combines in an exceedingly fine effect; the ceiling is in a rich cream color, bordered in a beautiful and rich design. It is to the window designs, however, that the attention of lovers of the beautiful should be especially drawn; these are gems of this class of work. The sides and ceiling of the window are finished in fresco, on the same groundwork as in the body of the store, but with very rich designs in gold and colors ornamenting the panels and top. Dodd & Mead keep a handsome stock of books in their retail store; their large basement below is devoted to their own publications at wholesale, and at the rear of the ground-floor are the

offices of the firm, and the Sunday-school department, with a large collection of these books, and pleasant facilities for choosing. This house is very tasteful in its enterprises, and issues the prettiest cards we have seen; Prang's bookmarks, with the imprint of the firm in gold, being the latest. Dodd & Mead have earned an excellent reputation in the trade, such as few so young houses have been able to boast.

F. B. PATTERSON announces a book on the interesting subject of journalism. It is by a journalist of experience, Mr. C. F. Wingate, formerly city editor of the *Mail*, and now editor of the several journals of which Mr. Howard Lockwood is publisher, and is largely in the shape of interviews with leading journalists.

MR. DISRAELI was waited upon as Prime Minister, May 10th, by a deputation of authors, including Blanchard Jerrold, Tom Taylor, Charles Reade, Charles Dickens, G. A. Sala, Miss Braddon, Mrs. Wood, and others, to obtain his views as to international copyright action. Mr. Edw. Jenkins, as spokesman, "pointed to the appropriation and mutilation of the works of British authors by the book publishers of the United States, and asked if some remedy could not be found for the grievances." Mr. Disraeli replied that the subject had already come before the Government on the question whether a revision of the copyright law in regard to dramas was desirable. The Government would give the matter full attention, but a royal commission would be better than a committee of the House of Commons, because it would be more likely to be well acquainted with the subject.

IN our last issue, owing to a typographical error, the price of Rehbach's copying-pencils was given at $13.50 per gross. We are informed by Mr. Willy Wallach that the price to retailers is $18, and to jobbers, $15 per gross. The retail price is $2.50 per dozen.

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"The Keys of the Creeds," which applies the doctrine of evolution as the explanation of present religious beliefs, is just ready at G. P. Putnam's Sons, and is sure to attract very wide attention. It is a remarkably readable book, so simple is its style, and is curiously in contrast with "The Unseen Universe," which is enjoying a very good sale.

Scribner, Welford & Armstrong have a new volume by Ruskin—a series of readings from "Modern Painters," which work he declines to republish in full. It is made by a friend of the author—"the younger lady of Thwaite," as he curiously calls her—but has been arranged by him, and supplied with notes, in which he combats some of his own earlier positions. The book is curious as an example of his ideal bookmaking, as it was made under his directions. It is bound only in brown French morocco, flexible covers, with a single gilt line on the front close to the edge and the most simple of lettering on its squarely-made backing, and we must say it is a gracious relief from the prevalent over-ornamentation.

The Scribners publish immediately Marion Harland's "Breakfast, Lunch, and Tea," which is likely to sell by the ten thousand; Headley's book on the Adirondacks, which is just in time for the hosts who will throng there this summer; and "The Science of Praise," an admirably comprehensive service and hymn book, with music, for the use of any church which has no denominational ritual.

"The Better Self" is now ready at Porter & Coates', and, if it have anywhere near the popularity of the author's earlier work, "The Gentle Life" (which in England has reached its 21st thousand), will have a wide and quick sale. J Hain Friswell is the author. The same house has also in press for early publication, "Oldbury," by Annie Keary, and a translation by M. S. of "At Capri," by Carl Detlif (Miss Clara Bauer)—the two forming vols. 12 and 13 of their International Series of Novels.

"Ocean Born," completing the Yacht Club Series, is Oliver Optic's latest, and, with Mr. Kellogg's "Wolf Run" (the second of "The Forest Glen Stories"), is the current addition to Lee & Shepard's juvenile publications. A third work also now issued by them is a volume of essays, by William B. Greene, containing "Socialistic, Communistic, Mutualistic, and Financial Fragments."

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The Vital Question.

IT is not to be forgotten that, after all, the one question before the trade, the vital matter for the action of the Convention, is underselling and how to stop it. All others that come up are of importance chiefly as they bear upon this. That is the pith of platforms, and the key to the situation. What the trade wants is a thorough agreement, on the most practical basis, that selling books at ruinous prices shall be stopped. It can't be a trade, in any lasting sense, except this new state of things be somehow brought about.

The extreme competition consequent on the falling off of business and of prices in most trades since the war, has resulted in the offering of many classes of goods to the retail buyer at or close to their actual cost to the dealer. This is all very fine at first sight to the public, but sooner or later somebody has to pay for a deficit, and it is after all the public. The retail dry goods trade, for instance, on the west side avenues in New-York,—in which some have been offering books at ruinous prices as a bait for buyers of other goods,—are advertising goods at actually "bottom prices"; the very men in the trade who sell them the goods can not understand how they offer them so low. Many of these prices seem to ignore entirely such inevitable items as rent and running expenses, which must be a part of the cost of goods as they are sold, so that there is actually no profit for a man to live on, or a definite loss which subtracts from his capital. Now a man who is in active business can carry a chronic loss, by managing his credits, for a certain time; but, especially if he is doing a large business on small capital, as is now the fashion, he must sooner or later come to grief. Then the public must pay his losses. Suppose he fails at 25 cents in the dollar; the creditors have to pay 75 per cent of their credits to him for the recklessness with which they had helped him into bankruptcy, and this loss is by the inevitable law of political economy ultimately transferred to the business public at large. Mrs. B. has been congratulating herself on buying her new dress a dollar cheaper at some of these undersellers; but by-and-by Mr. B. perhaps is to lose his $500 by the failure of this underseller, or of the creditors he has dragged down with him. As a business system, it is all rotten, rotten, rotten, and the Amercan commercial world and the American public have to learn this to their cost sooner or later. Business can't be done on unsound principles without somebody or other getting hurt. This ruinous competition, begun by some one house to force trade, has wrought its natural results; every body has followed suit, the one who started is no better off, and there is no more trade *in toto* than there was before.

This is an example of the way it works in general business; the book trade is peculiarly unfortunate and fortunate in this respect because of the nature of its commodity. In most trades there is a natural protection to the local dealer, and the competition is limited to a narrow vicinage. But, as we have again and again shown, books being identical duplicates, the local book-dealer is pitted against the city undersellers, perhaps the great publishing house itself, and against them he has no chance at all. On the other hand, it is now decided by law that the publisher has a right to protect his prices,—an advantage in which the book trade has a superiority over most others. What the trade is aiming at is to convince the publishers that, in the first place for their own sake, as a matter of business safety, and in the second place in justice to the body of the trade, as a matter of business policy, they can not afford to give credit or to permit their goods to be sold to undersellers, or in any way to undersell themselves. The main thing is to bring the trade, the publishers in especial, into unanimous agreement on this principle and its practical application. We believe in the broadest application of it, in the most tho-

rough-going platform that can be adopted by the trade; and any house, as we have reiterated, stands in its own light, and in the light of its customers and the trade, by setting itself against a reform which is simply a return to the only principles of business on which business can safely be done. Therefore we at once favor the Lippincott platform and deprecate the Messrs. Lippincott's action. We want the best we can get: that platform is to us the best, and we are sorry that the Philadelphia house has prevented the trade from getting as far toward it as was possible this past year.

Now, the next thing is the Convention. That is where the trade is to decide what is the best thing we can get. It expects to see there the representatives of our largest houses, as well as retail dealers from all parts of the country, to the number, it is hoped, of three or four hundred. It has the right to expect this, for it simply means that houses which are wide-awake to the trade movement know what true business principles are. That is to be a place, not for the insistance on any body's plans, but for the friendly consultation of all concerned as to what is best to be done. For that reason, we hope not to see private grievances brought to the Convention, or questions such as are involved in departments of the trade in which the general issue is not involved; but every body should come prepared to give their best thought and best help to the settlement of this chief issue.

WE may state that favorable arrangements have been made with the International Hotel, Niagara (as also with the Spencer and Cataract), the Tifft House, Buffalo, and the Grand Central Hotel, N. Y., for especially low terms to the trade during the Convention and the ensuing Exchange; that a special train will be run from Niagara to New-York between them; and that railroad arrangements are progressing so that we hope in a few days to announce the names of members of the trade at centres all over the country, who will act as agents of the Committee in furnishing information and certificates. But we must have the names of those coming. *Come to the Convention*, AND SEND WORD NOW THAT YOU'RE COMING!

The Riverside Press.

THE engraving which accompanies this number of the WEEKLY will give to our readers some idea of the face of an old acquaintance, whose name has apared on well-printed books for a generation past. A recent purchase of land by the proprietors has enlarged the area of the establishment, so that it now occupies about four acres, extending to Charles River which flows behind, with streets on each of the other sides of the square. The buildings themselves are only partially shown in the engraving; they consis of one principal building for offices and the various departments of the manufactory, a large fire-proof warehouse for the storage of sheet stock and paper, a smaller fire-proof safe, wholly above ground, for the storage of stereotype plates, an engine-house and stereotype foundry, together with a number of dwelling houses for workmen, which stand within the inclosure.

The various departments contained in the Press are: 1. The Composing Room, with a large stock of type of the most approved cut, where men and women are employed upon all classes of work, of which law books, magazines, and privately printed books constitute an important part, and where a large corps of competent proof-readers is steadily engaged. 2. The Stereotype and Electrotype Foundry and Finishing Rooms, which, by their completeness of outfit in machinery and tools, enable the proprietors promptly to turn out durable and thoroughly finished plates. 3. The Press Room, containing a large number of cylinder, platen, and hand presses, adapted for all classes of work, from the finest wood-cut to an ordinary pamphlet or newspaper. 4. The Book Bindery, where every kind of binding is done, from that of a school-book in boards to an illustrated work in tree calf. While superior workmen are constantly engaged on fine bindings, chief attention is given to sheep and cloth work, both as regards the material used and the style of design, special artists being employed upon drawings for dies, and a thorough organization permitting large orders to be executed with great dispatch. 5. The Plate Printing Room, where steel-plate printing is carried on by workmen of long experience. 6. The Mailing Room, a well organized department for the distribution of the large editions of periodicals published by the firm, or manufactured and sent out by them on contract for others. 7. An important addition has just been made to the force of the establishment by the annexing of a large Lithographic Business, enabling the concern to undertake the execution of orders in the printing of maps, chromos, portraits, and all kinds of both plain and colored lithographic work.

The Counting Room occupies a portion of the front second story of the principal building. Here are the rooms of the proprietors, desks for the superintendents of the several departments, a library for the use of the work-people, who also have a well-established savings department, a telegraph station, safes for MSS., and communication with all parts of the building by means of bells and tubes. The people employed number between three and four hundred, and there is an organized fire department, frequently called out for practice with the hose which runs into every room.

The Riverside Press has a Boston office, recently fitted up, at the corner of Beacon and Somerset streets, and is represented in New-York at 13 Astor place by the resident partners here, Messrs. Hurd & Houghton.

The Riverside Press

Cambridge, Mass.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Chronic Introductions.

ATCHISON, KAN., May 8, 1875.

To the Editor of the Publishers' Weekly:

Herewith I hand you slip,* received from one of our customers. Although not informed of the action of Convention of Booksellers last summer, and mistaking it for the publishers' reform movement, his remarks are pertinent, and I inclose them to you. Two years since, a certain series of books was introduced in his district, and even to this date they can be bought in the town at introduction rates. This is the case throughout this State to a great extent. A man to whom we sell stationery, recently offered us forty-five per cent on school stock, at ninety days. In looking into the matter, I find he gets from three different publishers their books for introduction in his and adjoining counties, and they are virtually kept on sale thereby, as he pays only when reported as introduced. Please call the attention of school-book publishers to this. Truly yours, H.

* "What action was taken by the Western Booksellers' and Publishers' Union at Put-in Bay last summer, in regard to the introduction of books in a district where they had already been introduced and are still in use? Twice in this district have books, already in use, been brought here for introduction, thus injuring the retail trade.—L."

Dollar-Store Privileges: Neither Wise nor Fair.

———, May 7, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: I have just read your admirable article, "The Publisher's Power over Prices," which calls to mind a business transaction of recent date. When the business to which I lately succeeded was first started, a certain New-York publishing house refused, for five or six years, to sell their books at better than one third, unless one hundred volumes were ordered at one time. After a long struggle, my predecessors succeeded in convincing the publishers that it would pay them to sell us new books and old stock at the one hundred volume rate, because the house would, in the long run, sell more of their books, than to wait until a one hundred volume order could be made up (and get stuck). Lately they concluded to "go back" on the old contract, giving as their excuse that we were not selling enough of their stock. (Business, and books especially, has been slow during the last year, you know and they know.) But they will sell at one third. I can buy a $1.50 book, one at a time, published by this tight-discount firm, from our dollar-stores, at $1. And a week or two since, one of our customers, who wanted to purchase two hundred dollars' worth of books, found he could buy Dickens, Arabian Nights, and many others that he wanted, at the dollar-store for 95 c.; our price was $1.50, twenty per cent off. Will you please tell me how we can "reform" such publishers? Is it not plain to any sane publisher that the regular bookseller can not afford to buy one hundred volumes at a time at 90 c. when the dollar-stores can sell them at 95 c.? Booksellers should cry down such publishers' books as much as possible, and push other books. Why is it that the publications of Harper & Brothers are not on the shelves of dollar-stores, and yet the Harpers are about as successful and prosperous a publishing house as this or any other country can boast of? I have never heard of an instance where Harper & Brothers have offered their books to "outsiders" at a discount, and I have been in the business for many years; and the consequence is, I sell more of their publications than those of any other two publishers. Yours, G.

BOOKS RECEIVED.

RAPE OF THE GAMP, by C. Welsh Mason. (Harper & Bros.) A very motherly, bulgy, and shabby old umbrella is the "gamp" of this story; probably so designated from its resemblance to the one already celebrated in fiction as belonging to "Sairey Gamp." The author seems to have gone out of his way for a title, as the "rape" of this "gamp" has very little direct influence upon the action of the story. The story itself is a very good one, as the numerous readers of *Harper's Magazine* will testify. It contains some excellent sketches of life in a small English suburban town, and has the usual amount of love-making and marriages. 8vo, paper, $1.

THE ODD TRUMP. (E. J. Hale & Son.) A quiet, touching story, the chief scenes of it being laid in the old cathedral town of Gloucester. The author has aimed to write a story which should completely interest, and yet contain no assault upon morals or theology. We think he has succeeded admirably. 8vo, paper, 75 cents.

ALICE LORRAINE, by R. D. Blackmore. (Harper & Brothers.) Napoleon's campaign of 1812 forms the background of this novel. A young staff-officer of Wellington is intrusted with a large sum of money to carry to the starving British army. Infatuated by the beauty of a young Spaniard, he is untrue to his Kentish love, and false to his trust. The way in which an old Greek astrologer is mixed up in his affairs and comes to his rescue, makes the story read like a fairy tale. There is a vein of romance and improbability all through it, interwoven with so much that is real, that the novel possesses a peculiar charm. 8vo, paper, 75 cents.

THE MILLS OF THE GODS, by Mrs. J. H. Twells. (J. B. Lippincott & Co.) The finest portions of this novel are the descriptions of actual scenes which occurred in Paris during the siege of 1871. The "mills of the gods" are set in motion to overtake one Dyke Faucett, an unprincipled young Englishman, who entraps a young girl into a secret marriage

and then basely deserts her. Retribution is awarded him, however, sufficiently strong to satisfy the most exacting novel-reader; and his ill-treated wife lives through her sorrows to a long life of peace and happiness. 12mo, cloth, $1.50.

THE SATIRES OF A. PERSIUS FLACCUS, edited by Basil L. Gildersleeve, Ph.D., LL.D. (Harper & Brothers.) Out of two hundred and thirty-one pages of this handsomely gotten up volume, only twenty-six are taken up by Persius' satires. The rest of the work contains profuse and scholarly notes on the text, with a biography of Persius and an introduction to his works, and a "Critical Appendix," and an "Index." As will be seen, every possible aid is offered to the student. 12mo, cloth, red edges, $1.25.

THE WRECK OF THE CHANCELLOR, by Jules Verne. (James R. Osgood & Co.) As harrowing a story of shipwreck as one need wish to read, told in Verne's well-known style, through which his imagination, as usual, runs riot. In the "Saunterer's Series." 24mo, cloth, $1.50.

WE have received from the American Tract Society, "The Holly Boy," a juvenile work, 24mo, cloth, 25 cents; "Our Three Boys," by Sarah E. Chester, a book for boys, 12mo, cloth, $1.25; and a devotional work, "Morning Hours in Patmos," by Rev. A. C. Thompson, D.D. 12mo, cloth, $1.25.

OUR DETACHMENT, by Katharine King. (Harper & Brothers.) An English regiment quartered in a little county town in Ireland, with young and handsome officers ready for fun or flirtation to fill up the time, is the base of this story. Love affairs and incidents abound in it, there being no lack of beautiful and spirited Irish girls to second "our detachment's" efforts towards amusement. Parts of the novel are quite sad, and even tragical, and all of it worth reading. 8vo, paper, 50 cents.

BERTHA'S ENGAGEMENT, by Mrs. Ann S. Stephens. (T. B. Peterson & Bros.) Mrs. Stephens's numerous admirers will welcome a new novel from her pen. It possesses all the old vigor with no stint of sensational incidents. It is an American society novel, the principal scenes being located in New-England. 12mo, cloth, $1.75.

A SHEAF OF PAPERS, by T. G. A. (Roberts Brothers.) A few only of these papers have already been printed; they appeared in *Old and New*. They come from the pen of Mr. Thomas G. Appleton, a well-known Bostonian and a gentleman of leisure and cultivation. The volume will prove a delightful intellectual treat; it is one to read slowly and to dream over, being full of thoughts and suggestions, recollections of travel, and incidents in his own life in connection with people of literary fame, that every reader will be glad to have the opportunity of enjoying. 12mo, cloth, $1.50.

POEMS, by Mrs. C. J. Moore. (Porter & Coates.) Besides a number of short miscellaneous poems, this volume contains some stories for children in verse, and "The Warden's Tale" and "Three Eras in a Life;" the latter being poems of some length. The poems are all marked by considerable merit; the versification is very smooth and musical, and the sentiments pure, refined, and elevating. 12mo, cloth, $1.50.

DISEASES OF THE HORSE, AND HOW TO TREAT THEM, by Robert Chawner. (Porter & Coates.) A popular, concise, and reliable work on that department of veterinary science which treats of the horse and his diseases, written up to the present day, with some information regarding the apparently new diseases developed in the horse during the past years, with the best method of treating them, has been a long-felt want with owners of horses. This little treatise aims to supply this deficiency. 12mo, cloth, $1.25.

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Meredyth, F.—Arca: A Repertory of Original Poems. Post 8°. Trübner.....5s

Meteyard, E.—The Wedgwood Handbook. 12°. Bell & Sons.....10s. 6d.

Murchison, Sir R. I., Life of. Illustr. 2 vols. 8°. Murray.....£1 10s.

Noble, J.—National Finance. 8°. Longmans....7s. 6d.

Pattison, S. R.—History of Evangelical Christianity. 8°. Hodder & Stough.....8s. 6d.

Philosophy of Modern Humbug. 8°. Longmans. 7s. 6d.

Poushkin, A. S.—Russian Romance. Transl. Post 8°. Henry S. King.....7s. 6d.

Rae, E.—The Land of the North Wind. Post 8°. Murray.....10s. 6d.

Smee, A.—The Mind of Man. Illustr. 8°. Bell & Sons. 10s. 6d.

Strange, T. L.—Sources and Development of Christianity. 8°. Trübner.....5s.

Summer Days in Auvergne. By H. de K. Post 8°. Bentley.....5s.

Todd, H.—Arvan; or, The Story of the Sword: A Poem. Post 8°. Henry S. King.....7s. 6d.

Viollet-le-Duc, M.—Annals of a Fortress. Transl. by B. Bucknall. 8°. Low.....15s.

Warburton, Col. P. E.—Journey Across Western Interior of Australia. Illustr. 8°. Low.....16s.

Watson, J.—Patriarchal Days. A Poem in four cantos. Post 8°. Simpkin.....3s.

Wright, T.—History of Caricature and the Grotesque. Illustr. Post 8°. Chatto & Windus.....7s. 6d.

Year-Book of Facts in Science and Art for 1874. Post 8°. Ward & Lock.....bds., 2s.; 3s. 6d.

It is stated that the Comte de Paris has declined propositions made in England for the publication there of his history of the war in the United States, because he "would rather his history should be translated and published by Americans."

The *Publishers' Review* sends us its second number, for May 15th, in covers, for which we have to thank the publishers, John H. Bentley & Co., 37 and 39 S. Third street, Philadelphia. We trust it may do good service in the bibliographical field.

Chief-Justice Sir Edward Creasy, of England, has in press a new book, entitled, "First Platform of International Law."

The Book Fair and its Arrangements.

THE Committee on Assemblies has already received a considerable number of assurances from members of the trade in all parts of the country, that they will be present at the Convention, and nearly half of those so far communicating were not present at Put-in Bay. The great proportion of these, we believe, will come to New-York to the Book Fair, for the success of the arrangements thus far gives promise of an offering of books which must attract all enterprising dealers. Many of the leading houses which showed their sense of the demoralizations from the auction system, by refusing to contribute to the old trade sales, have already made arrangements with Mr. Leavitt for representation at the exchange. We may already state that the lists of D. Appleton & Co. —we give the names in order of entry—Sheldon & Co., Ivison, Blakeman, Taylor & Co., A. S. Barnes & Co., Harper & Brothers, John Wiley & Son, Hurd & Houghton, Macmillan & Co., Henry Holt & Co., Thomas Nelson & Sons, W. J. Widdleton, George Routledge & Sons, G. W. Carleton & Co., G. P. Putnam's Sons, will be offered at the special terms; and since we received this list, we learn Mr. Leavitt has been negotiating with the houses of other cities. We may safely say that no such opportunity of buying goods on special terms, in a sensible and safe way, has ever been offered to the trade.

The arrangements for the accommodation of sellers and buyers promise the fullest conveniences. Mr. Leavitt has the offer of the use of the reading-room opposite his regular salesroom, which gives the entire second floor of the Clinton Hall building, and proposes also to use the third story above his salesroom, cutting a special stairway for direct communication. Ample provision will be made for desk room and sample shelving, and the trade is sure to be well accommodated.

The present sale is of course an experiment, and can scarcely be expected, following a large spring trade sale, to equal the results of the new system once it gets fairly into operation, and experience shows when is the best time to hold it. Nevertheless we anticipate a great success even this year. Next year, provided the sale be held about this time, we propose to issue the *Uniform Trade List Annual*, if publishers will make it possible by printing their lists in time, just previous to the fair. This year we propose as an expedient, to supplement the uniform *Trade List Annual* of 1874, which, at the suggestion of the Committee, will be used as a basis of orders, with a special number of the WEEKLY, to contain full information as to the exchange, and the contributions thereto, and give publishers opportunity to advertise their lists of new books issued since the *Annual*, or any special lines to which they desire to call attention. This will be sent to all subscribers to the ANNUAL and WEEKLY, and to any others on the Messrs. Leavitt's trade sale catalogue lists, and be freely distributed at the Convention, so that the trade shall be fully informed as to the fair. We should be glad to see in this a list of those intending to come as buyers, provided they will send in their names.

The Book Exchange promises to secure all the advantages of the trade sales and manifold more, and to avoid the demoralization they helped to bring upon the trade. Every one in the trade is therefore interested in making them an assured success.

WE have a letter from a leading school-book house, urging us to publish the *Trade List Annual*, while a prominent miscellaneous house counsels that it be delayed till fall, so as to get in all the next season's books. These conflicting opinions illustrate our frequent difficulties in reconciling opposing interests. It is our endeavor to do the best for all concerned, and, as above stated, it will probably be found wisest hereafter to issue the *Annual* just before the Book Fair. That for 1875 will be issued about September.

EVERY one who thinks of coming to Niagara should notify the Committee at once, *by letter*. If they can't come when the time arrives, it is not proposed to subpœna them on the strength of their promises; so no one need fear to send in his name, even if he may be prevented from coming. Send in the names.

SOME English publishers, at the inspiration of an ingenious librarian, have struck a new idea in advertising. They propose to call public attention to their new books by giving them away to the public libraries. The next thing is for the butchers to supply restaurants with their mutton-chops free of charge. We suggest that the libraries may as well charge the publishers for shelf-room!

WE present herewith a copy of the admirable portrait of the late John Harper, engraved on steel by Halpin, which is at once an excellent likeness and one of the finest examples of steel-plate engraving yet produced in this country. We had intended publishing this in connection with the obituary notice of the honored

veteran (in No. 172), but the necessary delay in the preparation of the plate has compelled us to defer it to this number. Mr. Halpin engraved similar likenesses of all the four brothers, and those of James and Wesley Harper are to be found in the *American Catalogue* for 1871.

A WESTERN librarian sends us the following, which we heartily commend to publishers who need the suggestion. We know from personal experience of some instances, that it needs to be heeded:

"Amongst the many useful reforms that the *Publishers' Weekly* is so ably advocating, can't it say a word regarding the binding of books? The new books that we put into the library frequently come to pieces by the time they have been out of the library three or four times. The sewing is poorly done, sections are often barely caught by the thread, consequently they drop out in reading the book through once or twice, and the thread is often poor, breaking very easily. We have to keep a binder at work all the time rebinding our books. We have books in our library that were bound fifty and even one hundred years ago, that are more substantially done than any books we get these days. How is it? Are we going backward in the art of stitching and sewing books? Perhaps the publishers think the consumption will be greater if they only wear out fast. But such a view of the subject would hardly be creditable to our enterprising publishers."

Of course no publisher proceeds on the theory spoken of, but there should be more care in requiring from the binder permanence as well as beauty. Poor binding is one of those faults in a book which hurt the sale of the same publisher's following issues among private buyers, without his hearing any thing of the reasons for the decreased sale. It does not appear until the book has left the bookseller, and the grumblings do not therefore reach headquarters.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Southern Bookseller's Plaint.

VICKSBURG, MISS., May 20, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: Seeing a notice in your WEEKLY of May 15th for another convention of booksellers, at Niagara, I should like very much to contribute a "mite" toward helping along this much-needed reform in the trade. We are sadly in need of some reform in the book business, especially in this part of the country, in order to sustain an honorable calling that is now so rapidly going to decay.

I suppose that it is almost useless to speak about the abuses of the trade, and the great difficulties that a retail bookseller has to labor under at this day, in trying to keep a bookstore—that is, as a bookstore should be kept.

After a laborious experience of fifteen years in the so-called book business in this city, I see it growing beautifully less each year. My oldest and best patrons and friends will now call and get the publishers' retail prices of books, and then ask me to make a reduction (or they will not purchase) of from 20 to 30 per cent discount, saying that they can buy, which is true, from the publishers at that rate. Consequently I often have to tell them to go or send to the publishers, sooner than that I should "work for nothing and board myself."

Were it not that the regular, or what used to be called the regular book trade, is now so mixed up with periodicals, music, fancy goods, toys and notions, etc., a bookseller proper could not make even a living outside of a few great centres of trade.

As matters are now in the book trade, there is no encouragement for a bookseller to pay much attention to the regular book business.

Yours truly, H. C. CLARKE.

Humors of the Trade.

IN the delightful city of Binghamton, Mr. Sears, whom many of your readers perhaps will know, has a very neat and pretty bookstore, on one side of which he has arranged a place for keeping customers' papers and magazines, being pigeon-holed off alphabetically for subscribers' names. A few days since a lady came into the store, and accosting the clerk who stepped forward to wait on her (a clerk who, by the way, was more noted for his alacrity in attending to the wants of patrons than for any very extensive knowledge of the book business), she inquired, "Have you 'Mrs. Jerningham's Journal?'" "If you will wait a moment I will see, madam," he replied; and stepping to the pigeon-holes, he looked carefully through for a few minutes; then returning, said: "I can't find it among either the J's or the G's; are you a regular subscriber, ma'am, or only transient?"

BOOKS RECEIVED.

ART LIFE AND THEORIES OF RICHARD WAGNER, selected from his writings and translated by Edward L. Burlingame. (Henry Holt & Co.) All lovers of music will be grateful to Mr. Burlingame for placing within their reach these selections from Wagner's writings. Wagner is so utterly unknown here as a writer that these sketches come to us as revelations of a nature so long misunderstood, and a genius only fully recognized of late years. His theories of art are explained most clearly and explicitly in a paper he entitles "The Music of the Future," while in "The Purposes of the Opera" he defines the undeveloped possibilities of the operatic stage. His brief autobiography is rich in interest, as is also his "account of the production of 'Tannhäuser' in Paris."

Two sketches which are given, "An End in Paris" and "A Pilgrimage to Beethoven," were written by Wagner in early life and while in great need in Paris. They present him in a most favorable light as a writer of prose fiction, a character altogether new to us in this country. An account of the inception and progress of the opera-house at Bayreuth, with a catalogue of Wagner's published works, conclude the volume. Mr. Burlingame found Wagner's word-painting as abstruse in many cases as his music; but his easy, flowing translation proves his difficulties were not unconquerable. 12mo, cloth, $2.

BREAKFAST, LUNCHEON, AND TEA, by Marion Harland. (Scribner, Armstrong & Co.) A new book from Marion Harland, with new receipts for the getting up of delicate and delicious breakfasts, luncheons, and teas, needs only to be made known to find purchasers by the thousand. None of the receipts in it have been given in any previous volume of Marion Harland's, and they are not only new, but tried and proved. The book is full of suggestions for the housekeeper, and sound, practical, common-sense advice. 12mo, cloth, $1.75.

OUR NEXT-DOOR NEIGHBOR: A WINTER IN MEXICO, by Gilbert Haven. (Harper & Brothers.) A handsomely gotten-up, and a very interesting and absorbing volume of travel. The author made good use of his winter, seeing all that was to be seen throughout Mexico. His descriptions are unusually graphic, and give one a most excellent idea of places, and of the general condition of the country. The great need of missionary labor is made evident from Mr. Haven's last chapter, in which he sums up the experiences and advancement made in Mexico by the Christian Church. The volume is richly adorned with illustrations. 8vo, cloth, $3.50.

MAN AND BEAST HERE AND HEREAFTER, by the Rev. J. G. Wood. (Harper & Brothers.) The Rev. J. G. Wood, the author of the popular work, "Homes without Hands," offers a very ingenious plea for the immortality of the lower animals. He has collected a vast amount of anecdotes about all kinds of birds, animals, and fishes, to illustrate and prove that they possess with man the attributes of reason, language, memory, a sense of moral responsibility, unselfishness, and love, all of which we admit belong to the immortal spirit; hence he argues these qualities are as imperishable in the animal as in man, and that he will share our immortality hereafter as he does our mortality at present. If his arguments do not prove conclusive, the variety of interesting anecdotes he presents will afford most delightful reading to grown folks and young folks both. 8vo, cloth, $1.50.

THE ADIRONDACK; OR, LIFE IN THE WOODS by J. T. Headley. (Scribner, Armstrong & Co.) A new edition, with a great deal of additional matter, of a work a long time in the market. It includes a map of the Adirondack region, the first complete one ever published; also a table of the elevations of the mountains and lakes, never before so full or accurate. The steel plates which illustrate it are very fine. 12mo, cloth, $2.

THE SERVICE OF PRAISE, by Rev. William T. Eustis. (Scribner, Armstrong & Co.) This volume was prepared to meet a general call in the churches of Christ, for a fuller and freer participation in public worship by the congregation. It contains fifty-six arrangements of special services on as many themes relating to Christian life and experience. Accompanying each, on the opposite page, is appropriate music. The whole service is arranged in this way for choir or congregational singing. 8vo, cloth, $1.50.

PERSONAL RECOLLECTIONS OF THE WRECK OF THE VILLE-DU-HAVRE AND THE LOCH EARN, by N. Weiss. (A. D. F. Randolph & Co.) A sad memento, by one of the saved, of the fatal night which witnessed the loss of the Ville-du-Havre, with most all of her passengers. 12mo, cloth, $1.25.

THE WORK OF GOD IN GREAT BRITAIN, UNDER MESSRS. MOODY & SANKEY, by Rufus W. Clark, D.D. (Harper & Brothers.) Contains biographical sketches of Messrs. Moody & Sankey, with an account of the work they have accomplished in England, Ireland, and Scotland during the years 1873, 1874, and 1875. 12mo, cloth, $1.50.

RIME OF THE ANCIENT MARINER, by Samuel Taylor Coleridge. (Kilbourne Tompkins.) This edition of Coleridge's poem is most elegantly gotten up and illustrated. The illustrations, twenty in number, are from the pencil of F. Noel Paton, R.S.A., and are quite remarkable. The work, coming from a young firm, is quite noticeable for its typographical excellence, and the enterprise in issuing it. It would make a most acceptable Christmas gift-book, as it will hold its own against the gift-books in the market, both on account of its merits and cheapness. Cloth, $2.50.

THE YOUNG DOCTOR, and LUDOVIC AND GERTRUDE, by Hendrik Conscience. (John Murphy & Co.) Two of Conscience's simple, interesting stories. They are so pure in sentiment, and so devoid of all religious controversy, as to be particularly adapted for the perusal of the young. Each, 12mo, cloth, $1.

AMERICAN PIONEERS AND PATRIOTS: Adventures of the Chevalier de la Salle and his companions, by John S. C. Abbott. (Dodd & Mead.) The wild and romantic adventures of La Salle and his companions can be recommended to the boys as both instructive and amusing reading. This volume will rank as one of the best of this series. 12mo, cloth, $1.50.

MABEL WALTON'S EXPERIMENT, by Joanna H. Mathews. (Robert Carter & Brothers.) Another of "Miss Ashton's Girls," full of life and frolic and ideas. Her story will charm young readers, as have all the other works of this talented authoress. 12mo, cloth, $1.25.

THE KEY OF THE CREEDS. (G. P. Putnam's Sons.) The "God of the Naturalist," this author tells us, has nothing to do with the "God of the Theologian;" and as he repudiates the former as belonging to the worst side of our natures, and—"the devil"—it may be seen that the progress of the scientists is not taken into account in his work. He merely seeks to trace out the sources of the various superstitions which form the basis of creeds, and finds them, in the crude state, far back in the days of paganism and ignorance, shrouded in darkness, but satisfying man's needs for an ideal. As man's condition changed, we have the same

theories idealized by education and intelligence, differently interpreted by different natures, eventually giving the world what we call Christianity. Though he does not deny God, nor revelation, nor immortality, he endeavors to show that Christianity was an outcome of the time and of man's mind as much as a revelation from above. The work is given in the form of letters, and is written in a familiar and very pleasing style. 12mo, cloth, $1.50.

ADDRESSES AND LECTURES OF D. L. MOODY. (A. D. F. Randolph & Co.) This pamphlet supplements the one issued by this firm some time ago, recounting the success of the Messrs. Moody and Sankey in their missionary labors in Scotland, Ireland, and England. The narrative of their efforts in Liverpool and London is continued in this work, and the addresses of Mr. Moody given. 8vo, paper, 50 cents.

WE have received from W. W. Whitney, Toledo, "The Beautiful By-and-By," by S. H. Blakeslee, 35 c.; and from M. Gray, San Francisco, "Tantum Ergo," by Rev. Fr. Di Marzo; "Stars of the Summer Night," by Oscar Weil, 40 c.; "When, my Saviour!" by Oscar Weil, and "Little Sunshine," by David Nesfield, 30 c.

LITERARY AND TRADE NEWS.

MESSRS. WILLIAM WOOD & CO. have quietly in hand an enterprise of scarcely less magnitude than Appleton's Cyclopedia. They secured the exclusive right of translating into English the great "Cyclopedia of Practical Medicine," edited by Prof. Dr. von Ziemssen, of Erlangen, and to which the ablest clinical instructors of Germany contribute the special treatises, and now have sixty or seventy scholars, in various parts of the world, at work upon the translation. Several volumes have been issued, and it is to make in all fifteen huge octavos, of 500 to 700 pages each. Notwithstanding the narrow limits of its circulation, the work is put at $5 per volume. The typography is very clear, the type having been ordered expressly for this work, and the Cyclopedia will do us credit in the English market, which William Wood & Co. are also supplying —tit for tat!—through Messrs. Low.

B. WESTERMANN & CO., 524 Broadway are, the American agents for the new English periodical, *Hallberger's Illustrated Magazine*, to be issued shortly in Stuttgart by the publishers of the popular illustrated German weekly, *Ueber Land und Meer*. It will be edited by the poet Freiligrath, and will appear every three weeks

CIRCULAR No. 2, of the Bureau of Education, just received, presents an excellent summary of Education in Japan, with which Americans have so much to do. This work is interesting to the trade, for it has already created a considerable market for American books.

THE Boston bookstores miss the familiar and never-mistaken figure of "Tom Folio," Mr. Joseph E. Babson, who died last month, after a long illness. He was as singular a man as one meets in these times, shy and modest, but a man to know. With a certain class of literature, especially the estrays of standard writers, he had more acquaintance probably than any scholar in England or America, and to him the public owes the "Early and Late Papers" of Thackeray; "The Wishing-Cap Papers" of Leigh Hunt, and much similar reclaimings of waifs by Hawthorne, Lamb, Steele, and others. He never made himself prominent, and yet he leaves a place that there is no one to fill.

MESSRS. ST. JOHN & KING, 104 William st., have issued a new style of fancy note-paper, called the "Royal Duchess." There are four tints.

MESSRS. PORTER & BAINBRIDGE announce a new paper, called the "University Plaid." It is sold either by the ream or the box, and may be had of various sizes.

THE attention which is paid to children nowadays is one of the most notable facts of bookmaking. The new "Outline History of the United States," by Benson J. Lossing, which Sheldon & Co. are putting out for the fall campaign, has several hundred illustrations in its four hundred twelvemo pages, of the most interesting character. There are one hundred and twenty-five portraits of great men, twenty-six full or half-page illustrations, sixty and more maps and plans, several of them colored, and others giving with remarkable clearness the military plans of the rebellion battle-fields, and a great many other cuts. The text is full of good features: its typography is very distinct, and its questions, reviews, and appendices admirably calculated to fix the facts in the pupil's mind.

THE Systematic Beneficence Society, of Birmingham, Ct., offers, through its secretary, Mr. George W. Shelton, a prize of one hundred dollars for the best tract ("that shall be judged satisfactory") on giving a percentage of one's annual income for charity. The essays must reach the Secretary by July 1st.

A NEW catalogue, No. 44, has just been issued by J. W. Bouton.

THE National Temperance Society, 84 Reade street, offer large prizes for "A Standard Temperance Prize Essay." It is to be in three parts, and prizes are now about to be awarded to competitors for the first, namely: "The Scientific; embracing the Chemical, Physiological, and Medical Aspects." The other two parts are "The Historical, Statistical, Economical, and Political," and "The Social, Educational, and Religious." For the best essay under each of these two heads $500 will be paid, and $300 for the second best. The offer remains open till July 1, 1876.

PRESIDENT R. MILLIGAN, of Bible College, in Kentucky University, died March 20th, leaving his second volume of "Analysis of the New Testament" unfinished. It is doubtful about its being published.

MR. WILLIAM H. YOUNG, of Troy, has sailed for Europe.

J. SABIN & SONS have published a very clever etching, after George Cruikshank, of "The Last Man on the Beecher-Tilton Jury," with an extract from the New-York *Morning Journal* of A.D. 1925. The survivor is an old gray-beard, trumpet to ear, who sits solitary in the jury-box, surrounded by piles of *verbatim* reports marked "1875," "1895," "1920," etc. There is capital humor in it.

THE remarkable book entitled "The Unseen Universe; or, Physical Speculations on a Future State," just published by Macmillan & Co., of New-York, turns out to be the joint

production of Prof. P. Guthrie Tait, of Edinburgh, and Prof. Balfour Stewart, of Owen's College, Manchester.

MANY of the trade who met Mr. August Auerbach, son of the great German novelist, at the Put-in Bay Convention or elsewhere, during his stay in this country, will be glad to learn that he has become a member of the trade in Stuttgart. While here, he made it his especial business to study the American book publishing and selling systems, and we hear that he proposes to make a specialty of issuing translations of American books. We give a translation of his circular of announcement, required by the custom of the trade to be registered before any one can obtain trade privileges, as of interest to American readers. Its curious strain of compliment is quite usual, strange as it may sound to American ears:

"STUTTGART, in March, 1875.

"P. P.—Herewith I have the honor to announce respectfully to you, that I have founded a

PUBLISHING BUSINESS

at this place.

"Mr. E. F. Steinacker, with whom I shall place a full supply stock of my publications, has the kindness to undertake my commission business at Leipzig.

"Reserving the privilege of notifying you of my earliest undertakings in their time, I commend myself to your courteous good wishes, and remain, Most respectfully,

"AUGUST AUERBACH.

"* A properly attested copy of this circular has been deposited in the Archives of the Börsen Verein."

BUSINESS CHANGES.

AUBURN, N. Y.—Elliot & Allardice, booksellers, stationers, and newsdealers, have made an assignment to Charles O'Brien.

BLOOMINGTON, ILL.—The partnership hitherto existing under the name of Maxwell, Batchelder & Co., has been dissolved, and a new firm, under name of Maxwell & Co., been formed.

BOSTON, MASS.—The firm of Noyes, Holmes & Co., having dissolved by limitation, has been succeeded by Lockwood, Brooks & Co.

BOSTON, MASS.—Messrs. G. H. S. Driver and Charles I. Shepard have retired from the firm of Henry L. Shepard & Co., publishers, Boston, and the business is continued by Henry L. Shepard.

DETROIT, MICH.—Bothroyd & Gibbs have closed their office at Grand Rapids, removing to Detroit, which will be hereafter their headquarters. They have also established a branch office at Saginaw.

EVANSVILLE, IND.—Brandis & Meadows, booksellers and newsdealers, are sucoeeded by A. S. Patrick, formerly of Rome, Ga.

FORT WAYNE, IND.—Siemon & Bro. have moved into a new store, 50 Calhoun street.

NEW-YORK.—The business heretofore conducted in the name of S. R. Wells will be continued under the style of S. R. Wells & Company.

NEW-YORK.—The house of E. & H. T. Anthony, photographic materials, has been dissolved, and a new firm, under the same name, en established.

PALMER, MASS.—The book and drug business formerly carried on by Wood & Allen, at Palmer, Mass., will in future be conducted by Allen & Cowan; the former firm having been dissolved and succeeded by the latter.

PHILADELPHIA.—Henry Carey Baird has admitted as a partner Mr. J. Franklin Garde, and the style of the firm is changed to Henry Carey Baird & Co.

PHILADELPHIA.—By the death of William B. Evans, the firm of William B. Evans & Co. has been dissolved. S. T. Souder & Co., having purchased their interest, stock, plates, etc., will continue the business at the old stand.

SOUTH-BEND, IND.—Smith & Holloway, booksellers and stationers, have made an assignment to Marshall P. Chapin.

BOOKS WANTED.

R. CLARKE & CO., CINCINNATI.

1 George Arnold's Poems, complete. 1 vol. edition. Terms and condition.

LOCKWOOD, BROOKS & CO., BOSTON.

1 Publishers' Weekly. No. 4, Vol. III.

G. P. PUTNAM'S SONS, NEW-YORK.

1 Tuckerman's Portraits of Washington.

J. V. WHITAKER, 600 CHESTNUT STREET, PHILADELPHIA.

Dorr's Churchman's Manual. Philadelphia, 1859.

FOR SALE.

BOOKSTORE FOR SALE, well established, in a thriving town of 3500 inhabitants, location of a large Normal School. Capital required, about $4500. Business paying well. Reason for selling, poor health. Address G. C. HEDY, Platteville, Wis.

It is easily applied with ordinary paint-brush, over any painted or unpainted surface, and persons with common skill can make a perfect blackboard upon any smooth surface, which will be free from streaks, and give solid, fine stone surface. Boards of Education do well with it. Sold at all School Book and Stationery Stores. **N. Y. Silicate Book Slate Co.,** 191 Fulton Street, cor. Church.

J. C. BUTTRE,

Portrait Engraver,

PUBLISHER, AND STEEL PLATE PRINTER,

No. 48 Franklin Street,

NEW-YORK.

Orders for engraving Steel Plates, or for printing the same, will be executed in the best styles at reasonable prices.

☞ *TO PUBLISHERS.*

Special attention will be given to supplying impressions for illustration, from my large assortment of portrait and miscellaneous plates.

SCRIBNER, WELFORD & ARMSTRONG,

743 and 745 Broadway, New-York.

List of New Works.

1. The Year-Book of Facts in Science and the Arts, for 1874.

Edited by CHARLES W. VINCENT, F.R.S.E., Assistant in the Royal Institution of Great Britain. 12mo, cloth extra, $1.25.

2. Dr. Schliemann's Great Work.

TROY AND ITS REMAINS: A NARRATIVE OF RESEARCHES AND DISCOVERIES MADE ON THE SITE OF ILIUM AND IN THE TROJAN PLAIN. By DR. HENRY SCHLIEMANN. Translated with the author's sanction. Edited by PHILIP SMITH, B.A. With Maps, Plans, Views, and Cuts, representing 500 Objects of Antiquity Discovered on the Site. Royal 8vo, cloth, $12.50.

3. Dyce's Shakespeare.

A NEW EDITION OF DYCE'S SHAKESPEARE, being the THIRD, with Mr. DYCE's Final Corrections. The WORKS OF WILLIAM SHAKESPEARE. The Text Revised by the Rev. ALEXANDER DYCE. THIRD EDITION. To be completed in 9 vols., demy 8vo, issued monthly. Vols. I., II., III., and IV. now ready. Per volume, $3.

4. The Great Tone Poets.

Being Short Memoirs of the Great Musical Composers—Bach, Handel, Gluck, Haydn, Mozart, Beethoven, Spohr, Weber, Rossini, Schubert, Mendelssohn, Schumann, etc. By FREDERICK CROWEST. In crown 8vo, $2.50.

"These memoirs are carefully written, with knowledge of the subject, and in good taste; and the chronological order in which they are presented gives them almost the character of materials for a history of music. The author shows a laudable appreciation of every style."—*Pall Mall Gazette.*

5. The Land of the Czar.

By O. W. WAHL. 8vo, cloth, $5.25.

"Probably no such account of 'Savage Russia' as is contained in 'The Land of the Czar' can be found in any other volume accessible to the English reader. Let us say, once more, that 'The Land of the Czar' contains a mass of interesting and important information about Russia."—*Pall Mall Gazette.*

6. Characteristics.

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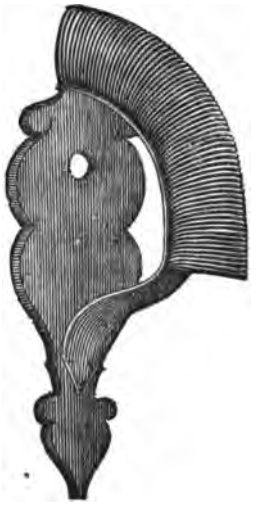

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To bring the Trade-List Annual up to date, and give all further necessary information the widest circulation, a SUPPLEMENT to the *Publishers' Weekly*, devoted exclusively to the interests of the Book Fair, will be prepared at once, and be ready for distribution by the middle of June.

Its chief object is to give contributors to the Book Fair opportunity to bring to prompt and prominent notice of the entire book trade—

1. *Lines of Recent Publications issued since last fall.*
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Before the Convention.

THE number of notifications to the Committee on Assemblies that keep pouring in causes the expectation that the number of persons present at the Niagara Convention, and entitled, under the call of the Committee, to the floor, will be several times as many as at Put-in Bay. Each one of these is likely to come with opinions of his own, opinions to a certain extent unformed by discussion with others; and, while it is one of the purposes of the Convention that these opinions should be brought in conflict with each other, for the sake of the survival of the fittest, it must be seen that a full expression, even from the smaller proportion who are commonly spokesmen, would take up most if not all of the time that can be allotted to the meeting. To attain useful measures, as much of this work as possible must therefore be done before the Convention. During the five weeks that precede the meeting, we must make the most of our time.

Now, to do any thing effective, those who come to the Convention must come in a spirit of willingness to yield notions of their own, should the interests of the trade necessitate other measures than those they favor. The booksellers, for instance, may easily outvote the publishers, and yet a vote that, though a majority vote of the Convention, should still be a class vote, would be *vox et preterea nihil.* On the other hand, the publishers, holding a majority of capital and controlling the trade goods, can not wisely or safely disregard the interests of the retailing class because a narrow policy makes it seem selfishly desirable. In fact, the vote of the Convention, to be something more than a vote, must express not the demand of a numerical majority, but an agreement, or compromise, if needs be, of those on both sides who have both the power and the will to carry out their conclusions. With such an understanding as this, the vote of the Convention becomes practical law to the trade.

The chief issue of the Convention will be, of course, whether it is necessary for the present to adhere to the Put-in Bay platform, modifying, it may be, its many exceptions into simpler and more definite provisions; or whether it is possible to carry out the more sweeping reform, whose proposal unfortunately blocked the reform the year past. It is scarcely necessary for us again to define our position; we believe that a retail price should mean a retail price, and that the most sweeping reform that can be put in practice is the right one. Nevertheless, there are those in the trade who believe that the broad platform of permitting no discounts whatever can not be lived up to, that at present circumstances would make it a dead letter, and that, in place of the whole loaf, we should have no bread. We must say that much of the argument on this side is, "You can't because you can't." But, on the other hand, some of the most clear-headed people, and the most anxious for reform, still suggest that the library and educational interests make our own position untenable. An especial difficulty with the school-book publishers is that the trade are not always their largest buyers, and that, by dealing directly with school-boards, the whole credit of a community is pledged to the contract. This is an element in commercial policy which deserves consideration. It is, to our minds, a false system of doing business, and, after all, unwise; for the publisher must pay somebody else than the bookseller to get the books introduced, and no more books are sold after all. But to the view of the school-book publisher it is naturally a strong point, and we mention it here as fair argument.

Now all this should be discussed *pro* and *con* before the Convention, and we ask members of the trade to discuss it frankly in letters. This will save a great many words and much waste of time and temper at Niagara,—and then the trade may have time to see the sights! So let those who have speeches ready "boil them down," and fire off the boiling water at our expense, instead of the Convention's. Then, when they come together, they will already be a day or two advanced in the work, for they will be ready to understand each other. The trade is anxious to hear that every body interested is coming to the Convention, but it should be still more anxious that once there they should be willing to yield for the common good.

A PRACTICAL issue in the underselling question has arisen in Philadelphia. General Sherman's Memoirs are being sold both by subscription and through the trade, and in that city the agents reported that they could do nothing, because the bookstores were both selling and advertising the work at 20 off. The Messrs. Appleton thereupon notified the trade in Philadelphia that they should not sell any further copies to any house there, except under guarantee that retail prices would be maintained; and several of the New-York jobbers have followed the house in this action. Only one house was willing to give the guarantee under the circumstances, another alleging that since they had advertised to sell the work at $4.40, they could not then recede! We suppose the Philadelphia trade, in the present loose state of things, can get around the difficulty; but we are glad to see a definite step forward in the right direc-

tion. To be sure, it was to protect agents, but by and by the bookseller may receive equal protection.

MR. LEAVITT sends us the names of over thirty leading New-York houses who will sell at the Exchange, including the largest and foremost houses; he had not completed his canvass of other cities. Many of these announce their intention to sell all they can, by giving liberal terms to induce large sales. They will thus give the new plan a full and fair trial, "and if the booksellers do not sustain it, it will be their own fault." We are authorized to state, to set right a division of opinion, that George A. Leavitt & Co. will indorse all notes paid out by them.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Underselling in Stationery.

CHARLESTON, S. C., May 25, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: I inclose a part of a circular sent to one of our dry-goods houses here, by the largest dry-goods house in New-York, dated May 15th, 1875. The *book* business, as you well know, has been nearly ruined by underselling, and now that those engaged in it have been endeavoring to substitute stationery, etc., to keep them from bankruptcy, this wealthy house comes down here to monopolize *that*, and prevent our neighbors from dealing with us. Please publish a copy of the extract I send you.

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BOOKS RECEIVED.

LAST LETTERS FROM EGYPT, by Lady Duff Gordon. With a Memoir by her daughter, Mrs. Ross. (Macmillan & Co.) The record of Lady Duff Gordon's sojourn in Egypt is as vivid and fascinating as a volume of fiction. She was forced through ill health to make it her home for a number of years; separated from her family and all she loved, she bore her expatriation with a noble fortitude and resignation, touching and beautiful to all who witnessed it. She became so endeared to the Arabs, through her goodness and kindness, and the real interest she was inspired with for all their hopes and sufferings, that her memory will remain with them forever—as one set apart by heaven as their special benefactor. Her letters describe her life there most minutely, and give an insight into the Arabian character almost impossible to be gleaned from any other volume of travel. The book can be recommended highly, as fresh and original in style, and as containing matter of more than ordinary interest. 12mo, cloth, $2.

THE ELEUSINIAN AND BACCHIC MYSTERIES. A Dissertation, by Thomas Taylor. (J. W. Bouton.) This learned treatise is devoted to explaining the hidden mysteries of the Greek orgies, and the other peculiar observations of this nation, which represented their spiritual life. 8vo, cloth, $3.

CHRISTIAN MISSIONS, by Rev. Julius H. Seelye. (Dodd & Mead.) The vast and almost incredible amount of good which Christian missions throughout the world have achieved, is the principal subject of this work. The depravity and immorality of countries where the word of God has not been preached, is also expatiated upon, with the best methods of reaching the minds and hearts of the people. 12mo, cloth, $1.25.

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BIBLICAL STANDPOINT, by Asa Wilbur. (A. Williams & Co.) A second revised and enlarged edition. The author presents his views here of the sonship of Christ, and of the doctrine of the Atonement. They differ somewhat from the accepted ones. 12mo, cloth, $1.

WOLF RUN; OR, THE BOYS OF THE WILDERNESS, by Elijah Kellogg. (Lee & Shepard.) A tale of early frontier life in Pennsylvania, relating the hardships and dangers of a party of settlers, and their many encounters with the Indians. Belonging to the "Forest Glen Series." Illustrated, 16mo, cloth, $1.25.

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A CRITICAL NEW TESTAMENT, GREEK AND ENGLISH, WITH LEXICON. (John Wiley & Son.) This new edition of the New Testament consists of the Greek text of Scholz, with the readings, both textual and marginal, of Griesbach, and the variations of the editions of Stephens, 1550; Beza, 1598; and the Elzevir, 1633; with the English authorized version, according to the first edition of 1611, and its marginal renderings. The Greek-English Lexicon, which completes the work, is a new edition, with additions and alterations, revised by the Rev. Thomas Sheldon Green, M.A. $4; half morocco, $6.

LITTLE CLASSICS, edited by Rossiter Johnson. FORTUNE. (James R. Osgood & Co.) The twelfth and last volume of this attractive little series is now out; it contains "The Gold-Bug," by Edgar Allan Poe; "The Fairy-Finder," by Samuel Lover; "Murad the Unlucky," by Maria Edgeworth; "The Children of the Public," by Edward Everett Hale; "The Rival Dreamers," by John Banim; and "The Threefold Destiny," by Nathaniel Hawthorne. 16mo, cloth, $1.

THE BETTER SELF, by J. Hain Friswell. (Porter & Coates.) The aim of these essays is to inspire a higher ideal to strive for in the intimate relations of home life. They are simple and homely in tone, but imbued with a good deal of common sense, and a bright, cheerful spirit, which renders them very readable and attractive. The volume is very handsomely gotten up. 12mo, cloth, $1.75.

THE MOUNTAIN OF THE LOVERS, with Poems of Nature and Tradition, by Paul H. Hayne. (E. J. Hale & Sons.) The South claims Mr. Hayne as one of her most gifted poets. He has for years been a contributor to the magazines. His poems are collected now for the first time in book form. They number many of rare beauty and unusual merit. The book is very neatly gotten up. 12mo, cloth, gilt edges, $1.50.

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LITERARY AND TRADE NEWS.

Old and New is no more. It is, of course, *Scribner's* that "consolidates" it, and Mr. Hale is to write a serial for that magazine.

E. P. DUTTON & Co. have issued their Hymnal with Canticles (by Goodrich & Gilbert) in a new and very rich binding of striking attractiveness.

THE recent death of M. Levy, who founded the celebrated publishing house which bears his name, in 1836, loses to France one of its most eminent members of the book trade.

THE *Athenæum* speaks of *Cassell's Library of English Literature*, edited by Prof. H. Morley, as likely to prove "superior to any work of the kind which has been put before the general public. The style of the introduction is somewhat pompous and clumsy, but the pieces selected are interesting, and the notes are full of useful information."

MR. TENNYSON has, at last, sent to the press the drama which he has had so long on hand. It will be published shortly by Messrs. H. S. King & Co. It is entitled "Queen Mary: a Drama," and embraces the life of Mary Tudor, from her accession to her death, together with the chief scenes in her reign.

A MEMOIR of General Burgoyne, from the pen of Mr. Barrington de Fonblanque, nephew of the late Albany Fonblanque, will shortly appear. It will contain many unpublished letters of the most eminent English and American statesmen of the time.

SOME further portions of the journals of Charles Mayne Young, and of those of his editor, the late Rev. Julian Young, containing many anecdotes of his contemporaries, are soon to be published abroad.

M. H. MONCEAUX publishes a monthly review, entitled *Bibliographie de la Belgique, Journal Officiel de la Librairie*, giving a list of all the books, musical publications, engravings, lithographs, photographs, and maps issued in Belgium, etc

WE learn from the *Athenæum* that an admirable catalogue of works relating to Africa and Arabia has been published by M. Jean Gay, Member of the National Institute of Geneva, under the following title:—"Bibliographie des Ouvrages Relatifs à l'Afrique et à l'Arabie: Catalogue Méthodique de tous les Ouvrages Français et des Principaux en Langues Etrangères traitant de la Géographie, de l'Histoire, du Commerce, des Lettres, et des Arts de l'Afrique et de l'Arabie." This

work, printed at Turin, and published at San Remo, forms a useful supplement to the "Bibliothèque Asiatique et Africaine," of M. Ternaux-Compans, which includes only books published to the end of the seventeenth century.

THE London *Bookseller*, for May, gives a considerable list of literary pseudonyms from the time of Sir Walter Scott. Mr. Philes states that he has collected 15,000 items for his larger work.

THE English trade papers mention a new substance for binding, called Leatherede, which is, to use the patentee's words, "a pressed felt, made of long fibre, and ingrained from a mould taken from a real skin." It is stated to be stronger and cheaper than roan leather, and is about one fourth to one sixth the price. The patent "Leatherede" is as strong as leather, and does not fade like cloth: it is also water-proof. The *Publishers' Circular* says: "The specimens before us seem to bear out these assertions, and are certainly worth trying. The substance may be new to England, but a similar one has been long known in Japan; and we have specimens of a thick paper leather made into purses and tobacco-pouches, which have borne constant wear, and which, to most persons, was undistinguishable from leather itself. It does not tear, and a portion bitten by a young dog was reduced to a thick tough pulp, somewhat like leather. If the patentees have discovered any substance as good as the one spoken of, it will be a boon to the public."

THE London *Bookseller*, in speaking of the "American Catalogue," says: "In America, as in England, there is much apathy on the subject of bibliography; booksellers begrudge the money, and make any shift rather than purchase a catalogue. The 'American Catalogue,' however, should be regarded as a national affair, and we shall hope to hear that the publisher has received, not only the names of all the chief booksellers throughout the Union and Dominion, but that every town and every college library has had its name put down for a copy."

THE Society of Booksellers of Edinburgh dined together recently at their annual meeting. Upwards of fifty members and guests were present, the guests including the Lord Provost of Edinburgh, and many gentlemen connected with literature and art. The Society was founded in 1792.

THE general index to the *Revue des Deux Mondes* ("Table Générale—1831–1874") makes a volume of 477 pages of the size and type of the *Revue* itself (New-York: F. W. Christern). An introduction traces the history of this periodical from its commencement.

THE *Athenæum*, speaking of the recent verdict against it for a review, says, "Unluckily, verdicts do not always depend upon reason in England any more than in Scotland. Mr. Whitaker, of the *Bookseller*, has just been condemned to pay fifty pounds for a simple typographical blunder—a blunder such as no printer can hope always to avoid." The Edinburgh publishers are said to be so dissatisfied with the verdict given against the *Athenæum* that the 1275*l.* would be subscribed in Edinburgh, if it would accept the money.

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THE NIAGARA CONVENTION.

All who expect to attend the Convention of the American Book Trade Association, (to meet at Niagara Falls, July 13th,) are urgently requested to send their names to this Committee before the first of June.

As there is reason to believe the attendance will be very large, the Committee can not undertake to be responsible for the accommodation of any who do not comply with this request.

The special rates of fare to be obtained from the railroad companies will also depend somewhat upon the number whom it is ascertained will be present.

The Committee are in hopes, if numbers justify, to obtain reduced fares for round tickets, from all the principal points, and return. Special arrangements have already been made to transport the Convention in a body, after the close of its deliberations, to the Book Fair in New-York.

A certificate from this Committee will be necessary to obtain the reduced fares and hotel accommodations arranged for.

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To this end, they most earnestly ask the members of the trade who have not already done so, to connect themselves with the Association, and by their presence at the next convention, to be held at Niagara Falls, July 13th, 1875, identify themselves with the reform.

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It is expected that the several Committees will be prepared to present their reports, upon the assembling of the convention.

A preliminary meeting of the Officers of the American Book Trade Association will be held at the International Hotel, Niagara Falls, on Tuesday morning, July 13th, at nine A.M., at which all the Officers are expected to be present.

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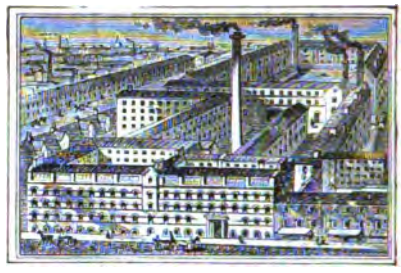

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June 14

THE

Publishers' Weekly

A JOURNAL

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OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE AND THE AM. BOOK TRADE ASSOCIATION

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW-YORK.

VOL. VII. No. 24. NEW-YORK, Saturday, June 12, 1875. WHOLE No. 178.

Booksellers' Exchange and Clearing-House,

CLINTON HALL, ASTOR PLACE, NEW-YORK.

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The Publishers' Weekly.

JUNE 12, 1875.

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NOTES IN SEASON.

PORTER & COATES have just added to their International Series of Novels, Carl Detlef's new novel, "At Capri." Carl Detlef, it will be remembered, is the *nom de plume* of a young and talented Prussian lady (Miss Clara Bauer), who, in Germany, enjoys a high reputation in literary circles. The scene of the new book is chiefly laid in Italy. The next volume in the series will be "Afraja," a powerful Norwegian tale.

THERE is to be a new American edition of A. Ward. It will include the four volumes in one —"A. Ward, His Book," the "Travels," "London," and "Lectures"—and will be at a low price. The English edition of the great Artemus, it may be well to add, can only be sold here in defiance of copyright law. G. W. Carleton & Co. have also in press a new novel, "Manfred," from the Italian of Ruffini, author of "Doctor Antonio."

POTT, YOUNG & CO. will soon publish an abridged and revised edition of that standard church work, the Annotated Book of Common Prayer, on which the author, Rev. J. H. Blount, has been at work for some years. They also promise a cheaper edition of Stanley Leathes' Bampton Lectures for 1874, on "The Religion of the Christ," which have been very successful.

MR. SIMON ADLER STERN's new translation of Auerbach's "On the Heights" is very nearly ready at Holt's, in a one-volume Library and a two-volume "Leisure Hour" edition. A new novel, by Mrs. Jenkins, "Within an Ace," will soon be added to the latter popular series.

SCRIBNER, ARMSTRONG & CO. will publish in this country an interesting series of small 16mo volumes, "Ancient History from the Monuments," which will be alike attractive to general readers and to Bible workers. The first to be published will be "Egypt, from the Earliest Times to B.C. 300," by Dr. Samuel Birch, and this will be followed by "Assyria," by George Smith, its great explorer, and "Persia," by W. S. W. Vaux, F.R.S. They have illustrations.

Two very charming books are on Osgood's docket for this week: a second by Mr. E. C. Gardner, the Springfield architect, "Illustrated Homes," which is a pleasant series of illustrated and chatty papers, describing real homes and real people; and a series of translations of poems from the German, by J. F. C[larke]. and L. C., under the modest and happy title of "Exotics: Attempts to Domesticate them." The poems are delightfully translated, but the prefatory essay on translating is almost the best thing in the book: "Most poetical translations resemble the reverse side of a piece of Gobelin tapestry. The figures and colors are there, but the charm is wanting."

[OFFICIAL.]

Publishers' Board of Trade.

OFFICE OF THE SECRETARY,

813 Broadway, New-York.

ABSTRACT OF MINUTES.

A REGULAR meeting of the Publishers' Board of Trade was held June 9th, at the Grand Central Hotel.

By-law No. 15 was amended as follows: "No firm shall employ more than twenty-five agents in all, and a duplicate notice of the appointment of any agent shall be sent by different mails to the Secretary of this Association at least ten days before such agent shall enter upon his work. No agent shall be allowed to employ deputy or sub-agents, but all agents and all their clerical assistants shall be employed by and be directly responsible to their respective houses."

The following officers were elected for the coming year:

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A. S. Barnes.

Vice-President:
C. S. Bragg.

Secretary:
George R. Lockwood.

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GEORGE R. LOCKWOOD,
Secretary.

June 10, 1875.

ENGAGEMENTS.

By MESSRS. A. S. BARNES & CO.: June 7th, M. F. Swain, Atlanta, Ga.; R. L. De Lea (previously reported), to the same place; S. B. Welch, San Franeisco, Cal.

GEORGE R. LOCKWOOD,
Secretary.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Adhemar De Belcastle; or, Be not Hasty in Judging. Transl. from the French by P. S., a Graduate of St. Joseph's, Emmittsburg. 12°, pp. 314. $1.50. *Cath. Pub. Soc.*

****Anderson.**—The Skipper's last Voyage. By E. L. Anderson. Sm. 4°, pp. 23. Pap. [Privately printed.] *Clarke.*

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Boston Illustrated. *New ed., rev.* 16°. Pap., 50 c. *Osgood.*

Boyesen.—A Norseman's Pilgrimage. By Prof. H. H. Boyesen, of Cornell Univ., author of "Gunnar." 12°, pp. 301, $1.50..... *Sheldon.*

C., J. F. & L. *See* Exotics.

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Flowers: Their Language, Poetry, and Sentiment, with choice Extracts from the Poets; a Dictionary of the Sentiment of every Flower, Botanical Description, etc. *New ed.* 18°. $1.50..... *Porter & C.*

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ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognise the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

BOERICKE & TAFEL, New-York.

Hahnemann's Organan. A new Translation. (*October.*)

COLLINS & BROTHER, New-York.

Wilson's Chemistry. Inorganic Chemistry. By Prof George Wilson, Univ. of Edinburgh. Rev. and enl. by

Stevenson Macadam, Ph.D. *First Am. ed.* By Prof. G. W. Plympton, Brooklyn Polytechnic Inst. 12°.

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LEE & SHEPARD, Boston.

In the Kitchen. By Mrs. Elizabeth S. Miller. 4°, pp. 568. $2.50.

Childhood. The Text-Book of the Age. By Rev W. F. Crafts, author of "Through the Eye to the Heart," "Trophies of Song," etc. 12°. Illustr.

LOCKWOOD, BROOKS & CO., Boston.

Tales for Travelers. 8 vols. By Rev. Edward Everett Hale and others. Cont. :—One Hundred Years Ago; containing the Story of the Boston Massacre, Battle of Lexington, Siege of Boston, and Battle of Bunker Hill ;—In His Name ;—10 times 1 is 10 ;—Stand and Wait ;—Tale of the Simplon ;—Nicolette and Arcassin ;—Lost Palaces; —Thirteen Good Stories. (*Nearly ready.*)

E. B. MYERS, Chicago.

Illinois Reports. Vol. 64, $5.50.

Wood and Long's Digest. Vol. 3. A Digest of the Decisions embraced in Vols. 55 to 66, both inclusive, of the Illinois Reports. $5. (*October.*)

POTT, YOUNG & CO., New-York.

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Cheap Editions of the "English Catholic's Library." 18°. Ea., 25 c. :—The Imitation of Christ ;—Scupoli's Spiritual Combat ;—Devout Life of S. Francis de Sales; —Hidden Life of the Soul.

VIRTUE & YORSTON.

Reminiscences of Saratoga. By William L. Stone. (*June* 15.)

What has been Gained.

We suppose there are in the trade, as there are everywhere, those disheartening croakers who, in view of this disappointment and that delay in the progress of the reform, are only too ready to wail that nothing at all has been done. Well, they shall have a quiet corner at Niagara, where they may shed tears as lugubriously and to such extent as they choose, and there is plenty of water there for a continuous supply. Even some of the leaders in the reform, the hopeful people who are the kind that carry things through, once in a while become despondent, in view of the petty discouragements or strong opposition that confront them from without, or the perplexities which betray them into themselves doing those things which they ought not to have done, and perhaps didn't want to do, and leaving undone those things which they ought to have done. So, when the skies aren't blue, they are.

Now, it doesn't pay to be wasting time on the wrong side of a picture, when there is a right side to look at. Most of the difficulties that have confronted the reform this year are the direct results of the indefiniteness which must envelop a movement of this kind at its start, while it is hanging fire. There have been all sorts of opinions as to whether the Put-in Bay platform, or the Central Association rules, or none at all, have been binding, so long as unanimous agreement had not been reached. And so there are complaints "all round the circle"; most every body has some complaint against most every body else. Not long ago, some of our good friends were very hot after Brother Randolph on the Sunday-school question, and for ourselves we could not see how, if the twenty per cent rule were at all in operation, there could be an exceptional twenty-five per cent on any class of books. Here, now, comes the Chicago trade impeaching Brother Barnes, and we can't see but his house has made an unfortunate mistake, though feeling forced to it by the laxity of definition in the rules which allow other publishers to undermine them. Here are our Philadelphia *confrères*, the Lippincotts, nourishing a feeling, as we gather from their card elsewhere, that we are not so anxious to see justice done as to see them done! In New-York, the twenty per cent rule has been pretty generally observed, despite the outstanding, and New-York is grieved over Boston and Philadelphia cutting into its trade, while one steadfast house in Boston, understanding itself bound by the Put-in Bay rule, has seen many customers slip away from it to houses less strict in definition. And so it goes. Now, there is no good reason to doubt the essential honesty of those parties who seem to have been "going back on themselves;" it is all the necessary result of an indefinite state of things which, we trust, will be terminated at Niagara. Any body could have prophesied these difficulties. And there is no reason to expect their continuance, once the reform is definitely put in operation. The universe didn't come out of chaos without some getting ready!

Now, for what has really been gained. At the beginning of last year there wasn't a general trade organization in the United States. Now the whole trade is alive, knit together by discussion, acquainted with its power, excellently organized, and ready for any work which comes to its hand. If not another thing had been accomplished, this would be splendid work for eighteen months' time. But much more has been accomplished. In the school-book trade, the publishers' organization has made an obli-

gatory limit of twenty per cent on retail discounts, which has done a great deal of good. The Sherman case has proved that the publisher has the power to maintain retail prices, a power which the reform calls upon him to exercise, and that would never have been proved as it was except for the reform. Every house of importance but one in the three Eastern cities expressed its willingness to abide by certain rules, and the one outstanding house has since signified its desire to go farther. Very largely in the West, and to a considerable extent in New-York, the twenty per cent rule has gone into operation with promising results. The demoralizing trade sales are no more, but in their place a new system which will strengthen the trade instead of weaken it. But we will leave readers to extend the category.

Now, all this is something to be grateful for, and, to those who look back a couple of years, to be surprised at. The trade ought to come together at Niagara in the best of spirits, and those people who are forever throwing cold water may come to the Falls for homeopathic treatment. The reform ought to be consummated then and there, so that after the long-continued dullness, with the revival of trade in the fall, it may go fairly and squarely into operation, that the trade may not only sell books but make a reasonable living. That is worth working for, and there is no reason why, with persistence and moderation, it should not come to pass.

We publish elsewhere a communication from Chicago, of serious importance. The trade must regret the position the Messrs. Barnes have taken, however it may be within the letter of the Publishers' Board of Trade rules, as decidedly opposed to the spirit of the reform. These rules are the only ones which a strict construction is compelled to consider in binding operation, we suppose, and by which rival houses are also bound, although we had thought this house, with many others, felt itself guided by the Put-in Bay and Central platform. This platform certainly meant that retail prices were to be maintained, except in the specified exceptions, or, by all laws of fair common-sense, it meant nothing, for then any body but ministers, etc., could have any discount one pleased. And while there was an exception for schools, there was none for individual scholars, to cover the Messrs. Barnes's proposition. The "extraordinary circumstances" which induced the Chicago partner to make the offer were as follows: There was at first a fight in the Chicago Board over text-books or no books at all (oral instruction) in the primary department, and this turned somewhat on how cheaply books could be had. The board played a sharp "bluff" game, by threatening to have books manufactured for themselves, and this seems to have "stampeded" the publishers. One house, not that in question, led the way in offering to act as printers instead of publishers, by manufacturing the geography provided by the city (which, as one of the Chicago papers naïvely observed, ought to have a map of Chicago and Illinois, and a few other maps) at a third or less of the retail price of the usual primary geographies. Mr. C. J. Barnes was informed by those in authority that this would be done, unless geographies could be put in at sixty-five cents, retail, and the offer was accordingly made. Now, to speak frankly, it seems to us that this "stampede" of the publishers represented at Chicago was just a part of the weakness with which they have long been greatly injuring the business. Their agency rivalries, and inducements to boards, and abnormal discounts, have educated the public into the belief that they are a set of sharpers, bound together into a ring for general plunder—and one of the Chicago papers said this in so many words. They have thus encouraged the public to forget that there is any thing more to a book than so much paper and print, at so much "off," and to ignore the cost of writing a book, the publisher's skill and wisdom, and a host of other elements of value, equally real with the paper. The climax of this was reached when publishers at Chicago offered to count their skill as worth nothing, and to make plates and do press-work at a price which wouldn't give anybody a decent living. The result of it all is that the Messrs. Barnes have made a second retail price, which discriminates twenty per cent against the trade in Chicago. It seems to us that they may as well reduce the retail price generally at once, because the next place where geographies are wanted will hear of this from the Chicago papers; somebody else will offer rivals to "Monteith" at the same price; the Messrs. Barnes will have to repeat the Chicago offer; and so the sixty-five cent rate will become the rule, except in remote and ignorant districts. But if a well-defined platform had been in general operation, we believe this would not have happened; none of the houses would have led off, because they would not have been afraid of others doing so: and we look to the Convention at Niagara to provide against a repetition, by making the reform assured.

THE *Literary World* takes us to task for saying that "the Beecher trial has absorbed so much of the time that can be given to reading, that the keenest publishers attribute to it a considerable share in the stagnation of books," and proceeds to say: "What a comment is this upon the intelligence and refinement of the American people, that they turn from the wholesome pleasures of a pure literature to the wallow of a disgraceful scandal! If these publishers are right, then the future of American literature is unpromising indeed. . . . On the whole, we must decline to accept the opinion even of the 'keenest publishers.' We have too much confidence in the good sense and good taste of our people to assume that their literary virtue is to be debauched by this terrible Brooklyn example. If the *dullness of the book-trade must be accounted for on grounds more specific than general business inactivity*, let us charge it to the increase of periodicals, to its own disorganization, to Grant's administration, —to any cause, indeed, rather than to one so humiliating." Unfortunately, the editor of the *Literary World* is preaching from a text which nobody gave him. We in no wise suggested that the immorality of the Beecher trial was proving a superior attraction to decent books, but it is a fact that many people are reading the reports of it, as a matter of great public interest; and it is another fact that the *Tribune* report, which is bought by 50,000 people, and read by a hundred thousand, takes between one and two hours in the reading. And as our "keen publisher" observed, if a pitcher holds only two quarts, you can't put five pints into it. In other words, the few leisure hours of many busy people are nearly engrossed by this trial, which is to many a trial between the possibility or the impossibility of virtue; and they haven't time to read much else. And, we may be allowed to add, we spoke of the trial only incidentally as a factor in the present dullness of the book trade.

A PROMINENT bookseller in Atchison, Kansas, has forwarded us a number of lively specimens of the Kansas grasshoppers, with the question, "How is this for the trade outlook?" The "lively little cusses" have arrived in a healthy condition, and we would say in reply to the inquiry, that if the publishers at the coming book fair will be as lively as they are, they won't mind these grasshoppers; and if the booksellers at the coming Convention will be as determined to live as these grasshoppers, they will "never say die." The Kansas grasshopper, according to the specimens, is peculiar; he is a "sma' wee thing;" but if all accounts be true, his capacity makes up for his size. We have such a profound consideration for all the products of Kansas, that we will return the specimens by the next mail, that the dear little creatures may live and die upon their native corn-fields, feeling convinced that the salt air of New-York would prove injurious to the "survival of the fittest." Little grasshoppers, "go West!"

LEST there should be misunderstanding, we are desired to give editorial prominence to the statement that all members of the trade are invited to the meeting and to the floor at Niagara, without regard to membership in the A. B. T. A., or the dollar-bill. About a hundred notifications have already been received by the Committee, prophesying an attendance of several hundred, and we have advices that all the large firms will be represented, including the Harpers, Appletons, Lippincotts, Scribners, etc. Many will take their families, which, we may add, will, as a rule, be accommodated at the reduced rates on the railroads and at the Niagara and New-York head-quarters hotels during the meetings.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The School-book Difficulty in Chicago.

CHICAGO, June 2, 1875.

To the Editor of the Publishers' Weekly:

Perhaps in no city in the country have the principal booksellers worked more steadily and harmoniously for reform in the trade, and a return to retail prices on books, than in Chicago. So far this effort has been signally successful. Suddenly, however, opposition has presented itself from a quarter where it was least expected, and in such form that the "Associated Booksellers of Chicago," as our own local organization is called, think it due to the trade that it should be known. It will be seen from this what difficulties lie in the way of reform.

By all who were at the Put-in Bay Convention it will be remembered that Mr. Alfred C. Barnes was one of the most prominent members of the Convention, and that his well-turned speeches indicated an enthusiasm for reform in the trade that argued well for the future. Mr. Barnes' ap-

parent interest in the reform afterward secured for him the position of President of the "Central Booksellers' Association" of New-York, a position he now holds.

It would hardly be expected that from his house would come a proposition to compel booksellers to regularly retail small geographies at twenty per cent discount, in a city where such a thing has never been done before. Yet here is their proposition to that effect:

[COPY.]

CHICAGO, May 18, 1875.

J. C. RICHBERG, *President, and Gentlemen of the Board of Education:*

We herewith submit a proposition to supply "Monteith's Independent Geographies," for introduction and use in the public schools of this city, in which proposition the terms and prices shall apply to either one or both of the books named below.

Prices for which we will supply said geographies to pupils in exchange for books of similar grades now in use in the schools:

Monteith's Elementary Geography.....40 c.
" Comprehensive " .....80 c.

Prices for which we will supply said geographies to pupils having no books to exchange:

Monteith's Elementary Geography..... 54 c.
" Comprehensive " .....1 07 c.

Prices for which pupils shall be supplied after the introduction and exchange is completed, the same to constitute the retail price to pupils attending Chicago public schools, so long as said geographies may remain in use in said schools:

Monteith's Elementary Geography..... 65 c.
" Comprehensive " .....1 28 c.

The above prices are twenty per cent below the regular retail prices of the geographies. Should the regular retail prices be reduced at any time during the use of said geographies in Chicago public schools, the same ratio of decrease, *i.e.*, twenty per cent, shall be maintained as the established retail rates at which the pupils shall be supplied.

A. S. BARNES & CO.

On learning of this action, the following protest was promptly sent the New-York house:

[COPY.]

CHICAGO, May 22, 1875.

MESSRS. A. S. BARNES, & CO., *New-York:*

Your proposition, made to the Board of Education of this city, wherein you offer to supply pupils of the public schools of Chicago with your geographies after first introduction, at a discount of twenty per cent from retail prices, has this moment been brought to our notice, and we beg leave to state that this action on your part meets with our disapproval.

We consider your proposition a direct violation of the resolutions adopted at Put-in Bay, as also of the regulations of the American Booksellers' Association, of which we are for the most part members.

Your offer to the Board is a direct blow at the best interests of all booksellers here and elsewhere; and, should it be imitated (as it certainly would be) by other publishers, it would lead to loss, confusion, and a lack of confidence in any rules or regulations which may hereafter be adopted by the trade organizations to which we belong.

We can not believe that your offer was duly considered before its presentation to the Board of Education, and trust that you will immediately, by telegraph, instruct your Mr. C. J. Barnes to withdraw your proposition.

The proposition reads as follows:

"Prices for which pupils shall be supplied after the introduction and exchange is completed. The retail prices to pupils attending public schools, so long as said geographies may remain in use in said public schools:

"Introductory Elementary, 65 c.

"Comprehensive, $1.28.

"Above prices are twenty per cent from regular retail prices of the geographies.

"Should the retail prices be reduced, the discount will be made in the same proportion."

Trusting that this matter will receive your prompt attention,

We are, gentlemen,
Your obedient servants,

(Signed,) W. B. KEEN, COOKE & CO.
JANSEN, MCCLURG & CO.
WESTERN NEWS CO.
HADLEY BROTHERS & CO.

To this the following reply was received:

[COPY.]

NEW-YORK, May 25, 1875. This A.M.

MESSRS. W. B. KEEN, COOKE & CO., *and others:*

DEAR SIRS: We are in receipt of your favor of the 22d inst., complaining of the proposition made by our Chicago house to the Board of Education in your city, and referring us to the rules of the several book-trade associations, of which you consider such action a violation. In this we think you are mistaken, as, to the best of our knowledge and belief, no attempt has been made to legislate on prices above twenty per cent off—all to be obtained in excess of that being left at the option of the dealers for the present. We are free to say, however, that while we claim our absolute right to do as has been done, we agree with you as to its unadvisability under any but the most extraordinary circumstances.

As to this case, we are obliged to rely upon the judgment of our partner in Chicago, who, we presume, would not depart from even an unwritten rule of the trade without full consideration, and have no doubt he will be able to justify his course to you. We can do no more than urge him to avoid it if possible; and this we had already done by telegraph before receipt of your protest.

No house is more anxious to protect the trade, by all reasonable means, than our own; but you are sufficiently familiar with the occasional sharp necessities of school-book publishers, to be aware that we must sometimes sacrifice our own preferences as to methods of doing business, and so long as we can do so, without prejudice to our plighted faith with others, we must feel that we are at liberty. We shall be glad if our Mr. C. J. B. feels justified in withdrawing the offer; but, as at present advised, we have no right, in justice to him or ourselves, to require it.

(Signed,) A. S. BARNES & CO.

It will be seen by this that if A. S. Barnes & Co. can compel booksellers to retail their books at twenty per cent below the retail prices, their interest in trade reform will not prevent.

C. H. KEEN,
Secretary, "Associated Booksellers" of Chicago.

Free Criticisms on the Trade List Annual.

May 26, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: Will you permit a word in season about the next Uniform Trade List Annual? It has become indispensable to the trade, and to large buyers outside, but it may be greatly improved for reference.

Every list should be thoroughly classified or indexed, or both. In the current volume, Appleton's, Lee & Shepard's, and Lippincott's lists are models. The long lists of Claxton and of the Sunday-school Union have neither table of contents nor index. What shall be said of Macmillan's list? Fifty-nine pages under four arbitrary classifications, with ten or a dozen subdivisions for each, and no table of contents or index of any kind. The Presbyterian Board maintains its reputation for having probably the worst list ever made for use. Peterson's "pot-pourri" is preceded with the comic notice that "New books are issued every week, comprising the most entertaining and absorbing works published [*sic*], suitable for the parlor, library, sitting-room, railroad and steamboat reading, by the best writers in the world." Under such circumstances, who could expect the publishers to prepare a list of any value? Randolph frankly notifies the trade that reference by author, the most common and frequently necessary way, can not be made to his list.

Lists stuffed out with pictures ought to be excluded. Display ought not to be used in setting up the lists, and the titles or authors' names ought to be in broad-faced type. Macmillan's list is a model for typography.

It would facilitate reference to color the edge of some of the leading lists, or to index the volume with the letters of the alphabet on the edge, as the books of the Bible are sometimes indexed.

Self-interest should lead the publishers at least to provide thorough indexes for ready reference, and if any are not so provided they should be excluded as merely cumbering the volume.

And, more important than all, issue it promptly, complete or incomplete. Half the value of the last issue was lost by its late appearance. It should be out by the 15th of August.

* * *

[The above criticisms hit so generally and impartially, and seem to be so frankly good-natured, that we trust everybody will take them good-humoredly, and so transgress our usual rules of not printing comments so personally directed, and give them as they come to us. We understand that the Macmillans have an index in preparation.—ED.]

A Card of Explanation.

PHILADELPHIA, June 7, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: From the tenor of many of the editorials and communications that have recently appeared in the *Publishers' Weekly*, it is not improbable that many of its readers may suppose that *ours* is the house referred to in your editorial of June 5th, as having advertised "Sherman's Memoirs" at $4.40.

As we have never advertised this, or any other work that we can recollect, below the retail price, we trust that you will inform your readers that ours is *not* the firm alluded to.

Very respectfully,

J. B. LIPPINCOTT & CO.

Central Booksellers' Association.

A REGULAR meeting of the Central Booksellers' Association was held at the St. Nicholas Hotel, Tuesday morning, but there being no especial business for the meeting, the attendance was small. The present condition of reform was informally discussed, and the officers were appointed a committee to draw up a report for presentation to the American Book Trade Association, at the Convention. The association then adjourned to meet at Niagara Falls, subject to the call of its officers. We are obliged to defer the minutes to the next number.

BOOKS RECEIVED.

THE LARGE GAME AND NATURAL HISTORY OF SOUTH AND SOUTH-EAST AFRICA, from the Journals of the Hon. W. H. Drummond. (R. Worthington & Co.) A work written chiefly for the amusement and instruction of sportsmen. The author details his experience of five years' pursuit of game in Africa, giving an immense amount of information and practical advice for the guidance of other lovers of sport who may wish to indulge in large-game shooting under the shadow of the Southern Cross. The volume is a very elegant one, handsomely and profusely illustrated with colored plates, and specially noticeable for its typographical excellence. 8vo, cloth, $7.50.

THE MYSTERY OF DARK HOLLOW, edited by Mrs. E. D. E. N. Southworth. (T. B. Peterson & Brothers.) The name of the author of this highly sensational novel is not made known, though we have Mrs. Southworth's indorsement of it, as an "excellent, admirable work, such as I should be proud of as my own." From the way in which it is advertised, one would be apt, at a glance, to take it for a work of Mrs. Southworth, an error we judge the publishers would regret exceedingly having led any one into. 12mo, cloth, $1.75.

OUR MUTUAL FRIEND, by Charles Dickens. (Harper & Brothers.) Belonging to the very handsome and cheap edition of Dickens' works this firm publishes under the name of the "Household Edition." 8vo, cloth, $1.50; paper, $1.

THE CENTENNIAL: BATTLE OF BUNKER HILL, by Richard Frothingham. (Little, Brown & Co.) A succinct history of the eventful day, with various maps and views of the battle-field, *fac-similes* of old illustrations which appeared in 1775. 16mo, paper, 60 cents.

WALTER'S WORD, by James Payn. (Harper & Brothers.) The episode in this story from which the title is taken, occupies the greater portion of the book. It relates to the capture of some English people traveling for pleasure in Sicily, by the brigands of the mountains. The brigands, the romance and recklessness of their lives, the perils the prisoners encounter, and their final rescue, are very ably described. The book is altogether wonderfully fresh and bright, the characters are well brought out, and the pictures of Italian life very striking. 8vo, paper, 75 cents.

BLUEBEARD'S KEYS, AND OTHER STORIES, by Miss Thackeray. (Harper & Brothers.) These charming stories, with old, familiar titles from the fairy tales of the nursery, are founded upon our own every-day life, a clever analogy being drawn between the people and circumstances of fairy lore and of real life, while a profound moral is eliminated from the seemingly unmeaning incidents which chained the youthful imagination. Miss Thackeray is a most graceful story-teller, her style being refined and elegant, and most particularly her own. 8vo, paper, 75 cents.

THE LAST JOURNALS OF DAVID LIVINGSTONE. (Harper & Brothers.) We merely call attention to this volume, as belonging to a new, cheap, and popular edition, reprinted from Harpers' Library Edition of the same work, which we noticed quite at length in these columns, some time ago. Complete, and very well gotten up, for the price. 8vo, cloth, $2.50.

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WE have received the Seventeenth Annual Report of the Corporation of the Chamber of Commerce of the State of New-York, for the year 1874-5. The Report is in two parts, and is entirely the work of Mr. George Wilson, Secretary of the Chamber. The first part contains the detailed proceedings of the Chamber from May, 1874, to May, 1875, to which is added an alphabetical index to the memorials, reports, resolutions, communications, and addresses, incidental to the proceedings. A large quantity of other interesting matter concerning the Chamber is also given. The second part contains special reports on all the various branches of trade, with statistics of trade and finance. This is probably the most valuable statistical work of the year, as it is known to be compiled with great care, and to be thoroughly reliable. In compiling such a work, Mr. Wilson has earned the thanks of the commercial community, for the book is really a valuable addition to the literature of commerce.

LITERARY AND TRADE NEWS.

MR. F. B. PATTERSON will soon issue a "Flirtation Edition" of Mr. G. A. Baker, Jr.'s, "Point Lace and Diamonds," which will be very pretty and at a low price. This bright book has received many good words.

"THE French at Home," by Mr. Albert Rhodes, is very nearly ready at Dodd & Mead's. It is divided into six parts, which treat respectively of French "Character," "Gallantry," "Living," "A Day with the Painters," "The Rag-Pickers," "French Words and Phrases." Some vivacious little cuts illustrate the book, which is itself as vivacious as a book can well be.

MESSRS. GEBBIE & BARRIE desire us to correct the price of "William Sharp," as advertised in our last number. Instead of $1.50 it will be retailed at $2.

THE new juvenile magazine to be published by D. Lothrop & Co., and to be called *The Wide-Awake*, is to be edited by Miss Ella Farman, and among its contributors will be R. H. Stoddard, Col. Higginson, Miss Amanda M. Douglass, Sophie May, and a dozen other well-known writers. Miss Mary A. Hallock and Sol. Eytinge are among the artists engaged.

ROBERTS BROTHERS, having bought the plates of H. H.'s "Bits of Travel," formerly published by Messrs. Osgood, will hereafter publish all her books.

THE books of W. P. Nimmo, of Edinburgh, are so well known to the trade that the announcement of the American branch of Cassell, Petter & Galpin, that they have been appointed his sole agents in the United States, is of much importance.

THE Boston *Medical and Surgical Reporter* (H. D. Houghton & Co.) for June 17th will be what may be called a special Bunker Hill number. Dr. Oliver Wendell Holmes has written for it a sonnet on Dr. Gen. Warren, and there will be extracts from the latter's medical day-book.

"GOSPEL Songs" has been chosen for the State Sunday-school meetings of New-York, Iowa, Illinois, and Wisconsin. This book contains the celebrated revival songs of Ira Sankey and D. L. Moody.

JOHN CHURCH & CO., Cincinnati, have in press a new singing-school and convention book, by Case and McGranahan, which will be ready in time for the midsummer musical institutes. It is called "The Choice."

A SECOND edition of Church & Co.'s low-priced memoir of "Mendelssohn," by Ferdinand Hiller, has been issued. It is printed on tinted paper, and sells for $1.50.

PROF. THOMPSON'S work on "Social Science," recently issued by Porter & Coates, which advocates the protectionist view, has been commended to the attention of college professors by the Industrial League of Pennsylvania, in a circular letter. It has also been indorsed by

the signatures of many leading politicians, including prominent State senators, governors, and congressmen.

A ONE-VOLUME life of Benjamin Franklin, to be issued in a twelvemo of 500 pages, thus condensing for popular use the important facts of the American philosopher's life into as small compass as possible, is in preparation by Dr. Jeremiah Chaplin. It will be published by Messrs. Lothrop, who are also printing a work on "The Temperance Reformation and its Claims on the Christian Church," to the author of which, Rev. James Smith, of Scotland, a prize of 250 guineas was awarded. The two books will be retailed at $1.50 and $2.50, respectively.

PROFESSOR CAIRNES' new work on "The Character and Logical Method of Political Economy," "the most important contribution which political economy has received for many years," "entirely recasting the theory of cost of production," and the new novel by Eliza H. Pollard, "The Lady Superior," are nearly ready at Harper & Brothers.

A GOOD many notable books, including many on the Mormons, woman, and the drama, are included in a catalogue to be sold by Bangs, Merwin & Co., Monday and Tuesday next.

COL. THOMAS W. KNOX will soon publish another volume of his experiences of travel under the title of "Backsheesh." The work is in press by A. D. Worthington, the Hartford subscription publisher.

MR. HOWELLS is to devote the leisure which the appointment of Mr. George P. Lathrop as associate editor of *The Atlantic* will give him, to the completion of a new story, which will be entirely American, and will deal with life at one of the summer resorts.

A NEW volume by the author of "John Halifax" is in press at Harper & Brothers, "Sermons out of Church."

AN important undertaking is projected by the Bureau of Education, which will be its contribution to centennial literature. This is a volume on libraries and library economy, intended as a guide to the formation of libraries throughout the country. It will contain not only descriptions and statistics, but that practical information which committees and unskilled librarians need who are starting new libraries. Many prominent librarians will contribute to it, including Mr. Poole, of the Chicago Public Library, "On the Organization and Management of Public Libraries," Mr. Spofford, librarian of Congress, and Mr. Winsor, of the Boston Public Library. It will be illustrated by views of the exterior and interior of our finest libraries, and ideal plans. Mr. S. N. Clark and Mr. Webster, of the Bureau, will be the editors.

AMONG the novels to be added to the Harpers' brown-covered novels during the season are Colonel De Forest's "Playing the Mischief;" Miss Thackeray's "Miss Angel;" "Eglantine," by Eliza Tabor; "Iseulte," by the author of "Vera" and "Ward or Wife?"

THERE it is again! the same old sign and the same old story! H. Holt & Co. again hoist it: "No translations wanted here!"

DR. THOMAS INMAN, of London, has much extended his work on "Ancient Pagan and Modern Christian Symbolism," and a second edition, with an essay on Baal worship and the Assyrian sacred grove, by John Newton, is to be published in this country by J. W. Bouton.

WE have No. 9 of *The Owl*, Messrs. Keen, Cooke & Co.'s neat and entertaining book paper, which is much more lively than its name denotes. In fact, it is a very wide-awake looking publication.

PROF. WILKINSON'S literary essays, "A Free Lance in the Field of Life and Letters," receives high praise from the *Westminster Review*.

RUMOR says that Charles Reade received only £10 profits on "Never Too Late to Mend," which was published on the half-profit plan.

The Christian Union takes strong ground as regards the rights of English authors and publishers in America. It regrets that the American house "has found it necessary, by the republication of Macready's *Reminiscences* and Green's *English People*, to force the reading public to understand that foreign authors have on this side the water no right to select their own publishers, nor any right to such of their own property as is not especially protected by law. The books mentioned were duly published by an American branch of the English house of Macmillan & Co., which originally issued them, and it would seem that the rights which are conceded to the first American firm republishing an English book might have been, with peculiar propriety, admitted in the case of publishers who had borne the cost of copyright, as well as that of publication." The position of the house in question is easily stated, that the permission in this particular case would have set a precedent which would have brought the English publishers over here *en masse*, and taken a great share of the book business out of American hands. The republication was definitely meant, in fact, as a protest of the American trade.

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AUCTION Sale, at Richmond, Va., on the 14th July, 1875, of the valuable library of the late Hon. Thomas H. Wynne, Corresponding Secretary of the Virginia Historical Society. Rich in Americana, private prints and local histories, Confederate States publications, etc. Orders filled by the auctioneer; catalogues sent on application. Address J. THOMPSON BROWN, Auctioneer, 1113 Main Street, Richmond, Va.

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A preliminary meeting of the Officers of the American Book Trade Association will be held at the International Hotel, Niagara Falls, on Tuesday morning, July 13th, at nine A.M., at which all the Officers are expected to be present.

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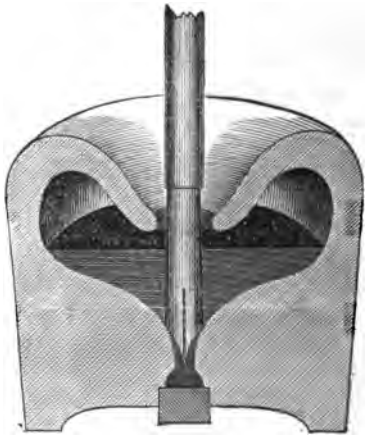

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THE

Book Fair Supplement.

NOTICE TO CONTRIBUTORS.

By suggestion of the Committee, the *UNIFORM TRADE-LIST ANNUAL* will be generally used for making up Price-Lists at the forthcoming

Booksellers' Exchange and Clearing-House,

which will open July 19.

To bring the Trade-List Annual up to date, and give all further necessary information the widest circulation, a SUPPLEMENT to the *Publishers' Weekly*, devoted exclusively to the interests of the Book Fair, will be prepared at once, and be ready for distribution by the middle of June.

Its chief object is to give contributors to the Book Fair opportunity to bring to prompt and prominent notice of the entire book trade—

1. *Lists of Recent Publications issued since last fall.*
2. *Special Lines of Books to which Publishers wish to give prominence.*
3. *Lines of Miscellaneous Goods formerly represented at the Trade Sales.*
4. *Special Notices, Inducements, and Appeals to Purchasers.*

In addition to the above, the SUPPLEMENT is to contain general, official, and editorial information regarding the organization of the Booksellers' Exchange and Clearing-House, such as

A List of Officers, Rules and Regulations, etc.

The SUPPLEMENT will be issued in the general style of the *Publishers' Weekly*, and a copy will be sent

To each Subscriber to the Weekly.
To each Subscriber to the Annual.
To the Regular Visitors of the Trade Sales, and all those to whom Trade Sale Catalogues used to be sent by the Messrs. Geo. A. Leavitt & Co.

The SUPPLEMENT will be mailed immediately on publication, in order to give Booksellers ample time to peruse it and make preparatory notes, with a view to purchase.

The SUPPLEMENT will, moreover, be liberally distributed at the **Niagara Convention**, and finally, a full supply will be kept for daily distribution at the Salesrooms, where it will be generally used as a

Hand-Book of the Fair.

The success of the "Booksellers' Exchange and Clearing-House" will entirely depend on a full representation of the trade at the first meeting. A liberal indorsement of the enterprise on the part of Publishers and Manufacturers will send many to Niagara who might not go without the extra inducement of the Book Fair; and many from there to New-York, who would not have come but for the Convention.

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A JOURNAL

SPECIALLY DEVOTED TO THE INTERESTS OF THE

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[*With which is incorporated the American Literary Gazette and Publishers' Circular, established* 1852.].

OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE AND THE AM. BOOK TRADE ASSOCIATION

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW-YORK.

VOL. VII. No. 25. NEW-YORK, Saturday, June 19, 1875. WHOLE No. 179.

AND

Booksellers' Clearing Exchange House.

GEO. A. LEAVITT & CO., Managers.

MONDAY, JULY 19, 1875.

DURING THE HOLDING OF THE EXCHANGE THE MANAGERS WILL OFFER TO THE TRADE

THE ENTIRE LISTS OF ALL THE HOUSES REPRESENTED,

ON A CREDIT OF FOUR AND SIX MONTHS.

These favorable terms, together with such special inducements as publishers may offer in reduction of prices, etc., are made *only for the time specified*. The publishers do not and will not extend their usual terms of credit, and it is only for this occasion that these unusual advantages of prices and credit are offered to the Trade, and it must be distinctly understood that immediately after the close of the Exchange the usual terms of credit and prices will be maintained. It is hoped, therefore, that the Purchasing Trade of the country will not only avail themselves of these peculiar advantages offered by the publishers through the Exchange (advantages that can not be obtained in any other way), but, at the same time, substantially aid the work of reform.

The Managers are permitted to state that

THE AMERICAN BOOK TRADE ASSOCIATION

earnestly desire that the Trade throughout the country will give its hearty and active support in establishing and maintaining the Exchange. This plan of sale is an essential feature of the great movement for reform. It has all the advantages of the Trade Sale, without any of the evils attendant upon that system.

The following Publishers and Manufacturing Houses are, so far, members of (and will be represented at) the Exchange, commencing Monday, July 19th, 1875.

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American Tract Society.
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Davis, Robert S. & Co.
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Nichols & Hall.
Osgood, J. R. & Co.
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Roberts Brothers.

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Appleton, D. & Co.
Barnes, A. S. & Co.
Carleton, G. W. & Co.
Cassell, Petter & Galpin.
Clark & Maynard.
Collins & Brother.
Dick & Fitzgerald.
Dodd & Mead.
Dutton, E. P. & Co.
Ford, J. B. & Co.
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Happy Hours Company.
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Holt, Henry & Co.
Hurd & Houghton.
Ivison, Blakeman, Taylor & Co.
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Lee, Shepard & Dillingham.
McLoughlin Bros.
Macmillan & Co.
Miller, James.
Nelson & Phillips.
Baker, Pratt & Co.
Nelson, Thomas & Sons.
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Routledge, Geo. & Sons.
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RULES AND REGULATIONS.

THE First Meeting of the Exchange will commence Monday morning, July 19th, 1875.

The Exchange will be open for business daily, during its session, from 9 A. M. to 6 P. M.

Each Publishing House will have specimens of such books as are necessary; and will have a desk at the Sale Rooms where some member of the firm with his clerk may be found during the period assigned for the holding of the meeting of the Exchange.

Each firm to be allowed to make such special prices as they may think best in each individual case.

The purchaser to obtain a credit from Leavitt & Co. on *four and six months* time for such amounts as he wishes, as per terms of sale.

Goods may be ordered at the Exchange to be delivered any time within thirty days; the purchase to date from time of shipment, but such arrangement to be made at the time of purchase.

Purchasers at the Exchange must be personally present, or be represented by a clerk fully authorized to make purchases.

Books will be packed by the respective contributors, and where the lots are small, arrangements can be made to have purchases from several invoices packed, and no charge will be made, except for boxes and cartage.

All purchases shall be made in good faith for the sole use of the respective purchaser.

Any Publisher or Manufacturing Stationer who contributes to the Exchange shall be a member; also any respectable Bookseller who desires to purchase; and they shall be furnished with tickets of admission by the Managers, *and no others shall be admitted to the Exchange.*

No goods shall be bought or sold at the Exchange except under the letter of credit from Messrs. Leavitt & Co.

No business shall be transacted at the Exchange except by members; and all transactions shall be made under the rules of the Exchange.

All questions in dispute to be decided by the Committee on Booksellers' Exchange and Clearing-House.

The Committee express the hope that all members of the Exchange will unite in carrying out the rules of the Exchange, and discountenance any thing not in accordance with its spirit and intent.

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The Publishers' Weekly.

JUNE 19. 1875.

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Subscriptions and Advertisements from England received by B. F. Stevens, 17 Henrietta street, Covent Garden, London. Subscriptions from the European Continent filled by E. Steiger, 22 and 24 Frankfort street, New-York, and all German booksellers.

NOTICE TO SUBSCRIBERS.

No bills for subscription will hereafter be sent except to houses with whom we have an open account. Subscribers as a rule will be notified of expiration of subscription, by postal card. ***If remittance is not made within a month after expiration, it will be understood that the paper is to be discontinued.***

Remittances should be made by draft on New-York, Post-office money order, or registered letter, as we can not be responsible for any losses. **Address P. O. Box 4295.**

Subscribers will please remember that 20 cents extra should be remitted for each annual subscription for which postage has not yet been paid.

NOTES IN SEASON.

WE most strongly urge upon the trade throughout the country the importance of writing at once to their nearest local agent of the Committee on Assemblies to ascertain the rates secured from that point, as at nearly every point special terms have been obtained for members of the Convention going to and from Niagara and New-York. Round tickets by the Erie from New-York to Niagara, or *vice versa*, can be procured on the Committee's certificate for $10.

PORTER & COATES have just ready "Cookery from Experience," by Mrs. Sara T. Paul. This work is presented as a practical aid to the housewife, not only in its suggestion, but in the intelligent manner in which the large number of valuable recipes are given. Most of the recipes are entirely new to the general public; they have never appeared in print before, and are the accumulated experience of nearly thirty years' attention to the subject.

A. D. F. RANDOLPH & Co. have just ready popular editions in paper of their two clever little volumes by Anna Warner, "Gardening by Myself," and "Miss Tiller's Vegetable Garden."

ORANGE JUDD Co., having secured the plates, will henceforth be the publishers of the following works: "Canary Birds" (18mo, pap., 50 c.; cloth, 75 c.); Quincy's "Essays on the Selling of Cattle" (12mo, $1.25); Geylin's "Poultry Breeding" (12mo, $1.25), and Nichols' "Chemistry of the Farm" (12mo, $1.25).

WITH the July number, the *Galaxy* enters on its twentieth volume. It celebrates the event by appearing in entirely new type, and being printed on laid tinted paper, which adds much to its appearance.

WE regret to state that Mr. William H. Parrs, so well known at Appleton's, has during the past week met with a sad bereavement in the death of his wife.

A LITTLE book has been made up from Mrs. Diaz's recent *Tribune* letters, enlarged and revised, which the Osgoods will shortly publish, under title of "A Domestic Problem: Work and Culture in the Household." Mrs. Diaz has always proved so pleasant a writer that this new book will be sure of a good reception.

THE second volume of Dr. Guthrie's "Autobiography and Memoirs" is nearly ready at the Carters, thus completing what the *Independent* regards as "one of the most delightful additions lately made to Christian biography."

MR. RHODES, who has furnished so much good reading of late years in the magazines, has prepared a work on "The French at Home," which can be immediately looked for at Dodd & Mead's. The same house has also about ready Edward Garrett's new story, "Doing and Dreaming," printed from the author's advance sheets.

BUSINESS CHANGES.

CINCINNATI, O.—Messrs. M. T. Lane & Co., publishers, have sold out their business.

OLDTOWN, ME.—Miss E. M. Bartlett, books, has been succeeded by S. Bradbury.

PEORIA, ILL.—Messrs. Adair & Utley, having succeeded Mr. W. C. Strickler, books and music, will assume his liabilities.

READING, PA.—The firm of Smith & Snader, books and stationery, has been dissolved.

WATERVILLE, ME.—Messrs. J. F. Percival & Co. have bought out M. C. Percival.

Publishers' Board of Trade.

OFFICE OF THE SECRETARY,

813 Broadway, New-York.

June 16, 1875.

ENGAGEMENTS.

By MESSRS. SCRIBNER, ARMSTRONG & Co.: From 1st inst., George M. Gage, St. Paul, Minn.

GEORGE R. LOCKWOOD,
Secretary.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Adams.—Memoirs of John Quincy Adams. Comprising Portions of his Diary from 1795 to 1848. Edited by Hon. Charles Francis Adams. Vol. 6. 8°, pp. 548. $5. *Lippincott.*

Aide.—Mr. and Mrs. Faulconbridge. By Hamilton Aïdé, author of "Confidences," etc. 8°. Pap., 50 c...*Loring.*

***Andre.**—Practical Treatise on Coal-Mining. By George G. André, F.G.S. (In 12 monthly Parts, illustr. by six Plates of practical Drawings.) Part 3. Roy. 4°, pp. 48. $2.....*Spon.*

Birch.—Ancient History from the Monuments. Egypt from the earliest Times to B.C. 300. By S. Birch, LL.D., etc. Illustr. 16°, pp. 202. $1.. .....*Scribner.*

Bunker Hill Centennial, Pocket Souvenir of. Comprising Plan of the City of Boston in 1775, with the attack on Bunker's Hill, the Massachusetts Congress, Account of the Battle, Poem of the Period, etc. Pap., 10 c.....*Gill.*

Croff.—Progressive American Architecture. Presenting in Illustration an extensive Collection of original Studies for Dwellings, Bank, School, and Office Buildings, costing from $1000 to $100,000; also Details of every Feature, exterior and interior, of every character and class, for Town and Country Buildings. All drawn to an intelligible scale. By G. B. Croff, Architect, author of "Model Suburban Architecture" and "Original Designs for Front Entrance Doors." Roy. 4°, plates 97. $10. *Orange Judd Co.*

***Irving.**—The Annals of our Time: A Diurnal of Events, Social and Political, Home and Foreign. From the Accession of Queen Victoria, June 20th, 1837, to the Peace of Versailles, Feb. 28, 1871. By Joseph Irving. *4th ed., rev.* 8°. $6.....*Macmillan.*

—Same. Supplement bringing the Work down to the Opening of the present Parliament, March 19th, 1874. By Joseph Irving. 8°. $1.75..... .....*Macmillan.*

Linn.—Living Thoughts of Leading Thinkers. A Thesaurus. By Rev. S. P. Linn, A.M. 12°, pp. 466. $2. *Johnson, W. & Co.*

Lowell.—Report of the Trial of James M. Lowell, indicted for the Murder of his Wife, Mary Elizabeth Lowell, before the Supreme Judicial Court of Maine, for Androscoggin County. Containing the Evidence, Arguments of the Counsel, and the Charge of the Court in full, with the Verdict of the Jury and Sentence of the Prisoner, and an Appendix. By H. M. Plaisted, Attorney-General. [With diagram.] 8°, pp. 260. Hlf. shp., $1.50. *Dresser, McL. & Co.*

Marshall.—Little Brothers and Sisters. By Emma Marshall, author of the "Primrose Series," "Between the Cliffs," etc. Illustr. 16°, pp. 189. $1.25.....*Carter.*

Missouri.—Geological Survey of Missouri. By Ralph Pumpelly, G. C. Broadhead, F. B. Meek, and B. F. Shumard. Containing Reports on the Iron Ores and Coal-Fields. 1855-1874. 3 vols. 8°. And 2 Atlases. [28 Plates.] $25.....*Van Nostrand.*

***Oliphant.**—The Duke and the Scholar, and other Essays. By T. L. Kingston Oliphant, M.A. 8°. $2.25. *Macmillan.*

Plaisted. *See* Lowell.

Pumpelly, Broadhead, Meek, and Shumard. *See* Missouri.

Robertson.—History of the Christian Church from the Apostolic Age to the Reformation: A.D. 64-1517. By James C. Robertson, M.A. *New and rev. ed.* (In 8 vols.) Vol. 8. Cr. 8°, pp. xiv, 488. $2.25. *Pott, Y. & Co.*

Rowell.—George P. Rowell & Co.'s American Newspaper Directory (1875). Containing accurate Lists of all the Newspapers and Periodicals published in the United States and Territories and the Dominion of Canada. 8°. $5.....*Rowell.*

Storrs.—The Early American Spirit and the Genesis of it. An Address delivered before the New-York Historical Society, at the Celebration of its Seventieth Anniversary, April 15th, 1875. By Richard S. Storrs. [*New ed.*] 8°, pp. 74. $1..... .....*Randolph.*

Wharton.—A Treatise on the Law of Homicide in the United States. With a Series of Leading Cases. By Francis Wharton, LL.D., author of "Criminal Law." "Conflict of Laws," "Law of Negligence," etc. *Second and rev. ed.* 8°, pp. 794. $7.50.....*Kay & B.*

Wood.—Frances Hildyard; (and) All Souls' Eve. By Mrs. Henry Wood. 8°, pp. 86. Pap., 25 c.....*Peterson.*

ORDER LIST.

ROBERT CARTER & BROS., New-York.

Marshall, Little Brothers and Sisters.....$1.25

DRESSER, MCLELLAN & CO., Portland, Me.

Lowell, J. M., Trial of.....Hlf. shp. 1.50

WILLIAM F. GILL & CO., Boston.

Bunker Hill Centennial.....Pap. 10

JOHNSON, WILSON & CO., New-York.

Linn, Living Thoughts of Leading Thinkers..... ..... 2.00

ORANGE JUDD COMPANY, New-York.

Croff, Progressive American Architecture.....10.00

KAY & BROTHER, Phila.

Wharton, Law of Homicide, *2d ed., rev*... 7.50

A. K. LORING, Boston.

Aïdé, Mr. and Mrs. Faulconbridge...Pap. 50

J. B. LIPPINCOTT & CO., Philadelphia.

Adams, Memoirs of J. Q. Adams, vol. 6.. 5.00

MACMILLAN & CO., New-York.

Irving, Annals of our time, *4th ed*.....$6.00
——— Supplement..... 1.75
Oliphant, Duke and the Scholar... ..... 2.25

T. B. PETERSON & BROS., Phila

Wood, Frances Hildyard; (and) All Souls' Eve.....Pap. 25

POTT, YOUNG & CO., New-York.

Robertson, Hist. Christian Church, *new ed.*, vol. 8..... ... 2.25

A. D. F. RANDOLPH & CO., New-York.

Storrs, Early Am. Spirit [*new ed.*]..... 1.00

GEORGE P. ROWELL & CO., New-York.

Rowell, Am. Newspaper Directory (1875). 5.00

SCRIBNER, ARMSTRONG & CO., New-York.

Birch, Ancient Hist. from the Monuments 1 00

E. & F. N. SPON, New-York.

André, Coal-Mining, Part 3..... 2.00

D. VAN NOSTRAND, New-York.

Missouri, Geological Surveys, 3 vols. and 2 atlases.....25.00

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

J. W. BOUTON, New-York.

Ancient Pagan and Modern Christian Symbolism. By Thomas Inman, M.D. *Second ed., rev. and enl.* With an Essay on Baal Worship, on the Assyrian Sacred "Grove," and other allied Symbols, by John Newton.

ROBERT CARTER & BROS., New-York.

Dr. Guthrie's Autobiography and Memoir. Vol. 2. $2. (*June* 26.)

JOHN CHURCH & CO., Cincinnati.

The Gospel Trumpet. For Camp-Meetings, Sunday-Schools, and Praise-Gatherings. By K. Shaw. 36 pp. Pap., 10 c. (*July* 1.)

"The Choice." A Book of Instruction and Music for Singing-Schools, Church Choirs, and Conventions. By James McGranahan and C. C. Case. 192 pp. Bds., 75 c. (*July* 1.)

DODD & MEAD, New-York.

The French at Home. By Albert Rhodes. With nearly 30 illustr. 16°. $1.50. (*June.*)

Doing and Dreaming. By Edward Garrett. A new Story. From the author's advance sheets. 12°. $1.25. (*June.*)

DRESSER, McLELLAN & CO., Portland, Me.

Maine Reports of Cases in Law and Equity. Determined by the Supreme Judicial Court of Maine. Vol. 63. (Being vol. 3 of Smith.) (*July* 10.)

HARPER & BROS., New-York.

Nooks and Corners of the New-England Coast. By Samuel Adams Drake, author of "Old Landmarks of Boston," "Historic Fields and Mansions of Middlesex," etc. With numerous illustr. 8°.

The Character and Logical Method of Political Economy. By J. E. Cairnes, LL.D., Emeritus Prof. of Polit. Econ. in Univ. Coll., London, author of "Some Leading Principles of Political Economy Newly Expounded." 12°. $1.50.

Sermons out of Church. By the Author of "John Halifax." 12°.

The Lady Superior. By Eliza F. Pollard, author of "Hope Deferred." 8°. Pap., 50 c.

Miss Angel. By Miss Thackeray. Illustr. 8°. Pap., 75 c.

Iseulte. By the author of "Vera," "Hôtel du Petit St. Jean," etc. 8°. Pap., 50 c.

Eglantine. By Eliza Tabor, author of "Hope Meredith," "The Blue Ribbon," etc. 8°. Pap., 50 c.

Playing the Mischief. By J. W. DeForest. 8°. Pap., 75 c.

Ward or Wife? Illustr. 8°. Pap., 25 c.

IG. KOHLER, Philadelphia.

A Collection of Upwards of Thirty Thousand Names of German, Swiss, Dutch, French, and other Immigrants in Pennsylvania from 1727 to 1776, with a Statement of the Names of Ships, whence they Sailed, and the Date of their Arrival at Philadelphia, chronologically Arranged. Together with the necessary Historical and other Notes. Also an Appendix, containing Lists of more than One Thousand German and French Names in New-York prior to 1712. By Prof. I. Daniel Rupp, author of several historical Works. *Second rev. and enl. ed.*, with German transl. Large 12°, pp. 500. $2.50. (*Sept.* 1.)

D. LOTHROP & CO., Boston.

Life of Benjamin Franklin. By Jeremiah Chaplin. 12°, pp. 500. $1.50.

Life at Hill Farm.

THOMAS FRANCIS MEAGHER, 34 Park Row, N. Y.

The Mercantile Agency in America. Is it a Curse or a Benefit? Does it Assure Business or mislead Confidence? Are its Patrons and the Business Classes the Victims of its Cupidity? 8°, pp. 350. $1.

F. B. PATTERSON, New-York.

Point-Lace and Diamonds. By George A. Baker, Jr. *Cheap Flirtation ed.*

SCRIBNER, ARMSTRONG & CO., New-York.

Persia. From the Earliest Period to the Arab Conquest. By William Vaux, M.A., F.R.S., author of "Sketch of Ancient Assyria and Persia," "Nineveh and Persepolis Described," "Handbook to Antiquities in the British Museum," etc. With 5 illustr. 12°. $1.

Assyria. From the Earliest Times to the Fall of Nineveh. By George Smith, of the Dept. of Oriental Antiquities, British Museum, author of "Assyrian Discoveries," etc. With 13 illustr. 12°. $1.

WILSON, HINKLE & CO., Cincinnati.

Key to Duffet's French Method. 12°, pp. 99. 75 c. (*June* 30.)

Side Issues at the Convention.

It can not be too often or too strongly urged that the work of the reform, and therefore of the Convention, centres in one thing, on which all other issues depend, and to which they must for the present be subordinate. This is the re-establishment of retail prices as the real and not merely nominal basis of dealing in books. Whether this return be entire or approximate, it is for the Convention, acting in view of obtaining effective and not paper measures, to decide. But this is the main business. With prices themselves, as has been reiterated, the trade as a body has nothing to do; that must be left to the discretion and policy of individual houses, and here the laws of trade will sufficiently provide, within the bounds of legitimate and safe competition. To put the trade on a firm footing, just one thing is wanted—that the publisher should maintain the prices he advertises, and on which his dealings with the trade are based, and that the sellers should hold him to this action, and stand by him and by each other. The other demoralizations which need cure are mere symptoms of this "general debility," and once the system feels the effect of the tonic here prescribed, there will be less need of specifics.

We notice from our printed and private correspondence that there are many who have grievances connected with the jobbing trade which they propose to bring before the Convention, and these complainants seem to associate the reform chiefly with jobbing scales of discount. This is altogether a mistake. While it is well that all trade questions should have full discussion at the Convention, provided it does not engross the time for action rather

than talk, it would be unwise to attempt to grapple by any measures with the question of jobbing discounts. Both the Western and the Central Booksellers' Associations, in which the jobbing question has been prominent, while auxiliary to, are not identical with the A. B. T. A., and a dangerous misunderstanding arises from the contrary impression. Many of the wisest heads in the trade, leading jobbers among them, agree that this problem is not one to be solved by any general action of the trade aimed directly at it. The jobbing class is not making the fair profit to which its services to the trade entitle it,—simply because it is ground between the upper and nether millstones of underselling and cut-throat competition. The first thing the trade proposes to settle, and thus give a margin to jobbers to earn a living profit, and this is the key to the jobbing difficulty, as well as to most others. The second, so far as it then needs settling, the trade can not wisely treat, if it would; it must be left to the jobbers themselves. This we take to be good sound doctrine for both sides, and we say it, not in view of any recriminations of one part of the jobbing trade against another, but as a general principle that the whole trade and the jobbers are mutually interested in laying down. The jobbers will have opportunity to talk over and act upon their own difficulties at Niagara, as at Put-in Bay, but let the action of the Convention itself be free from any attempts at class provisions.

One of the most prominent of New-York publishers, who is acknowledged one of the largest heads in the trade, but who has not so far been noticeably identified with the reform, said the other day that his experience in the trade, and what he had seen in other countries, convinced him that the sale of books could be made vastly greater than it is, and that the result of a wise reform would be a considerable increase of business. It is a noticeable fact, that when there are rival editions of a book, and it is therefore well pushed, more copies of each edition are often sold than either might have sold alone. The whole gist of the reform is in waking up the trade by assuring a living profit. This means more business and more money for the jobbers and everybody else,—and that is what, with single aim, we are to work for.

A STRONG Western firm proposes, in another column, to extend the library discount beyond 20 per cent. We must say that any retreat from is sufficiently liberal allowance would be nst the general interest; the bookseller needs the balance to enable him to do his duty by the library and the public. The difficulty has not been that the discount is not large enough, but that dealers have not all been pledged to this discount by the acquiescence of all. This, and not the other, is the thing to be fought for. Curiously, the Western trade complains that the library trade has gone East, while New-York houses complain that it has "gone West;" we suspect that the dilemma can be partly accounted for by the fact that it is a dull year, and that the libraries have had little money to spend. But this thing must be settled at Niagara; it won't do to permit the possibility of houses standing out against trade and general public interests, and making that a "card" with the libraries.

CERTIFICATES are now being forwarded by the Committee on Assemblies to all who have applied. Members of the trade who intend to come to Niagara or New-York, and who desire to take advantage of the reductions, should write for them, in care of this office, at once.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Convention—A Letter of "Points"

DETROIT, June 8, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: We would like to make a few suggestions through your columns in view of the approaching annual meeting of the publishers and jobbers in July.

A modification of the agreement entered into by the Western Booksellers' Association at Put-in Bay seems to us desirable. There are many customers who are in the habit of sending East for their "large bill" of school-books in August, on which they get from the publishers an average discount of one third and 5. We think that it is advisable to allow jobbers to take orders amounting to nine hundred dollars list at a discount of one third. Our customers will give us their orders at one third off, for the reason that the additional five per cent would be nearly absorbed by the excess of freight, boxing, cartage, and the loss of time. It seems to us that a little lee-way should be given us on the larger orders which we now lose, and that the better way is to make this additional privilege in the way of a larger discount depend upon the order being a certain amount at one time, rather than to have the privilege extend through certain times, or

months, as some have suggested; though the demand would naturally make orders of nine hundred dollars list by the country trade fall within certain seasons of the year.

With the 20 per cent rule we are very much dissatisfied—that is, in regard to libraries—most of our trade being now absorbed by the publishers and by Eastern wholesale houses at discounts varying from 30 per cent to 40 per cent, depending upon the size of the order and the competition. In our efforts to obtain large library orders the past year, we have generally found that offers have been made of 30 per cent, one third and 5 per cent, and even more, and we know of one house who gave 35 per cent and 40 per cent, and no charge for case and cartage. This was not a publisher, but an Eastern jobber. We do not believe in a rule that enables New-York to laugh at us, and take our best orders while we are powerless.

The publishers have done much the past year, but until they come into a definite arrangement as to what they will and will not do on library orders, and until Eastern jobbing houses do the same thing, dissatisfaction will exist. Where this is the case, cutting by the signers of *any* agreement will inevitably follow.

It is for the publishers' interest that a state of affairs satisfactory to all should be established. It is for their interest that large stocks of miscellaneous books should be kept up; but where will be the incentive to keep such stocks if they step in and relieve us of the opportunity of turning them over? The demand for their books is not created solely by the publishers' system of advertising and circularizing. Their system does us good, but unless the books themselves are constantly before the people, the demand will abate. Suppose there were no bookstore in Detroit, could the publishers reach all the buyers? And since there is a bookstore here, creating a demand for and an interest in books, shall we be contented with what may be called the catch trade, the pick-up orders, while people who have large orders to fill buy as direct as we do ourselves?

What the bookseller demands at the next meeting is that his trade shall be still more protected, and this is not asking too much. Neither is it an entirely selfish demand, for we consider it as much for the publisher's interest as our own.

Let the maximum discount to the private buyer remain as it is, or even make no discount to such buyers; but place the maximum discount to libraries and institutions at 25 per cent, and let every publisher and jobber and retailer in the land sign the agreement and live up to it. Let us feel sure that when a library writes to us for terms and discounts, our terms and discounts will be the same that they will obtain from every one to whom they apply, and such another step as was taken last year will be the reward of the whole trade. Let the freights thus decide, together with the ability to furnish the books, whether the order shall be filled East or West.

We have been quiet workers, faithfully living up to our agreement made at Put-in Bay, and endeavoring by our example to prevent that agreement being broken. We believe in it, but we say to every publisher, "Put yourself in our place," and let us all take one more step in the right path. Yours very truly,

E. B. Smith & Co.

More about Chronic Introduction Rates.

Boston, June 9, 1875.

To the Editor of the Publishers' Weekly:

Dear Sir: There is one point of vital importance to jobbers in New-England, about which little has been said or written, and that is the furnishing of school-books, by publishers or their agents, to towns at 40 per cent discount, and promising to continue those rates for five years.

This practice has become so common, that there are already many small towns which are getting just those terms. Only last month a town in Maine, of not over 2000 inhabitants, adopted a New-York arithmetic on condition that they shall have their books for five years at 40 per cent discount. Other publishers are doing the same thing, and are thereby ruining the jobbing trade in school-books, while they gain nothing themselves.

Is it not possible for the publishers to agree on the common-sense arrangement, that neither they nor their agents shall be allowed to offer any special rates to any town or city for any longer term than the 90 days required for making the introduction?

Unless something of this kind is done, and that very soon, all the much-talked-of reform will be in vain, so far as the school-book trade is concerned, as the different publishers will have made promises of 40 per cent (which they will feel in duty bound to keep) to such a multitude of towns in New-England that the remaining towns will justly complain unless they can secure nearly the same terms, and our long-looked-for millennium will reveal to us the sad spectacle of the lion and lamb only lying down together in peace when the lamb is *inside* the lion.

It is to be hoped that the publishers will give this matter the attention which its magnitude deserves, and at Niagara pledge themselves to a course of action which shall secure for them the hearty co-operation of all the jobbers from the rising sun to the Pacific Ocean.

Yours truly, J. L. Hammett.

BOOKS RECEIVED.

History of the Christian Church, from the Apostolic Age to the Reformation, A.D. 64–1517, by James C. Robertson, M.A. (Pott, Young & Co.) This is a new and revised edition, in eight clearly and handsomely printed and convenient 12mo volumes, of a standard work, well known to theologians and to general readers. The short title and the name of the publishers seem to have given some members of the trade the mistaken impression that the work is an Episcopalian one. On the contrary, it is a general review of the history of Christianity, admirably suited to the needs of the general reader, and sufficiently detailed also to meet the wants of the special student. It is clearly and interestingly written, very complete, thoroughly supplemented with notes, having many historical tables, and furnished finally with a minute topical index of eighty pages, which the student will be duly grateful for. It is a book absolutely necessary to well-furnished libraries.

One Summer. (James R. Osgood & Co.) The story of a summer spent up among the New-

England hills, from an anonymous writer. Coming from an unpracticed pen, it is strikingly bright and fresh, and full of promise. It is a simple love-story, with but few characters, surrounded by a refreshing atmosphere of sunshine and happiness. If taken up, it will be finished at one reading. "Saunterer's Series." 18°, cloth, red edges. $1.50.

WYNCOTE, by Mrs. T. Erskine. (Henry Holt & Co.) A very readable story of English life, scarcely up in merit, however, to the previous volumes of the "Leisure Hour Series." 16°, cloth, $1.25.

NOTES ON THE GOSPEL OF JOHN, by Melancthon W. Jacobus, D.D. (Robert Carter & Brothers.) Critical and explanatory notes on the Gospel of John, designed for the use of Sunday-school teachers and students. The work belongs to the "International Sunday-School Lessons." 12°, cloth, $1.

EXOTICS: ATTEMPTS TO DOMESTICATE THEM, by J. F. C. and L. C. (James R. Osgood & Co.) A little volume of poems selected from the Latin, French, German, and other foreign sources. The translations are quite free, the translators not having aimed at a literal exchange; or, as Mr. Clarke says himself, by way of introduction, they

"Have changed their language, metre, rhythm, rhymes;
But—let us hope—they have not changed their souls."

Lovers of Heine, Goethe, Schiller, Hugo, and Horace will find many a long-admired gem, very gracefully and forcibly rendered into English, with all the spirit of the original preserved. We beg to add a piece of information with which we should have opened our notice, that the translators are the Rev. James Freeman Clarke and his daughter, Miss Lilian Clarke. 24°, cloth, $1.25.

ILLUSTRATED HOMES, by E. C. Gardner. (James R. Osgood & Co.) These papers, by the author of "Homes and How to Make Them," describe a variety of houses for "real people," built to suit all tastes and means. The papers are very pleasantly written, and give very practical ideas of the making of a home. Three illustrations accompany each paper: the plan of the first floor, that of the second, and a picture of the house itself completed. 12°, cloth, $2.

WE have received from the Orange Judd Company a very handsomely illustrated catalogue of all the rural books it publishes—that is, all practical books relating to the farm, garden, or household. It will be sent free to any one on application.

BUNKER HILL MEMORIAL, by Oliver Wendell Holmes. (James R. Osgood & Co.) A very attractive little pamphlet, the poem being in Holmes's happiest vein, and the etchings which surround it being quite clever. The poem is entitled "Grandmother's Story of Bunker-Hill Battle: As she saw it from the Belfry." A vivid description in prose of this memorable day, by Mr. James M. Bugbee, closes the "memorial." 8°, paper, 25 cents.

BUNKER HILL, by Samuel Adams Drake. (Nichols & Hall.) Another addition to "Bunker Hill Literature." This is "the story told [illegible] letters from the battle-field, by British officers [illegible]ted." 8°, cloth, $1.

LITTLE BROTHERS AND SISTERS, by Emma Marshall. (Robert Carter & Brothers.) Two separate stories, one relating the history of "The Three Little Brothers," and the other that of "The Three Little Sisters." They are both far beyond the general run of stories gotten up for the young. They are full of pleasing characters and incidents, without being overfreighted with moral lessons. 12°, cloth, $1.25.

BIOGRAPHICAL AND CRITICAL MISCELLANIES, by William H. Prescott. (J. B. Lippincott & Co.) With this volume, the publishers announce the completion of their new edition of Prescott's works, printed from entirely new stereotype plates. We have so often spoken of the good taste and typographical excellence displayed in the issue of this work that further praise seems unnecessary. 12°, cloth, $2.25; half calf, $4.50.

MANUAL OF ENGLISH RHETORIC, by A. D. Hepburn. (Wilson, Hinkle & Co.) This work was prepared to meet the wants of classes in high schools and colleges. The principles and rules of rhetoric are briefly stated and exemplified, the author being careful to keep clear of all side-issues and discussions of topics which do not properly belong under this head. The work will be found an excellent text-book; it is in style clear and concise, and the information it conveys is very thorough. 12°, cloth, $1.25.

BOSTON ILLUSTRATED. (James R. Osgood & Co.) Views of all the principal buildings and places of interest in Boston, with full descriptions of them and their past and present history. No better work could be offered from which to obtain a complete knowledge of the city. 12°, paper, 50 cents.

PROGRESSIVE AMERICAN ARCHITECTURE, by G. B. Croff, Architect. (Orange Judd Co.) A very large and varied collection of plans is presented in this volume. Models for houses, churches, schools, villas, and banks, all of chaste and elegant designs, are embraced in it; with full details of every particular of the inside or outside decorations, and plans of the various rooms, all drawn to an intelligible scale. The beauty and grace of the designs selected are particularly noticeable; while the care and study with which each one, however moderate in cost, has been developed, give a special value to the work. Its general utility will be recognized at a glance by architects and builders. The plates are in some instances beautifully colored, all of them being reproduced by the American Photo-Lithographic Company (Osborne Process). Folio, cloth, $10.

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THE LIFE OF OUR LORD JESUS CHRIST, by Louis Veuillot, translated into English by the Rev. Anthony Farley. (Catholic Publication Soc.) A life of Christ from a Roman Catholic standpoint. It comes to us with quite a reputation, having gone through seven editions in French. 12mo, cloth, $2.—We have received from the same house, "Be not Hasty in Judging," 12mo, cloth, $1.50, and "The Land of the Cid," 16mo, cloth, $1—two translations from the French of works suitable for the reading of young ladies or young gentlemen. The first is a story of French life, and the second a record of a pilgrimage to some of the holy shrines in Spain.

A COMPENDIOUS DICTIONARY OF THE FRENCH LANGUAGE (French-English—English-French), by Gustave Masson. (Macmillan & Co.) The compactness and conciseness of this dictionary will recommend it to students. The excellence of its get-up is noticeable, the type being remarkably clear and prominent. It contains a list of the principal diverging derivations and chronological and historical tables. A most valuable feature, in the French-English part, are the etymologies, on the authority of Littré, Schéler, and Brachet. Sq. 12mo, $2.50.

Obituary.

SAMUEL G. DRAKE.

BOTH antiquarian literature and the antiquarian trade suffer a serious loss in the death of Samuel G. Drake, of Boston, who died on Monday in that city at the ripe age of 77.

He was born October 10th, 1798, at Pittsfield, N. H., and at the age of 20 became a school-teacher. In 1830 Mr. Drake established his noted bookstore in Boston, where he dealt in old and curious books, giving special attention to such as related to the early history of this country. His labors as an antiquarian began in 1824, as editor of a reprint of Col. Church's "History of King Philip's War." This was followed by a number of books on the Indians. Mr. Drake began in 1847 the "New-England Historical and Genealogical Register," and some years later published "The History of Boston," a large work, profusely illustrated with portraits, autographs, and views of buildings and localities. His later books, published through the Osgoods, are well known. His "Nooks and Corners of the New-England Coast" is nearly ready at Harpers'. He contributed to many periodicals, and freely assisted authors with his knowledge.

LITERARY AND TRADE NEWS.

THE new establishment of Lee, Shepard & Dillingham, 676 Broadway, opposite the Grand Central, occupies one of the best locations in the city, being close by the trade centre, and is admirably suited to its purpose. On the ground-floor are the offices, mostly at the front, so that retail buyers are forbidden by the look of things, the remainder of the space being taken up by the publishers' bins. The floor below is altogether taken up by the stocks of the several publishers—Harpers' books, for the supply uptown, being made a specialty—while still below is a capacious sub-basement, for surplus stock, etc. All the floors are large and well-lighted; there is little display, but they look as though meant to do business in. Mr. Dillingham is to be congratulated on the improvement he had made by the removal.

OF the seven Bric-à-Brac books so far issued covering little over a year, 50,757 volumes have been sold—a most marvelous success for dull times!

REV. O. B. FROTHINGHAM is working upon a "History of Transcendentalism in New-England," which will include biographical studies of its leaders. It will be published by the Putnams.

"THE Abode of Snow," announced by the Putnams, is a record of travel in Thibet and Upper Tartary, and through the Himalayas. It is now appearing in *Blackwood's Magazine*, and will be published by arrangement with the English publishers.

MR. WHITTAKER makes announcement of his "Reference Catalogue of Current Literature," for 1875, and will not publish again till 1877. He hopes to make it much more full than last year, and we trust the English publishers will enable him to do so, by furnishing the material promptly. Subscriptions should be forwarded at once.

THE new Italian novel, "Manfred," of G. W. Carleton & Co., is not by Ruffini, as we were informed, but by F. D. Guerrazzi, author of "Beatrice Cenci" and "Isabella Orsini." The first book had a run of 12,000 copies when published here a dozen years ago. All have been translated by Luigi Monti, formerly of Harvard College, and late American consul at Palermo.

MISS SARAH F. SMILEY, the woman-preacher, has prepared a volume of religious meditations, which will be published by Mr. Randolph.

JEAN INGELOW'S "Fated to be Free," already announced, can be looked for July 1st. It is a sequel to her previous "Off the Skelliggs," which met with so much success in its publication a year or two since.

OF cook-books there is no end. "In the Kitchen," the latest, is prepared by Mrs. E. S. Miller, a daughter of the late Gerrit Smith, and is to be printed by Lee & Shepard. The book is said to be very accurate and complete, all weights and combinations being carefully explained. The Rev. William F. Craft's book on "Childhood" is also announced for speedy publication by the same firm.

STATIONERY NOTES

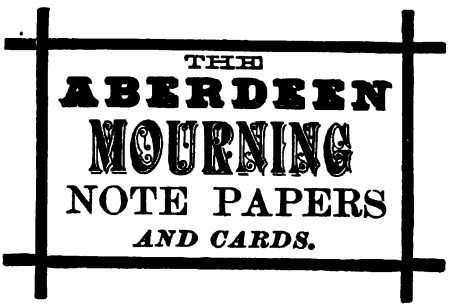
THE newest papers upon the market are those issued by Messrs. Porter & Bainbridge. These are the "Centennial" and the "University Plaid."

The "Centennial" paper is made of pure linen stock, and greatly resembles the old-fashioned English hand-made paper of the past generation, and might be called an excellent imitation of the Royal Irish Linen Papers. The price of the "Centennial" is about half of that of the corresponding quality of English paper, and this fact, together with its elegant appearance, will insure it a ready sale.

The design of the last-named paper was suggested by the present popular style of ladies' dress-goods. It is faintly lined in both directions, and gives the idea of a Scotch plaid. The paper itself is mottled, and of a very fine quality. The lines are of colors that contrast well with the mottled paper. The paper alone without the lines is known as "Granite." It can be had in all sizes and shapes, and costs about from $2.50 to $4 per ream. Envelopes are made to match. The "University Plaid" is put up in papeteries at prices ranging from forty to fifty cents, according to size.

The same house issues the "Opalescent," which is a new style of paper designed entirely for weddings, invitations, programmes, etc., etc. It is a plain, heavy white paper, glazed to resemble mother-of-pearl; and we are assured that the preparation used is not poisonous. The design is very elegant, and should meet with a proper recognition at the hands of the trade.

ROBERT SNEIDER, of No. 37 John street, has just issued a new style of paper called the "Croquet Note." It is made of satin stripe paper, and is handsomely illuminated with the various emblems of the game of croquet. It is particularly adapted for invitations to country parties.



Mr. Sneider also issues the Aberdeen mourning papers and cards. The design of the black border is entirely new, as will be seen from the above cut. The paper is at present made in three sizes, Bath, Legal Octavo, and Alexandra, on pure white and granite papers. The Alexandra is also put up in initial boxes. The cards can now be had in five sizes.

MR. ROBERT BURNET, of No. 45 Beekman street, has put upon the market an improved sample or scrap-book. The book is designed to hold samples of writing-paper, envelopes, cloth, etc., etc., and the improvement is that there are no guards; it opens perfectly flat, and the various sections can be removed or replaced at will. The size of the book is 9½x12½, and can be had in all styles of binding at prices ranging from $1.50 to $6. These books can be had ruled to accommodate all classes of goods, and also for newspaper clippings, holding three columns on a page. It is beyond question the best scrap-book upon the market, and it has already met with a large sale.

MESSRS. CARTER, DINSMORE & CO. have issued a new office mucilage stand. It is both neat and attractive, and it has the advantage of a broad base, which lessens its liability to upset. The stand is made of heavy flint-glass, and is strong enough to resist all ordinary wear and tear.

IN fancy goods, ivory just now plays an important part. Pocket-books, match-boxes, etc., are made with ivory backs and german-silver clasps, in Russia leather and calf.

FANS have decreased in size, and many beautiful designs are shown.

Humors of the Trade.

"COMMON SENSE."

THE always genial, smiling, and gentlemanly Mr. H——, of the firm of Robert Clarke & Co., got a small joke on him yesterday that ought to cost him a glass or two of N. O. nectar. A handsome young lady walked slowly down the centre of the big, busy, bustling establishment, and encountered, as somehow the pretty young ladies seem fond of doing, the smiling and polite Mr. H——.

"Good-morning, Miss ——."

"Good-morning, Mr. H——," replied the fair one. "Have you got Common Sense?"

"Ah! w-w-hich, how! did I understand you to say"——

"I want to know, Mr. H——, if you have Common Sense?"

Mr. H—— moved about nervously, and finally stammered, "Well, yes, Miss ——, I had always supposed I did possess it; at least"——

"Ah! yes," sweetly interrupted the young lady. "Please give a copy. I think 'Common Sense' is the best book Marion Harland has ever written."

"Oh! ah! yes, indeed," said Mr. H——, a sudden light breaking in upon him. "It is a very fine book, and immensely popular." And he saw the book furnished, and bowed the lady out, and looked around cautiously to see if anybody had overheard the conversation, and was pleased to see that no one had.—*Cincinnati Times.*

A CURIOUS slip, at least, so we presume it to be, occurs in a catalogue issued a short time ago by a well-known bookseller. A work on Xylography—block-printing at the beginning of the fifteenth century—is catalogued, which is said to contain "sixty-nine engravings, either from wood or metal, twelve of which bear inscriptions representing scenes of Christian mythology, figures of patriarchs, saints, devils, and other *Dignitaries of the Church.*"—*London Athenæum.*

THE *New-York Weekly* "is said" to have on hand unused MSS. for which they have paid nearly $200,000. We don't know who said it, but we suspect it must be a "humor of the trade."

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2. Cyclopædia of Costume; or, A Dictionary of Dress.

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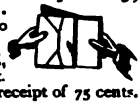

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Finotti's Bibliotheca Catholica Americana. New-York.
Guild's Librarian's Manual, including Reprint of Article on Library Catalogues, from London Quarterly Review.
Jacox's Aspects of Authorship. London, 1872.
Jewett on the Construction of Library Catalogues. Washington, 1854.
List of Reference Books in the Reading-Room of the British Museum.
Literary World, 1852, July to December.
Nichols' Hand-Book for Readers at the British Museum.
Norton's Literary Advertiser, 1851 to 1853.
—— Literary Gazette, 1852 to 1854.
—— " " 1855, or, new series, Vol. II., Nos. 1 to 3.
—— Literary Almanac, 1852 to 1854.
Phillips' Dictionary of Biographical Reference.
Power's Handy-Book about Books. London, 1871.
Smith, J. R. Bibliotheca Americana. London, 1865.
Stevens, H. Bibliotheca Americana. London, 1861.
United States Literary Advertiser and Publishers' Circular, 1841.
Williams' Bibliography of Minnesota. St. Paul, 1870.

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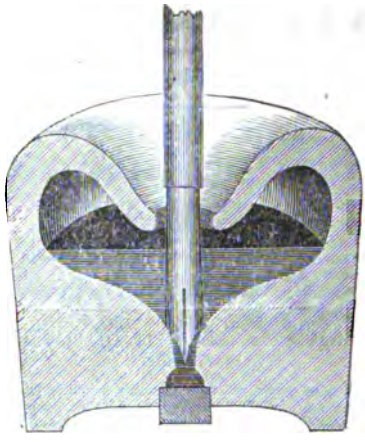

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In noting the death of Mr. Samuel G. Drake, we inadvertently attributed to him some recent books published by the Osgoods, and the "Nooks and Corners of the New-England Coast," soon to be published by the Harpers, and thus dug a too early grave for a promising author of the second generation, Mr. Samuel Adams Drake. If an apology may be accepted in place of the capital punishment we deserve, it is herewith made. The work mentioned will be issued next week in a handsome volume of 450 pages, uniform in shape with Mr. Nordhoff's California books. It skirts that interesting coast from Mt. Desert, Maine, to Saybrook, Ct., and describes most pleasantly the picturesque features and historical associations of each place of interest. There are three hundred wood-cuts, and for "Preface" there is a map of the coast, with the inscription, "On this line, if it takes all summer."

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ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognise the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

CLAXTON, REMSEN & HAFFELFINGER, Phila.

The Golden Tress. Transl. from the French of Fortuné Du Boisgotey, author of "Les Collets Noirs," etc. 12°. $1.50. (*July.*)

DAY, EGBERT & FIDLAR, Davenport, Iowa.

Language Lessons. By Miss P. W. Sudlow. 16°. 35 c.

J. B. FORD & CO., New-York.

Eli Perkins (At Large). His Saying and Doings. With multiform Illustr. by Uncle Consider, after Models by those designing young Men, Nast, Darley, Fredericks, Eytinge, White, Stephens, and others. 12°. (*July.*)

LOCKWOOD, BROOKS & CO., Boston.

Lord's Ancient History. A Companion vol. to the Modern History by the same author. (*August.*)

Fairy Bells, and What they Tolled us. Transl. from the German by Mrs. S. W. Lander, author of "Spectacles for Young Eyes."

D. LOTHROP & CO., Boston.

Ida; or, Living for Others. By Emma Marshall.

Uncle Rupert's Stories for Boys.

(*Nearly ready.*)

Lilian Grey. By M. H. Holt. Illustr. 16°. $1.25.

The Gospel Life of Jesus. By L. A. Davis. Illustr. 16°. $1.

Lame Bessie. By H. H. L. Illustr. 16°. $1.

Still Hour. By Prof. Austin Phelps. *New ed.* 16°. 60 c. and $1.

G. P. PUTNAM'S SONS, New-York.

The Abode of Snow. Observations on a Tour from Chinese Tibet to the Indian Caucasus, through the Upper Valleys of the Himalaya. By Andrew Wilson.

Schiller's Die Piccolomini. With Notes, Glossary, Map, etc. In Hart's Series of German Classics for American Students. (*July* 1.)

The Library Atlas. Consisting of One Hundred Maps of Modern, Historical, and Classical Geography. By James Bryce, LL.D., William F. Collier, LL.D., and Leonhard Schmitz, LL.D. Hlf. mor., $10. (*July* 1.)

A. D. F. RANDOLPH & CO., New-York.

The King in his Beauty. By the Author of "The Changed Cross."

The Poets of Methodism. By S. W. Christophers.

E. STEIGER, New-York.

Das Fuenfte Buch für Schule und Haus. By Hermann Reffelt.

J. Schedler's Manual for the Use of Globes.

Ho! for the Convention!

EVERY thing is progressing swimmingly, as the boys say, for the Convention, and it promises to far outreach what the most sanguine have anticipated, both in numbers and earnestness. The local agents who have so far reported send word as a rule that eight or ten will be present from each of their cities, and the Committee have received direct word from individual members of the trade almost from Maine to Mexico. We shall be surprised not to see at least two hundred and fifty, and we should not be surprised to see five hundred present at Niagara, and it is expected that most of these will return in the special train to the Book Fair at New-York. The liberal reductions on fares and hotel rates, and the other arrangements so far made, are stated in full elsewhere, and we trust the trade will not be slow to take advantage of the opportunities presented. Niagara will see a gathering such as the American book trade has not before known, and whoever fails to come will, we assure that unfortunate, be sorry enough.

WE give elsewhere, by request, correspondence as to another difficulty at Chicago. We are glad to see the New-York house putting itself on record in protest against this underselling, for it is by the backing of such foremost publishers as these that "backbone" is given to the trade. At the same time, we deprecate unnecessary ventilation of any specific difficulties which the Arbitration Committee of the Board of Trade has power to adjust. The writers of one of the letters, however, seem to be in error as to this being a case under Board rules, for we learn, on inquiry, that notice was given to the Committee that competition from outside the Board compelled this price to be made, in which case the Board rules lapse for that particular instance. The present difficulty is not new, for these copy-books have been sold at this rate for several years. But this does not affect the essential injustice of booksellers being obliged to sell for ten cents that costs them nine cents in money, and probably more than the other cent on expense account. We trust that after Niagara many of these difficulties will be swept away, for the trade ought then to feel and to exercise its own power against "bluff" games of whatever sort.

Arrangements for the Convention.

THE Committee on Assemblies give notice that the Convention will be opened Tuesday afternoon, July 13th, at 3 o'clock, with an address by President Randolph. Arrangements have been made to hold the general meetings in the Pavilion, Prospect Park, near the Falls, at a single entrance-fee of twenty-five cents for each member for the whole time. During convention week there will be special meetings of the law, medical, Catholic, and Sunday-school publishers, the representatives of the religious publication societies, jobbers, and any other special interests, places and time to be designated at the Convention.

Head-quarters at Niagara will be at the International Hotel, which offers the most favorable terms to members of the trade; the Cataract and Spencer Houses also make some reduction in their terms, as does the Tifft House at Buffalo. At New-York, during the Book Fair, which it is hoped will be attended *en masse* by those present at the Convention, the Grand Central Hotel will be head-quarters, at greatly reduced rates; the Metropolitan will also make some reduction. These reductions cover only the time of the Convention and Fair. The committee does not undertake to make specific arrangements as to rooms, etc., at the hotels, so that those desiring special accommodations should apply to the respective proprietors directly, by letter.

A special train for the accommodation of those attending the trade Convention, will leave New-York *via* the Erie Railway, on Monday evening, July 12th, by the ferry at foot of Twenty-third street, at 6.30 P.M., or foot of Chambers street at 7 P.M. Tickets for the round trip, $10, to be obtained at the ticket-office on presentation of the certificate of the Committee on Assemblies. The tickets are good on any train; but it is urged that as many as possible will avail themselves of the special train, where superior arrangements will be made for their comfort, and an opportunity for mutual acquaintance and interchange of views will be afforded. Those who expect to take this train will please notify the committee at the earliest possible moment; and members who intend to take their families by this train will please state the accommodations required, that if a sufficient number apply a special sleeping-car may be set apart for families. Any members of

the trade who prefer to leave the day before at the same hour will also please notify the Committee, and, if the number warrant, a special car will be dispatched on Sunday night also. The special train for the return will be so arranged as to afford the finest views of the glorious scenery on the Erie Railway.

No reductions by Hudson River and Central R.R. have so far been obtained, though the Albany boats issue round-trip tickets between New-York and Albany at $3 (regular rate after July 1st, $2 each way), good on either day or night line.

Those coming from the East may obtain excursion tickets to New-York *via* Narragansett Steamboat Company, at $6 from Fall River or Newport, $7 from Boston or Taunton. Unless arrangements are made later, local fares must be paid to those points.

Arrangements for the West so far made are: From Toledo and Detroit, by Canada Southern R.R., to Niagara, round trip at rate one way; from Toledo, $8.25, on application to George B. Brown; Cleveland, *via* Lake Shore R.R., round-trip tickets to Niagara at two cents per mile, good from July 12th to August 1st; Indianapolis, excursion tickets *via* C., C. & C R.R. at two cents per mile; Cincinnati, excursion tickets *via* A. & G. W. R.R. to Niagara, thence to New-York and back, $25—see also rates *via* C. C. & C. R.R.; Dubuque, round trip to Chicago *via* Chicago, Clinton, and Dubuque R.R., $12.30, time unlimited — rates from Chicago to be announced; St. Louis, excursion tickets to Niagara, *via* T., W. & W. R.R., on application to Mr. Baker, at $20, good till September 1st.

Visitors from the South will find accommodations as follows: From Washington, excursion tickets to Niagara, *via* Pa. R.R. & Northern Central, $19.25, good till Nov. 1st—but this necessitates breaking the route to get to Book Fair; Richmond, round trip to Baltimore, *via* Richmond, York River & Chesapeake R.R. (including a delightful steamboat trip on Chesapeake Bay), $5—rates from Baltimore to be announced; New-Orleans, excursion tickets, *via* Chicago, St. Louis & N. O. R.R., to Niagara, $60, good until Oct. 1st—members may possibly do better by buying only to St. Louis; Galveston, round trip tickets, through J. E. Mason, $67.50.

This information, with particulars as to hotel rates, etc., which the Committee is not permitted to advertise publicly, is given in the invitation and circular now being distributed very widely through the trade by post; later arrangements will be announced through the WEEKLY as soon as concluded. As a rule, those coming from smaller places must make individual arrangements to the centres, having previously applied for the reductions thence to the local agents of the Committee, from whom the method of obtaining these reductions must be learned. The Committee can not assist those coming and going by different routes, except between New-York and Niagara. From any place not covered by the Committee, it would advise the purchase of the general excursion tickets to Niagara offered by most of the roads at low terms.

Certificates are now being sent out by the Committee on Assemblies to all members of the trade who desire to attend the Convention and Fair. These entitle the holder to the hotel reductions, will assist him, and are in many cases necessary, to procure the special railroad rates, and give him the benefit of many reductions in the cost of sight-seeing at Niagara, besides admitting him to the Convention. They are sent free of charge to all members of the trade making application (care of THE PUBLISHERS' WEEKLY), and it is desired that all who can will apply before reaching Niagara.

The Committee wishes to state that it is impossible for separate answers to be made to all the detailed letters of inquiry addressed to its members, and begs that these statements may be received in lieu thereof. All members of the trade, whether members of the A. B. T. A. or not, are invited and urged to take part in the Convention, and all who desire to promote reform are asked to impress upon the trade in their vicinity the importance of being present. Extra circulars for distribution will be freely sent, if application is made. Booksellers intending to visit the Eastern trade centres during the year will find it to their interest to come now, when low hotel and railroad rates on the one hand, and the extra inducements of the Book Fair on the other, make it doubly advantageous.

LOCAL AGENTS.

Boston: William Lee, Messrs. Lee & Shepard.
New-York: A. C. Barnes, Messrs. A. S. Barnes & Co.
Albany and Troy: Joseph Knight, Messrs. H. B. Nims & Co. (Troy).
Rochester: Messrs. Steele & Avery.
Buffalo: Martin Taylor.
Philadelphia: George Remsen, Messrs. Claxton, Remsen & Haffelfinger.
Baltimore: John B. Piet, Messrs. Kelly, Piet & Co.
Washington: William Ballantyne.
Pittsburg: S. A. Clarke & Co.
Cincinnati: C. S. Bragg, Messrs. Wilson, Hinkle & Co.
Columbus: Isaac C. Aston.
Cleveland: Ingham, Clarke & Co.
Chicago: E. L. Jansen, Messrs. Jansen, McClurg & Co.
Detroit: George H. Smith, Messrs. E. B. Smith & Co.
Milwaukee: H. H. West, Messrs. West & Co.
Burlington, Iowa: Wesley Jones.
Indianapolis: S. T. Bowen, Messrs. Bowen, Stewart & Co.
Dubuque: G. B. Grosvenor, Messrs. Grosvenor & Harger.
Rock Island: R. Crampton.
St. Louis: Gray, Baker & Co.
Nashville: A. Setliff.
Dayton: A. F. Payne, Messrs. Payne, Holden & Co.
Toledo: George Brown, Messrs. Brown & Faunce.
New Orleans: James A. Gresham.
Galveston: J. E. Mason.
Atlanta: F. G. Hancock, Messrs. Burke, Hancock & Co.
Richmond: J. T. Ellyson.
San Francisco: S. H. Bonesteel, Messrs. J. G. Hodge & Co.

MACMILLAN & Co. are to publish a two-volume historical work, on the arts and politics of Greece during the age of Pericles, by W. Watkiss Lloyd.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Copy-Books in Chicago.

[THE following correspondence is sent to us by the New-York house, with request to publish.—ED.]

NEW-YORK, June 14, 1875.

MESSRS. JANSEN, MCCLURG & CO.:

GENTLEMEN: Are not the P. D. & S. copy-books now supplied to children of the Chicago schools at retail under contract from Messrs. Potter, Ainsworth & Co.—A. S. Barnes, special partner—at 9 or 10 cents, the advertising and regular price being 15 cents?

These terms were gained, if we mistake not, by a "sharp bluff game" similar to that resorted to in the Geography case, which is so fully ventilated in the current number of the PUBLISHERS' WEEKLY. If leading publishers have so little backbone, in the face of "extraordinary circumstances," or those "sharp necessities," when seeking to effect a sale of their books, then book-trade associations founded on their support are nothing but a farce or a snare.

Truly yours,
IVISON, BLAKEMAN, TAYLOR & CO.

CHICAGO, June 18, 1875.

MESSRS. IVISON, BLAKEMAN, TAYLOR & CO.:

GENTLEMEN: In reply to your inquiry of the 14th inst. we would say that the P. D. & S. Copy-Books are supplied to the scholars of the Chicago public schools, by the special agreement of the publishers, at not over 10 cents per copy at retail.

When this plan was proposed by the publishers to the Board of Education, the larger bookselling firms objected strongly, and refused to retail the books at the price named, knowing that, as they paid 9 cents apiece for the books in the largest quantities in New-York, it would be impossible for them to sell them again to the smaller dealers at such rates that the latter could retail them to the children at 10 cents and make any profit whatever. However, the opposition was not positive enough; the scheme was adopted, and the books have since then been supplied by the agent of the publishers in Chicago to the local retailers at 9 cents, and sold again by them at 10 cents. Not only is this action on his part, as we believe, in conflict with all true business principles, but also a direct violation of the rules of the Publishers' Board of Trade.

The dealers of Chicago were surprised that a house in which Mr. Barnes was a partner should inaugurate such a system of trade, and still more surprised that it should have been allowed by the Publishers' Board to go on without correction. The result is a direct discrimination against those publishers who abide by the rules, for we have been informed that members of the Chicago Board of Education who prefer another series of copy-books have been deterred from advocating a change only because the publishers of this other series declined to obligate themselves to have their books retailed here at 10 cents.

In the light of recent events, Chicago dealers see that they have made a great mistake in not making a strong and united effort to prevent this unjust violation of rules.

Yours very truly,
JANSEN, MCCLURG & CO.

Between Two Fires.

KALAMAZOO, Mich., June 15, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: We have watched with a good deal of interest the movement in behalf of reform in the book trade; but from our standpoint, the Put-in Bay Convention was a move forward in the crab fashion. We can not see what possible advantage it is to the small jobber or retailer to have their discounts lowered, and at the same time to allow ministers, doctors, teachers, and large buyers generally, who are the consumers of nine tenths of all the books that are published, to still have a discount of twenty per cent or over. Under the old rule we could make fifteen or twenty per cent off that class of customers, whereas under the Put-in Bay rules and Western jobbers' combination, we can only make from five to ten per cent profit. Now that looks to us like reform with a vengeance, but it is such a reform that retailers can not stand a great while. It appears to us that the Messrs. Lippincott's plan is the right one—a complete return to retail prices, no matter how large the buyer, to all parties outside of the trade. All that should be asked of publishers is that they shall not lie when they publish the retail price of their books.

Respectfully yours,
SHAKESPEARE & ROUNDS.

Obituary.

CHARLES H. PHALEN.

THE trade has suffered no small loss by the drowning at the Williamsburgh ferry, on the night of the 15th, of Mr. Charles H. Phalen.

He was graduated last year, with distinguished honor, at Amherst. Having seen something of the commercial side of the book world, he at once took temporary service with Messrs. Ginn Brothers, as traveling agent. On October 1, he became general manager of the educational interests of Henry Holt & Co.

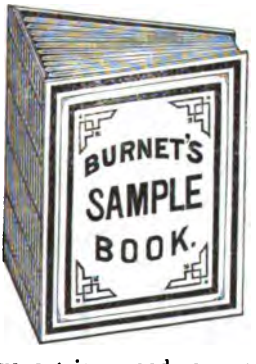
His was one of those rare natures which are superior to experience, and he was successful from the start. One of the stipulations on which he took his position was, that he was not to work for any book that he did not believe in. His absolute honesty seemed to impress all whom he approached, and to make them believe a book was good, simply because he said so. To have business relations with him was to become his friend, and his energy and discretion were worthy of his scholarship, social qualities, and integrity.

The association of such a man with the trade, however young he may be or modest his position, is a good whose loss is to be deplored. Those who knew Mr. Phalen best feel most assured that in him died great promise, not only of personal eminence, but of high influence in his calling.

STATIONERY NOTES

MESSRS. HOSFORD & SONS, Cedar street, New-York, have placed upon the market the "Opaque Envelopes." They are made of a fine quality of tinted paper, and the manufacturers claim for them that the price is not higher than ordinary envelopes; that they are perfectly opaque, and that for strength and good surface they are equal to any thing in the market. The same house issues another style called the "Safety Opaque." This envelope is cut with a very deep flap, which admits of its being well gummed, without danger to the letter it contains, and by adding to the thickness of the covering it prevents the letter being read by holding it up to the light. The envelopes cost, No. 5, $3.75, and No 6, $4, one third off.

THE "centennial" paper of Porter & Bainbridge has met with a great success. The quality and style of the paper is such as to make it very popular, and already large quantities of it have been sold. The "centennial" is the best imitation of the old-fashioned hand-made paper ever put upon the market. It may be had in note and letter size, put up in handsome packages, with the trade-mark as above.



THE above cut is a good representation of Burnet's Sample-Book. It will be seen that, being made in sections, it can readily be separated, and any portion of it removed or replaced at will. The sample-book can be had in all styles of binding. Samples of both these articles will be exhibited at the coming Book Fair.

MESSRS. MCLAUGHLIN BROS. have recently put upon the market a new style of dressed paper dolls. The heads are imported, but the dress and trimmings are made here. The dolls present a very pretty appearance, and the larger sizes stand upright without other support than the skirts. The dolls are put up in handsome boxes that resemble a house.

LITERARY AND TRADE NEWS.

A HUGE volume of more than a thousand large octavo pages, collating the "Martial Deeds of Pennsylvania," is to be published by T. H. Davis & Co., Philadelphia. It is a record of the part played by Pennsylvania and her sons in the War of the Rebellion, and is especially rich in brief biographies of the leaders.

DODD & MEAD will shortly issue a collection of poems by P. Hamilton Myers, of Auburn, N. Y. The title poem in "Ensenore and other Poems" was first published some years since, and is said to have achieved a considerable popularity in Central New-York.

WE are to have some of the veterans at Niagara—among them Mr. J. N. Whiting, who has been in the book business in Indianapolis, chiefly in his own publications, since 1829, nearly half a century.

MR. LEAVITT is now busy laying out the plans for the accommodation of selling houses at the Exchange. The entire second floor of Clinton Hall, 75 by 150, will be occupied by the book-publishers represented; and the tables, racks, desks, and shelving will be so arranged as to give each of the large houses a little counting-room by itself. We hope to print a plan of the floor of the Exchange, with distribution of publishers, in an early number. Up-stairs will be the publishers of chromos, the manufacturing stationers, etc.

THAT interesting book by Miss West, long a missionary of the American Board at the East, "The Romance of Missions; or, Inside Views of Life and Labors in the Land of Ararat," is nearly ready at Randolph's. It tells some strange and entertaining love-stories and other romances, and has a happy introduction by Mrs. Charles, author of the Schönberg-Cotta books.

THE Putnams are to publish a new Library Atlas, which will have the threefold advantage of ranging with ordinary sized books (large 8vo); being thoroughly comprehensive, for it will contain 100 maps and two plates, covering modern, historical, and classical geography; and being cheap of its kind ($10 and upwards). There will be descriptive text to each part, and an index covering many thousand places, and the volume promises to be the best of their already valuable series.

THE Appletons have just ready a new novel by Frances Elliot, author of "Romance of Old Court Life in France." It is called "The Italians," and deals with present life in Lucca.

THE trade is very much indebted to Mr. W. C. Gould, the courteous passenger-agent of the Erie Railway, for the very favorable rates of fare, and other facilities, obtained for the delegates to the Niagara Convention. Not only with the Erie, but with all its connections, Mr. Gould's influence has been freely exerted, and with excellent effect. We are glad to learn that he expects to accompany in person the special train that will leave New-York on the evening of July 12th.

SITUATIONS WANTED.

A YOUNG MAN, good, rapid penman and accountant, desires a position in some Publishing House. Good city references. Age 29. Salary moderate. Address, R. S., this office.

BUSINESS NOTICES.

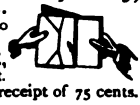
PUBLISHERS having facilities for pushing two or three live books in other cities, please communicate with NEW-YORK BOOK-MAKER, care of Publishers' Weekly.

BOOK AUCTIONS.

AUCTION Sale, at Richmond, Va., on the 14th July, 1875, of the valuable library of the late Hon. Thomas H. Wynne, Corresponding Secretary of the Virginia Historical Society. Rich in Americana, private prints and local histories, Confederate States publications, etc. Orders filled by the auctioneer; catalogues sent on application. Address J. THOMPSON BROWN, Auctioneer, 1113 Main Street, Richmond, Va.

HOLDEN'S BOOK COVER
FOR COVERING SCHOOL BOOKS &c

Every Dealer should have them. No pasting, no folding—applied in a second.
The Economic Advertiser's sales 100,000 per month. Send for sample.



HOLDEN'S HANDY LETTER FILE, Cheapest in the market.
Agents wanted. Samples sent by mail on receipt of 75 cents.

PAYNE, HOLDEN & CO.,
SOLE MANUFACTURERS,
DAYTON, OHIO.

It is easily applied with ordinary paint-brush, over any painted or unpainted surface, and persons with common skill can make a perfect blackboard upon any smooth surface, which will be free from streaks, and give solid, fine stone surface. Boards of Education do well with it. Sold at all School Book and Stationery Stores. **N. Y. Silicate Book Slate Co.**
191 Fulton Street, cor. Church.

BOOKS WANTED

W. A. S., CARE PUBLISHERS' WEEKLY OFFICE.

Any book (new or second-hand) containing the P. S. to "Shamus O'Brien."

H. B. NIMS & Co., TROY, N. Y.

1 White's Shakespeare. 12 vols., crown 8vo, cloth. *Riverside Edition.* Little, Brown & Co., Boston.

BOOKS FOR SALE.

Acosta's Natural and Moral History of the East and West Indies. 4to, old calf. London, 1604. $15.
Holmes's Annals of America. 1492–1826. 2 vols. 8vo. Cambridge, 1829. $12.
Johnson's Traditions, etc., of American Revolution in the South. 8vo, cloth. Charleston, 1857. $12.
Marshall's History of Kentucky. 2 vols. 8vo, sheep. Frankfort, 1824. $12.
F. A. Walker's Statistical Atlas of the United States, 1870. Folio. $15.
All books warranted perfect.
Address, "Books," care of this office.

1 American Publications from 1820 to 1852 inclusive. By O. A. Roorbach. Half morocco. Perfect copy.
1 Monogram and Alphabet Album. Half morocco. J. Sabin & Sons. Perfect Copy.
Address Lock Box 27, Cazenovia, N. Y.

SEVERAL hundred copies, in sheets, of a book recently published, for sale cheap. A chance for speculative jobbers. Address FELIX, care Publishers' Weekly.

BUSINESS FOR SALE.

OLD BOOKSTORE FOR SALE, established in Brooklyn, Long Island, twelve years. The stock consists of 20,000 volumes of Books, 15,000 Engravings, 4,000 pieces of Music, besides Pamphlets, Plays, Stationery, etc., etc. Old age the reason for selling. Address, E. R. GILLESPIE, 34 Myrtle Avenue, Brooklyn.

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A. M. COLLINS, SON & CO.,

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Publishers,

AND WHOLESALE DEALERS IN

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PHILADELPHIA.

JUST RECEIVED.

THE PROTOPLASMIC THEORY OF LIFE.

By JOHN DRYSDALE, M.D. (Edinburgh), F.R.M.S.,

One of the Editors of Fletcher's "Pathology;" Author of "Physiological Action of Kali Bichromicum," and of "Life and the Equivalence of Force;" co-Author of "Health and Comfort in House-Building." London. Pp. 288. Crown 8vo, cloth. Price, $2.50.

BOERICKE & TAFEL,

145 Grand Street, New-York.

FATED TO BE FREE.

BY JEAN INGELOW.

"**FATED TO BE FREE**" is a Sequel to Miss INGELOW'S very popular novel, "OFF THE SKELLIGS," and will be published in one volume, 16mo, uniform with that book.

Price, $1.75.

READY JULY 1st.

Will the Trade please send in their orders at once to

ROBERTS BROTHERS, Publishers,

BOSTON.

To the Book Trade
OF THE
United States.

The Officers of the American Book Trade Association call the attention of the Booksellers throughout the country to the necessity of earnest and united co-operation by the whole trade that they may fully accomplish the work they have undertaken.

To this end, they most earnestly ask the members of the trade who have not already done so, to connect themselves with the Association, and by their presence at the next convention, to be held at Niagara Falls, July 13th, 1875, identify themselves with the reform.

Booksellers may become members of the Association, by remitting the dues (Two Dollars) to the undersigned, or to the Treasurer, TIMOTHY NICHOLSON, Esq., Richmond, Ind., and authorizing the signature of their names to the Constitution.

It is expected that the several Committees will be prepared to present their reports, upon the assembling of the convention.

A preliminary meeting of the Officers of the American Book Trade Association will be held at the International Hotel, Niagara Falls, on Tuesday, July 13th, at nine A.M., at which all the Officers are expected to be present.

A. D. F. RANDOLPH,
President.

WM. LEE,
Care Lee & Shepard,
Chairman Executive Committee, Boston.

JAS. S. BAKER,
Care Baker, Pratt & Co., New-York,
Corresponding Secretary.

WESTMINSTER
QUESTION-BOOK,
For the next Six Months, at 10 cts.

The Board of Publication have printed an edition of the Question-Book of the last half of the year, which will be furnished at **10** cents per copy, in Boards.

Please address

JOHN A. BLACK,
Business Superintendent,
No. 1334 Chestnut Street, Philadelphia.

JOHN CHURCH & CO.,
CINCINNATI, OHIO,
PUBLISHERS, JOBBERS, AND RETAILERS OF
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P. P. BLISS'
Great Book for Sunday-Schools and Praise Meetings.
GOSPEL SONGS,
A Song-Setting of Gospel Truths,
BY P. P. BLISS,
For Revivals, Praise Meetings, and Sunday-Schools.

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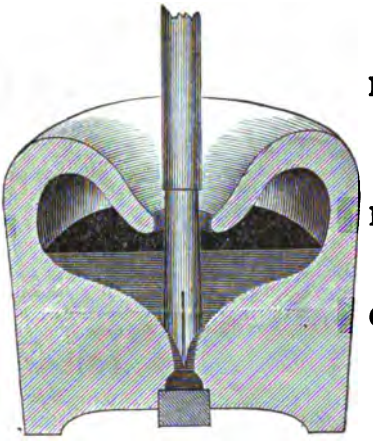

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